

Welcome to the family

CATTLE
EMPIRE



American beef is the best beef, and our product is vital to feeding a growing world. Cattle Empire believes it's possible to meet this challenge by partnering with people like you. Your high-quality cattle, with our experience and expertise, make us perfect partners.

Cattle Empire has been a leader in the industry for nearly fifty years and is in the third generation of Brown family management. We understand the value of strong relationships. In addition to our best-in-class grid, Cattle Empire is uniquely situated near the four major packers, and our team maintains working relationships with all four. Options for marketing your cattle are numerous, and we are flexible to fit what is best for your business. If this is your first time feeding cattle and retaining ownership, reach out to us. We are happy to discuss the various options available to you.



We are family-owned and customer-focused – yet we have the experience, technology, and staff experts to participate in most verification and marketing programs, such as Non-Hormone Treated (NHTC), Natural, CAB, and Age-Source verified. Individual carcass and health data will be available to you after slaughter, allowing you to make the genetic or purchasing improvements necessary on the ranch to remain competitive in the market.

Enclosed in this packet are several other documents meant to give you an overview of what a partnership with Cattle Empire could look like. **When you feed with us, you become family**, and we look forward to welcoming you.

OUR TEAM

CATTLE
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Roy Brown - Chairman of the Board and VP/Attorney at Law
tbrown@cattle-empire.net



Trista Brown Priest - CEO
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Becca Brown Wright
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Benjamin Fuentes - Yard Foreman
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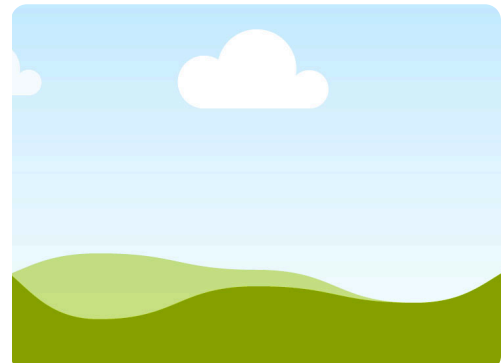
Wayne Lee - Risk Manager
wlee@cattle-empire.net



Joe Matile - Cattle Marketing and Procurement
jmatile@cattle-empire.net



Dr. Tera Rooney Barnhardt - Veterinarian



Dr. Tim Murphy - Nutritionist

OWNERSHIP

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Your Cattle, Our Expertise. We're here to help you succeed.

100%



- Customer sends 100 head to Cattle Empire
- Customer owns 100% of the cattle
- Customer is responsible for 100% of the expenses
- Customer is responsible for 100% of the profit from the sale
- Cattle can be financed if needed

50/50



- Customer sends 100 head to Cattle Empire
- At arrival, Cattle Empire pays 50% of the PCA sheet price
- Customer owns 50% and Cattle Empire owns 50%
- Customer and Cattle Empire split 50% of the expenses
- Customer and Cattle Empire split 50% of the profit from the sale

PROCESSING

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Before Arrival



- All cattle marketed as part of a program must receive eID at birth
- Producers must be Beef Quality Assurance (BQA) certified

Branding

- Intranasal 3 Way MLV (Inforce 3, Nasalgen IP, etc.)
- Pasteurella/Manheimia (Nuplura, Once PMH, One Shot, etc.)
- Clostridial
- Castration/Banding

Pre-Weaning

- Calves must stay on ranch for 45 days following this event
- Train calves to eat from bunk, drink from waterers
- Fenceline weaning practices are preferred, but not required
- 5 Way (MLV or Killed) depending on if calves are going back on to cows
- Pasteurella/Manheimia (Nuplura, Once PMH, ONe Shot, etc.)
- Clostridial
- Dewormer

Post-Weaning

- If calves are on ranch longer than 45 days after pre-weaning, then this event should occur 14-21 days before shipping to Cattle Empire
- 5 Way MLV (because they should be separated from cows)
- Clostridial



Maximum Incoming Weight: 825 lbs for heifers, 900 lbs for steers

REPORTING

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What You Can Expect On Arrival

A team member will call with:



- Off-truck weights, head count, and cattle condition
- Big health issues (if any) with advice on how to proceed
- When cattle are put on Exterior, the show list, or are shipped
- Monthly update on equity position (if applicable)
- Consistent reports on hedge position (if applicable)

What You Can Expect After the Sale of Your Cattle

Documents can be sent electronically or as a hard copy via USPS. Payments can also be sent via ACH, check, or wire transfer



- Animal treatment history
- Carcass data
- Final feed bill
- Closeout report

Feed Invoice Example



Cattle Empire, LLC
2425 Road DD
Satanta, KS 67870
620-649-2235

Invoice

Invoice No. : 11111
Invoice Date: 06/30/2025

Lot Information

Lot: 0000
Home Pen: 111
Date In: 12/28/2024
Ownership %: 100.000000 %
Received Pay Weight: 94,349 (726)
Off Truck Shrink: 0.01%

Head Received: 130.00 Steers
Head Dead: 1.00 (0.77%)
Head Out: 1.00 (0.77%)
Live Head: 128.00

Period Charges

Description	Quantity		Total
Ration 4	20,430.00 lb @	\$ 220.10/ton	2,248.31
Ration 66	104,270.00 lb @	\$ 246.68/ton	12,860.87
Hospital Feed	2,648.88 lb @	\$ 219.10/ton	290.19
Cattle Insurance	128.00 hd @	\$ 0.01/hd	1.05
Yardage	3,850.00 hd @	\$ 0.05/hd	192.50
Medicine			1.36
Total Period Charges:			\$ 15,594.28

Financial Summary

	Current	Previous	Total		
Total Charges:	\$ 15,594.28	\$ 76,755.73	\$ 92,350.01	Credits:	\$ 76,755.73
				Current Balance:	\$ 15,594.28
				Purchase Cost:	\$ 261,562.77 \$ 277.23 /cwt

Performance Summary

	LTD	
Total Head Days:	23,953	Avg Pay Wt: 725.76
Avg Head Days:	184.25	Est. Avg Current Wt: 1441.49
Total Pounds Fed:	773,090	Deaths In
Avg Daily Consumption:	32.28	Est. Cost of Gain: \$ 101.05
Total Dry Pounds Fed:	534,495	
Avg Daily Dry Consumption:	22.31	
Avg Daily Cost:	\$ 3.86	

Feeding History

Dates	- Head Counts -					- Hd Days -		- Alf Cons-	- COG /Hd Day -			- COG Total -			
	Live	In	Ship	Trans	Dead	Avg	Total	/ Day	Total	Feed	Other	Total	Feed	Other	Total
12/28 - 04/30	129.00	130.00	0.00	0.00	1.00	123.9	16,104	31.79	512,001	3.53	0.22	3.75	56,829.82	3,499.73	60,329.55
05/01 - 05/31	129.00	0.00	0.00	0.00	0.00	30.8	3,999	33.44	133,740	4.04	0.06	4.10	16,171.29	254.89	16,426.18
06/01 - 06/30	128.00	0.00	1.00	0.00	0.00	29.6	3,850	33.08	127,349	4.00	0.05	4.05	15,399.37	194.91	15,594.28
Summary	128.00	130.00	1.00	0.00	1.00	184.3	23,953	32.28	773,090	3.69	0.16	3.85	88,400.48	3,949.53	92,350.01

Current Period Transactions

Date	Head	Type	Pay Wt	Amount	Note
06/11/2025	1.00	Ship	1,229	1,551.62	H & B Packing Co.

Transaction Summary

Cattle Empire LLC Lot Transaction Summary

Lot: 1111

Owner: Example

Received

Date	Head	Pay Wt		Shrink	Total Cost	Cost/cwt	Sex	Origin		Purchase ID
		Off Truck						Buyer		
12/11/24	92.00	56,747	(617)	2.00	140,165.09	247.00	HF	Example		12345
		55,612	(604)							
Total	92.00	56,747	(617)	2.00	140,165.09	247.00				
		55,612	(604)							

Dead

Date	Tag/Hd	Reason
12/14/24	313473235	Old Pneumonia
06/10/25	313423235	RES 2 TRT
Total	2	

Shipped

Date	Head	Pay Wt		Calc Pay Wt		Actual Dress	Net Sales	Net /cwt	Classification	Sold To
07/16/25	1	1,223	(1,223)	1,223	(1,223)	0.00	3,022.77	247.16	Other	Shorts
07/16/25	89	108,888	(1,223)	108,888	(1,223)	66.46	270,224.86	248.17	Fat Cattle	Tyson Fresh Meats
Total	90	110,111	(1,223)	110,111	(1,223)		273,247.63	248.16		

Transferred Out

No Data

Kill Sheet

8/18/25, 8:50 AM

Data Preview

RUN DATE: 08/15/25

TRUE VALUE HARVEST SHEET

RUN TIME: 07:05:25

FINNEY COUNTY

PAGE NO: 1

TURN-IN : 304727

SUPPLIER #: 00181708

NAME : CATTLE EMPIRE LLC

ADDRESS : 2425 RD DD

ADDRESS 2 :

CITY : SATANTA

SUP PEN # :

SUP LOT # :

BUYER NAME:

PAY METHOD: C

KILL DATE: 08/12/25

KS 00000 - 0000

FORMULA CD:

LOT NUMBER :

GROSS WEIGHT: 99,120

NET LIVE WGT: 97,138

AVERAGE WGT: 1,313

DRESSED WGT: 62,265

CARC YLD%: 64.10

LIVE COST: 243.46

DRESSED COST: 379.82

TOTAL COST : 236,494.63

SPEC CODE:

FORMULA STATISTICS:

USDA AVG

NEG. ADJUST

PLT YLD%

BASE PRICE

235.85

0.00

63.50

371.42

DESCRIPTION	HEAD	WEIGHT	%WGT	STAND	% NQ	WGT	PAY	WGT	\$/CWT	DOLLARS
=====										
BASE PRICE	74.0	62265	100.00						371.42	231264.66
										231264.66

QUALITY GRADING										
PRIME*	5.0	4436						4436		\$
CAB*	29.0	25049						25049		\$
CHOICE*	35.0	28908								
SELECT#	4.0	3043								
HFRETTE#	0.0	0						0	\$	\$
NOROLL#	0.0	0						0	\$	\$
OTHER#	1.0	829						829	\$	\$
TOTAL	74.0									\$

OTHER QUALITY PREMIUM/DISCOUNT										
CHOICE(+)*	69.0									\$
SELECT(-)#	5.0									\$
TOTAL										\$

YIELD GRADING										
YG1	0.0	0						0		\$
YG2	20.0	15758	25.31					15758		\$
YG3	34.0	28921	46.45					28921		\$
YG4	19.0	16781	26.95					7441		\$
YGS	1.0	805	1.29					805		\$
TOTAL	74.0									\$

CARCASS WEIGHT AND DAIRY										
549/DN	0.0	0								0.00
1100/UP	0.0	0								0.00
PROG BEEF	74.0		100.00						0.00	0.00
TOTAL										0.00
=====										
TOTAL LOT VALUE										236494.63

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9/10

QUESTIONS?

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Thank you for considering Cattle Empire to feed and care for your cattle. Please get in touch with a team member with any questions!

Connect with us:

620-649-2235

2425 Rd DD, Satanta, KS 67870

www.cattle-empire.net

