

Your Individual Motive Profile Quiz

A. Your Personal Motive Profile

For each of the following statements, tick the box that most closely agrees with how you feel. Consider your answers in the context of your professional <u>and</u> private lives.		Disagree				Agree
		0	1	2	3	4
1	I work very hard to get better and better at anything I do.					
2	I like to win.					
3	I often talk to colleagues about non-work matters.					
4	I enjoy taking on difficult challenges and hard tasks.					
5	I like being in charge of things and people.					
6	It is important to me to be liked by other people.					
7	I like to know how I am doing and how my work is progressing.					
8	If I disagree with someone, I let them know it. I'm not afraid of disagreement.					
9	Many of my colleagues are also my friends. I enjoy spending time with them at work and outside work.					
10	I like to achieve my goals.					
11	It's important to me to get people to agree with my ideas.					
12	I enjoy belonging to groups and clubs.					
13	I enjoy the satisfaction of successfully completing a difficult task.					
14	One of my important objectives is to get more control over events around me.					
15	I would rather work with other people than work alone.					

B. Your Scores

a. **Achievement** = add your score for each of Qs 1 + 4 + 7 + 10 + 13 = []

b. **Affiliation** = add your score for each of Qs 3 + 6 + 9 + 12 + 15 = []

c. **Power/Influence** = add your score for each of Qs 2 + 5 + 8 + 11 + 14 = []