

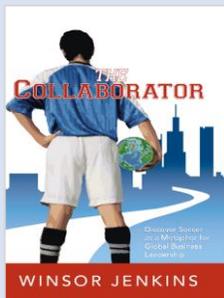
The Collaboration Game



“Today’s highly competitive global business world – where technology is empowering organizations to be more responsive to markets, and empowering employees on the front line to make decisions, take risks, to manage change – has become more and more like soccer.”

Winsor Jenkins,

*The Collaborator:
Discover Soccer as a
Metaphor for Global
Business Leadership*



Winning Team Collaboration

The Collaboration Game is a one-day, experiential training simulation that teaches people how to effectively collaborate on teams to produce win-win outcomes.

With more and more work being done by teams, collaboration is seen as the key to organization success in today’s hyperconnected world. Why? It’s directly tied to business growth and success! The ability to deal with the realities presented in today’s world demands the application of a *collaborative mindset* that can harness the power of connections across the team’s network to produce win-win outcomes.

Because many people don’t function with a collaborative mindset, it’s important to develop an alternative mindset as a first step. Collaboration’s *mindset* is made up of a series of operating principles people learn to help teams perform. Next, people are introduced to a series of competencies for developing collaboration *skills*. Combined with the operating principles, they provide a new *operating platform* to apply for producing win-win outcomes.

Board Game Simulation

The Collaboration Game uses the game of soccer to teach people how to *lead with mindset* to effectively collaborate. Why soccer? Played at its highest level, soccer is a great example of a sport with teams whose success is directly related to their ability to apply a collaborative mindset, recognizing the *interdependency* between people on the field.

Using a soccer field as a board game, participants are placed on small teams whose purpose is to function with a *mindset* that supports the application of collaboration skills. It’s played in two halves like soccer, with debriefs after each half to discuss and solidify the learning. Teams are challenged to discover solutions to a series of “business” scenarios that examine their mindset (and skillset) for offering win-win solutions.

The workshop is fast-paced, content rich and highly interactive. It makes a compelling case for developing teams who need to practice genuine team collaboration in the workplace.



Learning Objectives

By the end of the workshop, participants will be able to:

- Discover a new, practical operating platform to help you transition from top-down, chain of command thinking to a mindset that views interdependence as key to winning
- Learn a new mindset and skillset for practicing team collaboration in the workplace
- Promote a common language and approach to team collaboration that permeates organization culture
- Apply an operating platform to support innovation, change management and performance initiatives
- Personalize your development of competencies aligned to collaboration skills

Collaborate to Innovate

Research shows that innovation is a result of large numbers of connection points in a network, that it doesn't emanate from individual people and it lives in the social network. In other words *collaboration* is the enabler of innovation. The workshop provides an added opportunity to develop teams for leveraging efforts to innovate in organizations.

Silo Busting

Eliminating silos is key to both team and organization success. The workshop tackles silo busting leading to improved results.

Team Coaching

Applying this operating framework provides a platform for managers to develop and coach teams.

Audience

The Collaboration Game is designed for all individuals and teams who want to improve their effectiveness working on team-based applications.

Training Program Delivery

- Off-the-shelf delivered by a trained facilitator
- Train-the-Trainer

Contact

For more information, email or call:

- Winsor Jenkins at wins@winsorjenkins.com (503.748.9280)



“Alternative mindsets aren’t simply inserted as new software – they must be learned.”

Dinah Zohar,

An Alternative Sports Metaphor for Understanding Teamwork as Complex: Soccer



“Teaching people a new range of competencies that focus on collaboration is a key step to developing collaboration skills.”

Center for Creative Leadership
2014 report, *Future Trends in Leadership Development*