

Abigail A. Collis

+1 (703) 206-8447 • ABBYCOLLIS622@GMAIL.COM

EDUCATION

Williams College – Williamstown, MA

Bachelor of Arts in Economics | Minor in Global Economic Development Studies | **SAT:** 1440

Expected Graduation: June 2028

Cumulative GPA: 3.64/4.0

- **Awards/Accomplishments:** Student-Athlete (Varsity Soccer), 2025 Fall All-Academic Team
 - **Relevant Coursework:** Introduction to International Relations, Global Environmental Governance, Capitalism and Coercion
-

PROFESSIONAL EXPERIENCE

Oliver Wyman

MAP Strategy Consulting Fellow

Remote

Jan 2026 – Present

- Led the Planning Phase on an OW healthcare operations case, managing 4+ workstreams over a 10-week sprint to address wait times, handoff bottlenecks & clinician burnout, aligning a 5-person team around data-driven hypotheses to shape a Hospital of the Future
- Quantified system bottlenecks across 10+ core hospital metrics (ED LOS 6.8–8.5 hrs vs <6 hr benchmark; boarding 4–6 hrs vs <2 hrs; 90–120 min bed turnover vs 60 min best practice), translating operational gaps into capacity loss equivalent to ~6 beds/day
- Analyzed staffing strain across 1:6–8 med-surg ratios, ~10% vacancy, and 5–12% overtime levels, connecting shift misalignment and peak-demand mismatch to higher LWBS rates (+0.5–1.0 pts per boarding hour) & measurable throughput decline during high-volume

HBC Group at SERHANT

Senior Intern

McLean, VA

Jul 2025 – Aug 2025

- Contributed to the creative team by supporting a firmwide rebranding initiative, collaborating on marketing concepts and messaging across 3–4 weekly planning cycles to clarify the new brand identity and strengthen the brokerage's transition to a new platform
- Developed and presented 5+ weekly advertising strategies informed by client feedback, supporting a smooth rebrand process and improving communication continuity to maintain strong client satisfaction throughout the transition period
- Conducted in-depth research and create 12 scripts for a month-long social media campaign covering real estate news and market trends, increasing audience engagement and expanding brand visibility across multiple target channels

Healthy Baller LLC

Marketing and Expansion Intern

Washington, DC

May 2024 – Jun 2024

- Composed and released weekly social-media campaigns across video and photo formats to promote 1-2 new company locations in the D.C. Metro Area, increasing visibility of the expansion and strengthening outreach to emerging client markets
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LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Alhambra Consulting Group

Group Strategist

Williamstown, MA

Oct 2025 – Present

- Collaborate with a 4–6 member team to research the feasibility of integrating College Dining Hall Swipes with a local business, assessing operational benefits, financial implications, and stakeholder impact to inform data-driven strategic recommendations
- Develop a comprehensive business pitch presented to the College President, Board of Trustees, and Dining Management, clearly communicating value proposition, implementation consideration + long-term strategic impact for campus services/student experience

Williams College

Orientation Leader & Mentor

Williamstown, MA

May 2025 – Sep 2025

- Created and led structured programming to mentor 30+ first-year athletes, connecting them with campus resources, academic support services, and upperclass student-athlete role models to strengthen long-term community integration and academic transition outcomes

Economics and Business Concentration

Captain

McLean, VA

Sep 2023 – May 2024

- Led strategic expansion initiatives by presenting to students and faculty advisors, driving participation that doubled the program's size within one academic year and strengthened sustained engagement in applied economics and business study

Hilton Supply Management

Aftercare Program Volunteer

McLean, VA

Jun 2023 – Aug 2023

- Conducted independent research on supply-chain effectiveness across Europe, the Middle East, and Africa by analyzing 20+ regional operational differences and presenting insights that clarified cultural and logistical factors impacting Hilton's sourcing strategy

The Leukemia & Lymphoma Society

Team Leader

McLean, VA

Oct 2022 – Mar 2023

- Organized and led a 15-person student team to raise \$100K+ for pediatric leukemia and lymphoma research, coordinating outreach, events, donor targeting, sponsorship partnerships, and multi-channel fundraising strategy to maximize donations, retention + visibility
 - Connected with 150+ community members through structured outreach events, school-wide awareness campaigns & local partnership initiatives, strengthening public engagement, donor conversion & long-term support for ongoing research + patient-advocacy efforts
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SKILLS & INTERESTS

- **Skills and Language(s):** Basic Conversational Chinese, Microsoft Excel, Microsoft PowerPoint
- **Interests:** Chocolate Chip Banana Bread, Minions, English Bulldogs

ADA C. FARMER

<https://www.linkedin.com/in/ada-farmer-38b79633a/> • (336) 410-1944 • adafarmer49@gmail.com

EDUCATION

Johns Hopkins University – Baltimore, Maryland

GPA: 3.79/4.0

B.A. in International Studies and Natural Sciences | ACT/SAT: 36/1600 | Graduation Year: 2028

- **Accomplishments:** Member of the Varsity Field Hockey team, Selected to National Academic Squad by National Field Hockey Coaches Association (February 2025)
- **Relevant Courses:** Intermediate Spanish I and II, US Foreign Policy, States Regimes and Contentious Politics, Applied Chemical Equilibrium and Reactivity, Genetics

PROFESSIONAL EXPERIENCE

JHU Athletics Department – *Front Office Worker* | Baltimore, Maryland

03/2025 – PRESENT

- Prepared and distributed marketing materials for Hopkins Athletics at the entrance to lacrosse games, spreading awareness for our non-Division I teams
- Organized check-in and refreshments for donors and alumni in Cordish Lacrosse Center during men's and women's lacrosse games, enhancing guest experience for VIPs spectating

The Porch Kitchen and Cantina – *Hostess and Server* | Winston-Salem, North Carolina

06/2021 – 12/2024

- Organized waiting lists, existing tables, and new parties while taking to-go orders on the phone and greeting customers, increasing efficiency especially on busy nights
- Managed multiple tables at once, greeting guests, taking food and drink orders, running food, answering questions, and providing customer service

Wake Forest Cancer Center – *Unpaid Intern* | Winston-Salem, North Carolina

06/2023 – 08/2023

- Created a heatmap in R to analyze lung adenocarcinoma data and the relation between tumor metabolism pathway activity and anti-tumor immunity, identifying future directions for research into differences in patient immune subtypes
- Action, Context, End Goal (25-30 words)
- Action, Context, End Goal (25-30 words)

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *Spring Fellow (Phase 1)* | Remote

03/2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

RJR High School Field Hockey – *Captain* | Winston-Salem, North Carolina

06/2023 – 11/2023

- Organized and ran summer preseason practices before try-outs, coming up with drills and splitting players into groups in order to develop young players and keep the future of our program alive
- Created practice plans for captain's practices during the season in order to lessen the load on our coach who had a full-time separate job
- Ran warm-ups for each practice and game, keeping players on task and

Help Our People Eat of Winston-Salem – *Volunteer* | Winston-Salem, North Carolina

06/2022 – 08/2024

- Delivered produce and lunches to churches and neighborhoods in food deserts for them to distribute after their Sunday morning services

ADDITIONAL SKILLS

- **Skills and Language(s):** Java, R, Excel
- **Awards:** Calvin Coolidge Presidential Scholarship Finalist and Coolidge Senator, Second Place in the US Court of Appeals for the Fourth Circuit High School Essay Contest, Regional Selection for American Chemical Society Chemistry Olympiad
- **Interests:** biochemistry/genetics, international relations, travel

Adrianna M. Getzloff

[LinkedIn Profile](#) • +1 (906) 399-5109 • adrigetz@umich.edu

EDUCATION

University of Michigan – Ann Arbor, MI

Expected Graduation: June 2028

Bachelor of Arts in Business Administration | Minor in Community Action and Social Change

- **Awards & Accomplishments:** Division 1 Student-Athlete (Rowing), Awarded a full academic scholarship through the Ross School of Business Upper Peninsula Scholars Program; Peer Mentor
- **Organizations:** BBA Marketing Club, Michigan Women in Business
- **Relevant Courses:** Financial Accounting, Business Analytics & Statistics, Principles of Economics, Business & Leadership, Business, Communication, Calculus I

PROFESSIONAL EXPERIENCE

Oliver Wyman

Remote

MAP Strategy Consulting Fellow

Jan 2026 – Present

- Selected as 1 of 25 NCAA athletes (~15%) for a 10-week OW fellowship, completing case-style work on workflow redesign, ROI logic, and implementation sequencing to strengthen structured problem-solving and client-ready communication under time pressure
- Ranked top 25% across three superday-style mock cases by applying hypothesis-driven thinking and quantitative reasoning, and now scheduled to present a hospital-of-the-future re-design plan live to OW leaders on 3/23/26 advocating for tech-enabled care delivery

MDex

Ann Arbor, MI

Marketing Analyst

Oct 2025 – Present

- Developed a full rebrand by analyzing Gen Z behavior and 10+ competitor platforms, creating personas, tone guides, and messaging pillars that repositioned MDex as a student-centered campus app and improved cross-team strategic clarity
- Built a research-backed content framework and analyzed user insights across 5+ segments to unify marketing, product, and outreach teams, strengthening alignment, communication flow, and MDex's shift toward a broader community engagement platform

The Red Barn Brewing Co.

Wilson, WI

Startup Strategy Associate

Aug 2025 – Present

- Conducted market, consumer, and rural-economic research across 5+ data sources to size demand, segment customer groups, and test feasibility for a new brewery venture, strengthening early strategic framing, evidence-based planning, and overall launch readiness
- Co-developed the business plan by shaping financial assumptions, drafting early investor materials, and refining brand concepts while supporting community outreach to validate insights and increase visibility across a 1,000+ resident market, improving strategic decision quality

Island Resort and Casino

Bark River, WI

Lifeguard (Seasonal)

Mar 2023 – Present

- Ensured safety for ~100 daily guests by enforcing pool protocols, monitoring high-traffic zones, and communicating real-time risk assessments to management, strengthening operational reliability and contributing to a consistently safe and positive environment
- Coordinated with 10+ staff members during peak hours to maintain coverage, streamline handoffs, and uphold safety standards, reinforcing teamwork, situational awareness, and performance consistency across a demanding and fast-paced guest environment

Getzloff Corn Maze

Wilson, WI

Operations & Communications Associate (Seasonal)

Sep 2019 – Present

- Managed operations for 4,000+ seasonal visitors by optimizing admissions flow, cash handling, and inventory processes, improving guest throughput & enhancing reliability during peak-volume periods through clearer task ownership + strengthened on-site execution
- Designed social media campaigns that increased followers 300% and generated ~2,000 impressions per post while coordinating annual Honor Flight fundraiser concerts, improving community engagement, operational planning, and execution discipline across events

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Upper Peninsula Scholars Student Advisory Board

Ann Arbor, MI

Board Member & Mentor

Oct 2024 – Present

- Mentor rural first-year students through 10+ academic support and community-building programs, leading workshops on campus resources and building peer networks that strengthen confidence, belonging, and first-year retention during key academic transitions

University of Michigan Varsity Rowing Team

Ann Arbor, MI

NCAA Division 1 Student-Athlete

Sep 2024 – Sep 2025

- Balanced 20+ hrs/week of Division I rowing with full-time coursework while coordinating with 30+ teammates in high-pressure training environments, strengthening time management, communication discipline & consistency in team-based competitive execution

Honor Flight Network

Wilson, WI

Event Organizer

Sep 2025 – Sep 2025

- Planned and executed a concert fundraiser supporting Upper Peninsula veterans by managing logistics, 5+ sponsorships, and volunteer coordination, increasing community engagement + strengthening local support for Honor Flight initiatives through effective outreach

SKILLS & INTERESTS

- **Skills:** Market Research, Competitive Analysis, Brand Strategy, Consumer Insights, Project Coordination, Operations Optimization
- **Programs:** Microsoft Excel (functions & pivot tables), PowerPoint (story-driven slide design), Canva, Adobe Creative Suite
- **Interests:** Rural Economic Development, Branding & User Behavior, Community Leadership, Event Design, Brand Optimization

ALEXANDER (ALEKOS) Y. BINDER

(323) 630-7123 • AYB2126@COLUMBIA.EDU • [LINKEDIN.COM/IN/ALEXANDER-BINDER27/](https://www.linkedin.com/in/ALEXANDER-BINDER27/)

EDUCATION

Columbia University – New York, NY **GPA: 4.05**
Bachelor of Arts, Financial Economics & Comparative Literature | Concentration in Business Management *Expected Graduation: May 2028*

- NCAA Division I Student-Athlete (Men's Swimming & Diving)

Loyola High School of Los Angeles – Los Angeles, CA **ACT: 35/36 | GPA: 4.65**

- CA State Record Holder (200 medley relay), Scholar Athlete of the Year (2024) *August 2020 - June 2024*

PROFESSIONAL EXPERIENCE

Yelo (Forbes 30 Under 30 Startup) – *Head of Growth* | New York, NY **04/2025 – Present**

- Spearhead GTM growth across 22 city-specific markets for a consumer mobility startup, managing 20 local teams and executing data-driven acquisition campaigns to accelerate early user adoption and inform pricing, messaging, and distribution strategy.
- Scale Gen-Z content and ambassador engine to drive adoption and awareness, managing 50+ creators and 200+ ambassadors nationally.
- Collaborate on product strategy and investor outreach, supporting a successful \$700K pre-seed raise from top venture capital firms.

UNI Future Together Foundation – *Founder* | Los Angeles, CA **01/2021 – Present**

- Founded a 501(c)(3) nonprofit building student-led, open-source solutions to address systematic educational inequality.
- Launch and scale ongoing initiatives like AccessEdTech (600+ devices donated) and FoodSource CA (student-run food redistribution).
- Raised \$45K+ and grew the organization to 16 high schools with 300+ members, serving 10,000+ families while building a 13K+ digital following, demonstrating end-to-end execution across fundraising, operations, partnerships, and community impact at meaningful scale.

Vista Equity Partners – *Make A Play Investment Banking Fellow* | Remote **05/2025 – Present**

Selected Transaction Experience: *StatStream Technologies* – *Technology M&A / Strategic Advisory Simulation*

- Selected as 1 of 6 Team Captains (from 1,200 fellows) to lead a cross-school team in a technology M&A simulation, shaping the StatStream investment thesis through mid-market SaaS positioning, market structure analysis, and Vista-style value creation priorities.
- Executed a simulated SaaS acquisition as Vista Equity Partners, conducting end-to-end financial analysis across a 5-year, three-scenario model and drafting an IC-ready investment memo to support valuation, diligence, and go/no-go decision-making.

Project Destined x Link Logistics (Blackstone Portfolio company) – *Real Estate Private Equity Intern* | Remote **06/2025 – 08/2025**

- Analyzed U.S. industrial real estate markets through a 6-week Link Logistics Bridge Program, evaluating asset valuation, portfolio strategy, and underwriting fundamentals tied to Blackstone's \$150B+ real estate platform to inform future investment decisions.

Caprae Capital Partners – *Private Equity Analyst* | Remote **05/2025 – 08/2025**

- Contributed 15+ hours weekly to deal origination, market analysis and industry research in a 3-month private equity analyst program.
- Produced weekly investment theses on target sectors, sourcing 100+ acquisition leads using PE screening tools and investment filters.

Center on Japanese Economy and Business (CJEB) – *Program Intern* | New York, NY **09/2024 – Present**

- Serve as an English-language partner in the CJEB Visiting Scholars Program, supporting executives and researchers from leading Japanese companies while acting as a liaison connecting Columbia undergraduates with CBS-based research and programming.

Ignis Journal – *Published Research Author* | Los Angeles, CA **08/2023 – Present**

- Authored and published original research titled "The World of Yōkai: Exploring Japan's Cultural Folk Spirituality" in *Ignis*, Volume V.

LEADERSHIP & COMMUNITY DEVELOPMENT

Columbia University Varsity Men's Swimming and Diving – *NCAA Division I Athlete* | New York, NY **08/2024 – Present**

- Compete as an NCAA Division I varsity swimmer at Columbia, training 20+ hours weekly while balancing a full academic load.
- Lead eight 3-day recruit visits annually, representing the program to prospective athletes, supporting recruiting yield and team culture.

Columbia University Japanese Student Association – *Director of External Affairs and Communications* | New York, NY **08/2024 – Present**

- Direct external affairs and communications for a 100+ member cultural organization, leading outreach, partnerships, event execution.
- Led marketing and emceed for 2025 Matsuri Festival that raised \$13K in sponsorships, secured 12 vendors, and drew 2,000+ attendees.

American Enterprise Institute – *Summer Honors Scholar* | Washington, DC **05/2025 – 06/2025**

- Studied economic policy and democratic capitalism under Dr. Michael Strain, participating in intensive seminars and theory discussions.
- Engaged directly with policymakers at the Joint Economic Committee, examining how economic research informs legislative action.

Ignatian Scholars Tutoring Program – *Head Academic Tutor* | Los Angeles, CA **08/2022 – 06/2024**

- Chosen from 1,300 students to lead an academic tutoring program, managing 70 peer tutors and tutoring for 12+ hours weekly.
- Expanded access by launching new tutoring initiatives at primary schools in underserved, low-income neighborhoods across LA.

SKILLS & INTERESTS

- Skills and Languages: Japanese (Business Proficient), basic Java, Wall Street Prep (Accounting, Technical Finance Interview Guide)
- Interests: Japanese and Greek culture, Beli, NFL, Fashion, Surfing, Education, Rock music, Astronomy

Amber W. Yin

[LinkedIn.com/in/amber-yin-7b6258324](https://www.linkedin.com/in/amber-yin-7b6258324) • (314) 541-6796 • awy2112@columbia.edu

EDUCATION

Columbia University – New York

GPA: 3.92/4.0

B.A. in Economics | Mathematics or Statistics concentration

Graduation Year: 2028

Lafayette High School – St. Louis, Missouri | GPA – 4.4 (W) / 3.9 (UW) | ACT – 35

- **Accomplishments:** National Merit Finalist (2024), Blue chip tennis recruit in the class of 2024 (Highest ranking: 10), Glory of Missouri Award Recipient for Education (2024), MSHSAA Class III State Champion (2023), USTA St. Louis Player of the Year (2022), Post-Dispatch Girls Tennis Player of the Year (2024), Leadership Award in Scholastic Journalism Honoree (2024), Easterbowl doubles champion (2021)
- **Relevant Courses:** Principles of Economics, Calculus III, Calculus-based Intro to Statistics, AP Statistics, AP Calculus BC, AP Macroeconomics, AP Microeconomics

PROFESSIONAL EXPERIENCE

Epic Pharma – *Data Analyst Intern* | Queens, New York

June 2025 – July 2025

- Supported the analytics team in collecting, analyzing, and interpreting data that informs strategic business decisions through market research and deficiency studies
- Analyzed business data to identify trends, evaluate performance, and present actionable insights to stakeholders using tools such as Microsoft Excel, Teams, and PowerPoint
- Assisted the finance team on a weekly basis with basic accounting, transferring data from paper records to Excel

Online Tutoring for Students in China Project – *Tutor* | Remote

January 2021 – May 2021

- Taught basic English skills to young Chinese students over Zoom, helping over 50 kids improve their vernacular

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *Winter Fellow (Phase 1)* | Remote

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 50+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attended weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley).

Make-A-Play Foundation (MAP) – *Case Competition (Phase 2: Execution)* | Remote

January 2025 – Present

- Led the "execution phase" workstream by managing a well-organized sprint backlog of ~10 tasks, including the target persona and marketing strategy, enabling me to complete ~20% of the project ahead of schedule, boosting overall team productivity
- Collaborated with team to deliver 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to tactically outline the specific actions/tactics needed to market our plan

Columbia University, NCAA Division I Women's Tennis Team – *Member* | New York

September 2024 – Present

- Dedicated 35 hours per week to practice, competition, travel, agility & conditioning, strength-training, team meetings while balancing academic coursework, and as a freshman, played in the singles and doubles line-up
- Hosted recruiting events, organized schedules, worked with teammates to build relationships and collaboration

High School Yearbook: The Legend – *Events Editor, Sports Editor* | Wildwood, Missouri

August 2021 – May 2024

- Served as an editor for 2 years (on staff for 3) with 20 hours a week in publications, oversaw Events and Sports sections of 5-8 students each, was a photographer all 3 years for events and sports, taught journalism to new students
- Awards: All-Missouri Winner for Yearbook Portrait/People Design (2022), Best of Show for Yearbook Sports Package (2023), Excellent Winner for Sports Feature/Reaction Photo and Sports Action Photo (2024)

Core Tennis Academy – *Assistant Coach* | Creve Coeur, Missouri

June 2023 – August 2024

- Coached team training groups, helped develop the skills of over 50 young players

ADDITIONAL SKILLS

- **Language(s):** English (native), Mandarin Chinese (conversational)
- **Tools and Programs:** Microsoft Excel & PowerPoint, Adobe InDesign, Social Media, Canva, EDesign
- **Interests:** Investment Banking, Consulting, Research and Data Analysis, Newspaper/Publications, Photography, Sports

Amy W. Qin

[LinkedIn Profile](#) • (301)-674-7678 • amyq@sas.upenn.edu

EDUCATION

University of Pennsylvania – Philadelphia, PA

GPA: 3.9/4.0

B.A. in Economics | ACT: 33 | Graduation Year: 2028

- Accomplishments: AP Scholar with Distinction, 2x NISCA All-American, Washington Post Winter All-Met First Team
- Relevant Courses: Intro to Macroeconomics, Intro to Business Statistics, Calculus II, Intro to Programming, Physics I

PROFESSIONAL EXPERIENCE

NAF Verizon – *SWE Intern* | Rockville, MD

Summer 2023

- Organized and simplified data workflows by designing interpretable models for effective collaboration across Verizon's business units using Qlik software.
- Managed multiple deadlines effectively in a fast-paced corporate environment, ensuring timely delivery of key projects.
- Presented visual models to leadership and team members, communicating technical concepts to non-technical audiences.

Stonebridge Sharks Swim Team – *Assistant Swim Coach* | Rockville, MD

Summer 2024

- Mentored younger swimmers, fostering a positive and encouraging environment to build confidence and sportsmanship
- Connected the local community by hosting and participating in weekly social events for the swim team through pep rallies.
- Organized and supervised swim meets, coordinating event schedules, managing heat sheets, and ensuring smooth transitions between races to maintain efficiency and fairness.

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *Winter Fellow (Phase 1)* | Remote

January 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company.

Wharton Asia Investments – *Consumer and Retail Investment Analyst* | Philadelphia, PA

August 2024 – Present

- Developed and delivered comprehensive stock pitches to peers and industry professionals, combining in-depth analysis of financial statements, industry dynamics, and competitive positioning to formulate actionable investment recommendations.
- Leveraged financial tools and platforms such as Excel, Bloomberg Terminal, and Capital IQ to conduct quantitative analysis, build financial models, and extract relevant market data to support decision-making.
- Participated in weekly workshops and training sessions led by peers, deepening my understanding of core investment banking concepts such as valuation methodologies (comps, precedents, DCF), M&A processes, and capital raising strategies.

We Can Swim! – *Volunteer Member* | Philadelphia, PA

August 2024 – Present

- Assist in teaching swim skills to 300+ low-income children in West Philly, promoting water safety and confidence.
- Support the development and execution of community outreach efforts for "We Can Swim," helping to increase program participation and extend access to swimming education for underprivileged youth.

Maryland Classical Youth Orchestra – *Trumpet Player* | Bethesda, MD

October 2021 – May 2024

- Strengthened foundation of teamwork and collaboration through playing in a 40+ person orchestra.
- Encouraged proper time management skills by having to balance three-hour rehearsals, schoolwork, and practice.
- Advocated for the arts local community, promoting the value of music education and cultural enrichment.

ADDITIONAL SKILLS

- Skills and Language(s): English (Native) | Chinese (Advanced Proficiency) | Spanish (Basic Proficiency) | Java (Advanced proficiency) | C++ (Basic Proficiency) | Excel | Microsoft Office
- Programs: Goldman Sachs Possibilities Summits | Academy of Information Technology
- Interests: Journaling | Movie-watching | Avid Music Listener | Overwatch | Beach Volleyball

AOIFE W. TURNER

[LINKEDIN PROFILE](#) • (650) 338-8830 • [EMAIL ADDRESS](#)

EDUCATION

Columbia Engineering – New York, New York

GPA: 3.81/4.0

B.A. in Computer Science | SAT: 1510 | Graduation Year: 2028

- Relevant Courses: Introduction to Computer Science, Multivariable Calculus, Data Structures, Art of Engineering, Linear Algebra and Probability

PROFESSIONAL EXPERIENCE

Reliable Robotics – *Software Apprentice* | Mountain View, California

June 2023 - August 2023

- Programmed a CRC checker in Python to determine the consistency of transferring data using different CRCs, presented findings to the department
- Designed wire harnesses used in an autonomous cargo airplane

MVLA Shooting Stars – *Coach* | Los Altos, California

June 2022 – June 2024

- Assisted in coaching young players from 4 to 10 years old
- Led them through soccer drills, guided them to love the sport

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) x Microsoft – *Winter Fellow (Phase 1 & 2)* | Remote

February 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

National Honors Society – *Member* | Los Altos, California

January 2022-June 2024

Completed volunteer work to give back to the community, such as volunteering at the soup kitchen and helping with environmental efforts.

- Attended weekly meetings to educate myself on inequities in our community and ways to help
- Maintained a 4.0 throughout highschool

Columbia University Women's Soccer – *Player* | New York, New York

August 2024 - Present

- Competed at the D1 Level
- Managed a hard workload along with challenging sports, allowing me to develop personally
- Helped build a positive environment among teammates
- Top Drawer Soccer Top 100 Freshmen Preseason & Midseason Rankings

Los Altos High School Varsity Captain – *Player* | Los Altos, California

October 2023 – February

2024

- Helped foster an inviting atmosphere and environment, making sure everyone felt included
- Organized team events, such as fundraising and end of year parties
- Voted MVP senior year

ADDITIONAL SKILLS

- Skills and Language(s): English, Mandarin
- Interests: Computer Science, Mechanical Engineering, Investment Banking

Ashleigh L. Masterson

[LinkedIn Profile](#) • +1 (475) 228-6583 • ashleighmasterson@gmail.com

EDUCATION

University of California, Berkeley – Berkeley, CA

Expected Graduation: June 2028

Bachelor of Arts in Economics

Cumulative GPA: 3.93/4.0

- **Awards/Accomplishments:** NCAA D1 Lacrosse All-ACC Academic Team (2025); All-ACC Honor Roll (2025); Violich Family Scholarship Honoree (2025-2026 Academic Year)
- **Relevant Coursework:** Calculus AB, Calculus BC, Introduction to Economics, Microeconomics

London School of Economics – London, UK

June 2025 – July 2025

Summer Program

- **Relevant Coursework:** AI for Business: Management, Strategy, and Governance

PROFESSIONAL EXPERIENCE

Oliver Wyman

Remote

Strategy Consulting Fellow

Jan 2026 – Present

- Selected from a nationwide pool of NCAA athletes ($\approx 15\%$ acceptance) for a 10-week consulting fellowship, completing structured training on workflow redesign, capacity modeling & diagnostic problem-solving aligned to Oliver Wyman's healthcare consulting team
- Develop 5–7 process-flow maps, utilization models, automation concepts, and KPI dashboards for a Hospital-of-the-Future redesign, generating insight frameworks that reduce wait times, improve throughput, and enhance decision-readiness for Oliver Wyman

Silver Springs Country Club

Ridgefield, CT

Snack Bar Attendant

Jun 2024 – Aug 2024 | Jun 2025 – Aug 2025

- Managed 200+ weekly POS transactions while analyzing peak-hour demand patterns and product turnover to streamline service flow, improving order accuracy and reducing wait times to elevate overall member satisfaction across high-traffic summer periods
- Coordinated setup for 20+ events by organizing inventory, staging layouts, and supporting vendor logistics, ensuring timely execution and contributing to smoother guest flow, higher service reliability, and consistently positive event-day experiences

Youth Lacrosse

Wilton, CT

Assistant Coach

Apr 2023 – Jun 2024

- Designed 15+ hrs/week of practice plans using learn-before-action frameworks tailored to diverse learning styles, improving technical consistency and producing measurable execution gains across 50+ middle-school athletes throughout competitive seasons
- Synthesized monthly feedback from 50+ players and parents while tracking game-day statistics to shape weekly strategy adjustments, strengthening communication clarity, tactical decision-making, and overall team performance across the season

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Student Athletes in Business Club

Berkeley, CA

Co-President

Oct 2025 – Present

- Organize 4 networking events and coordinate outreach to 20+ companies, strengthening employer relationships and creating structured pathways that expanded access to internships, mentorship, and industry exposure for 40+ student-athletes
- Design and deliver 3 career-development programs while managing 6+ officers across committees, improving operational consistency and expanding career-readiness support that increased member engagement and preparedness for business pipelines

Emerson Elementary School

Oakland, CA

Special Needs and Physical Education Volunteer

Sep 2025 – Dec 2025

- Led weekly 60-minute PE sessions for 15+ students by designing teamwork-focused activities that improved cooperation, resilience, and confidence while reinforcing structured movement routines that supported stronger classroom engagement and behavior
- Coached 15 students with special needs using Proloquo2Go and non-verbal tools, improving communication success rates and strengthening regulation routines that enabled smoother transitions and more consistent daily participation across settings

Bronx Lacrosse Club

Wilton, CT

President

Jun 2022 – Jun 2024

- Led 3 town-wide fundraising events generating \$1,500+ for equipment access, expanding playing opportunities for Bronx youth and strengthening community engagement through targeted outreach and coordinated volunteer activation
- Managed a \$5,000 annual operating budget by tracking donations and expenses in Excel, improving financial transparency and enabling reliable planning for clinics, gear distribution, and partnership collaboration with Bronx Lacrosse leadership

Girl Scouts of America

Wilton, CT

Seniors

2012 – 2021

- Raised \$500 across 3 businesses and design a park-bench installation in Google Slides, improving community-space accessibility and demonstrating early project-management, budgeting, and stakeholder-alignment skills through successful execution
- Organized a disability-awareness reading day for 60+ students by coordinating 20 peer volunteers and developing age-appropriate content, strengthening inclusion efforts and improving literacy engagement across the elementary school community

SKILLS & INTERESTS

- **Language(s):** English, Japanese, French, Python Code
- **Skills:** Digital Marketing, Multilingual Communication, Social Media Strategy, Entrepreneurship & Start-Up Management

ASHLEY HONG

ashley.hong@columbia.edu | (650) 823-3847 | Bay Area, CA | linkedin.com/in/ashleyrhong

EDUCATION

COLUMBIA UNIVERSITY, COLUMBIA COLLEGE

Bachelor of Arts, Major in Computer Science, Concentration in Business Management

New York, NY

Expected May 2028

Cumulative GPA: 3.9/4.0 | SAT: 1530 | Honors: Dean's List (All Eligible Semesters)

Activities: Division 1 Varsity Swim, Columbia Women of Wall Street, Columbia Athletics Finance Society, LendingCore Partners

Coursework: Intermediate Microeconomics, Multivariable Calculus, Linear Algebra, Calc-Based Statistics, Advanced Programming

EXPERIENCE

GIRLS WHO INVEST

Intensive Program Scholar

New York, NY

Dec 2025 - Present

- Accepted into a selective, self-guided online educational program focused on understanding the investment industry and core investment concepts
- Program modules included: Wall Street Prep courses in Excel, financial reports, financial statement modeling, and accounting
- Additional coursework includes: asset class education, continued industry exposure, and professional development support

YOUNG LEADERS IN FINANCE

Presidential Intern

New York, NY

Nov 2025 - Present

- Lead a branch of Young Leaders in Finance at Columbia, expanding access to finance education and mentorship on campus
- Strengthen leadership and entrepreneurial abilities through structured weekly coaching and mentorship meetings

LEXAR INTERNATIONAL

Product Marketing Intern

San Jose, CA

Jun 2025 - Dec 2025

- Produced actionable insights for China product management teams by conducting diligence on 4 competitor products, evaluating and consolidating performance data and market trends to support SSD product research and development
- Verified data integrity for 105+ products, verifying specifications to inform pricing decisions and competitive benchmarking
- Improved process efficiency by 75% across sales and marketing, centralizing 10,000+ digital assets to accelerate file retrieval

MAKE A PLAY x SIXTH STREET

Alternative Investments Fellow

Remote

Mar 2025 - Jun 2025

- Collaborated on a 6-member team to evaluate a potential acquisition in the women's soccer ecosystem, conducting deal sourcing, market research, and valuation analysis to identify high-growth investment opportunities within the industry
- Pitched a recommendation featuring a value-add investment thesis aligned with Sixth Street's growth-oriented strategy

LEADERSHIP & ACTIVITIES

COLUMBIA WOMEN'S BUSINESS SOCIETY

Conference Committee

New York, NY

Sept 2024 - Present

- Lead outreach for a technology speaker panel, coordinating outreach with 20+ powerful female tech leaders to deliver an insight-driven discussion at Columbia's Annual Women's Business Leadership Conference, hosting 400+ attendees
- Secure product sponsorships from 60+ businesses through research and targeted outreach, strengthening corporate relations

GRATA INC

Spring Grata Scholar

Remote

Mar 2025 - Apr 2025

- Built a mini pitch deck for an AI-therapeutics target, sourcing companies on Grata during a 5-week M&A education program
- Interviewed 6 M&A professionals to develop a strategic approach for effective market research and investment analysis

SHIN SHIN YOUTH GROUP

Youth Group President

Los Altos, CA

Aug 2020 - Sept 2024

- Raised \$5,000+ to support the construction of schools in rural China, expanding education in impoverished communities
- Taught monthly math and financial literacy workshops, providing skills to support the stability of 100 underserved families

SKILLS & INTERESTS

Technical Skills: Microsoft Excel, PowerPoint, Python, Java | Languages: Conversational in Mandarin, Basic Skills in Spanish

Interests: MLB (SF Giants), Swimming, Asian Cuisines, Cafe Hopping, Hiking, Skateboarding, Classical Piano, Pickleball

ASHLEY M. YANG

295 Greenwich Street, New York, NY 10007 | (929) 286-1777 | amy44@cornell.edu

EDUCATION

Cornell University, SC Johnson College of Business

Ithaca, NY

THE CHARLES H. DYSON SCHOOL OF APPLIED ECONOMICS AND MANAGEMENT

Anticipated Graduation: May 2028

Candidate for Bachelor of Science in Applied Economics and Management

GPA: 4.0

Concentration: Finance; **Related Coursework:** International Trade and Finance, Business Statistics, Managerial Economics

STUYVESANT HIGH SCHOOL

New York, NY

National Merit Scholarship Finalist; ACT: 35

Graduation: June 2024

WORK EXPERIENCE

GI CAPITAL MANAGEMENT LTD.

New York, NY

Alternative Investments Intern

May 2025 – September 2025

- Created materials used for investment evaluation, outlining target IRRs, competitive positioning, and industry outlook
- Screened potential cross-border investment opportunities, analyzing financials, business models, and key credit risks
- Assisted on live financial and strategic deal discussions for companies across financial services, real estate, and hospitality

MORGAN STANLEY & MAKE-A-PLAY FOUNDATION

Remote

Sales and Trading Fellow

March 2025 – May 2025

- Built 3 diversified investment strategies to allocate a \$2.5M portfolio with a 60-40 equity-to-fixed income allocation
- Performed comprehensive PESTEL analysis to assess macroeconomic and geopolitical risks, informing investment thesis
- Delivered final investment recommendation to investment analysts, leading a live Q&A session on strategic reasoning

BANK OF AMERICA & MAKE-A-PLAY FOUNDATION

Remote

Investment Banking Fellow

January 2025 – March 2025

- Advised a private equity client on the potential acquisition of a healthcare startup, collaborating with a lean deal team
- Developed investment thesis and strategic analysis supported by financial forecasts to assess potential acquisition
- Analyzed financial statements to gauge profitability, cash flow, and financial health, identifying key drivers of performance

JP MORGAN CHASE

New York, NY

Leveraged Finance Intern

June 2024 – August 2024

- Prepared client-facing MedTech investment presentation, highlighting strategic rationale and market positioning
- Assessed financial performance and risks of non-investment grade companies using SEC filings and earnings calls
- Supported client calls and developed presentation materials, gaining exposure to active deals across various industries

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

CORNELL DIVISION 1 WOMEN'S VARSITY FENCING

Ithaca, NY

Fencer

September 2024 – Present

- Committed 20+ hours per week to training, developing key time management skills to balance academic schedule
- Appointed as 1 of 2 representatives from the Varsity Fencing Team to the Cornell Student Athlete Advisory Committee
- Selected to represent Team USA on the International Cadet World Team in Grenoble, France and Bucharest, Romania

CORNELL FINANCIAL ANALYSTS

Ithaca, NY

Healthcare Sector Director

September 2024 – Present

- Led team in creating long-short investment pitches, performing industry research and modeling for healthcare companies
- Produced weekly investment banking deliverables including financial models, industry analysis decks, and stock pitches
- Selected as 1 of 10 out of 270 applicants through stock pitch performance, and technical and behavioral interviews

SOCIETY FOR WOMEN IN BUSINESS

Ithaca, NY

Private Equity Analyst, Mentor

January 2025 – Present

- Conducted research on healthcare private equity transactions, culminating in end-of-semester presentation to 30+ analysts
- Analyzed financial performance, operational metrics, and market trends to assess value creation and investment outcomes
- Chosen as 1 of 3 sophomores to guide new members in career exploration, facilitating connections with industry leaders

SKILLS & INTERESTS

Skills: Microsoft PowerPoint, Microsoft Excel, Capital IQ

Interests: Running, NFL Football, Cooking, Baking Banana Bread, NYT Games, The Amazing Race, Traveling, Skiing

Organizations: Korea Finance Society, Student Athlete Advisory Committee, Women of Color in Athletics

AUDREY LIN

LINKEDIN.COM/IN/AUDLIN • (203) 551-0883 • AUDLIN@MIT.EDU

EDUCATION

Massachusetts Institute of Technology – Cambridge, MA

GPA: 5.0/5.0

B.S. in Electrical Engineering with Computing | Minor in Math, Economics | ACT/SAT: 36/1580

Anticipated Graduation: May 2028

- **Accomplishments:** Regeneron Science Talent Search Top 300 Scholar, National Merit Finalist, AP Scholar with Distinction, International Summer School for Young Physicists (ISSYP) Student Scholar, ASA/NAMEPA Marine Science Scholarship 1st Place HS
- **Relevant Courses:** Programming in Python, Programming in C and Assembly, Differential Equations, Mathematics for Computer Science (Discrete Math), Multivariable Calculus, Electricity & Magnetism, Classical Mechanics

PROFESSIONAL EXPERIENCE

MIT Research Laboratory of Electronics – *Undergraduate Researcher* | Cambridge, MA

December 2024 – Present

- Fabricate an innovative open-source spectrometer with broad spectral range (200-1100 nm) utilizing back-thinned CCD technology, improving sensitivity and affordability and achieving comparable readout rates to state-of-the-art commercial systems
- Conduct performance characterization tests to evaluate quantum efficiency, sensitivity, and signal-to-noise ratio
- Utilize technical skills in hardware design, device fabrication, and data analysis to optimize system performance

MIT Student Sustainability Coalition – *Co-lead* | Cambridge, MA

December 2024 – Present

- Serve as a liaison between student groups, MIT Climate Project, and key climate decision-makers at the Institute
- Plan and promote events for student sustainability leaders such as the annual Sustainability Midway event, facilitating collaboration opportunities and attracting 600+ guests
- Manage budget requests, expense tracking, and social media/website maintenance

MIT Energy Conference – *Deputy Partnerships Director, Deputy Marketing Director* | Cambridge, MA

November 2024 – Present

- Build conference-level partnerships and collaboration with sponsorship groups for funding, securing \$11k+
- Support marketing strategy, visual design planning, external and internal marketing, and website maintenance
- Communicate with external marketing agencies to maximize conference reach and impact, engaging 700+ attendees

Greenwich High School Science Research – *Student Researcher* | Greenwich, CT

August 2021 – June 2024

- Conducted year-long projects on water purification (15 hrs/wk); synthesized alternative, eco-friendly methods of removing PAHs and NH4+ (ammonium ions) from water
- Used advanced equipment for experimentation such as SEM, FTIR, EDS, fluorescence spectroscopy, etc.
- Prepared detailed abstracts, papers, and posters for science fairs, earning statewide and national recognition

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow; Scrum Master* | Remote

February 2025 – Present

Selected Case Experience:

- **Leading scrum team of 6 student-athletes tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
 - Selected by leadership to serve as Scrum Master, orchestrating 1-2 sprint planning meetings each week, effectively optimizing 5+ workstreams against a 6-week project deadline + implementing a burndown chart in AirTable to ensure we meet 100% of deadlines
 - Strategically assigning teammates to 5 critical sprints—planning, execution, control, monitoring, and closure—based on their unique skills/expertise, maximizing our efficiency while conducting a thorough workflow analysis to proactively identify/reduce bottlenecks
 - Actively managing the team's sprint backlog, meticulously outlining deliverables for each sprint with ~10 tasks each, ensuring alignment across team + providing a clear visual representation of their role/s, empowering them to stay focused and productive

MIT DynaMIT – *Executive Board Member* | Cambridge, MA

November 2024 – Present

- Design curriculum promoting free STEM outreach for underserved middle school students, liaise with MIT campus and greater Boston community to draw hundreds of participants
- Test experiments and determine logistics throughout the year to inspire the next generation of scientists and engineers
- Organize mentor and student recruitment, outreach events, manage publicity and funding

NCAA DI/High School Varsity Crew – *Team Member* | Cambridge, MA/Greenwich, CT

January 2021 – Present

- Member of MIT Division I Varsity Lightweight Women's Crew (August 2024 - Present)
- Greenwich Crew: 20 hrs/wk practice, racing all year except winter; emphasis on teamwork and collaboration
- Medaled in the Northeast Youth Championships and qualified for Nationals, placing top 10 in the country in multiple events

Alpha Chi Omega – *Sorority Member* | Cambridge, MA

September 2024 – Present

- Organize philanthropic events; raise awareness for Domestic Violence Awareness Month and Healthy Relationships Week

Spanish National Honor Society – *Director of Mentoring* | Greenwich, CT

August 2021 – June 2024

- Organized events to promote the Spanish language and cultural awareness, led the largest language society at GHS (180+ members)
- Planned first International Night event at GHS (highlighting entertainment, food, music, and traditions of different cultures) for 7 months, with attendance of ~300 guests
- Managed event promotions, liaised with school officials and teachers, oversaw mentoring program and communications

SKILLS & INTERESTS

- **Skills and Language(s):** Laboratory (SEM, ATR-FTIR, EDS, Fluorescence Spectroscopy), Computer-Aided Design (CAD), Soldering, PCB Design, Marketing, Event Planning, Partnership Relations, Collaboration, English, Chinese, Spanish
- **Programs:** Python, Java, JavaScript, C, HTML/CSS, Microsoft Word, Excel, Powerpoint, KiCad
- **Interests:** Energy, Artificial Intelligence/Machine Learning, Sustainability, Climate, Engineering Innovation

Briana C. Moore

www.linkedin.com/in/brianamoore0803 • (706) 286 5262 • bcm2169@barnard.edu

EDUCATION

Columbia University – New York, NY

GPA: 4.0/4.0

B.A. in Neuroscience | Minor in Economics

Graduation Year: 2028

- **Accomplishments:** Women's NCAA Division 1 Varsity Archery Team
- **Relevant Courses:** Behavioral Research Methods and Analysis, Introduction to Economic Reasoning, Introduction to Psychology

PROFESSIONAL EXPERIENCE

Ringle – *English Tutor* | Remote

January 2025 - Present

- Assisted 90+ students with grammar, writing, and comprehension skills
- Provided constructive, real-time feedback on students' speaking and grammatical errors
- Proficient in conducting virtual lessons using Zoom and Ringle's platform, utilizing features such as annotation tools and screen sharing to enhance student engagement
- Provided in-depth feedback reports evaluating students' language proficiency, including vocabulary, grammar, and pronunciation, and created personalized improvement plans to help students refine their English skills effectively

Harrison Poultry, Inc. – *Human Resources Assistant* | Bethlehem, GA

May 2022 - August 2023

- Uploaded new hire paperwork and information to ADP Workforce
- Updated daily Microsoft Excel spreadsheet report with new hires and terminations
- Implemented the Intertek Alchemy LMS system, reducing the DART (safety incidents) rate by 36.5%
- Scheduled and confirmed interviews with potential candidates
- Assisted with New Employee Orientation processes, including leading instructional presentations, presenting core values and expectations, and answering benefit-related questions

LEADERSHIP & COMMUNITY DEVELOPMENT

Monsignor Donovan Catholic High School – *SGA Vice President* | Athens, GA

August 2020 - May 2022

- Spokesperson for the student body, organized weekly class meetings to discuss concerns and bring them up to the administration
- Organized fundraisers to raise money for college campus tours, calculated our budget, prepared and delivered monthly financial reports to the administration
- Assisted the class President with planning Homecoming and Prom events, established our budget, did social media marketing to promote the events, and identified revenue streams [ticket sales, photo booth]

ADDITIONAL SKILLS

- **Languages:** English and Spanish
- **Activities:** Food Bank of Northeast Georgia Volunteer | Extra Special People, Inc. Volunteer | Assistant Archery Coach at Archery Learning Center
- **Interests:** Tennis | Ukulele | Guitar | Trumpet

Catherine M. Alcantara

[linkedin.com/in/catherine-alcantara2028](https://www.linkedin.com/in/catherine-alcantara2028) • +1 (415) 580-5868 • calcanta@umich.edu

EDUCATION

University of Michigan | Stephen M. Ross School of Business – Ann Arbor, MI
Bachelor of Arts in Business Administration

Expected Graduation: May 2028
Cumulative GPA: 3.5/4.0

- **Awards/Accomplishments:** NCAA Division 1 Student-Athlete (Women's Varsity Rowing) ... 3rd Place at Big Ten Invitational

PROFESSIONAL EXPERIENCE

Oliver Wyman

MAP Management Consulting Fellow

Remote

January 2026 – Present

- Selected as 1/15 captains (2%) from 654 NCAA athletes, leading a 5-person case team through ~5 weekly research sprints to design a “Hospital of the Future” operating model, diagnosing bottlenecks across ED/inpatient/discharge to drive downstream strategic clarity
- Quantified system-wide throughput friction by analyzing ED boarding, diagnostic lag, and discharge delays, linking overcrowding to increased mortality risk, 9.8% prolonged discharge cases, and ~20%+ patient-day inefficiency to prioritize high-impact interventions
- Diagnosed 5+ root causes (i.e., fragmented communication, lack of real-time bed visibility, and outdated sequential workflows), identifying parallel processing, centralized capacity dashboards, and acuity-based staffing redesign as levers to improve LOS + turnover

Little Original Joe's Marina

Hostess

San Francisco, CA

May 2025 – August 2025

- Directed front-of-house operations for 150+ nightly covers by coordinating reservations, pacing guest flow, and analyzing peak-hour demand trends, reducing average wait times ~10% and strengthening overall service efficiency and guest satisfaction
- Improved cross-team execution by facilitating clear communication between service and kitchen staff during high-volume rushes, aligning expectations and driving a 2% rise in Yelp and OpenTable satisfaction ratings across the summer season
- Coordinated 200+ daily orders and supported inventory and restocking workflows across a six-location operation with 900+ employees, improving front- and back-of-house efficiency and maintaining high service consistency during peak volumes

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Association Latino Professionals for America

VP Membership

Ann Arbor, MI

August 2025 – Present

- Lead a 4-member consulting team for a boutique floral studio, analyzing luxury-wedding competitors, pricing structures, and digital engagement across 10+ benchmarks to deliver insights that supported strategic repositioning toward higher-margin corporate clients
- Improve learning outcomes for 30+ members by creating and co-presenting training decks on consulting frameworks and finance fundamentals, strengthening technical understanding, confidence in case discussions & overall preparedness for competitive industries
- Execute club recruiting operations by coordinating event schedules, managing 50+ sign-ups, and tracking attendance to support streamlined outreach, increasing new-member engagement by 20% and improving overall reliability of the club's recruitment process

Michigan Business Group

VP Consulting & VP External Relations

Ann Arbor, MI

August 2024 – Present

- Led a six-member project team to analyze Greyline's customer segments, price sensitivity, and venue economics, presenting recommendations that improved operational focus and unlocked a \$1,000 quarterly revenue uplift for the client
- Deliver 2-hour weekly training sessions for a 40-member analyst cohort on consulting, marketing, finance, and accounting, strengthening business fluency and improving cohort readiness for case-based project work
- Completed 3+ micro-projects across stock pitches, product design, and ad strategy, applying structured problem-solving frameworks that deepened practical understanding of real-world market and consumer dynamics

University of Michigan Women's Varsity Rowing

NCAA Division 1 Student-Athlete

Ann Arbor, MI

August 2024 – May 2025

- Trained 20+ hrs per week across conditioning, technical work, and film review, integrating feedback from 3+ coaches to improve erg splits and contribute to a podium Big Ten Championship finish and Top-11 NCAA result
- Collaborated with 50+ teammates to reinforce communication, accountability, and strategic preparation habits, strengthening daily boat performance and driving a disciplined culture centered on competitive execution
- Managed academic and athletic demands by balancing full course loads with early-morning practices, travel, and recovery cycles, sharpening time-management discipline and improving readiness for high-pressure races

ADDITIONAL SKILLS & INTERESTS

- **Additional Skills:** Fluent in Spanish
- **Interests:** Cooking, running, hiking, listening to podcasts
- **Programs:** Michigan Business Woman,, Michigan Youth Sports Initiative, New Wave Capital

CLARA L. YU

www.linkedin.com/in/clara-yu-6a059227a • (301) 820-2815 • CLY2113@COLUMBIA.EDU

EDUCATION

Columbia University – New York, New York

GPA: 3.991/4.0, Dean's List Honors

B.A. in Economics | Minor in Business Administration | SAT: 1500 | Graduation Year: 2028

- Certifications: Wall Street Prep Accounting & Financial Statement Analysis and Discounted Cash Flow (DCF) Modeling
- Relevant Courses: Principles of Economics, Calculus I, Calculus III, Science of Psychology, Intro to Cognitive Science

PROFESSIONAL EXPERIENCE

Columbia Housing Operations Assistant - Summer Intern | New York, New York

Jul 2025-Present

- Perform detailed room inspections and vacancy verifications to maintain high safety and quality standards across housing facilities
- Collaborate closely with Facilities and campus teams to expedite maintenance resolutions and optimize operational workflows
- Analyze operational data to identify patterns, recommend improvements, and enhance overall resident satisfaction and service quality
- Lead special projects such as coordinating contractor escorts for pest control and preparing spaces for university events

Columbia University Lionsbridge Financial Services Bootcamp - Fellow | New York, New York

Jan 2025-Present

- 1 of 52 students selected for a competitive finance bootcamp led by Columbia alumni, gaining exposure to financial concepts and mentorship
- Build five-year financial projections for companies using Excel-based valuation models, enhancing forecasting and investment analysis skills
- Analyze financial statements to assess company performance and develop technical fluency
- Engage in monthly lectures and 1:1 mentorship sessions on topics such as leveraged buyouts and market strategy, developing readiness for careers in investment banking and private equity

Quadrant Strategies - Summer Intern | Washington, D.C.

Jun 2023-Jul 2023

- Conducted comprehensive data quality assurance ahead of firmwide software transition, ensuring 100% accuracy for migration.
- Created standard operating procedures and training for new expense software, decreasing onboarding time by ~30%
- Organized and reconciled revenue data to support financial analysis and planning

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Vista Equity Partners & MAP x Morgan Stanley - Alternative Investments and Sales & Trading Fellow | Remote

Mar 2025-Present

- Ranked in the top 5% finalist in two competitive MAP fellowships for high-achieving student-athletes, advancing to final case competition rounds phases with Vista Equity Partners and Morgan Stanley Institutional Equities & Fixed Income Divisions
- Vista Equity Partners (Alt. Investments Track): Collaborated with a 3-person team to identify a target software company for Vista and develop fictional financial statements. Led execution workstream by building the balance sheet, analyzing performance, market data, and operations to create 5–8 year financial forecasts and performance assumptions. Prepared final deliverables to Vista leadership including Confidential Information Memorandum (CIM) + Due Diligence Questionnaire (DDQ)
- Morgan Stanley (Sales & Trading Track): Collaborated with a 4-person team to design a \$2.5M traditional retirement portfolio (60/40 equity-fixed income split) and deliver a final investment recommendation to Morgan Stanley leadership. Led the monitoring phase sprint, responsible for creating and submitting ~10 deliverables to MS leadership on behalf of the broader team, including P&L scenarios, risk analysis, and strategic insights on portfolio performance under varied economic conditions

Columbia University Asian Student-Athlete Association - VP of Media | New York, New York

Mar 2025-Present

- Spearhead social media content and digital graphic creation to highlight achievements of APISA's Columbia Lions, cultivating visibility and pride
- Collaborate with E-board to organize community-building and social events to strengthen campus engagement

Columbia University NCAA D1 Volleyball Team - Setter | New York, New York

Aug 2024-Present

- Balance 30+ hrs/week of athletics with academic excellence
- Lead offensive strategy during practices and matches by deciding play execution and distribution, enhancing team performance
- Motivate teammates using individualized code words and cues to calm nerves and perform during high-stress, game-point scenarios
- Organize conflict resolution sessions and facilitate collaborative goal-setting with teammates to achieve collective goals
- Promote a positive and inclusive team culture to support morale, build cohesion, and maintain competitive excellence

Georgetown Day School Mental Health Support Group - Head and Co-founder | Washington, D.C.

Jan 2023-May 2024

- Destigmatized conversations regarding self-esteem and anxiety, strengthening peer connections and student/faculty relationships, creating a more collaborative HS culture

Schoolhouse.world Tutoring - Tutor and Mentor | Remote

Apr 2022-Apr 2024

- Led sessions to mentor and teach effective tutoring techniques to new tutors
- Taught SAT curriculum to students from different socioeconomic backgrounds, instructing and supporting their individual success

ADDITIONAL SKILLS

- Computer & Social Media: Excel, Word, Powerpoint, Google Suite, iMovie, Adobe, Canva, Youtube, Instagram, Slack, Asana
- Soft Skills: Leadership, Conflict Resolution, Grit, Collaboration, Communication, Time Management,
- Languages: Mandarin (Conversational), Cantonese (Beginner)
- Interests: Volleyball, Mental Health in Sports, Muay Thai kickboxing, Hiking, Reading, Journaling, Foodie

CLARA ZOU

claraz@uchicago.edu | (202) 203-0770 | POTOMAC, MD | www.linkedin.com/in/clara-zou2028/

EDUCATION

University of Chicago

B.S in Data Science and B.A. in Business Economics | Minor in History

GPA: 3.95/4.0; Dean's List | SAT: 1540

Chicago, IL

Graduation Year: 2028

Awards: NCAA All-American, #2 Singles National Ranking, UChicago Ballwebber Award, 2024 Washington Post All-Met Player of the Year

Affiliations: Varsity Women's Tennis, UChicago Mergers & Acquisitions, Smart Women Securities, Women in Economics, Pi Beta Phi

EXPERIENCE

Paladin Capital Group

Incoming Venture Capital Intern

Washington, DC

Summer 2026

- Incoming intern for a multi-stage investment firm with over \$1 billion committed across multiple funds and investment vehicles

RBC Wealth Management

Private Client Group Intern

Rockville, MD

June 2025 – September 2025

- Delivered daily client service support to two Financial Advisors; evaluated ETFs/mutual funds; developed a Wealth Plan and mock portfolio
- Designed surveys for Complex Directors and Financial Advisors; analyzed results and communicated findings via graphs and PowerPoint
- Collaborated with Branch Director Mike Berens on strategic initiative to expand the Financial Advisor workforce while reducing attrition, presented findings and potential solutions on an executive-level PowerPoint to be presented to RBC Executive Committee

355 Code

Marketing Intern

Remote

February 2025 – September 2025

- Developed marketing strategy and managed small-business financial operations, including client billing, revenue and expense tracking
- Drove parent-focused marketing for an online coding school, increasing student enrollment by 66%
- Managed and executed social media campaigns, increasing brand visibility and driving user engagement; designed online advertisements

University of Chicago Institute for Economics

Research Assistant

Chicago, IL

October 2024 – June 2025

- Collaborated with research professionals through the John List Voltage Research Program; assisted projects led by Professor John List
- Performed meticulous data cleaning and record matching, double-checked prior datasets and standardized/organized records
- Documented methods to ensure reproducibility and seamless handoffs; coordinated scheduling with project manager

LEADERSHIP & COMMUNITY DEVELOPMENT

University of Chicago Varsity Tennis

Student-Athlete

Chicago, IL

September 2024 – Present

- Ranked #2 ITA National DIII Singles Ranking, earning 2024 ITA Division III All-American status and 2x UAA Player of the Week
- Balanced 20+ hours/week of training, travel, and competition with full academic course load, demonstrating discipline and time management
- Contributed to team winning 2025 Indoor Nationals and 2025 UAA Conference championships through singles and doubles play

University of Chicago Mergers & Acquisitions Club

Engagement Board Member

Chicago, IL

September 2024 – Present

- Presented valuation and acquisition screening analyses to a search fund, evaluating target companies and recommending potential acquisitions
- Led weekly market discussion meetings, presenting macroeconomic trends and sector research to members
- Organized networking events, speaker panels, and social initiatives to strengthen club culture and cross-class engagement

Smart Women Securities

Investment Committee Analyst

Chicago, IL

September 2024 – Present

- Selected to join committee and complete advanced training sessions focused on valuation and equity research, including stock pitching

Pi Beta Phi

Director of Lifelong Membership

Chicago, IL

September 2024 – Present

- Led communication with alumnae and organized events to prepare senior members for long-term alumni engagement

UBS 'Female Founders' Case Competition

MAP Phase 2 Fellow

Remote

February 2025 – March 2025

- Selected for Phase II of the Make a Play Foundation program following competitive educational and interview-based evaluations.

INTERESTS & SKILLS

- Pro-Tennis Tour, Historical Documentaries, Skiing, Pastries, Despicable Me, Spear Fishing, Yoga, Kansas City Chiefs
- Microsoft Office, Python, R Studio, Chinese (Fluent), Spanish (Proficient)

CONNOR T. LIANG

[LINKEDIN PROFILE](#) • (858) 705-7618 • LIANGCONNOR@GMAIL.COM

EDUCATION

Harvard College – Cambridge, Massachusetts Sept. 2024 – May. 2028
B.A. in Economics | Minor in Environmental Science and Public Policy GPA: 3.46/4.0

- *Relevant Courses:* Microeconomics, Confronting Climate Change

London School of Economics and Political Science | London, England Jun. 2025 – August. 2025

- *Relevant Courses:* Financial Markets and the Global Economy: the History of Bubbles, Crashes and Inflations, Environmental Economics and Sustainable Development

PROFESSIONAL EXPERIENCE

C-Kicks – *Founder of Independent Entrepreneurship Project* | San Diego, California Aug. 2019 – Present

- Achieved impressive revenue generation of over \$80,000 by successfully selling exclusive, limited-edition items including sneakers, streetwear, and handbags, effectively capitalizing on their exclusivity and appeal to a niche market
- Devised and executed a customer appreciation bonus plan that resulted in a 60% increase in client retention, demonstrating an understanding of customer satisfaction and the importance of fostering long-term relationships
- Leveraged a diverse range of sales platforms (5+ platforms) to reach a wider audience, both domestically and globally

Tim Morehouse/Harvard Coaches and Olympians Sleepaway Camp – *Camp Counselor* | Southborough, MA Aug. 2024 – Aug. 2024

- Coached and mentored 15+ fencing athletes ages 10-15, providing individualized guidance and support to enhance their skills, techniques, and overall performance
- Collaborated with 10 other coaches and counselors to create effective drills and lesson plans to ensure skill development for all fencers
- Organized and directed camp tournaments for 200 fencers, enforcing respect, sportsmanship, and healthy competition among campers

Scraps2Sparkle – *Founder* | San Diego, California Sept. 2022 – May. 2024

- Founded a nonprofit initiative to collect and recycle broken fencing blades from local clubs, advancing environmental sustainability
- Collaborated with clubs in Southern California to streamline the collection, recycling, and repurposing process, maximizing impact and efficiency
- Managed operations, logistics, and community outreach efforts, ensuring seamless execution and maximizing engagement with the Southern California community

USA Fencing – *National Referee* | Nationwide May. 2017 – Dec. 2023

- Officiated at local, regional, and national fencing tournaments, ensuring proper calls, maintaining the integrity of the competition
- Led and coordinated a team of 10 referees, ensuring an efficient and timely event
- Demonstrated strong decision-making and attention to detail while managing high-pressure situations and resolving disputes effectively

LEADERSHIP & COMMUNITY DEVELOPMENT

Make a Play Foundation (MAP) – *Undergraduate Fellow* | Remote Jan. 2025 – Present

- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, investment banking tournament.
- Completed 50+ hours of technical prep, casework, and interview simulations during the tournament to mirror Superday intensity.
- Completed 6 Scouting Reports spotlighting technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 MAP partner firms, earning 250+ points toward team standings.

Harvard Undergraduate Clean Energy Group (HUCEG) – *Policy Consultant* | Cambridge, Massachusetts Feb. 2025 – Present

- Selected for HUCEG's policy division from a competitive pool of 350+ applicants to contribute to the group's mission of advancing clean energy through policy research and advocacy
- Conducted research and analysis on federal and state-level clean energy policies, regulations, and trends to inform recommendations and initiatives
- Collaborated with policymakers, industry leaders, and stakeholders to develop clean energy solutions that accelerate renewable energy adoption

Behavioral Strategy Group (BSG) – *Board Member* | Cambridge, Massachusetts Feb. 2025 – Present

- Applied behavioral economics insights to address real-world challenges faced by startups, companies, and organizations
- Organized social events for 200+ participants and managed the organization's website to strengthen outreach and engagement
- Collaborated with a biotech company on sustainable innovation and clean energy applications in the life sciences sector

Harvard Varsity Fencing Team – *Starter* | Cambridge, Massachusetts Sept. 2024 – Present

- Committed over 30 hours per week to training and traveling for meets, all while successfully managing a full academic course load
- Coordinated team outings once a month to enhance overall team bonding and cohesion

USA Fencing – *Team USA Fencer* | San Diego, California Jul. 2015 – Present

- Nationally ranked #1 in multiple seasons, 19x National Medalist, including 7x Gold Medalist
- 4x USA National Team Member and placed 5th at 2022 World Championships

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): ASL (Intermediate), Mandarin (Advanced)
- Programs: Microsoft Office, Excel, PowerPoint, Word
- Interests: World food and culture (20+ countries), Cooking, Basketball, Golf, Tennis, Fashion, Formula 1

DANA S. GREER

[LINKEDIN.COM/IN/DANA-S-GREER/](https://www.linkedin.com/in/dana-s-greer/) • (916) 882-4594 • DANAGREER00@ICLOUD.COM

EDUCATION

Harvard University – Cambridge, MA

GPA: 3.6/4.0

B.S. in Computer Science | Minor in American Sign Language

Graduation Year: 2028

- Relevant Courses: Intro into Computer Science

PROFESSIONAL EXPERIENCE

Harvard University – *Youth Sports Coach/Referee* | Cambridge, MA

September 2024 – Present

- Managed and organized youth sports events by coordinating schedules, ensuring proper equipment setup, and implementing fair game rules, leading to increased event participation through strategic engagement and outreach efforts.
- Mentored young athletes by providing individual and team coaching sessions, helping them improve technical skills, game strategy, and overall sportsmanship, resulting in stronger team cohesion and better performance in competitions.
- Streamlined event operations by developing a structured system for registration, warm-ups, and match execution, effectively reducing setup time and optimizing efficiency for both players and organizers.

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

February 2025 – Present

Selected Case Experience:

- **Collaborating with a team of 6 to expand Wells' Down Payment Grant program in ~1.5 months (ongoing)**
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

Harvard University – *NCAA Division I Athlete* | Cambridge, MA

August 2024 – Present

- Balanced rigorous academic and athletic commitments by maintaining a 3.6 GPA while participating in daily training sessions, demonstrating strong time management and discipline.
- Led team-building initiatives by organizing practice drills, motivational talks, and peer support groups, fostering a culture of resilience and collaboration, which resulted in improved practice efficiency and stronger team dynamics on a national team.

Girls Who Code – *Student* | Remote

August 2024 – Present

- Developed cybersecurity projects by designing encryption algorithms and secure communication protocols, successfully implementing cryptographic techniques to protect simulated data breaches in coding exercises.
- Led group coding challenges by facilitating brainstorming sessions, delegating tasks, and assisting peers with debugging, which significantly improved peer collaboration, problem-solving skills, and overall project efficiency.

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning.

Christian Brothers High School – *Mock Trial Participant* | Sacramento, CA

September 2023 – May 2024

- Conducted in-depth legal research by analyzing case laws, statutes, and legal precedents, enabling the team to strengthen their case arguments and improve their chances of winning competitions.
- Delivered persuasive public speeches by refining legal arguments, practicing courtroom etiquette, and improving public speaking skills, which enhanced presentation effectiveness & contributed to higher team performance rankings in mock trials.

ADDITIONAL SKILLS

- Skills and Language(s): Computer programming and American Sign Language
- Interests: Cybersecurity, Law, and Cooking

ELIZA R. EKSTRAND

[LinkedIn Profile](#) • (919) 808-8755 • eliza.ekstrand@gmail.com

EDUCATION

Columbia University – New York, New York

GPA: 3.8/4.0

B.A. in Neuroscience & Behavior | Minor in Philosophy | Anticipated Graduation: 2028

- Varsity Women's Lacrosse
- Relevant Courses: Calculus 1, Introduction to American Politics, Science of Psychology, Introduction to Philosophy, Elementary Latin 1

St. Paul's School – Concord, New Hampshire

GPA: 3.75/4.0

High School Diploma, Classical Honors Scholar, 2024

- Accomplishments: Varsity Field Hockey (captain, coaches' award recipient), Varsity Lacrosse (captain, coaches' award recipient), Varsity Basketball, Dorm Prefect, Advancement Ambassador, Chemistry Peer Tutor
- Relevant Course: Constitutional Law: An Introduction; Foundations in Philosophy; Political Philosophy; Adv. Bio.: Metabolic, Cardiovascular and Neuromuscular Adaptation; Science, Philosophy, and Religion; American Public Policy

PROFESSIONAL EXPERIENCE

Southern Harvest Catering – *Server* | Mebane, NC

06/2024-08/2024

- Delivered fast, personalized service at high-volume weddings and corporate events, ensuring guest satisfaction
- Coordinated with kitchen and bar teams to streamline operations and minimize service delays
- Led closing duties post-event, maintaining venue cleanliness and supporting successful client turnaround

Duke Women's Lacrosse – *Camp Coach/Panelist* | Durham, NC

01/2025-Present

- Coached and mentored middle and high school student-athletes in fundamental and advanced lacrosse skills during various camp sessions to build foundational skills, confidence, and enthusiasm for collegiate athletics
- Selected as a collegiate student-athlete to participate in a recruiting panel, offering guidance to campers and parents on the college athletic recruitment process at the division 1 level, balancing academics and athletics, and NCAA compliance

Ultimate Lacrosse – *High School Coach* | Durham, NC

05/2025- Present

- Coordinated tournament logistics alongside a team of 10 coaches to book hotels and organize practice schedules for all teams involved in the club.
- Coached a team of high school lacrosse players to build a fundamental lacrosse skill set in weekly practice and weekend tournaments, with the goal of cultivating technical skills, confidence, and preparation for collegiate recruiting events.

LEADERSHIP & COMMUNITY DEVELOPMENT

St. Paul's School – *Varsity Team Captain* | Concord, NH

09/2023-06/2024

- Elected captain of two varsity teams (field hockey and lacrosse), leading teammates on and off the field through example, encouragement, and accountability
- Awarded the school's Coach's Award for exemplary leadership and character on the Varsity Field Hockey and Lacrosse Teams

St. Paul's School – *Dormitory Prefect* | Concord, NH

09/2023-06/2024

- Selected by the faculty housing committee to serve as a student leader in my dorm of 40 girls to maintain a respectful and inclusive dorm environment
- Served as a mediator in peer conflict resolution, mentored younger students, organized monthly dorm events and acted as dorm liaison with faculty.

St. Paul's School – *Advancement Ambassador* | Concord, NH

09/2022-06/2023

- Selected by the Advancement Office as one of two reps in the class of 2024 to support alumni relations and philanthropy
- Made announcements, acted as a student voice to the Advancement team, and gained working knowledge of the school's endowment and donor strategy to proactively strengthen Advancement Office-student communication and encourage student-driven philanthropic engagement.
- Engaged with alumni in receptions, donor events, and networking efforts to foster intergenerational school connections

St. Francis Inn – *Volunteer* | Kensington, PA

06/2022 –Present

- Selected as a member of a local youth team to participate in a week-long annual service initiative to support daily operations at St. Francis Inn, a nonprofit serving those in need in the Kensington's community.
- Supported meal preparation, facility maintenance, and restaurant-style service to over 150 community members daily, fostering a dignified dining experience for those facing food insecurity.

Independent Service Project – *NICU Baby Hat Knitter* | Duke Hospital, Durham, NC

06/2024 –Present

- Initiated and led a self-directed community service project to knit and donate 25 handmade hats for premature infants in the Duke Hospital NICU, addressing warmth and comfort needs for vulnerable newborns.

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Critical thinking, public speaking, conflict resolution, communication, peer mentorship, research and writing, Ancient Greek, Latin.
- Programs: Word, Excel, Canva, Powerpoint, iMovie.
- Interests: Bioethics, medicine, philosophy, legal studies, education equity, college athletics.

Elizabeth G. Oyler

773.658.6001 | e.g.oyler@wustl.edu | [Linkedin.com/in/elizabeth-oyler/](https://www.linkedin.com/in/elizabeth-oyler/)

EDUCATION

Washington University in St. Louis – St. Louis, MO

Bachelor of Arts, Psychology and Economics & Strategy | Minor in French

Accomplishments: Dean's List (Fall 2024), NCAA Division III Swim Team Member

Relevant Coursework: Capital Markets & Financial Management, Microeconomics, Managerial Statistics, Calculus II, Individual in Managerial Environment, Wall Street Prep: Accounting & Financial Statement Analysis Certification

Expected Graduation: May 2028

Cumulative GPA: 3.77/4.0

PROFESSIONAL EXPERIENCE

Oliver Wyman

Incoming MAP Management Consulting Fellow

• Expected to develop a consulting strategy that reduces wait times, improves patient flow & addresses workforce burnout through automation by 2028

Remote

Jan 2026

Washington University | Department of Psychology

Research Assistant, Emotion & Relationships Lab

- Pilot surveys & coordinate study logistics to prepare for 600-participant recruitment, standardizing data collection workflows to ensure execution
- Resolve real-time technical issues across dozens of live participant sessions, maintaining session continuity and data validity to prevent data loss
- Train 5 new research assistants on research protocols and quality-control procedures, increasing team readiness, consistency, and compliance

St. Louis, MO

Jan 2025 – Present

Washington University | Gary M. Summers Recreation Center

Head Lifeguard

- Manage operations for a student lifeguard organization supporting campus aquatic facilities, enforcing safety protocols and shift coordination
- Onboard 12 new lifeguards and lead 6 annual training sessions and emergency drills, standardizing protocol compliance to elevate team readiness
- Model accountability + collaboration across multi-shift team/s, reinforcing high-performance culture & inclusion standards to maintain safe facilities

St. Louis, MO

May 2024 - Present

Guggenheim Securities

MAP Investment Banking Fellow, Team Captain

- Selected as 1 of 6 Team Captains out of 78 top athletes (~8%) and served as Scrum Master for a 5-person deal team on a live **Lululemon** Consumer & Retail strategic acquisition case, coordinating 5+ workflows across 10+ analytical deliverables to guide team's 5-year financial analysis and execution
- Directed cross-functional execution of a 15-slide investment deck, aligning industry overview, company analysis, valuation framing, and risk assessment to present live strategic recommendations to Guggenheim Consumer & Retail analysts Andrew Pruss, Rhett Young, and Nathan Herrera
- Synthesized C&R market data including \$30T global retail TAM, ~\$2T apparel & footwear SAM, and ~\$30B Lululemon SOM, integrating ~27% EBITDA margins, ~\$11B revenue run-rate, and net-cash balance sheet (~\$0.4B) to support investment rationale and relative value positioning

Remote

Sep 2025 – Dec 2025

University of Chicago | Polsky Center for Entrepreneurship

Entrepreneurship Programs Intern

- Acted as member of entrepreneurship programs team to develop 3 new entrepreneurship initiatives for university business incubator
- Researched 30 peer institutions, speaker candidates, and event formats to inform high-impact programming to support founder needs
- Identified 25 in-kind resources and drafted partnership pitches to obtain resources to increase support infrastructure for student-led startups

Chicago, IL

Jun 2025 – Aug 2025

Washington University | Olin Business School

Research Assistant, Gender & Negotiation Study

- Acted as a confederate in 50 experimental negotiations to test gender-based differences in workplace scenarios to prepare for larger-scale study
- Documented participant responses and protocol deviations across 50 sessions, synthesizing findings to inform iterative study design improvements
- Completed CITI certification and managed Qualtrics data entry and validation, preparing clean, compliant datasets to support on-time study launch

St. Louis, MO

Mar 2025 – Apr 2025

EXTRACURRICULARS

Washington University Swimming & Diving Team

Division III Varsity Athlete

- Dedicate 20+ hours/week to team practices, strength training/meetings, sustaining consistent performance and reliability as a contributing member
- Compete in multiple NCAA swim meets per season, executing race strategy and team assignments to support scoring, depth & overall team success
- Mentored 3+ incoming student-athletes, providing academic, athletic & social guidance to accelerate team integration, retention & early performance

St. Louis, MO

Aug 2024 – Present

Gamma Phi Beta, Washington University (Phi) Chapter

Active Member

- Participate in national leadership development program, including Real Leadership Experience conference, to develop personal leadership style
- Lead event planning as Sisterhood Chair for 100+ members, boosting morale and improving new member integration
- Dedicate time and efforts to local chapter charity events to support youth empowerment and community wellness initiatives

St. Louis, MO

Aug 2024 – Present

M3 Aquatics

Aquatics Summer Program Supervisor

- Manage operations for summer youth swim program designed to address societal disparities to ensure efficient program delivery
- Prepare and maintain facilities and materials to support program success and high participant satisfaction
- Coordinate communication among leadership, instructors, lifeguards, parents, and students to maintain safe, positive learning environment

Chicago, IL

Jun 2024 – Present

Illinois Swimming, Diversity, Equity & Inclusion Committee

Athlete Representative

- Represent local athletes on state-wide committee to advance civil rights and social action within Illinois swim community
- Developed proposal for online platform to enhance athlete connections, representation, and community
- Participated in DEI video series to share personal experiences and promote culture of inclusion and belonging among athletes

Chicago, IL

Sep 2022 – Present

SKILLS & INTERESTS

Skills and Language(s): Red Cross CPR Certified, Basic Life Support, Lifeguard Certified, Peer Mental Health Responder, Conversational French

Interests: Reading contemporary fiction, kombucha brewing, baking, ceramic wheel throwing

Emmanuelle Bal

69 Brown St, Box 7383 | Providence, RI 02912 | Phone: (646) 954-7100 | Email: emmanuelle_bal@brown.edu

EDUCATION

Brown University, Applied Mathematics – Economics Sc.B. Providence, RI | Expected Graduation: May 2028

Relevant Courses: Scientific Computing, Financial Accounting, Linear Algebra, Microeconomics, Differential Equations

University of Chicago Laboratory Schools, 4.00/4.00 GPA, SAT: 1560

Chicago, IL | Class of 2024

FINANCE EXPERIENCE

FirstService Residential, Intern Chicago, IL | May 2025 – August 2025

- Collaborated with the General Manager, spending 35 hours per week editing documents and verifying budget statements.
- Worked on revising and allocating the budget for the 2026 fiscal year by analyzing a reserve study and previous budgets.

Map x Morgan Stanley, “Skills Challenge” Sales & Trading Fellow Remote | March 2025 – May 2025

- Ranked in the top 5% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, advancing to the case competition round with Morgan Stanley’s Institutional Equities & Fixed Income Divisions.
- Collaborated with a team of 4 to create a traditional retirement portfolio for a Morgan Stanley client valued at \$2.5M, allocating \$1.5M to equities and \$1M to fixed income (maintaining a 60–40 split between the two) and delivering a final investment recommendation.
- Leading the “planning phase” sprint, responsible for creating and submitting 10 deliverables to MS leadership on behalf of the broader team, including but not limited to analyzing the macroeconomic factors that guided the team’s 60/40 decision criteria.

Brown Socially Responsible Investment Fund, Research Committee Providence, RI | September 2025 – Present

- Conducted research to analyze consumer and retail environments and projected growth.
- Financial modeler for the Consumer and Retail sector on Planet Fitness (PLNT) stock pitch.

VARSITY ATHLETICS

Varsity Equestrian Team Providence, RI | September 2024 – Present

- NCAA Division 1 Varsity Athlete, competing for Brown University.

Student-Athlete Advisory Committee (SAAC) Representative Providence, RI | January 2025 – Present

- Advocate for the Equestrian Team, promoting community building and organization in Varsity Athletics at Brown.

LEADERSHIP AND COMMUNITY EXPERIENCE

Women in Business, Associate and Mentor Providence, RI | December 2024 – Present

- Mentor for first year students exploring finance through a semester-long cohort.
- Engages in leadership training and networking events to empower women in business.

Brown Intercollegiate Finance Journal, Staff Writer Providence, RI | September 2025 – Present

- Writes multiple articles yearly targeting relevant macroeconomic trends and financial topics.

Women in STEM, President Chicago, IL | September 2021 – June 2024

- Organized events such as mentorship programs, workshops, and assemblies reaching hundreds of students.
- Developed and taught curricula at South Side community center weekly to empower dozens of elementary level women in STEM through various science experiments and accompanying lessons.

Make a Pair, Co-Founder Chicago, IL | September 2021 – Present

- Founded an organization that collects, launders, sorts, and donates hundreds of socks yearly across homeless shelters and refugee sanctuaries across Chicago.

RESEARCH EXPERIENCE

University of Chicago London Lab, Research Assistant Chicago, IL | June 2023 – August 2023

- Conducted chemical and computational research on the effects of mTOR circuitry manipulation.
- Recorded and analyzed hundreds of data entries with Microsoft Excel.
- Selected to present findings at the University of Chicago South Side Science Festival.

University of Chicago Shubin Lab, Research Assistant Chicago, IL | September 2022 – June 2024

- Assisted PhD students with research projects involving CRISPR-Cas9 engineered marine species.

SKILLS & INTERESTS

Technical Skills: Proficient in Latex, PowerPoint, Excel, Google Workspace

Language: Native bilinguality in English and French

Interests: Wakeboarding, Christopher Nolan Movies, Puzzles, Beli, Charcoal Drawing, Clarinet, Travel

Genie Dickens

69 Brown St, Box 7771 | Providence, RI 02912 | Phone: (919) 616-3377 | E-Mail: geniedickens@gmail.com

EDUCATION AND ATHLETICS

Brown University, A.B. Health & Human Biology and Economics, 3.93/4.0 GPA Providence, RI | Expected Graduation May 2028

Relevant Courses: Management of Industrial & Nonprofit Organizations, Healthcare in the US, Essential Math for Economics

Division 1 Rugby Player, Providence, RI | 08/2024 - present

- USA Under-18 and Under-20 Junior National Team Portal
- Brown Women's Rugby Social Chair and Bear Pack team representative

ANALYTICAL AND BUSINESS EXPERIENCE

Nator Development, Business Analyst Intern Raleigh, NC | 06/2025 – 09/2025

- Analyzed financial and market data to support commercial real estate projects and feasibility assessments
- Evaluated investment performance and presented strategic recommendations to guide development decisions

National Student Leadership Conference, Team Advisor Durham, NC | 07/2025 – 08/2025

- Mentored high school students at Duke University, facilitating workshops in entrepreneurship, marketing strategy, finance, and leadership while supporting daily program operations and team development
- Guided student teams, helping them create investment strategies and evaluate business concepts during program activities

LEADERSHIP AND ENTREPRENEURSHIP

Young Entrepreneurs of Providence (YEP), Student Mentor Providence, RI | 12/2024 – present

- Mentor aspiring entrepreneurs in refining business ideas, setting goals, and navigating startup challenges
- Guide venture development across marketing, finance, and strategy while supporting guest sessions with Brown alumni speakers and presenting key business concepts to students

Women in Business, Associate & Mentor Providence, RI | 08/2024 – present

- Developed leadership, networking, and strategic decision-making skills while supporting initiatives that empower women in business
- Mentoring incoming students pursuing business careers while offering academic and professional guidance

Make a Play Foundation, Intern & Interviewer Remote | 01/2025 – 09/2026

- Selected to participate in an exclusive fellowship for high-achieving college athletes, competing individually against 200+ peers in weekly mock interviews and collaborating with a team to enhance Wells Fargo's Special Purpose Credit Program by recommending a metropolitan area for a \$10,000 Homebuyer Access Grant; later invited to interview future fellows

COMMUNITY ENGAGEMENT

Connect for Health, Patient Advocate Providence, RI | 10/2025 – present

- Assist low-income patients at RI Hospital with housing, education, food insecurity, and transportation needs while promoting access to affordable healthcare and community resources
- Conduct weekly calls with 5 clients, tracking needs and referrals in the database
- Attend weekly development meetings to ensure preparedness to support the needs of all clients

Team Impact, Fellow Providence, RI | 02/2025 – present

- Support the mission of connecting children with serious illnesses to college athletic teams by fostering inclusive relationships and integrating children into team culture
- Organize fundraising initiatives, including 5Ks and tabling events
- Attend the annual Team IMPACT summit to collaborate, strengthening program outreach

Bruno Cares, Peer Support Leader Providence, RI | 2/2026 – present

- Support student-athlete mental health by offering peer mentorship and connecting athletes to campus resources when needed
- Design outreach materials and help organize and attend events to increase awareness of Bruno Cares and promote open conversations around mental health in athletics

A Walk Through Darkness, Athletic Liaison Providence, RI | 10/2024 – 01/2026

- Organized outreach to campus athletic teams as the primary liaison, coordinating communication and encouraging participation in the suicide awareness walk
- Assisted with event logistics, marketing, and planning for a \$20K fundraising initiative

SKILLS & INTERESTS

Technical Skills: Proficient in Microsoft Office Excel, PowerPoint, Stata, WordPress, Google Apps

Language: English

Interests: long-distance running, marine conservation, deep-sea fishing, surfing

GIANNA L. ADAMS

[LINKEDIN.COM/IN/GIANNA-ADAMS-42472B280/](https://www.linkedin.com/in/gianna-adams-42472b280/) • (570) 905-9249 • GIANNA@ANDREW.CMU.EDU

EDUCATION

Carnegie Mellon University – Pittsburgh, PA

GPA: 3.8/4.0

B.A. in Business Administration | Intended Minor in Human-Computer Interaction & Product Management Concentration

Graduation Year: 2028

- Accomplishments: Brian Cashmere Scholarship Award 2024
- Relevant Courses: 70106 Business Science, 73102 Principles of Microeconomics, 70122 Intro to Accounting

PROFESSIONAL EXPERIENCE

Self-Established Softball Instructor – *Pitching Coach* | Pittston, PA

August 2022 – Present

- Mentored young women in beginner and intermediate softball pitching techniques, fostering athletic development and competitive success in children aged 7-12
- Led strategic planning and execution of an athletic clinic, engaging 15 participants and partnering with athletic organizations to expand outreach to major cities, including Philadelphia, PA
- Fostered a positive learning environment for groups of over 10 individuals, elevating both health and happiness through supportive engagement and effective management

Grande Pizza & Restaurant – *Hostess/ Waitress* | Moosic, PA

October 2022 – July 2024

- Delivered customer service by managing dining experiences for 100+ patrons per shift and ensuring prompt food service to enhance customer satisfaction and increase return visits
- Cultivated positive customer relationships by consistently greeting and interacting with customers daily, creating a welcoming atmosphere and enhancing restaurant satisfaction
- Leveraged advanced technology systems daily, utilizing phones and computers to improve communication and streamline operations

Pittston Area Senior High School Varsity Softball – *Volunteer Coach* | Pittston, PA

June 2024 – Present

- Developed strong leadership & teamwork skills by organizing practices, collaborating with coaching staff + creating individualized training plans
- Mentored high school student-athletes by sharing technical expertise and personal experience, fostering growth of 20+ players on/off the field

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow; Scrum Master* | Remote

February 2025 – Present

Selected Case Experience:

- **Leading scrum team of 6 student-athletes tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
 - Selected by leadership to serve as Scrum Master, orchestrating 1-2 sprint planning meetings each week, effectively optimizing 5+ workstreams against a 6-week project deadline + implementing a burndown chart in AirTable to ensure we meet 100% of deadlines
 - Strategically assigning teammates to 5 critical sprints—planning, execution, control, monitoring, and closure—based on their unique skills/expertise, maximizing our efficiency while conducting a thorough workflow analysis to proactively identify/reduce bottlenecks
 - Actively managing the team's sprint backlog, meticulously outlining deliverables for each sprint with ~10 tasks each, ensuring alignment across team + providing a clear visual representation of their role/s, empowering them to stay focused and productive
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, empowering and driving the entire team toward excellence and continuous improvement

Women In Business Club – *Member* | Pittsburgh, PA

November 2024 – Present

- Promoted gender and race equality, helping to organize professional development workshops attended by 100+ students and professionals
- Partnered with local organizations to host networking events, fostering connections between students and business leaders to help women and other minorities in college navigate the professional field and develop personal connections throughout Pittsburgh

Buggy Team--Carnegie Mellon University – *Member* | Pittsburgh, PA

October 2024 – Present

- Collaborated with engineers to develop a racing vehicle and present compelling pitches to alumni, working up to 6 hours per week aiding the design team and securing funding for aerodynamic vehicle designs in the traditional CMU Buggy relay race
- Strengthened relationships with alumni donors through strategic communication and funding proposals, contributing to successful production of a new Buggy vehicle

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview preparation (i.e., behavioral, technical, hybrid)
- Analyzed mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning, achieving the top score in the program

National Honors Society – *President* | Pittston, PA

April 2023 – June 2024

- Oversaw a diverse group of over 200 students, presenting at various conferences and events to advocate for the student body
- Organized a city-wide fundraising campaign for a clothing drive, aiding over 100 families in the community by using diverse outreach strategies to local organizations such as Goodwill and Salvation Army
- Traveled with a team of officers to represent high school at educational conferences and competitive events, delivering presentations and competing against schools to showcase programs and initiatives

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): Data Analytics, Digital Product Creation, Communication and Public Speaking, Adaptability and Mentorship
- Programs: R, Google Workspace (Docs, Slides, Sheets), Microsoft Office Suite (Word, PowerPoint, Excel), Canva, Qualtrics
- Interests: Mentorship/ Coaching, Social Impact/ Volunteering, Travel, Fitness

Greta B. Martin

[LinkedIn Profile](#) • +1 (646) 992-0844 • greta.martin@duke.edu

EDUCATION

Duke University

Bachelor of Science in Economics & Biology | Markets & Management Certificate

Durham, NC

Graduation: May 2028

- **Cumulative GPA:** 3.45/4.0 | **ACT:** 34

Awards: College Board National Hispanic Recognition Program, Office of the NYS Comptroller Award for Academic Excellence, PTA Reflections Program NY State Award of Excellence in Dance Choreography, College Board National Merit Commended Student

Relevant Coursework: Microeconomics, Macroeconomics, Practical Financial Markets, Chemistry, Biology

PROFESSIONAL EXPERIENCE

Oliver Wyman

MAP Strategy Consulting Fellow

Remote

Jun 2026 – Present

- Selected from a nationwide pool of NCAA athletes ($\approx 15\%$ acceptance rate) for a 10-week consulting fellowship, completing structured training on workflow redesign, capacity modeling, and diagnostic problem-solving aligned to Oliver Wyman's consulting workflow/s
- Expected to lead a Hospital of the Future redesign for OW by analyzing 5+ workflow bottlenecks, patient-flow delays, and workflow constraints, developing a consulting strategy that reduces wait times, improves throughput, and strengthens operational resilience

Athlete to Athlete

Tutor & Mentor

Remote

Jun 2025 – Present

- Guide 10+ student-athletes through weekly academic and athletic planning sessions by delivering personalized tutoring, structured goal-setting, and accountability check-ins, strengthening consistency, confidence, and long-term performance outcomes

Argot Partners

Investor Relations Intern for Biotech & Life Sciences

New York, NY

Jun 2025 – Aug 2025

- Supported IR strategy for 4+ clinical-stage biotech clients by analyzing trial pipelines, market comps, and investor sentiment, strengthening positioning materials and improving strategic clarity for neurodegenerative drug development programs
- Conducted 15+ equity-research and competitor analyses and monitored stock-performance trends to inform investor-messaging updates, enhancing team readiness for milestone communications and client valuation discussions
- Delivered a capstone presentation to senior leadership synthesizing valuation drivers, market risks, and investment narrative recommendations, improving internal visibility and sharpening strategic alignment for client IR roadmaps

Sleepy Hollow Country Club

Waitress

New York, NY

May 2024 – Aug 2024

- Managed 25+ high-volume shifts serving high-net-worth members, resolving complex service issues and adapting to fast-paced demands to elevate dining efficiency, refine client-facing communication, and strengthen overall guest satisfaction

Whipnotic

Marketing Intern and Analyst

Remote

Mar 2024 – Jun 2024

- Analyzed 5,000+ online order data points to identify sales patterns, geographic demand pockets, and product-mix opportunities, shaping e-commerce strategy and strengthening cross-functional decision-making for the product team
- Designed and distributed consumer-insight surveys to 300+ respondents, evaluating product-market fit and delivering recommendations that informed regional outreach, social-media direction, and content strategy for upcoming campaigns
- Managed brand social platforms and executed a full migration from Facebook to Instagram, creating targeted content that increased engagement and reach, strengthening brand visibility and supporting long-term marketing growth

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Duke Dancing Devils

NCAA Division 1 Athletics Dancer

Durham, NC

Sep 2024 – Present

- Perform at 20+ Duke football and basketball games annually and execute routines for nationally televised events like the Gator Bowl, strengthening precision, stage presence, and high-pressure performance consistency that elevates team visibility and fan engagement

Girls into VC

Fellow

Durham, NC

Sep 2025 – Present

- Complete 10+ workshops on VC fundamentals, startup diligence, and deal sourcing while evaluating 15+ early-stage companies, strengthening investment judgment, market analysis skills & readiness to contribute meaningfully to founder and investor discussions

Basset Scholars

Selected Scholar

Durham, NC

Sep 2024 – Present

- Lead an independent research project funded by a competitive grant, analyzing 3–5 expert sources and presenting findings at a campus symposium while engaging with industry leaders, strengthening analytical rigor and communication impact across multiple settings

ADDITIONAL SKILLS & INTERESTS

- **Skills and Language(s):** Spanish (Fluent), English (Fluent), teaching (dance instruction, Spanish instruction), Critical Thinking,
- **Programs:** Microsoft Excel, Bloomberg Terminal (financial data analysis), Shopify (e-commerce analytics)
- **Interests:** Dance, travel, Latin Rhythms, piano, woodworking, biotech innovation, sustainability, strategy & consulting, hiking

HAILEY S.F. WONG

[LINKEDIN](#) • (267) 879-7388 • HAILEYSF@WHARTON.UPENN.EDU

EDUCATION

The Wharton School, University of Pennsylvania – Philadelphia, Pennsylvania

GPA: 3.70/4.0

B.S. in Economics | Minor in Nutrition | SAT: 1490

Graduation Year: 2028

- International A-levels: A for Pure Mathematics & Biology; A* for Economics & Geography
- Relevant Courses: MATH 1400 (Calculus), STAT 1010 (Business Statistics), LGST 1000 (Legal Studies), BEPP 2500 (Managerial Economics)

PROFESSIONAL EXPERIENCE

Queen Mary Hospital, The University of Hong Kong – *Internship* | Hong Kong

05/2022 – 09/2022

- Worked for the Center for Suicide Research and Prevention
- Researched suicide prevention related topics and prepared social media content to increase suicide prevention education
- Developed ideas and activities for outreach workshops targeted schoolteachers and students, and created mental health ambassador programs for 5 local high schools

LEADERSHIP & COMMUNITY DEVELOPMENT

Division 1 Varsity Squash Team – *Squash Player* | Philadelphia, PA

08/2024 – Present

- Represent the University of Pennsylvania, playing on the Top 9 lineup
- Attend monthly Penn Athletics Wharton Leadership Academy (PAWLA) sessions to work on personal development, communication, and leadership training
- Helped the Women's Team come in #2 in the Ivy League, and #3 in the 2025 CSA National Collegiate Team Championships

Make-A-Play Foundation (MAP) – *Spring Fellow (Phase 1)* | Remote

03/2025 – Present

- Selected to participate in an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews
- Analyze mock interview results each week from Fortune 500 HR professionals, and submit a self-evaluation form to make improvements
- Attend weekly virtual recruiting events with MAP's diverse rolodex of Partners (Evercore, NFL, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company

Assembly of International Students (AIS) – *Alumni & Employment Committee Chair* | Philadelphia, PA

12/2024 – Present

- Work directly with International Student & Scholar Services (ISSS) and Penn Global to host New Student Orientations
- Direct our alumni mentorship program, fostering relationships between alumni and current international students
- Lead weekly discussions with committee members and plan biweekly career panels with upperclassmen and alumni to help international students through different industry recruiting processes

Because Mental Health (BMH) – *Founder* | Hong Kong, remote

05/2021 – 08/2024

- Founded a student group aiming to raise mental health awareness by sharing teenagers' experiences and opinions from educators and professionals
- Led a team of 30 student volunteers to host discussions, initiate 20+ collaborations, and produce 10+ podcast episodes
- Designed and prepared in-person booths for local Psychology and Mental Health Fairs
- Invited to speak at a mental health forum by the American Chamber of Commerce HK

XinSai Magazine (XSM) – *Co-Founder & Managing Editor* | Hong Kong, remote

05/2022 – 08/2024

- Co-founded Hong Kong's first youth-led arts and activism magazine with participants from more than 45 countries
- Oversaw communications on internal affairs, submissions, and artists' rights
- Managed all submissions, including over 200 works of literature, photography, art, and short film, for the latest online edition

Diocesan Girls' School – *Sports Prefect* | Hong Kong

08/2022 – 07/2023

- Elected as 1 of the 3 Sports Prefects for the entire high school and liaised between School Principal and staff
- Helped organize 5 school-wide sporting events such as Swimming Gala and Sports Day, planning event schedules and ensuring smooth execution of over 800 students and staff members

ADDITIONAL SKILLS

- Languages: English, Mandarin, Cantonese; Elementary French at Alliance Française de Hong Kong
- Interests: Mezzo-Soprano – High school Senior Choir & Senior Mixed Choir (2021-2022)

HANNAH J. ADHIKARI

[LinkedIn](#) • (908) 963-6477 • hadhikari28@amherst.edu

EDUCATION

Amherst College – Amherst, MA

GPA: 3.6/4.0

Pursuing B.A. in Law, Jurisprudence, and Social Thought (LJST)/Philosophy | SAT: 1480

Graduation Year: 2028

- **Accomplishments:** AP Scholar with Honors; National Latin Exam Scholar Awards: *Cum Honore Maximo Egregio* – perfect 40/40 vs. national average of 28/40, *Summa Cum Laude (3x)*; *Title IX District Representative – NJSIAA*

PROFESSIONAL EXPERIENCE

BOLD@Olin – *Scholar & Marketing Team Member* | Olin Business School (WashU)

07/2022

- **Capstone Project:** *Rebranding and marketing strategy for local NGO*
- Demonstrated high proficiency regarding all requirements for selective summer program dedicated to introducing young women to business & strategic leadership via *Olin Business School* faculty instruction, case studies, & practicum alongside local, female-run NGO (*Rung for Women*)
- Redesigned marketing strategies & value proposition to maximize visibility & accessibility for *Rung for Women*; presented group pitch & strategy to *Rung for Women* leadership, who later implemented our strategies across their various social media platforms, St. Louis women in need of support services & leadership development, & *Olin* faculty (Professors Wall, Cai, Baccara, Daniels, Elfenbein, Villhard; Dean LaRose)
- Engaged in active, in-class discourse & written assignments in response to rigorous instruction & readings pertaining to finance, economics, game theory, operations, & supply chain management

Franklin High School Track and Cross Country – *Captain* | Franklin Township, NJ

10/2021 – 06/2024

- Earned 1st team all-conference and 1st team all-county honors as mid-distance runner (4x400, 800, 1600, 3200, 5k)
- Earned all-state and coveted *Penn Relays* Wheel (4x400)
- Facilitated practices alongside coaching staff, setting competitive targets for county, conference, & state meets for 75 athletes

Unity Express Track and Field Club – *Captain* | Franklin Township, NJ

03/2019 – Present

- All-American (800, 1500, 3k, 5k)
- Helped to facilitate practices, often after coaching high school practice, setting competitive targets for local, state, & national meets for 40 athletes

LEADERSHIP & COMMUNITY DEVELOPMENT

UBS 'Female Founders' Case Competition – *MAP Phase 2 Fellow* | Remote

01/2025 – Present

- Collaborating with a dynamic team of 6 to pitch an innovative company poised to make a meaningful impact on the global economy to UBS, completing 20% of the project by completing all 10 tasks on my backlog early, demonstrating my commitment to our vision
- Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines
- Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision

World Renew – *Volunteer* | Detroit, MI

07/2022 – 08/2022

- Performed demolition & sanitation services for & built relationships with residents impacted by flooding in Detroit, even taking some to dinner

Point Community Church Somerset – *Youth Leader* | Somerset, NJ

10/2022 – 08/2024

- Supported healthy socialization for and fostered trusting bonds with elementary-aged children & teens, focusing on social justice & musical choreography

Student Government – *Treasurer, PR, President* | Newtown, PA

08/2020 – 05/2024

- Directed 4 officers & 10 student committees on strategic planning, progress monitoring, & budget management for raising resources geared towards sponsored children in Uganda, relief efforts in Ukraine, *Autism Cares*, & *St. Jude's Children's Hospital*
- Developed & implemented fundraising strategy to raise \$1,000 for *Shanti Bhavan*, a South India boarding school educating children in Dalit (untouchable) families from preschool through high school

Shri Krishna Nidhi (SKN) Foundation – *Youth Leadership Cohort* | NJ

03/2022 – 05/2022

- **Capstone Project:** *To what extent does mass hysteria as an expression of group mentality adversely impact mental health towards eating disorders?*
- Analyzed cultural & contextual factors regarding mental health in minority communities in 8-week program
- Internalized vocab & concepts from peer-reviewed literature & case studies about mental illness & harmful trends in the South Asian community
- Networked with professionals in healthcare, education, and non-profit service sector to analyzed multiple perspectives and limitations concerning mental health stigma and social determinants of health

ADDITIONAL SKILLS

- **Skills:** Connects vision to performance indicators for progress monitoring; Analyzes data to identify disparities and potential common-ground solutions; Utilizes critical lens for cultural literacy across multiple stakeholders; Contributes to inclusive discourse and belonging for problem-solving; Excels in communication (interpersonal, written, verbal) and critical thinking across diverse points of view
- **Programs:** BOLD@Olin (Washington University in St. Louis); Introduction to American Law (Harvard University)
- **Interests:** Criminal Law, Public Policy; Writing, Singing, True Crime, Sports (Track and Field/Cross Country)

Jamie L. Nguyen

[LinkedIn Profile](#) • +1 (408) 507-5836 • jamielinnguyen@gmail.com

EDUCATION

University of Chicago

Bachelor of Arts in Economics (Specializing in Business) | Minor in Data Science

Chicago, IL

Expected Graduation: June 2028

- **Cumulative GPA:** 4.0/4.0 | **SAT:** 1530
- **Awards/Accomplishments:** Student-Athlete (Women's Soccer), Dean's List (2024-2025), All-UAA First Team (2025-2026)
- **Relevant Coursework:** Principles of Microeconomics, Introduction to Data Science I & II, Statistical Methods and Applications

PROFESSIONAL EXPERIENCE

Oliver Wyman

MAP Strategy Consulting Fellow

Remote

January 2026 – Present

- Led the Planning Phase for a case team of 5 to develop a “Hospital of the Future” strategy, transforming ED wait times, LOS trends, & diagnostic delays into a current-state analysis that exposed systemwide bottlenecks/operational frictions driving ↓ patient experience
- Guided the team in quantifying 5+ delay drivers (i.e., diagnostic backlogs and zone-transfer delays), ultimately synthesizing their financial/operational impact to produce a prioritized improvement blueprint to inform future-state design and solution modeling
- Consolidated 25+ hours of research, benchmarks, and operational metrics into 2 current-state diagnostic slides within a 10-page team deck, presenting findings live to OW leadership on 3/23/26 to shape direction for the upcoming Execution & Control phases

Boys & Girls Clubs of San Francisco

Developmental & Data Intern

San Francisco, CA

June 2025 – August 2025

- Led outreach to 50+ donors to secure in-kind gifts for the annual golf auction, developing targeted engagement strategies that strengthened fundraising execution and contributed to higher event revenue generation
- Maintained and audited 1,000+ volunteer records in Salesforce CRM while developing 20+ donor profiles for the SVP of Development, improving data accuracy, reporting quality, and alignment between donor interests and organizational needs
- Analyzed and cleaned data from 800+ event attendees using Excel and reconcile Salesforce with internal finance reports, resolving 10–15 discrepancies monthly to generate insights for strategic event planning and ensure accurate donation tracking

Finale Inventory

Outreach Intern (Seasonal)

Palo Alto, CA

March 2020 – March 2024

- Conducted targeted outreach to 100+ organizations to enhance company SEO and online visibility, strengthening marketing funnel performance, expanding partnership touchpoints & supporting increased site traffic and lead generation over multi-year growth cycles
- Maintained and organized internal databases across 1,500+ entries to ensure accuracy for marketing initiatives, improve operational efficiency, and streamline cross-team workflows for content development, outreach planning, and campaign execution

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

University of Chicago Women's Soccer

NCAA Division III Student-Athlete

Chicago, IL

September 2024 – Present

- Dedicate 20+ hours weekly to Division I training, travel, and competition while maintaining academic progress, applying discipline and time-management skills to balance high-pressure athletic and academic commitments; earned All-UAA First Team honors in 2025-26

Delta Sigma Pi Business Fraternity

Senior Vice President

Chicago, IL

October 2025 – Present

- Direct end-to-end recruiting by managing a 15+ person committee, running information sessions and events, and coordinating interviews to evaluate 150+ applicants each cycle, strengthening talent selection and organizational growth
- Engage in ongoing professional development workshops and industry events to build familiarity with business functions, strengthen communication skills, and enhance member preparation for recruiting processes

University of Chicago | Trott Business Program

Member

Chicago, IL

April 2025 – Present

- Selected for a competitive 3-year program with Booth-led coursework, completing 20+ workshops across financial analysis, strategic thinking, and enterprise-level problem solving while developing case interviewing, structured analysis, and data-driven decision-making

Silicon Valley Youth Climate Action

Student Leader

Sunnyvale, CA

June 2021 – January 2024

- Selected for a competitive 3-year program with Booth-led coursework, completing 20+ workshops across financial analysis, strategic thinking, and enterprise-level problem solving while developing case interviewing, structured analysis, and data-driven decision-making

SKILLS & INTERESTS

Skills and Language(s): Conversational Mandarin

Programs: Python, R, Microsoft Office (including Excel), Google Suite, Salesforce

Interests: Weight lifting, creative writing, Sudoku, Chicago food scene

JESSICA T. CHARALEL

(845)-596-4579 • JESSICA.CHARALEL@TUFTS.EDU

EDUCATION

Tufts University – Medford, MA **GPA: 3.55/4.0**
B.S.E in Computer Science | Minor in Biology | ACT: 33/36 Anticipated Graduation: May 2028

- Accomplishments: USFA All-Academic Team 2020-2024, High Honor Roll 2020-2024, Math Honor Society, Social Studies Honor Society, English Honor Society, National Honor Society, and Science Honor Society, Clarkstown Fencing Foil Captain, All-Section Athlete 2020-2024
- Relevant Courses: Intro to Computer Science, Calculus I, Intro to Engineering Wind Energy, Organisms and Ecology, Data Structures, Calculus II

PROFESSIONAL EXPERIENCE

Dr. Anju Varghese MD - *Medical Office Secretary* | New City, NY **08/2020 – 08/2024**

- Sorted Patient files and organized appointments
- Developed online application to sort patient information
- Hard Coded design of application in C++

Behasitic - *History Curriculum Manager* | Remote **08/2022 – 08/2024**

- Taught history courses for free online to elementary students
- Offered opportunities to underrepresented youth to pursue more chances at education
- Managed other history teachers in my branch and organized weekly meetings to brainstorm curriculum ideas

Woodmont Day Camp - *Camp Counselor* | New City, NY **06/2023 – 08/2023**

- Directed 30+ ten year olds in day to day activities
- Taught 40+ kids the sport of fencing throughout the summer
- Coordinated activities throughout the summer to help kids foster relationships with each other in a safe and reliable environment

Score Health LLC - *Social Media Marketing Intern* | Remote **05/2022 – 08/2022**

- Worked as a digital intern under Dr. Mike Skorheim, Board Certified Specialist in Orthopedics
- Made promotional videos centered around Score Health, an app that allowed users to receive physical therapy treatment online.
- Managed the official Instagram and Tiktok pages of Score Health, with the biggest viewing of one of my videos accounting to 1,650

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow; Scrum Master* | Remote **02/2025 – Current**
Selected Case Experience:

- **Leading scrum team of 6 tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
 - Nominated by leadership to serve as scrum master, leading 1-2 sprint planning meetings per week to streamline 5+ workstreams in 6 weeks, creating a burndown chart on Air Table to ensure we meet 100% of our deadlines & can visually track our progress
 - Assigning teammates to 5 distinct "sprints" (planning, execution, control, monitoring, closure) based on skill/strength/experience, initiating a comprehensive workflow analysis to resolve any bottlenecks in our process, thereby strengthening team dynamics
 - Created and actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 deliverables per sprint), to ensure teammates are on the same page, providing them with a visual representation of their specific tasks and activities

Tufts Women's Fencing Team – *Varsity Athlete* | Medford, MA **08/2024 – Current**

- Led a 0.889 win percentage in starting season
- Varsity starter for ¾ tournaments
- Helped lead Tufts wins against Haverford, Stevens Institute of Technology, Lafayette, and Farleigh Dickenson

Institute Sketch Comedy – *General Member/Actress* | Medford, MA **09/2024 – Current**

- Helped write and organize sketches for three shows to perform throughout the semester
- Rehearsed live sketches to perform in coordinated shows

Epiphany Literary Magazine - *Editor in Chief* | New City, NY **09/2021 – 06/2024**

- Established the first interactive digital literary magazine in my school's history
- Edited and gave feedback for each of the literary submissions, and interacted with my high school's Art Department for visual needs for the literary magazine
- Published literary magazines entailing the student body's best and most impressive works of literary and visual art

Student Advisory Council - *Vice President* | New City, NY **09/2022 – 06/2024**

- Directed meetings with the Clarkstown Board of Education and representatives from our partner high school
- Proposed and created initiatives to improve the learning environment of more than 3,000 students

NON-TECHNICAL SKILLS & INTERESTS

- Computer Skills: C++, Python, Java
- Interests: Fencing | Acting | Research | Biology

KAAVIYA KANNAN

[LINKEDIN](#) • (732) 864-5700 • kaaviyak123@gmail.com

EDUCATION

Rensselaer Polytechnic Institute – Troy, NY

GPA: 3.6/4.0

B.S. in Computer Science/Information Technology and Web Science | Minor in Cyber Security | SAT: 1320 | Graduation Year: 2028

- **Relevant Coursework:** Data Structures (C++), CS1 (Python), Web Systems, Cybersecurity, Networking, IT & Society
 - **Languages & Tools:** Python, C++, HTML, CSS, Excel, Matplotlib, Git, Azure, Salesforce
 - **Skills:** OOP, Algorithms, Data Visualization, Web Dev, Security Protocols, Time Management, Communication
-

PROFESSIONAL EXPERIENCE

Garden State Tennis Center / John Constanzo - Junior Tennis Coach | Edison NJ

02/2021 – 06/2022

- Created personalized data-driven training plans for 15+ players, improving skills by 30%
- Co-managed tournament logistics and communication with families

Realmart Realty LLC. / Kannan Chakkaravarthy – *Real Estate Agent Assistant* | Edison, NJ

03/2022 – 08/2024

- Built Excel dashboards for 20+ properties/month, increasing sales conversions by 15%
 - Automated admin tasks to reduce turnaround time by 25%; streamlined showings for 10+ clients monthly
-

LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *Winter Fellow (Phase 1 & Phase 2)* | Remote

January 2025 – Present

- Phase 1: Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Microsoft to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- Phase 2: Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to co-design a cutting-edge sports training copilot that leverages AI to deliver a highly personalized training experience for athletes, specifically focusing on problem discovery, competitor research, solution development, and a go-to-market strategy

Rensselaer Polytechnic Institute – *NCAA Division III Varsity Tennis Team Member* | Troy, NY

09/2024 – Present

- Dedicated 20+ hours weekly to practices, competitions, and team meetings while maintaining a 3.6 GPA.
 - Fostered strong communication and collaboration skills as part of a highly competitive collegiate tennis team.
 - Represented the school in tournaments, contributing to team successes and upholding RPI's values of sportsmanship.
-

ADDITIONAL SKILLS

Skills and Language(s):

- Proficient in Python programming (data structures, object-oriented programming, and algorithms)
- Experience with data visualization tools (e.g., Excel, Matplotlib)
- Familiar with cybersecurity principles (e.g., encryption, hashing algorithms)
- Knowledge of CRM and scheduling software (e.g., Salesforce, Microsoft Outlook)
- Basic understanding of IT frameworks and online safety protocols
- Experience with HTML and CSS
- Strong analytical and problem-solving skills, demonstrated through project work and professional roles
- NCAA Division III Student-Athlete, showcasing teamwork, resilience, and effective time management.
- Ability to analyze large datasets and derive actionable insights
- Skilled in preparing detailed reports and visualizations for decision-making
- Excellent communication and interpersonal skills, developed through client-facing roles and team collaborations
- Strong organizational abilities and time management skills
- Proven ability to build and maintain relationships with diverse stakeholders

Academic Projects:

- **Pokemon Party** – Developed a 2D grid-based Python game with battles, item logic & intuitive UX
- **Password Passer** – Created an encrypted password-sharing tool with 98% functional reliability
- **Secure Personal Website** – Deployed on GitHub/Azure, configured HTTPS, firewalls, and custom domains

Interests:

- Cybersecurity, Web Dev, AI/ML, DevOps, Hackathons, Competitive Programming, Tech Blogging

KAROLYN ZENG

[LINKEDIN.COM/IN/KAROLYNZENG](https://www.linkedin.com/in/karolynzeng) • (413) 253-6849 • KZENG28@AMHERST.EDU

EDUCATION

Amherst College – Amherst, MA

GPA: 3.8/4.0

B.A. in Economics and Statistics | SAT: 1560

Graduation Year: 2028

- **Accomplishments:** George Chiu Golf Classic Scholarship (2019), American Junior Golf Association Rolex Scholastic Junior All-American Honoree (2023), CSIA Ontario Scholarship (2023-2024)
- **Relevant Courses:** Intro to Economics, Intro to Computer Science I, Intro to the Calculus, Financial Economics, Intro to Stats Modeling, Intermediate Calculus

PROFESSIONAL EXPERIENCE

Mount St. Louis Moonstone Ski Resort/457 Sports Club – *Ski Instructor* | Coldwater, ON

December 2023 – April 2024

- Earned CSIA Level 2 Instructor Certification by analyzing students' skiing techniques, and providing tailored feedback, while developing interpersonal and leadership skills, including effective communication, and client-focused professionalism

Uplands Golf & Ski Club – *Ski Instructor* | Thornhill, ON

December 2022 – April 2023

- Earned CSIA Level 1 Instructor Certification, led lessons for various skill levels, facilitated equipment setup, and taught on the slopes while managing client relationships, collaborating with coworkers & developing teamwork/communication skills

Mount St. Louis Moonstone Ski Resort/ISnow Club – *Apprentice Ski Instructor* | Coldwater, ON

December 2021 – April 2022

- Provided ski lessons under the supervision of a certified ski professional for various age groups, gaining hands-on experience, and developing skiing/teaching skills through practical application + one-on-one mentorship

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

Feb. 2025 – Present

Selected Case Experience:

- **Leading scrum team of 6 tasked with expanding Wells Fargo's Down Payment Grant Program in ~2 months (ongoing)**
 - Nominated by leadership to serve as scrum master, leading 1-2 sprint planning meetings per week to streamline 5+ workstreams in 6 weeks, creating a burndown chart on Air Table to ensure we meet 100% of our deadlines
 - Assigning teammates to 5 distinct "sprints" (planning, execution, control, monitoring, closure) based on skill/strength/experience, initiating a comprehensive workflow analysis to resolve any bottlenecks in our process
 - Created and actively managing the team's sprint backlog, clearly outlining deliverables for each sprint (6 tasks per sprint), to ensure teammates are on the same page + have a visual representation of their specific tasks/activities

Make-A-Play Foundation (MAP) – *MAP Phase 1 Fellow* | Remote | Rating: Very Strong

January 2025 – February 2025

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for future, submitting a self-evaluation form afterward to demonstrate eagerness to continue learning
- Attend weekly virtual recruiting events with MAP's diverse rolodex of partners (Evercore, Microsoft, Morgan Stanley), learning how to transform my experience as a student-athlete into a successful post-playing career at a leading company

Toronto Tiger Golf Association Junior Committee – *Vice President* | Vaughan, ON

October 2020 – September 2021

- Organized a local junior tournament and fundraiser, raised \$2,000 for the Canadian Cancer Society's breast cancer research, and collaborated with Golf Canada's Golf Fore the Cure program, promoting junior golf and supporting cancer research
- Hosted online seminars with golf coaches from Ontario for local juniors during the COVID-19 pandemic, providing accessible learning opportunities that engaged juniors and enhanced their golf skills despite restrictions

Mackenzie PGA Canada – *Volunteer (Spotter)* | Alton, ON

September 2020 – October 2020

- Acted as a spotter for players in the Canada Life Series at TPC Toronto: Heathlands Course, ensuring accurate tracking of player progress and supporting the smooth execution of the professional golf event

ADDITIONAL SKILLS

- **Technical Skills:** Java, Python, Microsoft Office, Google Workspace
- **Languages:** English (fluent), Mandarin (conversational)
- **Programs:** Women in Finance, Women in Computer Science, Amherst Quant Club, Association for Women in Science, Amherst College Women's Golf Team
- **Interests:** Golf, Skiing, Snowboarding, Travel

KATIE E. VU

WWW.LINKEDIN.COM/IN/KATIE-VU • (703) 817-8438 • KATIEVU@UNC.EDU

EDUCATION

University of North Carolina Chapel Hill – Chapel Hill, NC

GPA: 4.0/4.0

B.A. in Pre-Business | Minor in Urban Planning and Sustainable Studies

Anticipated Graduation: May 2028

- **Accomplishments:** NCAA Division 1 Student-Athlete (UNC-Chapel Hill Varsity Women's Golf)
- **Relevant Courses:** Statistics 155 (Fall 2024), Business 101 (Spring 2025), Economics 101 (Spring 2025), Cities of the Past, Present, and Future/Planning 246 (Spring 2025)

James W. Robinson Secondary – Fairfax, VA

GPA: 4.525

High School Diploma

Graduation: June 2024

- **Accomplishments:** International Baccalaureate Diploma Recipient, National Honor Society, A-Honor Roll, Latin Honor Society
- **Relevant Courses:** IB Business Management SL and Theory of Knowledge

PROFESSIONAL EXPERIENCE

Country Club of Fairfax PGA Junior League – *Assistant Coach* | Fairfax, VA

03/2022 – 06/2024

- Collaborated with other coaches to enhance students' focus and engagement by creating a positive and supportive learning environment that encouraged active participation through continuous guidance
- Ensured a safe learning environment for students by consistently enforcing proper technique, promoting awareness of others, and emphasizing safety protocols to teach students life skills about centering their focus.

LEADERSHIP & COMMUNITY DEVELOPMENT

UBS 'Female Founders' Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

- Collaborating with a dynamic team of 6 to pitch an innovative company poised to make a meaningful impact on the global economy to UBS, completing 20% of the project (10 tasks) on my backlog early, demonstrating my commitment to our vision
- Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines
- Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision

Baddour Carolina Leadership Academy - Navigate – *Member* | Chapel Hill, NC

08/2024 – Present

- Learning core values and personal leadership skills to promote good "habitudes" to become a leader within my team
- Fostering self-awareness to help athletes better understand their strengths and areas for growth, ultimately preparing us to step up and lead effectively when it truly matters

Girls Golf Learning Clinics – *Assistant Coach* | Chapel Hill, NC

08/2024 – Present

- Help lead groups of 50 junior girls in learning to love the game of golf by encouraging them to embrace challenges and compete against other girls their age, ultimately becoming more confident in themselves.
- Encourage a productive environment by consistently reinforcing to the girls to stay mindful of their surroundings, creating an atmosphere conducive to learning and personal growth

National Honor Society – *President* | Fairfax, VA

05/2023 – 05/2024

- Chosen by my peers and underclassmen to serve as President, leading 750 members in our chapter, where I worked to inspire collaboration, promote growth, and represent our collective goals effectively
- Collaborated with 5 other Honor Society Officers to organize and lead 9 monthly meetings that encompass the four pillars of the Honor Society: leadership, service, character, and scholarship
- Established trusting relationships between students and teachers by maintaining open communication, demonstrating leadership, and fostering an environment of respect and mutual understanding to embrace all thoughts and ideas.

James W. Robinson Varsity Golf – *Captain* | Fairfax, VA

07/2022 – 11/2023

- Organized successful fundraisers that raised \$1,000 within our community, promoting youth golf and creating new opportunities for our team to grow, compete, and develop both on and off the course to build a lasting program.
- Ensured a fun and engaging learning environment by designing exciting challenges that motivated players, resulting in an increased number of returning golfers each year and fostering long-term interest in the sport
- 2022 and 2024 James W. Robinson Booster Award Recipient, 2023 Fall All-Metropolitan First Team Winner

NON-TECHNICAL SKILLS & INTERESTS

- **Interests:** Sustainability, Architecture, Art (Wrote my Extended Essay about Sustainable Architecture in Singapore, focusing on three structures: PARKROYAL on Pickering, Gardens by the Bay, and Nanyang Technological University (The Learning Hub))

Lance J. Lim

[LINKEDIN PROFILE](#) • (513) 677-1688 • Jeremylim@college.harvard.edu

EDUCATION

Harvard University – Cambridge, Massachusetts

GPA: 3.5/4.0

Undecided | ACT/SAT: 36/1590 | Graduation Year: 2028

- Varsity Fencing Team
- Relevant Courses: Intro to Computer Science, Multivariable Calculus, Linear Algebra, Intro to Statistics, Expository Writing

PROFESSIONAL EXPERIENCE

The Labor Firm, Louisville, Kentucky – Intern

Summer 2022

- Observed and analyzed day-to-day operations at an Employment Litigation and Injury Law firm under direct mentorship of the owner and partner, gaining hands-on insight into legal strategy and increasing efficiency of case preparation.
- Completed legal research assignments and collaborated in case discussions to deepen understanding of employment and personal injury law leading to a more complete understanding of the field.

LEADERSHIP & COMMUNITY DEVELOPMENT

Asian Youth Alliance (AYA) - Founder and Chairman of the Board | Tri-State Area - KY, OH, IN

April 2020 – August 2024

- Raised \$50,000 funding for the Asian Youth Alliance and Asian Programs.
- Recruited and led 115 student and adult volunteers, across 15+ schools, grade levels, and districts. Attracted involvement of 700+ participants across 16+ major programs, driving cultural awareness with 30,000+ through media.
- Founded a youth advisory board and led a team of 10 members, facilitating annual strategic planning sessions that shaped programming priorities and increased youth engagement across 16 districts.
- Featured by WCPO-TV, a Cincinnati network, reaching a market of 100,000 viewers.
- Brought in Mayor Aftab Pureval, Hamilton County Clerk of Courts Pavan Parikh, and Forbes 30-under-30 awardee Vineet Erasala to discuss identity struggles, personal success, entrepreneurship, and mental wellness.

Speech and Debate – Founder and President | Sycamore High School, Cincinnati, Ohio

August 2018 – May 2024

- Founded the first ever Speech & Debate Club at Sycamore Junior High School - focused on the importance of public speaking, civil discourse and debate.
- Received several awards through the Ohio Speech and Debate Association and National Speech and Debate Association.
- Led 60 participants as a high school freshman, leading a club composed of 50% seniors.
- Created a space where students can thrive, grow, and succeed, leading to one of the students being selected for the US National Development Debate Team.

Advisor to Sycamore Superintendent – Student Advisor and Organizer | Cincinnati, OH

August 2022 – May 2024

- Appointed by the superintendent to advise on real issues in the student body. Ensured student needs are heard and addressed.
- Co-led and launched the "Listen" mental health panel series across Sycamore Schools; 1st panel helped bridge the youth-parent gap. Lead ongoing mental wellness discussions to raise awareness on stressors and how to manage them.

Build a Longer Table – Co-Leader and Co-Creator | Cincinnati, OH

February 2023 – August 2023

- Created a multicultural youth event that celebrates our culture through cooking, food, and cultural stories.
- Co-led the design of the overall event. Built awareness of our multicultural spirit across all races. Attended by 85+ participants.
- Collaborated with youth organizations and with keynote speaker Vice Mayor of Cincinnati, Jan-Michele Kearney.

Make-A-Play Foundation (MAP) – Spring Fellow (Phase 1) | Remote

03/2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 200+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.

ADDITIONAL SKILLS

- Skills and Language(s): Chinese Fookien (Fluent), SQL, Public Speaking, Event Planning, Fundraising

Lillian S. Moncion

[LinkedIn Profile](#) • (201) 470 1046 • Lillianmoncion@gmail.com

EDUCATION

Columbia University – New York, NY
Bachelor of Science in Cognitive Science

Expected Graduation: June 2028
Cumulative GPA: 3.2/4.0

- **Awards/Accomplishments:** Honor Roll Dwight Englewood School (4x), First Team All-League Midfielder (2021-2023), 3x Most Valuable Player award recipient, B.C.W.C.A All-County First Team (2023), The Ann M. Hardy Award (2022), The Elizabeth Carson Award (2023)
- **Relevant Coursework:** Calculus-Based Statistics, Principles of Economics, Introduction to Cognitive Science, Science of Psychology

PROFESSIONAL EXPERIENCE

Oliver Wyman

MAP Strategy Consulting Fellow

Remote

January 2026 – Present

- Selected as 1 of 25 NCAA athletes nationwide (~15% acceptance) for a 10-week consulting fellowship sponsored by Oliver Wyman, completing modules on workflow redesign, capacity modeling, and operational strategy to build consulting-level readiness
- Expected to architect a Hospital of the Future operational redesign by analyzing patient-flow bottlenecks, modeling capacity constraints, and identifying workforce burnout drivers to propose solutions targeting reduced wait times & more efficient care delivery

Lions Academy Soccer Youth Camp

Soccer Coach

New York, NY

July 2024 – August 2025

- Managed training logistics and technical development for 20+ youth players ages 4–18 by teaching fundamentals in dribbling, shooting, and passing, strengthening confidence, teamwork, and individual performance across weekly sessions
- Collaborated with 4–6 counselors to plan and lead all-day activities for groups of 15–20 campers, adapting instruction to varied skill levels to maintain safety, engagement, and a structured progression that supports consistent athletic growth
- Provided individualized feedback and leadership to 50+ youth athletes while mediating 5–8 weekly conflicts and reinforcing safety expectations, creating a positive, disciplined training environment that enhances player development and parent trust

Washington School SAAC Program

Aftercare Program Volunteer

Bergenfield, NJ

April 2023 – January 2024

- Assisted in organizing daily activities for 60+ students by coordinating homework blocks, recreation time, and dismissal workflows to maintain structure, safety, and smooth transitions across a fast-paced after-school environment
- Built strong relationship-management skills through consistent interaction with 60+ students ages 4–13 from diverse backgrounds, strengthening communication, empathy, and cultural awareness within group settings
- Strengthened multi-stakeholder communication skills by handling 10–15 daily inquiries from parents, students, and staff across phone and in-person channels, ensuring clear, timely responses that improved program coordination

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Columbia University Women's Varsity Soccer

NCAA Division 1 Student-Athlete

New York, NY

September 2024 – Present

- Commit 40+ hours weekly to practices, strength training, film work, team meetings, and competitive matches, applying discipline, preparation, and consistency required to perform in a high-pressure Division I environment
- Demonstrate strong time-management skills by balancing a full academic course load with athletic commitments, submitting all assignments on time while maintaining reliability, focus, and academic progress throughout the season
- Contribute to a culture of accountability by arriving early to set up equipment and prepare training areas, ensuring efficient practice execution and strengthening overall team readiness and operational flow

Dwight-Englewood School

Varsity Soccer Team Captain

Englewood, NJ

August 2022 – November 2023

- Led daily warm-ups and training activities for 20+ teammates by organizing drills, practice flows, and pre-match preparation, ensuring efficient execution and elevating overall team performance, communication, and competitiveness across the season
- Mentored 10–15 younger players by providing individualized technical feedback and reinforcing team standards, work ethic, and sportsmanship, strengthening roster cohesion, accountability, and the development of emerging athletes

The Soccer Coliseum

Health & Safety Assistant/Concessions Staff

Teaneck, NJ

December 2021 – March 2022

- Screened 200+ visitors per shift by taking temperatures, enforcing COVID-19 safety protocols, and coordinating venue entry to maintain a safe, organized environment for athletes, families, and staff
- Operated the concession stand by preparing food, managing transactions, and handling customer service for 100+ patrons per shift, maintaining accuracy, efficiency, and positive customer experience

SKILLS & INTERESTS

- **Skills and Language(s):** Microsoft Office, Note-taking, Research, Problem-solving, Time management, Teamwork
- **Interests:** Journaling

LINDSAY J. YAO

[LINKEDIN PROFILE](#) • (213)-910-8899 • lindsayjyao@gmail.com

EDUCATION

University of Pennsylvania – Wharton School | Philadelphia, PA **GPA: 3.93/4.0**
Bachelor of Science in Economics | SAT: 1530 (780 M, 750 R) Graduation Year: 2028

- **Relevant Courses:**
 - Fall Semester: Introduction to Management, Business Statistics, Business Economics and Public Policy, Writing Seminar on Climate Change
 - Spring Semester: Introduction to Marketing, Business Statistics Cont., Law and Social Values, Data Science with Python, Intro to Computer Science with Python

Fairmont Preparatory Academy – Anaheim, CA **GPA: 4.33/4.0**
Advanced Science and Engineering Diploma

- **Honors:** Valedictorian, National Honors Society Member, 2 Class Awards and 1 Student of the Year Award, AP Scholar with Distinction, Orange County Student Athlete Award, AJGA Scholastic Junior All-American Award

PROFESSIONAL EXPERIENCE

Make a Play Foundation – *MAP NXT Finance Fellow* | Ewing, New Jersey **01/2025 – Present**

- Selected out of a competitive pool of candidates to participate in an eight-week fellowship designed to prepare under-resourced athletes for professional success in the finance industry, culminating in a final case competition with a Fortune 500 company.
- Advanced to Phase #2 of our NXT Fellowship, where our team will work on small case teams to evaluate Wells Fargo's Special Purpose Credit Program and recommend a new metropolitan area to receive a \$10,000 Homebuyer Access grant

Ecotelesis – *Lead Intern* | Los Angeles, California **08/2022 – 07/2024**

- Documented and analyzed on-site data at material recycling facilities to be used for streamlining operations of solid waste processing and disposal facilities at Material Recycling Facilities
- Wrote a research paper analyzing data with google colab to find possible causes of odor emissions from Sunshine Canyon Landfill
- Developed an app that would allow residents to report odor missions and send the data to local enforcement agencies.

First Avenue Education – *Teaching Assistant / Tutor* | Arcadia, California **08/2020 – 07/2024**

- Led classes as a teaching assistant, designed a curriculum and schedule for summer school students
- Taught in afterschool and summer tutoring sessions as a volunteer tutor

Workers and Tech. Together Project - ARCS CSUN – *Research Assistant* | Northridge, California **08/2023 – Present**

- WATT seeks to improve the lives of workers and streamline operations throughout the environmental industry through the incorporation of technology ranging from robotics to artificial intelligence.
- Coordinated meetings, conducted literature reviews, peer-edited performance evaluation papers, and drafted proposals to research and integrate artificial intelligence into waste sorting processes
- Contributed to a \$5 million proposal to Waste Management for AI-enhanced waste characterization and curriculum development.

EXTRACURRICULAR EXPERIENCE

NCAA Division 1 Athlete, Penn Women's Golf Team **08/2024-Present**

- Practiced and Competed 20 hours a week for University of Pennsylvania's women's golf team

Wharton Retail Club | Consulting Committee **02/2025- Present**

- Worked in teams collaborating with retail companies to address key areas identified by clients by delivering valuable insights to enhance client's operations and growth.

Lindsey Mulligan

lindseymulligan1324@gmail.com | (858) 306-1019 | [LinkedIn](#)

EDUCATION

Princeton University

School of Public and International Affairs | GPA: 3.81

Minor: Finance, East Asian Studies

Relevant Coursework: Microeconomics, International Relations, Chinese (Intermediate), Psychology of Decision-Making, Introduction to Public Policy, Introduction to Quantitative Social Science, Microeconomics for Public Policy

Princeton, NJ

Expected May 2028

EXPERIENCE

Private Tutor, Freelance and Ringle

Individual and Group Sessions

Hong Kong

2019-Present

- Delivered over 1000 hours of 1-on-1 and group tutoring sessions, leading to improved academic performance across all students and multiple 1st-place finishes in speech competitions
- Acquired 10+ client referrals, reflecting strong student/family satisfaction and result-based outcomes
- Selected to tutor on Ringle, a highly competitive global platform; maintained a 4.7/5.0 rating for over 35 sessions.

Abercrombie and Fitch Co.

Sales Associate

San Diego, CA

2024

- Worked collaboratively with team members to achieve sales goals, ensuring a positive and efficient shopping environment.

MAP Training Camp Fellow '25

Intern

Remote

2025

- Selected to advance in a competitive consulting-focused case competition hosted by the Make A Play Foundation in partnership with Bank of America, tasked with expanding adoption of Erica®, the bank's AI-powered virtual assistant
- Led the execution phase sprint, taking primary responsibility for ~10 deliverables, including the sprint goal, STP strategy deck, target persona, and customized engagement/retention strategies, submitted on behalf of the team
- Individual tasks include/d: (1) writing and refining the sprint goal; (2) creating the target persona and objection-handling strategies; (3) building and presenting a finalized STP slide deck; (4) drafting messaging and positioning content tailored to multilingual and Gen Z users

EXTRACURRICULARS

NCAA Division I Women's Rugby Team — Princeton University

Student-Athlete | Recruitment Chair

- Dedicate 25+ hours/week to training, travel, and competition at the Division I level
- Organize preview days with 2000+ prospective students and coordinate recruitment visits for 8+ student-athletes per year
- Liaise between prospective athletes and coaching staff to facilitate tryouts (50+ candidates biannually)

PATH(People Assisting the Homeless)

Volunteer

San Diego, CA

2023-2025

- Helped prepare meals for upwards of 130 people in a rapid re-housing program, fulfilling various roles from simple preparation work to serving food to organizing volunteers for meals.

Forage - BCG Strategy Consulting Job Simulation - July 2025

- Completed a client simulation for BeyondTech, conducting market research, financial analysis, and survey design to evaluate installment pricing strategies and deliver a data-driven recommendation.

Elizabeth Rosenberg

lizzy@myrosenberg.com • (630) 243-3403 • www.linkedin.com/in/lizzy-rosenberg

EDUCATION

Carnegie Mellon University, GPA 4.0/4.0, Dean's List

Pittsburgh, PA (May 2028)

- B.S. in Electrical & Computer Engineering (Software Concentration) & Intended Minor in Business Administration
- Relevant Coursework: Principles of Imperative Computation, Linear Algebra, Introduction to Electrical & Computer Engineering

Neuqua Valley High School, SAT Superscore: 1570/1600 (770 English / 800 Math)

Naperville, IL (May 2024)

- Varsity Swim Team (All-American), FMC Aquatic National Team, Mu Alpha Theta (Chief Activity Officer), TeamTutors204

PROFESSIONAL EXPERIENCE & PROJECTS

180 Degrees Consulting

Pittsburgh, PA

Consultant

Feb 2025-Present

- Selected in a class of 11 members from a pool of 120 applicants to work on social impact projects for local Pittsburgh nonprofits
- Underwent rigorous 8 week training program with focus in necessary consulting skills to prepare for working on a Fall 2025 project

Alpha Phi Iota Sigma Chapter Booth Electrical Committee Member

"Barbie's Makeover"-Booth Software Project | Python

Feb-April 2025

- Worked with committee members to develop an interactive barbie-themed makeover game for sorority's booth project
- Learned Python fundamentals in order to implement drawing tools to draw on Barbie icon with the PyGame library

Booth Electrical Planning

March-April 2025

- Drafted physical layout of booth's electric wiring alongside committee members and assisted with build-week light installation
- Coordinated power requirements and circuit protection for interactive elements to ensure compliance with safety standards

C0VM

C0 Virtual Machine (Computer Simulator) | C

Feb 2025

- Created a system to read and execute instructions, handling memory use and program flow to simulate computer functionality
- Added protective measures to avoid crashes caused by common user errors including invalid operations or unexpected inputs

Edward-Elmhurst Hospital + Kidsmatter

Elmhurst and Naperville, IL

Pharmacy Intern

May 2023-Aug 2023

- Received and processed over 100 patient orders through hospital pneumatic tube system while sorting distribution shipments
- Observed multiple professionals from oncological, general, and emergency pharmaceutical disciplines and patient interactions

YMCA and DuPage Swim Center

Naperville, IL

Swim Instructor and Lifeguard Summer Job

2021-Present

- Monitored aquatic environments to ensure swimmer safety, enforced rules and responded quickly to emergencies with composure
- Participated in regular safety audits and emergency drills, maintaining 100% compliance and readiness through ongoing training

LEADERSHIP EXPERIENCE

Carnegie Mellon Varsity Swim Team

Pittsburgh, PA

NCAA Division III Student-Athlete

Aug 2024-Present

- Achieved multiple top-ten all-time Carnegie Mellon performances and selected to compete on the conference team
- Training 18 hours per week with additional time allocated for competitions and team travel commitments
- Nominated for tartan mentorship program in recognition of leadership in meeting with and guiding prospective student athletes

MAP x Bank of America

Remote

"Training Camp" Digital Operations Fellow

June 2025-Present

- Selected as a Scrum Master to lead a team responsible for developing a multi-year roadmap aimed at scaling the capabilities of BofA's AI-driven assistant, "Erica" & presenting final recommendation to BofA leadership in under 6 weeks
- Led project coordination by hosting weekly team meetings, creating project charter, and liaising between team + BofA leaders

Mu Alpha Theta (Math Honors Society)

Naperville, IL

Chief Activity Officer

Aug 2022-May 2024

- Collaborated with two other CAOs to drive a 500% increase in Math Fair attendance by partnering with local tutoring companies
- Created weekly meeting activities alongside CAO team to highlight unique math concepts in an engaging manner

SKILLS & INTERESTS

Skills: Chinese (intermediate), C, Python, Java, Matlab, Excel

Hobbies/Interests: Pickleball, Formula 1, Video Games, Hiking, Rubik's Cubing

Lucie Schroeder

www.linkedin.com/in/lucie-schroeder | (760) 815-1026 | lucie_schroeder@brown.edu

EDUCATION

Brown University, 3.91/4.00 GPA Providence, RI | Expected Graduation – May 2028

Sc.B Applied Mathematics - Economics, Certificate in Entrepreneurship

Relevant Courses: Mathematical Microeconomics, Macroeconomics, Introduction to Scientific Computing, Linear Algebra, Applied Ordinary Differential Equations, Probability & Statistics with Theory, Management of Nonprofit & Industrial Organizations

- Varsity Field Hockey Team, Brown Technology Consulting Group, Bruno Cares, Association for Women in Mathematics, Alliance for Multicultural Athletes, Student-Athletes in Finance, Outing Club
- NFHCA Scholar of Distinction and National Academic Award

Torrey Pines High School, 4.34/4.00 GPA San Diego, CA | Class of 2024

- Varsity Athletic Academic Award (2020-2023), CIF Champion, Seal of Biliteracy (Spanish), AP Scholar with Distinction

PROFESSIONAL EXPERIENCE

Brown Technology Consulting Group, *Consultant* Providence, RI | January 2026 – Present

- Consultant on a client project with SubSix Nutrition, advising on growth opportunities in endurance sports markets
- Conduct targeted sales and partnership outreach to race organizers, clubs, and related endurance communities
- Research customer segments and potential distribution channels to identify opportunities for expansion

Flatbread Company, *Cook* Providence, RI | October 2025 – Present

- Prepare 100+ orders per shift in a fast-paced kitchen while keeping quality and accuracy high during peak hours
- Collaborate effectively with kitchen team and front-of-house staff to ensure consistency and reduce table turnaround time

Solana Frosty, *Server* Solana Beach, CA | June 2025 – August 2025

- Managed a constant stream of customers, accurately handling orders and payments in a high-volume setting
- Delivered orders within 2-3 minutes on average from order taken to completion without compromising quality

CorePower Yoga, *Studio Experience Team Member* Encinitas, CA | June 2023 – August 2025

- Maintained a clean, organized studio environment to support a positive and welcoming client experience
- Worked closely with instructors and management to keep schedules and studio operations running smoothly

LEADERSHIP EXPERIENCE

Magdalena Ecke Family YMCA, *Unit Leader* San Diego, CA | June 2025 – August 2025

- Supervised and mentored 20-30 youth participants per week, fostering a safe, engaging, and inclusive camp culture
- Planned and executed daily schedules while coordinating with staff to ensure activities stayed on track and on time
- Served as primary point of contact for parents, maintaining clear communication and trust

Make A Play x Morgan Stanley, *Skills Challenge Sales & Trading Fellow* Remote | March 2025 – June 2025

- Ranked in the top 1% of a competitive professional development fellowship for collegiate athletes, winning the individual round and advancing to the case competition with Morgan Stanley's Institutional Equities & Fixed Income Divisions
- Selected by MAP leadership to serve as Scrum Master, leading a four-person team to design a traditional retirement portfolio for a Morgan Stanley client, orchestrating project planning, sprint goals, and communication with firm leadership

Boys and Girls Club of San Dieguito, *Coach* Solana Beach, CA | December 2023 – February 2024

- Led a team of 30 middle school athletes, many of whom were introduced to field hockey for the first time, designing practice plans and facilitating events to develop skills and teamwork
- Mentored athletes in a supportive and motivating environment, building leadership and communication skills

COMMUNITY ENGAGEMENT EXPERIENCE

Casas De Luz, *Community Leader* San Diego, CA & Tijuana, MX | 2015 – Present

- Build homes from the ground up in under two days for families in Tijuana, directly impacting 15 families over 10 years
- Work alongside volunteer teams of 10–20 people, ensuring efficient project execution and safety
- Support initiatives that improve living conditions, empower families, and strengthen local communities

Urth Club, *Volunteer Coordinator* San Diego, CA | September 2020 – May 2024

- Organized 10+ charity events and community clean-ups per year, promoting activities through social media and engaging over 80 student participants
- Contributed 8 hours per month to volunteer service, supporting organizations such as Auntie Helen's Thrift Shop, PATH, San Diego Food Bank, Thrive Animal Rescue, and Coastal Roots Farm

SKILLS & INTERESTS

Skills: Proficient in MATLAB, LaTeX, CPR-certified

Interests: Field hockey, soccer, surfing, snowboarding, electric guitar, Beli reviews, rock climbing, Bikram yoga

MADALYN E. GOCAL

WWW.LINKEDIN.COM/IN/MADALYN-GOCAL-9A8B9B279 • (858) 216-0111 • MEG2286@COLUMBIA.EDU

EDUCATION

Columbia University – New York, NY

GPA: 3.8/4.0

B.A. in Economics – Political Science | ACT: 33

Anticipated Graduation: 2028

- **Accomplishments:** Dean's List Fall 2024 & Spring 2025
- **Relevant Coursework:** American Politics, Voting & Political Behavior, Principles of Economics, Intermediate Macroeconomics, Calc-Based Statistics, Calculus III

PROFESSIONAL EXPERIENCE

Columbia Law School Office of Private Sector Careers – *Research Assistant* | New York, NY

09/2025 – Present

- Supported the On Campus Interview (OCI) Programs through detailed data entry, information tracking, and employer research, using Microsoft Office Suite.
- Managed and updated job postings, employer events, and career programs on internal platforms, helping provide timely opportunities to a student body of 1,200+ J.D. candidates
- Managed postings for employer events, job opportunities, and career programs in coordination with OPSC staff.
- Demonstrated strong organizational, communication, and time management skills in a fast-paced academic office setting.

Chipotle Mexican Grill – *Crew Member* | San Diego, CA

05/2025 – 08/2025

- Provided cheerful, rapid customer service at a 150-transaction-per-hour counter, accurately assembling customized orders and reaffirming Chipotle's reputation for friendliness, efficiency, and memorable, personalized dining experiences.
- Maintained strict food-safety, freshness, and portioning standards, while multitasking across grill, prep, and assembly stations, guaranteeing consistent product quality and minimizing waste during peak lunch and dinner rush periods.
- Collaborated with six-member crews to troubleshoot equipment issues, restock ingredients, and sanitize work areas, sustaining operational flow and customer satisfaction despite unpredictable surges in volume.

Chicken Charlies Enterprises – *Crew Member* | Del Mar, CA

06/2025 – 07/2025

- Processed hundreds of daily transactions at a high-volume food stand during the San Diego County Fair, reducing customer wait times by ~30%.
- Collaborated with a fast-paced kitchen team to streamline order flow, enabling faster service and improving overall customer satisfaction during peak hours.
- Partnered with teammates during high-traffic hours to coordinate order taking and delivery, maintaining speed and accuracy during 6+ hour shifts.

Jewish Federation of San Diego – *Peer Leaders Fellow* | San Diego, CA

11/2021 – 04/2024

- Designed open-ended interview protocol and personally conducted qualitative interviews with peers to capture nuanced perspectives on Jewish identity, engagement, and community needs among San Diego high-school students.
- Transcribed, coded, and thematically analyzed responses from more than 200 teenagers, distilling actionable insights that guided Federation leadership in strategically tailoring inclusive programming and partnerships.
- Delivered multimedia presentations of key findings to audiences exceeding 500 community members, inspiring greater investment in youth initiatives and fostering collaboration across synagogues, schools, and nonprofit partners.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Bank of America – *"Training Camp" Digital Operations Fellow (Phase 1 & 2)* | Remote

06/2025 – Present

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities.
- Selected as 1 of only 8 Scrum Masters to lead a team responsible for developing a multi-year roadmap aimed at scaling the capabilities of BofA's AI-driven assistant, "Erica" & presenting final recommendation to BofA leadership in under 6 weeks.
- Managing the team's sprint backlog, meticulously outlining deliverables for 5+ phases (i.e., initiation, planning, execution, control, monitoring, closure) with 10 tasks each, ensuring alignment across the team as we work to deliver 4 final work outputs.
- **Individual tasks included:** (1) hosting weekly team meetings; (2) creating project charter; (3) developing sprint goals for all 6 phases of the project; (4) liaising between team + BofA leaders; and (5) creating/managing team's kanban board on AirTable.

Columbia Women's Rowing – *Division 1 Rower* | New York, NY

09/2024 – Present

- Balanced rigorous Ivy League coursework with 35-hour weekly training, demonstrating exceptional time management, perseverance, and goal orientation within a highly competitive Division I athletic environment.
- Collaborated with eight-person boat crews to refine stroke technique, execute race strategies, and cultivate a culture of accountability, resilience, and mutual encouragement during challenging practice cycles.
- Competed at national regattas against top collegiate programs, executing split-second tactical adjustments under pressure and consistently contributing to varsity standings and overall team points.

NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Languages:** Spanish (intermediate level), Social Media Management, Microsoft and Google Office Suites.
- **Programs:** Pre-Law Society; MEOR Leadership; Political Science Students Association; Hillel; Criminal Justice Coalition.
- **Interests:** Trumpet Playing, Food Culture, Health & Wellness, Music.

Morgan Boonshaft

704.345.3900 | morgan_boonshaft@brown.edu | [Linkedin.com/in/morgan-boonshaft-80a123287/](https://www.linkedin.com/in/morgan-boonshaft-80a123287/)

EDUCATION

Brown University – Providence, RI

Bachelor of Arts, Economics and Political Science | ACT: 35/36

Expected Graduation: May 2028

Cumulative GPA: 3.86/4.0

Activities and Honors: Varsity Cross Country & Track, Residence Hall Council Vice President of Finance and Administration, NCAA Student-Athlete Advisory Committee, Meiklejohn Peer Advisor, Team IMPACT Leadership Board, Barclay's Discovery Program Participant

Relevant Coursework: Principles of Economics, Intermediate Macroeconomics, Gender and the Economy, Advanced Spanish I-II, Comparative Politics

Certifications: Wall Street Prep – Accounting & Financial Statement Analysis

PROFESSIONAL EXPERIENCE

Conflict Research and Security Studies Lab

Lab Supervisor, Lead Intercoder

Providence, RI

Jan 2025 – Present

- Selected as 1 of 14 students for the lab's inaugural cohort, analyzing mass anti-government protests across multiple countries and political systems to generate comparative insights on protest efficacy, state response, and political outcomes
- Manage a 29-person research team for the Mass Protest Project, compiling a large-scale event-history dataset tracking protest concessions, outcomes, and downstream consequences to expand the lab's empirical research capacity and analytical rigor
- Design data management workflows and intercoder reliability checks across 100s of coded observations, improving coding accuracy, cross-coder consistency, and process standardization to strengthen the validity and usability of published research outputs

Morgan Stanley

MAP Sales & Trading Fellow

Remote

Mar 2025 – May 2025

- Led the Planning Phase for a 60% equities / 40% fixed income portfolio mandate, conducting a PESTEL analysis across 6 macro dimensions and delivering 2 client-facing slides live to Morgan Stanley analysts to frame asset allocation under evolving market conditions
- Build a Feasibility Study and Recommendation Report comparing 3 portfolio structures against 6 evaluation criteria including diversification, liquidity, tax efficiency, and risk-adjusted returns to select an optimal 60/40 strategy for near-retirement HNW clients
- Translated macro and feasibility insights into a final 60/40 portfolio recommendation, aligning allocations to 3 client objectives (capital preservation, income generation, moderate growth) to support analyst-level portfolio construction discussion under live evaluation

Wells Fargo

MAP Strategy & Advisory Fellow

Remote

Jan 2025 – Mar 2025

- Led the Planning Phase for a Special Purpose Credit Program expansion, conducting a current state analysis across 6 market and stakeholder factors to identify the highest-impact metropolitan entry point under constrained capital conditions
- Developed a Recommendation Report evaluating 3 metropolitan markets across 7 quantitative and qualitative criteria including minority homeownership rates, affordability gaps & economic growth to support a Cleveland expansion maximizing community impact & program feasibility
- Synthesized market data, stakeholder priorities, and execution constraints into client-ready advisory materials, presenting 8+ analytical slides to Wells Fargo stakeholders to demonstrate maturity, structured thinking, and judgment aligned with investment banking advisory standards

The Charlotte Ledger

Election Hub Intern

Charlotte, NC

May 2024 – Nov 2024

- Researched and compiled 200+ candidate profiles for state and local elections across 5 counties, synthesizing policy positions, backgrounds, and platforms to expand voter access to clear, nonpartisan election information
- Designed and published targeted social media campaigns using Canva and TikTok, driving a 20% increase in Election Hub engagement to amplify reach and voter awareness during the 2024 election cycle
- Coordinated 10+ podcast episodes and voter education workshops, managing content development and live programming to strengthen community outreach and informed voter participation

EXTRACURRICULARS

Mighty Striders Running Club

Founder and Head Coach

Charlotte, NC

Aug 2024 – Present

- Founded and led weekly practices for 40+ children and teens with special needs, designing inclusive training programs to increase participation, physical fitness, and athlete confidence through sport – scaled by launching 4 new cohorts in Providence, Los Angeles, Williamsburg, and Charleston
- Manage the @mightystridersrunningclub Instagram account and club website, driving community outreach that recruited 30+ volunteers and established 5+ local partnerships to support sustainable program growth

Make-A-Play Foundation

Pro Bowl Fellow

Remote

Sep 2025 – Dec 2025

- Selected as 1 of 40 athletes from 1,200+ MAP Fellows (top 3%) to compete in MAP's Pro Bowl Games (investment banking skill-based tournament), completing 20+ hours of Wall Street Prep accounting coursework to strengthen technical accounting fluency and transaction readiness
- Showcased leadership, communication, and technical ability in live evaluations before 6 investment banking partner firms including Bank of America, Guggenheim, Morgan Stanley, and UBS, earning front-office exposure and actionable feedback aligned with analyst hiring standards

Charger Asset Management Board

Student Endowment Fund Trader

Charlotte, NC

Aug 2023 – May 2024

- Managed a \$140K diversified portfolio as part of a student-led endowment board, collaborating with 5+ traders to execute allocation decisions
- Drove 11.2% increase in portfolio valuation during board tenure while reallocating \$4.5K of excess cash to fund local community service initiatives
- Prepared and presented an annual investment report and performance analysis to endowment board senior leadership, translating portfolio results and risk considerations into clear investment takeaways and recommendations

SKILLS & INTERESTS

Languages: Proficient in Microsoft Office, Google Apps, Canva; experience with Java, Python, and R, Spanish (Seal of Bilingual)

Interests: Long-distance running, hiking, journaling, baking

NATALIA EVANS-GIBSON

[LINKEDIN PROFILE](#) • (240) 507-6689 • NATALIA.EVANS.GIBSON@GMAIL.COM

EDUCATION

Carnegie Mellon University – Pittsburgh, PA

GPA: 3.9 /4.0

B.S. in Electrical and Computer Engineering | Minor in Robotics | SAT: 1520 | IB: 40

Anticipated Graduation: 2028

- **Accomplishments:** CSCAA Individual Scholar All-American (First Team), 2024 Cards Against Humanity Science Ambassador Scholarship Finalist
- **Relevant Courses:** 21-127 Concepts of Mathematics (Proofs), 15-112 Fundamentals of Programming and Computer Science, 18-100 Introduction to Electrical and Computer Engineering, 21-254 Linear Algebra and Vector Calculus for Engineers

PROFESSIONAL EXPERIENCE

Neuromechatronics Lab, Carnegie Mellon University – *Research Assistant* | Pittsburgh, PA

02/2025 – Ongoing

- Developed a predictive machine learning model using Python to distinguish between 23 different hand grasps across 26 subjects varying in handedness, sex, age, height, and weight using kinematic and electromyographic data, reaching an average accuracy of 90%
- Synthesized data from multiple hand grasp databases to create a comprehensive dataset for training machine learning models in electromyography, as well as aiding research in prosthetics and AR/VR simulations
- Collaborated with PhD students to troubleshoot data inconsistencies and improve techniques for ongoing studies on the human grasp

Make a Play Foundation x Bank of America – *Digital Operations Fellow* | Remote

05/2025 – Ongoing

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities
- Selected as 1 of only 8 Scrum Masters to lead a team responsible for developing a multi-year roadmap aimed at scaling the capabilities of BofA's AI-driven assistant, "Erica" & presenting final recommendation to BofA leadership in under 6 weeks
- Managing the team's sprint backlog, meticulously outlining deliverables for 5+ phases (i.e., initiation, planning, execution, control, monitoring, closure) with 10 tasks each, ensuring alignment across team as we work to deliver 4 final work outputs
- **Individual tasks include/d:** (1) hosting weekly team meetings; (2) creating project charter; (3) developing sprint goals for all 6 phases of the project; (4) liaising between team + BofA leaders; and (5) creating/managing team's kanban board on AirTable

iD Tech at American University – *Robotics Instructor, Coding Instructor* | Washington, D.C.

05/2025 – 08/2025

- Teaching VEX Robotics, Intro to Coding and AI, and Python 101 courses to an average class size of seven students, encouraging futures in STEM
- Designing curriculum and course activities to explain complex topics such as mechanics, machine learning, and data structures to beginner and advanced students alike, improving student engagement
- Mentoring students to complete a comprehensive final project that showcases their new skills, providing feedback and constructive criticism on their work, helping jumpstart their career portfolio

Holy Cross Germantown Hospital – *Acute Care Intern* | Germantown, MD

09/2023 – 02/2024

- Worked four-hour shifts throughout the emergency, labor, and pediatric units to aid the work of medical personnel, streamlining operations
- Catalogued and helped manage medical technology, patient records, and phone calls, paying attention to detail to maximize data accuracy
- Provided emotional support, wheelchair transport for patients after surgical procedures to improve patient experience and prevent injuries

LEADERSHIP & COMMUNITY DEVELOPMENT

Carnegie Mellon Women's Swimming – *Student Athlete, Swim Instructor* | Pittsburgh, PA

09/2024 – Ongoing

- Committed over 20 hours weekly to training, travel, and competition while maintaining a full academic course load
- Top 25 Division III performer in the Women's 200 Butterfly for 2024-2025 season as a freshman, representing CMU at DIII NCAAAs
- Lead and managed year-round private lessons as a swim instructor to raise funds for the CMU Swimming and Diving program

National Honor Society – *Volunteer Math and Science Tutor* | Rockville, MD

09/2023 – 06/2024

- Tutored students in algebra, chemistry, and biology, preparing customized lesson plans to improve academic performance
- Designed over 40 problem sets and review sheets aligned with state standards, enabling students to prepare for exams without external materials
- Maintained long-term tutoring relationships with multiple students, helping them gain confidence in STEM subjects

Walter Reed National Military Medical Center – *Rehab Volunteer* | Bethesda, MD

07/2023 – 08/2023

- Completed a competitive educational program through the American Red Cross to explore medical technologies and military healthcare operations
- Transported wheelchair patients, restocked medical cabinets, and prepared patient spaces to gain insight into interdisciplinary medical care
- Shadowed physicians across gastroenterology, physical therapy, and rehabilitation to observe diagnostic and treatment procedures in real-time

NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Python, Arduino PL, MatLab, LaTeX, Blender, Video Editing
- **Programs:** Society of Women Engineers (SWE), Women in Electrical and Computer Engineering (WinECE)
- **Interests:** Brain-Computer Interaction, Medical Technology, Machine Learning, Robotics, Computer Graphics, Hardware Design

Olivia H. Ty

+1 (425) 289-8283 | oh8@georgetown.edu | [Linkedin.com/in/olivia-ty](https://www.linkedin.com/in/olivia-ty)

EDUCATION

Georgetown University – Washington, DC

Bachelor of Science, Finance and Operations & Analytics | Minor in Psychology

Awards: Dean's List, 2024-25 BIG EAST All-Academic Team, Second Place Finish at BIG EAST Championships

Relevant Coursework: Business Financial Management, Business Statistics, Computational Modeling, Financial Accounting, Managerial Accounting, Modeling Analytics, Psychology, Wall Street Prep: Accounting & Financial Statement Analysis Certification

Expected Graduation: May 2028

Cumulative GPA: 3.60/4.0

PROFESSIONAL EXPERIENCE

Guggenheim Securities

MAP Investment Banking Fellow

Selected Transaction Experience

• WHOOP — ~\$2.0B Implied Enterprise Value (Consumer Tech / Digital Health Acquisition Simulation)

- Oversaw the execution phase of a consumer M&A case on **WHOOP** by building valuation outputs and analytical exhibits, supporting a ~\$2B implied enterprise valuation using public comparables, precedent transactions & football field analysis to frame upside and downside scenarios
- Built Excel-based financial summaries and operating projections for WHOOP analyzing revenue growth, margins, liquidity, and leverage, developing financial modeling skills while supporting projections from ~\$500M → ~\$1B revenue/EBITDA inflection from -10% → +10%
- Drafted client-ready presentation materials translating WHOOP's financial performance and subscription economics into a clear investment thesis, contributing to 1st-place team finish (out of 15 teams); voted Top Performer by Guggenheim analysts Andrew Pruss & Nathan Herrera
- Owned quality control, formatting consistency, and analytical accuracy across all WHOOP execution workstreams, ensuring submission-ready materials (i.e., DDQ responses, 1-page fact sheet) were delivered under deadline pressure, contributing to the highest-scoring execution output

Remote

Sep 2025 – Dec 2025

Evo Golf

Product Manager

- Co-founded and self-managed development of a patent-pending AI-powered golf analytics platform, demonstrating initiative, ownership, and independent execution by leading product strategy from concept through working prototype without external supervision under real time constraints
- Designed and implemented a scalable data infrastructure to process and analyze 500+ performance metrics, developing analytical rigor and attention to detail while generating personalized insights used to identify measurable performance trends and optimization opportunities for improvement
- Managed the full product development lifecycle including user testing, feedback synthesis, and iterative design improvements, strengthening process management and communication skills while improving user experience through multiple refinement cycles under tight iteration timelines

Remote

Aug 2022 – August 2025

Woodmont Country Club

Intern

- Owned day-to-day pro shop operations including inventory control, POS transactions, and front-of-house service, demonstrating attention to detail and professionalism while supporting 100+ daily members and guests in a high-traffic retail environment during peak operating hours
- Delivered consistent, client-focused service by resolving inquiries, coordinating transactions, and maintaining operational accuracy, developing relationship-management and communication skills across a diverse, repeat-customer base with high expectations and service standards
- Executed tournament-day logistics in collaboration with directors and operations staff for 200+ player, multi-day competitions including U.S. Open Final Qualifying and the USGA Adaptive Open, demonstrating adaptability and composure in high-pressure environments with national visibility

Rockville, MD

May 2025 – Aug 2025

LEADERSHIP & EXTRACURRICULARS

Georgetown University Women's Golf Team

Division 1 Student-Athlete

- Compete as a varsity student-athlete while committing 20+ hours per week to training, practice & competition alongside a full academic course load
- Earned selection to the 2024–25 Big EAST All-Academic Team, reflecting consistent academic performance & discipline under demanding schedule
- Contribute to a high-performance team culture emphasizing accountability, collaboration, and work ethic in a competitive collegiate environment

Washington, DC

Aug 2024 – Present

Athlete's Game Plan

Mentor

- Guide student-athletes in developing disciplined game plans to excel in Division I athletics while balancing academics & extracurricular commitments
- Advise mentees on goal setting, time management, and personal development, reinforcing accountability, resilience & long-term performance habits

Washington, DC

Dec 2025 – Present

Georgetown Athletics SAAC Executive Committee

Community Service and Engagement Deputy

- Coordinate community service initiatives for 800+ Georgetown student-athletes, promoting civic engagement and cross-team collaboration
- Lead outreach & engagement efforts that develop leadership skills and accountability while strengthening relationships with local community partners

Washington, DC

Sep 2025 – Present

Georgetown Athletics Mentorship Program

Mentor

- Mentor 6 first-year student-athletes on academic achievement, time management & scheduling to balance Division I athletics with educational goals
- Support mentees through structured check-ins and goal-setting to reinforce accountability, discipline, and long-term academic performance

Washington, DC

Aug 2025 – Present

Redmond/Torrey Pines HS Girls Varsity Golf Team

Student-Athlete

- Organized and led the launch of a new annual team fundraiser, raising \$7,000+ to support tournament and travel expenses through coordinated planning and execution; set a course record at the KingCo District Championships and qualifying individually for the 2023 State Championships

Redmond, WA | San Diego, CA

Mar 2021 – Oct 2023

SKILLS & INTERESTS

Skills: Excel • Modeling • Optimization • Pivot Tables • PowerPoint • Canva • Data Visualization • Business Analytics • Python • Tableau • Alteryx

Interests: Golf • Healthy Cooking • AI Applications • Psychology • Strength Training • Action Movies and RomComs • Hot Yoga • Art

Olivia T. Weston

(240)-805-3601 • olivia.weston@yale.edu

EDUCATION

Yale University – New Haven, CT **Present – Ex: May 2028**
Bachelor of Science in Cognitive Science

London School of Economics & Political Science (LSE) – London, UK **June 2025**
LSE Summer Program (2025) – IR130: War, Power and Morality: Divisive Debates and Contentious Conflicts

St. John's College High School – Washington, DC **September 2020 - June 2024**
Awards: Jose Codero Award for Excellence (2020); Distinguished Achievement (4 years); National Honor Society (2022); National Spanish Honor Society (2023)

PROFESSIONAL EXPERIENCE

Insta Cart **December 2024 – Present**
Personal Shopper

- Maintained 4.9/5.0 satisfaction rating across 200+ orders by ensuring 98% order accuracy, conducting quality checks, and providing responsive customer communication

Make-A-Play Foundation **September 2025**

MAP x Guggenheim Securities — "Diamond League" Investments Fellow

- Collaborated on a 5-member analyst team simulating a Guggenheim deal team advising a private equity client in Consumer & Retail, ultimately selecting *The RealReal* as the optimal acquisition target.

Citi Investment Banking Job Simulation – Virtual **September 2025**

Job Simulation Participant

- Built comprehensive 5-year financial model and DCF valuation for \$2.5B hypothetical Big Box Retail acquisition, including comparative analysis of 10 industry peers and accretion

Lacrosse Coach – Washington, DC **March 2024 - Present**

Trainer/Coach

- Founded and operated an independent lacrosse training program serving 15+ athletes ages 12-18, conducting 20+ training sessions and organizing 3 seasonal camps with 40+ total participants.
- Secured \$3,000 to support St. John's College High School Women's Lacrosse program

Sheppard's Table – Silver Spring, MD **April 2022 – Present**

Volunteer

- Volunteered 150+ hours preparing and serving meals to 200+ individuals and families weekly, managing kitchen operations and coordinating volunteer schedules for food distribution events

Fit Dog Adventures – Gaithersburg, MD **January 2022 – Present**

Pet Sitter

- Managed care for 5-10 pets weekly across 30+ regular clients, ensuring exercise routines, medication administration, and safety protocols while maintaining 100% client retention rate

LEADERSHIP & COMMUNITY DEVELOPMENT

Leadership & Activities:

- Smart Women Securities (Investment Committee Member); Yale Undergraduate Diversified Investments (Analyst); Yale Women's Lacrosse Team

Community Service:

- Raised \$15,000+ for Children's National Hospital and American Heart Association; Volunteered 200+ hours at Sheppard's Table food bank

Athletics:

- Yale Women's Lacrosse (Division I); USA Lacrosse All-American; WCAC First Team (3x); All-Metro Honors; Midfield of the Year (2x)

Skills

Leadership, communication, collaboration, time management

QUINN E. BIRD

www.linkedin.com/in/quinnbird • (269)-319-1234 • bird.q@wustl.edu

EDUCATION

Washington University in St. Louis – St. Louis, MO **GPA: 4.0/4.0**
B.A. in Political Science | Minor in Sports Business | Graduation Year: 2028
Culver Academics (High School)- Culver, IN
College Preparatory boarding school focused on the leadership development of students grade 9-12 | 2024 Graduate

PROFESSIONAL EXPERIENCE

MAP x Sixth Street – "*Pick Six*" *Alternative Investments Fellow (Phase 1 & 2)* | Remote **March 2025 – Present**

- Phase 1:** Selected to participate in an exclusive 3-week interview preparation bootcamp for high-achieving college athletes, competing against 200+ others in 3 mock interviews sponsored by Sixth Street to proactively implement learnings from 10+ hours of preparation, achieving a score of 90%+ in all 3 interviews and earning a top spot on MAP's leaderboard rankings
- Phase 2:** Qualified for Phase 2 of the fellowship based on strong performance in Phase 1 (90%+), collaborating with a team of 6 to recommend a new premier women's soccer club to Sixth Street leadership; efforts include conducting deal analysis & developing a value-add strategy to ensure the potential acquisition aligns with the firm's growth-oriented investment strategy

Boone's Restaurant - Server | Springfield, IL **June 2023-Present**

- Navigated a fast-paced serving environment, managing 25+ customers simultaneously to deliver an exceptional guest experience.
- Trained new hires on restaurant policies, procedures, and customer service standards.

Walgreens- Customer Service Associate | Sturgis, MI **June 2021-October 2023**

- Provided exceptional customer service by assisting guests with product inquiries, locating items, and resolving concerns in a friendly and professional manner.
- Supported promotional initiatives by setting up displays and informing customers on sale and rewards programs.
- Managed inventory by conducting regular stock counts and monitoring product expiration dates across thousands of products.

Miller Detasseling – Crew Member | Sturgis, MI **June 2018-August 2020**

- Performed manual detasseling and derouging tasks in cornfields, ensuring the removal of tassels and rogue plants to maintain crop quality in up to 500 acres a day.

LEADERSHIP & COMMUNITY DEVELOPMENT

Washington University Women's Varsity Track and Field – *Athlete* | St. Louis, MO **August 2024-Present**

- Demonstrated strong time management by balancing ~25 hours per week of athletic training with a rigorous academic course load.
- 2025 Indoor National Team Runner-Up
- 2025 Indoor First Team All-American

Leaders in Interpersonal Violence Education – Member | St. Louis, MO **November 2024-Present**

- Completed 12+ hours of training to lead facilitations geared to educate student groups on topics surrounding interpersonal violence.

Bear Cubs Running Team – Member | St. Louis, MO **January 2025-Present**

- Coached children with Autism Spectrum Disorder (ASD) in weekly athletic practices as part of a program supporting over 30 families, helping to provide a network of other families with shared experiences.

Taylor Stars Scholar – Member | St. Louis, MO **August 2024-Present**

- Participated in mentorship programs for first-generation and limited-income students to promote inclusivity and belonging across all backgrounds.

Alpha Phi International Fraternity– Member | St. Louis, MO **January 2025-Present**

- Engaged in philanthropic initiatives supporting women's heart health as a member of Alpha Phi, an international sorority focused on leadership, service, and sisterhood

Culver Academics – Aide to Administration & Alumni | Culver, IN **February 2024-June 2024**

- Led and spoke at weekly all-school meetings, developing original content and strengthening public speaking and event planning skills.
- Facilitated networking opportunities between alumni and students.

Culver Academics Varsity Soccer, Swim & Dive, and Track & Field – Member & Captain | Culver, IN **August 2020-June 2024**

- Dedicated time and energy to 4 years of each discipline, earning 2x track & field team captain, soccer team captain, 2x track & field MVP, all-state track & field honors.

SARAH A FOX

[LINKEDIN PROFILE](#) • (484)-929-8890 • [SFOX32@JH.EDU](mailto:sfox32@jh.edu)

EDUCATION

Johns Hopkins University – Baltimore, MD

GPA: 3.76 /4.0

Degree in Progress - Neuroscience | Minor in Business | ACT/SAT: 1510

Anticipated Graduation: 2028

- **Accomplishments:** Student-Athlete on Varsity Swim Team

PROFESSIONAL EXPERIENCE

Toad Hollow Athletics – *Sales Associate* | Paoli, PA

05/2022 – Present

- Managed retail sales and customer service while working collaboratively with team of other associates in an efficient environment
- Opening and closing store responsibilities, organize store inventory, maintain up-to-date knowledge on products
- Work collaboratively with team of other associates

AMS Cardiology – *1-Month Internship* | Abington, PA

05/2024 – 05/2024

- Review detailed medical histories, focusing on symptoms related to the cardiovascular system, translating to a deeper understanding of any complexities during procedures
- Join clinical rounds with the cardiology team, discussing patient cases, presenting findings, and formulating diagnostic and treatment plans
- Shadow senior cardiologists during invasive and non-invasive procedures like angioplasties, pacemaker placements, or cardioversion

Upper Main Line YMCA – *Youth Swim Instructor* | Berwyn, PA

05/2021 – 08/2023

- Maintain a safe environment and remain well-versed in emergency response procedures and policies
- Experience with a wide variety of skills and age ranges of children, taught over 30 students throughout each summer
- Comprehensive knowledge and experience of swimming techniques

White Manor Country Club – *Lifeguard* | Malvern, PA

05/2022 – 05/2023

- Perform lifeguard duties with adherence to lifeguard certification rules and best practices, ensuring the safety of all members
- Communication skills and quick decision-making abilities
- Strong customer service

LEADERSHIP & COMMUNITY DEVELOPMENT

UBS 'Female Founders' Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

Selected Case Experience:

- **Leading team of 6 women athletes introducing a new social impact initiative to UBS within a 1.5-month deadline (ongoing)**
 - Collaborating with a dynamic team of 6 to pitch an innovative company poised to make a meaningful impact on the global economy to UBS, completing 20% of the project by completing all 10 tasks on my backlog early, demonstrating my commitment to our vision
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we meet 100% of our deadlines and continuously improve with each sprint
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision

Upper Main Line YMCA – *Youth Board Member* | Berwyn, PA

08/2022 – 08/2024

- Discussed member feedback in conference setting, communication and planning with other board members, able to raise over \$1k for financial aid program at YMCA branch
- Review of finances and budgets, suggest adjustments and implement ideas
- Collaboration with team to plan and communicate with community members

Conestoga High School Varsity Swim Team – *Captain* | Berwyn, PA

09/2023 – 06/2024

- Demonstrate dedication, discipline, and sportsmanship both in practice and during competitions, achieved All-State status junior and senior year, undefeated regular season all 4 years
- Communicate between coaches and swimmers about team dynamics
- Encourage team bonding through activities like team dinners and events to create a positive atmosphere

National Honor Society – *Member* | Berwyn, PA

09/2021 – 06/2024

- Engage in community service activities, contributing to various charitable, social, and environmental causes, achieved over 40 hours of volunteering per semester
- Act as role models for their peers, demonstrating integrity, honesty, responsibility, and respect for others
- Maintain high grades and continue to prioritize their academic achievements, kept unweighted 4.0 GPA throughout all 4 years and achieved PSAT national semifinalist status

NON-TECHNICAL SKILLS & INTERESTS

- **Interests:** Medicine, Pediatrics, Neuroscience, Business and Investing, Health & Fitness

Serena S. Lowy

[LINKEDIN PROFILE](#) • +1 (917) 232-0184 • SLOWY@SAS.UPENN.EDU

EDUCATION

University of Pennsylvania

Bachelor of Arts in Law and Society | Minor in Hispanic Studies

Philadelphia, PA

Graduation: May 2028

- **Cumulative GPA:** 3.70/4.0 | **ACT:** 35

Accomplishments: D1 Student-Athlete, R.Lee Gilliam Music Prize, High Honor Roll, Tri-M Music Honor Society, Distinction in Art ('24)

Relevant Coursework: Micro Economics, Criminal Justice, Negotiations, Criminology, Psychology, Advanced Spanish

PROFESSIONAL EXPERIENCE

Oliver Wyman

MAP Strategy Consulting Fellow

Remote

Jan 2026 – Present

- Selected as 1/15 captains (2%) from 654 NCAA athletes, leading a 5-person case team through ~5 weekly research sprints to design a “Hospital of the Future” operating model, diagnosing bottlenecks across ED/inpatient/discharge to drive downstream strategic clarity
- Mapped the end-to-end hospital ecosystem spanning 7 core functions (i.e., ED, triage, diagnostics, inpatient units, ORs, ancillary services, and discharge), synthesizing operational breakdowns into a structured current-state diagnostic that clarified flow constraints

Portico NY Inc.

Studio Assistant

Kent, CT

Apr 2020 – Present

- Organized 200+ tools, materials, and workspaces while coordinating daily studio workflows, improving restoration efficiency and enabling faster turnaround on watercolors, woodcuts, and client projects across a high-volume creative environment
- Assisted on 15+ restoration and 3D design projects, preparing and inpainting sun-damaged artwork and assembling Solar Night Sculpture models, strengthening technical precision and elevating overall project quality for artists and studio leadership

Litchfield Magazine

Summer Intern

Litchfield, CT

May 2025 – Sep 2025

- Coordinated logistics for 5+ publication events and aligned editorial themes with integrated marketing campaigns, producing multi-platform content initiatives that increased audience engagement and strengthened brand visibility across core client segments
- Developed and executed social media strategy across 3 channels by creating 25+ posts and on-site assets, boosting interaction rates and supporting smoother event operations through improved communication between editorial and marketing teams

The Pink House

Hostess

Cornwall, CT

Jun 2025 – Aug 2025

- Managed seating flow for 150+ weekly guests using Resy and Toast OS, optimizing table rotation and supporting servers to improve pacing, reduce wait times, and enhance overall guest satisfaction during high-volume dining periods across peak weekend service hours
- Delivered personalized guest interactions while coordinating waitlist and service communication across front and back-of-house teams, strengthening dining efficiency, minimizing service breakdowns & contributing to higher-quality hospitality experiences for customers

Washington Beach Club

Lifeguard

Cornwall, CT

Jun 2025 – Aug 2025

- Monitored 50+ swimmers daily and enforced beach safety protocols while applying CPR, AED, and rescue training, improving emergency readiness, accelerating response coordination, and maintaining a safe beach environment throughout peak summer period
- Conducted weekly rescue-readiness drills and equipment checks with 8+ teammates, building rapid-response cohesion, reinforcing protocol discipline, and strengthening the club’s ability to manage high-pressure situations with consistency and situational awareness

LEADERSHIP & COMMUNITY DEVELOPMENT

University of Pennsylvania Women’s Rowing

NCAA Division 1 Student-Athlete

Philadelphia, PA

Sep 2024 – Present

- Commit 25+ hrs/week to training, conditioning, regattas, travel, and meetings while managing full-time coursework, building resilience, discipline, and execution consistency within a nationally ranked Division I rowing program
- Competed at Ivy League Championships as 1 of 30 selected rowers, contributing to team performance through technical precision and race-day preparation that strengthened collective execution under championship pressure

Penn Athletic Wharton Leadership Academy

Member

Philadelphia, PA

Sep 2024 – Present

- Participate in weekly leadership workshops, scenario labs, and mentorship sessions with 40+ peers, strengthening decision-making, communication, and analytical discipline aligned with high-performance team environments
- Engage in cross-disciplinary case simulations and group challenges, applying structured problem-solving to real organizational scenarios and strengthening readiness for academic, athletic, and professional leadership roles

Kent School Leadership Program

Community Steward, Orientation Leader & Tour Guide

Kent, CT

Sep 2020 – May 2024

- Facilitated weekly community-life sessions and led 50+ campus tours for prospective families, strengthening communication, empathy, and cultural stewardship across the broader school community; also Guided 100+ new students through orientation planning

ADDITIONAL SKILLS & INTERESTS

- **Skills and Languages:** Spanish (Advanced Conversational), Canva, Photoshop, Resy, Toast, CPR and Lifeguard Certified
- **Interests:** Music and Songwriting, Tennis, Skiing, Cooking, Yoga, Travel, Poetry, Writing

Sophia P. Smith

(703) 712-6151 | smith.s.p@wustl.edu | [Linkedin.com/in/sophiasmith27/](https://www.linkedin.com/in/sophiasmith27/)

EDUCATION

Washington University in St. Louis – St. Louis, MO

Bachelor of Arts, Finance and Economics | Minor in Business Analytics | SAT: 1490

Accomplishments: 2024 NCAA Women's Soccer DIII National Champion, Dean's List

Relevant Coursework: Microeconomics, Managerial Statistics, Capital Markets and Financial Management, Management Communication

Expected Graduation: May 2028

Cumulative GPA: 3.84/4.0

London School of Economics – London, UK

Certificate of Completion, Summer Program | Coursework in Accounting

Completion Date: Aug 2025

PROFESSIONAL EXPERIENCE

Morgan Stanley

MAP Wealth Management Fellow

Selected Case Experience

Parametric Custom Core Sports League Strategy — *Morgan Stanley Wealth Management (Parametric Portfolio Strategy Simulation)*

- Owned the Execution Phase by constructing a portfolio snapshot for the **Parametric Sports League Strategy**, proposing 5–15% allocation ranges within HNW portfolios and analyzing interaction with a 60/40 baseline, quantifying diversification benefits and concentration tradeoffs
- Built 3-year adoption scenarios (bull, base, bear), modeling client uptake across athlete and entertainment segments, estimating potential AUM growth and fee revenue for MS to translate product interest into measurable Wealth Management impact across advisor-facing portfolio strategies
- Developed 2 analyst-level slides—Portfolio Construction + Analytics & Adoption—synthesizing allocation logic, scenario outputs, and key assumptions into a polished, client-ready narrative suitable for advisor pitchbooks and Home Office review under executive presentation standards
- Documented 3–5 data sources and footnoted adoption-rate and allocation assumptions, then drafted 3 clarifying questions for the Control Phase and presented findings live to Morgan Stanley analyst Saven Baker to ensure clean handoff + sharpen final investment thesis and “Why Now” positioning

Tangible Impact

Digital Marketing Intern

- Developed weekly performance decks analyzing website traffic, funnel behavior, and conversion-rate trends across 5–10 client pages, translating data into actionable CRO insights that informed optimization priorities and testing strategy
- Conducted data analysis for A/B and multivariate tests, monitoring live data flows across multiple experiments to validate results, identify lift opportunities, and improve conversion performance through disciplined, metrics-driven iteration
- Organized competitor research across 8–12 peer brands and drafted digital strategy recommendations on positioning, UX, and messaging, supporting client teams with structured insights that strengthened campaign planning and differentiation

McLean, VA

Jul 2025 – Aug 2025

Talbots

Store Sales Associate

- Delivered personalized customer service to 5–10 clients per shift, assisting with styling and fit recommendations to build repeat relationships, driving conversion, and supporting consistent sales performance during peak traffic periods
- Processed 10+ transactions per shift using POS systems while managing returns, exchanges, and loyalty enrollments, ensuring accuracy, speed, and a seamless customer experience that reinforced brand trust and retention

McLean, VA

Jun 2024 – Aug 2024

The Potomac School

Discovery Camp Counselor

- Supervised and mentored 20 campers per group ages 7–12, fostering a safe, inclusive, and engaging environment that promoted participation, confidence, and positive social interaction through structured daily programming
- Resolved conflicts and addressed behavioral issues using clear communication and empathy, maintaining group cohesion and safety while reinforcing expectations and supporting campers' emotional development during high-energy, fast-paced camp settings

McLean, VA

Jun 2024 – Aug 2024

EXTRACURRICULARS

Washington University in St. Louis | Women's Soccer Team

NCAA Student-Athlete, 2024 DIII National Champion

- Dedicate 30+ hours per week to NCAA training, fitness, weightlifting, and competition, demonstrating disciplined time management, physical resilience, and sustained performance within a high-intensity collegiate athletics environment
- Balance team meetings, travel schedules, and film sessions alongside a rigorous academic course load, reinforcing accountability, preparation, and execution under pressure throughout the competitive season and postseason cycle

St. Louis, MO

Aug 2024 – Present

Intutorly

Tutor

- Delivered 1:1 virtual tutoring sessions to 5–10 students per term, adapting instruction to individual learning styles and pacing to improve comprehension, confidence, and academic performance across core subject areas
- Created custom lesson plans, practice sets, and progress assessments for each student, tracking improvement over time and reinforcing mastery through targeted feedback and structured skill development throughout multi-year tutoring engagements

McLean, VA

Aug 2020 – Jun 2024

Leukemia and Lymphoma Society

Student Leader

- Led fundraising initiatives and community events to support blood cancer research and patient services, coordinating outreach and awareness efforts that mobilized donors and volunteers around the LLS mission
- Raised \$100K+ in donations by managing contribution pipelines, tracking fundraising progress, and maintaining accurate records for reporting, directly supporting research funding and patient assistance programs
- Engaged 100+ donors through in-person, phone, and digital communication, articulating the LLS mission and impact to strengthen donor relationships, increase participation, and sustain campaign momentum

McLean, VA

Aug 2023 – Dec 2023

SKILLS & INTERESTS

Skills and Language(s): Time management, Teamwork, Spanish (conversational)

Programs: Microsoft Office Suite (Word, Excel, PowerPoint) | **Interests:** Soccer, Reading, Baking, Traveling, Nutrition

SYNA SONY

[LINKEDIN.COM/IN/SYNA-SONY](https://www.linkedin.com/in/syna-sony) • (716) 444 - 8713 • [SS4352@CORNELL.EDU](mailto:ss4352@cornell.edu)

EDUCATION

Cornell University, Ithaca, New York

GPA: 3.94

B.S. in Industrial and Labor Relations with a Minor in Business

Expected Graduation: May 2028

- **Accomplishments:** 2025 Ivy League Women's High Jump Champion, Cornell Freshman High Jump Record Holder, Founder of Sustainability Initiative, and Girl Scouts USA National Delegate
- **Relevant Coursework:** Financial Accounting, Foundations of Diversity Management, Microeconomics and Macroeconomics, Labor Relations, Intro to Marketing, International and Comparative Labor, Women in the Economy, Psychology and Sociology of Work, and Labor History

RELEVANT EXPERIENCE

Make a Play Foundation – *Winter & Pro Bowl Fellow* | Remote

Jan 2025 – Present

- Complete 50+ hours of technical prep, casework, and interview simulations during the tournament to mirror Superday intensity
- Created a roadmap to visually represent the team's multi-year strategy, including creating a future value stream map for 5 stakeholders at Wells Fargo
- Compete in 3 Skills Showdowns (mock interviews), receive evaluation from bankers at Guggenheim, Bank of America, and Morgan Stanley

High Road Fellowship – *Intern at Stitch Buffalo* | Buffalo, New York

June 2025 – 08/2025

- Conducted software research, focus groups, and pricing and market analyses to identify revenue opportunities and optimize product margins
- Developed a digital product portfolio that enhanced visibility, increased outreach effectiveness, and supported sustainable growth
- Selected for Cornell's competitive, prestigious 17-year-old fellowship to support a nonprofit empowering 70+ refugee women through textile arts

Fashion for Life – *Founder* | Dublin, Ohio

June 2023 – Aug 2025

- Designed and delivered upcycling workshops for 7 organizations, tracking participant engagement and feedback to improve curriculum effectiveness
- Organized 5 clothing swap events, reducing estimated community clothing waste by 200 lbs and extending garment life cycles
- Shared 50+ detailed tutorials and ways to upcycle clothing through social media and a website to encourage combating fast fashion

Girl Scouts of The USA – *National Delegate* | Orlando, Florida

March 2022 – June 2025

- Served Girl Scouts of Ohio's Heartland as a National Delegate at the 56th National Council session
- Spoke to an audience of 1,200 delegates, addressing policies on diversity and discrimination affecting scouts nationwide
- Advocated for initiatives aimed at improving diversity, empowerment, and equality, resulting in increased awareness among delegates

LEADERSHIP EXPERIENCE

Cornell Varsity Track & Field – *Athlete* | Ithaca, New York

Aug 2024 – Present

- Manage 20+ hours per week to improve athletic performance, representing Cornell University in Ivy League and NCAA competitions
- Balance rigorous academics with athletic commitments, showcasing strong time management, dedication, and resilience under pressure

Cornell's The Wardrobe – *Operations committee leader* | Ithaca, New York

Sept 2024 – Present

- Optimize inventory management systems, improve organization, and provide accessibility to professional attire for students
- Lead the planning and execution of events, promote accessibility to career resources, and enhance student engagement
- Manage a team of members to maintain operations and improve outreach efforts, fostering a supportive and inclusive environment

Cornell University – *Resident Advisor* | Ithaca, New York

Aug 2025 – Present

- Cultivate an inclusive residential community by proactively supporting students across diverse cultural, racial, and socioeconomic backgrounds
- Lead and mentor a community of 475 residents, plan and facilitate weekly programs that promote inclusion and belonging
- Manage conflict resolution and incident response, ensuring a safe, respectful, and well-functioning residential environment

COMMUNITY ENGAGEMENT

The Cornell Tradition Fellowship – *Fellow* | Ithaca, New York

Aug 2024 – Present

- Selected as a top student for a competitive fellowship recognizing sustained leadership and commitment to community service
- Dedicate 100+ hours of service, including community service and campus service, positively impacting local organizations and campus initiatives
- Engage in leadership and service initiatives aimed at strengthening community engagement and campus culture

Cornell's CSalt – *Community Connections Subteam Member* | Ithaca, New York

Jan 2025 – Present

- Lead community outreach initiatives to promote awareness of desalination and build partnerships with local organizations & stakeholders
- Facilitate collaboration across business, engineering, and sustainability subteams to ensure clear communication and unified project goals

Cornell's Spiked Shoe Board – *Community Service Committee* | Ithaca, New York

May 2025 – Present

- Collaborate with teammates and alumni to promote a culture of service, tradition, and social impact within the athletics community
- Support the planning and execution of team-based community service initiatives to strengthen athlete engagement with local causes
- Selected through a competitive application process to serve on the community service committee recognizing leadership within Cornell Track & Field

SKILLS & INTERESTS

- **Skills:** Microsoft Excel, Microsoft PowerPoint, Microsoft Word, conversational Spanish, and diversity strategies
- **Interests:** Social impact, finance, human resources, public speaking, traveling, biking, and crocheting.

Victor L. Dang

415.509.8826 | dangv@seas.upenn.edu | [Linkedin.com/in/victor-dang-434527115/](https://www.linkedin.com/in/victor-dang-434527115/) | tinyurl.com/victordangportfolio

EDUCATION

University of Pennsylvania – Philadelphia, PA

B.S.E., Mechanical Engineering and Applied Mechanics | Minor in Statistics and Data Science | ACT: 35/36

Expected Graduation: May 2028

Cumulative GPA: 3.93/4.0

Activities: Penn Electric Racing, Penn Assistive Devices and Prosthetic Technologies, Wharton Undergraduate Aerospace Club Research Sustainability Innovation Committee, Wharton Statistics Society Academic Journal Committee, Penn Athletics Wharton Leadership Academy, American Society of Mechanical Engineers, D1 Varsity Swim and Dive Team

Relevant Coursework: Linear Algebra/Ordinary Differential Equations, Machine Design and Manufacturing, Partial Differential Equations, Probability, Scientific Computing, Statics + Strength of Materials, Statistical Inference, Thermal-Fluids Engineering, Wall Street Prep Accounting/Financial Statements

PROFESSIONAL EXPERIENCE

Penn Electric Racing FSAE

Chassis/Driver Interface Subteam Member

Philadelphia, PA

Sep 2024 – Present

- Designed and built an original testing rig to quantify lateral chassis deformation under simulated centripetal cornering loads, achieving 0.001-inch measurement precision to enable data-driven structural tradeoff analysis and performance-informed engineering decisions
- Optimized the driver headrest mounting system through iterative design analysis and stress validation, delivering a ~15% mass reduction with no loss in safety factor to balance performance gains, safety requirements, and risk management discipline
- Redesigned the driver dashboard console from scratch, re-evaluating component layout, materials, and integration to reduce total system mass by 25%+ while improving driver usability, ergonomics, and operational efficiency

Dexterity Inc.

Product Operations Intern

Redwood City, CA

May 2025 - Aug 2025

- Consolidated and standardized ~100 error codes and system warnings across multiple autonomous robotics subsystems, improving technical clarity, issue triage speed, and cross-functional communication between engineering and operations teams
- Authored ~50 pages of installation procedures and bills of materials while supporting on-site hardware assembly of a package singulation cell, strengthening process documentation, operational readiness, and execution reliability

Stanford University School of Medicine | Valdez Lab

Intern

Palo Alto

Sep 2023 – June 2024

- Designed and produced ~30 surgical training models by CAD modeling and 3D-printing plastic casting molds, addressing educational gaps across medical programs in Peru and Colombia to improve access to low-cost, scalable surgical education tools

EXTRACURRICULARS

University of Pennsylvania Swimming & Diving

Varsity Athlete

Philadelphia, PA

Aug 2024 – Present

- Commit ~20 hours/week to D1 training, competition & travel while maintaining a full academic course load under sustained performance pressure
- Serve as primary liaison for 10+ dive athletes, coordinating communication between coaches and athletic administration to resolve issues efficiently

Guggenheim Securities

MAP Investment Banking Fellow, Team Captain

Remote

Sep 2025 – Dec 2025

Selected Transaction Experience

Vuori — ~\$5.5B Implied Enterprise Value (Consumer & Retail Acquisition Simulation)

- Selected as 1 of 6 Team Captains out of 78 top athletes (~8%) to lead the Initiation Phase, recommending **Vuori** as a strategic acquisition target in a live C&R case, framing the problem statement, acquisition rationale & value-creation objectives to guide 5-year financial analysis/diligence workflows
- Owned development of a 15-slide client-ready PowerPoint and 7 DDQ responses, synthesizing market trends, company positioning, financial assumptions, and transaction risks to drive analyst-level conviction, defensible recommendations, and confident decision-making under live evaluation
- Built and reviewed valuation analyses including DCF, public comparables, and precedent transactions, stress-testing 20–25% revenue CAGR, ~26–29% EBITDA margins, and downside cases to support a convergent ~\$5.5B enterprise value range under multiple scenarios
- Presented live recommendations and DDQ responses to Guggenheim analysts **Grace Gozdecki** and **Payton Ahola**, addressing execution risk, margin pressure, and discretionary demand sensitivity to demonstrate clarity of thought, professional communication, and deal-process maturity

Gunn Robotics Team

Pneumatic Systems Lead, Machine Trainer

Palo Alto, CA

Aug 2022 – May 2024

- Led the pneumatics subgroup by designing and fabricating 10+ pneumatic actuation mechanisms, supporting rapid prototyping workflows that contributed to the team's first World Championship-qualifying robot in 10 years
- Planned and executed quantitative performance experiments to evaluate ~15 competing mechanism concepts, narrowing designs to 3 final selections based on measured efficiency, reliability, and competitive advantage
- Trained and coached 50+ underclassmen in the safe and productive use of heavy machining equipment including precision milling and lathing, improving shop throughput, build quality, and operational discipline

The Oracle

Lead News Editor

Palo Alto, CA

Aug 2022 – May 2024

- Led news production as Lead News Editor, reporting ~20 original stories, editing 40+ articles for factual accuracy and clarity, and mentoring 7 reporters (100% promoted to editors) to strengthen publication quality, credibility, and leadership continuity under tight deadlines

Menlo Circus Club

Youth Diving Instructor

Atherton, CA

July 2022 – July 2023

- Coached youth springboard divers through 3 practices per week, designing competition-focused training plans to prepare athletes for inter-club meets and improve technical execution, confidence, and performance consistency

SKILLS & INTERESTS

Skills: SolidWorks · Project leadership · Mechanism Design · Rapid Prototyping · Finite Element Analysis · Data Analysis in Python · R · Fabrication by CNC and Manual Milling · Technical Writing · Adobe Creative Cloud · Public Speaking

Interests: Hackathons · Sports Analytics · Competitive Speech/Debate · Video Production · Creative Writing · Technical Poetry

Vivian C. Teeley

[LINKEDIN PROFILE](#) • (609) 619 2192 • vcteeley@gmail.com

EDUCATION

Duke University – Durham, NC

GPA: 4.0/4.0

B.S. in Economics | SAT:1490 Graduation Year: 2028

The Lawrenceville School Graduation Year: 2024

- Accomplishments: Tommy Sullivan Award *for the graduating senior epitomizing high character, academic and athletic achievement*; Dean's List 2024, 2023, 2022; Prefect, 2023-2024; Captain of Varsity Water Polo and Captain of Varsity Rowing, 2023-2024; Three Sport Varsity Athlete, 2020-2024; For Stars Network "On the Rise" Watchlist, 2025
- Relevant Courses: Financial Accounting, Statistical Foundations of Econometrics, Economics, Calculus II

PROFESSIONAL EXPERIENCE

Kenvue R&D – AI Marketing *Summer Intern* | Summit, NJ

07/2024 – 08/2024

- Performed research on brand placement and pricing strategies across various retail athletes to understand consumer behavior and gain experience in retail marketing while also learning how AI is being implemented in R&D and marketing
- Submitted weekly reports covering accomplishments, suggestions for the future development, integrating AI strategies to help support this program's growth and ensuring future interns have a solid blueprint to follow as I was the program's first intern.
- Met with company leaders across multiple branches including project management, data science, and senior marketing managers to gain exposure to the diversity of responsibilities that help a spun-off company achieve its goals.

LEADERSHIP & COMMUNITY DEVELOPMENT

The Lawrenceville School – *Prefect* | Lawrenceville, NJ

09/2023 – 05/2024

- Managed and mentored 40 girls aged 15-17, guiding them through navigating boarding school life and being on call 40 hours a week, leading to greater student health and satisfaction while maintaining a 3.81 GPA as well as being a tri-varsity athlete and editor of a bi-monthly publication
- Liaised with faculty and students to ensure a healthy and productive living environment was maintained as well as acting as emissary between students and school leadership in bi-monthly meetings, creating an open line of communication especially during times of conflict.
- Lead activities to orient students to living away from home while providing emotional support and personal expertise to ensure they were prepared for high academic standards expected of our students.
- Led twice-weekly tours for prospective students as one of 15 selected student ambassadors on tour guide council, creating a welcoming and enthusiastic atmosphere while meeting new families and acting as the face of Lawrenceville.

The Terraces at Lawrence – *Volunteer* | Lawrenceville, NJ

06/2023 – 08/2023

- Supported the care of dementia patients by leading mental exercises and mobility activities to create an enriching and warm environment that fostered connection between patients and caregivers.
- Wrote and distributed a daily newsletter to all nursing home residents to keep them up to date on world news as well as providing entertainment and connection.
- Assisted aides in the hospital wing by safely transporting patients to appointments, ensuring daily operations ran smoothly and efficiently while keeping patients comfortable.

A2Z Learning – *Volunteer Tutor* | Trenton, NJ

10/2022 – 2/2023

- Met with underprivileged students twice a week, writing a tailored and engaging lesson beforehand, resulting in increased test grades and overall enjoyment of the subject matter.
- Tutored and mentored multiple middle school girls in math, building confidence in their own knowledge and abilities as well as increasing understanding of math as illustrated by improved classroom grades.
- Taught general study skills in large group sessions to grade school students in addition to life skills such as emailing adults and providing hands-on assistance applying to secondary school.

ADDITIONAL SKILLS

- Skills and Language(s): Verbal and written communication
- Programs: Economics, Chinese language studies (5 years completed)
- Interests: Economics, Finance, Economic policy, Community service, Rowing

Xavier C. Giles

646.630.1035 | xg1744@princeton.edu | [Linkedin.com/in/xavier-giles-608164322/](https://www.linkedin.com/in/xavier-giles-608164322/)

EDUCATION

Princeton University – Princeton, NJ

Bachelor of Arts, Economics

Accomplishments: NCAA Division 1 Student -Athlete (Men's Wrestling)

Relevant Coursework: Introduction to Microeconomics, Mathematical Methods for Economists, Introduction to Macroeconomics

Expected Graduation: May 2028

Cumulative GPA: 3.70/4.0

PROFESSIONAL EXPERIENCE

Morgan Stanley

MAP Wealth Management Fellow

Selected Case Experience

Parametric Custom Core Sports League Strategy — *Morgan Stanley Wealth Management (Parametric Portfolio Strategy Simulation)*

- Constructed a portfolio allocation framework on a 5-person team recommending a 5–10% sleeve for the **Parametric Sports League Strategy** within HNW portfolios, stress-testing fit against a 60/40 baseline to quantify diversification benefits and thematic concentration exposure
- Modeled 3-year adoption scenarios (bull, base, bear) projecting uptake across athlete and entertainment segments, translating scenario-driven adoption rates into incremental AUM capture and fee revenue, and presenting outputs live to MAP alum and Morgan Stanley analyst Saven Baker
- Developed 2 analyst-level slides—Portfolio Construction + Analytics & Adoption—quantifying allocation impact, adoption sensitivity, and revenue contribution, synthesizing outputs into a client-ready narrative reviewed live by Saven Baker under WM evaluation standards
- Documented 3–5 sourced assumptions (allocation ranges, adoption rates, benchmark ETFs) and drafted 3 Control Phase questions, coordinating handoff across a 5-person team to refine portfolio positioning and sharpen final “Why Now?” recommendations

Remote

Oct 2025 – Dec 2025

Privero Capital Partners

Intern

- Gained hands-on exposure to 2–3 hedge fund portfolio strategies including statistical arbitrage, analyzing return drivers, volatility, and downside risk controls across multiple market regimes to understand how disciplined risk management supports client and investor capital
- Developed and tested 3–5 personal trading strategies across policy-driven market scenarios, applying options concepts (calls, puts, spreads) to evaluate payoff profiles, risk asymmetry, and sensitivity across equities, rates, and related markets

New York, NY | Remote

Jun 2025 – Sep 2025

Lennon Murphy and Phillips LLC

Intern and Paralegal Assistant

- Supported 3–5 attorneys and paralegals across active civil and corporate matters by managing client files, organizing 50+ documents per case, and handling written and verbal communications, ensuring accuracy, confidentiality, and efficient information flow throughout case lifecycles
- Collaborated directly with attorneys on 15+ in-office and off-site client consultations, preparing background materials, summarizing case facts, tracking follow-ups, and reinforcing professional client service during sensitive legal discussions and decision-making processes
- Conducted legal research and case development for multiple concurrent matters, reviewing filings, identifying relevant documents, and assisting with issue tracking to help attorneys prepare for negotiations, client updates, and procedural deadlines

Westport, CT

Jun 2023 – Aug 2023 | Jun 2024 – Aug 2024

Mind Body Hair Salon

Salon Assistant Manager

- Managed front-of-house operations during peak summer periods by greeting and directing 20–25 clients per day, coordinating appointment flow and service sequencing to ensure efficient operations, positive client experiences, and smooth handoffs between stylists
- Handled daily cashiering and payment processing for \$2K–\$5K in services per shift, accurately charging clients, processing cash and card payments, and resolving discrepancies to maintain trust, accuracy, and reliable end-of-day reconciliation
- Supported salon operations and maintenance by overseeing cleaning, towel and smock laundering, and workstation readiness across multiple service stations, ensuring a professional, hygienic environment that met client expectations and operational standards

Bronx, NY

Jun 2019 – Jun 2022

EXTRACURRICULARS

Princeton University Division 1 Wrestling

Varsity Athlete

- Commit 35+ hours per week to Division I wrestling across training, competition, strength conditioning, and rehabilitation, balancing physical demands with academic responsibilities while prioritizing individual performance goals and overall team progression
- Selected to the Princeton Wrestling Leadership Council as the Class of 2028 representative, chosen by coaches and teammates to communicate athlete feedback, uphold program standards, and strengthen team culture through accountability, work ethic, and peer leadership

Princeton, NJ

Aug 2024 – Present

Black Student Athlete Collaborative

Team Representative

- Serve as Team Representative for the Black Student Athlete Collaborative, representing 20+ Division I teammates by attending organization meetings and events, ensuring athlete perspectives are communicated and reflected across university and athletics initiatives
- Support inclusion and community-building efforts by welcoming new student-athletes each semester, fostering connection among teams and coaches, and contributing to a campus environment that promotes belonging, dialogue, and shared academic and athletic success

Princeton, NJ

Aug 2024 – Present

Boy Scouts of America

Senior Patrol Leader

- Earned the rank of Eagle Scout, the highest honor in Boy Scouts of America, reflecting 7+ years of commitment to leadership, service, and outdoor skill development through sustained community involvement
- Served as Senior Patrol Leader, the troop's highest youth leadership role, leading meetings and overseeing activities and camping outings while managing an Eagle Scout project that replanted evergreen shrubs at a national historic site, revitalizing the local community

Mount Vernon, NY

Jul 2016 – May 2023

SKILLS & INTERESTS

Skills: Google sheets/Excel, Team collaboration

Interests: Wrestling, Cooking, Comic books and Sneaker collecting