



VIRTUAL IGNITE 2025

SKILLS TO SPARK A GREAT CAREER

1: SPARK YOUR CAREER

1/8/25

2: EMBRACE YOUR JOB

1/9/25

3: CONNECT WITH YOUR MARKET

1/10/25

4: DEFINE YOUR VALUE

1/13/25

5: GENERATE YOUR LEADS

1/14/25

6: GROW YOUR DATABASE

1/15/25

7: CAPTURE LEADS WITH OPEN HOUSES

1/16/25

8: CAPTURE LEADS WITH SOCIAL MEDIA

1/17/25

9: CAPTURE MORE LEADS

1/21/25

10: KEEP EVERY LEAD

1/22/25

11: FOLLOW UP WITH LEADS

1/23/25

12: STRENGTHEN RELATIONSHIPS

1/24/25

13: QUALIFY POTENTIAL BUYERS & SELLERS

1/27/25

14: WIN THE BUYER

1/28/25

15: WIN THE SELLER

1/29/25

16: WORK WITH BUYERS AND SELLERS

1/30/25

17: MAKE/ RECEIVE OFFERS

1/31/25

18: NEGOTIATE OFFERS

2/3/25

19: GET TO THE CLOSE

2/4/25

20: PLAN YOUR FUTURE

2/5/25

REGISTER FOR SESSION

<http://frome2p.com/>

USE CODE "KWMYWAY"

GO TO ZOOM LINKS

<https://kwtrainingmyway.com/>

9:30AM - 11:30AM