



THE TECH FIRM

# COMPANY PROFILE





## ABOUT US

THE TECH FIRM is a leading IoT & IT Infrastructure solutions provider established in 2009 and headquartered in Dubai to deliver state-of-the-art technologies and solutions that best fit customer requirements. We partner with global leading vendors to deliver high performance IT solutions. Our team uses un-matched approaches to gather customer requirements, size the perfect solution with principal vendors, and provide professional project management for project delivery with highly defined criteria to ensure successful projects. Our in-house resources backed up with vendor capabilities are provided around the clock for highly demanding customers.

Our objective is to provide success stories to all our customers so that they can achieve their goals. We strive to achieve this honorable goal. We always take the extra mile to be with our customers on track.

## Our Mission

To deliver state-of-the-art IT solutions that will enable our customers to accelerate their digital transformation journey and keep up with continuously evolving tech trends.

## Our Vision

To become the top Systems Integrator in the region.

## SECTORS WE SERVE



Education



Healthcare



Government



Oil & Gas



Telecom



Retail



Aviation & Transport



Hospitality



Manufacturing



Banking



# OUR SOLUTIONS

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Information Technology is advancing at an amazingly fast pace than ever before. As a result, this puts a lot of pressure on business leaders to catch up at that pace. Digital Transformation is the only pathway to help businesses thrive in these challenging markets. Successful implementation of digital solutions in your organization will offer you an edge by providing the right tools for your business to work with agility and scalability. It will deliver the expected efficiency to your company to accelerate growth and achieve results that is anticipated by the business. The mission of THE TECH FIRM team is support you in partnership with our principal vendors to layout the blue print for your digital transformation plan and execute for you so that your organization can focus on their core business.

- 1 Smart Infrastructure Solutions.
- 2 Integrated Security Solutions.
- 3 Flexible Cloud Solutions.
- 4 Proactive Support Services.
- 5 Customized Managed Services.

# SMART INFRASTRUCTURE SOLUTIONS

Choosing the right IT Infrastructure for any organization is a critical step to a successful digital transformation journey. The right IT Infrastructure must address current needs and promptly be scalable for the future. Partnering with THE TECH FIRM will grant you access to leading technologies and this would be a great opportunity to deploy the best in breed solutions for any IT Infrastructure needs. These solutions will deliver performance, security, and scalability. Our team will support you to achieve your objectives and ensure that you will get the best ROI, performance, and support.

## Data Center Infrastructure

- ◆ Hyperconverged Infrastructure
- ◆ Traditional Infrastructure
- ◆ Digital Workspace
- ◆ Data Protection

## Data Center Site

- ◆ Site Preparation
- ◆ Racking & Connectivity
- ◆ Power & Cooling
- ◆ Physical Security

## Network, Wi-Fi, & Cabling

- ◆ Switching & Routing
- ◆ Wi-Fi Infrastructure
- ◆ Structured Cabling
- ◆ Network Security

## Audio & Visual

- ◆ Meeting Rooms
- ◆ Campus Public Address
- ◆ Projectors
- ◆ Conference Theaters

## Computers & Peripherals

- ◆ End-Compute
- ◆ Printers & Plotters
- ◆ Photocopying Machines
- ◆ Computer Accessories



# INTEGRATED SECURITY PRODUCTS

As data continue to grow exponentially with more and more devices required to grant access; the security concern rises for all organizations to secure their data and digital platforms. That's why at THE TECH FIRM, we take this matter very seriously with customers. Their concern is ours too.

From digital security to physical, we work on covering quite a stake.

## Network Security

- ◆ Next Generation Firewalls
- ◆ Network Segmentation
- ◆ Access Control
- ◆ Network Visibility
- ◆ Network Access

## Data Security

- ◆ Disk Encryption
- ◆ Data erasure
- ◆ Data Loss Prevention
- ◆ Antivirus & Anti-malware
- ◆ Identity & Authentication

## Cloud Security

- ◆ AI & Analytics Driven Security
- ◆ Application Security
- ◆ Cloud SEIM
- ◆ Mission Control
- ◆ E-mail Security

## Physical Security

- ◆ CCTV Surveillance
- ◆ Access Control
- ◆ Biometric Systems
- ◆ Metal Detectors



# FLEXIBLE CLOUD SOLUTIONS

Cloud Solution have been evolving for at least decade. Only now we see the region vastly using these technologies with few customers taking it to extreme levels with multi-cloud deployments at different Tiers and Cloud Management Platforms implemented on top to manage these clouds. Our experts will support your needs and offer the best advises possible to ease cloud management and offer different services from consultancy to cloud management.

## Application Modernization

- ◆ Application Refactoring
- ◆ Professional Services

## Migration Services

- ◆ Public Cloud Migration
- ◆ Re-platforming Services

## Hybrid & Private Cloud

- ◆ Private Cloud as A Service
- ◆ Professional Services

## Public Cloud

- ◆ Backup & Restore
- ◆ Business Application
- ◆ Containers
- ◆ Cloud Migration



# PROACTIVE SUPPORT SERVICES

Support is probably the #1 factor organization value when choosing their IT partner. Being attentive, knowledgeable, prompt, and supportive are traits customers seek in their solution provider. THE TECH FIRM team takes this matter very seriously to ensure customer satisfaction and continuity of operations with systems top performing. That's why offer a variety of options to suit every customer's SLA requirement

## On-site Services

- ◆ Installations
- ◆ Proactive Support
- ◆ 24HR Mission Critical Support
- ◆ Resolutions

## Multi-vendor Maintenance Services

- ◆ Complete AMC Coverage
- ◆ Specific Vendor/SLA Plans
- ◆ Help Desk Services

## Monitoring Services

- ◆ Remote Network Monitoring
- ◆ Virtualized Server Monitoring
- ◆ Remote Diagnosis
- ◆ Remote Patching & Services

## Health-Check / Assessments

- ◆ Customized Systems Health-Checks
- ◆ Periodic Infrastructure Checks
- ◆ Preventive Support Services
- ◆ IT Environment Assessments



# CUSTOMIZED MANAGED SERVICES

Systems management can be a burden for IT teams looking to focus on other key projects critical for their organizations with tight time frames. Our team is ready to help and take this responsibility to provide our customers a peace of mind and relief to focus at what matters more to their corporate agenda. A customized plan & proposal is tailored to every customer need to best suit their requirements.

## Managed Network Services

- ◆ Router Management
- ◆ Firewall Management
- ◆ Load Balancer Management
- ◆ Switch & Port Management

## Server & Application Management

- ◆ Managed Databases
- ◆ System & Application Management
- ◆ Managed Exchange

## Managed Security Services

- ◆ Security Log Collection & Management
- ◆ Realtime Security Monitoring
- ◆ Incident Management & Response
- ◆ Managed Network Access Control



## Our Team

We believe people are the reason to any successful entity. THE TECH FIRM is powered by an excellent team of experienced, talented, and passionate professionals with proved track records in their fields offering innovative and sustainable solutions to meet the needs of every demanding customer. We continuously engage our team in periodic trainings with vendors to ensure that they are at top level of knowledge & qualifications.

## Contact US



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