



UNBOXED TRAINING SOLUTIONS
A New Generation of Training

WELCOME

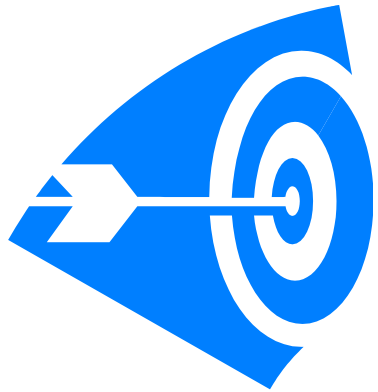
THE BIG GOAL SETTING GUIDE...



TX BPA
STATE
LEADERSHIP
ACADEMY
INFORMATION

GOAL SETTING

If you don't know where you're going, you will probably end up somewhere else!



A goal is the end toward which effort is directed.

Merriam-Webster

If you never set goals, how will you ever know if you have achieved success? Financial or other wise?

Write out a goal you would like to accomplish. Right now.

LEADERSHIP COMPETENCIES FOR GOAL SETTING

- **GOAL ORIENTED**
- **RISK TAKER**
- **STRATEGIC THINKER**

What you get by achieving your goals is not as important as what you become by achieving your goals.

Johann Wolfgang von Goethe



WHAT ARE RISK TAKERS?

- Inconceivable Risk
- Prudent Risk



LET'S LOOK AT
SOME GOALS:

DREAM BIG

SET GOALS

TAKE ACTION





GOAL SETTING – SMART GOALS

IS THE GOAL SPECIFIC?

What exactly are you trying to accomplish?

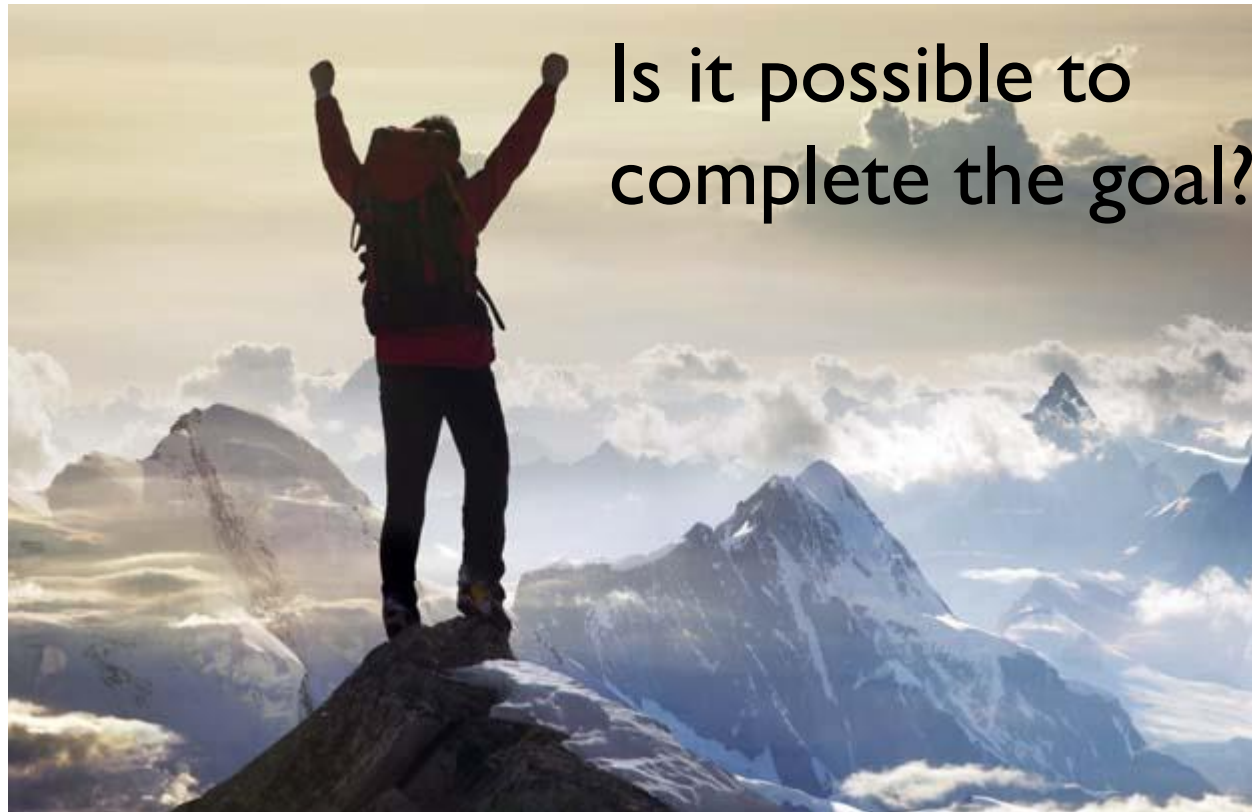


IS THE GOAL MEASURABLE?

Will you know
when you get
there?



IS THE GOAL ATTAINABLE?



Is it possible to
complete the goal?

IS THE GOAL RELEVANT?

How does this goal tie into what I want to attain?



IS THE GOAL TIMELY?

What is the deadline to complete the goal?



GOAL SETTING – SMART GOALS

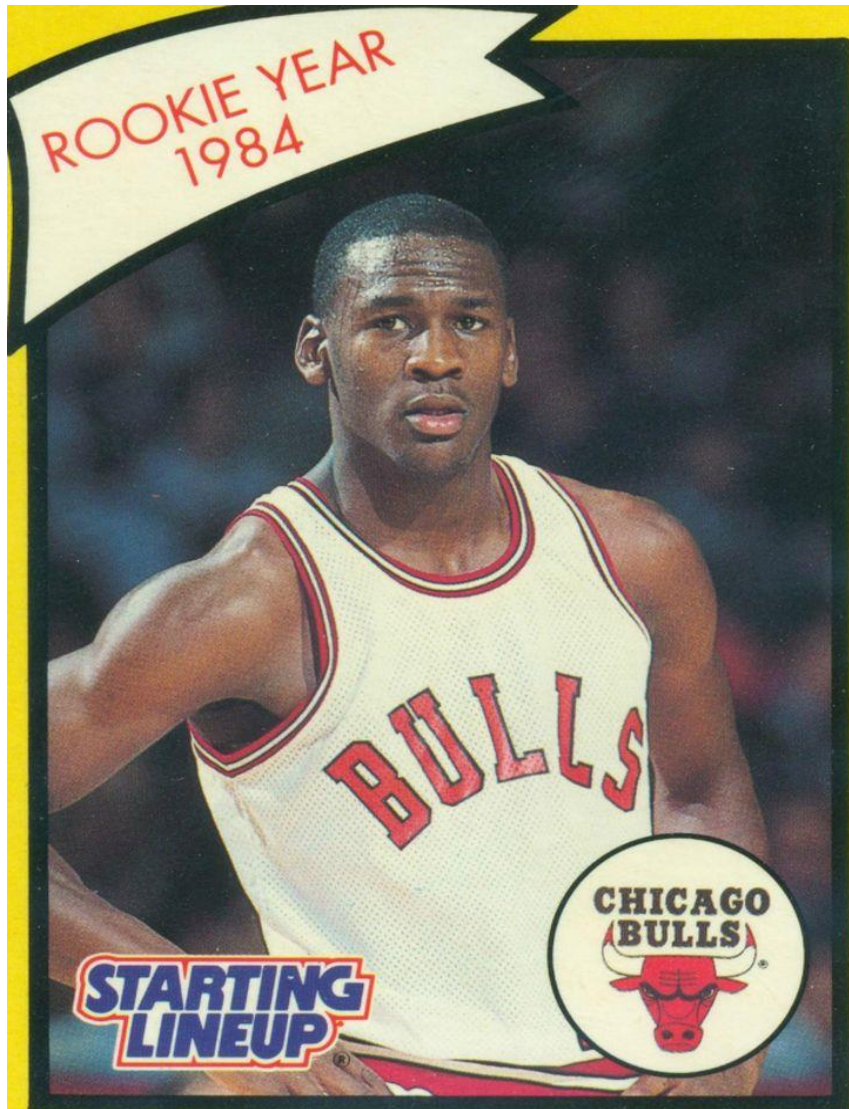


Here are the basic questions to determine your S.M.A.R.T. goal:

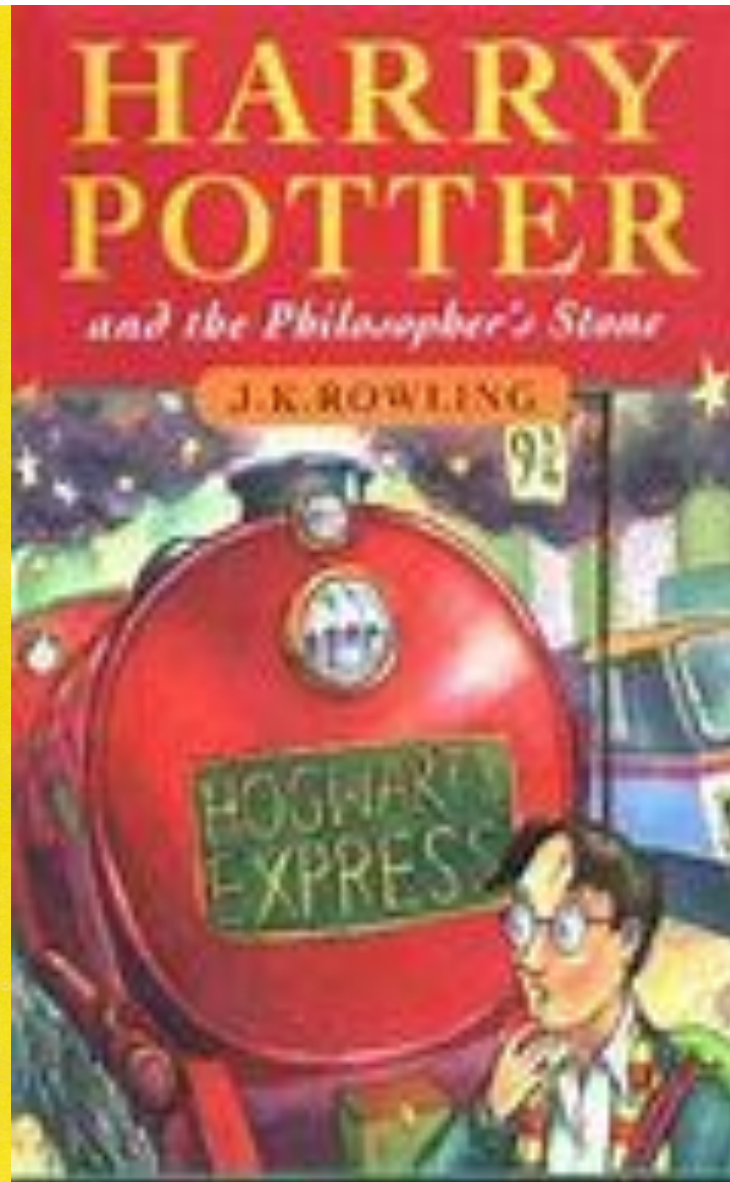
- **Specific:** What exactly are you trying to accomplish?
- **Measurable:** Will you know when you get there?
- **Attainable:** Is it possible to complete the goal?
- **Relevant:** How does this goal tie into what I want to attain?
- **Timely:** What is the deadline to complete the goal?

Goal Worksheet...

	Goal	Specific	Measurable	Attainable	Relevant	Timely
	Write each goal here.	Place an X in each box to make sure it meets the criteria to be a S.M.A.R.T. goal.				
I	I want to increase my leadership skills by completing the BPA Leadership Academy in Anaheim, California this summer.	X	X	X	X	X



MICHAEL JORDAN



STEPHEN COVEY SAYS, "STOP SETTING GOALS."

GOALS ARE PURE FANTASY UNLESS YOU HAVE A SPECIFIC PLAN TO ACHIEVE THEM."

Strategic Thinker...

Knowing what you want.

Identifying how to get there.

Working the plan.

Why Plans Fail...

- **1. Having a plan simply for plan's sake.**
- **2. Not understanding the environment or focusing on results.**
- **3. Partial commitment.**
- **4. Writing the plan and putting it on the shelf, or no accountability or follow through.**
- **5. Unwillingness or inability to change.**

WHICH OF THE FOLLOWING PEOPLE BEST DEMONSTRATE THE SKILL OF *GOAL-SETTING*:

- Tonya is asked about her upcoming goals. She thinks for a minute and responds, “I think I want to become an organization officer, work on a community service project, and go to the state convention.”
- Jeremiah attended a workshop about setting goals. He wrote his goals for the upcoming year but has lost the workbook. He remembers they were something like doing chores before he is asked to do them. And studying harder to get straight A’s next semester.
- Shawn has goals written down, she has plans for how to meet each goal. She evaluates the goals at least every six months to make sure she is progressing.
- Mark uses a SMART goal model and reevaluates his goals every-other week.



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