

GREAT NEWS FOR RHCs & FQHCs

Last year, I recommended RHCs and FQHCs use a service for CCM as the payment was about \$43. Due to changes with CMS that was published in last month's Federal Register, I want to state that RHCs and FQHCs that are NOT doing Chronic Care Management are FOOLISH. In 2018, the Medicare allowed for the service jumps up to more than \$61 per month, per patient. Since the company I work with only charges \$27.68 (special of \$27.03 if they sign up prior to January 1st), that means your clinic will make more than \$34 profit on each patient, each month without having to DO ANYTHING. Yes - I mean do anything as Chartspan does it all now for you. Remember that Medicare approved RHCs and FQHCs to use the same companies that my fee-for-service doctors use. On top of that, it provides better patient care and improves patient outcomes!

So - do the math. Let's say your RHC or FQHC has 1500 Medicare patients and 75% of them decide to let your clinic do CCM on them. **That's an extra \$38,216 a month net or \$458,595 a year net income for your clinic!**

If you are working in an RHC or FQHC, it would be foolish to not take advantage of this immediately (especially since the price goes back to normal pricing of \$27.68 for practices signing up after December 31st). Call us if you want an online demo.