Use Your Land WISELY!

## Real Estate Development Portfolio

Grallin Corporation www.grallin.com

### Grallin

## We are real estate Development Entrepreneurs

Grallin is a real estate development company that strategically acquires, develops, constructs, and delivers residential and mixed-use assets throughout Ontario, Canada.

We also provide our clients and joint venture partners with a comprehensive range of development project management and consulting services.

#### Grallin

### How do we approach Development Projects & J.V. Partnerships?

During the real estate development project, Grallin team will go through many complex financial and technical stages. Understanding market dynamics, property potentials, estimating costs and benefits, and leading a team of experts to design and analyze different scenarios for the development projects to make the best decisions possible are all part of what we do for our real estate development project and J.V. partnerships.

Since developing real estate is an ongoing process, and each stage lays the foundations for the next, Grallin, an experienced development company, will be engaged from the beginning. Earlier in the development process, decisions taken (or not made) might significantly impact later. One of the expertise that Grallin brings to the projects is knowing how early and proper decisions later affect the development success and project profiability.



### REAL ESTATE DEVELOPMENT PROCESS

### Acquisition

#### Entitlement

#### Analysis & Structuring \_\_\_\_\_

- Concept Development
- Due Diligence & Zoning Review
- Highest & Best Use Studies
- Feasibility Studies & Business Plan
- Pre-submission Preparation
- Project Master Planning
- Finance Negotiations & Proforma

### Design & Planning —

- Design Development
- Development Application
- Municipal Approvals
- Development Cost estimation & Scheduling
- Permit Set Drawings
- Asset Management

#### Construction

#### **Pre-Construction & Construction**

- Construction Permitting
- Cost Estimate & Financial Reporting
- Tendering and Risk Assessment
- Contract Drafting & Review
- Construction Management
- Procurement Management
- Occupancy Management

## Portfolio Development Projects





## Featured Project Churchhill Estates



Type: Reside Location: All Specification



- Type: Residential, Estate properties
- Location: Alliston, Ontario
- Specifications: 80 units (4 phases), Estate lots

# Featured Project The Prestige



Type: Mixed-Use, High Rise Location: Consumers Rd., Toronto Specifications: 1,100,000 Sq.ft, 3 towers, 28–32 Storyes



## Featured Project The Oakbrook



Type: Residential, Low Rise Location: Brooklin, Whitby Specifications: 65 units, Town House Project



## Featured Project Davis Condos



Type: Mixed-Use, High Rise Location: Newmarket Specifications: 260,000 Sq.ft, 3 towers, 8-12 Storyes



# Featured Project The Ravine Castles



Type: Residential, Low Rise Location: Trench Street, Richmond Hill Specifications: 24,000 Sq.ft, Detached Houses



## Featured Project **EG Industrial Space**



Type: Industrial & Employment Location: Davis Dr., East Gwillimbury Specifications: Phase 1: 40,000 Sq.ft,



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