

## **2020 MidSouth Hot Sheet**

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	South Carolina	
Upstate: Aetna Medicare Premier Plan (PPO) H5521-140 \$0 Premium   MOOP \$5,900/\$10,000 \$35 Part B Premium Giveback \$0 PCP / \$30 Specialist Inpatient \$365/day, days 1-4 Rx deductible \$250 (Tiers 3/4/5)	Charleston, Midlands and Pee Dee: Aetna Medicare Value Plan (PPO) H5521-251 • \$16 Premium   MOOP \$5,500/\$5,500 • \$5 PCP / \$30 Specialist • Inpatient: \$380/day, days 1-5 • Rx deductible: \$150 (Tiers 4/5) • INN = OON for PCP, SPC, OP/ASC, IP	<ul> <li>Hilton Head:</li> <li>Aetna Medicare Elite Plan (PPO) H5521-253</li> <li>\$0 Premium   MOOP \$5,900/\$10,000</li> <li>Medical Deductible: \$1,000</li> <li>\$0 PCP / \$20 Specialist</li> <li>Inpatient: \$750 per stay</li> <li>Rx deductible: N/A</li> </ul>
Midlands: Aetna Medicare Premier Plan (PPO) H5521-245 • \$0 Premium   MOOP \$5,900/\$10,000 • \$5 PCP / \$40 Specialist • Inpatient: \$350/day, days 1-5 • Rx deductible: \$150 (Tiers 4/5)	<ul> <li>Expanded to 23 Additional Counties</li> <li>Pee Dee:</li> <li>Aetna Medicare Premier Plan (PPO) H5521-249</li> <li>\$0 Premium   MOOP \$5,900/\$10,000</li> <li>\$10 PCP / \$35 Specialist</li> <li>Inpatient: \$380/day, days 1-5</li> <li>Rx deductible: \$150 (Tiers 4/5)</li> </ul>	Aetna Medicare Value Plan (PPO) H5521-252 \$33 Premium   MOOP \$5,500/\$5,500 \$0 PCP / \$20 Specialist Inpatient: \$275/day, days 1-6 Rx deductible: \$200 (Tiers 3/4/5) MA Only: Aetna Medicare Premier Plan (PPO) H5521-279 \$0 Promium   MOOR \$5,000/\$10,000
<ul> <li>Charleston:</li> <li>Aetna Medicare Premier Plan (PPO) H5521-247</li> <li>\$0 Premium   MOOP \$5,900/\$10,000</li> <li>\$0 PCP / \$30 Specialist</li> <li>Inpatient: \$340/day, days 1-5</li> <li>Rx deductible: \$150 (Tiers 4/5)</li> </ul>	Augusta: Aetna Medicare Value Plan (PPO) H5521-252 \$33 Premium   MOOP \$5,500/\$5,500 \$0 PCP / \$20 Specialist Inpatient: \$275/day, days 1-6 Rx deductible: \$150 (Tiers 4/5)	<ul> <li>\$0 Premium   MOOP \$5,900/\$10,000</li> <li>\$5 PCP / \$35 Specialist</li> <li>Inpatient: \$250/day, days 1-5</li> <li>Additional SC Benefit Highlights:</li> <li>Comprehensive Dental Allowances</li> <li>PPO Explorer added for additional portability</li> </ul>
		<ul> <li>Post hospital discharge in-home meals</li> <li>Enhanced out-of-network benefits on H5521-251</li> </ul>



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Tennessee					
Nashville & Middle Tennessee:	Chattanooga:	Memphis:			
<ul> <li>Aetna Medicare Premier Plan (PPO) H5521-141</li> <li>\$0 Premium   MOOP \$5,900/\$10,000</li> <li>\$25 Part B Giveback</li> <li>\$0 PCP / \$40 Specialist</li> <li>Inpatient: \$350/day, days 1-4</li> <li>Rx deductible: N/A</li> </ul>	<ul> <li>Aetna Medicare Premier Plan (PPO) H5521-280</li> <li>\$0 Premium   MOOP \$6,700/\$10,000</li> <li>\$25 Part B Giveback</li> <li>\$10 PCP / \$50 Specialist</li> <li>Inpatient: \$400/day, days 1-4</li> <li>Rx deductible: N/A</li> </ul>	<ul> <li>Aetna Medicare Premier Plan (PPO) H5521-154</li> <li>\$0 Premium   MOOP \$5,950/\$5,950</li> <li>\$5 PCP / \$45 Specialist</li> <li>Inpatient: \$300/day, days 1-5</li> <li>Rx deductible: \$250 (Tiers 3/4/5)</li> </ul>			
<ul> <li>Aetna Medicare Premier Plan (PPO) H5521-254</li> <li>\$0 Premium   MOOP \$5,950/\$10,000</li> <li>\$5 PCP / \$40 Specialist</li> <li>Inpatient: \$350/day, days 1-4</li> <li>Rx deductible: \$250 (Tiers 3/4/5)</li> </ul> Cookeville: Aetna Medicare Premier Plan (PPO) H5521-254 <ul> <li>\$0 Premium   MOOP \$5,950/\$10,000</li> <li>\$5 PCP / \$40 Specialist</li> <li>Inpatient: \$350/day, days 1-4</li> <li>Rx deductible: \$250 (Tiers 3/4/5)</li> </ul>	Aetna Medicare Value Plan (PPO) H5521-281 <ul> <li>\$16 Premium   MOOP \$5,500/\$5,500</li> <li>\$0 PCP / \$20 Specialist</li> <li>Inpatient: \$275/day, days 1-6</li> <li>Rx deductible: N/A</li> <li>INN = OON for PCP, SPC, OP/ASC, IP</li> </ul>	<ul> <li>Additional TN Benefit Highlights:</li> <li>Comprehensive Dental Allowances</li> <li>PPO Explorer added for additional portability</li> <li>Post hospital discharge in-home meals</li> <li>Enhanced out-of-network benefits on H5521-281</li> </ul>			



## **Local Resources**

North Carolina	Director of Medicare Sales	Charlotte Broker Manager	Triangle & Rocky Mount Broker Manager
(919) 33	Chris Hoff	Larry Lane	Clint Hill
	(919) 337-1889	(973) 219-7604	(336) 963-0403
	HoffC@aetna.com	LaneL2@aetna.com	HillC6@aetna.com
		Piedmont & Triad Broker Manager	Western Broker Manager
		Terri Herlica	Tamara Benton
		(336) 202-0482	(828) 260-9448
		HerlicaT@aetna.com	BentonT1@aetna.com
		North Carolina Medicare Account Associate	Sandhills Broker Manager
		Monica Roberson	Peggy Baulding
		RobersonM@aetna.com	(336) 791-3032
			BauldingP@aetna.com
South Carolina	Medicare Market Head of Sales - SC	Columbia (Lexington) & Upstate Broker	Columbia (Richland) & Coastal Broker
Sharon Dicorato (860) 969-7167 <u>DicoratoS@aetna.</u>	Sharon Dicorato	Manager	Manager
	(860) 969-7167	Jeremy Bridges	Matt Swenson
	DicoratoS@aetna.com	(864) 764-0272	(803) 230-2707
		BridgesJ4@aetna.com	SwensonM2@aetna.com
		South Carolina Medicare Account Associate	
		Monica Roberson	
		RobersonM@aetna.com	
Tennessee	Medicare Market Head of Sales - TN	East Tennessee Broker Manager	West Tennessee Broker Manager
	Sharon Dicorato	Kyle Davis	Tiffany Feigley
	(860) 969-7167	(615) 317-7595	(919) 337-1991
	DicoratoS@aetna.com	DavisK3@aetna.com	FeigleyT@aetna.com
		Tennessee Medicare Account Associate	
		Titus McKinney	

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