

Welcome to the family

CATTLE
EMPIRE



American beef is the best beef, and our product is vital to feeding a growing world. Cattle Empire believes it's possible to meet this challenge by partnering with people like you. Your high-quality cattle, with our experience and expertise, make us perfect partners.

Cattle Empire has been a leader in the industry for nearly fifty years and is in the third generation of Brown family management. We understand the value of strong relationships. In addition to our best-in-class grid, Cattle Empire is uniquely situated near the four major packers, and our team maintains working relationships with all four. Options for marketing your cattle are numerous, and we are flexible to fit what is best for your business. If this is your first time feeding cattle and retaining ownership, reach out to us. We are happy to discuss the various options available to you.



We are family-owned and customer-focused – yet we have the experience, technology, and staff experts to participate in most verification and marketing programs, such as Non-Hormone Treated (NHTC), Natural, CAB, and Age-Source verified. Individual carcass and health data will be available to you after slaughter, allowing you to make the genetic or purchasing improvements necessary on the ranch to remain competitive in the market.

Enclosed in this packet are several other documents meant to give you an overview of what a partnership with Cattle Empire could look like. **When you feed with us, you become family**, and we look forward to welcoming you.

OUR TEAM

CATTLE
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Roy Brown - Chairman of the Board and VP/Attorney at Law



Trista Brown Priest - CEO
tbrown@cattle-empire.net



Becca Brown Wright
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Benjamin Fuentes - Yard Foreman
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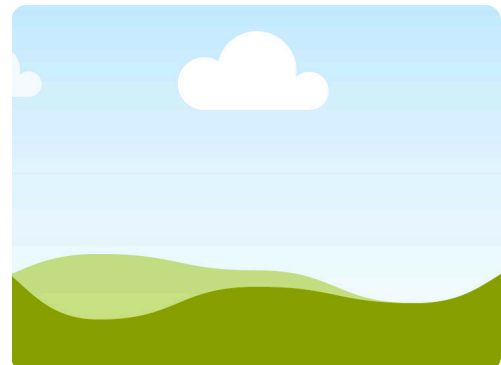
Wayne Lee - Risk Manager
wlee@cattle-empire.net



Joe Matile - Cattle Marketing and Procurement
jmatile@cattle-empire.net



Dr. Tera Rooney Barnhardt - Veterinarian



Dr. Tim Murphy - Nutritionist



OWNERSHIP

CATTLE
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Your Cattle, Our Expertise. We're here to help you succeed.



100%

- Customer sends 100 head to Cattle Empire
- Customer owns 100% of the cattle
- Customer is responsible for 100% of the expenses
- Customer is responsible for 100% of the profit from the sale
- Cattle can be financed if needed



50/50

- Customer sends 100 head to Cattle Empire
 - At arrival, Cattle Empire pays 50% of the PCA sheet price
 - Customer owns 50% and Cattle Empire owns 50%
 - Customer and Cattle Empire split 50% of the expenses
 - Customer and Cattle Empire split 50% of the profit from the sale
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PROCESSING

CATTLE
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Before Arrival

- All cattle marketed as part of a program must receive eID at birth
- Producers must be Beef Quality Assurance (BQA) certified

Branding

- Intranasal 3 Way MLV (Inforce 3, Nasalgen IP, etc.)
- Pasteurella/Manheimia (Nuplura, Once PMH, One Shot, etc.)
- Clostridial
- Castration/Banding

Pre-Weaning

- Calves must stay on ranch for 45 days following this event
- Train calves to eat from bunk, drink from waterers
- Fenceline weaning practices are preferred, but not required
- 5 Way (MLV or Killed) depending on if calves are going back on to cows
- Pasteurella/Manheimia (Nuplura, Once PMH, ONe Shot, etc.)
- Clostridial
- Dewormer

Post-Weaning

- If calves are on ranch longer than 45 days after pre-weaning, then this event should occur 14-21 days before shipping to Cattle Empire
- 5 Way MLV (because they should be separated from cows)
- Clostridial



Maximum Incoming Weight: 825 lbs for heifers, 900 lbs for steers

REPORTING

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What You Can Expect On Arrival

A team member will call with:

- Off-truck weights, head count, and cattle condition
- Big health issues (if any) with advice on how to proceed
- When cattle are put on Exterior, the show list, or are shipped
- Monthly update on equity position (if applicable)
- Consistent reports on hedge position (if applicable)



What You Can Expect After the Sale of Your Cattle

Documents can be sent electronically or as a hard copy via USPS. Payments can also be sent via ACH, check, or wire transfer

- Animal treatment history
- Carcass data
- Final feed bill
- Closeout report

Feed Invoice Example



Cattle Empire, LLC
2425 Road DD
Satanta, KS 67870
620-649-2235

Invoice

Invoice No. : 11111
Invoice Date: 06/30/2025

Lot Information

Lot: 0000
Home Pen: 111
Date In: 12/28/2024
Ownership %: 100.000000 %
Received Pay Weight: 94,349 (726)
Off Truck Shrink: 0.01%

Head Received: 130.00 Steers
Head Dead: 1.00 (0.77%)
Head Out: 1.00 (0.77%)
Live Head: 128.00

Period Charges

Description	Quantity		Total
Ration 4	20,430.00 lb @	\$ 220.10/ton	2,248.31
Ration 66	104,270.00 lb @	\$ 246.68/ton	12,860.87
Hospital Feed	2,648.88 lb @	\$ 219.10/ton	290.19
Cattle Insurance	128.00 hd @	\$ 0.01/hd	1.05
Yardage	3,850.00 hd @	\$ 0.05/hd	192.50
Medicine			1.36
Total Period Charges:			\$ 15,594.28

Financial Summary

	Current	Previous	Total		
Total Charges:	\$ 15,594.28	\$ 76,755.73	\$ 92,350.01	Credits:	\$ 76,755.73
				Current Balance:	\$ 15,594.28
				Purchase Cost:	\$ 261,562.77 \$ 277.23 /cwt

Performance Summary

	LTD		
Total Head Days:	23,953	Avg Pay Wt:	725.76
Avg Head Days:	184.25	Est. Avg Current Wt:	1441.49
Total Pounds Fed:	773,090		Deads In
Avg Daily Consumption:	32.28	Est. Cost of Gain:	\$ 101.05
Total Dry Pounds Fed:	534,495		
Avg Daily Dry Consumption:	22.31		
Avg Daily Cost:	\$ 3.86		

Feeding History

Dates	- Head Counts -					- Hd Days -		- AF Cons -		- COG /Hd Day -			- COG Total -		
	Live	In	Ship	Trans	Dead	Avg	Total	/ Day	Total	Feed	Other	Total	Feed	Other	Total
12/28 - 04/30	129.00	130.00	0.00	0.00	1.00	123.9	16,104	31.79	512,001	3.53	0.22	3.75	56,829.82	3,499.73	60,329.55
05/01 - 05/31	129.00	0.00	0.00	0.00	0.00	30.8	3,999	33.44	133,740	4.04	0.06	4.10	16,171.29	254.89	16,426.18
06/01 - 06/30	128.00	0.00	1.00	0.00	0.00	29.6	3,850	33.08	127,349	4.00	0.05	4.05	15,399.37	194.91	15,594.28
Summary	128.00	130.00	1.00	0.00	1.00	184.3	23,953	32.28	773,090	3.69	0.16	3.85	88,400.48	3,949.53	92,350.01

Current Period Transactions

Date	Head	Type	Pay Wt	Amount	Note
06/11/2025	1.00	Ship	1,229	1,551.62	H & B Packing Co.

Transaction Summary

Cattle Empire LLC Lot Transaction Summary

Lot: 1111

Owner: Example

Received

Date	Head	Pay Wt		Shrink	Total Cost	Cost/cwt	Sex	Origin Buyer	Purchase ID
12/11/24	92.00	56,747	(617)	2.00	140,165.09	247.00	HF	Example	12345
		55,612	(604)						
Total	92.00	56,747	(617)	2.00	140,165.09	247.00			
		55,612	(604)						

Dead

Date	Tag/Hd	Reason
12/14/24	313473235	Old Pneumonia
06/10/25	313423235	RES 2 TRT
Total	2	

Shipped

						Actual					
Date	Head	Pay Wt		Calc Pay Wt		Dress	Net Sales	Net /cwt	Classification	Sold To	
07/16/25	1	1,223	(1,223)	1,223	(1,223)	0.00	3,022.77	247.16	Other	Shorts	
07/16/25	89	108,888	(1,223)	108,888	(1,223)	66.46	270,224.86	248.17	Fat Cattle	Tyson Fresh Meats	
Total	90	110,111	(1,223)	110,111	(1,223)		273,247.63	248.16			

Transferred Out

No Data

Kill Sheet

7/22/25, 8:27 AM

Data Preview

RUN DATE: 07/21/25
RUN TIME: 07:04:53

SCALE HOUSE AND SHRINK SYSTEM
TRUE VALUE HARVEST SHEET
FINNEY COUNTY

PAGE NO: 1

TURN-IN : 304208 KILL DATE: 07/16/25 LOT NUMBER : 021
PRIMARY # :
SUPPLIER #: 00181708 GROSS WEIGHT: 20,550
NAME : CATTLE EMPIRE LLC NET LIVE WGT: 20,139
ADDRESS : 2425 RD DD AVERAGE WGT: 1,259
ADDRESS 2 : CARCASS YIELD%: 70.70
CITY : SANTANTA KS 67870 - 0000 LIVE COST: 262.89
SUP PEN # : 01 DRESSED COST: 371.85
SUP LOT # : 1111 TOTAL COST : 52,948.40

BUYER NAME: SNOOK, TROY

PAY METHOD: C FORMULA CD: SPEC CODE:

FORMULA STATISTICS: USDA AVG NEG. ADJUST PLT YLD% BASE PRICE
230.55 0.00 63.50 363.07

DESCRIPTION	HEAD	WEIGHT	%WGT	STAND	% NQ	WGT	PAY	WGT	\$/CWT	DOLLARS
BASE PRICE	16.0	14239	100.00						363.07	51697.54
										51697.54
QUALITY GRADING										
PRIME	0.0	0				0	\$			0.00
CAB	5.0	4533				4533	\$			\$
CHOICE	10.0	8822				3388	\$			\$
SELECT	1.0	884				(3388)	\$			\$
HEIFERETTE	0.0	0				0	\$			0.00
NOROLL	0.0	0				0	\$			0.00
OTHER	0.0	0				0	\$			0.00
TOTAL	16.0									\$
YIELD GRADING										
YG1	1.0	884	6.21			884	\$			\$
YG2	8.0	7274	51.09			7274	\$			\$
YG3	6.0	5152	36.18			5152				
YG4	1.0	929	6.52	\$		0	\$			0.00
YG5	0.0	0				0	\$			0.00
TOTAL	16.0									\$
CARCASS WEIGHT AND DAIRY										
549/DN	0.0	0				0	\$			0.00
1100/UP	0.0	0				0	\$			0.00
PROG BEEF	16.0		100.00				\$			0.00
TOTAL										0.00

TOTAL LOT VALUE

52948.40

QUESTIONS?

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Thank you for considering Cattle Empire to feed and care for your cattle. Please get in touch with a team member with any questions!

Connect with us:

620-649-2235

2425 Rd DD, Satanta, KS 67870

www.cattle-empire.net



CattleEmpire
IN THE HEART OF THE BEEF FEEDING EMPIRE