

AMELIE N. LIMA

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EDUCATION

Harvard University – Cambridge, Massachusetts

GPA: 3.3/4.0

B.A. in Economics | Minor in Psychology and Computer Science | ACT: 33

Anticipated Graduation: May 2027

- **Accomplishments:** NCAA Division I Student-Athlete (Women's Volleyball); Harvard HAI Club (Private Equity), HFAC (Harvard Financial Analyst Club), Women in Law, Women in Business, USA National Volleyball Team (indoor and beach), Top Ranked Setter from 2020-2023
- **Relevant Courses:** Intermediate Microeconomics and Macroeconomics, ES-139, Stat 100, Corporate Finance, Introduction to Psychology
- **Wall Street Prep Education by 2025:** Accounting Crash Course, Investment Banking Interview Guide, Investment Banking Soft Skills

PROFESSIONAL EXPERIENCE

Make A Play Foundation (MAP) – *Undergraduate Fellow* | Remote – New York, NY

January 2024 – Present

- Selected to participate in an exclusive 2-part fellowship designed to prepare under-resourced college athletes for professional success at leading companies, receiving 20+ hours of interview preparation & participating in multiple case competitions with Fortune 50/100/500 companies.

Selected Case Experience:

- **Executing a comprehensive valuation analysis of a new HVAC company to fit within Warburg Pincus's investment strategy (ongoing)**
 - Advising Warburg on the potential acquisition of an HVAC company, approving the design of a 3-Statement Model used to forecast my team's income statement, balance sheet & cash flow statement for up to 5 years.
 - Collaborating with a high-impact team of 5 pre-professionals to produce a comparable company analysis, DCF sense check & 5 financial assumptions to forecast key business drivers that will impact our financials.
 - Submitting a final pitchbook + single master document (CIM) outlining the materials produced by the project, formally closing the project & transferring all materials/solutions to Warburg's Human Capital Team.
- **Performed a competitive analysis on JMI's portfolio company 'Onboard' to understand the firm's artificial intelligence capabilities (closed)**
 - Collaborated with a high-impact team to make a final recommendation to the Make-A-Play team on whether the organization should purchase and implement the "Onboard" software to enhance board efficiency.
 - Conducted extensive research for five weeks to investigate and understand Onboard's sales process and then provide specific recommendations on how to improve it to JMI.
- **Delivered an investment thesis to Morgan Stanley's Fixed Income Team & Managing Director, Stephen Dance (closed)**
 - Achieved role of "scrum master," given to 15 top performers from MAP's fellowship of 1,250+ high achieving college athletes, leading a team of 5 first-year athletes tasked with delivering an investment thesis to MS's Fixed Income team + Managing Director.
 - Crafted a recommendation using a 60/40 split between equity + fixed income for client's retirement portfolio with a total value of \$1M, managing 5+ work streams, including a PESTEL analysis.
- **Co-created an agile transformation approach to introduce a more accessible housing system to Wells Fargo (closed)**
 - Collaborated with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility.
 - Transformed the team's current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy through a pitch deck/final presentation.
 - Created a roadmap to visually represent the team's multi-year strategy to ~5 stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides.

LEADERSHIP & COMMUNITY DEVELOPMENT

Harvard University Women's Volleyball – NCAA Division I Student-Athlete | Cambridge, MA

August 2023 – Present

- Assigned roles to first-year students by coordinating with captains, creating a spreadsheet to track tasks, and ensuring each person met tasks.
- Directed a club at my school, encouraging peers to volunteer with the association and participate in the annual volleyball event.
- Assisted with the "special games" event at my school, promoting inclusivity and community involvement.

Down Syndrome Association Club – Co-Founder of Club In High School | Mater Dei High School, CA

August 2020 – May 2023

- Directed by the club to volunteer at an annual volleyball event and the "special games" event at school.
- Increased support for those with Down syndrome and grew the foundation's volunteer base while developing leadership skills.
- Initiated a tradition of the volleyball team hosting or joining the Halloween event, leading to ongoing student volunteer participation.

A Place Called Home – Volunteer | Los Angeles, CA

April 2018 – June 2021

- Tutored and cooked for 300+ students over three years, supporting students in their education journey by aiding them in learning how to read and speak English, resulting in several students demonstrating significant improvements in literacy.

Mater Dei High School Varsity Volleyball – Captain | Orange County, CA

August 2019 – November 2019

- Oversaw first-year tasks by collaborating with other captains and coaches to assign roles to each first-year, discuss details of roles, and create a spreadsheet to ensure each person completed their tasks and fulfilled their role.
- Managed conflict within the team by analyzing scenarios and fostering a communicative environment, resulting in improved team camaraderie.

NON-TECHNICAL SKILLS & INTERESTS

- **Interests:** Venture Capital, Painting, Reading Novels, Sports, Baking, Learning about old cars, Watching Formula 1, Indy 500, and Le Mans

AMINATA P. DAVIS

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EDUCATION

Brown University – Providence, Rhode Island

GPA: 3.50/4.0

B.A. in Economics and B.S. in Biology

Anticipated Graduation: 05/2027

- Economics and Biology double concentrator and Division 1 Student-Athlete at Brown University
- **Accomplishments:** Advanced High School Diploma, College Board AP Scholar with Honors, College Board African-American and Indigenous Program Scholar for Excellence in Academic Achievement, Chickasaw Nation Honor Club Member, and Recipient of Outstanding Academic and Athletic Achievement Awards
- **Technical skills:** Proficiency in Python, Java, JavaScript, C/C++
- **Relevant Courses:** Principles of Economics, Microeconomics, Macroeconomics, Current Global Macroeconomic Challenges, Statistical Inference I, Mathematics I and II, Environmental Science, Chemistry I and II, Physics I, Cellular and Molecular Biology, Biology I

PROFESSIONAL EXPERIENCE

Brown School of Public Health Office of Finance and Administration – *Student Research Assistant* | Providence, RI

April 2025 – July 2025

- Helped develop and plan the *Environmental Explorers School*, a pilot youth program in partnership with the School of Public Health's Office of Finance and Administration
- Supported program operations, resource planning, and engagement for a free initiative that served 100+ middle school students
- Led and analyzed post-program survey data to evaluate outcomes, define key performance measures, and inform future growth planning

Leadership Alliance Gateways Program – *Research Intern* | New York, New York

June 2024 – August 2024

- Chosen as 1 of 15 university undergraduates in the US for the extremely competitive SR-EIP Summer Research Program, demonstrating exceptional problem-solving and analytical skills
- Conducted quantitative data analysis on genomic replication mechanisms, applying statistical tools to examine complex sets of data and identify actionable insights
- Presented results at national symposia, earning recognition for clarity and refining data visualization and communication skills
- Shadowed professionals in high-stress environments, working on strategic decision-making insights and operational efficiency applicable to finance and economics

National Institute of Health – *Research Intern* | Baltimore, Maryland

June 2022 – August 2023

- Applied statistical modeling and data interpretation techniques to large datasets, working on analysis skills to apply to financial research
- Synthesized findings into reports and presentations, enhancing communication skills transferable to financial analysis

LEADERSHIP & COMMUNITY DEVELOPMENT

Brown Black Consulting Initiative – *Executive Board Member: Head of Financial Records and Administration* | Providence, RI

September 2025 – Present

- Selected for a competitive consulting club for Black students pursuing careers in finance, business, and strategy at Brown University
- Oversee budgeting, reimbursements, and expense tracking; coordinate with Undergraduate Finance Board for Funding
- Maintain records and provide quarterly financial reports to leadership

Student Consultant, ROAM LOUD

February 2025 - May 2025

- Selected for the competitive Brown University BCI Spring Consulting Project; delivered market, competitor, and digital performance analysis
- Delivered recommendations on staffing, operations, partnerships, and marketing ROI to help drive revenue growth for athleisure brand

Forage – *JPMorgan Chase Quantitative Research Program Participant* | Virtual

July 2025

- Completed JPMorgan Chase Quantitative Research virtual program via Forage, applying statistical modeling and financial analysis to simulated investment scenarios

Make A Play Foundation (MAP) – *Formula 1 Fellow (Winter '25)* | Remote | Rating: Phase 1 and Phase 2

January 2025 – April 2025

- Participated in a 2-part fellowship for high-achieving college athletes from under-resourced backgrounds looking to prepare for professional success in finance-revenue businesses, completing 3 modules on interview preparation and business communications
- Competed in 3 group mock interviews against 100+ other college athletes to sharpen behavioral and technical interview skills
- Attended bi-weekly virtual events with leading companies in finance (i.e., Bank of America, Evercore, Guggenheim, Morgan Stanley, Sixth Street, Wells Fargo) to deepen my understanding of the skills required to achieve professional success in Corporate America and beyond

AmiSoccer – *Founder and Head Coach* | Arlington, Virginia

January 2020 – June 2025

- Founded, designed, and operated AmiSoccer, a youth soccer training program, designing lesson plans, coaching sessions, and skill development for over 50 students
- Directed client scheduling, client participation, and program operations, demonstrating entrepreneurial initiative, leadership, and organizational skills

EXTRA-CURRICULAR

- Brown University Women's Soccer Player and Top-Drawer Soccer National 100 Best Freshmen Selection
- Team IMPACT leadership member providing support to honorary soccer team members with disabilities
- Virginia State High School Class 6A Soccer Player of the Year and USA Today National High School Team Selection

Anya Van Den Einde

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EDUCATION

Harvard University, Cambridge, MA

Expected Graduation: 2027

Candidate for Bachelor of Arts, Economics; Secondary in Psychology

GPA: 3.42/4.0

- Relevant coursework: Micro and Macro Economics, Econometrics, Libertarian Economics, Statistics, Cognitive Psychology, Positive Psychology, Engineering Science - Entrepreneurship
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PROFESSIONAL EXPERIENCE

Harvard Athletic Department, Event Employee, Cambridge, MA

January 2024 – Present

- Supported game-day operations for 10+ athletic events, efficiently managing scoreboard, timing, and ball retrieval to ensure seamless event flow.
- Contributed to a 98% on-time event start rate and positive attendee experience by demonstrating reliability, adaptability, and effective teamwork in high-pressure environments.

Surf Sports, Merchandise Associate, San Diego, CA

Summers 2023 – Present

- Managed merchandise inventory for 10+ sports events ensuring accurate tracking to meet customer demand.
- Sold merchandise totaling >\$50,000 in revenue, provided product information, ensured excellent customer service.

eGrove Education, Inc., Marketing Intern, San Diego, CA

Summers 2020 – 2023

- Generated leads that resulted in 15 new software customers through targeted email marketing campaigns.
 - Identified and reported 5 critical software bugs during beta testing, leading to product improvements.
 - Conducted competitive analysis informing successful launch of reward system, increasing user engagement by 30%.
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LEADERSHIP & EXTRACURRICULAR EXPERIENCE

Coach for College Program, Vietnam

May 28 – June 23, 2025

- Selected as a Harvard representative to coach soccer and teach math to over 125 7th and 9th grade students in rural Vietnam, collaborating with local university peers.
- Increased students' math proficiency and soccer skills by 20% through targeted instruction and skill-building activities, as measured by pre- and post-program assessments.
- Fostered teamwork and cross-cultural mentorship, strengthening community ties and supporting youth development.

Harvard Women's Soccer Team – Student Athlete Advisory Committee

August 2025 – Present

- Serve as the women's soccer student athlete voice for the Harvard Athletic Department.
- Provide feedback on Athletic Department initiatives, and Harvard, Ivy League, NCAA policy changes.

Harvard's NCAA Division I Varsity Women's Soccer Team

August 2023 – Present

- Team leader, guiding on-field performance and off-field initiatives to promote team cohesion and excellence.
- Balance rigorous Division I athletic commitments with a demanding academic schedule, overcoming a significant ACL injury in late 2024, and demonstrating exceptional time management, discipline, and resilience.
- Mentor and motivate 23 teammates, fostering an inclusive, supportive, and high-performance team culture.

Harvard Women's Soccer Team – Community Service Committee Chair

August 2023 – Present

- *Lead the Community Service Committee*, designing and executing 5+ volunteer initiatives with partners such as Team Impact, YMCA, and the National Marrow Donor Program (NMDP), resulting in over 30 volunteer hours.
- Coordinate team participation and manage stakeholder engagement and partnerships to ensure successful, high-impact events that foster a culture of volunteerism and social responsibility.

Harvard University Women in Business (HUWIB) – Career Development Sponsor Relations

January 2025 – Present

- Engage with HUWIB to empower women as future business leaders by actively participating in professional development, mentorship, and networking events, with the goal of reaching over 150 members across finance, consulting, entrepreneurship, and technology.
- Planning to coordinate 3 professional development workshops and 2 industry panels in the upcoming year, and working to launch a new mentorship program to connect 25 students with professionals in consulting and finance.

Engineering Science 139: Entrepreneurship Project – Project Manager

Fall 2024

- Led a multidisciplinary team of 5 to develop and pitch a mental health app concept matching college students with therapists, receiving positive feedback from 3 industry reviewers and 20+ classmates.
 - Managed project timeline, delegated tasks based on team strengths, and facilitated effective communication, ensuring the timely completion and delivery of a compelling product pitch.
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TECHNICAL SKILLS

- Proficient: Excel, Statistical analysis and programming in R, Microsoft Office, Google Suite, Basic skills in Tableau.

BONNIE ZHAI

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EDUCATION

Harvard University

A.B. Candidate in Applied Mathematics, Economics track. GPA 3.69.

Commit 35+ hours per week as a student-athlete on the Harvard D1 Varsity Women's Golf Team

Relevant Coursework: Industrial Organization, Intermediate Microeconomics & Macroeconomics, Quantitative Econometric Methods | Multivariable Calculus, Linear Algebra & Differential Equations, Computing for Science Engineering, Introduction to Probability, Optimization: Models & Methods | Sociology of Sport

Cambridge, MA

May 2027

Southridge School

96/100% average. SAT 1560. Senior Athletics Tie, Provincial Golf Gold Medal

Surrey, BC, Canada

June 2023

EXPERIENCE

Harvard Division I Varsity Women's Golf

Team Member

Won Lady Blue Hen Invitational 2023 team event. Major H Letterwinner & WGCA All-America Scholar. Moderated mental performance conversations as the team's Student-Athlete Wellness Leader. Curated video footage to generate social media content as the team's Chief Marketing Officer. Volunteered at Cambridge Rindge & Latin School, First Parish Church, and Y2Y Harvard Square Homeless Shelter.

Cambridge, MA

September 2023 - Present

Make A Play Foundation (MAP)

Fall 2025 Season MVP

Analyzed digital integration and personalization scaling business problems facing UBS' Wealth Advice Center. Selected to Captain a team through a 3-month period which culminated in a live slideshow presentation to UBS associates. Earned the highest total score across all 5 cohorts, and was individually named the Fall Season MVP out of 2,000+ initial athletes.

Remote

August 2025 - January 2026

LEADERSHIP & ACTIVITIES

Adams House Committee

Intramurals Co-Chair

Delivered weekly schedules for 12 sports to efficiently regulate intramural communication. Analyzed roster requirements and undertook player recruitment to unify house spirit. Examined opportunities for growth and implemented intensified recruitment methods to increase roster sizes by over 150%.

Cambridge, MA

September 2025 - Present

Undergraduate Women of Harvard Athletics

Outreach Chair

Compiled a comprehensive contact list of women's sports' team captains to streamline communication within the organization. Fostered increased passion for women's varsity sports by connecting directly with team captains and board members. Created and published graphics to promote internal events.

Cambridge, MA

September 2025 - Present

Harvard Canadian Club

Sophomore Class Representative

Conceived a sophomore-wide 2025 Canadian Federal Election watch party to promote national pride. Counseled first-year Canadian students regarding mail-in ballots to increase voter turnout in the national election. Brainstormed then executed club initiatives to amplify event attendance by over 50%.

Cambridge, MA

September 2024 - May 2025

SKILLS & INTERESTS

Technical: Microsoft Office Suite, Google Workspace, AMPL, C++, JavaScript, Python, HTML, CSS, SQL

Language: Mandarin Chinese (fluent), Spanish (proficient), French (proficient)

Interests: Volleyball, playlist curation, AI/ML

CELIA A. STEIGER

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EDUCATION

Santa Clara University – Santa Clara, CA

GPA: 3.8/4.0

BSc in Finance | Minor in Business Analytics

Anticipated Graduation: March 2027

- **Accomplishments:** NCAA D1 Student-Athlete and Captain; Awarded 4-year SCU Bronco Scholarship
- **Relevant Courses:** Financial Investments, Excel Spreadsheets for Business Analysis, Financial & Managerial Accounting, Business Calculus, Micro/Macroeconomics, Statistics & Data Analysis, Business Ethics, Intro to Python
- Study Abroad: Sant'Anna Institute – Sorrento, Italy | Summer 2024

PROFESSIONAL EXPERIENCE

Barry's Santana Row – *Client Specialist* | San Jose, CA

06/2025 – 08/2025

- Optimized client-facing operations through fitness management software, ensuring accurate class check-ins and scheduling for 300+ clients
- Drove revenue by marketing and selling class packages and merchandise, consistently contributed to team sales goals
- Resolved client issues with professionalism and attention to detail with personalized service, improved customer satisfaction and supported high client retention

SCU Athletics Department – *Athletic Assistant* | Santa Clara, CA

09/2024 – Present

- Streamlined athletic events by managing ticketing and game operations through real-time problem solving and quality checks
- Directed event logistics by coordinating setup, organizing equipment, and optimizing facilities to ensure efficient operations

Three Monkeys Restaurant and Bar – *Head Expeditor, Hostess, Busser* | Harwich Port, MA

06/2021 – 08/2022

- Worked 40+ hrs/week serving tables, seating parties, managing waitlists, preparing food and organizing and expediting orders
- Oversaw kitchen operations; collaborated closely with chef to ensure accuracy in high-intensity environment

LEADERSHIP & COMMUNITY DEVELOPMENT

Santa Clara Division 1 Women's Cross Country and Track – *Captain* | Santa Clara, CA

08/2023 – Present

- Promoted to captain as a sophomore, recognizing leadership, dedication, and ability to motivate teammates
- Lead and supported teammates by fostering a culture of accountability, discipline, and performance excellence
- Dedicated 30+ hours per week while balancing athletics with academics, employment and extracurricular commitments

Make A Play Foundation (MAP) – *D-League Fellow* | Remote

08/2025 – 12/2025

- Selected as one of 15 Fellows (top ~7% of 200+) in MAP's Fall D-League Fellowship, partnering with the UBS Wealth Advice Center on a live case to design scalable, next-generation wealth management solutions for 200,000+ households
- Collaborated on a 5-member analyst team to develop a 3–5-year strategic roadmap blending advisor-led expertise with digital innovation to strengthen UBS's client experience model

SCU Ignatian Center – *Global Immersion Trip* | Costa Rica

06/2025

- Engaged in an intensive 10-day immersion exploring systemic social injustices, community development, and sustainability in Costa Rican communities
- Supported community-based service projects and applied strategic thinking in dynamic, real-world settings

NCAA Student-Athlete Advisory Committee – *Team Representative* | Santa Clara, CA

06/2024 – Present

- Advocated for interest and concerns of student-athlete body, contributing to leadership meetings and initiatives to enhance athletic culture
- Built and strengthened relationships with campus and community partners to support athletic initiatives

Various Families – *Babysitter & Nanny* | Longmeadow/Harwich Port, MA

09/2016 – Present

- Provided dependable, long-term childcare for families with up to six children, earned trust through safety and consistency
- Certified in CPR and babysitting; developed strong communication, behavior and time management skills

ADDITIONAL SKILLS & INTERESTS

BCG Strategy Consulting Job Simulation – **Forage**

- Developed structured problem-solving skills by challenging existing market assumptions and applying BCG brainstorming frameworks to generate actionable, revenue-growth strategies for a hypothetical clothing company

JP Morgan Chase Investment Banking Job Simulation – **Forage**

- Identified M&A target based on strategic/financial fit; built a DCF model and adjusted for competitor bid and supply chain issue; Created client-facing 2-pager summarizing company profile and auction process
- **Interests:** Skiing, Hiking, Traveling, Music (Coldplay), Cape Cod, Philanthropy

CONNOR A. DONG

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EDUCATION

University of Chicago – Chicago, IL

GPA: 3.3/4.0

B.A. in Business Economics & Psychology | ACT: 33

Anticipated Graduation: June 2027

- Accomplishments: Former US Scholastic Chess National Champion, NY1 Spectrum Scholar Athlete, UAA All-Academic
- Relevant Courses: Financial Accounting, Microeconomics, Macroeconomics, Statistics, Marketing Management

PROFESSIONAL EXPERIENCE

Premium Merchant Funding – *Strategy Finance Intern* | New York, NY

06/2025 – 08/2025

- Produce multiple extensive reports (100+ pages) outlining strategic recommendations by analyzing industry trends, competitive landscapes, and financial data to support long-term decision-making and operational planning.
- Prepare executive-level decks to present to leadership and manage multiple concurrent projects focused on refinancing strategies, return on invested capital (ROIC), and small business loan structuring.

Hunter College High School Athletics Department – *Associate Athletic Director/Student Co-President* | New York, NY

08/2024 – 09/2024

- Oversaw a committee of 12 student-athletes, encouraging active involvement to improve the school's athletic program through leadership, collaboration, and consistent communication with team members and administration.
- Introduced creative initiatives such as media day, custom graphic design, social media campaigns, and monthly newsletters to boost school spirit, athlete visibility, and student engagement.
- Managed a budget exceeding \$500 while acting as a liaison between faculty and students, ensuring timely distribution of information and efficient use of resources for athletic events and initiatives.

Checo Baseball Power – *Head Counselor* | New York, NY

06/2023 – 08/2023

- Trained youth players alongside a former professional baseball player, focusing on fundamental skill development, confidence-building drills, and positive reinforcement to support individual growth and team play.
- Determined daily camp locations in advance and communicated clearly with players and families regarding logistics, required equipment, and any schedule changes to ensure a smooth camp experience.

LEADERSHIP & COMMUNITY DEVELOPMENT

University of Chicago Varsity Baseball Team – *Player* | Chicago, IL

09/2023 – Present

- Balance over 20 weekly hours across games, practices, workouts, and coursework to maintain academic success while contributing consistently to athletic performance and team responsibilities.
- Create engaging content for the team's Instagram by coordinating with players and coaches, enhancing team visibility, school spirit, and audience engagement through collaborative storytelling.

NCAA Division III Student-Athlete Advisory Committee – *Executive Board* | Chicago, IL

09/2024 – Present

- Oversee a dedicated team of 40+ UChicago student-athletes aiming to improve the athletics program
- 1 of 42 members of the NCAA Division III SAAC; representing UChicago at NCAA Leadership Forum

Make A Play (MAP) – *Fall D-League Fellow* | Remote

09/2025 – Present

- Research 30+ market datasets to identify and frame a quantifiable trading opportunity aligned with client objectives and risk parameters
- Own delivery of 20+ analytical outputs during my project phase, driving 100% on-time completion and ensuring client-ready quality standards

University of Chicago Prism Consulting Bootcamp – *Member* | Chicago, IL

04/2025 – Present

- Participate in weekly meetings focused on consulting fundamentals, gaining exposure to real-world case studies and developing structured problem-solving skills through group discussions and guided practice sessions.

Hunter College High School Varsity Baseball – *Captain* | New York, NY

03/2020 – 06/2023

- Led team to NYC Public School City Championship; earned Player of the Year and 2x MVP honors with nation's 4th-highest senior year strikeout total.
- Organized team bonding events and supported coaching staff by collecting stats, assisting with scouting reports, and helping run structured, effective baseball practices throughout the season.

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Chess, poker, volunteering, journaling, NFL, weight lifting, running, and graphic design
- Fun Fact: I had the opportunity to play at Yankee Stadium during my high school's city championship game in my senior year
- Biggest Sports Lesson: It's not about what you don't know, it's about what you can learn

DEANNA BUENZOW

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EDUCATION

Yale University | New Haven, CT **Expected May 2027**
GPA: 3.52/4.0
B.A. in Economics and Certificate in Advanced Indonesian Language
Relevant Coursework: Microeconomics; Macroeconomics; Econometrics; Statistics

Universitas Negeri Padang | Padang, Indonesia **May 2025 to June 2025**
Completed a four-week one-on-one immersion focused on Bahasa Indonesia proficiency and cultural understanding through daily instruction, community engagement, and independent study

Phillips Academy Andover | Andover, MA **June 2023**
GPA: 5.63/6.0
Activities: Varsity Girl's Ice Hockey, New Upper Mentor, Cluster Council

Loyola Academy | Wilmette, IL **GPA: 98.29/100**
Honors: 6-time Loyola Scholar, Société Honoraire de Français member
Activities: Varsity Girl's Hockey
Transferred to Phillips Academy Andover in September 2021

EXPERIENCE

Yale University Ingalls Rink **September 2025 to Present**
Rink Attendant

- Oversee guest entry and on-site activity to maintain a smooth flow of rink operations and deliver high-quality customer service

North Shore Country Club **Summer 2022 to Present**
Pool Staff (various roles including Lifeguard, Swim Coach, Swim Instructor)

- Responsible for the organization, execution, coordination and management of youth swim meets
- Key staff member accountable for swim meet operations including set up, clean up and race scoring
- Serve as Swim Coach and Instructor, delivering daily group coaching sessions and individualized swim lessons
- Responsible for opening and closing procedures, including facility setup, sanitation of deck and locker rooms, and securing all pool-related areas

Grunnah Power Skating **Summer 2021 to 2024**
Coach and Registrar

- Lead skating instruction and coaching, designing and facilitating drills, demonstrating techniques, and overseeing dryland training stations. Recognized for excellence through requests for private sessions
- Responsible for participant check-in, providing locker room directions and jersey hand-out

LEADERSHIP & COMMUNITY DEVELOPMENT

Make A Play Foundation (MAP) **September 2025 to Present**
D-League Fellow (Fall Cohort)

- Selected as 1 of 100 college athletes to participate in a fellowship designed to help student-athletes translate athletic experience into professional competencies
- Receive 20+ hours per week of targeted interview preparation and professional development coaching to enhance behavioral and technical skills
- Collaborating with a 5-member team to develop a 3–5-year strategic roadmap blending advisor-led expertise with digital innovation to strengthen UBS's client experience model

Yale University Varsity Women's Ice Hockey Team Member **August 2023 to Present**

- Commit 25+ hours weekly to practices, games, film sessions, meetings, and travel year-round
- 2024-25 and 2023-24 ECAC All-Academic Team
- ECAC Student-Athlete Advisory Committee (SAAC) Team Representative

Mandi Schwartz Bone Marrow Registry Drive Committee Member **December 2023 to Present**

- Serves as Women's Ice Hockey team representative, attending meetings to organize annual event

SKILLS

Languages: Indonesian (Fluent), French (6 years)

Certifications: CPR, Lifeguard

Technology: Proficient in R, Microsoft Office

DEBOLINA SEN

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EDUCATION

Barnard College, Columbia University – Princeton, NJ

GPA: 3.6/4.0

B.A. in Mathematical Sciences and Neuroscience | ACT/SAT: 35/36

Anticipated Graduation: May 2027

- Accomplishments: Deans List 2024, 4.0 Student-Athlete 2024, CRCA Columbia Scholar Student-Athlete 2025
- Relevant Courses: Honors Mathematics, Fundamentals of Computational Neuroscience, Physics, Statistics

PROFESSIONAL EXPERIENCE

Sawtell Lab, Columbia Zuckerman Institute – *Undergraduate Researcher* | New York, NY

08/2024 – Present

- Modeled collective behavior of weakly electric fish using sequential learning methods, analyzing how electric signals mediate communication and coordination within dynamic social groups.
- Developed machine learning pipelines for automated fish tracking to identify interaction patterns and predict collective movement outcomes.
- Conducted neural tissue preparation to link electrosensory processing regions with observed social coordination behavior.
- Combined behavioral experiments with computational modeling, bridging neurobiology and AI to generate insights into decision-making processes and emergent collective intelligence in weakly electric fish.

Curio Digital Therapeutics – *Intern* | Princeton, NJ

05/2025 – 08/2025

- Led primary and secondary research across the value chain for Curio, an AI-driven digital-first women's mental health startup.
- Designed and implemented onboarding strategy for patients and providers, improving engagement and care delivery
- Coordinated with research teams to enable AI model development for predicting postpartum depression risk.
- Collaborated on a fertility mental health trial, preparing and analyzing data for an upcoming publication.

Lummus Technology – *Intern* | Bloomfield, NJ

06/2024 – 08/2024

- Researched Intellectual Property and Contract Law at an industry-leading chemical process licensor.
- Participated in review and negotiation of large multi-million contracts.
- Contributed to archival strategy by modernizing storage of century-old contracts and paperwork through digitization.

LEADERSHIP & COMMUNITY DEVELOPMENT

Make a Play Foundation (MAP) – *D-League Fellow*, | New York, NY

09/2025 – Present

- Selected as one of 15 Fellows (top ~7% of 200+) in MAP's Fall D-League Fellowship, partnering with the UBS Wealth Advice Center
- Collaborate on a 5-member analyst team to develop a 3–5-year strategic roadmap blending advisor-led expertise with digital innovation to strengthen UBS's client experience model.
- Own delivery of 20+ strategic and analytical outputs during my project phase, and ensuring all deliverables meet client-ready quality standards.

Columbia University Division 1 Women's Rowing – *Coxswain* | New York, NY

09/2023 – Present

- Directed crew strategy and executed in-race decisions as on-the-water team captain, ensuring coordination and competitive performance.
- Led daily practices and collaborated with coaching staff to refine technique, conditioning, and teamwork for peak race readiness.
- Dedicated 30+ hours per week across 45 weeks annually to training and leadership, to ensure sustained team success.

Princeton National Rowing Association – *Assistant Coach* | Princeton, NJ

06/2024 – Present

- Seasonally led training and skill development for 30+ junior varsity athletes, preparing them to compete at national and international regattas.
- Head coach of summer camp programs (2022–2024), introducing middle school students to rowing and fostering interest in the sport.
- Individualized coaching plans to improve athlete performance, teamwork, and race readiness.

Undergraduate Mathematics Society – *Member* | New York, NY

06/2023 – Present

- Engaged with peers and faculty through the Undergraduate Mathematics Society, fostering academic collaboration and exposure to diverse mathematical fields beyond coursework.
- Participated in problem-solving sessions and seminars, enhancing analytical skills while contributing to a collaborative learning environment for undergraduates interested in advanced mathematics.

Princeton High School Research – *Student Researcher* | Princeton, NJ

09/2021 – 06/2023

- Researched *Beauveria bassiana* fungus as a biological control for Spotted Lanternflies, targeting eco-friendly solutions to protect crops and reduce economic losses.
- Designed and conducted experiments, analyzing pest mortality rates and ecological impact to evaluate sustainable pest management approaches.
- Featured in NBC New York and local media, highlighting research contributions and raising awareness on invasive species control.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Proficiency in Microsoft Suite, Java, and LaTeX
- Languages: English (Native), Bengali (Native), Hindi (Proficient)
- Interests: Rock Climbing, Guitar, Hiking, Baking, Reading

DONTE WOFFORD

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[LinkedIn](#)

EDUCATION

Dartmouth College, Hanover, NH **Jun 2027**

GPA **3.1**

Major: *Bachelor of Arts, Economics and Sociology*

The Tuck School of Business, Hanover, NH **Dec 2024**

Tuck Business Bridge Program

- pre-MBA curriculum in accounting, valuation, strategy, and Excel modeling
- Relevant Coursework: Financial Modeling, Accounting, Negotiation, Corporate Finance, Strategic Communication

EXPERIENCE

Project Destined - Real Estate Private Equity Intern, Remote **Jan 2025 - Aug 2025**

Private Banking Intern

- Selected from 3,000-plus applicants for a national internship focused on private equity fundamentals
- Built two investment memos analyzing market comps, cap rates, and return profiles

AaronBux Wealth Management, Remote **Feb 2025 - Apr 2025**

Private Banking Intern

- Conducted investment research and contributed to portfolio strategy development across equities, fixed income, and alternative investments for high-net-worth clients
- Assisted with financial analysis, client outreach, and relationship management to support business development

Make A Play Foundation **Jan 2025 - Mar 2025**

Winter Formula One Fellow (Phase 2)

- 100 hours of intensive training in Excel modeling, accounting, and valuation completed through Wall Street Prep
- 5 teams collaborated to complete weekly projects in real-time environments simulating M and A workstreams

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Finance Innovation, Representation, and Mentorship (FIRM) **Jan 2025 - Present**

Cofounder, Treasurer

- Co-created a mentorship and career development initiative for underrepresented students pursuing finance and consulting
- Built partnerships with alumni and firm sponsors to connect students with industry professionals, facilitate recruiting opportunities, and create a sustainable pipeline for underrepresented talent in finance and consulting

Dartmouth Afro-American Society, HANOVER, NH **Aug 2022 - Jun 2023**

Freshman Representative

- Organized cultural programming in collaboration with campus organizations and college administrators, supporting community engagement and student success
- Collaborated with student leaders and administrators to support advocacy, community building, and student retention

SKILLS & INTERESTS

Computer: Data Input, Spreadsheet Modeling, Microsoft Applications

Additional Skills: Communication, Marketing, Adaptability, Curiosity

Interests: Sports, Nature, Music, Markets, Finding problems to create income

Interesting Fact: Until age ten, I lived in Ennis, TX, with my grandparents, where we grew all our fruits and vegetables in the backyard to cook, sell, and give to neighbors

ELLA C. UTSCHIG

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EDUCATION

University of Pennsylvania – Philadelphia, PA **GPA: 3.86/4.0**
B.A. in Economics, Minor Consumer Psychology (Wharton) Anticipated Graduation: May 2027
NCAA Division 1 Student-Athlete (Penn Varsity Softball), Wharton Leadership Academy, 2 x NFCA All-American Scholar Athlete

EXPERIENCE

TruStage - Finance Intern; Governance Risk and Assurance | Madison, WI (Remote) **June 2025- December 2025**

- Supported 5+ audits, testing controls and leading walkthroughs validating design/effectiveness.
- Developed forms and foundational surveys to track high-risk assessments, strengthening the emerging risk program's data consistency and monitoring capabilities.
- Partnered with risk owners to evaluate risk drivers, document control environments, and recommend enhancements to mitigation strategies
- Conducted emerging risk analysis on U.S. economic decline, assessing capital, liquidity, and portfolios.

Make A Play Foundation (MAP) - Finance/Consulting Fellow | Remote **September 2023- September 2025**

- Selected as 1 of 100 student-athletes for fellowship preparing underrepresented athletes for careers in finance and consulting through case studies and consulting with leading firms

Oliver Wyman – MAP Women's Initiative Network Fellow | New York, NY (Remote) **September 2024– December 2024**

- Selected as 1 of 50 sophomores to participate in a fellowship designed to prepare women athletes for careers in banking and consulting.

Morgan Stanley – Fixed Income Student Analyst; Planning Phase Owner | New York, NY (Remote) **March 2024 – June 2024**

- Delivered a portfolio allocation recommendation (60/40 equity vs. fixed income) for \$1M client retirement account,, presented to MD Stephen Dance
- Conducted macroeconomics analysis using PESTLE framework to evaluate investment risks and opportunities across asset classes.
- Applied Lean Six Sigma's DMAIC framework to prioritize 6 macroeconomic factors by impact, consolidation findings into a client-facing deck
- Authored a 2-page recommendation report to propose different asset classes to my team given the economic climate and backdrop of 2023, introducing ~5 possible resolutions that guided the team's final recommendation presented to Morgan Stanley through a 12-page slide deck

Wells Fargo – Housing Affordability Student Analyst | New York, NY (Remote) **January 2024 – March 2024**

- Designed affordable housing strategy presented to executives; created balanced scorecard for outcomes.
- Delivered an affordable housing strategy to the bank to expand affordable rental housing opportunities in URM communities, spearheading the creation of a balanced scorecard to visualize how my team's strategy can drive day-to-day priorities
- Led workstream evaluating 5+ options, producing a 2-page recommendation report.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wharton Leadership Academy – Participant | Philadelphia, PA **September 2023 – Present**

- Selected as 1 of a small cohort of student-athletes for Penn's flagship leadership development program led by Wharton faculty and national leadership experts.
- Collaborate with senior Wharton leadership staff and corporate executives to strengthen team culture, improve decision-making, and prepare for leadership roles in business.
- Completed DISC and Character Strengths assessments, leveraging feedback to enhance emotional intelligence, communication, and leadership style.
- Promoted from sophomore participant to junior-year mentor, guiding incoming fellows and facilitating discussions on resilience, accountability, and influence.
- Engage in monthly leadership intensives focused on applying business leadership principles to both athletic performance and professional success in corporate America.

University of Pennsylvania Softball Team – NCAA Division I Student-Athlete | Philadelphia, PA **August 2023 – Present**

- Devote 25+ hours a week to: practice/training, film sessions, individual and team meetings, games, tutoring, travel, and community service
- Competed in 38 games with 37 starts (30 in the outfield); collected 26 hits, 8 RBI, and ranked 2nd on team in OBP (.358), 3rd in batting average (.274), and 4th in OPS (.705)
- Led Penn with a .300 BA / .410 OBP / .440 SLG in Ivy League play; hit two collegiate home runs and achieved a career-high 5-for-5 game vs. Villanova
- Develop strong skills in communication, critical thinking, accountability, resiliency, teamwork, and time management through high-level competition.

SKILLS

- Financial Analysis • Market Research • Microsoft Office 365 Applications • R Studio • Google Workspace • PESTLE Framework • Lean Six Sigma (DMAIC)

Ethan Schiffman

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EDUCATION

Northwestern University – Evanston, IL

B.S. in Learning & Organizational Change, Minor in Business Institutions, and Kellogg Certificate in Financial Economics

UC Berkeley – Berkeley, CA

Intended Degree: Political Economy

- Cumulative GPA: 3.5 | Relative coursework: Economics, Principles of Business, Statistics, Survey of World History, Special Topics in Asia

Expected Graduation: December 2027

August 2023 – May 2025

PROFESSIONAL EXPERIENCE

Morgan Stanley – Extern to Senior VP & Family Wealth Director | San Diego, CA

July 2025 – August 2025

- Worked directly with Senior VP & Family Wealth Director Michael Tedesco, analyzing portfolio construction, equity allocation strategies, and market trends across multi-asset portfolios

- Gained exposure to stock and equity research through market analysis, learning to evaluate risk and sector performance drivers

Global Delta Securities – Equity Research Analyst (remote) | New York, NY

July 2025 – Present

- Chosen for a highly selective equity research position collaborating with undergraduates from other top-tier universities

- Supporting sector heads in the FIG group with financial statement review, market trend evaluation, and valuation analysis(DCF)

Norwood Capital LLC – Investment Analyst (remote) | Mill Valley, CA

August 2025 – October 2025

- Collaborated with Managing Partner and Stanford alum Charles Hoeveler to benchmark 100+ global companies, analyzing five years of EBITDA margins, performing volume analysis to identify sector performance drivers

- Utilized Capital IQ and Pitchbook to evaluate company financials, supporting long-short equity strategies with fundamental research

LEADERSHIP & INVOLVEMENT

Northwestern Men's Varsity Tennis – Student-Athlete | Evanston, IL

August 2025 – Present

- Commit 30+ hours weekly to practices, competition, and travel while managing a rigorous academic schedule

Investment Management Club – Member | Evanston, IL

September 2025 – Present

- Engaged in weekly discussions, networking events, workshops and speaker events focused on investment banking, private equity and asset management to build financial knowledge and industry exposure

Platinum Valuation Group – Student Analyst | Evanston, IL

October 2025 – Present

- Gaining deeper insights into valuation and investment strategies through learning modules on enterprise value, precedent transactions, public comps, DCF, and LBO frameworks

UBS Case Competition – Case Comp Experience | New York, NY

September 2025 – Present

- Selected as one of the top 15 performers to lead a team of 5 student athletes to deliver a corporate finance pitch to UBS executives

Point 72 Case Competition – Case Comp Experience | New York, NY

October 2025 – Present

- Led a team of 5 to deliver a stock pitch on Li Auto, presenting investment analysis and recommendations to industry professionals

- Developed a comprehensive investment thesis supported by detailed financial modeling and company valuation

UC Berkeley Men's Varsity Team – Student-Athlete | Berkeley, CA

August 2023 – May 2025

- 2025 ITA Scholar Athlete

- Entered UC Berkeley on an athletic scholarship as a high 5 star tennis recruit, ranked as high as #15 recruit in the country

- Collaborated with 10+ teammates working towards getting ranked #8 in the nation, highest ranking since 2016

VOLUNTEER EXPERIENCE

BNP Paribas Open – Professional Hitting Partner ATP/WTA | Indian Wells, CA

February 2023 – March 2023

- Professional ATP/WTA hitting partner hitting with World No. 1's and Grand Slam Champions: Carlos Alcaraz, Jannik Sinner, Andy Murray, Daniil Medvedev, and Iga Swiatek

Team Impact – Cal Athlete Ambassador | Berkeley, CA

March 2024 – May 2025

- Selected as a Cal ambassador mentoring kids with down syndrome and cerebral palsy through on court tennis activities, building confidence, coordination, and community connection

- Fostered inclusion by serving as a role model and teammate, helping integrate children into the Cal Men's Tennis environment

Youth Tennis San Diego Junior Council – Treasurer | San Diego, CA

August 2021 – May 2022

- Part of the treasury committee which managed over \$1,000 in funds to help fundraising events for the local tennis community

- Collaborated with YTSD Foundation to advertise and schedule monthly tennis tournaments that allowed underprivileged children to compete in the United States Tennis Association for free

SKILLS & INTERESTS

Technical Skills: Basic skills in Microsoft Excel, Financial Modeling, and Powerpoint | Capital IQ | Pitchbook

Personal Interests: Hiking, running, pickleball, downhill skiing, and avid Los Angeles Lakers fan

EVELYN C. NAUMANN

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EDUCATION

Columbia University | New York, NY

Expected Graduation May 2027

B.A. in Economics | **GPA: 3.9/4.0 (Dean's List all semesters)**

- **Relevant Courses:** Principles of Economics, Intermediate Microeconomics, Intermediate Macroeconomics, The Global Economy, Introduction to Econometrics, Calculus-Based Statistics, Multivariable Calculus

Westlake High School | Austin, TX

Graduated May 2023

- **Accomplishments:** graduated with high honors in the top 5% of class, Math Honor Society, AP Scholar with Distinction, two-year team captain of the volleyball team, AVCA Best and Brightest Award

PROFESSIONAL EXPERIENCE

International Accelerator Global Ventures – *Venture Capital & Accelerator Intern* | Austin, TX

May 2025 – August 2025

- Supported the strategic acceleration of early-stage AI-driven technology startups led by foreign-born founders by providing product and marketing guidance, while conducting due diligence to help the fund evaluate and select portfolio companies from a pipeline of 10+ seed and pre-seed ventures.
- Presented fund thesis and unique value proposition to prospective investors during the final phase of a \$50M capital raise, supporting the firm's transition to full active deployment and sharpening communication around early-stage VC strategy.

Angelou Economics – *Intern* | Austin, TX

May 2025 – August 2025

- Analyzed the economic impact of innovative startups, Fortune 500 companies, and public sector clients to advise on strategic and economic development planning projects, contributing to initiatives that have driven \$24B+ in investments across 1,000+ engagements.
- Developed strategic reports and economic development plans for the City of Austin, advancing initiatives to foster partnerships with Angelou Economics that drive economic growth by attracting foreign-born founders and scaling their startups.

Austin Country Club – *Summer Cabana Server* | Austin, TX

May 2023 – August 2024

- Led and mentored a team of over 20 servers, streamlining task delegation and optimizing service workflows to improve efficiency and client satisfaction in a high-volume, time-sensitive environment.
- Resolved cross-functional scheduling and supply issues by coordinating with staff, management, and vendors, ensuring seamless event execution and maintaining strong client relationships.

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Columbia Volleyball Team – *Division I Student-Athlete* | New York, NY

August 2023 – Present

- Collaborate with teammates, coaches, and other support staff to achieve competitive success in a high-performance NCAA Division I athletic environment, developing leadership, resilience, and communication skills under pressure.
- Dedicate 25+ hours to weekly training, competition, recruiting, and community impact initiatives, while balancing a rigorous academic workload to attain Dean's List academic standing.

Columbia Athletics Finance Society – *Member* | New York, NY

January 2025 – Present

- Engage in finance-focused meetings and industry panels, developing analytical skills and business insights vital for industry success.
- Partner with fellow student-athletes on resume-building and technical finance knowledge to accelerate professional development and peer learning.

Make-A-Play Foundation x Sixth Street – *Fellow and Team Captain* | Remote

March 2025 – May 2025

- Selected by MAP leadership to serve as Scrum Master, leading a team of 6 to provide strategic guidance on Sixth Street's potential acquisition with a flexible capital investment strategy by analyzing and forecasting income statements and cash flows to propose data-driven recommendations.
- Ranked in the top 1% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, advancing to the case competition round with Sixth Street and its multi-club ownership platform, Bay Collective.
- Directed sprint backlog management across 5 project phases, clearly defining deliverables and coordinating task execution, ensuring alignment across teams to deliver a final CIM and management presentation to a panel of Sixth Street team members after 6 weeks.

Boston Consulting Group – *BCG Advance Selected Participant* | Virtual

April 2025

- Engaged with industry leaders and collaborated in professional development workshops in an exclusive virtual conference designed to empower women in consulting.
- Developed leadership and consulting skills through interactive leadership and casework sessions designed to prepare participants for future success in the consulting and global business landscape, broadening understanding of industry practices to prepare for future consulting challenges.

Student-Athlete Advisory Committee – *Member* | New York, NY

August 2023 – August 2024

- Forged partnerships with student-athletes and university administrators to represent the interests of over 30 athletic teams and advocate for improved support of Columbia's student-athletes.
- Contributed to initiatives on diversity, inclusion, and community development, working with fellow committee members on how to broaden the impact of Columbia Athletics.

ADDITIONAL SKILLS

Language: Global Seal of Biliteracy in Spanish at the gold level

Computer: Microsoft Office, Google Suite, Canva, Affinity, HubSpot, Carta, Tactyc

GURLEEN K. TOOR

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EDUCATION

Brown University – Providence, Rhode Island

GPA: 3.85/4.0

Sc.B in Biology | Entrepreneurship Certificate

Anticipated Graduation: 2027

- **Accomplishments:** UTRA|SPRINT Award, Ted von Gerichten '78 P'13 Scholarship Recipient
- **Relevant Courses:** Microeconomics, Principles of Economics, Management of Industrial Organizations

PROFESSIONAL EXPERIENCE

Brown University – *ENGN0090/0900 Teaching Assistant* | Providence, Rhode Island

08/2024 – Present

- Facilitated weekly discussions for 30+ students using interactive activities and case studies, enhancing understanding of finance, marketing, operations and strategy
- Prepared course materials and adapted teaching methods to accommodate diverse learning styles, improving student engagement and performance.
- Provided mentorship and academic support, fostering a collaborative learning environment to ensure student success.

Brown University School of Public Health – *Research Assistant* | Providence, Rhode Island

08/2024 – Present

- Designed and implemented targeted outreach strategies for child care center recruitment, expanding study participation by 10+ facilities to improve research representation.
- Performed data management and analytics to track recruitment engagement, ensuring streamlined data collection for ongoing analysis.
- Collaborated with Dr. Tayla von Ash to support the development of research instruments, contributing to the study of childcare sleep environments.

Markham-Stouffville Urgent Care Center – *Medical Assistant* | Markham, Ontario, Canada

08/2021 – 03/2023

- Collaborated with healthcare providers and families to address patient concerns, enhancing communication and patient satisfaction.
- Delivered hands-on patient care in a high-volume urgent care setting, ensuring efficient service and patient comfort to support seamless clinical operations.
- Managed patient charts, monitored vitals, and recorded medical histories accurately to ensure up-to-date, organized medical records.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Sixth Street – *“Pick Six” Alternative Investments Fellow (Phase 1 & 2)* | Remote

03/2025 – Present

- Selected among top 5% of applicants for a highly competitive fellowship for college athletes in career development and interview preparation.
- Advanced to the case competition round with Sixth Street and Bay Collective. exploring multi-club ownership in women’s soccer.
- Worked on a 5-person deal to propose an investment in a company advancing women’s soccer ecosystem through long-term capital strategy.
- Led the “planning phase” workstream, responsible for completing ~5 individual deliverables in under 2 weeks including financial assumptions, and a preliminary income statement.
- Conducted a comparable company analysis, evaluating key metrics to estimate enterprise value and benchmark industry peers.
- Built a 3-year income statement model using Wall Street Prep training to project revenue, expenses and profitability.

Brown Women’s Soccer – *Student-Athlete* | Providence, Rhode Island

08/2023 – Present

- Balanced 25+ hours of weekly training with full-time academics contributing to an undefeated Ivy League championship season and top 5 national RPI ranking.
- Hosted and mentored prospective recruits, promoting Brown’s student-athlete experience and fostering team culture.
- Executive ambassador of Vartan Gregorian School, member of Team Impact and Alliance for Multicultural Athletes.

Markham Soccer Club – *Coach* | Markham, Ontario, Canada

05/2023 – 08/2024

- Designed and led soccer training sessions for players aged 7-15, enhancing individual skills and tactical understanding through personalized coaching.
- Communicated with league administrators, coaches and parents to coordinate team logistics, ensuring a smooth season.

HERworld – *Co-Founder* | Markham, Ontario, Canada

11/2021 – 06/2023

- Built a platform advocating for women’s healthcare accessibility and equality, raising awareness through workshops and community campaigns.
- Partnered with local healthcare organizations to create resources, empowering women with knowledge and access to healthcare services.
- Launched a mentorship program connecting young women with female professionals, fostering career growth and leadership development.

Bur Oak Medical Club – *Co-Founder* | Markham, Ontario, Canada

09/2021 – 06/2023

- Developed and moderated educational panels with healthcare professionals, providing students with insights into medical careers and pathways.
- Led interviews with undergraduate and medical students, offering guidance to aspiring healthcare professionals and strengthening the club’s mentorship network.

SKILLS & INTERESTS

- **Skills:** Agile Methodology, Project Management Professional (PMP) Training, Scrum, Business Strategy & Analytics, Market Research
- **Interests:** Entrepreneurship, Corporate Finance, Healthcare Innovation, Investment Strategies, Sports Management, Athletics

HANNAH E. RIGGINS

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EDUCATION

Princeton University – Princeton, NJ

GPA: 3.83/4.00

A.B. School of Public & International Affairs | Minor in Environmental Studies | Division 1 Cross Country & Track *Anticipated Graduation: May 2027*

- **Accomplishments:** 3x Ivy League Champion, 2x Ivy League Record Holder, 4x School Record Holder, 2024 & 2025 USTFCCCA All-Academic
- **Relevant Courses:** Environmental Economics, The Net-Zero Transition, Environmental Nexus, Quantitative Social Science, Microeconomics

PROFESSIONAL EXPERIENCE

Consulting Fellow – *Make a Play Foundation (MAP)* | Remote

September 2025 – Present

- Selected as one of 15 Fellows (top ~7% of 200+) in MAP's D-League Fellowship, partnering with the UBS Wealth Advice Center on a live case to design scalable, next-generation wealth management solutions for 200,000+ households.
- Plan to collaborate on a 5-member analyst team to design 5 innovative wealth management solutions, integrating ESG investing, digital dashboards, and advisor upskilling programs to expand reach and loyalty among emerging high-earning clients.

Sustainability Consultant – *Victoria & Alfred Waterfront* | Cape Town, South Africa

June – August 2025

- Co-authored V&A's Corporate Social Investment policy by conducting internal interviews across cross-functional teams, reimagining strategic frameworks, and benchmarking against corporate best-practice ESG standards to streamline operations and re-introduce organizational clarity.
- Evaluated the viability and environmental footprint of V&A's climate-forward initiatives to ensure alignment with shared value focus-areas & compliance with regulatory schemes such as United Nations Sustainable Development Goals & B-BBEE Socioeconomic Policies.

Blue Lab Research Assistant – *Princeton University High Meadows Environmental Institute* | Princeton, NJ

June 2024 – May 2025

- Expedited production of 3 podcasts via Adobe Suite tools, conducting interviews of artists and grassroots activists while abroad in Amsterdam to convey compelling climate justice-centered anecdotes on proactive water management and flood-resilient infrastructure.
- Forged connections with leaders in academia, policy, and industry by developing nuanced narratives to amplify diverse perspectives and educate key stakeholders on climate adaptation, encouraging collaborative approaches to new-age governance.

Outreach & Regulatory Director – *Watt-Our (Student-Founded Startup)* | Princeton, NJ

November 2023 - December 2024

- Spearheaded outreach to public utility entities within New Jersey and delivered high-level overviews to showcase beta product capabilities and gather feedback about piloting and distributing clean energy resources across the local grid.
- Identified statewide ESG incentives (subsidies, risk premiums, etc.) and regulatory/market entry barriers to battery implementation, monitoring the feasibility of strategic partnerships to demonstrate product attainment in real-world settings.

Owner & Chief Operator – *Thrift4ThePlanet Ecommerce Shop* | San Diego, CA

March 2020 – January 2024

- Enhanced customer experience through timely, direct engagement and iterative product marketing with the use of AI software to broaden profitability capabilities and promote sustainable consumerism within the Gen-Z demographic.
- Drove 10k+ in revenue over 12 months, curated 1,200+ sustainable product SKUs, and fulfilled 1k+ orders.

Campaign Intern – *The Office of U.S. Congressman Scott Peters* | San Diego, CA

April 2022 – March 2023

- Conducted door-to-door canvassing and managed a voter registration drive, fostering constructive dialogue with dissenting voters in a lower-income, predominately BIPOC area to bolster civic engagement in underrepresented communities.
- Performed deep database research on historical behaviors of the electorate as segmented by demographics like age, gender, and socioeconomic background to increase monetary contributions to Leadership PACs by 25% and optimize minority voter turnout rates.

ATHLETIC & COMMUNITY LEADERSHIP

Team Captain & Athlete – *Princeton University Division 1 Track & Field/Cross Country* | Princeton, NJ

September 2023 – Present

- Selected as captain by 50+ team members for outstanding athletic performances and recognized as the 2025 Most Improved Athlete; Contributed to three Ivy League titles by empowering individual leadership and cultivating a culture of resilience, accountability, and a team-first mindset.
- Dedicate 25+ hours per week across three competitive seasons to attending training and serving as an intermediary between coaching staff and athletes, effectively communicating concerns, settling conflicts, and facilitating consensus across various event groups to foster unity.

EcoReps Leader – *Princeton University Office of Sustainability* | Princeton, NJ

December 2024 – Present

- Headed the inaugural "Greening Athletics" gear drive, successfully collecting seven boxes of used athletics clothing and equipment to support 100+ underserved youth athletes in the Philly area while championing environmental stewardship and circular practices among student-athletes.

NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Intermediate R | ArcGIS & QGIS | Adobe Suite | Spanish - Working Proficiency
- **Interests:** Travel & Geography | Vintage Fashion | Running | Yoga & Meditation | Artificial Intelligence & Sustainable Business Transformation

JACOB M. QUAN

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EDUCATION

Carnegie Mellon University

Pittsburgh, PA

B.S. Double Major: Behavioral Economics & Statistics and Data Science, Minor: Financial Management

August 2023 – Present

- Expected Graduation: May 2027
- Cumulative GPA: 3.89/4.0
- Dean's List with Honors
- Relevant Coursework: Principles of Microeconomics, Principles of Macroeconomics, Finance, Methods for Statistics & Data Science, Principles of Python Programming, Probability and Statistical Inference, Differential & Integral Calculus, Matrix Algebra with Applications, Behavioral Economics, Empirical Research Methods, Causal Inference: from Data to Decisions.

EXPERIENCE

The Forbes Funds - Global Social Impact & Innovation Fellow | Pittsburgh, PA

May 2025 - August 2025

- Utilized Salsa CRM and Salsa Engage to manage stakeholder data, improving the accuracy and accessibility of key fundraising and engagement metrics across 2,500+ nonprofit organizations.
- Coded and cleaned large datasets consisting of 1,000+ stakeholder profiles using Microsoft Excel and imported the files into Salsa CRM to improve the data quality of historical records.
- Coordinated and streamlined concurrent data entry processes across diverse datasets, improving data accuracy and operational efficiency to support unified internal reporting and external communications.
- Designed multi-dimensional tagging systems to improve identification, retrieval, and de-duplication of stakeholder profiles.
- Developed and exported data visualization dashboards in Salsa CRM and campaign tracking tools within Salsa Engage, contributing to strategic communication, internal reports, and public-facing materials tied to social impact outcomes.

Carnegie Mellon University - Research Assistant | Pittsburgh, PA

May 2025 – August 2025

- Conducted and summarized structured interviews that synthesized findings to support data-driven analysis.
- Coded and cleaned a dataset of 200+ health casual language summaries using Excel to evaluate and improve categorization.
- Tested and evaluated Qualtrics surveys that provided detailed feedback on clarity, logic flow, and usability to enhance participant comprehension and data reliability.
- Designed an independent research project by managing hypothesis formation, data collection and analysis, and reporting.

Born Hospitality - Server | Burke, VA

January 2023 - January 2024

- Drove sales in a high-volume, fast-paced customer-facing environment.
- Delivered high-quality customer service while handling transactions, upselling products, and ensuring repeat business.
- Managed point-of-sale (POS) transactions, balanced daily cash flow, and maintained accurate sales records.

AWARDS, ACTIVITIES, AND HONORS

Carnegie Mellon University Varsity Swimming and Diving | Pittsburgh, PA

August 2023-Present

- *Recruited Distance Specialist*
- *UAA Conference Winter All-Academic Recognition*

Make A Play Foundation (MAP) - Overtime Elite Fellow '25 (Fall Cohort) | Remote

August 2025- Present

- *Selected as one of 15 Fellows (top ~7% of 200+ in MAP's Overtime Elite Fellowship, partnering with the UBS Wealth Advice Center on a live case to design scalable, next-generation wealth management solutions for 200,000+ households.*
- *Collaborate on a 5-member analyst team to develop a 3–5-year strategic roadmap blending advisor-led expertise with digital innovation to strengthen UBS's client experience model.*
- *Segmented UBS's client base across High-Net-Worth, next-generation professionals, and athlete demographics, identifying 3+ opportunity areas for personalization and engagement*
- *Design 5 innovative wealth management solutions integrating ESG investing, digital dashboards, and advisor upskilling programs to expand reach and loyalty among emerging high-earning clients.*

CMU Poker Club | Pittsburgh, PA

August 2025 - Present

- *Member*

SKILLS & INTERESTS

Skills: Data Visualization, Statistical Data Analysis, Data Cleaning, Project Management, Microsoft Excel, Microsoft Office, STATA, SQL, Salsa CRM, Salsa Engage, R Programming, Python Programming, Qualtrics

Interests: Acoustic/Classical/Electric Guitar, Formula One Racing, Investing, Game Theory, Languages, Culinary Arts, Traveling

U.S. Citizen | Availability: Summer 2026

JOHNSON D. HINCKEN

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EDUCATION

Gordon College – Wenham, MA

GPA: 3.94

B.A. in Finance | Minor in Data Science

Anticipated Graduation: May 2027

- **Accomplishments:** Presidential Honors (Fall 2023, Spring 2024, Fall 2024, Spring 2025)
- **Relevant Courses:** Financial & Managerial Accounting, Corporate Finance, Financial Markets & Institutions, Macroeconomics, Business Law, Professional Financial Planning, Econometrics (R, RStudio), Introduction to Programming (Python)

PROFESSIONAL EXPERIENCE

Wall Street Prep, Inc. – *Presidential Intern* | Newton, MA

May 2025 – Sept 2025

- Selected as one of 45 student leaders nationwide, receiving advanced training in financial modeling, accounting, and financial statement analysis.
- Spearheaded the launch of Gordon College's Young Leaders in Finance chapter to expand financial education and mentorship for students.
- Collaborated with Wall Street Prep to organize virtual workshops, speaker events, and networking sessions with top financial professionals.

AaronBux Asset Management – *Asset Management Intern* | Washington, D.C.

Jan 2025 – Apr 2025

- Researched 10+ grants/contracts for social impact initiatives, aiming to empower low-income families through financial literacy programs.
- Conducted market research to analyze client demographics and refine targets, supporting a \$10M projected AUM in the initial year for the startup.
- Developed a pitch deck outlining AaronBux's investment strategies and value proposition to attract clients and secure investor commitments.

MJRE – *Financial Analyst Intern* | Radnor, PA

Nov 2024 – Feb 2025

- Built financial models for 3 commercial real estate deals totaling \$12M+, projecting cash flows and analyzing IRR and DSCR.
- Analyzed performance metrics and market trends to identify opportunities and risks, optimizing asset performance and long-term profitability.
- Evaluated comparable properties based on key factors (e.g., price psf, size, location, etc) to ensure accurate valuation and maximize ROI.

Wawa, Inc. – *Customer Service Associate* | Ocean City, NJ

May 2022 – Present

- Prepared approximately 200 customer orders per shift with accuracy and consistent quality in a fast-paced environment.
- Managed inventory stocking and maintained cleanliness to support efficient daily operations during 40-hour peak summer workweeks.
- Delivered customer orders with average wait times under 5 minutes, enhancing peak-hour efficiency through strong team coordination.

LEADERSHIP & ACTIVITIES

MAP x Sixth Street – *"Pick Six" Alternative Investments Fellow & National Case Competition* | Remote

Mar 2025 – Jun 2025

- Ranked in the top 5% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, advancing to the case competition round with Sixth Street and its multi-club ownership platform, Bay Collective.
- Collaborating with a small deal team of 5 to strategically recommend a new company that positively impacts the women's soccer ecosystem, utilizing a long-term, flexible capital investment strategy that aligns with Sixth Street's goals.
- Led the "control phase" workstream, completing ~5 key deliverables in under 3 weeks, including analyzing SEC-filed financials and conducting a DCF sense check to validate valuation assumptions, assess capital efficiency, and ensure alignment with Sixth Street's investment criteria.

Certiport x Microsoft – *Microsoft Office Specialist (MOS): Excel Associate (365 Apps) NJ State Champion* | Ocean City, NJ

Jun 2024 – Present

- Achieved Microsoft Excel Associate (365 Apps) certification with the highest score in the state (960/1000) on a rigorous, performance-based exam demonstrating advanced technical proficiency, speed, and accuracy.
- Qualified for the Microsoft Office Specialist U.S. National Championship, granted to top-performing candidates nationwide.

Gordon College Student Managed Fund (Gordon SMF) – *President & Portfolio Manager* | Wenham, MA

Mar 2025 – Present

- Developed and implemented governance, investment strategy, and risk management frameworks to successfully revitalize the Gordon SMF (formerly Investment Club), establishing a disciplined, data-driven portfolio management process.
- Led equity research and delivered stock pitches, employing comparable company analysis (CCA) to target a 5% alpha and identify undervalued investment opportunities supporting long-term portfolio growth.

NCAA – *Division III Collegiate Athlete* | Wenham, MA

Aug 2023 – Present

- Competed as an NCAA Division III athlete for Gordon College Men's Tennis, demonstrating discipline, teamwork, and resilience while striving for athletic excellence and contributing to the team's overall success.
- Exhibited strong leadership and work ethic by balancing full-time academics with 25–30 hours per week of collegiate tennis, developing advanced time management skills, and perseverance in a high-pressure dual commitment.

ADDITIONAL INFORMATION

- **Skills and Languages:** Stock & Crypto Investing, Mandarin Chinese (native, no longer proficient), English (native & primary)
- **Software and Tools:** Microsoft Excel, FactSet, TradingView, Stock Analysis
- **Key Programs:** American Legion Jersey Boys State (ALJBS), SEO Career, CareerSpring, Goldman Sachs Insight Series, SMBC Explore
- **Interests:** Weightlifting, Tennis, Ping pong, Skiing, Video games (Elite Smash: Competitively ranked top 5% in Super Smash Bros. Ultimate)
- **About Me:** Adopted at age 9, First-generation college student, Co-founded landscaping business at age 12, Grounded in Christian faith and service

JULIA NAKABUGO LEARY

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EDUCATION

Cornell University | Ithaca, New York

GPA: 3.6/4.0

B.A. Economics & B.A.(Hons) Multidisciplinary Research, College Scholar | Minors: Int'l Trade & Development, Int'l Rel.

PROFESSIONAL EXPERIENCE

Polo Barn Manager & Groom – *CNY and Skaneateles Polo Clubs* | Ithaca and Skaneateles, NY **May-Aug. 2025**

- Managed care and exercise of Cornell's summer polo ponies, including turnout, feed, medical treatment, drills, and practices; managed horses for professional players during tournaments, including tacking and horse care

Financial Development Intern – *Lybertine (startup, pre-seed)* | London, UK **Jul.-Aug. 2024**

- Conducted market research, risk analysis, and back-end technical trouble shooting to support company growth; created and maintained financial documentation and accounting processes for investor presentation

Corporate Strategy Intern – *Brous Enterprises/Flair Strategic Communications* | Ithaca, NY **May-Jun. 2024**

- Researched and analysed Ithaca real estate market to consult new firm entrances; created both qualitative and quantitative reports; tracked and evaluated prospective risks and opportunities to support clients' strategies

Leasing Professional – *Campus Life & Style* | Syracuse, New York **Apr.-Aug. 2023**

- Managed ~250 bed property, acted as liaison between corporate and local teams while coordinating vendors, performing emergency on-call & maintenance work due to staff shortages, and handling all client interactions
 - Drafted and published press releases, conducted research for weekly market reports, translated notices and legal documents into Spanish, analyzed financials by managing all general ledgers and property's budget
-

LEADERSHIP & COMMUNITY INVOLVEMENT

Undergraduate International Law Review – *Staff Writer* | Ithaca, NY **Feb. 2025-present**

- Conducted macroeconomic analysis, political research, and international law due diligence; specialized in development economics and poverty trap analyses, with an additional focus in international trade disputes
- Underwent rigorous training for writing and editing, published in Cornell University Library (ISSN: 3066-2796)

Varsity Polo – *Fundraising & Alumni Coordinator, Leaders2Leaders Participant* | Ithaca, NY **Sept. 2023-present**

- Responsible for fundraising management, alumni and donor organisation; grossed over \$100,000 in 24 hours during Cornell's 2024 Giving Day; elected to lead 2025 fundraising effort and re-establish alumni relationships
- Organised first year players to manage care of 42 polo ponies alongside coaching staff and barn care, handled responsibilities including creating and serving on sub-teams to muck stalls, turn out, feed and exercise horses
- Nominated by head coach for multi-year leadership program to improve leadership skills and acquire key management concepts as one of two team representatives; applied strategies to lead team throughout seasons

Pre-Professional Business Fraternity (Phi Chi Theta) – *DEI Chair* | Ithaca, NY **Nov. 2023-present**

- Delivered weekly presentations of consulting cases in real estate, fintech, marketing, and hospitality; researched and created stock pitches, developed basic understandings in accounting and Microsoft Suite
 - Headed recruitment committee overseeing 200+ applicants, created events including information sessions and panels that aligned with the fraternity's inclusivity and diversity initiatives
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ADDITIONAL INFORMATION

- Research & Writing Experience:** Academic experience through working papers on development economics, IPE, and political science; honours thesis research spanning global development processes, anthropological economics, and urban planning; legal research and writing in Cornell Undergraduate International Law Review
- Skills:** MS365 Suite, research processes, project management, market reports and PR drafting, team leadership
- Languages:** English (fluent, native), Spanish (fluent, heritage), Mandarin Chinese (beginner, limited)
- Programs:** Make a Play Foundation (2025 Undergraduate Winter Fellow, Formula 1 Program), IMFx Debt Management, Reporting and Investors Relations; IMFx Monetary Policy Analysis & Forecasting, Seaport Global Holdings & Securities (2025 Summer Intensive Workshop Participant, focusing on market research & sovereigns)
- Interests:** Piano, Polo, Second-hand book shopping, Formula 1, Ancient architecture and poetry

Karlee R. White

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EDUCATION

Harvard University – Cambridge, Massachusetts

GPA: 3.6/4.0

B.A. in Psychology | Minor in Economics | Graduation Year: 2027

- **Accomplishments:** Magna Cum Laude, Honor roll, CIF Division 1 Player of the Year, CSC Academic All-District Team
 - **Relevant Courses:** Microeconomics, Macroeconomics, Statistical Psychology, Spanish
-

PROFESSIONAL EXPERIENCE

Sports Academy – *Inventory Management and Scorekeeping* | Thousand Oaks, California

May/2023 – Present

- Calculated, organized, and distributed inventory designed by the facility, while preparing hundreds of items to be sold before the sale date, while holding precise records. Overall, increasing the revenue from merchandise.
- Organized set-ups for tournaments while precisely keeping track of game scores and records.

Cambridge Labs – *Basketball Training/Coaching* | Cambridge, Massachusetts

October 2023 – Present

- Attentively taught 50-100 young kids per day, from ages 7 to 15, the proper skills in Basketball, preparing them to perform well in games and potentially make it through tryouts.
- Coached young players' concepts and creativity in the game of Basketball.

Self-Employed – *Babysitting/Dog and House Sitting* | Los Angeles, California

May 2024 – Present

- Carefully watched over young children ages 10 to 17. Organized schedules for each kid, provided transportation, and ensured they were fed, showered, walked with, and in bed within their suggested time. Teaching them discipline while having fun!
 - Communicated with Parents/ Dog owners frequently and stayed overnight to make sure each child made it to school on time, and any other extracurricular activities.
-

LEADERSHIP & COMMUNITY DEVELOPMENT

Women's Basketball Student-Athlete - Player | Cambridge, Massachusetts

August 2023 - Present

- Division 1 Athlete, participating in 30+ hours per week.
- Dedicating 5 hours per day to training, development, & team growth, resulting in an Ivy League Championship, and the chance to play in March Madness.

MAP x Sixth Street – *"Pick Six" Alternative Investments Fellow (Phase 1 & 2)* | Remote

03/2025 – 06/2025

- Ranked in top 5% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, advancing to the case competition round with Sixth Street and its multi-club ownership platform, Bay Collective
- Collaborating with a small deal team of 5 to strategically recommend a new company that positively impacts the women's soccer ecosystem, utilizing a long-term, flexible capital investment strategy that aligns with Sixth Street/Bay Collective's goals
- Performed a comparable company analysis against 3 similarly situated companies, evaluating ~5 key metrics to determine the enterprise value of our proposed company relative to other industry peers, while creating an income statement for my team

Harvard Women's Basketball – *Chief Marketing Officer* | Cambridge, Massachusetts

September 2024 – Present

- Connect my teammates with 6-8 other successful athletes and former student-athletes from Harvard. Building a strong Alumni connection that satisfies both current and former athletes.
- Engage with both athletic and academic realms of the University to help one another interact and build a larger community.

Undergraduate of Women's Harvard Athletics – *Board Member* | Cambridge, Massachusetts

October 2024 – Present

- Active Board member involved in the Alumni relations and community outreach aspect of the club, which helps increase funding and provides members of the club with network outlets to get a head start on their future.
 - Organize 3 events, assisting other female student-athletes to network and build connections with nearly 10 successful alumni.
-

ADDITIONAL SKILLS

- **Skills and Language(s):**
 - Technological skills in programs such as Google Docs, Google Sheets, PowerPoint, Google Slides, and Photoshop.
 - Experience in multitasking, managing details, and systematizing tasks efficiently while maintaining quality work.

Kennedy G. Herndon

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EDUCATION

University of California, Berkeley

GPA: 3.4/4.0

B.A. : Data Science and Applied Mathematics | Graduation Year: 2027

- **Accomplishments:** 2025 All-ACC Academic Team, Co-Founder/President of Student Athletes In Tech at UC Berkeley, French-Certified by the MINISTÈRE DE L'ÉDUCATION NATIONALE of France, African American Initiative Scholarship at UC Berkeley, Division I UC Berkeley Women's Lacrosse
- **Relevant Courses:** CS61A: The Structure and Interpretation of Computer Programs, Linear Algebra, Multivariable Calculus, Data 100: Principles and Techniques of Data Science

Phillips Academy, Andover, MA

GPA: 3.7/4.0

SKILLS

Languages & Databases: Python, SQL, Snowflake, MATLAB

Tools & Libraries: Scikit-learn, Pandas, NumPy, Matplotlib, Dayplot, Seaborn, Excel, PowerPoint, Word

WORK EXPERIENCE

Lafayette Square, Washington, D.C.

06/2025 – 09/2025

Summer Associate

- Collaborated in a team of five to underwrite a middle-market private credit transaction using Lafayette Square's standard investment evaluation process
- Analyzed financial statements, credit metrics, and industry dynamics to assess risk and develop with the objective of delivering a short-form investment credit memo and presentation to Lafayette Square Investment committee

Division 1 Athlete Camp Counselor, University of California, Berkeley, CA

09/2023 – Present

- Responsible for leading drills for over 100 girls in order to assess for potential recruitment at UC Berkeley women's lacrosse.

PROJECTS

Analyzed Schedule Difficulty in the National Basketball Association (NBA)

09/2025 – 09/2025

- Developed a multiple linear regression model that effectively estimated the impact of schedule-related factors—such as opponent strength, travel, and schedule density—on total regular-season wins for each NBA team from 2019–20 through 2023–24. Identified the teams most positively and negatively influenced by schedule difficulty.

Spam/Ham Classification – Student | Berkeley, CA

01/2025 – 04/2025

- Developed a logistic regression model to classify emails as spam or non-spam by engineering features from raw text data. Utilized Scikit-learn for preprocessing, model fitting, and performance evaluation, including ROC curve analysis. Focused on validating accuracy and minimizing overfitting, gaining practical experience in text classification and binary model workflows (88% accuracy on unseen test data).

Predicting Housing Prices in Cook County – Student | Berkeley, CA

- Created and fitted a linear model to few features of the housing data to predict house prices in Cook County, Illinois. Then analyzed the error of the model and then improved the model's performance. Achieved top accuracy (3/3 points) by predicting within the closest target range.

Gradient Descent and Sklearn – Student | Berkeley, CA

- Optimized machine learning models by defining loss functions and engineering features. Applied Ordinary Least Squares for linear models and gradient-based methods for nonlinear models, using gradient descent to improve accuracy.

LEADERSHIP

Student Athletes In Tech - President | Berkeley, CA

01/2024 – Present

- Provided 20 student athletes with resume development sessions, interview prep sessions, and study group sessions.
- Responsible for presiding over monthly general body meetings.

MAP x Sixth Street – “Pick Six” Alternative Investments Fellow (Phase 1 & 2) | Remote

03/2025 – 06/2025

- Ranked in top 5% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, advancing to the case competition round with Sixth Street and its multi-club ownership platform, Bay Collective
- Collaborating with a small deal team of 5 to strategically recommend a new company that positively impacts the women's soccer ecosystem, utilizing a long-term, flexible capital investment strategy that aligns with Sixth Street/Bay Collective's goals
- Performed a comparable company analysis against 3 similarly situated companies, evaluating ~ 5 key metrics (i.e., business model, growth rate, size) to determine the enterprise value of our proposed company relative to other industry peers
- Built my team's income statement in under 1 week, applying the lessons learned from ~ hours of instruction on Wall Street Prep (Chapter 2: Income Statement) to track our company's revenue, expenses, gains, and losses

Mary Gilman

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EDUCATION

TUCK SCHOOL OF BUSINESS AT DARTMOUTH

Tuck Business Bridge Program

Hanover, NH
Summer 2025

- Participated in a highly-selective 3-week program taught by MBA faculty, providing an in-depth introduction to financial accounting, corporate finance, managerial economics, communications, marketing, spreadsheet modeling, and strategy. Additional topics included ethics, Excel skills, organizational behavior, inclusive leadership, and team building.
- Performed a team-based valuation analysis of Company, which included financial and strategic assessments, a DCF analysis, and a final presentation to industry executives and faculty

BROWN UNIVERSITY

B.A Architecture & ScB Cognitive Neuroscience

Providence, Rhode Island

- Varsity Field Hockey D1 Athlete
- Co-ed Club Ice Hockey, *member*
- Orthodox Christian Fellowship, *Board Member*
- Brown University Radio, *Host*
- Bluegrass Band, *Bass, Vocalist, and Guitarist*
- Jockapella, *Varsity Athlete A Capella Vocalist*

2023-2027

EPISCOPAL ACADEMY

High School

Newtown Square, Pennsylvania

- Lilley Fellowship, Independent Study Grant, *Underrepresented Female Poets 19th century*
 - PJAS Competition 2nd Place Award, *C. Elegan study: Observed impact of Vitamin D3 on Cognition*
-

EXPERIENCE

BROWN DESIGN WORKSHOP

Workshop Monitor, School of Engineering

Providence, RI
2025-2027

- Supervise 1-50 students per shift in a makerspace equipped with woodwork, 3D printing, laser cutting, and metalwork tools.
- Deliver safety and tool certifications across six equipment areas, reducing risk and enabling wider student access, while fostering a culture of creative exploration.
- Serve as a contact for machine maintenance, user education, and incident response during weekly shifts.

NC3 COMMUNITY CAPITAL

Grant and Coalition Intern

Remote
2024

- Conducted diligence on 10 prospective investments, analyzing financial viability, market positioning, and community impact.
- Researched over 50 grant opportunities, identifying funding aligned with new research and community initiatives.
- Initiated outreach to 15+ community capital and investment groups, expanding NC3's investment and coalition network.

VENTURE INVESTMENT ASSOCIATES

Intern

Peapack, NJ
2023

- Monitored investment activity across diverse portfolio VC and PE funds, by attending annual meetings, tracking capital calls, distributions, and reviewing K1s, and consolidated and summarized industry data for investor quarterly reports.
- Assessed partnership performance by analyzing investment memos, historical returns, and exit activity, identifying key drivers and risks.

KITTERY POINT YACHT CLUB

Sailing Instructor

New Castle, NH
2019

- Instructed 6-12 students aged 8-16 in rigging, boat handling, and navigation on Optimist, O'Day, and 420 class sailboats.
- Designed and implemented daily lesson plans tailored to varying skill levels while enforcing safety protocols during lessons and races.

PERSONAL

- Interests: Architecture, skiing, guitar, bass, ice hockey, field hockey, ceramics, oil pastel, sailing, bassist on Spotify album
- Community Service: Puerto Rico Service Trip, *Volunteer* Green mountain Bluegrass Festival, *Volunteer*
- Language/Travel: English, extensive travel throughout pacific/Caribbean
- Technical Skills: Microsoft Office Excel, 3D Rhinoceros Software, Photoshop, Adobe Illustrator, InDesign
- Certifications: Level 2 Rhino 3D certification, Woodworking certification, Metal work, Laser cutting

REGANNE H. CHEANG

reganne@wharton.upenn.edu | (469) 771-4119 | [LinkedIn](#)

EDUCATION

University of Pennsylvania, Wharton School of Business, Philadelphia, PA

May 2027

B.S. in Economics | Concentration in Finance and Real Estate

- *Relevant Coursework:* Introduction to Finance, Monetary Economics and the Global Economy, Accounting and Financial Reporting, Business Economics, Introduction to Business Statistics, Introduction to Management, Business Communication, Introduction to Marketing, Legal Studies
- *Accomplishments:* Ambassador of WAA (Women's Athletic Association), 2-Time State and Regional Champion - Gymnastics, 3-Time National Qualifier - Gymnastics

EXPERIENCE

Northwood Investors LLC | *Real Estate Investments Summer Analyst*, New York, NY

May 2025 – July 2025

- Prepared presentation materials for over 15 real estate asset evaluations that aided in investment decision-making
- Contributed to firm wide strategy session, focused on potential investment opportunities
- Utilized Excel-based models for financial analysis of real estate assets

Warburg Pincus | *Investment Banking Case Competition*, New York, NY

September 2024 – February 2025

- Selected as 1 of 50 sophomores to participate in a fellowship preparing women athletes for careers in banking and consulting
- Executed a comprehensive valuation analysis of a prospective HVAC company acquisition, strategically aligned with Warburg Pincus' 2025 investment objective to acquire a small, value-add HVAC company
- Performed due diligence by examining financial statements—including income statement, balance sheet, and cash flow statement—from Junius & JP Morgan, uncovering key insights into success probabilities in the HVAC industry

Morgan Stanley | *Fixed Income Student Analyst; Scrum Master*, New York, NY

March 2024 – May 2024

- Achieved the role of “scrum master,” given to 15 top performers from Make A Play's fellowship of 1,250+ college athletes
- Led a team of 5 first-year athletes tasked with delivering an investment thesis to MS's Fixed Income team + Managing Director, Stephen Dance
- Team finalist in MAP x Morgan Stanley case competition and placed first in the preliminary round

LEADERSHIP & COMMUNITY DEVELOPMENT

Leadership Council | *Member*, Philadelphia, PA

November 2024 – Present

- Designated as 1 out of 3 Leadership Council Members from a cohort of 24 to work as a liaison between the gymnastics team and coaching staff
- Facilitate communication and mitigate conflicts that may arise within the team

Team Impact | *Representative*, Philadelphia, PA

August 2024 – Present

- Chosen from a cohort of 24 members to represent Team Impact, an organization aimed at matching children facing serious illness or disability with college sports teams to create long-term relationships
- Collaborated with team leadership to plan and execute Team Impact initiatives—such as a Six Flags outing and birthday dinner—enhancing the experience of our Team Impact member, Eilyn

Make A Play Foundation (MAP) | *MAP Fellow '23 - '25 (Cohort)*, New York, NY

December 2023 – Present

- Selected as 1 of 100 college athletes to participate in a fellowship that prepares first-year athletes for professional success
- Completed 20+ hours of targeted interview preparation, professional development coaching, and industry-specific training for competitive roles

University of Pennsylvania Varsity Gymnastics Team | *NCAA Division I Student-Athlete*, Philadelphia, PA

August 2023 – Present

- Fostered teamwork and increased synergy within the team through organizing team events
- Competed and practiced ~20 hours a week, significantly improving time management and teamwork skills

SKILLS

Languages: Fluent in spoken Cantonese, basic conversational in Malagasy

Interests: Baking, exploring new restaurants

RYAN T. MULROONEY

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EDUCATION

Georgetown University – Washington, D.C.

GPA: 3.7/4.0

B.S. in Healthcare Management and Policy | Minor in Economics

Anticipated Graduation: 2027

- **Accomplishments:** Division I Student-Athlete, NCAA National Championships Qualifier, 2x Big East Conference Champion, Dallas Randolph Memorial Award recipient for “Most Outstanding Male Performer”
- **Relevant Courses:** Accounting, Intermediate Microeconomics, Health Economics, The Politics of Healthcare, Health Services Research, Managerial Ethics, Organizational Theory

PROFESSIONAL EXPERIENCE

Georgetown University School of Health – Peer Advisor | Washington, District of Columbia

March 2025 – Present

- Demonstrated excellent communication skills through one-on-one meetings, group advising, and virtual interactions with diverse student populations
- Provided guidance and support to students by offering advice on academic planning, time management, and study strategies, resulting in student success
- Helped 50+ new students transition successfully into college life through orientation and fostering a community network

District 196 – Drug and Alcohol Prevention Program Specialist | Rosemount, Minnesota

August 2022 – June 2023

- Taught 15 engaging lessons to 50+ 6th-grade students on drug prevention, responsibility, and goal-setting, using interactive presentations and learning strategies
- Demonstrated leadership by serving as a positive role model in the classroom

Kowalski’s Markets – Courtesy Clerk | Eagan, Minnesota

June 2021 – August 2023

- Delivered high-quality customer service by efficiently bagging groceries and assisting customers to their vehicles
- Managed store shelves with precision through careful cleaning and timely restocking.
- Effectively directed customers towards their desired items.

LEADERSHIP & COMMUNITY DEVELOPMENT

Georgetown Track and Field – Member | Washington, DC

August 2023 – Present

- Practiced discipline with time management by balancing 20+ hours of weekly training and travel with a full academic schedule, achieving a 3.7 GPA while competing at the Division I level
- Created a goal-oriented and achievement-focused mindset by setting and meeting high-performance goals, earning two Big East Conference champion titles and qualifying for the D1 NCAA national championship
- Promoted leadership and mentorship for newer team members, providing guidance, motivation, and support

Make A Play Foundation – Analyst | Remote

October 2025 – Present

- Selected as one of 15 Fellows (top ~7% of 200+) in MAP’s D-League Fellowship, partnering with the UBS Wealth Advice Center on a live case to design scalable, next-generation wealth management solutions for 200,000+ households.
- Collaborate on a 5-member analyst team to develop a 3–5-year strategic roadmap blending advisor-led expertise with digital innovation to strengthen UBS’s client experience model.
- Present a 10-slide client-ready deck and supporting DDQ to UBS leadership on December 8, 2025, demonstrating how UBS can scale personalization and trust through technology-enabled wealth advisory models.

Independent Health Economics Researcher

January 2025 – August 2025

- Analyzed over a decade of CMS Data from their Hospital Provider Cost Report
- Identified 30 treatment hospitals that engaged in M&A activity from 2011 – 2019
- Currently using STATA to analyze data using the difference-in-differences causal model with the goal of being published in a peer reviewed journal
- Research is currently paused due to other obligations.

NON-TECHNICAL SKILLS & INTERESTS

- **Interests:** Sports (Football, Basketball, Running), Python, R, Applied Statistics, Math Modeling