

# MohaLabs Venture Studio

## 1. Our purpose

MohaLabs exists to co-build high-potential, market-validated startups with founders and businesses, using a venture studio model that blends design thinking, rapid execution, and investor readiness from day one.

We believe the next wave of impactful startups will be built through intentional discovery, disciplined design, and collaborative execution ? not accidental hustle.

## 2. How We Select Opportunities

We focus on building ventures that meet the following criteria:

- Problem-Solution Clarity: Real-world, well-articulated problems with early evidence of need
- Market Timing: Sectors where customer behavior, tech, or policy shifts are creating demand
- Early Traction Signals: Trends, pilot data, or adjacent use cases showing uptake potential
- Repeatability: Potential to scale or replicate across markets or audiences
- Founder/Business Fit: Domain alignment, motivation, openness to co-creation

## 3. Studio Process: The 4D Venture Model

Every startup we build follows our 4D method:

- Discover: Market research, trend mapping, early user interviews
- Design: Lean Canvas, positioning, prototype scoping, brand clarity
- Develop: MVP build, pilot runs, refinement via feedback loops
- Deliver: Go-to-market strategy, early growth, fundraising narrative

Each venture goes through studio sprints, milestone reviews, and early investor exposure.

## 4. Sectors of Interest

MohaLabs is sector-agnostic but opportunity-driven, with strong interest in:

- Digital products & platforms (B2B and B2C)
- Tech-led service innovation (AI, SaaS, automation)
- Consumer brands (D2C) with niche value
- Health, elder care, education, sustainability (if tied to scalable models)
- Tools for India's growing SMB, creator, and digital-first segments

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## 5. How We Work

We co-build with:

- Founders who have an idea or domain but need studio backing
- Businesses that want to spin out new ventures in adjacent spaces
- Early investors/incubators looking to de-risk by building in-studio first

Models:

- Equity-based (MohaLabs as co-founder)
- Fee + equity mix (phased studio collaboration)
- Incubator/accelerator tie-ins with studio IP transfer

## 6. Our Advantage

- Studio-first execution: Not just advice ? we build alongside you
- Startup design systems: From Lean Canvas to Go-to-Market assets
- Early investor network: Seed/angel link-ups built into the model
- Team-on-tap: Access to product, brand, research, and launch talent

## 7. What Success Looks Like

- 2?4 validated startups launched per year
- Repeatable templates for fast build-test-launch cycles
- Early exits, spinouts, or scale-ups from the studio portfolio
- MohaLabs as a magnet for bold ideas and ambitious builders