

Best Practices:
A Moderated Round-Table
Discussion of Topics Affecting
Procurement in
Indian Country



UNBOXED TRAINING SOLUTIONS

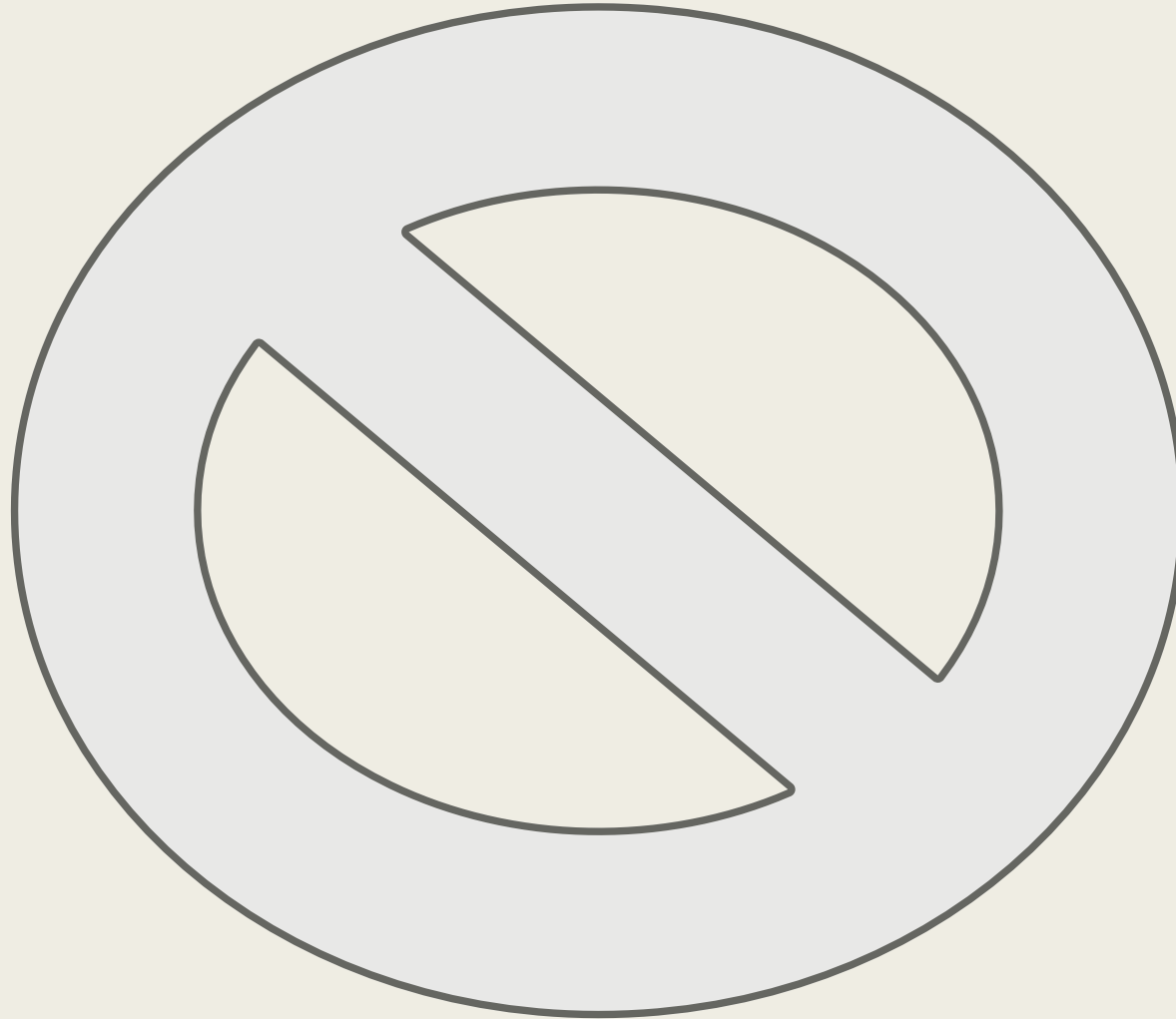
A New Generation of Training

Discussion Topics

- Ethics Policies & Procedures
- Procurement and Purchasing, I do it all!
- I'm "new"...Where Do I Start?
- Vetting Qualified Suppliers
- Negotiation Strategies to Lower Cost
- Key Contractual Phrases to Protect You
- Red Flags to Watch for when Identifying Potential Suppliers

5 Things to *AVOID*

- 1.
- 2.
- 3.
- 4.
- 5.

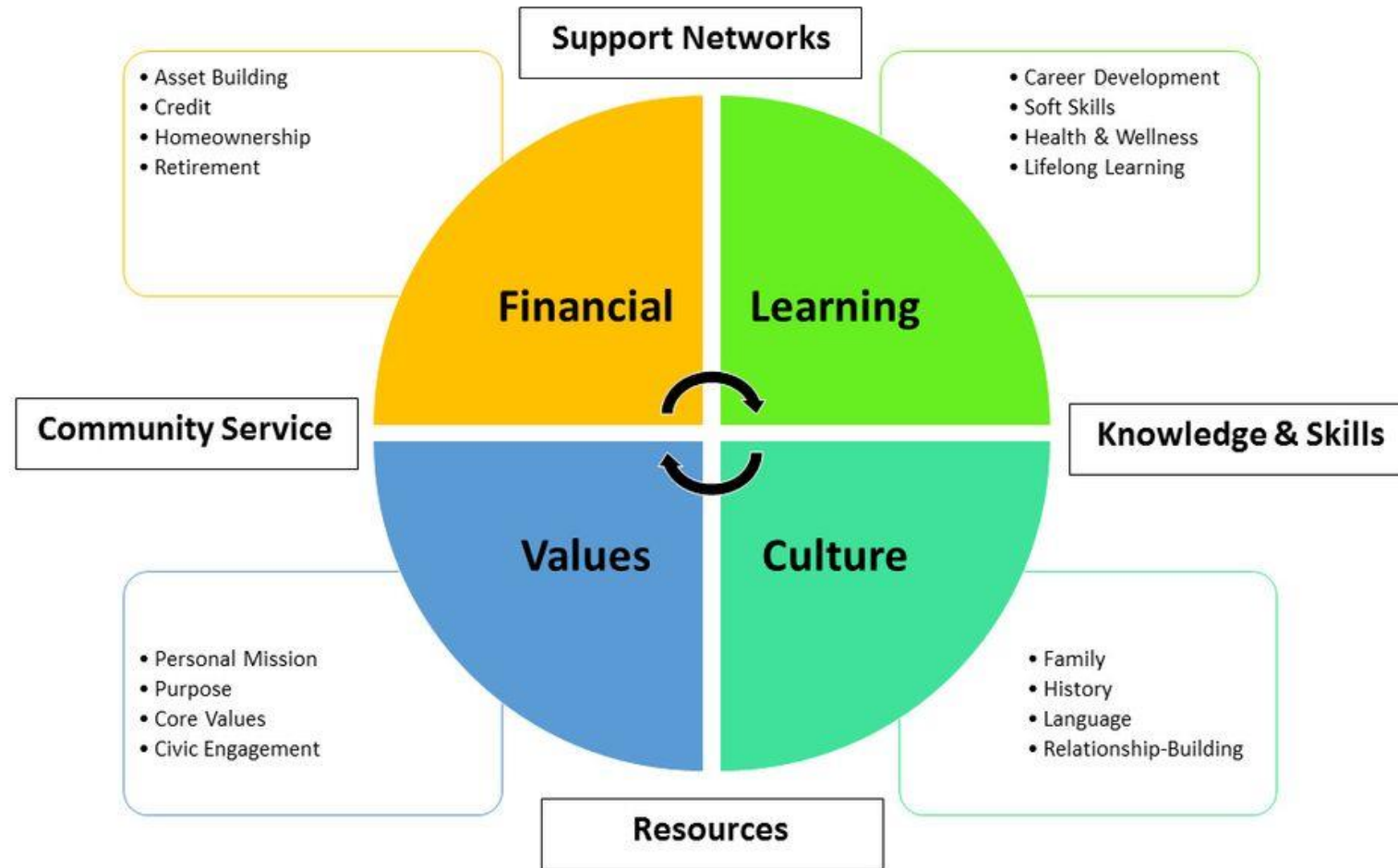


5 Things to EMBRACE

- 1.
- 2.
- 3.
- 4.
- 5.



Tribal Cornerstones to Self-Sufficiency





Yakoke! (Thank You)!
We appreciate your
feedback and participation.

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