

# 2020 Earnings Call

Dr. Jan Kot, President & CEO

# Safe Harbor Statement

This Presentation includes forward-looking statements within the meaning 'safe harbor' provisions of the US Private Securities Litigation Reform Act of 1995, that relate to future events or our future financial performance regarding, among other things, the plans, strategies and prospects, both business and financial, of the Company. These statements are based on the beliefs and assumptions of the Company's management team. Although the Company believes that its plans, intentions and expectations reflected in or suggested by these forward-looking statements are reasonable, the Company cannot assure you that it will achieve or realize these plans, intentions or expectations. Forwardlooking statements are inherently subject to risks, uncertainties and assumptions. Generally, statements that are not historical facts, including statements concerning possible or assumed future actions, business strategies, events or results of operations, are forward-looking statements. These statements may be preceded by, followed by or include the words "believes," "estimates," "expects," "projects," "forecasts," "may," "will," "should," "seeks," "plans," "scheduled," "anticipates" or "intends" or similar expressions. The forward-looking statements are based on projections prepared by, and are the responsibility of, the Company's management.

# What we do

We design and manufacture high end veterinary ultrasound scanners.



# Our products

vet-eye



vet pro-key 75

vet pro-key 76 ultrasound system offers an enhanced imaging experience while staying true to our durability and reliability.

- Portable, can be used on or off the optional stand
- Wide-angle display with anti-reflection coating provides a clear view regardless of lighting conditions
- Simplified interface for intuitive access to frequently used functions. Trackpad with select button provides efficient navigation
- Low-profile buttons with snap dome technology for easy cleaning and tactile feedback
- Silicone keypad is sealed to the edge to inhibit liquid ingress and disinfect with ease
- Ready to scan from cold start in less than 25 seconds



vet portable 15

vet portable 15 is the new high-end portable system which is easy to carry with you everywhere and is designed to reach the highest level of diagnostic efficiency.



vet pro 70

vet pro 70 ultrasound system is a portable, software-controlled device using all-digital architecture. The system has multiple configurations and feature sets used to display high-resolution, real-time ultrasound images.

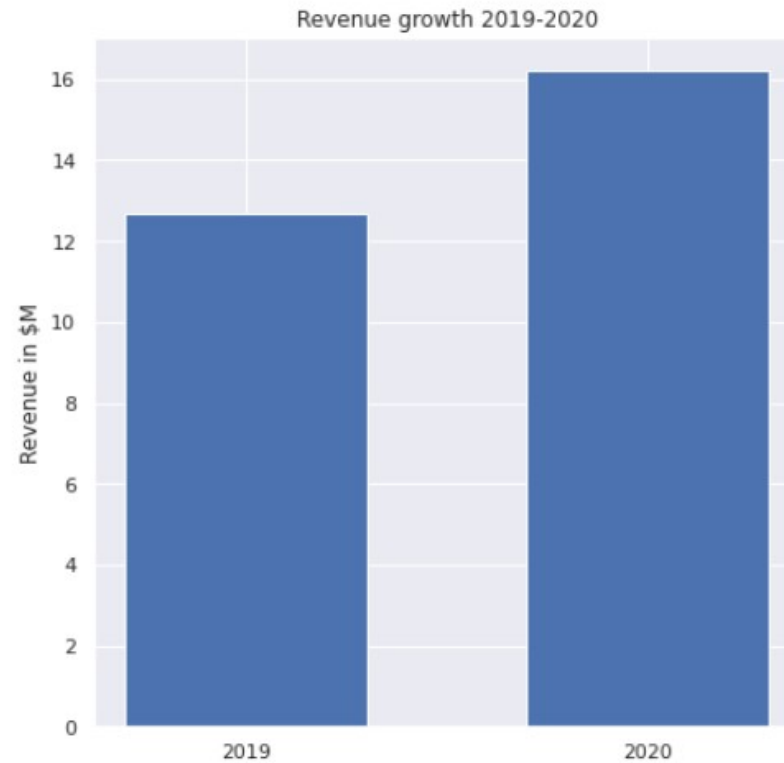
# Market opportunity

The global animal ultrasound market is anticipated to reach \$488.9 million by 2028 at a compound annual growth rate of 11%, according to a report by Grand View Research, Inc.



# 2020 performance

\$46.3 million total revenue in 2020



# FY2020 financial results

## Summary of profit and operational spend for 2020 relative to 2019

	December 31, 2020	December 31, 2019
sales revenue	16.21	12.66
sales&marketing	0.49	0.48
research&development	1.16	1.03
administration	2.52	2.86
stock-based compensation	0.33	0.62
depreciation&amortization	0.90	0.84

# Fundational near-term goals to drive growth

## Clinical Partnerships

Broadened partnerships with clinical leaders

## Commercial Expansion

Partner across care setting, specialty and geography to accelerate adoption

## Innovation

Continue to invest in our industry-leading innovation



# Thank You

investor relations: Tomek Klekowski