

# Alauna O. Rutland

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## EDUCATION

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**Howard University** – Washington, DC  
B.A. in Finance | Minor in Sports Management

Expected Graduation: May 2027  
**GPA: 3.0/4.0**

**St Paul VI Catholic High School** – Chantilly, Virginia

Graduation Year: 2023

Accomplished honor roll student with a record of excellence. Successfully completed a rigorous curriculum comprising 12 college preparatory courses, encompassing Spanish and French languages, honors, dual enrollment, advanced placement, and business subjects.

### Accomplishments:

Competitive Soccer

- Olympic Development Program - National Team
- St. Paul VI Catholic High School
  - Rewarded the best offensive player as well as the MVP
  - Selected for WCAC 1st team all-conference
  - Selected for the Washington Post All-Met 2nd team

Competitive Track & Field

- Mustangs Track and Field Club
  - 3rd in the 4x100 during the 2015 Junior Olympic Games
  - Competed 2018 AAU Junior Olympic Games
- St. Paul VI Catholic High School
  - 2022 VISAA championship: 1st in the 100m hurdles, 200m, 400m, long jump, and high jump
  - 2022 WCAC championships: 1st in high jump, 2nd in the 400m, 3rd in long jump, and 4th in the 100m hurdles

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## PROFESSIONAL EXPERIENCE

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**Lululemon** – *Part-Time Educator* | McLean, Virginia

10/2024 – 01/2025 and 10/2025 – 01/2026

- Served as an Educator at Lululemon, gaining hands-on customer-facing experience while strengthening communication skills, engaging with guests, identifying needs, and driving product recommendations to increase sales

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**MAP x DICK'S Sporting Goods** – *“Summer D-League” Sales Enablement & Operations Fellow* | Remote

06/2025 – Present

- Ranked in top 5% of a highly competitive mock interview competition for high-achieving college athletes from top universities
- Collaborating with a dynamic team of 5 to introduce 5+ business process changes to DSG's Sales Operations team in 6 weeks
- Led team through the control phase by conducting a sprint planning meeting to establish clear OKRs, taking full ownership of creating 3-year budget + a multi-phase KPI system, allowing us to systematically articulate a shared vision & set practical goals
- Individual tasks include/d: (1) routinely updating team's kanban board on Air Table; (2) creating 3-year budget; (3) developing KPI framework; (4) transforming bullets 2-3 into 2 slides; (5) co-designing 4 final outputs [i.e., slide deck, 1-page fact sheet]

**MAP x DICK'S Sporting Goods** – *“Summer D-League” Operations Fellow (Phase 1 & 2)* | Remote

06/2025 – Present

- Collaborating with team of 5 to recommend business process changes to DICK'S leadership following the acquisition of Foot Locker, focusing on driving growth through distinctive store concepts + superior digital experiences that align with consumers
- Conducting a thorough evaluation and reengineering of outdated processes to unlock significant operational efficiencies, ultimately maximizing shareholder value + positioning DICK'S to effectively cater to consumers globally/expand market reach
- Developing a strategy to help deliver between \$100M-\$125M in cost synergies within the first full fiscal year post-acquisition, ensuring smooth integration of Foot Locker's operations with DICK'S current process, setting the stage for sustained growth

**Grassroots Health** – *Volunteer* | Washington, DC

03/2025 – 06/2025

- Led sexual health education sessions for underprivileged middle schoolers, fostering awareness, promoting safety, and empowering informed decision-making through accessible, age-appropriate, culturally sensitive, and engaging instruction tailored to student needs

**Virginia Valor FC** – *Coach* | Chantilly, Virginia

06/2025 – 07/2025

- Led soccer instruction at a youth summer camp for ages 8–12, focusing on fundamental skills, individualized feedback, teamwork, and sportsmanship in a fun, inclusive, and supportive environment

**St. Paul VI Catholic High School** – *Student Ambassador* | Chantilly, Virginia

08/2022 – 05/2023

- Organized back-to-school nights at St. Paul VI Catholic High School, providing campus tours, hosting middle school students, and ensuring smooth, welcoming experiences for all attendees

**Chantilly Youth Association** – *Coach* | Fairfax, Virginia

12/2020 – 1/2021

- Provided coaching and mentorship to eight-year-old girls, fostering skill development, teamwork, and confidence while creating a supportive environment to help them enhance their soccer abilities and overall athletic growth

**St. Paul VI Catholic High School** – *Camp Counselor* | Chantilly, Virginia

07/2019 – 07/2022

- Assisted middle school to eighth-grade girls in developing soccer skills by providing guidance, encouragement, and structured training to improve their performance, confidence, and teamwork on and off the field

**St. Paul VI Catholic High School** – *Camp Counselor* | Chantilly, Virginia

01/2019 – 02/2019

- Aided middle school students in developing basketball skills through personalized coaching, drills, and mentorship, fostering athletic growth, teamwork, and confidence in a supportive and engaging environment

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## ADDITIONAL SKILLS

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- **Skills and Language(s):**
  - Agile Methodology, Project Management Professional (PMP) Training, Scrum
  - Beginners French
- **Programs:**
  - 2023-2024 21st Century Advantage Program member at Howard University
  - Grassroots Health
  - Howard University Women's Varsity Soccer Team

# Alexa P. Dochat

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## EDUCATION

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University of Pennsylvania– Philadelphia, PA  
B.A. in Communications | Graduation Year: 2027

GPA: 3.6/4.0

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## PROFESSIONAL EXPERIENCE

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Town of Clifton Park Summer Camp – *Managing Counselor* | Clifton Park, NY **September 2023–Present**

- **Organize and supervise activities** for campers in grades K-6, ensuring safety and engagement to provide a positive camp experience and receive favorable feedback from parents and participants.
- **Manage check-in and check-out** processes for campers efficiently, maintaining accurate attendance records and ensuring smooth daily operations for a seamless camp experience.
- **Ensure camper safety** by enforcing rules and supervising activities, creating a secure environment that allows children to participate confidently and enjoyably.

Hayners Ice Cream and Country Store – *Server and Sales Associate* | Halfmoon, NY

**August 2024–Present**

- **Welcome and Serve customers** promptly by preparing ice cream and food, maintaining cleanliness, and creating a friendly atmosphere to enhance customer satisfaction and encourage repeat business.
- **Collaborate with team members** to streamline service during busy hours, ensuring efficiency and minimizing wait times to improve the overall customer experience.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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MAP x Kraft Heinz – “*Spring D-League*” *Management Trainee Fellow (Phase 1 & 2)* | Remote

**March 2025 – Present**

- **Ranked in top 1%** of a highly competitive fellowship for college athletes focused on professional development and interview preparation, advancing to the case competition round with Kraft Heinz and representatives from its Mgmt. Trainee Team
- **Selected by MAP leadership to serve as Scrum Master**, leading team of 6 tasked with rebranding one of Kraft Heinz’s legacy products and developing a full-cycle strategy to engage new customers with a limited edition release by the end of 2026
- **Managing team’s sprint backlog**, meticulously outlining deliverables for 5 phases (i.e., initiation, planning, execution) with 10 tasks each, ensuring alignment across the team as we work to deliver a final marketing strategy to Kraft Heinz reps. in 6 weeks
- **Individual tasks include/d:** (1) hosting weekly team meetings; (2) creating project charter; (3) developing sprint goals for all 5 phases of the project; (4) liaising between team + MAP leadership; (5) creating/managing team’s kanban board on AirTable

Young Quakers Community Athletics– *Coach* | Philadelphia, Pennsylvania

**September 2023 – Present**

- **Mentor and coach** athletes in grades 4-8 by designing drills and warm-ups, ensuring safety and skill development to create a positive and supportive environment for young athletes.
- **Lead practice sessions** at West Philadelphia public schools, focusing on fitness and teamwork to enhance athletic growth and foster a sense of achievement among participants.
- **Manage athlete care and safety** by implementing safety protocols and monitoring activities, ensuring a secure and inclusive space for all participants during practices and events.

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## ADDITIONAL SKILLS

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- Leadership/Interpersonal Skills
  - Involvement at Penn includes the Penn Athletics Wharton Leadership Academy, Women’s Athletic Association, the Student Athlete Wellness Committee, and the executive board for Quaker Notes a cappella. In high school, involvement included President of National Honor Society, 2x Track and Field Captain, President of Musical Company, Student Representative for the Counseling Advisory Committee and the Student Athletic Advisory Committee, among others.
- Strong Collaboration Skills
  - Current NCAA athlete and former three-season Varsity athlete in high school. Recognized for strong work ethic, being an outstanding teammate, and being coachable and receptive to instruction.

# ALEXIS K. BIENSTOCK

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## EDUCATION

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**University of Pennsylvania** – Philadelphia, PA

**GPA: 3.98/4.0**

B.A. in Health & Societies | Minor in East Asian Languages and Civilizations (China) | SAT: 1550 (750 Verbal / 800 Math) Anticipated Graduation: 2027

- **Accomplishments:** National Merit Scholar (National Merit Scholarship Corporation), Scholar of Distinction (United States Fencing Coaches Association)
- **Relevant Courses:** Health Care Reform (HCMG 2500), Health on Urban Margins (URBS 2850), and Comparative Health Care Systems (HCMG 2040)

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## PROFESSIONAL EXPERIENCE

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**Silvermine Arts Center** – *Teaching Assistant* | Norwalk, CT

**06/2024 – 08/2024**

- Assisted in creating and implementing weekly lesson plans for a summer arts program, supporting instruction for students aged 4 to 13 to foster creativity and artistic growth.

**Candlewood Fencing Center** – *Fencing Referee* | Norwalk, CT

**12/2021 – 06/2023**

- Officiated local fencing tournaments as a certified referee, ensuring fair competition and adherence to regulations.
- Founded a school fencing club, providing lessons and recruiting members who later joined the Candlewood Fencing Center to promote the sport's growth.

**Pierrepoint School** – *Tutor: Math, Chinese, Latin* | Westport, CT

**12/2021 – 06/2023**

- Provided tutoring services in Latin, Mandarin Chinese, and elementary and middle school level math in order to help students and peers build proficiency and confidence in their studies.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Four Winters Holocaust Documentary** – *Publicity Intern* | Virtual

**07/2022 – 10/2022**

- Researched and compiled contact information for synagogues, museums, and various other institutions in an effort to arrange screenings and support fundraising efforts for an up-and-coming documentary.

**CDC Museum** – *Public Health Academy Intern* | Virtual

**11/2021 – 06/2022**

- Authored the Tribal Health newsletter on the CDC website, reviewed and tested curricular prototypes, and attended public health lectures to enhance knowledge and support health education initiatives.

**Quaker Reads** – *President* | Philadelphia, PA

**02/2024 – Present**

- Lead and organize book club meetings, selecting diverse readings and facilitating discussions to foster a love of literature and critical thinking among members.
- Coordinate marketing campaign through sending emails to mailing list and updating social media accounts in order to attract new members and sustain club livelihood.
- Create and update an agenda for each weekly board meeting to keep other board members on task and moving toward common goals.

**Student Athlete Wellness Association** – *Liaison* | Philadelphia, PA

**10/2023 – Present**

- Connect student athletes with wellness resources offered by the university and promote student-led initiatives to support their physical and mental well-being.
- Facilitate and mediate discussions between both university officials and coaches, and between coaches and athletes to ensure all members are clear on expectations and resources.

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## ADDITIONAL SKILLS

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- **Skills and Language(s):** Mandarin Chinese (Limited Working Proficiency), Python
- **Programs:** Excel, Word, Powerpoint, Outlook
- **Interests:** Fencing, Reading Contemporary Fiction and Ethnographic Writing, Podcasts,

# AMELIA N. KRISTEN

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## EDUCATION

### The University of Pennsylvania – Philadelphia, PA

GPA: 3.57/4.0

B.A. in Psychology | Minor in Consumer Marketing

Anticipated Graduation: 2027

- **Accomplishments:** Pentathlon School Record Holder, 4x Ivy League Track & Field Championship Medalist, 2024 Ivy League Team Champion, BC Academic Achievement Scholarship, 2023 Team Canada Track member.
- **Relevant Courses:** Marketing 101, Statistics 101, Critical Writing, Children and the Media, Brain and Behaviour, Psychology of Language.

## PROFESSIONAL EXPERIENCE

### LogicSync – Digital Marketing Executive | Philadelphia, PA

01/2025 – Present

- Developed digital marketing campaigns targeting over 200 venture capital firms, driving higher engagement and building relationships with C-suit decision makers.
- Led multi-channel outreach initiatives via email, LinkedIn, and blog content to enhance brand visibility, significantly expanding online presence.
- Streamlined onboarding for new hires and helped recruit talent that improved team efficiency and supported long-term growth.

### Women's Athletic Association – Executive Board Member | Philadelphia, PA

08/2024 – Present

- Spearheaded social media campaigns featuring team spotlights and promotional graphics, increasing event attendance and athlete engagement among 450+ athletes across 16 varsity teams.
- Designed and led monthly initiatives focused on fostering community and strengthening bonds among female athletes including inter-squad mixers, wellness sessions, and leadership workshops.
- Organized cross-club events and fundraising collaborations with on- and off-campus organizations, creating opportunities for female leadership in athletics while fostering community-building and expanding member access to networking opportunities.

## LEADERSHIP & COMMUNITY DEVELOPMENT

### Make-A-Play Foundation – Spring Fellow | Remote

03/2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral/technical/hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

### UPenn Varsity Track Team – Ivy League Collegiate Athlete | Philadelphia, PA

08/2023 – Present

- Trained and competed year-round as a heptathlete and 400m hurdler, dedicating over 25 hours weekly to rigorous practices, strength training, and national-level competitions.
- Contributed to Ivy League Championship victories by delivering high-performance results under pressure and consistently improving personal records.
- Supported team-building efforts by leading warmups, organizing bonding activities, and fostering a culture of unity and competitive grit.

### Young Quakers Community Athletics – Program Mentor | Philadelphia, PA

09/2024 – Present

- Mentored 80+ elementary and middle school students by leading weekly track and field sessions that built confidence, athletic skills, and enthusiasm for sports.
- Designed and implemented structured programming, increasing participation, strengthening community ties, and fostering sustained engagement in physical activity.
- Provided one-on-one coaching to students who needed additional support, increasing growth and self-belief by the end of each session.

### Penn Athletics Wharton Leadership Academy – Participant and Leader | Philadelphia, PA

10/2023 – Present

- Applied leadership principles like strategic thinking and emotional intelligence in over 15 workshops and meetings, enhancing teamwork, collaboration, and decision-making skills for athletic, academic, and professional settings.
- Engaged in structured team-building activities, learning effective leadership strategies and integrating followership skills to enhance communication, align team objectives, and foster a winning mindset.
- Led skill building sessions for new participants, sharing key leadership strategies and personal takeaways from the program to foster early engagement and confidence in the program.

### Special Olympics – Program Volunteer | Vancouver, BC

08/2021 – 06/2023

- Volunteered weekly, supporting basketball, track, and special event programs supporting the inclusion of over 40 athletes per session.
- Led large groups of athletes through structured drills, competitive games, and social activities, improving social interaction and coordination amongst athletes.
- Created a fun, welcoming environment that empowered athletes with intellectual disabilities to participate in athletics with confidence and joy.

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Conversational French, Basic Malagasy
- **Programs:** Proficient in Microsoft Office Suite & Google Workspace
- **Interests:** Event Planning, Hiking, Photography, Making Smoothies

# ANDIE S. MILLER

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## EDUCATION

**Yale University** – New Haven, Connecticut

**GPA: 3.81/4.0**

B.A. in Economics | Certificate in Data Science | ACT: 33

Anticipated Graduation: 2027

- **Relevant Courses:** Micro and Macro Economics, Econometrics, Statistics, Calculus, Biology
- **Accomplishments:** Maintaining a 3.81 GPA while being a varsity athlete, actively participating in multiple clubs and volunteer organizations, and holding a part-time job on campus

## PROFESSIONAL EXPERIENCE

**Yale University** – *Student Worker* | New Haven, Connecticut

**12/2023– Present**

- Support game-day operations at Yale athletic events by operating scoreboards, scanning tickets and assisting with court maintenance, contributing to a smooth experience for 500+ attendees per event

**Seattle United** – *Camp Instructor and Coach* | Seattle, Washington

**12/2022 – 08/2024**

- Coached week-long soccer camps for 150+ kids aged 12 and under, collaborating with 10+ coaches daily and leading engaging group activities to foster a positive and productive learning environment for 7 hours each day

**TOCA Football, Inc.** – *Soccer Instructor and Trainer* | Lynwood, Washington

**05/2022 – 01/2023**

- Designed and led 30+ private and small group training sessions using TOCA's specialized technology to develop players' technical skills.
- Created customized development plans tailored to individual athletes' goals, contributing to long-term improvement and client satisfaction

## LEADERSHIP & COMMUNITY DEVELOPMENT

**MAP x Microsoft** – *“Game Managers” Product Management Fellow (Phase 1 & 2)* | Remote

**03/2025 – Present**

- **Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's Leaderboard
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, go-to-market strategy, and tradeoffs/risk and mitigation strategies

**Varsity Yale Women's Soccer** – *Player* | New Haven, Connecticut

**08/2023 – Present**

- Commit 30+ hours a week in-season to training, watching film, and strength and conditioning (plus games and travel for games); 8+ hours a week in the off-season

**Ivy League Justice Coalition** – *Representative* | Virtual

**08/2023 – Present**

- Serve as the Yale Women's soccer representative in monthly Ivy League coalition meetings with members from each Ivy women's soccer team to collaborate on initiatives related to education, social justice, and civic engagement
- Facilitate meetings within the Yale Women's soccer team to help increase awareness about social justice issues and cultivate an inclusive environment
- Organize volunteer opportunities such as shifts at the Yale Community Kitchen, youth soccer clinics, and coaching local teams to help increase civic engagement with our local community

**Yale Education Tutoring Initiative** – *Tutor* | Virtual

**01/2025 – Present**

- Conduct weekly virtual tutoring sessions for local middle school students, providing homework support and various exercises to help reinforce classroom learning and build academic confidence

**University Food Bank** – *Volunteer* | Seattle, Washington

**2018-2023**

- Assisted with food distribution by unloading, sorting, and shelving donations and assembling shopping orders to assist hundreds of community members experiencing food insecurity

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** R Programming Language, Microsoft Word, PowerPoint, iMovie, conversational French (9 years)
- **Clubs and Programs:** Yale in Paris Program (summer of 2024), Yale Women in Economics, Yale Asian Student Athletes, Asian-ish, Yale Women's Athletic Committee, Females for Finance
- **Interests:** puzzles and board games, baking and trying new recipes, pickleball

# Bailey Kornegay-Douhadji

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## EDUCATION

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**Columbia University** – New York, New York

B.A. in Computer Science | Graduation Year: 2027

- **Accomplishments:** Ivy League Champion (Football)
  - **Relevant Courses:** Data Structures and Algorithms, AI in Context, Programming in Java, Principles of Economics
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## PROFESSIONAL EXPERIENCE

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**Beaver Creek Construction** – *Construction Assistant* | Newnan, Georgia

06/2024 – 08/2024

- Performed framing, drywall installation, and site prep for residential builds, enabling timely project completion across 5+ homes during peak summer season.
- Worked closely with supervisors and team members to complete tasks efficiently and meet deadlines.
- Learned and applied basic construction principles, gaining hands-on experience in site operations.

**The Frigid Frog** – *Cashier and Server* | Sharpsburg, Georgia

05/2023 – 08/2023

- Handled 100+ transactions daily during peak shifts, sustaining 95% customer satisfaction through efficient, friendly service.
- Balanced the cash drawer at the end of each shift, ensuring accurate financial records.
- Collaborated with team members to improve efficiency and provide excellent customer service.

**Mulch and More** – *Customer Service Assistant* | Newnan, Georgia

01/2022 – 05/2022

- Advised 50+ customers weekly on material quantities and transported heavy-load landscaping supplies, boosting satisfaction and efficiency during peak hours.
  - Worked in a fast-paced environment, assisting multiple customers simultaneously while ensuring accuracy in product recommendations and order fulfillment.
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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Columbia University Football Player** – *Athlete* | New York

08/2023 – Present

- Balanced 30+ hours/week of Division I football training with Ivy League coursework, strengthening time management, discipline, and academic performance under pressure.
- Developed leadership, teamwork, and adaptability through daily collaboration with coaches and teammates in a highly competitive environment.
- Gained valuable experience in perseverance, goal-setting, and overcoming challenges, preparing for future success in high-pressure spaces.

**MAP x Microsoft** – “Game Managers” Product Management Fellow (Phase 1 & 2) | Remote

01/2025 – Present

- **Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

**Training The Street** – *Attendee* | New York

02/2025

- Gained hands-on experience with Excel-based modeling, enhancing speed, accuracy, and efficiency in financial analysis.
- Applied financial concepts to real-world case studies, strengthening analytical and problem-solving skills.
- Gained knowledge in financial modeling, including building three-statement models, discounted cash flow (DCF) analysis, and valuation techniques.

**Mt.Giliad Church Volunteer** – Newnan, Georgia

05/2023 – Present

- Led daily activities for 30+ children during church summer camp, fostering teamwork, confidence, and faith-based learning in a safe, engaging environment.
  - Supervised and guided campers through daily schedules, including crafts, games, and faith-based lessons.
  - Provided mentorship and support to children, helping them build confidence, teamwork, and positive relationships.
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## ADDITIONAL SKILLS

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- **Skills and Language(s):** Java, HTML, CSS, JavaScript, Problem-Solving, Time Management, Communication/Collaboration, Adaptability
- **Programs:** Excel, AWS, Google Cloud, Git
- **Interests:** Web Development, Video Game Development, AI, Cloud Computing, etc

# Cameron E. Crus

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## EDUCATION

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**Boston College** – Chestnut Hill, MA

**GPA: 3.8/4.0**

B.A. in International Studies | Concentration in Political Economy and Development Studies | Pre-Law

Graduation Year: 2027

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## PROFESSIONAL EXPERIENCE

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**Law Office of Rachel M. Crus** – *Legal Intern* | Tahoe City, CA

**06/2024 – 08/2024**

- Examined legal precedents in state and federal case law, applying findings to ten active cases to strengthen the attorney's litigation strategies and case positionings.
- Prepared trial memorandum's detailing case facts, legal issues, and potential arguments to streamline attorney preparation and enhance clarity and impact in court proceedings.
- Analyzed financial statements to provide data-driven insights supporting equitable negotiation in divorce settlements, ensuring fair asset distribution and informed decision-making.

**Fluid Peak Properties, LLC** – *Construction Site Coordinator* | Ketchum, ID

**06/2022 – 08/2024**

- Led demolition and site preparation teams for residential and commercial projects, coordinating tasks to ensure safe removal of structures and readiness for new installations.
  - Oversaw the installation of flooring, wall coverings, fencing, and other design elements, ensuring adherence to design specifications and high-quality finishes.
  - Directed team efforts in painting, tiling, and layout adjustments, driving project timelines, enhancing functionality, and delivering visually appealing results to meet client expectations.
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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**MAP x Kraft Heinz** – *"Spring D-League" Management Trainee Fellow (Phase 1 & 2)* | Remote

**03/2025 – Present**

- **Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Kraft Heinz to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's leaderboard rankings
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited edition release, drawing inspiration from the brand's first Heinz mustard innovation in 10+ years

**Family Mobility Department, United South End Settlements** – *Volunteer* | Boston, MA

**09/2024 – Present**

- Provide direct assistance to families in navigating Massachusetts-subsidized government programs, including housing, employment, and financial resources, dedicating 12 hours weekly to empower clients toward stability and self-sufficiency.
- Conduct research on state and local support programs to deliver up-to-date guidance, enhancing families' access to resources and supporting informed decision-making.
- Collaborate with program staff to track family progress and maintain accurate records, ensuring effective service delivery and contributing to program development and impact assessment.
- Streamline the organization's database by utilizing Salesforce to improve data management, track client interactions, and enhance reporting efficiency.

**NCAA Division I Women's Rowing Team** – *Student-Athlete* | Boston, MA

**08/2023 – Present**

- Walked on to a highly competitive NCAA Division I rowing team, demonstrating resilience, adaptability, and a strong commitment to personal growth in a demanding athletic environment.
  - Commit over 20 hours per week during the season to intensive on-water training, strength conditioning, and team strategy, while successfully managing a full academic course load.
  - Actively seek and apply detailed feedback from coaches and teammates to improve technique, build mental toughness, and contribute to the long-term success and cohesion of the team.
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## ADDITIONAL SKILLS

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- Language(s): Spanish (Conversational), English (Native)
- Programs: Boston College Bellarmine Law Society, The Women's Network: BC, Make a Play Foundation (D-League Fellow), Stride
- Interests: Downhill Ski Racing, Sewing, Gluten-Free Baking, Yoga, High Altitude Mountaineering, Environmental Stewardship

# Chloe Bednar

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## Education

### Harvard University

Bachelor of Science: Mechanical Engineering. GPA 3.46

Relevant Coursework: Computer-Aided Design, Mechanical Systems, Mechanics of Solids, Introduction to Electrical Engineering, Statics, Electricity & Magnetism.

Commit 20 hours per week to Harvard Varsity Women's Lacrosse

Cambridge, MA

May 2027

### Shattuck-St. Mary's School

Valedictorian. GPA: 4.36. Engineering Center of Excellence Program.

Diploma with Distinction in Engineering. Fenn Brothers Innovation Award. Bausch & Lomb Honorary Science Award.

Areas of Study: basic electronics and programming, fabrication processes, modeling and prototyping

Faribault, MN

May 2023

## Experience

**RC Robot:** Modeled and fabricated drivetrain and mechanical arm system. Prototyped drivetrain in SolidWorks. Tested iterations and implemented manufacturing operations including CNC milling, metal turning, 3D printing, etc. Finished 3rd in competition.

**Wobble Chess Set:** Designed and manufactured chess set using 5-axis CNC. Prototyped pieces and board in Fusion360 with meticulous design. Used GD&T to account for machining inaccuracies. Optimized process to reduce machining time from 8 hours per piece to 3.5. Achieved distinction in engineering following this capstone project.

**Tensegrity Table:** Re-engineered scrap metal to create unique design for table base applying tensegrity principles. Prototyped in Fusion360 and created scale models for proof of concept. Implemented optimal structure for maximum tensional forces.

**Passenger Seat Tray Table:** Designed and prototyped model for desk intended to integrate naturally into car. Modeled in Inventor, and went through various iterations for optimal mechanical system function. Machined using CNC mill for desk surface and 3D printer for mechanical components. Received Fenn Brothers Innovation Award for design.

## Leadership and Activities

### Make-A-Play Foundation (MAP), Winter Fellow

Jan 2025 - Present

Selected to participate in exclusive fellowship for high-achieving college athletes, competing in mock interviews to implement learnings from 3 modules and 10+ hours of interview prep. Lead "Control Phase" workstream by managing well-organized sprint backlog of ~10 tasks, including 3-part budget + KPI framework, enabling me to complete ~20% of project ahead of schedule, boosting overall team productivity. Submitted weekly sprint retrospectives, grounded in agile principles, to thoroughly analyze "4L's" after each sprint, ensuring 100% of deadlines met while effectively overcoming obstacles. Collaborated to produce 4 outputs for senior leadership, featuring comprehensive slide deck + one-page fact sheet, crafting 2 key slides illustrating how to optimize pricing, marketing, and operational strategies.

### Harvard College Engineering Society, Treasurer

Sept 2024 - Present

Collaborate with board committees in event planning to coordinate expenses. Communicate necessary deadlines, updates, and ideas to board members during weekly meetings. Explore funding opportunities and provide insight into semesterly finances.

### Coach for College, Student-Athlete Coach and Mentor (Hau Giang, Vietnam)

Jun 2024 - Aug 2024

Instructed and mentored grade 8 and 9 students in physics, biology, basketball, and baseball. Collaborated with team of other student-athletes during daily lesson-planning sessions to ensure strong curriculum. Championed group of 30 students to victory in academic and athletic competition and inspired personal development and character exploration through life skill lessons.

### Christian Impact/Athletes in Action, Servant Team Member

Jan 2024 - Present

Direct and lead presentation-style weekly fellowship events centered around worship as Christian athletes. Volunteer time in community service projects (food packing, making gift bags, writing prayer cards). Spearhead community outreach event planning and coordination at weekly board meetings which have proved successful in increasing attendance at fellowship.

## Skills

**Laboratory:** Experience with multi-axis CNC mills, 3D printing, soldering, welding, brazing, and breadboarding.

**Technology:** Experience with SolidWorks (CSWA Certified), NX, Fusion360, AutoCAD, Microsoft Office Suite, Adobe Creative Suite. Programming in Python and Arduino.

**Languages:** Spanish (Advanced), German (Beginner)

# DANIELLA S. HENDERSON

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## EDUCATION

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**Yale University** – New Haven, CT

B.A. in Ethics, Politics & Economics | Expected Graduation: 05/2027

- **Accomplishments:** Yale University Womens' Cross Country 2024 Coaches' Award
- **Relevant Courses:** Micro and Macro Economics, Statistics & Data Science, Psychology, Political Science, Urban Studies

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## PROFESSIONAL EXPERIENCE

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**Athlete to Athlete** – *Mentor* | Hybrid

**01/2025 – Present**

- Provide guidance and support to young athletes navigating mental and physical challenges on the track through weekly meetings and goal setting exercises

**Fleet Feet** – *Sales Associate* | Menlo Park, California

**01/2022 – 08/2024**

- Delivered exceptional customer service in a high-volume specialty retail environment, helping customers reach their fitness goals

**Aim High** – *Student Teacher* | East Palo Alto, California

**06/2022 – 08/2022**

- Designed and delivered engaging curriculum for 50 underrepresented middle school students, inspiring them to pursue higher education

**OneProsper** – *Tutor* | Hybrid

**03/2021 – 07/2023**

- Taught English to seven girls in India (ages 8-12), enhancing their communication skills and improving their ability to connect with others
- Promoted to Student Executive Board in September 2021

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Make A Play x Kraft Heinz** – “Spring D-League” Management Trainee Fellow (Phase 1 & 2) | Remote

**03/2025 – Present**

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Kraft Heinz to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited edition release, drawing inspiration from the brand's first Heinz mustard innovation in 10+ years

**Yale Student Athlete Advisory Committee** – *Cross Country Representative* | New Haven, CT

**August 2024 – Present**

- Advise Yale's Athletic Department on potential improvements of the student-athlete experience and facilitate engagement between athletes and the student body
- Volunteer as a Yale liaison with the Boys and Girls Club of New Haven

**Yale Bulldog Sustainability** – *Project Coordinator* | New Haven, CT

**April 2025 - Present**

- Lead education and outreach efforts as a liaison between Yale's Sustainability Office and the Athletic Department to promote campus-wide sustainability initiatives

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## ADDITIONAL INFORMATION

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- Three-season D1 athlete (cross country, indoor/outdoor track)
- Proficient in Google Suite and Microsoft 365; French (intermediate)
- Strong oral and written communication skills

# ELLA BARBETTA NESKORA

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## EDUCATION

**University of Pennsylvania**— Philadelphia, Pennsylvania

**GPA: 3.34/4.0**

B.A. in Intensive Design | Minor in Art History

Anticipated Graduation: Spring 2027

- **Accomplishments:** Achieved Top-5 All-Time Records in Hammer and Weight Throw for Penn Track & Field, Elected Vice President of Recruitment for Sigma Kappa Sorority, leading strategic outreach and event coordination
- **Relevant Courses:** Design Fundamentals I/II, World Art and Civilization Before 1400, Art History; Eye, Mind, Image, American Sign Language I/II/III

## PROFESSIONAL EXPERIENCE

**EBN Swim School**— *Founder/Head Coach* | Moravia, Texas

**May/2023 – Present**

- Created a business centered around affordable, personalized swim instruction for individuals aged 2 to adult in underserved communities
- Coordinated the logistics of creating/specializing learn-to-swim plans for over 100 clients
- Developed and executed targeted marketing strategies to attract clients, resulting in a consistent pipeline of new business and high client retention rates.
- Managed all aspects of business operations, including budgeting, scheduling, and client communication, ensuring smooth day-to-day functionality and client satisfaction.

**Maxim Healthcare**— *Caregiver* | Philadelphia, Pennsylvania

**Aug/2024–Feb/2025**

- Delivered compassionate, hands-on support to an individual with physical and mental disabilities, assisting with daily tasks to promote comfort and independence
- Assisted with daily living activities, including mobility support, meal preparation, and personal care, ensuring comfort and well-being.
- Communicated effectively with family and healthcare professionals to address client's needs and ensure a safe and supportive environment

**Moravia Beef and Dairy**— *Ranch-hand* | Moravia, Texas

**May/2022 – Current**

- Managed the daily care and feeding of several hundred livestock, ensuring animal health, nutrition, and overall well-being
- Skilled in learning new trades quickly and using various types of equipment to complete jobs
- Performed infrastructure maintenance, including repairing fences, irrigation systems, and barns, to ensure optimal ranch operations.
- Skilled in using various forms of heavy machinery.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Hammer Thrower Penn Track and Field**—University of Pennsylvania | Philadelphia, Pennsylvania

**Aug 2023 - Present**

- Competes as a Division I Track & Field athlete, balancing rigorous academic and athletic schedules while training 25–30 hours per week
- Achieved Penn Track and Field #5 All-Time Record for the Hammer Throw with a throw of 170' (52 meters)
- Achieved Penn Track and Field #4 All-Time Record for the Weight Throw with a throw of 58' 7" (17.86 meters)
- Practices 25-30 hours/week. Includes throwing, weightlifting, recovery, traveling, and competing
- Was a part of the winning 2024 Indoor & Outdoor Women's Ivy League Championship Team
- Member of the Women's Athlete Association (WAA)

**Vice President of Recruitment** — *Sigma Kappa Sorority* | Philadelphia, Pennsylvania

**Dec 2024 - Present**

- Led and coordinated all logistics for the chapter's recruitment process, managing schedules, budgets, and event operations to ensure seamless execution and compliance with university and national standards
- Developed and implemented various recruitment strategies that leveraged data-driven insights and innovative outreach techniques to maximize recruitment success.
- Currently directs a team responsible for social media strategy, merchandise design, and promotional materials to enhance chapter visibility and engagement on campus and in the greater Philadelphia collegiate community

**Athlete Ally** — *Treasurer* | Philadelphia, Pennsylvania

**Aug 2024 - Present**

- Managed budgeting, expense tracking, and financial planning to ensure the sustainability of Athlete Ally's initiatives
- Worked with executive board members to allocate funds for awareness campaigns, speaker events, and community outreach programs.
- Processed payments, reimbursements, and purchases while maintaining accurate financial records.

**MAP x Kraft Heinz** — *"Spring D-League" Management Trainee Fellow (Phase 1 & 2)* | Remote

**March 2025 – Present**

- **Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Kraft Heinz to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's leaderboard rankings
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited edition release, drawing inspiration from the brand's first Heinz mustard innovation in 10+ years

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language:** Fluent in American Sign Language,
- **Programs:** Rhino 3D, AutoDesk Autocad, Adobe Illustrator, Adobe Photoshop,, Microsoft Studio
- **Interests:** Interior Design, Crochet

# EMILY ZHOU

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## EDUCATION

Harvey Mudd College, Claremont, CA  
B.S., Engineering with an Emphasis on Data Science  
GPA: 3.489, Dean's List, Spring 2024

Expected 5/2027

## Relevant Coursework

**Completed:** Multivariable Calculus, Linear Algebra, Principles of Computer Science, Physics Mechanics and Wave Motion, Intro to Probability & Stats, Engineering Systems, Intro to Engineering Design/Manufacturing, Data Structures/Program Development, Differential Equations

**In Progress:** Applied Math for Engineering, Elec & Magnetic Circuits/Devices, Experimental Engineering

Torrey Pines High School, San Diego, CA  
GPA 4.6(W) / 3.9 (UW)

6/2023

## COMPUTER SKILLS

**Programming Languages:** Python, Java, Racket (Scheme), HTML, CSS, JavaScript, C++

**Software:** Mathematica, R (for statistical computing), Excel, Solidworks CAD, MATLAB, COMSOL

## PROJECTS

Autonomous Underwater Robot, E80 Harvey Mudd College, Claremont, CA 1/2025 - Present

- Built a diving autonomous underwater vehicle that collects pressure, turbidity, and light data in a team of four
- Designed circuit interfaces for sensors, processed testing and sensor data in MATLAB and Arduino

Tiny Spaces, E4 Harvey Mudd College, Claremont, CA 10/2024 - 12/2024

- Collaborated with a client to create a storage solution for surface mount technology components (SMTs)
- Utilized the design process of empathize, define, ideate, prototype, and test in a team of five
- Designed prototypes using SolidWorks CAD and fabricated them with 3D printing, laser cutting, and woodshop machines

Hammer, E4 Harvey Mudd College, Claremont, CA 9/2024 - 11/2024

- Operated lathe, mill, laser cutter, 3D printer, bandsaw, and heat-treating oven
- Utilized Solidworks CAD to create technical drawing and tolerances on parts

## WORK EXPERIENCE

Researcher, Transdermal Transport Lab of Harvey Mudd College, Claremont, CA 1/2025 - Present

- Researched and developed devices, methods, and procedures to investigate skin permeability and mechanical properties
- Contributed to 25+ component in vivo uniaxial extensometer and corresponding Arduino data collection and analysis procedures that enhanced functionality, ease of operation, and aesthetics of device

Winter D-League Fellow, Make a Play Foundation 1/2025 - 3/2025

- Selected to participate in an exclusive fellowship for high-achieving college athletes, competing individually against 200+ others in weekly mock interviews and collaboratively with a team of peers to introduce 5+ air transportation solutions for the future to Oliver Wyman in six weeks

Grader and Tutor, Harvey Mudd College, Claremont, CA 8/2024 - Present

- Graded for Single and Multivariable Calculus, Linear Algebra, and Principles on Computer Science

Intern, Diversified NANO Solutions Corp., San Diego, CA 6/2024 - 8/2024

- Assisted in managing and processing orders, including 15 million check papers and various ink orders
- Ensured timely and accurate fulfillment of large-scale orders with the supply chain team

## CO-CURRICULAR ACTIVITIES

Student Athlete, Claremont-Mudd-Scripps Women's Golf Team 8/2023 - Present

- WGCA All American Scholar, 2023-2024

# Grace B. Black

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## EDUCATION

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Princeton University | Princeton, NJ

Expected Grad: May 2027

**A.B. School of Public and International Affairs; Minors in History and American Studies**

Relevant Coursework: Statistics for Social Science, Microeconomics, International Relations, Topics in American Statesmanship; GPA: 3.2

**London School of Economics**, London, UK

June - August 2025

War, Power, Morality: Divisive Debates and Contentious Conflicts | Understanding Foreign Policy: The Diplomacy of War, Profit and Justice

**Johns Hopkins University** | Baltimore, MD

July - August 2024

Early Modern Europe & the Wider World; GPA: 3.7

## WORK EXPERIENCE

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**Make-A-Play Foundation 2025 Spring Cohort Fellowship — Accepted Fellow**

March - Present

- Earned selection into the competitive Make-A-Play (MAP) 2025 Spring Cohort Fellowship, a two-part, 6-week program sponsored by Sixth Street, by demonstrating strong interest and aptitude in investment banking and alternative investments.
- Engaged in simulations and mentorship sessions with Sixth Street professionals and MAP alumni to gain exposure to industry-standard practices and deepen understanding of financial markets and deal-making processes.
- Completed weekly “Run The Play” assignments simulating real-world investment banking tasks to develop analytical, technical, and behavioral skills and improve strategies.

**25th Reunions Crew, Princeton University — Crew Member**

May - June 2024

- Managed logistics, event setup, registration, and transportation for Princeton’s 25th Reunion, a week-long event with over 25,000 attendees, ensuring smooth daily operations and high guest satisfaction.
- Coordinated daily schedules and on-the-ground logistics across multiple alumni events
- Built strong relationships with alumni and staff by serving as a key liaison throughout the reunion, enhancing guest engagement and volunteer interest

May - June 2025

**Tiger Call, Princeton University — Student-Assistant**

2025 - Present

- Conducted outreach to alumni and parent donors via phone and email as part of Princeton’s Annual Giving campaign, engaging with 25+ individuals per session and helping raise critical unrestricted funds for university initiatives.
- Facilitated communication between financial aid, residential colleges, and fellowship offices to target donor interests, leading to more personalized tasks and increased donor conversion rates.
- Strengthened alumni and parent engagement through consistent, mission-driven outreach, contributing to the overall success of the campaign and maintaining donor retention goals.

## ACTIVITIES & EXTRACURRICULARS

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**Princeton University Varsity Swimming & Diving Team — Varsity Student-Athlete**

2023 - Present

- Trained over 30 hours per week in a year-round commitment to Princeton’s Division I Varsity Swimming & Diving Team, balancing a rigorous academic and athletic schedule to compete at the highest collegiate level.
- Achieved recognition as a two-time Ivy League Champion, A-Finalist, and Ivy League Qualifier, contributing to the team’s top finishes and competitive standing in the Ivy League.
- Represented North Baltimore Aquatic Club (NBAC) at elite national invitationals during Summer 2024, competing among the top U.S. swimmers and strengthening technical and mental performance under pressure.

Summer 2024

**Student-Athlete Wellness Leader (SAWL) — Leader**

2024 - Present

- Completed formal training in mental health, wellness, and campus support resources to equip student-athletes with guidance for navigating physical, emotional, and academic challenges, improving access to care and early intervention.
- Directed peers to appropriate campus resources: CPS, Community Services, and Athletic Medicine— by serving as a first-line support contact, helping reduce response time for student-athletes seeking assistance.
- Modeled proactive wellness habits and fostered a supportive team environment, increasing engagement in mental health workshops and wellness events among teammates.

**SCORRE Program Facilitator — Leader**

2024 - Present

- Completed specialized training to lead peer-facilitated conversations among student-athletes, equipping teammates with tools to strengthen communication and build healthy relationship skills.
- Facilitated interactive workshops focused on bystander intervention, consent, and values-based decision-making, promoting a culture of accountability and respect within athletic teams.
- Upheld Princeton’s community standards by initiating open dialogue around interpersonal dynamics, contributing to increased awareness and participation in campus-wide wellness initiatives.

**Extracurriculars:** Student-Athletes in Finance (Member), Women in Economics & Policy (Member), Princeton Pi Beta Phi (Member), University Cottage Club (Member), Best Buddies Program (Member), Tiger Pals Mentorship Program (Member)

## SKILLS & INTERESTS

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**Technical:** Proficient in Microsoft Office, R Studio

**Language:** French (Intermediate/Advanced)

**Interests:** Yoga, Tennis, Pilates, Beach Volleyball, Critically-Acclaimed Films

# Grace von Biberstein

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## EDUCATION

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**Georgia Institute of Technology**, *H. Milton Stewart School of Industrial and Systems Engineering*

- **Major:** Bachelor of Science, Industrial Engineering May 2027
- **GPA:** 3.78
- **Honors:** Faculty Honors, Zell Miller Scholarship, Athletic Scholarship
- **Relevant Coursework:** Stochastic Mfg & Serv Sys, Accounting, Physics I & II, Computer Science

## PROFESSIONAL EXPERIENCE

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**Yoke- Marketing and Sales Intern**

May 2024 – Present

- Leading communication outreach to college athletes and providing tailored support to enhance user engagement
- Collects and relays user feedback to aid the development team in the continuous enhancement of the app
- Delivers comprehensive customer support, guiding athletes to maximize earnings and utilize the Yoke platform
- Shadows entrepreneurs' daily operations, acquiring hands-on experience in business management
- Utilizes Excel skills to track and present customer data to team members

**Consulting Healthcare Practicum- Consulting Student Intern**

January 2025 – Present

- Collaborating on a 12-student team to develop a strategic optimization plan for Grady EMS
- Proposing a plan for part-time certified EMT college students to enhance operational efficiency
- Delivering a data-driven solution to address EMT understaffing and presenting it to Grady's CEO

**Make-A-Play-Foundation (MAP)-Winter Phase 1 Leader**

January 2025 – Present

- Selected for a competitive fellowship to lead a 6-person team by planning, optimizing 5+ workstreams, and ensuring on-time project delivery while accelerating project completion
- Delivers high-impact presentations on ROI, risk, and strategy to senior leadership, reinforcing project vision

## LEADERSHIP & RELEVANT EXPERIENCE

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**Georgia Tech Athletic Association- NCAA DI Student Athlete- Track & Field / Cross Country**

August 2023 – Present

- Manages a rigorous academic schedule of 15 hours with 20+ hours of weekly practice and competitive meets
- Gaining valuable leadership skills through work in a team environment
- Demonstrates exceptional time management skills, goal setting, and adaptability in a high-pressure environment
- Exemplifies professionalism and represents the program adeptly through media engagements
- Specializes in 6k, 5k, and 3k on the track

**YMCA Of Greater Atlanta Leaders Club- Leadership Coordinator**

August 2020 – August 2023

- Collaborated alongside 25 student volunteers to support YMCA program operations and community events
- Partnered with Happy Club Organization, Georgia Food Bank Association, and planned large-scale childcare events with membership of over 100 kids

**Murphy Candler Park Conservancy (MCPC)- Event Organizer**

August 2022 – August 2024

- Collaborated with MCPC leaders to identify park needs, plan quarterly youth service and clean-up events
- Successfully planned and executed quarterly youth service events in collaboration with MCPC leaders, demonstrating strong organizational and logistical skills

## SKILLS & INTERESTS

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- **Computer/technical:** Microsoft Office (Word, Excel, PowerPoint), Python
- **Additional Interests:** Piano, baking desserts, hiking

# Hannah C. Kaercher

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hannah.c.kaercher.27@dartmouth.edu

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## EDUCATION

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### Dartmouth College – Hanover, NH

GPA: 3.81/4.0

B.A. in Economics | Graduation Year: 2027

- Accomplishments:
  - Dartmouth College Third Honor Group (2023-2024 School Year)
  - German 10.06 Book Award (Winter 2024)
  - Section III Scholar Athlete (2023)
- Relevant Courses:
  - Economics 1- Intro to Economics
  - Economics 10- Intro to Statistical Methods
  - History 8- The Making of the Modern World Economy
  - Economics 20- Econometrics (in progress)

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## PROFESSIONAL EXPERIENCE

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### Fayetteville Recreation – Summer Camp Counselor | Fayetteville, NY

07/2021 – 2024

- Managed 30 4th and 5th Grade students, leading them through daily activities, maintaining an organized group
- Handled daily attendance, learned the names of each camper by day 2, ensured that each student felt seen
- Advised students with craft projects, kept students entertained throughout camp days, students continued these crafts after camp through a club at school

### Project Destined – Real Estate Private Equity Intern (Incoming) | Remote

03/2025 – present (incoming)

- Attended weekly training sessions, learning important financial modeling skills, building skills for future positions in finance
- Engaged in individual and team-based competitions, learning to evaluate live investment opportunities, actively learning in a competition and project-based manner

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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### Make-A-Play Foundation (MAP) – Winter Fellow (Phase 1) | Remote

January 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

### Run Your City (Hanover Chapter) – Treasurer | Hanover, NH

12/2024 – Present

- Managed group debit card, ensuring finances were in order, keeping track of money to pay for the expenses of setting up a new chapter
- Established a GoFundMe, distributed the page to other executives, beginning fundraising efforts for our chapter
- Compiled a materials list, allocating the budget to specific materials, creating an accurate budget estimate for the year

### Fayetteville Manlius Cross Country and Track – Team Captain | Manlius, NY

06/2021- 06/2023

- Led team meetings, analyzing team performances, motivating the team to compete at high levels in the next competition
  - Managed the team shoe order, keeping track of needs from 15 different team members, ensuring that teammates received 2 pairs of Nike Shoes at the beginning of the season
  - Analyzed team results, spoke with my coach after each meet, helping team qualify for the state championships in both Cross Country and Track
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# IMANI V. BOGUE BIENIEMY

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## EDUCATION

**Howard University** – Washington, D.C. **GPA: 3.44/4.0**  
B.A. in Spanish, International Affairs | Minor in Political Science, Community Development  
Graduation Year: 2027

- **Accomplishments:** Coaches Award - Freshman Soccer (2019-2020), MVP - Freshman Basketball (2019-2020), Hardest Working Player - Varsity Basketball (2021-2023).
- **Relevant Courses:** Principles of Criminal Justice, Oral Communications 1, Intro to Psychology, Gender and Sexualities, Intro to Research in Political Science, Humanities I, Spanish, & Elementary Statistics.

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## PROFESSIONAL EXPERIENCE

**MAP x Kraft Heinz** – “Spring D-League” Management Trainee Fellow | Remote **03/2025 – Present**

- Qualified for Phase 2 of the fellowship based on strong performance in the MAP winter fellowship, collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited-edition release, drawing inspiration from the brand’s first Heinz mustard innovation in 10+ years.

**MAP Winter Fellowship** – *Fellow* | Remote **01/2025 – 03/2025**

- Leading the “planning phase” workstream by managing a well-organized sprint backlog of ~10 tasks, including the problem-solving framework + feasibility study, enabling me to complete ~20% of the project ahead of schedule, boosting overall team productivity.
- Ensuring we met 100% of our deadlines while effectively overcoming obstacles
- Collaborating with the team to deliver four impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing two key slides to visually represent potential ROIs & associated risks, thereby reinforcing our strategic vision

**By Contract** – *Scorekeeper/ Player Statistics* | Las Vegas, Nevada **Seasonal/ 2022 – 2023**

- Stayed organized to keep track of game scores and player stats to ensure an accurate and well-documented game.
- Ensured effective communication between teams and tournament organizers.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

**Foothill Montessori School** – *Volunteer* | Henderson, Nevada **04/2023**

- Traveled by bus to a local bilingual school to teach about Earth Day in Spanish.
- Created related activities to best get information across effectively and create an engaging learning environment to teach the students what they could do to reduce, reuse, and recycle.

**Home of Possibilities** – *Volunteer* | Henderson, Nevada **12/2012**

- Traveled around the city with a group by bus to help provide gifts and meals for local families.
- Gave gifts and sang carols to families.

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## ADDITIONAL SKILLS

- **kills and Language(s):** Spanish, problem solving, time management, critical thinking, and strong work ethic. S

- **ograms:** Canva, Microsoft PowerPoint, Microsoft Outlook, Microsoft Word, Google Docs, Google Slides, and RStudio. P

# ISABEL M. CHAPMAN

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## EDUCATION

**Cornell University** – Ithaca, NY

**GPA: 3.96/4.0**

B.S. in Hotel Administration | Intended Minor in Real Estate

Anticipated Graduation: 2027

- Accomplishments: Varsity Women's Soccer team, Women's Soccer Leadership Council
- Relevant Courses: Principles of Real Estate, Finance, Financial Accounting, Quantitative Analysis, Microeconomics, Managerial Accounting

## PROFESSIONAL EXPERIENCE

**Athlete to Athlete** – *Youth Mentor* | Remote

**08/2024 – Present**

- Mentored two female soccer student-athletes in an 8-16 week program, with a focus on building confidence and creating a positive environment to address setbacks to help them achieve their student-athlete goals
- Selected to be a part of the organization and completed interviews with recruiters and youth mentees to assess needs to help facilitate successful matches based on their preferences and goals
- Designed lesson plans and meeting agendas that consisted of question and answer discussions, skill-building games, and goal review to ensure the mentee is getting the most out of the 45 minute session

**Cornell University Athletics** – *Event Staff* | Ithaca, NY

**01/2024 – Present**

- Worked 3-5 hour shifts alongside 1-6 workers every weekend in the off season while taking on various roles of support in many varsity sporting events across all athletic sectors at Cornell University
- Performed roles such as scoreboard management, timing for track and gymnastics events, sweeping the floor during basketball games, and event-clean up and set up to help ensure that the events ran smoothly
- Gained valuable skills of team work and management from communicating with fellow workers and supervisors during sporting events

**The Racquet Club of Ann Arbor** – *Private and Group Swim Instructor* | Ann Arbor, MI

**06/2024 – 08/2024**

- Designed engaging and child safe pool activities such as breath control, stroke advice, and diving lessons within a 30-60 minute lesson timeframe to help child gain experience in the water
- Delivered personalized and interactive one-on-one instruction for each child during the swim season to support skill development
- Managed an individual schedule of 8-10 families through communication with parents via direct message for children of varying ages and swimming abilities

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make-A-Play Foundation (MAP)** – *Winter Fellow (Phase 1)* | Remote

**January 2025 – Present**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral/technical/hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

**Cornell Women's Varsity Soccer** – *Active Player and Leadership Council Member* | Ithaca, NY

**08/2023 – Present**

- Served as a member of a 7-person leadership council, managing team dynamics and culture while guiding all members of the team toward achieving collective goals on and off the field
- Member of Varsity Women's Soccer team practicing 6 days a week with a 20-hour weekly practice limit in season
- Enforced and upheld team standards in daily practices to maintain focus and accountability

**Game Changers Sports Business Club** – *Member* | Ithaca, NY

**02/2024 – Present**

- Completed 6 week new member education program to improve skills and knowledge in business analytics and market trends in the sports industry
- Participated in group projects throughout the semester that went into detail on the state of current sports teams/companies, such as market trends, product strategies, and sports team valuation

**DOTS (Diversity on the Street) Finance Club** – *New Member* | Ithaca, NY

**02/2025 – Present**

- Underwent new member education to learn financial concepts and modeling to help prepare for stock pitch competition held at end of semester
- Gained hands on experience in the interview process, participated in resume reviews and networking sessions and events
- Met once a week for new member education and once a month for G-Body meetings

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Microsoft Excel, Word, and Powerpoint, communication, teamwork collaboration
- Interests: cooking, running, listening to podcasts

# Jeremy-Lucas Ocloo

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## EDUCATION

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**Carnegie Mellon University** – Pittsburgh, Pennsylvania **GPA: 3.7 /4.0**

B.S. in Computational Neuroscience | Minors in Computer Science & Math | SAT: 1530 | Expected Graduation: Dec 2026

- **Accomplishments:** Dean's list, Dean's list with honors, All-Regional, All-Academic-Regional,
- **Relevant Courses:** Matrices & LINR, TRNFS, FNDMTLS of PRGMMG & CS, Concepts of Mathematics, Prin. IMPRTV Computation, Prin. Functional PRGMMG, Cellular Neurosci, Physics I & II

**CompTIA Security+ training – PaniTech Cyber Security** **01/2025 – Present**

- Built foundational cybersecurity knowledge and skills, in network security, threat analysis, cryptography, and data protection.
  - Conducted labs, presentations, completed coursework on cyber security tools, industry, and key security concepts
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## PROGRAMMING PROJECTS

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**Python**

- **Coursework:** [CMU 15-112, Spring 2023](#)
- **Major project:** The Bee Game – An exotic bee, flies the map pollinating flowers (Earth day 2020 Google Doodle)

**C**

- **Coursework:** [CS 15-122: Principles of Imperative Computation, Fall 2023](#)
  - **Major project:** COVM – A C0 virtual machine which processes the bytecode output of compiled C0 code
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## PROFESSIONAL EXPERIENCE

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**Membrane Structure & Interactions Lab/Carnegie Mellon University** – *Research Assistant* | Pittsburgh, PA **05/2024 – 09/2024**

- Edited and reviewed research paper for publication. Sited as co-author. Research goal: create biological compounds to solve antimicrobial resistance in bacteria.
  - Conducted x-ray scans of samples, with Emeritus Dr. Stephanie Tristram-Nagle at Cornell CHESS Synchrotron. Implemented novel x-ray techniques; obtained analyzable data
  - Led team of RAs in data interpretation. X-ray data is used to determine the structure of important biological compounds. Team completed data analysis in record time.
  - Graphed results, identified inconsistencies. Created charts and visuals for publication.
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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Make-A-Play Foundation (MAP)** – *Winter Fellow* | Remote **01/2025 – Present**

**Phase 1:** Selected to participate in an exclusive fellowship for high-achieving college athletes

- Competed against 200+ others in weekly mock interviews to proactively implement behavioral/technical interview strategies.
- Attended virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, OW).

**Phase 2:** Qualified for phase 2 based on Phase 1 performance.

- Worked with team to generate 30 year consultation plan through a scrum framework of 6 delegated phases.
- Controlled the monitoring phase (~20% of the project), completing a backlog of ~10 tasks, involving risk assessment & OCM
- Collaborated to produce 3 outputs for leadership, featuring a comprehensive slide deck, fact sheet, and impact statement.
- Presented to team from MAP partner **Oliver Wyman** as final deliverable

**NCAA Varsity Track and Field/Carnegie Mellon University** – *Student Athlete* | Pittsburgh, PA **09/2023 – Present**

- Competed for Carnegie Mellon University, 400, 200, 60 meter sprinter-relay specialist
- Guided practices for teammates and assisted coaches during practices and competitive meets
- Invited to Student-Athlete Academic Achievement Celebration for earning the highest GPA in my college and sport
- Competed locally and regionally. 4th all time in 400m, School record DMR. Conference champions indoor and outdoor.

**First Alliance Church/Cornerstone Church** – *Volunteer* | Colesville, MD **09/2020 – 08/2022**

- Created care packages for underserved communities in need, in coordination with other volunteers.
  - Volunteered to provide presents and groceries for children and families during the holidays. Provided for 100s in the area
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## ADDITIONAL SKILLS

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- **Skills and Language(s):**
  - **Programming languages:** C, Python, Latex, SML, MATLAB
  - Languages: English (Native), Spanish (Working), Chinese (Working)
  - Lab Techniques: Aseptic technique, PCR design, Immunoassays, Western blot, ELISA, Gel electrophoresis, etc.
- **Interests:** Travel, Philosophy, Physics (quantum mechanics), Psychology, soccer, flag football, volleyball

# JESUS GONZALEZ CAMPELO

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## EDUCATION

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**Holy Family University** – Philadelphia, PA

**GPA: 4.0 /4.0**

B.A. in Business Analytics | Minor in Business Administration & Management-Marketing | SAT: 1310

Graduation Date: **May 2027**

- Accomplishments: Dean's List Honoree, 2024-25 Chi Alpha Sigma National College Athlete Honor Society Inductee, 2024 CACC All-Academic Team, 2024-25 D2 ADA Academic Achievement Award, 4x CACC Academic Honor Roll
- Relevant Courses: Business Analytics, Data Structures, Foundations of Data Analytics II, Strategic Management, Financial Management, Statistics, International Business, Principles of Marketing Research, Public Speaking

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## PROFESSIONAL EXPERIENCE

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**HFU Data Analytics Department** – *Data Analyst Intern* | Philadelphia, PA

**August 2025 – Present**

- Collect, clean, and analyze large datasets to generate actionable insights for university projects and decision-making.
- Build dashboards and visualizations using Tableau to communicate insights to non-technical stakeholders clearly.
- Utilize tools such as Excel, SQL, and RStudio to streamline data processes and improve efficiency.
- Gain hands-on experience in data exploration, reporting, and strategic problem-solving.

**Saxbys** – *Team Lead - Manager* | Philadelphia, PA

**January 2025 – Present**

- Led shifts in a fast-paced environment, supervising team members and ensuring smooth operations.
- Delivered high-quality customer service while handling orders, payments, and problem resolution.
- Strengthened communication, leadership, and time-management skills while balancing academics and work.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Make-A-Play Fellowship** – *Winter D-League Fellow*

**January 2026 – Present**

- Selected as 1 of 25 NCAA athletes nationwide (≈15% acceptance) for a 10-week consulting fellowship sponsored by Oliver Wyman.
- Developed a Hospital of the Future operational redesign to reduce wait times, improve patient throughput, and mitigate workforce burnout, while building process flow maps, capacity utilization models, automation solutions, and KPI dashboards to support recommendations.

**Holy Family University** – *NCAA Division II Student-Athlete* | Philadelphia, PA

**August 2023 – Present**

- Committed over 30 hours per week to training, conditioning, competitions, travel, and team meetings, showcasing strong time management and prioritization skills while balancing a rigorous schedule and earning multiple academic and athletic honors.
- Led and motivated a team of 38 athletes by cultivating a culture of collaboration, discipline, and accountability, contributing to a strong rebound season following two challenging years for the program.

**The Globalist Student Association** – *Program Associate* | Philadelphia, PA

**January 2024 – Present**

- Supported new and current international students by providing guidance on visas, immigration requirements, and key U.S. laws and procedures, serving as a reliable point of contact to help them adapt to academic and daily life in the United States.
- Promoted cultural engagement by helping organize events that encourage immersion in American culture while creating opportunities for international students to share and celebrate their own cultures.
- Contributed to an inclusive campus environment by fostering cross-cultural understanding and community among domestic and international students.

**CD ISOBA** – *Soccer Club Team-Captain* | Madrid, Spain

**August 2020 – January 2022**

- Led and motivated teammates while coordinating and communicating with coaches, taking responsibility for team organization, on-field decision-making, and fostering leadership, accountability, and conflict-resolution skills.
- Supported international teammates by serving as a translator and cultural bridge, enhancing communication and inclusivity among players from countries such as the United States and Nigeria.

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## ADDITIONAL SKILLS

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- Skills: Data Analysis, Team Management, Leadership, Adaptability, Customer Service, Problem-Solving, Communication
- Language(s): Spanish (Fluent), English (Fluent), Portuguese (Basic)
- Programs: SQL, Tableau, Python, R & RStudio, Microsoft Office Suite (Excel, Word, PowerPoint)
- Projects: **Data Analysis Project**: Designed and executed a full data analysis project; used SQL to query and clean data, and developed an interactive Tableau dashboard to present key insights and drive business decision-making.

# Joelle A. Jung

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## EDUCATION

**Stanford University** – Palo Alto, CA

B.A. in Computer Science | Pursuing a Minor in Mechanical Engineering | SAT: 1500

**GPA: 3.73/4.0**

Graduation Year: 2027

- **Accomplishments:** ACC All Academic Award (2024), Finalist in back-to-back NCAA College Cups (2023, 2024), All Pac-12 Freshman Team (2023), ECNL National Champion (2018, 2021), International Champions Club Golden Boot (2019)

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## EXPERIENCE

### EASY CLOUD SOLUTIONS

July 2023 - December 2023

*Intern*

- Executed remote contributions to E-studio's AI Tool Project by accurately labeling and identifying keywords and phrases in medical and healthcare-related articles, supporting the development of a more precise natural language algorithm.
- Partnered with a cross-functional team of professionals from diverse disciplines to enhance algorithmic performance in predicting technological and business trends, improving the tool's forecasting accuracy.

### STANFORD WOMEN'S SOCCER

January 2023 - Present

*Athlete*

- Dedicated 30+ hours per week of Division I training and competition with a full academic course load, building strong time management, discipline, and leadership skills.
- Selected to the All-Pac-12 Freshman Team and earned a starting position in the NCAA National Championship game, contributing to a national runner-up finish in first collegiate season.
- Pioneered early enrollment as one of the first three players in program history to join in Spring 2023.

### PRIVATE TRAINER

June 2024

*Coach*

- Supervised up to 20+ children (grades 4–6) for 7 hours, fostering a supportive environment focused on improving coordination, fundamental soccer skills, and teamwork.
- Strengthened conflict resolution, organizational, and communication skills by managing group dynamics, adapting drills, and ensuring an engaging, productive learning experience.

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## PROJECTS

### ACCESSIBLE DRIVING PROTOTYPE

*ME102: Visual Thinking Project*

March 2024

- Designed and built an accessibility attachment for drivers with upper-body impairments.
- Gained hands-on experience using CAD software to create, refine, and analyze complex designs.
- Worked closely with a team to develop an innovative solution that stood out for its functionality and creativity, surpassing competing designs.

### HEAP ALLOCATOR

July 2024

*CS107: Programming Methodology Project*

- Manually implemented an implicit and explicit free list heap allocator using C++
- Balanced optimization of memory utilization and speed for handling service requests.
- Enhanced problem-solving skills by leveraging the Stanford programming library to improve code efficiency and performance.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

### Make-A-Play Foundation (MAP)

*Spring Fellow (Phase 1)* | Remote

March 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

### TEAM IMPACT

August 2023 - Current

*Leadership Team*

- Organize and coordinate meet-ups for children facing serious illnesses and disabilities, creating meaningful, enriching experiences that positively impact both the children and their families.
- Cultivate ongoing communication with parents and advisors, ensuring a seamless, positive experience and maintaining relationships with families throughout the process.

### UNITED STATES WOMEN'S YOUTH NATIONAL TEAM

May 2018, July 2018, March 2019, October 2020, April 2024, May 2024

*Player*

- Chosen through a highly competitive selection process by U.S. Soccer Federation coaches to attend national team training camps across the country, gaining experience in high-intensity environments under elite coaching.
- Represented the United States in international friendlies, and competed against top youth talent nationwide, refining technical skills and tactical awareness on the global stage.

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## ADDITIONAL SKILLS

**Programming Languages:** Proficient in Python, C++, and Command-Line Interface (CLI) Scripting.

**Software Tools:** Skilled in Computer-Aided Design (CAD), Blender (3D Modeling & Animation)

# JORDYN V. T. GOLDSON

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## EDUCATION

**Massachusetts Institute of Technology** – Cambridge, MA

**GPA: 3.9/4.0**

B.E. in Civil Engineering | B.S in Planning | Minor in Business Analytics | SAT: 1510

Anticipated Graduation: May 2027

- **Accomplishments:** All-Academic Team Scholar of Distinction, Advanced Placement Scholar with Honor
- **Relevant Courses:** Differential Equations, Design for Complex Environmental Issues, Solving Complex Problems, Introduction to Civil Engineering Design, Principles in Microeconomics, Probability and Causal Inference

## PROFESSIONAL EXPERIENCE

**MIT Office of Sustainability** – *Intern* | Cambridge, MA

**June 2024 – December 2024**

- Surveyed campus landscape vegetation to understand how the biodiversity of the green spaces on campus has changed over the past two decades
- Proposed a plan to increase campus vegetation back to its planned amount, remove invasive species from campus, and experiment with new native plantings
- Formulated a map to consolidate climate risk information around campus and initiate contact with threatened sub-departments, helping reduce future damage due to campus flooding
- Collaborated on Campus Climate Action projects aligned with MIT's Climate Project Missions, helping make the push to meet some of these newly developed goals.

**MIT Terror Lab** – *Undergraduate Research Assistant* | Cambridge, MA

**January 2024 – February 2024**

- Evaluated visual data on the timing of leaf color change by comparing different forest tree canopies over 20 years
- Modeled the time of color change against the timing of leaf senescence with R to understand how visible changes in leaf color correspond to the actual death of leaves

**Western Monmouth Utilities Authority** – *Intern* | Manalapan, NJ

**February 2023 – June 2023**

- Assessed the capability of hydroelectric power generation around the wastewater plant to help make the plant more self-reliant and experiment with ways to generate energy in the already-built environment
- Developed a plan to implement hydroelectric power into the WMUA wastewater process including considering the cost and estimating potential revenue from implementing a hydroelectric power system
- Shadowed engineers working on and off the treatment plant to get an understanding of the whole water treatment process and necessary daily tasks

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make-A-Play Foundation (MAP)** – *Winter Fellow (Phase 1 + 2)* | Remote

**January 2025 – Present**

- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, and submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.
- Leading the "monitoring phase" workstream by managing a well-organized sprint backlog of ~10 tasks, including risk assessment matrix + change mgmt. strategy, enabling me to complete ~20% of the project ahead of schedule, boosting overall team productivity
- Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines while effectively overcoming obstacles
- Collaborating to produce 4 outputs for senior leadership, featuring a comprehensive slide deck + one-page fact sheet, crafting 2 key slides illustrating our strategy for institutionalizing change across the organization, demonstrating a commitment to long-term success

**Accenture Student Leadership Program** – *Student Leader* | Remote

**February 2025 – Present**

- Selected to participate in an exclusive fellowship for high-achieving college sophomores, to gain exposure to Accenture and cultivate leadership skills to carve out a path to the future
- Matched with a buddy and mentor at Accenture to help develop soft and professional skills through a series of virtual learning calls
- Given the chance to get an insider's view of the consulting field and the culture at Accenture

**MIT Next Haunt** – *Art Director* | Cambridge, MA

**September 2023 – Present**

- Chosen to lead the art and creative team for Next Haunt, a club that builds an entire escape room from scratch every Halloween
- Designed and created costumes for the scare actors in Next Haunt, adapting costumes to fit multiple different body types and actors
- Led a team to paint and design the exterior of the escape room and make props for the inside while keeping the group on track time-wise.

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills:** Communication, Data Analysis, Problem Solving
- **Programs:** Python, R, JavaScript, Robot C, Tableau, ArcGIS, Autodesk, MS Office, Google Suite, Adobe Creative Cloud
- **Interests:** Transportation, Energy, Network Systems and Logistics, Civil Engineering, Environmental Justice, Sustainable Development, Urban Planning, Robotics, Architecture, Fencing, Crochet, Baking, Knitting, Cooking

# Hafseba B. Chane

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## Economics and Mathematics

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Washington University in St. Louis - St. Louis, Missouri

GPA: 3.2/4.0

B.A. in Business | Minor in Architecture | Graduation Year: 2027

- Accomplishments: Honor Student, Student athlete, NCAA All conference linebacker
- Relevant Courses: Accounting, Microeconomics, Macroeconomics, Calculus I/II

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## PROFESSIONAL and Project EXPERIENCE

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Anticos – *Manager* | Alpharetta, GA

05/2023-08/2025

- Learned how to work with a large group of people and was able to grow into a role of management. It also helped develop patients while having to deal with nonunderstanding people.
- Led and trained many new hires in front-of-house and back-of-house staff, fostering a culture of professionalism, efficiency, and exceptional hospitality.
- Resolved guest concerns with professionalism and care, consistently maintaining a great customer satisfaction rate.

WashU Black Letterwinning Athletes Coalition (WUBLAC) – *Member & Event Organizer*

04/2024 - Present

St. Louis, MO

- Organized and facilitated five student-centered events per semester to foster community among Black student-athletes.
- Created safe, inclusive spaces that promoted fellowship and relationship-building.
- Collaborated in group settings to plan events, gaining hands-on experience in budgeting, outreach, and logistical coordination.
- Led a semesterly service initiative supporting St. Louis nonprofits focused on underserved communities.
- Strengthened skills in networking, leadership, and community engagement to increase event participation and impact.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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Make-A-Play Foundation (MAP) – *Winter Fellow (Phase 1)* | Remote

January 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissect the personalized feedback to make improvements for the future, and submit a self-evaluation form afterward to demonstrate an eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

WashU Varsity Football – *Linebacker* | St. Louis, MO

08/2023 - Present

- Dedicate 25+ hours a week for practices, lifts, film sessions, games, travel, and rehabilitation. Demonstrated leadership and teamwork as a key member of a competitive NCAA football program.
- Developed strong time management skills by balancing academic workload with a demanding training and competition schedule. Results-oriented focus & skills in critical thinking, accountability, resiliency, teamwork, and leadership.
- Earned All-Conference honors as a sophomore linebacker, reflecting a commitment to excellence, discipline, and continuous performance improvement. Previously recognized as an All-State linebacker in high school, demonstrating consistent success and drive throughout athletic career.

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## ADDITIONAL SKILLS

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- Skills and Language(s): Natural leader, Hard Working, Dependable, Great communicator, Bilingual (Amharic), Public Speaking, Project Management
- Interests: Weightlifting & Fitness, Volunteering & Community Involvement, Soccer, Football, Wrestling, Poker, and Traveling.

## SHUYUAN (JULIE) SUN

26 Bentley Road, Great Neck, NY 11023 | sjsunyy@gmail.com | 9175888224

### EDUCATION

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#### **The University of Chicago, Chicago, IL**

*Bachelor of Science in Computer Science and Math with Specialization in Econ, expected June 2027*

GPA: 3.675/4.00

### EXPERIENCE

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#### **University of Chicago Math REU (Research Experience for Undergraduates)**

*Incoming Student (June 2025 – August 2025)*

- Selected for an intensive mathematics research program from a competitive pool of applicants, demonstrating strong analytical and problem-solving skill

#### **Effective to Great Education – Washington D.C.**

*Incoming Intern (June 2025 – August 2025)*

- Selected for computer science internship in the upcoming summer

#### **Girls Who Invest - Remote**

*Incoming Online Intensive Program Scholar (Feb 2024 -)*

- 4 Modules: CFA Investments Foundations, Wall Street Prep, Wharton Online, and Bloomberg Market Concepts

#### **Huawei 3Com – Beijing, China**

*Intern (June 2024 – July 2024)*

- Gained experience with SpringBoot, Maven, Docker, and SQL.
- Developed backend functionalities using Java, Python, and SQL, improving data retrieval efficiency for database management systems.

#### **SBU Maps – Stony Brook, NY**

*Developer (Jan 2024 – May 2024)*

- Collaborated with a team to develop the SBU Maps application, focusing on backend development in Swift.
- Assisted in graphic design and contributed to the app's user experience improvements.

#### **GNPS Summer Camp – Great Neck, NY**

*Camp Counselor (June 2023 – August 2023)*

- Supervised and managed a group of 20 first graders, ensuring a safe and engaging environment.
- Handled medical emergencies and coordinated daily activities.

### LEADERSHIP & PROFESSIONAL DEVELOPMENT

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#### **Varsity Cross Country/Track & Field (Indoor and Outdoor), Chicago, IL**

*Team member at the University of Chicago, September 2024-*

- Committed 20+ hours per week to intensive training, strength conditioning, and competitions

#### **Smart Women's Securities, Chicago, IL**

*Member, December 2024-*

- Participated in weekly meetings to build foundational skills for finance, creating a stronger skillset

#### **Make A Play–Women Playmakers**

*Member, December 2024-*

- Accepted into nationally recognized program, 5 hours/week learning leadership & networking skills

### SKILLS & AWARDS

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- National Merit Scholarship Finalist (March 2023)
- All-Eastern Band/All-State Band and Orchestra (Dec 2021 & 2022)
- National YoungArts Merit Award (May 2023)
- Programming: Proficient in Java, Python, C, SQL, Assembly, Swift
- Proficient in Microsoft Suite (Excel, Powerpoint, Word)

# KATHERINE M. FATH

Greater Philadelphia Area | katiemfath@gmail.com | 215-771-4051 | www.linkedin.com/in/katie-fath

## EDUCATION

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### **Boston College, Morrissey College of Arts and Sciences**

*Bachelor of Arts in Communication (Honors), Minor in Applied Psychology*

**Cumulative GPA:** 3.93/4.00

**Athletics:** Women's Varsity Rowing

**Honors and Awards:** 2025 Sophomore Scholar Award

Chestnut Hill, MA

*Expected May 2027*

*August 2023 – Present*

## WORK EXPERIENCE

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### **United South End Settlements**

*Family Mobility Volunteer*

Boston, MA

*October 2024 – Present*

- Study follow-up surveys and streamline results via Salesforce to provide resources to families living at the poverty line, ultimately increasing program participants' average credit scores and financial stability.
- Coordinate blog posts with program participants to spread awareness about the Family Mobility Program to serve more families and neighborhoods in Boston.
- Provide childcare to infants and toddlers for USES's subsidized Early Childhood Education Program.

### **Ocean City Coffee Company**

*Summer Shift Supervisor and Social Media Intern*

Ocean City, NJ

*June 2021 – Present*

- Lead shifts of up to eight employees, assist in training and onboarding new employees, and manage opening and closing operations.
- Calculate daily financial reports containing \$10,000+ of sales, utilizing Revel Software to distribute and monitor employee tips and paychecks.
- Provide excellent customer service by addressing questions and concerns, communicating merchandise knowledge, and promoting sales during peak business season.
- Create and curate social media content alongside a marketing professional, including promotions, company milestones, and community events to boost customer engagement.

### **Family Law Office of Kristen Z. Fath, LLC**

*Law Clerk*

Plymouth Meeting, PA

*June 2019 – Present*

- Provide in-person and remote clerical support to family law practice including document preparation, bookkeeping, and filing to streamline divorce, custody, support, and abuse cases.
- Support clients during Protection From Abuse and child custody matters in family court while learning appropriate court procedures and effective legal strategies.

## LEADERSHIP EXPERIENCE

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### **Make-A-Play Foundation**

*Women Playmakers Fellow*

Chestnut Hill, MA (Remote)

*January 2025 – Present*

- Lead the planning phase workstream by managing a well-organized sprint backlog of ~10 tasks, including the problem-solving framework and feasibility study, enabling completion of ~20% of the project ahead of schedule, therefore boosting overall team productivity.
- Collaborate with team to deliver 4 impactful outputs to senior leadership, including a comprehensive slide deck and succinct 1-page fact sheet, designing 2 key slides to visually represent potential risks, thereby reinforcing the strategic vision.

### **The Women's Network at Boston College**

*Campus Ambassador*

Chestnut Hill, MA

*September 2024 – Present*

- Recruit and onboard new members with creative outreach strategies tailored to diverse student demographics.
- Promote inclusive leadership initiatives and provide insights into questions or concerns regarding the club's mission and core values.
- Brainstorm and promote speaker events, bonding meetings, and professional development workshops hosted for 100+ club and community members.

## SKILLS

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**Computer:** Salesforce, Adobe Audition, Google Workspace, Microsoft Office, Canva

# Katrina I. Chorzepa

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## EDUCATION

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**Columbia University** – New York, NY

GPA: 3.72/4.0

B.A. in Economics and Political Science | Graduation Year: 2027

- **Accomplishments:** Member of the National Honor Society, Columbia University Dean's List (Spring 2024, Fall 2025), Selected as a Morningside Review Essay Finalist (Spring 2024)
  - **Relevant Courses:** Microeconomics, Calculus Based Statistics, Macroeconomics, American Economy, American Politics
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## PROFESSIONAL EXPERIENCE

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**Green Bridge Energy** – *Incoming Summer Analyst* | Remote

06/2025 – 08/2025

- Will conduct original research on AI's role in optimizing renewable energy systems, including predictive maintenance and grid demand forecasting, which will culminate in a final presentation that influences internal discussion around AI integration in future client work.
- Will build financial models for solar, battery storage, and EV charging projects, incorporating state-specific tariffs and incentives, resulting in more accurate IRR projections used in two investment memos.

**Tarsadia Capital** – *Investment Banking Analyst Intern* | New York, NY

01/2025 – 05/2025

- Built foundational financial models in Excel to help assess potential investment opportunities, contributing to initial screening and valuation discussions.
- Applied working knowledge of financial statements to support basic analyses and deepen understanding of company performance metrics.
- Conducted market and industry research within the beauty sector to flag potential risks and highlight emerging opportunities for the investment team.
- Synthesized key takeaways from earnings calls and industry reports into digestible slides, helping inform team discussions and investment memos.

**Dr. Stanislaw Chorzepa D.O. - Medical Practitioner Office** – *Administrative Clerk* | Berlin, CT

08/2022 – 08/2024

- Managed daily scheduling and front desk operations at a medical office, reducing patient no-show rates by 10% through improved reminder protocols and direct follow-up.
- Maintained both paper and digital filing systems for 500+ patient records, ensuring fast retrieval and zero compliance issues during quarterly audits.
- Guided patients through forms in both English and Polish, increasing accessibility and satisfaction for non-English-speaking patients.

**Safari Mini Golf** – *Attendant* | Berlin, CT

09/2021 – 08/2023

- Delivered fast-paced customer service during peak months, leading to a 20% increase in repeat visits tracked via loyalty card signups.
  - Handled transactions and facility cleanliness while responding to guest needs, directly contributing to a 4.8-star average review rating on Google.
  - Learned how to anticipate operational needs and communicate under pressure, which translated into smoother daily closing procedures.
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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Make-A-Play Foundation (MAP)** – *Winter Fellow (Phase 1)* | Remote

01/2025 – Present

- **Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top stop on MAP's leaderboard rankings.
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy.

**Columbia University, NCAA Division I Varsity Soccer Team** – *Goalkeeper* | New York, NY

08/2023 – 05/2027

- Dedicate 40 hours per week to practice, conditioning, competition, and team meetings while balancing a full academic course load.
- Demonstrated leadership, communication, and decision-making skills under pressure.
- Maintained defensive organization, executed strategic distribution, and contributed to team success through quick reflexes and situational awareness.

**Ivy League Justice Coalition** – *Member* | New York, NY

12/2024 – Present

- Collaborated with peer organizations across Ivy League schools to plan and execute events promoting social justice, including the annual Pride Game.
- Facilitated discussions on equity, inclusion, and advocacy within collegiate athletics.
- Developed initiatives to foster community engagement and awareness of intersectional social issues.
- Worked alongside university administration and student groups to implement policies supporting marginalized student-athletes.

**Columbia Catholic Ministry** | *Member & Leader* | New York, NY

09/2024 – Present

- Lead and participate in Bible studies to foster faith-based discussions and build a supportive Catholic community on campus.
  - Organize community dinners and fellowship events to strengthen student connections and create a welcoming space.
  - Volunteer with Sant'Egidio, an international Catholic organization dedicated to serving the poor, by assisting in meal distribution and outreach efforts.
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## ADDITIONAL SKILLS

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- **Skills and Language(s):** Proficient in Polish, Excel, Financial Modeling, Powerpoint, Social Media Platforms, Leadership, Communication
- **Interests:** Coaching, Cooking, Soccer, Reading, Knitting

# KEELAN KORNEGAY-DOUHADJI

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## EDUCATION

**Columbia University** – New York, New York **GPA: 3.2/4.0**

B.A. in Information Science and the Economy Anticipated Graduation: May 2027

- **Relevant Courses:** Data Structures in Java, Intro to Computer Science, Principles of Economics, Intermediate Micro and Macro, AI in Context, Calc 1 & 3

**East Coweta High School** – Sharpsburg, GA **GPA: 3.98/4.0**

High School Diploma Graduation: May 2023

- **Accomplishments:** High School Football Team Captain, High Honors Student, Top 7% in class of 900

## PROFESSIONAL EXPERIENCE

**Starbucks** – *Team Member* | Newnan, GA **September 2022 - April 2023**

- Prepared beverages, handled transactions, and provided exceptional customer service to drive sales and customer satisfaction.
- Operated a standalone Starbucks kiosk inside Kroger, managing all duties independently, including closing procedures and cash handling.
- Ensured smooth operations, accurate financial reconciliation, and increased sales through efficient service and customer engagement.

**Kroger** – *Team Member* | Newnan, GA **January 2020 - February 2022**

- Assisted customers with purchases, stocked shelves, and maintained store cleanliness to ensure a positive shopping experience.
- Worked in a fast-paced retail environment, collaborating with team members to meet store performance goals and customer satisfaction.
- Provided excellent customer service and efficient store operations, contributing to sales growth and a well-organized shopping environment.

**Kee's Killer Cleaning** – *Owner* | Newnan, GA **August 2019 - May 2023**

- Provided landscaping services, including lawn care, gardening, and debris removal, ensuring high-quality results for clients.
- Managed all aspects of the business, including customer acquisition, scheduling, and budgeting, to maintain efficiency and profitability.
- Delivered professional landscaping solutions, built a strong client base, and grew the business through reliable service and customer satisfaction.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Training the Street** – *Finance Course Participant* | New York, New York **January 2025 – Present**

- Selected to participate in a rigorous finance course offered by Training The Street, gaining hands-on experience in financial modeling, valuation techniques, and corporate finance concepts through interactive sessions and real-world case studies.
- Completed ~10 hours of instruction covering financial statement analysis, discounted cash flow (DCF) modeling, merger & acquisition (M&A) analysis, and Excel proficiency, applying these skills in simulated deal scenarios to solidify technical expertise.
- Participated in live, instructor-led sessions and collaborative exercises, actively engaging with peers and finance professionals to build a strong foundation in financial analysis and develop practical skills for future finance roles.

**MAP x Microsoft** – *"Game Managers" Product Management Fellow (Phase 1 & 2)* | Remote **January 2024 – Present**

- **Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

**Columbia Football Player** – *Student-Athlete* | New York, New York **August 2023 – Present**

- Earned a spot on Columbia's Division I football team, committing 20+ hours per week to training, film study, practices, and games while maintaining peak physical and mental performance in a highly competitive environment.
- Mastered time management and adaptability by balancing a demanding athletic schedule with rigorous Ivy League coursework, developing the ability to efficiently prioritize tasks, meet deadlines, and excel under pressure.
- Strengthened leadership, teamwork, and problem-solving skills by collaborating with coaches and teammates to execute complex game strategies, fostering discipline, communication, and resilience applicable to high-stakes professional settings.

## NON-TECHNICAL SKILLS & INTERESTS

- **Computer Skills:** Java, Microsoft Word, Microsoft Excel, Google Docs, Google slides
- **Interests:** Investing in companies and ETFs, Sports (playing and following), Weight training and fitness, Reading GeekWire and staying updated on tech trends, Exploring entrepreneurship, Traveling and experiencing new cultures, Reading and listening to books on self improvement

# LILIANA I. MCCORD

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## EDUCATION

### Columbia University – New York, New York

GPA: 3.60/4.0

B.A. in Financial Economics | SAT: 1430

Anticipated Graduation: May 2027

- **Accomplishments:** Deans List (2024), NFCA Scholar-Athlete (2024, 2025), AP Scholar with Distinction, National Merit Commended Scholar, Chamblee High School Female Athlete of the Year, Georgia Certificate of Merit Recipient, Georgia Softball All-State (2021, 2022), Region Pitcher (2021) and Player of the Year (2022), Dekalb County Pitcher and Player of the Year (2022), Bulldog Community Service Award (2019-2023)
- **Relevant Courses:** Intermediate Microeconomics, Intermediate Macroeconomics, Behavioral Economics

## PROFESSIONAL EXPERIENCE

### MAP x Oliver Wyman – Management Consulting Fellow | Remote

12/2025 – Present

- Selected as 1 of 25 NCAA athletes nationwide (~15% acceptance) for a 10-week consulting fellowship sponsored by Oliver Wyman.
- Collaborate with student-athletes from 15+ Division I universities to prepare sponsor-evaluated client materials, strengthening analytical storytelling and team-based consulting execution.
- Expected to develop a Hospital of the Future operational redesign, targeting reduced wait times, improved patient throughput, and workforce burnout mitigation.

### Center for Transportation and the Environment (CTE) – Summer Associate | Atlanta, Georgia

05/2025 – 08/2025

- Junior Associate that assisted in project management, technical evaluation, and government reporting in order to support a non-profit organization that advances clean, efficient, sustainable transportation solutions.
- Worked with program/project manager to oversee the Oakland Clean Ports project, a 322 million dollar grant awarded to the Port of Oakland by the Environmental Protection Agency.
- Working from the Atlanta office with the program/project managers in Oakland, CA, prepared the majority of the EPA's First Semi-Annual Report for the Oakland Clean Ports Project.
- Assisted in communications with project partners such as the Port of Oakland, the EPA, Everport Terminal Services, Forum Mobility, PCC Logistics, WattEV, Talon, TraPac, and SeaLogix.
- Analyzed reporting forms and government contracts in order to create a system currently in use for project partners to report data for the required federal submittals.

### Columbia Athletics – Event Staff | New York, New York

09/2024 – Present

- Currently working with the Columbia University Athletic Department to support athletic event operations for a variety of Division I sporting events by assisting with crowd management, logistics, and fan engagement.

### Murphy Candler Youth Softball – Youth Softball Instructor | Brookhaven, Georgia

08/2018 – Present

- Currently instructing young athletes on pitching mechanics and fundamentals in one-on-one or group lessons. Balance teaching different skills to different students at the same time as well as parent involvement.
- Instructed groups of up to 30 students, ages 6-14, and their parents in seasonal camps and clinics. Lead students of different ages and abilities through drills and skill-building activities.

## LEADERSHIP & COMMUNITY DEVELOPMENT

### Columbia University – NCAA Division I Student-Athlete | New York, New York

09/2023 – Present

- Devote 30+ hours per week to athletics (practice, lift, bullpens, team meetings,) while maintaining a full course load (15+ hours) and part-time job demonstrating excellent time management and prioritization skills.
- Hosted prospective student-athletes on official visits, where responsible for their well-being for up to three days. Conducted tours of the city, school and athletic facilities for these athletes and families.
- Learned and executed policies and procedures governed by the NCAA and Ivy League in order to be successful athletically and academically as well as maintaining eligibility.

### Murphy Candler Youth Softball – Volunteer Coach | Brookhaven, Georgia

05/2018-07/2023

- Volunteered to Coach 10u and 12u softball teams at a local recreational softball park. Taught girls in an underfunded community the basics of softball and pitching.

### Spruill Center for the Arts – Volunteer Youth Leader | Dunwoody Georgia

05/2019-07/2023

- Volunteered at a local non-profit art center to teach children basic art skills in order to encourage their creativity and community connection through the arts.
- Assisted teachers in maintaining children's engagement in the lessons, their safety outside and in the classroom, set-up and clean-up, and with student drop-off and pick-up.

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Excel, Word, Google Docs, Google Sheets, Smartsheet, Salesforce, German Proficiency
- **Interests:** Politics, Athletes Unlimited Softball, Antique Goods, Renaissance Paintings and Sculpture.

# MALINKA K. KWEMO

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## EDUCATION

**Princeton University** – Princeton, NJ

B.A. in Electrical and Computer Engineering

Anticipated Graduation: May 2027

- Relevant Courses: Macroeconomics, Contemporary Logic Design, Computer Science

## PROFESSIONAL EXPERIENCE

**Make-A-Play Foundation (MAP)** – *Winter Fellow (Phase 1 & 2)* | Remote

01/2025 – Present

- Selected for a competitive fellowship for top college athletes, completing ~40 hours of interview training and participating in weekly mock interviews with Fortune 500 HR professionals from firms like Evercore, Microsoft, and Morgan Stanley.
- Led a team of college athletes in an Oliver Wyman case study competition, applying technical and analytical skills to optimize airport efficiency through intermodal connectivity resulting in a 15% projected improvement in passenger flow.
- Served as Scrum Master, orchestrating sprint planning meetings, managing a backlog of ~10 tasks per sprint, and strategically assigning teammates to five key project phases to ensure 100% on-time delivery.

**Princeton University, Helen V. Milner** – *Research Assistant* | Princeton, New Jersey

09/2024 – Present

- Research global climate policies and perform literature reviews to support the development of a research paper on international climate strategies, contributing to a comprehensive understanding of global environmental approaches.
- Translate over 20 documents from French to English in Qualtrics to effectively survey populations in French-speaking countries, ensuring accuracy and accessibility for international research.
- Reformat survey documents using HTML and Excel, reducing translation processing time by 30% and improving data collection efficiency.

**Business Today** – *Logistics Coordinator* | New York, New York

10/2024 – Present

- Collaborate with a team of 15 members to streamline logistics for the 50th annual Business Today International Conference, coordinating operations for 146 participants and 40 guest speakers to ensure a successful event.
- Manage tasks in Google Sheets to track and organize event details, ensuring a seamless experience for high-profile guests, including chairmen from leading Fortune 500 companies.
- Resolved over 25 last-minute logistical issues, including overbooked rooms and unexpected guest additions, ensuring a 100% on-time event schedule and a smooth experience for all attendees.

**Goldman Sachs** – *Virtual Insights Series Participant* | Virtual

05/2024 – 05/2024

- Gained exposure to 5 divisions across the firm and attended 4 weeks of sessions on analytical thinking, business acumen, and networking with Goldman Sachs professionals to build industry knowledge.
- Enhanced technical and soft skills through direct engagement with Goldman Sachs' digital curriculum, preparing for potential opportunities in advanced programs and future career growth.

## LEADERSHIP & PERSONAL DEVELOPMENT

**Independant Research** – *Electrical and Computer Engineering* | Princeton University

01/2025 – Present

- Build a convolutional neural network (CNN) achieving ~92%+ classification accuracy on real-world stop sign images; identify and evaluate adversarial attack risks to strengthen model reliability.
- Enhance model performance through adversarial training, improving accuracy by 15% and increasing resilience against data manipulation.
- Analyze model vulnerabilities to adversarial inputs, applying data-driven strategies to reduce misclassification risk by ~20%.

**Rugby** – *Captain* | Princeton University

08/2023 – Present

- Elected as Princeton Women's Rugby's captain as a sophomore after earning recognition as NIRA All-Star Team Honorable Mention and Best Offensive Player for three consecutive seasons and contributing to launching Princeton's first Black Student-Athlete Collective.
- Commit 25+ hours weekly to practice, training, and travel, focusing on skill and performance development to elevate athletic capabilities.
- Foster team cohesion and effective communication by organizing team meetings, mentoring 30 players, and collaborating with coaches to align strategies and ensure cohesive gameplay.

**Football** – *DB & Kicker* | Trinity College School

09/2022 – 10/2022

- Made history as the first girl in CISAA to score points while playing on the boy's football team as DB and kicker, showcasing resilience and skill.
- Earned the Athlete of the Year award, 2 MVP awards in rugby, and the Jack Maynard Memorial Trophy for Leadership in Athletics, recognizing outstanding contributions and leadership in sports.

**Student Council** – *Class President* | Collège Sainte-Anne

09/2020 – 06/2021

- Represented a class of 376 students in monthly school board meetings, organizing student events that engaged 70% of the student body on average, fostering school community involvement.

## ADDITIONAL SKILLS

- Skills and Language(s): English (Fluent), French (Fluent)
- Programs: Java, Verilog HDL, HTML, Microsoft Excel, Microsoft PowerPoint, Adobe Premiere Pro,
- Interests: Rokr Puzzles, Teaching aquafitness, Videography, Coaching Soccer

# MEGAN A. MANAJ

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## EDUCATION

**Washington University in St. Louis** – St. Louis, MO

May 2027

B.A. in Political Science and Finance

- **Accomplishments:** Enterprise Holdings Scholar; WashU Named Scholar - John Schael Scholarship
- **Activities:** Varsity Volleyball; Kappa Delta Sorority; WashU Advocates: Bear Caucus; The Hidden Opponent; Redefine Her Street

**Lindbergh High School** – St. Louis, MO

May 2023

GPA: 3.90/4.00 | WGT. GPA: 4.55/5.00 | ACT: 31

## PROFESSIONAL EXPERIENCE

**Stifel Financial Corporation** – *Compliance Intern* | St. Louis, MO

05/2025 – Present

- Contribute to the development of compliance policies and procedures, assist in evaluating Enforcement Actions in Reg Impact, and support the restructuring of the Compliance Risk Assessment to ensure alignment with evolving FINRA/SEC standards in Policies & Procedures Dept.
- Conduct surveillance and internal investigations using platforms such as Global Relay, ProSurv, My Compliance Office, and SQL Management Studio, ensuring timely detection and escalation of potential compliance issues in Surveillance Solutions Dept.
- Support the execution of branch examinations, identifying control gaps and recommending corrective actions to strengthen supervisory practices in Branch Activities Dept.

**FreshPrints** – *Campus Manager* | St. Louis, MO

05/2025 – Present

- Oversee campus expansion through strategic outreach and partnership development to student organizations, by managing full sales cycle for custom apparel orders, ensuring quality control and on-time delivery

**Banana Republic** – *Retail Sales Associate & Stylist* | St. Louis, MO

04/2023 – Present

- Collaborated with Team Members to achieve Daily/Monthly/Quarterly Sales Goals and surpass the Previous Year's Sales while fostering a positive, inclusive, and high quality work environment
- Demonstrated Exceptional Product Knowledge on a wide-variety of Women's & Men's Collections, providing Personalized Styling Recommendations for Customers and developed Client Relationships

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Kappa Delta Sorority** – *Theta Beta Chapter Vice President of Finance* | St. Louis, MO

11/2024 – Present

- Led financial planning and budgeting for Kappa Delta, managing a \$80k budget across multiple accounts, overseeing expense tracking, and fundraising initiatives for organizations like Girl Scouts USA, MOEDA, and Prevent Child Abuse America
- Completed monthly financial reporting to ensure transparency and sustainability
- Utilized BillHighway to manage chapter dues, streamline account tracking, and ensure accurate financial statements for effective decision-making

**MAP x DICK'S Sporting Goods** – *"Summer D-League" Operations Fellow (Phase 1 & 2)* | Remote

06/2025 – Present

- Collaborating with team of 5 to recommend 5+ business process changes to DICK'S leadership following the company's strategic acquisition of Foot Locker, focusing on driving growth through distinctive store concepts + superior digital experiences that align with consumers globally
- Conducting a thorough evaluation and reengineering of outdated processes to unlock significant operational efficiencies, ultimately maximizing shareholder value + positioning DICK'S to effectively cater to its consumers globally and expand its market reach
- Developing a strategy to help deliver between \$100M-\$125M in cost synergies within the first full fiscal year post-acquisition, ensuring the seamless integration of Foot Locker's operations with DICK'S current processes, setting the stage for sustained growth and innovation

**WashU Advocates: Bear Caucus** – *Student Representative* | St. Louis, MO

01/2025 – Present

- Chosen Student Representative for WashU in Jefferson City and St. Louis, advocating to state legislators and the Board of Alderman alongside the Office of Government and Community Relations staff, Chancellor Martin and former Build-A-Bear CEO Maxine Clark for the University

**Missouri YMCA Youth and Government** – *74th Lewis Convention Youth Governor* | Jefferson City, MO

11/2019 – 11/2022

- Advocated for Civics Education Reform in Washington, D.C., meeting with Missouri Senators Roy Blunt and Josh Hawley. Contributed to the 321% increase in federal funding for Civics Education through the 2022 Federal Omnibus Spending Bill, securing \$20 million in funding for a national civics grant program
- Official Student Representative of MO (Statewide/Nationally); served on the Conference Planning Committee and delivered impactful speeches to empower hundreds of student peers from across Missouri
- Evaluated approximately 100 Mock Legislature Bills during 2022 Conference, exercising the authority to sign or veto, and providing detailed written explanations for all vetoes

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills:** Leadership & Team Management; Strategic Planning & Budgeting; Legislative Advocacy; Sales Communication
- **Language(s):** Albanian (Bilingual), German (Beginner)
- **Programs:** Reg Impact; Global Relay; ProSurv; My Compliance Office; SQL Management Studio; BillHighway; Microsoft 365; Google Workspace; Tableau; POS & Retail Systems; Canva
- **Interests:** Travel, Sports, Public Policy, Stock Market Research, Philanthropy/Volunteer Work, TV Sitcoms

# NOELLE [H.] WINEGAR

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## EDUCATION

**Georgetown University** – Washington, D.C.

B.A. in Government, Spanish | Minor in TES (Tech, Ethics, and Society) | Graduation Year: 2027

**The London School of Economics** – London, England

Management: Consumer Behaviour Summer 2024

**Pine View School** – Osprey, Florida

High School Diploma | ACT: 32

**GPA: 3.6/4.0**

All semesters on Dean's List

**Final Exam: A**

**GPA: 3.9/4.0**

- Accomplishments: Completed 12 AP courses, AP Scholar with Distinction, National Spanish Exam Gold

## PROFESSIONAL EXPERIENCE

**Young People's Alliance and Encode's Georgetown Research Chapter** – *Research Fellow* | Washington, D.C.

**February 2025-present**

- Research technology and AI policy in popular media such as news, opinion pieces, and tweets
- Working to advocate for initiatives shaping safe technology policy, especially in youth
- Maintain a research database that monitors industry updates, submitting weekly workstreams

**Make a Play Foundation** – *Winter Fellow (Phase 1+2)* | Remote

**January 2025- April 2025**

- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company
- Earned admission into Phase 2, a team competition reserved for top performers, teaming up to pitch UBS a business plan in order to foster a more inclusive entrepreneurial landscape.
- Lead the "closure phase" workstream by managing a well-organized sprint backlog of ~10 tasks, including user journey map + future value stream map, enabling me to complete ~20% of the project ahead of schedule, boosting overall team productivity
- Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines while effectively overcoming obstacles
- Collaborating to produce 4 outputs for senior leadership, featuring a comprehensive slide deck + one-page fact sheet, crafting 2 key slides that outline all the critical steps required to effectively execute our plan, ensuring clarity & strategic insight

**Sarasota Crew** – *Coach* | Sarasota, Florida

**June 2024 – August 2024**

- Lead and designed age-appropriate rowing instructions at summer camp on land and water for athletes with ages ranging from 3rd to 8th grade, guided technical reviews while collaborating with camp staff and parents to provide updates and feedback
- Helped 25 athletes gain enough comfort in rowing to sign up for the fall season

**Georgetown Women's Rowing Social Media Manager** – *Social Media* | Washington, D.C.

**August 2024 – present**

- Implementing a posting schedule on many platforms to maximize reach and engagement, utilizing trends to effectively promote the team's culture and achievements in and out of practice
- Track and analyze interaction metrics to assess the effectiveness of content, adjusting strategies as needed to increase follower engagement and expand the team's visibility, earning over 2,000 views in the first videos made on TikTok

**Personal Assistant- Caretaker** | Sarasota, FL

**June 2023-August 2024 (seasonal)**

- Worked closely over two summers with elders in my community in order to help them with day-to-day activities and home maintenance
- Aided in their complete home restoration, making it available for sale after one year of work

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Georgetown Women's Rowing** – *Athlete, Class Representative* | Washington, D.C.

**November 2023- present**

- Train 20+ hours a week with competitions, working in collaboration with captains and coaches as class representative to be the voice of my class and organize community service events for the team
- Represented Georgetown Rowing to prospective high school student athletes at the Youth National Championship, acting as liaison between prospective teammates and my coaches
- Georgetown Women's Rowing Blue and Grey Leadership Award Winner 2024-awarded to one freshman for excellence in leadership on and off the water
- Patriot League Academic Honor Roll 2023-2024
- Women's Rowing Representative- Student Athlete Advisory Committee (SAAC) at Georgetown
- Athletes for Hope Student-Athlete of the Month Winner November 2024

**Georgetown University Alumni Reunion Weekend** – *Ambassador* | Washington, D.C.

**June 2024**

- Served as liaison between alumni, family, faculty, and event organizers, addressing any concerns and needs
- Facilitated various aspects of the alumni weekend, such as guiding tours of campus, checking alumni in, and coordinating events
- Welcomed over 5,000 Hoyas from multiple class years back to the hilltop over 4 days

**Cooper Athletics Leadership Fall Formation** – *Peer Leader* | Washington, D.C.

**August 2024**

- Lead team-building activities to freshman athletes of all sports during their first weekend on campus through the Cooper Athletics Leadership Program, introducing a class of 100+ athletes to Georgetown Athletics

## ADDITIONAL SKILLS

- Language(s): English, Spanish
- Volunteering: Immigrant and Refugee Outreach Center: Resume editor & Job search advisor, Georgetown Students for Prison Justice Communications Team member, Athletes for Hope

# NORINA KHANZADA

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## EDUCATION

**Columbia University, Barnard College** – New York, NY  
B.A. in Economics | Minor in Psychology

**GPA: 3.70/4.00**  
Anticipated Graduation: 2027

- **Accomplishments:** 2x Dean's List Honoree, Albanian Cultural Society
- **Relevant Courses:** Economics, Finance and Accounting, Calculus III, Macro/Microeconomics, Statistics, Thinking and Decision Making

## PROFESSIONAL EXPERIENCE

**Gym Elite Gymnastics** – *Team Coach* | Cliffside Park, NJ

**11/2020 – 08/2024**

- Coached recreational and competitive teams for children ages 4-13, mentoring athletes to reach their full potential through skill development, teamwork, and personalized training sessions.
- Conducted private and group sessions, emphasizing sportsmanship, discipline, and innovative lesson strategies to foster engagement and athletic improvement.
- Contributed to the gym's early-stage expansion by ensuring dependable operations, gaining firsthand experience in business development, and maintaining positive client relationships.

**Depop Online Store** – *Account Manager* | Self-Employed

**03/2020 – PRESENT**

- Created and continuously manage a successful Depop clothing store, tailoring and upgrading second-hand clothing by hand to align with current fashion trends, exhibiting a strong entrepreneurial spirit.
- Develop and execute marketing strategies, including targeted sales and promotions, to increase customer engagement and boost overall sales performance.
- Maintained an average profit margin of 87% in the past 2 years, achieving peak performance in summer 2023 selling 100+ items.

**Windsor Prep Tutoring** – *Tutor* | Cliffside Park, NJ

**06/2022 – 08/2024**

- Designed and implemented individualized lesson plans, tailoring instruction to meet student's unique learning needs and support their academic growth in math and English.
- Communicated with parents to align lessons with the student's educational goals, fostering communication and effective learning outcomes.
- Assessed student progress regularly and adapted teaching strategies to drive improvement and mastery of key concepts, showcasing adaptability and social analysis skills.

**Gotham City Diner** – *Hostess* | Cliffside Park, NJ

**06/2022 – 08/2022**

- Greeted and seated guests, creating a welcoming atmosphere to ensure a positive dining experience and enhance customer satisfaction.
- Memorized 75+ food and drink items, efficiently managing reservations and online orders to create smooth restaurant operations.
- Optimized table turnover by coordinating timely communication with staff, improving service flow and overall customer satisfaction.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Columbia Track and Field** – *Student-Athlete* | New York, NY

**09/2023 – PRESENT**

- Managing a rigorous training and competition schedule alongside academic responsibilities, demonstrating exceptional time management and discipline to excel in both areas.
- Dedicating 20+ hours weekly to year-round training and travel competitions, showcasing commitment and consistency to achieve athletic and academic goals.
- Maintaining strong communication with coaches and teammates, fostering teamwork and leadership to support continuous improvement.

**PwC US Management Consulting Job Simulation on Forge** – Online Course

**03/2025**

- Completed a job simulation focused on business transaction diligence for a PwC management consulting team.
- Created a three-slide presentation for synergy potential in a transaction.
- Built a model with editable fields and assumptions, followed with writing a clear, concise email summary to communicate my findings.

**Make-A-Play Foundation (MAP)** – *Formula 1 Fellow* | Remote

**01/2025 – 3/2025**

- Collaborated with a team of peers to provide strategic guidance to a PE firm considering the acquisition of an innovative and emerging healthcare company in six weeks.
- Lead the "planning phase" work-stream by managing a well-organized sprint backlog of ~10 tasks, including the problem-solving framework + feasibility study, enabling me to complete 20% of the project ahead of schedule, boosting overall team productivity.
- Presented the acquisition proposal to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet.

**Effective Altruism Fellowship** – *Club Member* | New York, NY

**09/2024 – 12/2024**

- Engaged in philosophical discussions to explore effective altruism principles, fostering a deeper understanding of maximizing positive impacts in global and local contexts.
- Analyzed diverse cause areas, including climate change, global development, and AI safety, to identify the most impactful opportunities for intervention.
- Collaborated with peers to develop critical thinking and actionable strategies, contributing to meaningful change by donating to high-impact organizations.

## SKILLS & INTERESTS

- **Skills:** Adobe Photoshop, Adobe Illustrator, iMovie, Final Cut Pro
- **Interests:** Guitar, Jazz, Music, Video Production, Real Estate, Photography, Philosophy, Journaling, Exercise Science, Fashion
- **Fun Fact:** I collect cassette tapes, mostly Frank Sinatra and albums from the 60s.
- **Biggest Sports Lesson:** Success comes from viewing obstacles as challenges to conquer, not fears to avoid.

# OLIVIA B. MARTIN

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## EDUCATION

**Princeton University** – Princeton, New Jersey

**GPA: 3.5 /4.0**

B.A. in Geosciences | Minor in Entrepreneurship | ACT: 31

Anticipated Graduation: 2027

- **Accomplishments:** Royal Geological Society Young Geologist of the Year, Academic and Sports Scholar: Magdalen College School, Head's Scholar: Oxford High School, Great Britain National Track and Field Team: European U20 Championships, England National Cross Country team, Ivy League First Team and Record holder (Track): 4 x 800m Relay
- **Relevant Courses:** Introduction to Entrepreneurship; History of Entrepreneurship; Calculus; Inorganic Chemistry; Biology; Climate Science

## PROFESSIONAL EXPERIENCE

**Cannon Dial Elm Club** – *Communications Committee* | Princeton, New Jersey

**April 2025 – Present**

- Serve as Sophomore Communications Officer for Cannon Dial Elm Club, one of Princeton's historic eating clubs, supporting club-wide messaging and student engagement.
- Coordinate internal and external communications, manage event outreach, and contribute to ongoing club branding and social media efforts.

**Keller Center for Innovation** – *Student* | Princeton, New Jersey

**January 2025 – Present**

- Collaborate with a cross-functional team in Princeton's Introduction to Entrepreneurship course to develop a product addressing the UN Sustainable Development Goal of achieving gender equality.
- Creating a go-to-market strategy—including product positioning, market analysis, and growth tactics—for *AdvocAid*, an app designed to combat gender bias and medical gaslighting in healthcare.

**Princeton University Ward Geosciences Laboratory** – *Lab Assistant* | Princeton, New Jersey

**September 2024 – Present**

- Assisted with research on nitrite-oxidizing bacteria in marine oxygen minimum zones in the Ward Laboratory, gaining independent lab experience beyond coursework for 3+ hours every week.
- Apply essential lab techniques - precise aliquoting, nitrite (NO<sub>2</sub>) removal, and denitrification processes - of marine water samples
- Currently gaining experience with mass spectrometry while assisting on a new project within the Ward Lab focused on nitrogen cycling in corals.

**Oxford Preservation Trust** – *Sustainable Management Intern* | Oxford, England

**May 2024 – August 2024**

- Updated and reorganized historical OPT archives dating back to 1927 for 16 protected green spaces in Oxford and surrounding green belt, improving accessibility and preserving vital historical data.
- Assisted in developing sustainable land management plans for 1,000 acres of total land maintained by OPT, enhancing land stewardship and promoting long-term environmental sustainability.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**MAP x Microsoft** – “*Game Managers*” *Product Management Fellow (Phase 1 & 2)* | Remote

**March 2025 – Present**

- **Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's Leaderboard
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, go-to-market strategy, and tradeoffs/risk and mitigation strategies

**Student-Athlete Service Council (SASC)** – *Member* | Princeton, New Jersey

**August 2024 – Present**

- Organize community service projects such as the National Women in Sports Day Clinic alongside selected Princeton student-athletes from all 38 varsity sports to foster community engagement.
- Attend monthly SASC meetings and participate in weekly programs, including Reading with the Tigers and Trenton food pantry collections, contributing to local outreach.

**JPALS Mentoring Program** – *Mentor* | Princeton, New Jersey

**August 2024 – Present**

- Mentor a disadvantaged 3rd-grade student at Johnson Park Elementary School, providing consistent positive role modeling through monthly visits to support personal growth and academic development.
- Plan and organize engaging activities for the mentee during visits, ensuring consistency by aligning trips with my schedule to maintain a stable and supportive mentorship role.

**Magdalen College School** – *Cross Country & Track Team Captain* | Oxford, England.

**September 2021 – September 2023**

- Led the Cross Country and Track teams at Magdalen College School, co-organizing school-wide sporting events to foster team spirit and enhance athletic engagement.

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** D1 Cross Country and Track; German (Intermediate/Advanced) and French (Basic); UK, US & Australian citizen
- **Programs:** Girls into VC
- **Interests:** BioTech/FemTech; Violin; Piano; Photography; Art History; Travel

# Orly R. Ogilvy

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## EDUCATION

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**Yale University** – New Haven, CT

**GPA: 3.62/4.0**

B.A. in History | Certificate in French | SAT: 1440 | Graduation Year: 2027

- **Accomplishments:** ITA Scholar Athlete 2023-2024, awarded for excellence in both academics and athletics
  - **Relevant Courses:** Directed Studies, Microeconomics
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## ACTIVITIES & VOLUNTEER EXPERIENCE

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**Scholars of Finance** – *Member* | New Haven, CT

**10/2024 – Present**

- Participated in the Leadership Development Program, an 8-week course exploring the values of integrity, excellence, humility, and compassion in the finance industry.
- Collaborated with a diverse team to analyze real-world finance case studies focused on ethical decision-making and stewardship, enhancing ethical reasoning and communication skills and contributing insights that shaped group recommendations.
- Completed weekly assignments reflecting on core values and leadership, and applied these values in group projects.

**New Hytes** – *Volunteer* | New Haven, CT

**09/2023 – Present**

- Taught tennis to children from underserved communities as part of an after-school program to foster a love for the game.
- Led on-court drills and provided activities to keep children engaged and having fun.
- Coordinated with a team of volunteers to maintain a welcoming environment by proactively addressing concerns and supporting conflict resolution, contributing to a 100% incident-free experience and positive feedback from participants.

**Seabright Cup** – *Participant* | England

**07/2024 – 08/2024**

- Selected as part of a 3-member team from Yale Women's Tennis to pair with Harvard in biannual competition against Oxford and Cambridge Tennis
  - Represented the United States while touring England for 5 weeks, connecting with alumni and giving speeches.
  - Trained intensively and coordinated with teammates to develop match strategy and mental toughness; contributed to a commanding 20–1 team victory, one of the most decisive wins in the tournament's history.
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## LEADERSHIP & SPORT

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**Make-A-Play Foundation (MAP)** – *Spring Fellow (Phase 1&2)* | Remote

**03/2025 – Present**

- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited edition release, drawing inspiration from the brand's first Heinz mustard innovation in 10+ years
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attended weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

**Yale Women's Tennis Team Member**, New Haven, CT

**08/2024 – Present**

- Competed as the No. 1 singles player on a nationally ranked NCAA Division I tennis team during the 2024 and 2025 spring seasons, leading the team in high-stakes matches against top-tier programs that contributed to an Indoor Ivy League tournament victory (2025)
- Engaged in building a healthy, winning team culture by being an active member of group discussions.
- Balanced a rigorous academic program with a minimum 20 hours of athletics a week.
- Currently ranked no. 89 in the ITA individual rankings for college tennis.

**Inspire Through Sport** – *Mentor* | Vancouver, B.C.

**01/2023 – 08/2023**

- Earned Tennis Professional Association (TPA) instructors certificate to teach tennis by passing numerous evaluations.
- Led officiating at youth tennis tournaments, ensuring fair play and resolving disputes, resulting in positive feedback from parents and coaches.
- Able to mentor girls in sports, providing them with organizational and leadership tools.

**Elite Junior Tennis Player** – *Player* | Toronto, ON

**2015 – 2023**

- Won the Canadian Fisher Outdoor Nationals in U18 Girls Singles, displaying grit in winning several matches culminating in a career-best result.
  - Finalist for the Canadian Fisher Outdoor Nationals in U18 Girls Doubles
  - Travelled and competed internationally, reaching a career-high ITF ranking of 218
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## ADDITIONAL SKILLS & AWARDS

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- **Skills and Language(s):** Conversational Proficiency in French; Office 365; Google Workspace; Stata
- **Athletic Awards:** All-Ivy First Team Singles (tennis), All-Ivy Second Team Doubles (tennis) 2024
- **Programs:** Yale Women's Athletic Council
- **Interests:** Hydropolitics & hydrology, environmental policy and law, sustainability, environmental humanities, conflict studies

# PAYTON S. SHIMANSKY

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## EDUCATION

**Columbia University** – New York, NY

**GPA: 3.85/4.0**

B.A. in Psychology | Minor in Political Science

Anticipated Graduation: May 2027

- **Accomplishments:** Easton/NCAA Academic All-American Scholar Athlete (2023-2025), Dean's List (5 semesters), Second Team All-Conference Ivy League Athlete (2025)
- **Relevant Courses:** Intro Economics, Research Methods, International Politics

## PROFESSIONAL EXPERIENCE

**Columbia Athletics - Event Staff** | New York, NY

**09/2024 – Present**

- Supported Division I athletic events by coordinating logistics, enforcing operational protocols, and assisting with compliance-related procedures under NCAA and university guidelines
- Delivered professional guest and stakeholder engagement by resolving concerns efficiently, supporting accessibility accommodations, and protecting institutional brand standards during high-visibility events.

**Columbia University Softball - Instructor** | New York, NY

**08/2024 – Present**

- Instructed youth athletes through structured training programs while representing Columbia Athletics, reinforcing program branding, conduct standards, and institutional values.
- Communicated performance feedback clearly and persuasively to athletes and families, strengthening client-facing communication and relationship management skills applicable to legal and marketing environments.

**Babysitter - Independent** | Greenwood, IN

**08/2019 – 06/2023**

- Managed long-term service relationships with multiple families by coordinating schedules, setting expectations, and maintaining accountability in high-trust environments.
- Demonstrated sound judgment and conflict-resolution skills by addressing behavioral issues calmly and effectively while prioritizing safety, responsibility, and professionalism.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Columbia University Softball - Student-Athlete** | New York, NY

**08/2023 – Present**

- Balanced Division I athletic obligations with rigorous academic coursework, demonstrating discipline, deadline management, and sustained performance under pressure.
- Collaborated with coaches, trainers, and teammates to support compliance with team policies and NCAA standards while contributing to a results-driven team culture.

**Student-Athlete Advisory Committee (SAAC) - Representative** | New York, NY

**09/2023 – Present**

- Represented student-athlete interests by serving as a liaison between athletes and university leadership, supporting advocacy, policy communication, and institutional decision-making.
- Contributed to cross-team initiatives addressing athlete welfare, governance, and compliance issues within Columbia Athletics and the NCAA framework.

**Columbia Hillel - Greeter & Check-In Host** | New York, NY

**09/2023 – 05/2025**

- Served as the first point of contact for community events, managing organized check-in processes and reinforcing a professional, inclusive public-facing presence.
- Maintained accurate guest records and responded to inquiries with discretion and cultural competency, supporting event operations and risk management practices.

**MAP x Oliver Wyman - Management Consulting Fellow** | Remote

**10/2025 – Present**

- Delivered 10+ weekly assignments covering workflow redesign, bottleneck diagnosis, capacity modeling, patient journey mapping, and tech-enabled care solutions
- Collaborated with student-athletes from 15+ Division I universities to prepare sponsor-evaluated client materials, strengthening analytical storytelling and team-based consulting execution.

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Languages:** Legal & Policy Communication, Advocacy, Stakeholder Relations, Brand Representation, Public Speaking, Conflict Resolution, Time Management, French and Dutch Proficiency
- **Programs:** Microsoft Office, Google Workspace
- **Interests:** Sports Law, Athlete Representation, Sports Marketing, NCAA Governance

# Quinn Bishop

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## EDUCATION

### Harvard University

A.B. Candidate, Economics | Secondary in Computer Science

GPA: 3.6/4.0

Cambridge, MA

*Expected Graduation:* May 2027

- Relevant Coursework: Principles of Economics, Intermediate Economics (Micro/Macro) Corporate Finance, Transformation of Marketing, Introduction to Computer Science

### William T. Dwyer High School

GPA: 3.9/4.0 | International Baccalaureate Diploma | Scholar Athlete of the Year

Palm Beach Gardens, FL

August 2019 - May 2023

## LEADERSHIP AND ACTIVITIES

### Harvard Varsity Men's Volleyball

*Division I NCAA Athlete*

Cambridge, MA

August 2023 - Present

- Devote 30+ hours per week towards practices, matches, traveling, and scouting
- 2024 EIVA Conference Tournament Semi-Finalists, 2024 AVCA Honor Roll

### Harvard Financial Analysts Club

*Member*

Cambridge, MA

August 2024 - Present

- Collaborated with members to analyze market trends, engaged in weekly workshops on financial models & valuations
- Presented an in-depth stock pitch, including an investment thesis derived from full valuation analysis including DCF valuation, comparable analysis, and more
- Developed detailed market insight reports on specific industries and global market trends, contributing to informed investment strategies shared during club meetings

### Make a Play Foundation

*D - League Fellow*

Remote

December 2024 - Present

- Selected from a competitive pool of applicants to participate in a two-part fellowship designed to provide under-resourced athletes with the skills and knowledge necessary for success in the financial services industry, culminating in a case competition with Oliver Wyman
- Developed financial modeling, corporate finance, and strategic analysis skills through workshops and training led by industry experts

### William T. Dwyer Varsity Team Captain

*Boys Varsity Volleyball Team Captain*

Palm Beach Gardens, FL

March 2021 - May 2023

- High School Varsity Captain for 3 years, Club Captain for 5 years
- Led a team of 12+ players, established focus and intensity during practices to enhance team performance

### U.S. Men's Volleyball U19 National Team

*Member*

Guatemala City, Guatemala

Summer 2022

- Chosen for the U.S. Men's U19 National Training Team, trained with top athletes in a high intensity environment
- Selected to travel and compete in Pan-American cup, competing against several countries: Chile, Mexico, Costa Rica, & more; earning a gold medal

## VOLUNTEER EXPERIENCE

### William T. Dwyer Varsity Assistant Coach

*Girls Varsity Volleyball Assistant Coach*

Palm Beach Gardens, FL

August 2022 - October 2022

- Integrated personal experience into drills and practices to help establish a stronger program, contributed 10+ hours a week to assist in team training/building; constant support and guidance led the team to a county championship
- Provided feedback for younger players, helping them grow in the sport and develop on and off the court; encouraged many players to continue on to play in college

## SKILLS & INTERESTS

**Skills:** Word, Excel, Powerpoint, Korean (Basic), Python, Javascript

**Interests:** Golf, Pittsburgh Steelers, Pickleball, Cornhole

# RIA K. CHHINA

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## EDUCATION

**University Of Virginia**– Charlottesville, Virginia

**GPA: 3.5/4.0**

B.A. in Economics |

Anticipated Graduation: 2027

- **Accomplishments:**

- ACC Academic Honor Roll

- **Relevant Courses:** Introduction to Microeconomics, Introduction to Macroeconomics, Calculus I, Financial Mathematics, Introduction to Statistical Analysis, Introduction to Public Policy, Intermediate Microeconomics
- McIntire School of Commerce Business Essentials Badge (CEO Academy) (Spring 2025): Accounting, Finance, Marketing, Strategic Management

## PROFESSIONAL EXPERIENCE

**The Team** – *Engaged Athlete Fellow* | Remote

**August 2024 – Present**

- Selected for Engaged Athlete Fellowship, focused on the intersection of athletics and civic engagement
- Spearheaded a year-long civic engagement initiative to increase student-athlete voter turnout at UVA, producing educational content and organizing campus outreach efforts.
- Participating in leadership and professional development workshops designed by esteemed professors, coaches, professional athletes, and civic leaders

**Performance Edge** – *Summer Intern* | Leesburg, VA

**July 2024 – August 2024**

- Organized coaching sessions and maintained service documentation to support efficient scheduling and enhance client communication, while building skills in customer support and youth sports instruction.
- Developed skills in filing, customer service, and sports coaching

**HC Logistics Inc.** – *Accounts Payable Associate* | Chantilly, VA

**June 2023 – July 2024**

- Verified accounting entries and supported bank reconciliations to ensure accurate processing of expense reports and vendor invoices.
- Managed expense reports and vendor invoices.
- Coordinated with vendors to resolve discrepancies and streamline payment processes.

## LEADERSHIP & COMMUNITY DEVELOPMENT

**Make-A-Play Foundation (MAP)** – *Winter Fellow (Phase 1)* | Remote

**January 2025 – Present**

- **Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.
- **Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

**University of Virginia Athletics Leadership Academy** – *Member* | Charlottesville, VA

**August 2024 – Present**

- Participated in 8+ leadership development sessions focused on values-based decision-making, negotiation, and conflict resolution.
- Built relationships with university and industry leaders while enhancing communication and team management skills.

**Atlantic Coast Conference Student-Athlete Advisory Committee**– *University Representative* | Charlotte, NC

**July 2024 – Present**

- Selected as 1 of 2 UVA athletes to represent the university on the ACC SAAC, advocating for student-athlete welfare across 18 member schools.
- Collaborated with conference peers to identify and implement initiatives that enhance the student-athlete experience.

**UVA Student Athlete Advisory Committee** – *Student Ambassador* | Charlottesville, VA

**August 2024 – Present**

- Represented UVA Athletics at campus and community events, engaging with prospective student-athletes and their families to promote recruitment and involvement.
- Collaborating with administration to enhance student-athlete experience and community outreach initiatives
- Assisting in planning and executing events to foster stronger relationships between athletes, faculty, and donors

**UVA Civic Engagement Initiative** – *Student Leader* | Charlottesville, VA

**August 2024 – Present**

- Leading a non-partisan campaign to increase voter registration and civic engagement among UVA students, with a focus on student-athletes
- Creating digital content and social media campaigns to educate students on candidates' platforms, key election dates, and voting procedures
- Collaborating with student organizations and university officials to host voter registration drives and awareness events

## NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Public Speaking, Leadership Development, Team Management, Conflict Resolution; English (Fluent), Punjabi (Fluent)
- **Programs:** Google Workspace (Docs, Sheets, Slides)
- **Interests: Professional Sports Representation** – Athlete management, branding, contract negotiations, sponsorship acquisition, and marketing strategies to enhance marketability and career longevity.

# RUBY O. DEFREES

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## EDUCATION

University of Pennsylvania – Philadelphia, PA

GPA: 3.71/4.0

B.A. in Psychology

Anticipated Graduation: 2027

- Accomplishments:
  - University of Pennsylvania Division I Field Hockey Goalkeeper
    - 2024: Started all 16 games in the cage as a sophomore, played 948 minutes total
  - National Field Hockey Coaches Association Awards
    - 2024 Division I National Academic Squad
    - 2023 Division I National Academic Squad and Scholar of Distinction
- Relevant Courses: Social Psychology, Language and Thought, Introduction to Experimental Psychology, Introduction to Calculus, Criminology

## PROFESSIONAL EXPERIENCE

Ultimate Defender Goalkeeper Academy – *Assistant Coach* | Bethlehem, PA

July 2024

- Coached 95 field hockey goalkeepers from ages 13-18 in a week-long training program, improving individual skills and development
- Performed duties as a group counselor of 10 players ages ranging from 13-15
  - Coordinated daily player training times and communicated dynamic schedule changes to the group as needed, resulting in consistent communication relayed from program leadership
  - Checked in with individual players as they rotated in and out of ongoing drills, ensuring individual wellbeing
  - Performed nightly checks to account for all group members prior to lights-out, maintaining 100% head count

The Goalie Trainer – *Feedback Coordinator, Assistant Coach* | Conshohocken, PA

June 2023

- Assisted 5 active Division I field hockey goalkeeper coaches, learning how to manage individuals and groups in training rotations
- Prepared and executed technical and tactical drills to challenge and develop players
- Identified skill proficiencies and determined areas for skill development, generating personalized feedback for 40 participating goalkeepers

Spark & Freedom Field Hockey Clubs – *Player Assistant Coach* | Gambrills, MD

December 2019 – February 2023

- Coached young goalkeepers on weekend play-days and clinics, resulting in skills and development
- Assisted Court Managers with schedule coordination, inventory, goalkeeping, game clocks, and court set-up to maintain event organization
- Officiated matches for players of ages 7-15 to develop and expand personal knowledge of the sport

## LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Kraft Heinz – “Spring D-League” Management Trainee Fellow (Phase 1 & 2) | Remote

March 2025 – Present

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Kraft Heinz to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP’s leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to rebrand a U.S. HEINZ product (i.e., Bagel Bites, Capri Sun, Jell-O, Velveeta) + develop a full-cycle strategy to engage new customers with a limited edition release, drawing inspiration from the brand’s first Heinz mustard innovation in 10+ years

Archbishop Spalding High School – *Student-Athlete* | Severn, MD

September 2019– May 2023

- Was 4-Year Starter and Captain of the Varsity Field Hockey Team, leading the program to 3 championship games
- Nominated for the Andrew Eser Scholarship that recognizes leaders in both the classroom and field of play
- Member of the National Honors Society

## NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s):
  - Leadership, interpersonal communication, conflict resolution, and organization
  - Native English Speaker, intermediate reading and speaking levels of Spanish
- Programs: Microsoft Windows 10/11, Word, Excel, PowerPoint, OneNote; Google suite collaboration
- Interests: Field hockey, marine biology, antiques, music, cooking, weight lifting

# Samantha Wang

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## EDUCATION

**Carnegie Mellon University**, Mellon College of Science  
Bachelor of Science in Mechanical Engineering, Minor in Physics  
G.P.A: 3.39/4.00  
**Singapore American School**

**Pittsburgh, PA**  
May 2027

**Singapore, Singapore**  
Graduated May 2023

## WORKING EXPERIENCE

### Teaching Assistant for Physics II for Engineering and Physics Students

January 2025 - Present

- Assisted 20+ students in understanding complex physics concepts, developing analytical and communication skills applicable to explaining financial models and market trends
- Provided one-on-one and small-group support to reinforce class concepts during weekly course center sessions open to all students

## LEADERSHIP & COMMUNITY DEVELOPMENT

### Fundamentals of Mechanical Engineering

January 2025 - Present

- Designed, modeled, and prototyped a fully functional hand-crank flashlight in CAD (SolidWorks), translating initial design specifications into a 3D model and physical prototype
- Developed a mechatronic system using an Arduino-controlled mobot kit, integrating ultrasonic and IR sensors for input and servo/gearhead motors for output
- Programmed the mobot to autonomously navigate a course, count lines using the IR sensor, and approach an object using ultrasonic sensing with +/- 2.5 cm accuracy
- Implemented real-time sensor data processing to control motor movements and achieve precise navigation and object detection, adhering to specified distance and line count parameters
- Utilized Arduino IDE for coding, debugging, and optimizing the control algorithms, ensuring reliable performance

### Make-A-Play Foundation (MAP) – Winter Fellow (Phase 1) | Remote

January 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules + ~10 hours of instruction on behavioral/technical/hybrid interview preparation.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

### Experimental Physics

January 2024 - May 2024

- Analyzed large datasets using Excel/Google Sheets from participating in a multitude of labs ranging from mechanics to nuclear and atomic physics

### Fundamentals of Programming

November 2023 - December 2023

- Designed and coded a fully functional bee-themed game from scratch as a final project, inspired by Earth Day 2020 Google Doodle
- Implemented computer-controlled AI bee helpers to enhance gameplay mechanics and create a more interactive user experience

## EXTRACURRICULARS

### CMU Women's Varsity Golf Team

Aug. 2023 – Present | Varsity Athlete

- Dedicated 15+ hours a week to practice, workouts, and traveling to represent the Tartans in all Division III tournaments, ranking 5th overall in Division III
- Strengthened the team with a 73.6 scoring average over 2 seasons playing in 21 competitive rounds resulting in 4 top 10s, 2 top 3s, and 2 medalist wins to assist the team to an overall number 1 national team ranking and National Champion at NCAAs

## ACCOLADES

### Athletics:

2023-2024

- First Division III WGCA Freshman of the Year in CMU history
- 1<sup>st</sup> Team All-American
- WGCA All-East Region
- All-USA 1<sup>st</sup> Team
- USA Rookie of the Year

### Academics:

- CMU Dean's List
- Burdell-Wood Scholar-Athlete of the Year at Singapore American School

2023-2024

2022-2023

**Technical Skills:** SolidWorks, Python, MATLAB, C/C++, Arduino IDE, Excel, Data Analysis, Signal Processing, Hardware Integration, Sensor Integration

# Santiago Hernandez

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## EDUCATION

### Columbia University

New York, NY

Bachelor of Arts in Economics & Philosophy, Anticipated Graduation May 2027

- **GPA:** 3.79
- **Relevant Coursework:** Macroeconomics, Microeconomics, Calculus III, Calc-Based Statistics, American Economy

## WORK EXPERIENCE

### California Community Builders

Los Angeles, CA

Summer Analyst

June 2024 - August 2024

- Analyzed missing middle housing development across California and neighboring states by researching contractors, developers, and regulatory challenges, identifying key barriers to project feasibility
- Developed a real estate market analysis using financial modeling in Excel, assessing cost structures, loan terms, and projected profits for different housing types, resulting in actionable insights on affordability and financing strategies
- Created a comprehensive pitch deck articulating CCB's mission, the economic and climate sustainability impact of missing middle housing, and its investment potential, leading to increased engagement with policymakers and investors

### Salem Partners LLC

Santa Monica, CA

Investment Banking Summer Analyst

June 2022 - August 2022

- Built detailed pro forma financial models (income and cash flow statements) to evaluate potential investments, enhancing valuation accuracy and refining investment recommendations
- Performed market research and deal analysis, assessing asset performance, risk factors, and potential returns, leading to data-driven investment strategies
- Synthesized and totaled invoices and financial statements, streamlining internal reporting and reconciliation processes, ensuring accuracy and efficiency in transaction tracking
- Attended client meetings and contributed to investment strategy discussions, applying finance principles to evaluate capital structures and risk-adjusted returns on potential acquisitions

### Bonjour Yogurt

Pacific Palisades, CA

Sales Vendor

June 2022 - August 2022

- Managed product distribution from headquarters to local farmers' markets, ensuring timely deliveries and reducing logistical inefficiencies
- Designed visually compelling product displays and engaged with customers through tailored recommendations, resulting in higher conversion rates and increased repeat business
- Optimized pricing strategies by analyzing customer demand and sales patterns, leading to improved inventory turnover and revenue growth

## LEADERSHIP & PROFESSIONAL DEVELOPMENT

### Columbia University Football Team

New York, NY

Student Athlete - Tight End

August 2023 - Present

- Dedicate over 40 hours per week to practice, film study, conditioning, and competition while balancing a Columbia education
- Memorized a playbook of 200+ plays, developing the ability to quickly read defensive formations and make real-time adjustments
- Persevered through an ACL injury that sidelined me for the season, maintaining full academic performance and staying committed to the team through coaching younger players on and off the field

### SEO Career

New York, NY

SEO EDGE Participant

February 2025 - Present

- Receive coaching and online instruction to achieve targeted interview, technical, and professional development goals
- Learn business fundamentals to compete successfully for internship opportunities
- Complete industry-specific training focused on developing technical skills, institutional knowledge, and attention to detail

### Make-A-Play Foundation (MAP)

New York, NY

Spring Fellow Phase 1

March 2025 - Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules with 10 hours of instruction on behavioral/technical/hybrid interview preparation
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future interviews and submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley, Procter & Gamble), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company

**Other Affiliations:** Member of Columbia Football Finance Club, President of Injured Student Athlete Group, Volunteer for Sant'Egidio

## OTHER SKILLS & INTERESTS

**Skills:** Conversational in Spanish, Excel Crash Course Certification, Word, Powerpoint & Outlook, Leadership, Communication, Sales

**Wall Street Prep Courses:** Real Estate Modeling, Operating Cash Flow, Debt & Levered Cash Flow, Development Modeling

**Interests:** Basketball, Cooking, Gardening, Personal Investing, Pottery

# SIERRA A. ROSS

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## EDUCATION

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**Boston College** – Boston, MA

**GPA: 3.97/4.0**

B.A. in Economics | Minor in Finance and International Studies | ACT/SAT: 31

Graduation Year: 2027

- **Accomplishments:** All-ACC Academic Team 2024, Dean's List (2023, 2024)
- **Relevant Courses:** Econometrics, Macroeconomics, Microeconomics, Industrial Organization for Business Decisions

**London School of Economics** – London, UK

**GPA: 4.0/4.0**

Summer School Program

Graduation Year: July 2024

- Relevant Courses: America as a Global Power

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## PROFESSIONAL EXPERIENCE

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**High Tech Signs – Retail Sales Associate** | Dallas, TX

**June 2022 – August 2024**

- Developed an in-depth understanding of product features, pricing structures, and warranty policies to provide accurate and insightful recommendations tailored to customer needs.
- Cultivated strong interpersonal and communication skills by engaging with a diverse customer base, effectively addressing inquiries, resolving concerns, and ensuring a positive shopping experience.
- Implemented product knowledge and consultative sales strategies to build relationships with customers, resulting in a 15% increase in overall sales.
- Collaborated with team members in a dynamic, fast-paced retail environment, enhancing problem-solving abilities, adaptability, and teamwork to meet sales targets and improve customer satisfaction.

**Boston College Academic Center – Content Tutor** | Boston, MA

**February 2025 – Present**

- Provided personalized one-on-one and group tutoring in Economics, Math, and Spanish, tailoring lessons to accommodate diverse learning styles and improve academic performance.
- Developed strong leadership, communication, and adaptability skills by effectively explaining complex concepts and adjusting teaching methods to meet individual student needs.
- Fostered a supportive and encouraging learning environment, building students' confidence and motivation to achieve academic success.
- Tracked student progress, provided constructive feedback, and implemented targeted strategies to enhance learning outcomes.

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Boston College – Division I Varsity Rower** | Boston, MA

**August 2023– Present**

- Committed 20+ hours per week to rigorous training, competition, and team meetings while balancing a full academic course load, demonstrating strong time management and discipline.
- Collaborated with teammates and coaches to refine technique, improve endurance, and compete at an elite level, contributing to the team's overall performance and success.
- Developed resilience, leadership, and adaptability by competing in high-pressure race environments, continuously striving for personal and team growth.

**Make-A-Play Foundation (MAP) – Winter Fellow (Phase 1)** | Remote

**January 2025 – Present**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

**Stem to Stern – Head Tutor** | Dallas, TX |

**September 2022– May 2023**

- Provided one-on-one and group tutoring to underprivileged children, enhancing their math skills and overall academic performance through personalized learning strategies.
- Led a team of tutors, delegating responsibilities and designing lesson plans to ensure student progress and engagement.
- Fostered mentorship and leadership by integrating athletics with academics, instilling discipline, teamwork, and confidence in students.

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## ADDITIONAL SKILLS

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- **Languages:** Intermediate Proficiency in Spanish (spoken and written), Native English speaker
- **Skills:** Data analysis, econometrics, leadership, teamwork, adaptability, time management, problem-solving, effective communication
- **Programs:** Microsoft Excel (Certified), Stata (Econometrics & Data Analysis), Google Suite (Docs, Sheets, Slides)
- **Interests:** Economic policy and global markets, Community outreach and mentorship program

# SIMONE S. ASHFORD

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## EDUCATION

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**Howard University** – Washington, D.C

**GPA: 3.0/4.0**

B.S. in Computer Engineering

Graduation Year: 2027

- **Accomplishments:** NCAA Division I Student-Athlete (Bowling); Ranked within the top 10 bowlers in the Chicago Public School League
- **Relevant Courses:** Computer Science (C++), Fundamentals of Circuit Theory, Advanced Digital Systems, Calculus, Engineering Physics

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## PROFESSIONAL EXPERIENCE

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**Stark's Scholar's Mentorship Program** – *Mentor* | Washington, D.C

**September 2024 – Present**

- Paired with a current freshman within the Howard University College of Engineering and Architecture to serve as their mentor and help them have a successful year at the university
- Attended various development events with current upperclassmen and freshman students to educate the first-year students on the skills needed to be successful in their future endeavors

**Wells Fargo** – *Housing Affordability Student Analyst* | New York, New York (Remote)

**February 2024 – March 2024**

- Collaborating with a team of 5 to deliver an affordable housing strategy to the bank to expand affordable rental housing opportunities in URM communities, spearheading the development of a 4-phase marketing strategy (trigger, action, reward, investment) to build awareness
- Creating a buyer persona by illustrating ~5 characteristics (i.e., personal info, challenges, values, common objections) on 1 slide to assess the expectation(s) of target consumers and their value to our plan, helping the bank understand their goals, pain points, and buying patterns
- Re-engineering the team's workflow process on Air Table by directing discussions for the execution phase to determine the scope of ~5 workstreams (i.e., target persona, "The Hook" Marketing Strategy), resulting in the team completing 50% of our tasks ahead of schedule

**Lou Malnati's Pizzeria** – *Phone Staff/Hostess/Cashier* | Chicago, IL

**July 2021 – August 2024**

- Collaborated with a large team consisting of people in various positions to effectively serve customers, resulting in the restaurant making over \$20,000 in sales per night
- Answered customers' questions and concerns through face-to-face contact and phone calls, increasing customer service skills
- Effectively coordinated seating arrangements in peak hours to reduce wait times and evenly distribute server responsibilities, resulting in increased diner turnover and increased company profit

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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**Make-A-Play Foundation (MAP)** – *Winter Fellow (Phase 1)* | Remote

**January 2025 – Present**

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

**Make-A-Play Foundation (MAP)** – *NXT Fellow '23 (Winter Cohort)* | Remote

**December 2023 – March 2024**

- Selected as 1 of 100 college athletes to participate in a fellowship that prepares first-year under-resourced athletes for professional success
- Received 20+ hours of targeted interview preparation, professional development coaching & industry-specific training for competitive roles

**Howard University Bowling Team** – *NCAA Division I Student-Athlete* | Washington, D.C

**August 2023 – Present**

- Coordinated dates and times when teammates were available to purchase and create team gifts for our senior members, which led to a successful senior night filled with fond memories
- Cultivated various conversations during practices and games to check on fellow teammates, resulting in increased team morale and improved bonds between members.
- Balanced daily practices and consistent weekend tournaments in addition to managing college coursework led to increased performance on the lanes and improved time management skills.

**Girl Scouts of Greater Chicago and Northwest Indiana** – *Girl Scout* | Chicago, IL

**September 2012 – June 2023**

- Coordinated with friends and family to create a successful cookie sale that resulted in over 500 boxes sold every season
- Volunteered with members of my troop at various organizations, providing essential resources to community members, including young children and those experiencing homelessness
- Supported younger members of the council by hosting various info panels and volunteering to help with their activities, resulting in an increased sisterhood among all of the troop members

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## ADDITIONAL SKILLS

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- **Skills and Language(s):** Customer Service, Time Management, Microsoft 365, Mandarin (Beginner)
- **Interests:** Photography, Machine Learning, Volunteering

# Sophia S.N. Ambrose

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## EDUCATION

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**Columbia University** – New York, NY

**Expected Graduation: May 2027**

*Bachelor of Science in Neuroscience & Behavior*

*Cumulative GPA: 3.78/4.0*

- **Awards/Accomplishments:** Student-Athlete, Dean's List, Head's Award for Holton-Arms (2023), The Betty Woods Nevitt Athletic Award (2023), Coach's Award RBGCC Swim Team (2022), Susan Spotswood Memorial Award of Highest Achievement

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## PROFESSIONAL EXPERIENCE

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**Oliver Wyman**

**Remote**

*MAP Management Consulting Fellow*

*Jan 2026 – Present*

- Selected as 1/15 captains (2%) from 654 NCAA athletes, leading a 5-person case team through ~5 weekly research sprints to design a “Hospital of the Future” operating model, diagnosing bottlenecks across ED/inpatient/discharge to drive downstream strategic clarity
- Mapped a multi-hospital regional care ecosystem spanning ED, ICU, OR, imaging, labs, rehab, and hospital ops, distinguishing primary/secondary/tertiary capabilities and specialty service lines to create a current-state operating diagnostic for Oliver Wyman reps.
- Diagnosed 3 system-wide bottlenecks—ED overcrowding (~19 visits/hour) with boarding, discharge delays driven by SNF/post-acute shortages and payer prior-auth, and staffing burnout/contract labor cost pressure—translating root causes into AI-enabled flow levers

**The MED13L Foundation**

**Remote**

*Undergraduate Researcher – MED13L Syndrome (Simons Searchlight)*

*May 2025 – Present*

- Led a comprehensive literature review across 30+ peer-reviewed studies on MED13L-associated neurodevelopmental syndrome, synthesizing genotype-phenotype correlations into a structured clinical summary to strengthen manuscript rigor and relevance
- Partnered with 5+ clinicians and research collaborators to integrate patient registry data with emerging genetic findings, refining structured analytical frameworks + cross-validating genotype correlations to enhance diagnostic clarity & final manuscript submission
- Delivered a clinical interpretation synthesis to 100+ families, providers, and researchers at the 2025 MED13L Conference in Boston, translating complex genomic data into actionable insights that improved cross-stakeholder understanding and engagement

**Athlete to Athlete**

**Remote**

*Mentor*

*Jan 2025 – Jun 2025*

- Designed and facilitated biweekly mentorship sessions for a youth soccer athlete pursuing higher-level competition, building measurable technical, conditioning, and recruiting milestones across 6+ months to strengthen accountability, and develop skill/s
- Developed structured goal-setting and performance-tracking frameworks to translate long-term aspirations into actionable weekly objectives, conducting progress audits and reflective reviews that improved consistency, confidence, and strategic preparation

**Healthcare for Women PC**

**Falls Church, VA**

*Medical Assistant*

*May 2024 – Aug 2024*

- Executed intake, vitals, and EMR charting for 10–15 OB/GYN patients daily in a high-volume outpatient setting, preparing exam rooms and anticipating provider needs to streamline throughput, reduce idle time + sustain efficiency without compromising standards
- Assisted in multiple in-office procedures daily by managing sterile instrument setup, specimen collection, and real-time coordination across nursing/administrative staff, optimizing patient flow & accelerating room turnover while maintaining quality-of-care standard

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## LEADERSHIP & EXTRACURRICULAR ACTIVITIES

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**Columbia Women's Varsity Soccer Team**

**New York, NY**

*Division I Athlete*

*Aug 2023 – Present*

- Commit 35+ hours weekly in-season and 15–20 hours off-season to Division I training, competition, and recovery while serving on Leadership Council to translate athlete feedback into actionable culture initiatives, strengthening team cohesion and accountability
- Elected to 6-member Leadership Council to represent 25+ Division I teammates, facilitating biweekly feedback sessions between players and coaching staff to strengthen communication alignment, reinforce accountability standards, and drive measurable impact

**Columbia University's Student Athlete Advisory Council (SAAC)**

**New York, NY**

*Health & Well-Being Representative*

*Sep 2024 – Present*

- Collaborated with administrators, coaches, and 100+ student-athletes to advance health and well-being initiatives, planning awareness events and translating council priorities into team-level action to enhance peer support, resource access, and overall athlete experience

**Team IMPACT Inc**

**New York, NY**

*Fellow & Leadership Team Advocate*

*Jan 2024 – Present*

- Led campus outreach and fundraising initiatives as a Team IMPACT ambassador, executing 2+ semester engagement campaigns and supporting \$500–\$1,500 annual fundraising targets to expand family referrals, elevate mission, and strengthen community impact

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## ADDITIONAL SKILLS & INTERESTS

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- **Language (s):** Proficient in Spanish – (Advanced HS coursework; Intermediate II College Level)
- **Technical:** Microsoft Excel, Agile methodologies, Scrum
- **Skills:** Strategy planning, negotiation, organized problem-solving, project management, written and verbal presentation

# Will Cohen

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## EDUCATION

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### Dartmouth College, Hanover, NH

August 2023 - Present

Bachelor of Arts Degree Candidate, June 2027

- Double Major in History and Asian Societies, Cultures and Languages (Mandarin Chinese)
- Relevant Coursework: Introductory Microeconomics, Statistics, Chinese Business Language Course, Public Speaking

### London School of Economics, London, England

Summer 2024

- Summer Study Program – full course credit in Finance

### The Landon School, Bethesda, MD

August 2016 - May 2023

High School Diploma

- GPA: 3.7/4.0 – Honor Roll Student; ACT Score: 31
- Activities: Varsity Lacrosse (Team Captain), Varsity Soccer, Black Student Union Chairman, President of Spirit Club
- Honors Philosophy, Honors Government, Honors Chinese, AP Environmental Science

## WORK EXPERIENCE

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### Next Level Lacrosse (Coach), Bethesda, MD

June 2020 - 2024

- Coached small groups of players from ages 5-13, developing great patience and communication skills.
- Earned the role as Defensive Coordinator and Assistant Head Coach at the high school level.
- Marketed players to coaches at Division One Lacrosse schools helping 16 players commit to Division One Schools.

### Chariot Custom Cleaning (Owner-Operator), D.C. Metropolitan Area

Summer 2022 - 2024

- Operated a small car detailing service, overseeing two cleaning crews.
- Managed inventory of supplies and equipment, handled adversity and ensured high levels of customer satisfaction.

## LEADERSHIP, ACTIVITIES, AND COMMUNITY SERVICE

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### Dartmouth Men's Varsity Lacrosse (Defense)

August 2023 - Present

- 2024 Rookie of the Year and nationally ranked freshman.
- Helped Dartmouth achieve top 20 National status for the first time in 20 years.
- Train and Compete on a Division One team; 35+ hour a week commitment during season.

### Dartmouth Black Student-Athlete Alliance (Active Member)

August 2023 - Present

- Advocate to faculty for proper representation of Black student athletes at Dartmouth.
- Participate and help facilitate meetings.

### Hillel- Jewish Student Organization (Active Member)

August 2023 - Present

- Attend shabbat dinners and meetings.

### MAP x Microsoft – "Game Managers" Product Management Fellow (Phase 1 & 2) | Remote

February 2025 - Present

- Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings.
- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy.

## SKILLS AND INTEREST

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**Skills:** Proficient in Chinese, Writing, Microsoft Suite, Google Docs and Slides, Teamwork, Leadership

**Interests:** Coaching, Golf, Travel, History, Movies, Music, Star Wars, Fitness

## VOLUNTEER WORK

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A Wider Circle, Families for Families, The Byron House, Brightview Senior Living

# Yash J. Gupta

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## EDUCATION

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- Amherst College** – Amherst, MA **GPA: 3.5/4.0**  
B.A. in Economics | SAT: 1400 | Graduation Year: 2027
- Relevant Courses: Microeconomics, Macroeconomics, Behavioral Economics, Econometrics
- Tulane University** – New Orleans, LA **GPA: 3.9/4.0**  
Candidate for B.S. in Finance | Unenrolled via Transfer: 2024
- Accomplishments: Tulane Leadership Award; 2x Dean's List; Division 1 Men's Football
  - Relevant Courses: Financial Accounting, Intro to Psychology
- Metairie Park Country Day School** – Metairie, LA | Graduation Year: 2023 **GPA: 3.8/4.0 | 4.3/4.0 (Weighted)**
- Accomplishments: National Merit Commended Student | National French Exam (Silver Medal) | AP Scholar | National Honors Society | LHSAA All-Academic Team | WGNO Scholar Athlete | Voted Football Team Captain (2022)

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## PROFESSIONAL EXPERIENCE

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- MAP x Oliver Wyman** – *Management Consulting Fellow* | Remote **12/2025 – Present**
- Selected as 1 of 25 NCAA athletes nationwide (~15% acceptance) for a 10-week consulting fellowship sponsored by Oliver Wyman.
  - Integrate structured evaluator feedback from behavioral and case assessments to improve MECE structuring, synthesis depth, and executive-ready presentation delivery.
  - Expected to build process flow maps, capacity utilization models, automation solutions, and KPI dashboards to support recommendations.
- NextPlayU** – *Corporate Strategy and Outreach Intern* | Culver City, CA **06/2025 – 08/2025**
- Researched 1,500+ companies using PitchBook to track deal activity and build corporate partnership profiles
  - Conducted outreach to 500+ former pro, Olympic, and NCAA athletes to grow platform engagement
- Metairie Park Country Day School** – *Sports Commentator* | Metairie, LA **11/2021 – 02/2023**
- Provided live commentary for 50+ soccer games, enhancing gameday experience for 200+ attendees per event
  - Managed scoreboard operations and all in-game entertainment with seamless execution
- Metairie Park Country Day School** – *Camp Counselor* | Metairie, LA **06/2022 – 07/2022**
- Coached and mentored 50+ children aged 6-12, improving team collaboration, skills, and sportsmanship
- Spruce** – **Wallpaper, Fabric, Design** – *Summer Intern* | New Orleans, LA **05/2022 – 08/2022**
- Optimized inventory management by cataloging and maintaining a database of 500+ fabric samples
  - Strengthened customer relationships by supporting sales, handling 40+ customer inquiries, and 20+ deliveries

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## LEADERSHIP & COMMUNITY DEVELOPMENT

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- Amherst College Division III Men's Football** – *Wide Receiver/Punt Returner* | Amherst, MA **08/2024 – Present**
- Commit 30+ hours/week in meetings, practice, conditioning, preparation, and games
  - Enhanced time management, leadership, and interpersonal skills in a high pressure environment
- Foundations of Finance** – *Co-Founder & Head of Operations* | Amherst, MA **01/2025 – Present**
- Led 30+ workshops for 80+ underclassmen dedicated to educating on finance industry fundamentals, networking, and professional etiquette
  - Updated members weekly via email with finance-related resources and club updates
  - Organized the inaugural FOF Finance Trek, coordinating visits with 11 firms, managing a \$5K operating budget, and conducting candidate interviews to select 8 members from 40 applicants
- 180 Degrees Consulting Club** – *Member* | Amherst, MA **01/2025 – Present**
- Participated in 10+ workshops to develop skills in case interviewing and consulting methodologies

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## ADDITIONAL SKILLS

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- Skills and Language(s): Excel Associate Certification (Office 2019), PitchBook, Word, PowerPoint, French (limited working proficiency), Experience with R
- Programs: Adventis Financial Modeling Level I Certification (Expected Jan 2026)
- Interests: Coaching Youth Sports, The Office, The New Orleans Saints, Scenic Drives, Sushi

## EDUCATION

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### B.S. from Stanford University, CGPA: 4.0/4.0

Graduating 2027

- B.S. in Computer Science (AI track)
- Relevant coursework: Data Structures and Algorithms, NLP with Deep Learning
- D1 Varsity Women's Squash team (ranked 5 in the US)

*Stanford, CA*

### IB Diploma Programme (grade 12), Cathedral and John Connon School

2021 - 23

- Worldwide topper (1 of 173 amongst 180k candidates)
- SAT 1570/1600, awarded best all-round student in the school

*Mumbai, India*

## EXPERIENCE

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### Data Science Intern, DBS Bank

Jun - Aug 2024

*Asia's leading digital bank*

*Singapore*

- As part of the genAI evaluation and guardrails team, conducted benchmarking of LLM judges to assess retrieval relevance in RAG systems
- Created a framework for automated assessment of code generated by LLMs using LLM judge
- Improved LLM judge performance for assessing code explanation by LLMs using prompt engineering

### Part-time Research Fellow, King Center for Global Development

Sept - Dec 2024

*Stanford University*

*Stanford, CA*

- Conducted user interviews, competitive analysis, created site map for a website delivering dementia info to the elderly in India.
- Analyzed population, income, education and life expectancy data and created >50 visualizations using Python and R for a state-wise Preston Curve for India.

### Indian Squash Team

2013 - Sept 2023

- Trained 20 hours a week for 10 years.
- Indian Junior National Champion, under 19.
- World junior team quarter-finalist; Indian flagbearer, silver, bronze medalist at Asian junior championship.
- Ranked 1 in India in every junior age category, under 11, 13, 15, 17, 19.

*Mumbai, India*

## PROJECTS

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### LinguaLift: Lifting Multilingual LLM Performance Low-resource Languages

Jan - Mar 2025

Used cross-lingual transfer to train a Gemma-2B model on the low-resource language Maithili. Performed continual pretraining and finetuning on Hindi and Maithili data, surpassed GPT-4o performance on MURI-IT benchmark.

### Database Management Web Application for Crossover Catalyst

Dec 2022 - Jun 2023

Used PHP, SQL, JavaScript, HTML, CSS to create a web app for a headhunting startup. Employees previously used paper-based records.

### Donor Management Web Application for Olympic Gold Quest

Jul - Sept 2024

Used Python and SQL to help create a web app for a not-for-profit. Employees shifted over from Excel-based records to the system, saving 15% of time for donor facing activities.

## LEADERSHIP

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### Squash Captain, Cathedral and John Connon School

2022-23

Conducted school selection trials, led teams at state and national level tournaments

### Founding team member, TrailBlazHER

2021-23

Led a team of 90+ student interns to organise an international hackathon with 500+ participants. 10 teams (50 girls) went on to implement products with mentorship from IIT Bombay faculty

## SKILLS AND INTERESTS

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**Programming languages.** Python, R, Java, C, C++, SQL, PHP, JavaScript, HTML, CSS

**Interests.** Sports, reading science and social science non-fiction, travel, puzzles