ai integrators
COUNCIL

December 18, 2025

Ms. Stacy Murphy
Deputy Chief Operations Officer/Security Officer
Office of Science and Technology Policy

Re: Accelerating the American Scientific Enterprise [Docket # OSTP-TECH-2025-0100]

Dear Ms. Murphy:

The AI Integrators Council (AIIC) serves as the primary voice for leading companies working to integrate artificial intelligence into systems, platforms, and applications. The AIIC welcomes the opportunity to provide input to the White House Office of Science and Technology Policy as it seeks information from stakeholders on AI regulatory reform.

We support the federal government's efforts to provide guidance and regulatory reforms for AI policy to promote US innovation and advancement of this emerging technology. The AIIC was created to educate policymakers and other essential stakeholders about the complexity of roles, responsibilities, and relationships across the AI ecosystem and to advocate for policies based on an inherent understanding of this ecosystem. We are comprised of leading AI companies including Alteryx, Atlassian, Box, Cognizant, Docusign, Peraton, SAIC, Salesforce, ServiceNow, and Twilio.

As the United States seeks to accelerate AI innovation and reinforce its broader science and technology ecosystem, federal policy must evolve to reflect the full complexity of the AI value chain and the actors who drive breakthroughs from lab to market. AI Integrators, who implement, configure, and operationalize AI systems for real-world use, are essential to translating scientific advances into deployable, commercially viable solutions. However, AI integrators and the role we play in the AI ecosystem remain largely unrecognized in existing policy frameworks.

RFI Questionnaire Responses

(i) What policy changes to Federal funding mechanisms, procurement processes, or partnership authorities would enable stronger public-private collaboration and allow America to tap into its vast private sector to better drive use-inspired basic and early-stage applied research?

Federal funding and procurement mechanisms were built for static IT systems and are less adept with the constant technology iteration and experimentation that artificial intelligence

models and systems require. Current acquisition rules, which are centered on fixed requirements, rigid review cycles, and fixed-price deliverables, limit the government's ability to collaborate with private-sector innovators and discourage companies from proposing cutting-edge, performance-based solutions. These constraints also impede early-stage applied research partnerships by making it difficult to test emerging capabilities, prototype quickly, or integrate research outcomes into operational environments.

Reforms that expand flexible procurement pathways would significantly strengthen public-private collaboration. For example, USAI.gov is a promising step toward lowering barriers to federal AI adoption, but agencies often need integrated, purpose-built platforms rather than standalone models. Transforming USAI.gov into a broader AI applications marketplace, supporting turnkey solutions, shared testing environments, and collaborative research and development initiatives, would give private partners clearer entry points and create a faster pipeline from research to deployment.

Policymakers should also enable phased contracting structures that support iterative delivery, modular experimentation, and mid-project recalibration tied to measurable performance goals. Establishing regulatory sandboxes or pilot authorities would allow agencies and industry to jointly test emerging AI and computing technologies without triggering full recertification requirements, accelerating the translation of use-inspired basic research into mission-aligned tools. Together, these updates would modernize federal acquisition, reduce risk for private partners, and help the United States harness the full strength of its innovation ecosystem to drive early-stage applied research and accelerate technological leadership.

(iv) How can Federal policies strengthen the role played by small- and medium-sized businesses as both drivers of innovation and as early adopters of emerging technologies?

Federal policies that clearly define the distinct roles across the AI value chain would directly strengthen small- and medium-sized businesses (SMBs) as both innovators and early adopters of emerging technologies. Recognizing the vital role of integrators in the AI stack would not only improve regulatory clarity but would also strengthen the mechanisms that convert foundational research into economic productivity, industrial competitiveness, and national security advantage. By creating a regulatory environment that reduces uncertainty, clarifies accountability, and lowers compliance burdens for these actors, federal policy would expand SMB access to AI-enabled solutions, accelerate technology diffusion, and enable smaller firms to compete on a more level playing field. This clarity would also unlock new market opportunities for SMBs working as integrators, software builders, and application-layer innovators, making them vital contributors to the nation's innovation capacity and essential partners in scaling the next generation of US scientific and technological advancements.

By aligning federal AI policy with the realities of modern innovation pipelines, the US can better support scientific discovery, scale emerging technologies more rapidly, and ensure that

investments in AI research translate into broad-based commercial deployment and sustained global leadership.

Conclusion

The AI Integrators Council appreciates the Administration’s commitment to modernizing AI policy and ensuring that federal frameworks evolve alongside this rapidly advancing technology. We encourage the Administration's continued commitment to supporting AI innovation and accelerating the US scientific enterprise. The AIIC urges policymakers to adopt a more role-based recognition of the AI ecosystem, one that elevates the essential contributions of integrators and other actors who translate scientific progress into practical, deployable solutions. By doing so, the federal government can unlock stronger public-private collaboration, expand opportunities for small and medium-sized businesses, and accelerate the safe, responsible, and globally competitive growth of America’s AI capabilities. The AIIC stands ready to continue supporting this effort and to serve as a partner in shaping policies that strengthen US leadership in AI, science, and technology.

Sincerely,

Wes McClelland
Executive Director
AI Integrators Council