



VIRTUAL IGNITE 2024

SKILLS TO SPARK A GREAT CAREER

1: SPARK YOUR CAREER

4/17/24

2: EMBRACE YOUR JOB

4/18/24

3: CONNECT WITH YOUR MARKET

4/19/24

4: DEFINE YOUR VALUE

4/22/24

5: GENERATE YOUR LEADS

4/23/24

6: GROW YOUR DATABASE

4/24/24

7: CAPTURE LEADS WITH OPEN HOUSES

4/25/24

8: CAPTURE LEADS WITH SOCIAL MEDIA

4/26/24

9: CAPTURE MORE LEADS

4/29/24

10: KEEP EVERY LEAD

4/30/24

11: FOLLOW UP WITH LEADS

5/1/24

12: STRENGTHEN RELATIONSHIPS

5/2/24

13: QUALIFY POTENTIAL BUYERS & SELLERS

5/3/24

14: WIN THE BUYER

5/6/24

15: WIN THE SELLER

5/7/24

16: WORK WITH BUYERS AND SELLERS

5/8/24

17: MAKE/ RECEIVE OFFERS

5/10/24

18: NEGOTIATE OFFERS

5/13/24

19: GET TO THE CLOSE

5/14/24

20: PLAN YOUR FUTURE

5/15/24

GO TO ZOOM LINKS

<https://kwtrainingmyway.com/>

9:30AM - 11:30AM