## EF SIMPLIFIED TERM & UNIVERSAL LIFE GUIDELINES 5/24

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DISEASE/ DISORDER	COLUMBIAN FINANCIAL GROUP:	FORESTERS: Smart U.L. &	MUTUAL OF OMAHA:  Term Life Express -	GPM:	AMERICO:	American Amicable/ Occidental:
	Safe Shield	Strong Foundation	G.U.L. Express	Equity Protector	HMS Series	Home Protector
AIDS	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	DECLINE	EVER: DECLINE
Alcoholism	Within past 5 years: DECLINE	QUESTIONNAIRE REQUIRED  After 5 years, without relapse, no current use: ACCEPT  Any within past 5 years: DECLINE	Within past 10 years: DECLINE	Treatment over 5 years ago and no longer using alcohol: CLASSIC 1  Current abuse, or within 5 years of treatment: DECLINE	Within past 10 years, required treatment, limit or discontinue its use: DECLINE	After 4 years since abstained use: STANDARD Within 4 years: DECLINE
Alzheimer's	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	DECLINE	EVER: DECLINE
Amputation	Injury: POSSIBLE ACCEPT  Disease: DECLINE	Injury: ACCEPT  Disease: DECLINE	Injury: ACCEPT  Disease: DECLINE	Injury, no impact to ADLs: CLASSIC 1  Disease: DECLINE	Accidental, fully recovered and working full time: USUALLY ACCEPT  All Others: DECLINE	Amputation from injury ONLY: STANDARD
Aneurysm	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	Surgically corrected over 3 years prior: POSSIBLE CLASSIC 1 *Call for risk assessment	EVER: DECLINE	EVER: DECLINE
	EQUIS -	EQUIS -	EQUIS =	Otherwise: DECLINE	EQUIS -	EQUIS
	EQUIS	EQUIS	EQUIS EQUIS EQUIS EQUIS	If over age 60, non-tobacco, investigated with cardiac catheterization and treated/ stable, described as either mild or	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	moderate: CLASSIC 2	EQUIS	EQUIS
Angina (Chest	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	If unstable angina, described as severe, not fully investigated	EVER: DECLINE	EVER: DECLINE
Pain)	EQUIS	EQUIS	EQUIS EQUIS	with cardiac catheterization, tobacco user, under age 60, combined with	EQUIS -	EQUIS
	EQUIS	EQUIS	EQUIS	stroke/TIA, diabetic, has mad multiple heart attacks, new stenosis, stenosis requiring bypass,	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS F	angioplasty, or (re)stent(s):  DECLINE	EQUIS	EQUIS

DISEASE/ DISORDER	COLUMBIAN FINANCIAL GROUP:	FORESTERS: Smart U.L. &	MUTUAL OF OMAHA:  Term Life Express -	GPM:	AMERICO:	American Amicable/ Occidental:
BIOONBEN	Safe Shield	Strong Foundation	G.U.L. Express	Equity Protector	HMS Series	Home Protector
Angioplasty/Stent Implant	EQUIS	EQUIS	EQUIS	Over age 60, non- tobacco: CLASSIC 1  Under age 60, non-tobacco:	EQUIS -	EQUIS
	ONLY If within the past ten (10) years NO diagnosis, treatment (including	EQUIS	EQUIS	Over age 60, tobacco: CLASSIC 2	EQUIS	EQUIS
	medication) or any follow-up: POSSIBLE ACCEPT *Call carrier. Med	EVER: DECLINE	EVER: DECLINE	Under age 60 and tobacco user, ongoing angina after procedure, combined with	EVER: DECLINE	EVER: DECLINE
	ALL OTHER: DECLINE	EQUIS	EQUIS EQUIS EQUIS	stroke/TIA, diabetes, has mad multiple heart attacks, new stenosis, stenosis requiring bypass, angioplasty, or (re)stent(s): DECLINE	EQUIS	EQUIS
Anxiety	EQUIS	QUESTIONNAIRE REQUIRED	EQUIS	Treated with one or two medications and no impact on ADLs or time off work:  CLASSIC 1	EQUIS	EQUIS -
	ACCEPT	Mild > age 25, onset more than 1 year or later, no hospitalization or time off work: ACCEPT	If hospitalized within the past 10 years due to: DECLINE  Otherwise: ACCEPT	Treated with 3 medications: CLASSIC 2  Treated with 4+ medications (FOR	If diagnosed within the past 6 months, or for which you've	1 medication, situational in nature: STANDARD  Major depression, bipolar,
	EQUIS	Severe, major depression, bipolar, schizophrenia:	EQUIS E	ALL MENTAL HEALTH CONDITIONS), recent hospitalization, past suicide attempt, impact on ADLs: DECLINE	been hospitalized: DECLINE	schizophrenia: DECLINE

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DISORDER	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series	Home Protector
	EQUIS	EQUIS	EQUIS	If A-Fib - see below Paroxysmal super	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	ventricular tachycardia, Premature atrial	EQUIS	EQUIS
	ONLY If within the past ten (10) years NO diagnosis, treatment	EQUIS	EQUIS	complexes, sinus bradycardia (BPM ≥45), or wandering pacemaker:	EQUIS	EQUIS
Arrhythmia	(including medication) or any follow-up:	EVER: DECLINE	EVER: DECLINE	CLASSIC 1 Paroxysmal	EVER: DECLINE	EVER: DECLINE
Amyuma	POSSIBLE ACCEPT *Call carrier. Med	EQUIS	EQUIS	ventricular tachycardia, premature ventricular	EQUIS	EQUIS
	records required  ALL OTHER:  DECLINE	EQUIS	EQUIS EQUIS	complexes, ventricular ventricular fibrillation, or any	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	arrhythmia combined with ischemic heart disease or other	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	organic heart disease: DECLINE	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	OSTEOARTHRITIS CLASSIC 1	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	RHEUMATOID	EQUIS	EQUIS
	EQUIS	QUESTIONNAIRE REQUIRED	EQUIS	Mild/Moderate and with NO use of corticosteroids, immunosuppressan	Psoriatic mild, working full time: USUALLY	Rheumatoid with
	In the past ten (10) years, diagnosed with, received	Osteoarthritis: ACCEPT	Moderate/Severe rheumatoid arthritis	ts, gold, sulphasalazine, chloroquine or	ACCEPT Diagnosed with	minimal, slight impairment: STANDARD
Arthritis	treatment or had follow-up for Rheumatoid:  DECLINE	Rheumatoid - mild no limitations:  ACCEPT	treated with Humira, Enbrel or Methotrexate:	methotrexate and able to perform all ADLs: CLASSIC1	Rheumatoid, Methotrexate or Steroid use, <u>OR</u> <u>ANY</u> diagnosis of	Rheumatoid All others: DECLINE
	Others: ACCEPT	Severe/Moderate (RX include Humira, Enbrel, Prednisone): DECLINE	DECLINE	Severe and with use of any of the meds listed above AND able to perform all	arthritis within the past 6 months:  DECLINE	EQUIS
	EQUIS	EQUIS	EQUIS	ADLs: CLASSIC2	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	Otherwise: DECLINE	EQUIS	EQUIS
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DISEASE/ DISORDER	COLUMBIAN FINANCIAL GROUP:	FORESTERS:  Smart U.L. &	MUTUAL OF OMAHA:  Term Life Express -	GPM:	AMERICO:	American Amicable/ Occidental:
	Safe Shield	Strong Foundation	G.U.L. Express	Equity Protector	HMS Series	Home Protector
	Tobacco use and moderate OR severe OR complications:	EQUIS	EQUIS	MILD Treated daily with single medication, inhaler use only as	EQUIS -	EQUIS
Asthma	MODERATE: Daily symptoms and exacerbations two or more times per weeks, some restrictions on activities, daily use of bronchodilator, up to two weeks of missed time from with in the past 12 months.  SEVERE: Daily symptoms, hospital admission within the past year, symptoms not relieved with	QUESTIONNAIRE REQUIRED  Mild/Moderate:    ACCEPT  Severe or hospitalization:    DECLINE	Mild ONLY: ACCEPT  Chronic or Severe: DECLINE	needed, tobacco OR non-tobacco: CLASSIC 1  MODERATE Non-tobacco ONLY, treated daily with since medication, inhaler use only as needed: CLASSIC 2  SEVERE Non-tobacco ONLY, with continuous use of steroids and rescue inhalers: CLASSIC 2  *If severe and recent	Well controlled, seasonal with allergies: ACCEPT  Tobacco use: POSSIBLE ACCEPT  Steroid use or hospitalized/ visited emergency room within last year: DECLINE	Mild, occasional, brief episodes, allergic, seasonal: STANDARD  Moderate, more than 1 episode a month STANDARD  Steroidal use, severe, hospitalization or ER visit within the past 12 months, or combined with tobacco use - smoker: DECLINE
	treatment, history of life-threatening attack, or greater than two weeks of work missed due to asthma in the past 12 months.	EQUIS	EQUIS EQUIS	hospitalization or tobacco user:  DECLINE	EQUIS	EQUIS
Atrial Fibrillation (A-Fib)	ONLY If within the past ten (10) years NO diagnosis, treatment (including medication) or any follow-up: POSSIBLE ACCEPT *Call carrier. Med records required  ALL OTHER: DECLINE	EVER: DECLINE	EVER: DECLINE	Corrected with successful ablation: CLASSIC 1  Ongoing treatment or current symptoms: CLASSIC 2  Accompanied by coronary or cerebral vascular disease: DECLINE	With RF ablation, no re-occurrence after 3 months: POSSIBLE ACCEPT  Otherwise: DECLINE	EVER: DECLINE
Autism	No Info on app or UW guide. Please contact carrier.	EVER: DECLINE	No Info on app or UW guide. Please contact carrier.	Fully functioning, able to attend school, classes CLASSIC 1  Moderate to severe: DECLINE	EVER: DECLINE	No Info on app or UW guide. Please contact carrier.

DISEASE/ DISORDER	COLUMBIAN FINANCIAL GROUP: Safe Shield	FORESTERS:  Smart U.L. & Strong Foundation	MUTUAL OF OMAHA:  Term Life Express - G.U.L. Express	GPM: Equity Protector	AMERICO: HMS Series	American Amicable/ Occidental: Home Protector
Bipolar Disorder	EQUIS  EQUIS  DECLINE  EQUIS  EQUIS  EQUIS  EQUIS  EQUIS	EVER: DECLINE  EQUIS  FOUR  FO	DECLINE (Including Bipolar depression)	Minimum one year after diagnosis AND mild or moderate, well controlled with one OR two medications, and little impact on ADLs: CLASSIC2  More than 2 medications, diagnosed within one year, recent hospitalizations, past suicide attempts, or interferes with ADLS: DECLINE	EVER: DECLINE  LOUIS  LOUIS  LOUIS  LOUIS  LOUIS	EVER: DECLINE  EQUIS  EQUIS  EQUIS  EQUIS
Blood Pressure (Hypertension)	ACCEPT  If hospitalized in the past five (5) years: DECLINE	QUESTIONNAIRE REQUIRED  If controlled. MUST be 50 lbs lighter than relative build chart: ACCEPT	ACCEPT  Table 2 or higher build with tobacco use, diabetes, asthma or multiple impairments OR hospitalizations within past 5 years:  DECLINE	Well controlled (with or without medication): CLASSIC 1  Uncontrolled: DECLINE (possible classic 2 with risk assessment)	Controlled and after 6 months of treatment: ACCEPT  *See question 9B	Controlled, 2 or fewer medications - must provide current BP history: STANDARD  Uncontrolled, more than 3 medications, or combined with Thyroid disorder: DECLINE
Bronchitis	If Chronic: DECLINE * See COPD	Acute: ACCEPT Chronic: DECLINE	Chronic: DECLINE	Acute: CLASSIC 1  Chronic: *SEE COPD	If Chronic: DECLINE	Acute, recovered: STANDARD  Chronic: DECLINE
Build Charts Height/Weight + Multiple Impairments	SEE BUILD CHART AND DIABETIC BUILD CHART (if applicable).	Only use Foresters chart if the proposed insured has NO other medical impairments other than height/weight.  See diabetic rate/build chart (if applicable) OR call Foresters risk assessment for 2nd opinion 877-622-4249	Yes/No - 1 build chart	SEE BUILD CHART for Classic 1 or Classic 2.	Yes/No - 1 build chart	SEE BUILD CHART for Table 2 and Table 4. Also applicable for Occidental

DISEASE/	COLUMBIAN FINANCIAL GROUP:	FORESTERS:	MUTUAL OF OMAHA:	GPM:	AMERICO:	American Amicable/ Occidental:
DISORDER	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series	Home Protector
	EQUIS	EQUIS	EQUIS	Over age 60, non- tobacco: MIN CLASSIC 1	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	Under age 60, non-tobacco:	EQUIS	EQUIS
	ONLY If within the past ten (10) years NO diagnosis,	FOULS	EQUIS A	MIN CLASSIC 2  Over age 60,	FOUR	EQUIN
	treatment (including medication) or any	FOUR	TEOLUS -	tobacco: MIN CLASSIC 2	Trouis -	FOLUS
Bypass Surgery (CABG)	follow-up: POSSIBLE ACCEPT	EVER: DECLINE	EVER: DECLINE	Under age 60 and tobacco user, ongoing angina	EVER: DECLINE	EVER: DECLINE
	*Call carrier. Med records required	EQUIS	EQUIS E	after procedure, combined with stroke/TIA,	EQUIS	EQUIS
	ALL OTHER: DECLINE	EQUIS	EQUIS	diabetes, has mad multiple heart	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	attacks, new stenosis, stenosis requiring bypass,	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	angioplasty, or (re)stent(s):  DECLINE	EQUIS	EQUIS
	More than five (5) years since last diagnosis and last	EQUIS	EQUIS	BASAL CELL Successfully removed:	EQUIS	EQUIS
	treatment of internal cancer (excluding basal or	EQUIS	EQUIS	CLASSIC 1	EQUIS	EQUIS
	squamous cell):  *POSSIBLE ACCEPT	EQUIS	EQUIS	Single occurrence, over 5 years since	EQUIS	EQUIS
	If within the past ten (10) years	QUESTIONNAIRE REQUIRED	FOLUS	successful treatment, regular follow up testing	FOLUS	Basal or Squamous cell skin carcinoma
	diagnosis, treatment (including	Diagnosis and recommended	EQUIS	completed: Breast stage 0&1 Prostate stage 1&2	EQUIS	ONLY and an isolated occurrence:
Cancer	medication) or any follow-up: Metastatic (spread),	treatment, with no recurrence over 10	EVER: DECLINE	Testicular stage 1 Thyroid stage 1&2 Melanoma stage 1A	DECLINE	STANDARD  7 years since
Melanoma/Skin/ Basal/Squamous	Hodgkins Disease, Leukemia, Lymphoma, Liver,	ACCEPT  Basal Cell:	(Except basal cell or squamous cell skin cancer)	&1B Cervical stage 0&1A CLASSIC 1	(Except basal cell skin cancer)	surgery, diagnosis, or last treatment, no
	Lung or Pancreatic cancer:	ACCEPT  All other cancers	EQUIS	All other types, staging, multiple	EQUIS	recurrence or additional occurrence:
	DECLINE	including Hodgkin's Lymphoma:	EQUIS	cancers, recurrence, spreading through lymph nodes, or	EQUIS	STANDARD  All other internal
	*If cancer was any type other than those listed above	DECLINE	EQUIS E	other areas of the body:  DECLINE	EQUIS	cancers: DECLINE
	for decline, consideration is possible with	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS
	medical records provided by the proposed at the	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS
	time of application.	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS

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	ONLY If within the past ten (10) years NO diagnosis, treatment (including	EQUIS	EQUIS	EQUIS	EQUIS -	EQUIS
Cardiomyopathy	medication) or any follow-up: POSSIBLE ACCEPT *Call carrier. Med records required	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE
	ALL OTHER: DECLINE	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS
	If less than 1 year since last flare-up	EQUIS	EQUIS	More than 1 year since last attack, no ongoing treatment with corticosteroids or	EQUIS -	EQUIS -
	or attack (symptoms include: fever, anemia, severe	QUESTIONNAIRE REQUIRED	EQUIS E	immunosuppressive therapy and no current symptoms:	EQUIS	Diagnosed prior
Crohn's	colic, dehydration, weight loss and/or hospitalization) OR have pending surgery or had surgery less than 6 months ago:  DECLINE	> 5 years in remission:	No Info on app or UW guide. Please contact carrier.	Use of corticosteroids or immunosuppressive drugs but NO current symptoms or attacks within the past year:	EVER: DECLINE	to age 20 or within the past 12 months:
	EQUIS	EQUIS	EQUIS	CLASSIC 2  Current symptoms of attack within the last year:  DECLINE	EQUIS	EQUIS
Colitis	If within the past ten (10) years diagnosis, treatment	QUESTIONNAIRE REQUIRED	EQUIS EQUIS	Ulcerative Intermittent, mild or moderate (single or intermittent attack with clinical remission greater	IBS:	Ulcerative, diagnosed prior to
	(including medication) or any follow-up: Moderate to severe UC: DECLINE	Ulcerative: Mild to moderate, intermittent:	ACCEPT	than 1 month), without corticosteroid or immunosuppressive therapy: CLASSIC 1	Ulcerative Colitis: DECLINE	age 20 or within the last 12 months: DECLINE
	EQUIS	EQUIS	EQUIS	Otherwise:	EQUIS	EQUIS

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DISORDER	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series	Home Protector
	EQUIS	QUESTIONNAIRE	EQUIS	EQUIS 7	EQUIS	EQUIS
	EQUIS	REQUIRED  Strong Foundation	EQUIS	Mild or moderate, no	EQUIS	EQUIS
	EQUIS	ONLY: Non Smoker, mild COPD, no oxygen,	EQUIS	current shortness of breath, non-smoker ONLY, and only	EQUIS	EQUIS
COPD (Chronic Obstructive Pulmonary	EVER: DECLINE	no steroids or serious COPD medications. Very	EVER: DECLINE	occasional time off work:	EVER: DECLINE	EVER: DECLINE
Disease)	EQUIS	little shortness of breath(SOB); able to climb 1 flight of stairs with NO	EQUIS	Severe, oxygen use, or smoker: DECLINE	EQUIS	EQUIS
	EQUIS	SOB: ACCEPT	EQUIS E	EQUIS E	EQUIS	EQUIS
	EQUIS	ALL Smart UL: DECLINE	EQUIS	EQUIS	EQUIS	EQUIS -
	ONLY If within the past ten (10) years  NO diagnosis, treatment (including medication) or any	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS
CHF (Congestive Heart Failure)	follow-up: POSSIBLE ACCEPT *Call carrier. Med records required	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE
	ALL OTHER: DECLINE	EQUIS	I EQUIS	EQUIS	EQUIS	EQUIS
Cystic Fibrosis	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE
	ACCEPT  Moderate to severe: DECLINE	QUESTIONNAIRE REQUIRED	EQUIS	Treated with one or two medications and no impact on ADLs or time off work:  CLASSIC 1	Mild with no hospitalization within 3 years, no more than 1 medication, <u>AND</u>	1 medication,
Depression	*Moderate/severe: multiple medications for depression, more than one week of	Mild > age 25, onset more than 1 year or later, no hospitalization or time off work: ACCEPT	Hospitalized within the past 10 years, or severe depression, or bipolar depression:	Treated with 3 medications: CLASSIC 2  Treated with 4+ medications (FOR	NOT diagnosed within the past 6 months: USUALLY ACCEPT	situational in nature: STANDARD  Major depression, bipolar,
	work missed in the past 12 months due to depression, history of hospitalizations for depression, history of suicidal ideation	A HOUSE	DECLINE	ALL MENTAL HEALTH CONDITIONS), recent hospitalization, past suicide attempt, impact on ADLs: DECLINE	Otherwise or with alcohol abuse and/or narcotic pain medication, OR major depression:  DECLINE	schizophrenia: DECLINE
Dementia	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE

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DISORDER	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series	Home Protector
	EQUIS	Please see Diabetic rating sheet for all	EQUIS	GESTATIONAL After childbirth and recovery (diabetes	EQUIS	EQUIS
	EQUIS	Smart UL and diabetic calculator for all Strong	EQUIS	resolved): CLASSIC 1 Currently Pregnant:	EQUIS	EQUIS
	FRUIS /	Foundation	LEGUIS TE	DECLINE	EQUIS	EQUIS
	GENERAL GUIDELINES:	Strong Foundation: Type 1 or 2 based	EQUIS	TYPE 1 Age 60 or older,	EQUIS	EQUIS
	Insulin: diabetics under age 50, tobacco or nicotine	on A1C, duration, build, and with no	EQUIS -	good control, non- tobacco:	EQUIS -	EQUIS -
	use. DECLINE	complications: Individual consideration -	EQUIS	Age 30-59, good control, non-tobacco	EQUIS	EQUIS
	Non-insulin (ORAL MEDS ONLY): diabetics under age 30, age 30-49 who use	Smart UL: Type 2 only based	EQUIS EQUIS	OR IF age 60 or older, good control, tobacco, or near upper build chart: CLASSIC 2	Type 2, oral meds or diet controlled after 6 months of treatment:	Controlled with
Diabetes  *Must be under table 2 build OR	tobacco or nicotine products, age 50-65 who use tobacco or nicotine and have had diabetes for more than 15 years.  DECLINE	on current age of 20-29, duration < 5 years.  Type 2 based on	Diagnosed > age *45 w/ table 2 or higher build or tobacco use, or table 2 or higher with asthma, or any complications (table 1, 2) or PVD: DECLINE	If age 30-59 and tobacco, OR at any age uncontrolled sugars, any complications, combined with heart disease, kidney disease, stroke/TIA,	Type 2, onset under age 20, OR pregnant and gestational, OR type 1 with insulin, onset	oral medications: STANDARD  Combined with overweight, gout, retinopathy, protein in urine, diagnosed prior to
Refer to diabetic UW chart.	Complications such as nerve pain, kidney disease and/or retinopathy:	based on results of rating worksheet	*CA and VI, age is 50	or PVD: DECLINE	under ago 60: DECLINE	age 35, or tobacco use within the past 12 months,
	DECLINE  ALL DIABETIC PROPOSED	Smart UL treated with insulin, poor control, any	Otherwise: ACCEPT	TYPE 2 Current age 40 and older, good control, non-tobacco:	*SEE Question 7 and Question 9A for diabetic questions.	or uses insulin: DECLINE
	INSUREDS MUST FIT WITHIN THE DIABETIC BUILD CHART ACCORDING TO DIABETIC CALCULATIONS	complications including heart disease, kidney disease, PVD, neuropathy, retinopathy or excessive build:	EQUIS	CLASSIC 1 Current age 40 or older and tobacco, OR current age 20-39 non-tobacco with good control or near upper build chart:	EQUIS	EQUIS
	FOUND ON PAGE 9 OF THE SAFE SHEILD PRODUCT	DECLINE	EQUIS	Under age 20, age	EQUIS	EQUIS
	GUIDE (12/19)	EQUIS	EQUIS E	20-39 and tobacco user, any complications, combined with heart	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	disease, kidney disease, stroke/TIA, or PVD:	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	DECLINE	EQUIS	EQUIS
	EQUIS	EQUIS	Read application question 9. If multiple	EQUIS	EQUIS	If receiving SSDI,
Disabled/ Disability	ACCEPT	ACCEPT	impairments including table build, call carrier for	DECLINE	Due to arthritis: DECLINE	income benefits, or not working due to medical
	TERRIS A	TERRIES A	instruction.	A ERGIN	A LEGUES	reasons: DECLINE

DISEASE/ DISORDER	COLUMBIAN FINANCIAL GROUP: Safe Shield	FORESTERS:  Smart U.L. & Strong Foundation	MUTUAL OF OMAHA:  Term Life Express - G.U.L. Express	GPM: Equity Protector	AMERICO: HMS Series	American Amicable/ Occidental: Home Protector
Driving Record (Including D.U.I.)	Past 3 years: DWI, DUI, 3 or more driving violations license suspended or revoked or combination thereof: DECLINE	(Assumes no jail time or probation) Single DUI within 12 months/2 DUI within 5 years: DECLINE	Last 5 years: 4 or more moving violations, DUI, or reckless driving convictions: DECLINE	>3 years since: single DUI and with no other citations, OR fewer than 3 speeding/similar tickets: CLASSIC 1  3 or more DUIs ever: DECLINE *otherwise email uwrisk@gpmlife.com for risk assessment	Within the past 2 years: convicted, pled guilty charged with any DUI, reckless driving, 3 or more moving violations, driver's license suspended or revoked:  DECLINE	License currently suspended or revoked. DWI, or 2 or more accidents, or 3 or more driving violations or combination thereof within the last 3 years:  DECLINE
Drug Abuse/ Addiction	In the past 5 years, used or had been treated for amphetamines, cocaine, narcotics, hallucinogens, or barbiturates (OTHER THAN MARIJUANA):  DECLINE  * See Marijuana for specific guidelines	All others except marijuana: DECLINE  *see marijuana for details and questionnaire notice	Used or convicted unlawful drugs (excluding marijuana) or prescription drugs other than as prescribed within the past 10 years:  DECLINE	Minimum 5 years since successful treatment, no relapse: CLASSIC 1  Within 5 years of treatment or current substance abuse: DECLINE	Occasional recreational marijuana use: ACCEPT  Cocaine, Amphetamines within 5 years: DECLINE  Prescription Narcotics, abuse/ long-term use: DECLINE	Treatment 4+ years or more, and non-usage since: STANDARD  Treatment, or illegal drug use within the last 4 years: DECLINE
Epilepsy	Epilepsy or seizures in the past year: DECLINE	QUESTIONNAIRE REQUIRED  Controlled on meds, no seizures for 2 years, no complications: ACCEPT	EVER: DECLINE  EQUIS  EQUIS  EQUIS  EQUIS	Absence or petit mal seizures, OR fewer than 12 Grand mal seizures per year: CLASSIC 1  More than 12 Grand mal seizures per year: CLASSIC 2  History of Epilepticus, personality or cognitive changes, progression of underlying disease: DECLINE	Grand Mal or Petit Mal attack over 6 months: POSSIBLE ACCEPT  Epilepsy or seizure disorder diagnosed within the past 6 months, hospitalizations within the past 12 months, or ANY driving restrictions: DECLINE	Petit Mal seizures: STANDARD  All others: DECLINE
Felony (Probation & Parole)	Past 3 years: DECLINE	If on probation/ parole, incarcerated or criminal charges pending: DECLINE If no jail time served, individual consideration after 1 year; 5 years if jail time served	Convicted of or awaiting trial for a felony within the past 10 years: DECLINE  Current Probation and Parole: Call carrier for instruction	3+ years since nonviolent conviction, parole or probation: CLASSIC 1  Otherwise, or multiple separate criminal convictions: DECLINE	10 year look back:  POSSIBLE ACCEPT  Within the past 10 years for conviction of, pled guilty to, or awaiting trial:  DECLINE	Felony within the past 5 years: DECLINE  Probation or Parole within the past 6 months: DECLINE
Fibromyalgia	ACCEPT	No depression and working full time:	ACCEPT	Able to work, no ADLs limitations: CLASSIC 1  All other situations: DECLINE	Not disabled, no narcotic pain medications:	STANDARD

DISEASE/ DISORDER	COLUMBIAN FINANCIAL GROUP:	FORESTERS: Smart U.L. &	MUTUAL OF OMAHA:  Term Life Express -	GPM:	AMERICO:	American Amicable/ Occidental:
	Safe Shield	Strong Foundation	G.U.L. Express	Equity Protector	HMS Series	Home Protector
	EQUIS	EQUIS	EQUIS	EQUIS	Over 5 years w/ no	1+ years post surgery and no complication:
	EQUIS	EQUIS	EQUIS	EQUIS	complications and within height/	STANDARD
Gastric Bypass	6+ months since surgery: ACCEPT	After 1 year, weight stabilized: ACCEPT	After 1 year: ACCEPT	6+ months since successful surgery: CLASSIC 1	weight: POSSIBLE ACCEPT	Weight reduction surgery within the past 1 year or any
	EQUIS	EQUIS	EQUIS	EQUIS	Otherwise: DECLINE	history of complications such as dumping
	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS	syndrome: DECLINE
	ONLY If within the past ten (10) years	EQUIS	EQUIS	ALL CASES must be at least six months since heart attach,	EQUIS	EQUIS
Heart Attack	NO diagnosis, treatment (including	EQUIS	EQUIS	non or minimal heart damage, non-smoker and without ANY	EQUIS	EQUIS
	medication) or any follow-up:	EVER: DECLINE	EVER: DECLINE	other medical issues	EVER: DECLINE	EVER: DECLINE
	POSSIBLE ACCEPT *Call carrier. Med	EQUIS -	EQUIS 7	SEE UNDERWRITING GUIDE	EVEN. DECEME	LVLN. DECLINE
	records required  ALL OTHER:	EQUIS	EQUIS	*otherwise email uwrisk@gpmlife.com for risk assessment	EQUIS	EQUIS
	DECLINE	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS
	ONLY If within the past ten (10) years NO diagnosis,	QUESTIONNAIRE	EQUIS	EQUIS	Mitral Valve	EQUIS
	treatment (including medication) or any	REQUIRED "Innocent" and no	TESSUES TO SERVICE TO	"Innocent" and NO symptoms or	Prolapse, no medications:	History of
Heart Murmur	follow-up: POSSIBLE ACCEPT	symptoms or treatment:	EVER: DECLINE	treatment: CLASSIC 1	USUALLY ACCEPT	treatment or surgery:
	*Call carrier. Med records required	ACCEPT All other:	EQUIS	All other: DECLINE	Otherwise: POSSIBLE DECLINE	DECLINE
	ALL OTHER: DECLINE	DECLINE	EQUIS	EQUIS	EQUIS	EQUIS
	ONLY If within the past ten (10) years NO diagnosis,	EQUIS	EQUIS	EQUIS	EQUIS -	EQUIS -
	treatment (including medication) or any	EQUIS	EQUIS	*See Stent & Bypass	Heart Valve	EQUIS
Heart Surgery	follow-up: POSSIBLE	EVER: DECLINE	EVER: DECLINE	Heart Valve repair, surgery replacement:	Repair: DECLINE	EVER: DECLINE
	*Call carrier. Med records required	EQUIS	EQUIS	DECLINE	*See question 2A	EQUIS
	ALL OTHER: DECLINE	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS

DISEASE/ DISORDER	COLUMBIAN FINANCIAL GROUP:	FORESTERS: Smart U.L. &	MUTUAL OF OMAHA:  Term Life Express -	GPM:	AMERICO:	American Amicable/ Occidental:
BIOOTIBET	Safe Shield	Strong Foundation	G.U.L. Express	Equity Protector	HMS Series	Home Protector
	EQUIS	EQUIS	EQUIS	HEPATITIS B Fully resolved with no residual effects	EQUIS -	EQUIS
Hepatitis	EQUIS	EQUIS	EQUIS	and not taking any anti-viral drugs:	EQUIS	Any history of
	A, recovered: ACCEPT	A, recovered: ACCEPT	A: POSSIBLE ACCEPT	CLASSIC 1 Currently taking anti-	A, recovered: ACCEPT	Any history of, diagnosis of, or treatment for Hep B or C:
	B or C: DECLINE	B or C: DECLINE	B or C EVER: DECLINE	viral drugs: CLASSIC 2	B or C: DECLINE	DECLINE
	EQUIS	EQUIS	EQUIS	HEPATITIS C DECLINE	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS	EQUIS
HIV + VE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	Tested Positive: DECLINE
Immune System or Connective Tissue Disorder	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE
	EQUIS	QUESTIONNAIRE REQUIRED	EQUIS	EQUIS	Kidney transplant donor or kidney stones:	Stones: STANDARD
Kidney Disease/	Stones: ACCEPT  Disease, dialysis,	Stones: ACCEPT	Stones: ACCEPT  Disease, dialysis, or	Disease, dialysis,	USUALLY ACCEPT	Disease, insufficiency or failure,
Failure/Dialysis Kidney Stones	or chronic: DECLINE	Disease, dialysis, or chronic: DECLINE	chronic: DECLINE	failure: DECLINE	Otherwise, transplant recipient, OR chronic: DECLINE	nephrectomy, polycystic kidney disease, transplant recipient: DECLINE
Leukemia	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE
	EQUIS	EQUIS	EQUIS	DISCOID CLASSIC 1	EQUIS	EQUIS
	EQUIS	EQUIS	EQUIS	SYSTEMIC Mild, few symptoms without use of	EQUIS	EQUIS
	Discoid: ACCEPT  Systemic: moderate or severe. Can	QUESTIONNAIRE REQUIRED	Discoid: ACCEPT	corticosteroids, immunosuppressant s, antimalarial drugs, or biologics and able to perform all ADLs:	Discoid: ACCEPT	EQUIS
Lupus	include swollen joints, pleuritic chest pain or effusion and/or complications with kidneys: DECLINE	Systemic: (Erythematous) DECLINE	Systemic, or Scleroderma EVER: DECLINE	Moderate, SLE related chest pain, swollen joints, or treated with corticosteroids, immunosuppressant	Systemic, or Scleroderma EVER: DECLINE	Systemic (SLE): DECLINE
	EQUIS -	EQUIS -	EQUIS F	s, antimalarial drugs, or biologics and able to perform all ADLs: CLASSIC 2	EQUIS -	EQUIS -
	EQUIS	EQUIS	EQUIS	Severe: DECLINE	EQUIS	EQUIS
Liver Disease OR Transplant	EVER, or recommended to receive organ or bone marrow transplant:  DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE *Including cirrhosis	EVER: DECLINE	EVER: DECLINE

DISEASE/	COLUMBIAN FINANCIAL GROUP:	FORESTERS:	MUTUAL OF OMAHA:	GPM:	AMERICO:	American Amicable/ Occidental:	
DISORDER	Safe Shield	Smart U.L. & Strong Foundation	Term Life Express - G.U.L. Express	Equity Protector	HMS Series	Home Protector	
Marijuana	EQUIS	QUESTIONNAIRE REQUIRED	EQUIS	EQUIS		EQUIS	
	EQUIS	EQUIS	EQUIS	With occasional recreational use up to 12 times a month:		EQUIS	
	If smoked within the past 12 months, tobacco rates apply. If ingested, tobacco rates to	Recreational use up to 6 times per week: ACCEPT  Daily use: Individual	With occasional use:  ACCEPT  (Non tobacco rates)	CLASSIC 1 (Non-tobacco rates)  Daily use: CLASSIC 1 (Tobacco rates)	Possible tobacco rates (occasional use only):  ACCEPT	No Info on app or UW guide. Please contact carrier.	
	not apply.	consideration  Medical use: Depends on the	EQUIS	Medical Marijuana: DECLINE		EQUIS	
	EQUIS	reason for use.  Call for Risk  assessment	EQUIS TE	EQUIS F		EQUIS	
Multiple Sclerosis (MS)	EQUIS	EQUIS	EQUIS	1+ year since diagnosis, mild, no or minimal	EQUIS	EQUIS	
	EQUIS	EQUIS	EQUIS	symptoms: CLASSIC 1		EQUIS	
	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	Moderate symptoms preventing full time work but working part time:  CLASSIC 2	EVER: DECLINE	EVER: DECLINE	
	EQUIS	EQUIS	EQUIS	Severe, wheelchair use or ambulance assistance, or diagnosed within the		EQUIS -	
	EQUIS	EQUIS	EQUIS F	past year: DECLINE	EQUIS	EQUIS	
Oxygen Use	See transportation assistance	DECLINE	EVER: DECLINE (Excluding use for sleep apnea)	DECLINE	EVER: DECLINE	EVER: DECLINE	
Pacemaker	ONLY If within the past ten (10) years NO diagnosis, treatment (including medication) or any	EQUIS	EQUIS	CLASSIC 1	EQUIS	EQUIS -	
	follow-up: POSSIBLE ACCEPT *Call carrier. Med records required	EVER: DECLINE	EVER: DECLINE	Accompanied by ischemic heart disease or other organic heart disease:	EVER: DECLINE	EVER: DECLINE	
	ALL OTHER: DECLINE	EQUIS	EQUIS	DECLINE	EQUIS	EQUIS	
Pancreatitis	EQUIS	QUESTIONNAIRE REQUIRED	EQUIS	Single acute episode, more than 1 year since recovery	EQUIS -	EQUIS	
	EVER: DECLINE	> 1 year ago, non alcohol-related, no complications:	ACCEPT Chronic EVER:	and not alcohol related: CLASSIC 1	EVER: DECLINE	Chronic or multiple episodes:	
	EQUIS	ACCEPT  Alcohol related, chronic:	DECLINE	Related to alcohol, chronic, or complications mentioned above:		EQUIS	
	EQUIS	DECLINE	EQUIS -	DECLINE	EQUIS -	EQUIS	

DISEASE/DISORDER  COLUMBIAN FINANCIAL GROUP: Safe Shield  Any Paraplegia or Quadriplegia: DECLINE		FORESTERS:  Smart U.L. & Strong Foundation	mart U.L. & Term Life Express -		AMERICO: HMS Series	American Amicable/ Occidental: Home Protector	
		Paraplegia or Quadriplegia: DECLINE	Paraplegia or Quadriplegia EVER: DECLINE	Paraplegia or Quadriplegia: DECLINE	Due to accident:  POSSIBLE  ACCEPT  Otherwise:  DECLINE	Includes para/ quadriplegia: DECLINE	
Parkinson's Disease	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	
Peripheral Vascular Disease (PVD)	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	
Pulmonary Embolism	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	STANDARD	
Sarcoidosis	If active disease and/or residual pulmonary impairment:	QUESTIONNAIRE REQUIRED  Localized, non- pulmonary: ACCEPT  Pulmonary: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	Pulmonary: DECLINE	
Schizophrenia EVER: DECLINE		EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	
	EQUIS	QUESTIONNAIRE REQUIRED	EQUIS	Well controlled and consistent CPAP use:	Current Successful treatment w/ CPAP or BIPAP: ACCEPT	STANDARD  Combined with history of	
Sleep Apnea	ACCEPT	Narcolepsy or occasional episodes:	ACCEPT	CLASSIC 1  Treated with oxygen: DECLINE	If diagnosed within the past 6 months, or for which you're not being treated for (CPap or BiPap): DECLINE	overweight, poorly-controlled blood pressure, COPD, or heart arrhythmia: DECLINE	

DISEASE/ DISORDER	COLUMBIAN FINANCIAL GROUP:	FORESTERS: Smart U.L. &	MUTUAL OF OMAHA:  Term Life Express -	GPM:	AMERICO:	American Amicable/ Occidental:	
	Safe Shield	Strong Foundation	G.U.L. Express	Equity Protector	HMS Series	Home Protector	
Stroke/CVA/TIA	EQUIS	EQUIS	EQUIS	STROKE: FOR ALL CASES must		EQUIS	
	EQUIS	EQUIS	EQUIS	be at least one year since single stroke, no or minimal residual		EQUIS	
	EQUIS	EQUIS	EQUIS E	symptoms, non- tobacco user. 70+ years old at		EQUIS	
	EQUIS	EQUIS	EQUIS	diagnosis: CLASSIC 1 Ages 40-69 at		EQUIS	
	EQUIS	EQUIS	EQUIS	diagnosis: CLASSIC 2		TIA: After 6 months, no	
	EQUIS	EQUIS	EQUIS	at diagnosis, or multiple strokes, or a		residuals: STANDARD	
	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	single stroke with severe residuals:  DECLINE	EVER: DECLINE	Combined with tobacco use-smoker:	
	EGGIS	EQUIN	EQUIS	TIA: FOR ALL CASES		DECLINE  STROKE:	
	EQUIS	EQUIS	EQUIS	last one year since single TIA and non-		DECLINE	
	EQUIS	EQUIS	EQUIS	tobacco use Age 40 or older:		EQUIS	
	EQUIS	EQUIS	EQUIS	CLASSIC 1 Age less than 40: CLASSIC 2		EQUIS	
	EQUIS	EQUIS	EQUIS	Multiple TIAs, current tobacco, combined with heart		EQUIS	
	EQUIS	EQUIS	EQUIS	disease or diabetes:  DECLINE	EQUIS	EQUIS	
Suicide Attempt	N/A	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	EVER: DECLINE	
Transportation Assistance	Permanent use of the following: walker, wheelchair, electric scooter, oxygen, or catheter DECLINE	resulting in	SEE questions 1-7	*Call for Risk Assessment	DECLINE	EVER: DECLINE	
	EQUIS -	DECLINE	EQUIS -	EQUIS =		EQUIS	

## **BUILD CHARTS - GENDER NEUTRAL**

Height	CFG	FORESTERS	FORESTERS  (With NO additional ratable impairments)	MUTUAL OF OMAHA	MUTUAL OF OMAHA *TABLE 2	<b>GPM</b> Classic 1/ Classic 2	AMERICO  HMS  Series	American Amicable Home Protector Max Table 4
4'8"	PEQUIS TEAM TOURS THE	TEQUIS TEQUIS TEQUIS	PLOUIS TEAUS FOURS FOURS	TEQUIS TEQUIS TEQUIS	rous rout 84 us rous	177/195	TEQUIS 710 188 III TEQUIS	
4'9"	196 196 100 100 100 100 100 100 100 100 100 10	TEQUIS TEQUIS TEQUIS TEQUIS	provis provis 196 aus provis	202 Four	Tradis Tradis Tradis	183/201	FOUR TOURS TROURS	
4'10"	203	TEQUIS TEQUIS TEQUIS TEQUIS	pours 203 us pours	208 FOUR	194	189/209	202 s pours	199
4'11"	210 100 100 100 100 100 100 100 100 100	207	LOUIS TO 210 BOUIS FOURS	214 POUR	199	196/216	1 209 1 100 15 1	205
5'	217 LOUIS 100 LIST	TERLIS TERLIS TERLIS TERLIS	FOUR PLOUIS FOUR PROUIS	220	Traus To 205 as Traus	203/223	216 1 2015	212
5'1"	224	PEQUIS PEQUIS PEQUIS	224 is 7 cours	226 Janus	Trouis Trouis Trouis Trouis	210/231	223	220
5'2"	232	TEQUIS TO 225 AUS TEQUIS	232 3 20018	232	Traus Traus Traus Traus	216/238	231 LOUIS POLIS TROUS	227
5'3"	239	TEQUIS TO 234 UIS TOURS	Prouis 239 us Fours	238	220 s jours	223/246	238	234
5'4"	247	TEQUIS TO 243 UIS TOURS	pous 247 us pous	245	rous 225 us rous	231/254	246	242
5'5"	255 LOUIS 2015	TEQUIS TO 250 AUS TOURS	Traus Traus Francis Traus	251	rous 10 231 aus 10 aus	238/262	254	249
5'6"	263	TEQUIS TO 259 AUS TEQUIS	Plants 263 as Plants	258	239	245/270	262	257
5'7"	LOUIS 100115 THOUSE THOUSE THOUSE	TEQUIS TOURS TEQUIS TEQUIS	FOUR FOUR FOUR FOUR	265	pours 245 us pours	253/278	270 100 100 100 100 100 100 100 100 100 1	265
5'8"	279	274	Prouis 279 us prouis	274	rous 10 251 aus 10 aus	260/287	278	273
5'9"	287	TEQUIS TOURS TEQUIS TEQUIS	rous 287 us rous	282	rous 258 is rous	268/295	286	281
5'10"	296	TEQUIS TO 292 WIS TOWNS	Fours 10 296 aus 1 fours	289	paus 266 us paus	276/304	295	289
5'11"	304	TEQUIS TO 298 UIS TOURS	rauis 10 304 aus 1 aus	298	274	284/312	TEQUIS 303 IIS TEQUIS	298
6'	313	Trouis Trouis Trouis Trouis	Traus 313 us plants	305	raus raus rous raus	292/321	312	306
6'1"	322	TEQUIS TOURS TOURS TOURS	322 vis pions	313	Plaus 289 us Plaus	300/330	1321 Laura Pagus	315
6'2"	331	Trouis Trouis Trouis Trouis	Prous 70 330 us 7 cours	321 July 7	raus 296 us raus	308/339	FOUR 7 330 IN FROM	323
6'3"	340	TEQUIS TO 336 JUST TOURS	339 IS 7 EQUIS	329	Traus 70303 us 7 raus	316/348	Teoms 7 339 In Teoms	332
6'4"	349	Trouis Trouis Trouis Trouis	349 Julis 7 Julis	Trous 338 a Trous	FOUR TOUR FOUR FOURS	325/358	348	341
6'5"	358	PEQUIS TRAINS FROM FOUR	358 7 10015	347	Traus 7 to 319 us 7 tours	334/367	FOUR 357 III FOUR	350
6'6"	367	ALGUIS TO 360 AUS TOURS	7 FOUR 7 600 7 FOUR 7 FOUR	358	328	342/377	366	359
6'7"	377	OUIS	377	367	7 FOUR 7 336 IN 7 FOUR	351/387	376	368
6'8"	386 S Pro	ONE CONTRACTOR OF THE CONTRACT	Tradis 7 386 us 7 radis	Trains 376 is prous	7 FOUR 7 345 TOURS 7 FOURS	360/396	None Mann Munn Month	378
<b>6'9"</b>	396 S Pool	ONE CONTRACTOR OF THE CONTRACT	Provis 7 396 us 7 rous	Fours 385 is from	7 FOUR 7 S 352 W 7 FOUR	369/406		387
6'10"	Mannia Mannia Mennia ME		Trous Froms Froms Froms	395 HOURS TROUB	rouis 20359 us rouis	Manual Minnis Minnis Minnis		