



# CAREER DEVELOPMENT MAP – PARTS

## Large Dealership

| Training Courses      | Parts Runner | Stock Room Specialist | Service Support Specialist | Parts Advisor | Sr. Parts Advisor or Asst. Mgr. | Inventory Control Specialist | Parts Manager | Parts Director or VP |
|-----------------------|--------------|-----------------------|----------------------------|---------------|---------------------------------|------------------------------|---------------|----------------------|
| Parts Foundations     | YES          | YES                   | YES                        | YES           | YES                             | OPTIONAL                     | OPTIONAL      | OPTIONAL             |
| Parts Operations      | OPTIONAL     | YES                   | YES                        | YES           | YES                             | YES                          | YES           | YES                  |
| Department Management | N/A          | N/A                   | N/A                        | N/A           | YES                             | OPTIONAL                     | YES           | YES                  |
| Parts Promotion       | N/A          | N/A                   | N/A                        | OPTIONAL      | YES                             | N/A                          | YES           | YES                  |
| Advanced Inv. Mgmt.   | N/A          | N/A                   | N/A                        | N/A           | OPTIONAL                        | YES                          | YES           | YES                  |
| Multiple Locations    | N/A          | N/A                   | N/A                        | N/A           | N/A                             | N/A                          | N/A           | YES                  |