

**ARE WE THERE
YET?**

**LEADERS NEED VISION AND STRATEGY TO WIN AT
WAR...THERE IS NO DIFFERENCE IN EVERYDAY
LIFE!**



**TX BPA
STATE
LEADERSHIP
ACADEMY
INFORMATION**

SAGE ADVICE



Knowledge is knowing a tomato is a fruit.

Wisdom is not putting it in a fruit salad.

Philosophy is wondering if that means ketchup is a smoothie.

**IT'S ALL
ABOUT
THE
MISSION**



FRANCES HESSELBEIN

CHAIRMAN OF THE BOARD OF
GOVERNORS OF THE LEADER
TO LEADER INSTITUTE

FORMER CEO OF GIRL
SCOUTS OF THE USA

AWARDED PRESIDENTIAL
MEDAL OF FREEDOM

DWIGHT D. EISENHOWER
NATIONAL SECURITY SERIES
AWARD

AUTHOR OF *HESSELBEIN ON
LEADERSHIP*

CO-EDITOR OF 25 BOOKS IN
28 LANGUAGES

HOLDS 20 HONORARY
DOCTORAL DEGREES

STRATEGIC RECIPES

Strategy is a key element in sports and even in chess. If a leader does not utilize strategy, often team members are not on the same page. Just as Sun Tzu, wrote in The Art of War, “victorious warriors win first and then go to war, while defeated warriors go to war first and then seek to win.”

warm up oven to 400° F

MIX TOGETHER:

1 1/4 c Flour

3/4 c Corn Meal

1/4 c Sugar

2 Teaspoons Baking powder

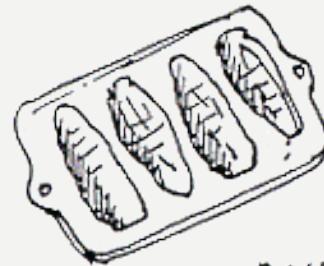
1/4 Teaspoon salt

then stir in:

1 c milk

1/4 c olive oil

1 egg (beaten)



pour batter into a greased pan, and bake for 25 minutes. The pan can be a 8" or 9" baking pan. My favorite pan with corn cob shapes. If I use it, don't bake them as long.

DISCOVER YOUR STYLES

- Complete the High-Five Assessment at <https://high5test.com/>.
- Complete the 16 Personality Styles Assessment at <https://www.16personalities.com/>.
- Complete the Conflict Style Assessment at <http://www.oprah.com/relationships/whats-your-conflict-style-quiz-dealing-with-conflict/all>.

PIXAR - WHY GOALS ARE IMPORTANT!

360° FEEDBACK



Get in pairs of two.
Include your Local
Chapter Advisors.

Answer the following
questions:

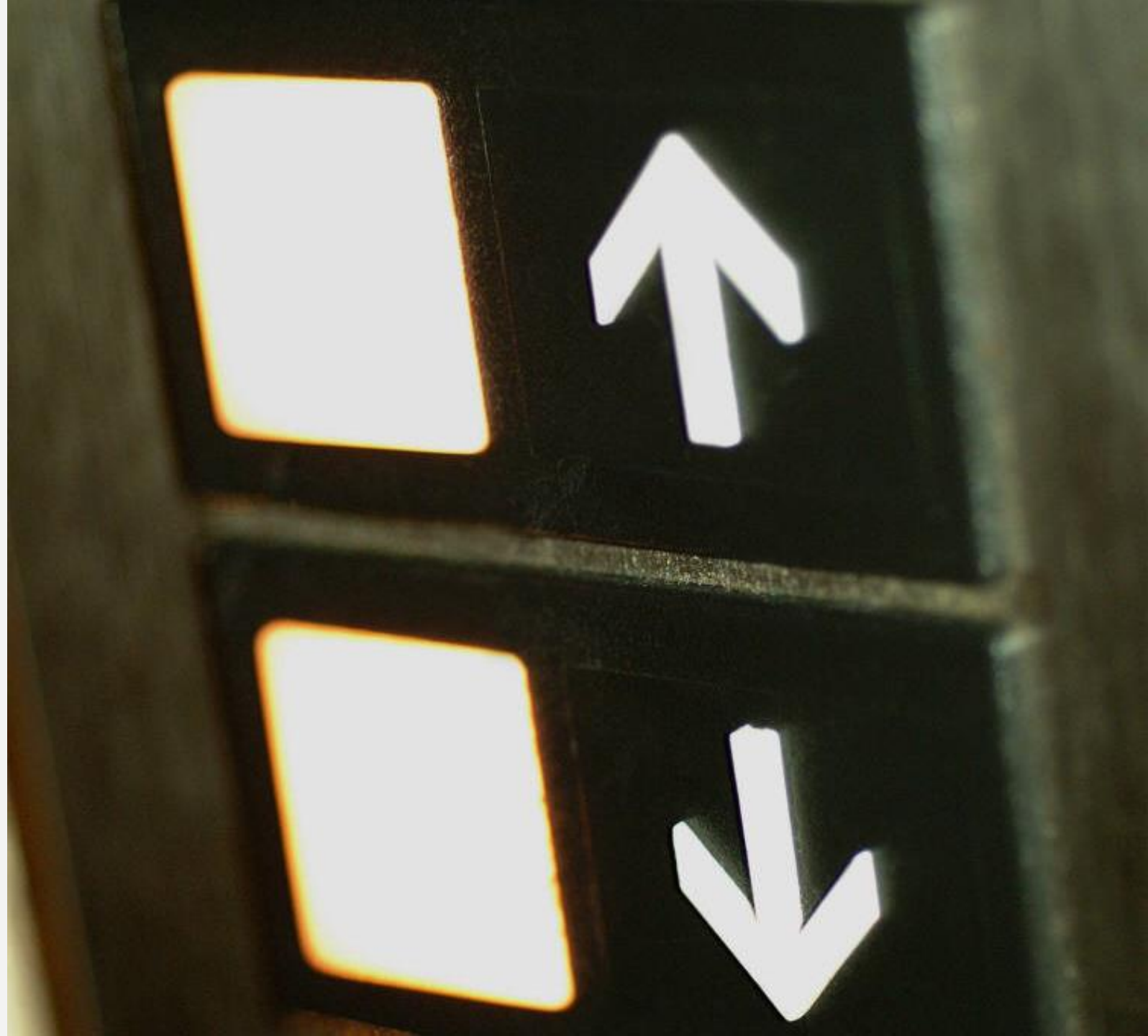
- I believe my strengths are...
- What do you see as my strengths?
- I believe my areas for growth are...
- Where are areas for growth?

HOW NOT TO RUN A MEETING

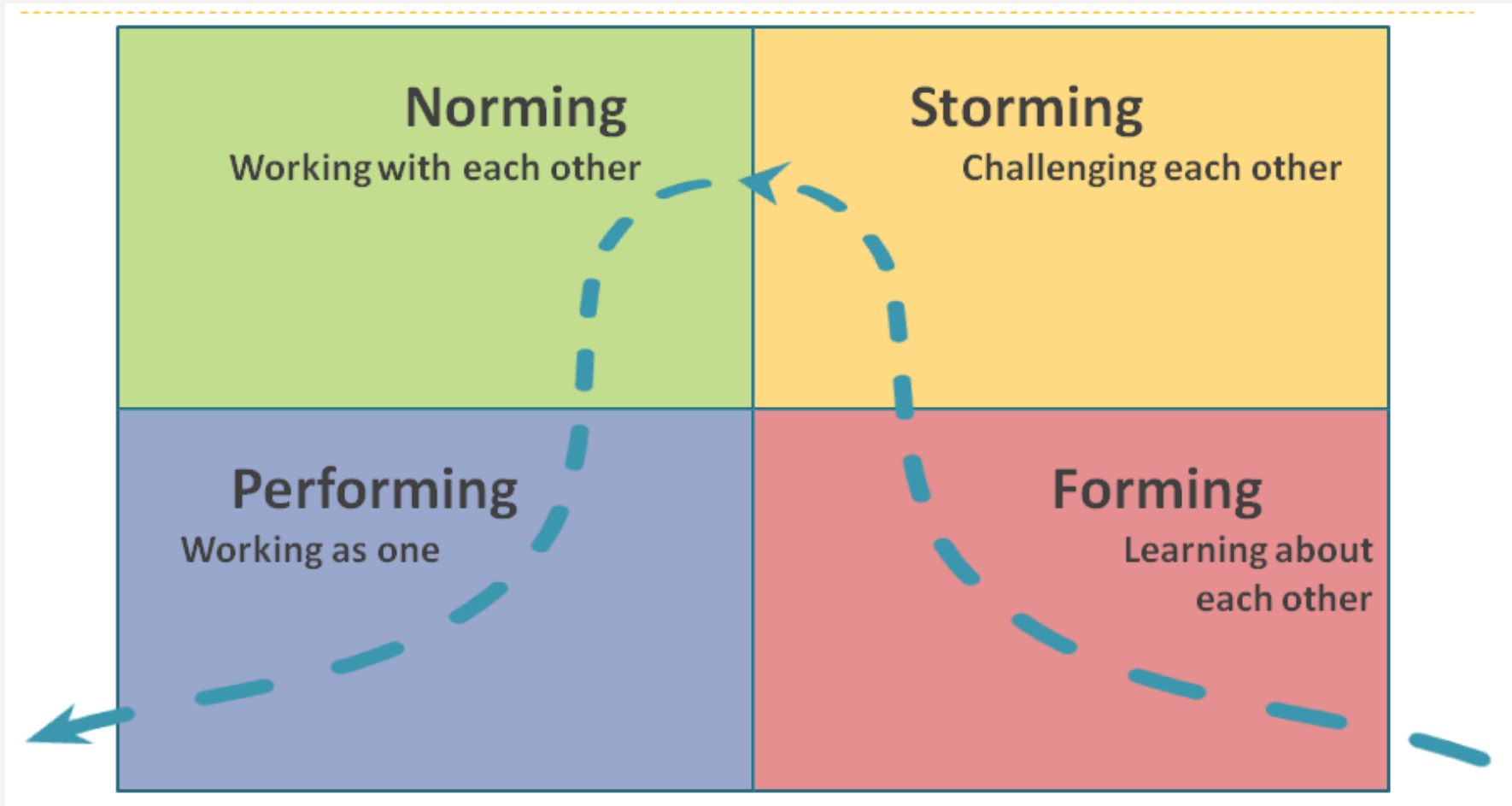
A **group** is a bunch of people in an elevator.

A **team** is a bunch of people in an elevator, but the elevator is broken!

Bonnie Edelman



TUCKMAN'S TEAM DEVELOPMENT MODEL



WHICH OF THE FOLLOWING PEOPLE BEST DEMONSTRATE THE SKILL OF *STRATEGIC*.

- Max goes in to win first, then go to war.
- Eden encourages all team members to do their best, fight until the end, and then goes to war.
- Rowan goes to war with his team members, and shouts for them to keep fighting!
- Emily pumps up her team to go to war, and encourages them along the way.

WHICH OF THE FOLLOWING PEOPLE BEST DEMONSTRATE THE SKILL OF *INCLUSIVE*.

- Harper makes a point to introduce all new members and guests at all team meetings.
- Jacob makes a point to meet all new members at each organization meeting.
- Anna is not an officer of the organization, but she makes sure to greet everyone at the meeting and learn something new of each person.
- Savannah challenges all organization officers to meet all new members and guests at team meetings.



**TX BPA
STATE
LEADERSHIP
ACADEMY
INFORMATION**