J.GALT FINANCE SUITE – OUR MEMBERS' JOURNEY

We Run…

We Walk…

We Crawl…

Step 1
Ensure Business Credibility

Ensure Business Information Matches Secretary of State, IRS, Credit Agencies

Step 2
Establish Business Credit Reports

Register EIN and Obtain DUN Experian & Equifax

EIN Score: 0 – 10

Account Team

Step 3
Start Building EIN Credit

Select Tier 1 Vendors & Plan Purchases and Payments

Step 4
Monitor Business Credit Reports

Use Extended Credit, Ensure Purchases & Make On Time Payments

Step 5
Continue Building EIN Credit

Select Tier 2 Vendors, Use Extended Credit & Make On Time Payments

EIN Score: 10 - 50

Credit Analyst

Step 6
Cash Flow Mapping & Control Expenses

Select Tier 3 Vendors, Use Extended Credit & Make On Time Payments

EIN Score: 50 - 80

Step 7
Larger Revolving Credit Accounts

Select Tier 4 Vendors, Utilize Larger Credit Vehicles & Explore Business Valuation

EIN Score: 80+

Financial Analyst – Frac CFO

Tier 1 Vendor Examples

GRAINGER, ULINE, HD SUPPLY, BREX, Advance Auto Parts, MARATHON

Tier 2 Vendor Examples

amazon, LOWE'S, THE HOME DEPOT, Office DEPOT, CDW, QUILL, meijer, STAPLES

Tier 3 Vendor Examples

TSC TRACTOR SUPPLY CO, AT&T, ARCO, bp, LANDS' END, Speedway, Shell, NTB

Tier 4 Vendor Examples

MENARDS, Ford, AMERICAN EXPRESS, Chevron, Citizens Bank, FLEETCOR, DELL, Sam's Club, lenovo, TOYOTA, Commerce Bank

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