

MIDDLEBURY COOPERATIVE NEWSLETTER

2022/Quarter 2

BOARD MEMBER BIO

Jeremy Gerow grew up helping his dad on their 700-cow dairy farm and running their milk hauling company. He started out growing crops and raising 300 heifers for a large dairy and transitioned to milking his own cows in 2004. He now runs his family farm in Canisteo, NY alongside his wife, Katie, with the help of his father and 4 employees. Their 3 children, Alexis (14), William (11), and Marion (9), are also very active on the farm. They currently are milking 100 Holstein-Brown Swiss crosses.

Jeremy joined Middlebury in 2020 and became a board member in March 2022 after being voted in at the annual meeting.



FAIR SEASON IS UPON US

With Fair season coming into full swing Lesley and Jack will be making the rounds to some of the local county fairs. Allegany County had their fair this past week, July 18-23, Lesley and Jack attended the Open Dairy Show that Thursday. The Troy Fair is July 25-30, Middlebury is sponsoring the Dairy Day. The Potter County Fair is Aug. 1-5, Lesley and Jack will be at the Open Dairy Show on the 4th. Tioga County will be having their fair Aug. 8-13, as usual Middlebury will have a booth set up for the week by the dairy barn.

Middlebury has always been proud sponsors of the Tioga and Potter County fairs, and as our co-op has grown, we are looking to support the various county fairs that our members are a part of. We hope to see you at your local fair.

"Success is not final; failure is not fatal: It is the courage to continue that counts."

Winston Churchill

SPRING SALES CONTINUE TO TREND LOW

Once again spring milk sales proved to be challenging. As has unfortunately become common in the last 6 years, selling milk in the spring comes with a large amount of underclass sales. With spring flush over and a lack of rain causing little for foraging our production in June took a drastic drop from what we had in May. A drop in production is trending across the region and plants that took large underclass sales through the spring will return to paying full class price in July. We are hopeful that going into the end of summer and fall we will continue to see better rates from the plants. Please remember, that even with better sales in July we will still need the marketing adjustment to make up for the losses that we had all spring