

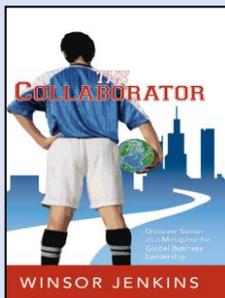
The Collaboration Game



“Today’s highly competitive global business world – where technology is empowering organizations to be more responsive to markets, and empowering employees on the front line to make decisions, take risks, to manage change – has become more and more like soccer.”

Winsor Jenkins,

*The Collaborator:
Discover Soccer as a
Metaphor for Global
Business Leadership*



Training Managers to Collaborate

The Collaboration Game is a one-day, experiential training simulation that teaches managers (and people on teams) how to effectively collaborate to produce win-win outcomes.

With more and more work being done by teams, collaboration is critical to organization success in today’s hyperconnected world. Why? We know that innovation, for example, is a product of collaboration and key to business growth – and it represents one of the last remaining ways to achieve a competitive advantage! The ability to effectively collaborate demands the application of a *collaborative mindset* that can harness the power of connections across the team’s network to produce value adding, win-win outcomes.

Because many people don’t know how to function with a collaborative mindset, it’s important to start here as a first step. Collaboration’s *mindset* is made up of a series of operating principles people first learn to help teams perform. Next, a series of competencies focused on collaboration are introduced for developing collaboration’s *skill-set*. Combined with the operating principles, managers now have an *operating platform* to apply for developing (and coaching) people on teams to produce win-win outcomes.

Board-Game Simulation

The program uses the game of soccer to teach people how to *lead with mindset* to effectively collaborate. Why soccer? Played at its highest level, soccer is an excellent example of a sport with teams whose success is directly related to their ability to apply a collaborative mindset for producing a high level of team *interdependence* and optimize performance.

Using a board-game, participants work on small teams whose purpose is to function with a *mindset* that supports the application of collaboration skills. Teams are challenged to discover solutions to a series of “business” scenarios that examine their mindset (and skillset) for offering win-win solutions. It’s played in two halves like soccer, with large-group debriefs after each half to discuss and solidify the learning.

The workshop is fast-paced, content rich and highly interactive. It makes a compelling case for developing teams who need to practice genuine team collaboration in the workplace.



Learning Objectives

By the end of the workshop, participants will be able to:

- Discover a practical way to produce a high level of team interdependence for optimizing performance
- Learn a new mindset and skillset for practicing team collaboration in the workplace.
- Personalize a plan to develop competencies focused on collaboration
- Apply an operating platform to support innovation, change management and performance initiatives
- Promote a common language and approach to team collaboration that permeates organization culture

Collaborate to Innovate

Research shows that innovation is a result of large numbers of connection points in a network, that it doesn't emanate from individual people, and it lives in the social network. In other words *collaboration* is the enabler of innovation. The workshop provides an added opportunity to develop teams for leveraging efforts to innovate in organizations.

Silo Busting

Eliminating silos is key to both team and organization success. The workshop tackles silo busting leading to improved results.

Team Coaching

Applying this operating framework provides a platform for managers to use to develop and coach teams.

Audience

The Collaboration Game is designed for all managers (and people on teams) who need to improve their team effectiveness and performance.

Training Program Delivery

- Off-the-shelf delivered by a trained facilitator
- Train-the-Trainer

Contact

For more information, email or call:

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“Alternative mindsets aren’t simply inserted as new software – they must be learned.”

Dinah Zohar,

An Alternative Sports Metaphor for Understanding Teamwork as Complex: Soccer



“Teaching people a new range of competencies that focus on collaboration is a key step to developing collaboration skills.”

Center for Creative Leadership
2014 report, *Future Trends in Leadership Development*