

FULL DAY SYMPOSIUM

FORT WALTON BEACH AAPC CHAPTER

Northwest Florida State College

Student Center

SATURDAY, Dec 7, 2019 8-4 CDT (inc. lunch)

For Billers, Coders, Managers & Physicians!

EARLY BIRD \$135 Prior to Oct 7

Tuition Oct 8-Dec 7: \$190 p/person

MULTIPLE SPEAKERS, INCLUDING:

- Pam Kulczar, CPC, PCS, CCP, CDIC
- Leslie Johnson, CPC, CMCS
- Merilee Severino CPC, CMMP
- Alicia Scott, CPC-I, CRCI
- Marie Popkin, CPC BS
- Barbara Cobuzzi, CPC, CPCI, CPCO
- Don Self, CMCS

YOU WILL LEARN NEEDED INFO ABOUT:

- USING ERISA TO **STOP** INSURANCE CARRIER **RECOUPMENTS** (YOU DON'T OWE THEM \$)
- UNDERSTANDING THE DISEASE PROCESS RELATED TO ICD-10 CODING
- OVERSEEING YOUR BILLING STAFF/SERVICE AS MANAGEMENT
- BASIC **ASL** COMMUNICATION & RULES REGARDING ASL IN HEALTHCARE:
- **E&M CODING** – HOW EASY IT REALLY IS! QUIT UNDER-CODING!!!
- MEDICARE & **PREVENTIVE SERVICES 2019-2021** – **SUPER PROFITABLE IF YOU'RE SMART!**
- **REMOTE** PATIENT MONITORING IN 2019 – VERY PROFITABLE - MEDICARE LOVES IT!
- CUSTOMER SERVICE... A DYING ART
- HOW THE LAW SAYS **TIMELY FILING LIMITS** DO NOT APPLY ON 82% OF YOUR CLAIMS!
- EXCLUSION SCREENING – HOW OFTEN IS IT REQUIRED?
- WHAT'S REALLY HAPPENING WITH YOUR PRACTICE INCOME?
- **MODIFIERS**: KEY TO DESCRIBING THE SERVICES PROVIDED – DO IT RIGHT OR DON'T GET PAID
- IDEAS THAT HELP EVERY PRACTICE – REGARDLESS OF SPECIALTY
- PRACTICE ANALYTICS TO **INCREASE PRACTICE INCOME BY \$40K TO \$70K A YEAR**
- IDEAS TO HELP YOU **FIND A JOB** AS A CODER OR BILLER
- **MEDICARE IS THE MOST PROFITABLE OF ALL** – FOR **PRIMARY CARE** – IF YOU'RE SMART!

Too many seminars taught by Medicare or insurance carriers only teach you what THEY want you to know, and not necessarily what you NEED to know to not only stay compliant, but also to be able to increase practice income substantially. Don has been teaching for 34 years on how to increase practice profits – especially with primary care. Come see why there are more than 3,000 positive comments from your colleagues on the www.donself.com website and why JFAMC has joined forces with DSA in these local seminars. **You WILL learn things you do not know**, whether you are a coder or a biller or a manager or a physician or a non physician practitioner, if you attend!

Door Prizes include Books, Newsletters, CCO Membership, E&M Coding Tools and more

8 CEUs: AAPC, AMBA, PMRNC

SEMINAR REGISTRATION

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\$135 before 10/7

\$190 after 10/8



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