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EDUCATION

Columbia University

Bachelor of Arts, Financial Economics & Comparative Literature | Concentration in Business Management

New York, NY

Expected Graduation: May 2028

- GPA: 4.0/4.0 | ACT: 35/36

Accomplishments: NCAA Division Student-Athlete (Men's Swimming & Diving Team), Dean's List, 4.0 Club Student-Athlete

Organizations: Columbia Center of Japanese Economy and Business, Columbia University Program for Economic Research (PER)

Certifications: Wall Street Prep: Accounting & Financial Statement Analysis Certification

PROFESSIONAL EXPERIENCE

Yelo (Forbes 30 Under 30 Startup)

Head of Growth

New York, NY

Mar 2025 – Present

- Collaborate on product strategy and investor outreach for nationally-recognized startup, supporting a successful \$700K pre-seed raise by developing growth narratives, refining go-to-market positioning + assisting leaders in diligence materials that align product traction → VC underwriting priorities
- Spearhead growth across 13 campus-specific markets, designing and executing data-driven acquisition campaigns that scaled brand presence, accelerated early user adoption, and informed iteration on pricing, messaging + distribution strategy to support sustainable, repeatable growth engines

Ivy Athlete Recruiting

Swim & Dive Overseer & Mentor

Los Angeles, CA

Dec 2024 – Present

- Coordinate 10+ academic programs and speaker events connecting Japanese business leaders with Columbia students, facilitating dialogue on economics, policy, and global markets while strengthening cross-border engagement, alumni participation, and long-term institutional partnerships
- Serve as Swim & Dive Overseer for Ivy Athlete Recruiting, personally mentoring high school swimmers through 6-week tailored recruiting plans while managing 40 mentors, overseeing matching, training, and logistics to deliver consistent, high-touch student-athlete support

UNI Future Together Foundation

Founder

Los Angeles, CA

Jan 2021 – Present

- Founded and scaled a 501(c)(3) nonprofit building student-led, open-source solutions to address systemic educational inequality, launching initiatives like AccessEdTech (600+ devices donated) and FoodSource CA, a student-run food redistribution program with statewide student participation
- Raised \$45K+ and grew the organization to 16 high schools with 300+ members, serving 10,000+ families while building a 13K+ digital following, demonstrating end-to-end execution across fundraising, operations, partnerships, and community impact at meaningful scale

Vista Equity Partners

MAP Investment Banking Fellow

Remote

Jun 2025 – Aug 2025

Selected Transaction Experience

- StatStream Technologies — *Technology M&A / Strategic Advisory Simulation*
 - Led the Initiation Phase as 1 of 6 Team Captains from 70+ participants (~9%), framing the **StatStream** investment thesis through mid-market SaaS positioning, market structure analysis, and Vista-style value creation priorities that guided downstream diligence and modeling
 - Executed a simulated SaaS buyout as Vista Equity Partners, performing end-to-end financial analysis and valuation across a 5-year model with 3 scenarios, drafting an investment memo and presenting recommendation to advance the deal narrative and support IC-level decision-making

Project Destined x Link Logistics (Blackstone Portfolio Company)

Real Estate Private Equity Intern

Remote

Jun 2025 – Aug 2025

- Analyzed U.S. industrial real estate markets through a 6-week Link Logistics Bridge Program, evaluating asset valuation, portfolio strategy, and underwriting fundamentals tied to Blackstone's \$150B+ real estate platform to inform future investment decisions + risk-adjusted return assessment

Caprae Capital Partners

Private Equity Analyst

Remote

Jun 2025 – Aug 2025

- Contributed 15+ hours weekly to deal origination and market analysis during a 3-month private equity analyst program, producing weekly investment theses & sourcing 100+ acquisition leads using PE screening tools, industry research + disciplined investment filters to support pipeline development

LEADERSHIP & EXTRACURRICULARS

Columbia University Varsity Men's Swimming and Diving

NCAA Division 1 Athlete

New York, NY

Aug 2024 – Present

- Compete as an NCAA Division I varsity swimmer at Columbia, training 20+ hours weekly while balancing a full academic load, and lead 3-day recruit visits across 8 weekends annually, representing the program to prospective athletes and supporting recruiting yield and team culture

Columbia University Japanese Student Association

Director of External Affairs & Communications

New York, NY

Aug 2024 – Present

- Direct external affairs and communications for a 100+ member cultural organization, leading outreach, partnerships, and event execution, including marketing the 2025 Matsuri Festival that raised \$13K in sponsorships, secured 12 vendors, and drew 2,000+ attendees

American Enterprise Institute

Summer Honors Scholar

Washington, DC

May 2025 – Jun 2025

- Selected as a Summer Honors Scholar at AEI, studying economic policy and democratic capitalism under Dr. Michael Strain, and engaging directly with policymakers at the Joint Economic Committee to analyze how macroeconomic research translates into legislative decision-making

Ignatian Scholars Tutoring Program

Head of Academic Tutoring

Los Angeles, CA

Aug 2022 – Jun 2024

- Chosen from 1,300 students to lead an academic tutoring program, managing 70 peer tutors while tutoring 12+ hours weekly, and expanding access by launching new tutoring initiatives at primary schools in underserved, low-income communities across Los Angeles

SKILLS & INTERESTS

Skills and Languages: Japanese (Business Proficient), basic Java, Wall Street Prep (Accounting, Technical Finance Interview Guide)

Interests: Japanese and Greek culture, Beli, NFL, Fashion, Surfing, Rock music, Astronomy

Alexandra G. Barry

[linkedin.com/in/alexandrabarry24](https://www.linkedin.com/in/alexandrabarry24) | +1 (201) 931-9804 | ab5290@princeton.edu | Dual Citizenship: US & Irish

EDUCATION

Princeton University – Princeton, NJ

Expected Graduation: June 2028

Bachelor of Arts in Economics

Cumulative GPA: 3.90/4.0

- **Awards/Accomplishments:** D1 Student-Athlete (Soccer) 2025 First-Team All-Ivy League, 2025 CSC Academic All-District
- **Relevant Coursework:** Introduction to Microeconomics & Macroeconomics, Mathematical Methods for Economics, Introduction to Macroeconomics Statistics & Data Analysis for Economics

PROFESSIONAL EXPERIENCE

Let Her Play Sports

Princeton, NJ

Varsity Soccer Team Liaison

February 2025 – Present

- Coordinate Princeton Women's Soccer participation across 20+ outreach touchpoints, aligning teammates with program needs and refining communication workflows to improve stakeholder clarity, strengthen cross-team execution, and elevate program consistency
- Enhance program operations by strengthening coordination between team leadership and Let Her Play staff, streamlining volunteer alignment and improving communication structure to bolster operations & support more consistent/scalable community engagement
- Planned and executed Let Her Play Day for Princeton Softball, managing logistics, scheduling, and engagement for 50+ youth participants to ensure smooth event delivery, elevate participant experience, and reinforce long-term program visibility and impact

Princeton University Sports Camps

Princeton, NJ

Coach

May 2024 – Present

- Lead high-volume training workflows for 200+ youth athletes across Division I sessions, coordinating drills, evaluations, and safety procedures to improve operational flow and strengthen discipline, communication, and decision-readiness under pressure
- Supervise daily camp operations across 10+ rotating stations, aligning multi-member staff on schedules, player movement, and attendance tracking to enhance organizational reliability and support smoother execution in fast-paced, high-stake environments
- Assist head coaches in running performance-focused drills for 50+ athletes per cycle, synthesizing observations into targeted, actionable feedback to deepen learning quality, elevate performance across sessions, and strengthen long-term player development

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Princeton University Women's Soccer

Princeton, NJ

NCAA Division 1 Student-Athlete

September 2024 – Present

- Commit 40+ hrs/week to Division I training, film review, and competitive execution, applying high-performance discipline and teamwork across 20+ matches per season to strengthen resilience, focus, and decision-making under pressure
- Contributed to Ivy League Championship and All-Ivy achievements by executing role-specific responsibilities across conditioning, tactical prep, and match strategy, elevating overall team performance and supporting sustained competitive success

Best Buddies

Princeton, NJ

President

September 2024 – Present

- Lead Princeton's Best Buddies chapter by coordinating 40+ members across inclusion-focused events, volunteer assignments, and engagement workflows to strengthen community participation and improve program reliability and impact
- Planned and executed annual Field Day by managing logistics, risk processes, and volunteer coordination for 40+ attendees, ensuring smooth event delivery and enhancing organizational credibility through consistent execution quality

Princeton Varsity Club – Reading with the Tigers

Princeton, NJ

Volunteer

September 2024 – Present

- Represent Princeton Athletics in literacy outreach by designing and leading reading sessions for 30+ elementary students, improving engagement quality and strengthening the program's community impact through consistent mentorship
- Coordinate with teammates and school staff to plan classroom visits, aligning schedules, materials, and session flow to improve reliability and deepen partnerships with local schools through structured, repeatable outreach programming

Bank of America

Remote

MAP Investment Banking Fellow

January 2026 – March 2026

- Advanced to Phase 2 of a performance-driven IB fellowship for NCAA athletes after placing top 25/654 (~3.8%); expected to create an acquisition target for an emerging healthcare company and deliver final presentation live to BofA stakeholders virtually on 3/23/26

Immaculate Heart Academy Women's Soccer

Washington Township, NJ

Team Captain

September 2024 – June 2024

- Led team strategy, culture, and competitive preparation across 4 seasons, guiding teammates through training, scouting, and match adjustments to secure 3 State Championships and elevate collective performance under pressure while strengthening overall standards

SKILLS & INTERESTS

- **Technical Skills:** Proficient in Microsoft Excel, PowerPoint, and Word.
- **Interests:** Golf, NY sports teams, financial markets, cooking, tutoring, country music
- **Other:** Authorized to work in US/EU/UK, high attention to detail, perform well under pressure, excellent time management and interpersonal skills

Alexandra L. Scharpf

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EDUCATION

Carnegie Mellon University – Pittsburgh, PA

Bachelor of Science, Information Systems | Minor in Computational Finance | SAT: 1500/1600

Expected Graduation: May 2028

Cumulative GPA: 4.0/4.0

Accomplishments: Dean's List, High Honors (Spring 2025), CSCAA Scholar All-America First Team

Relevant Coursework: Programming Fundamentals, Multivariable Calculus, Linear Algebra and Matrices, Discrete Mathematics, Microeconomics, Mathematical Finance, Accounting, Wall Street Prep: Accounting & Financial Statement Analysis Certification

TECHNICAL SKILLS

- **Programming Languages:** Python, C, R, SQL (postgres), JavaScript, HTML/CSS, MATLAB
- **Developer Tools:** Excel, Git, VS Code, Jupyter Notebook, Latex
- **Design Tool:** Figma, Keynote, PowerPoint

PROFESSIONAL EXPERIENCE

Bank of America

MAP Investment Banking Fellow

Remote

Dec 2025 – Present

Selected Transaction Experience

Confidential Emerging Healthcare Company — *To Be Selected (Healthcare Advisory / Capital Markets & Strategic Advisory Simulation)*

- Own and lead the Execution Phase for a 5-person simulated BofA Healthcare deal team by building simplified 3-statement financials and 5-year projections, integrating peer-benchmarked revenue growth, margin expansion, and leverage assumptions to anchor valuation logic and pricing ranges
- Construct public comps (3–5 peers) and precedent transaction analyses (2–3 deals), evaluating EV, LTM/NTM revenue, EBITDA, margin profiles, and implied multiples to determine how target screens relative to Healthcare services, digital health & HCIT comparables across ~5 valuation buckets
- Design a banker-style Football Field chart synthesizing outputs from DCF, public comps, and precedent transactions, defining a defensible valuation midpoint while writing insight-driven takeaways that tie growth durability, operating leverage, and capital structure to valuation outcomes/positioning
- Identify and articulate 3 major risks—execution, regulatory, and market/geopolitical—paired with sourced mitigants and sensitivity logic, producing a complete risks/mitigants grid that guides Control Phase diligence priorities/strengthens the credibility & internal defensibility of the investment case

Carnegie Mellon University | School of Computer Science

Pittsburgh, PA

Teaching Assistant

Jun 2025 – Aug 2025

- Taught Python programming fundamentals in *15-112 Fundamentals of Programming & Computer Science*, leading daily recitations, office hours, and grading for 80+ students, reinforcing core concepts in logic, debugging, algorithms, and problem-solving
- Collaborated with a team of instructors to design lesson plans, refine assignments, and standardize grading workflows, improving instructional clarity, student comprehension, and overall course performance across a large introductory cohort

EMIT Lab

Pittsburgh, PA

Software Engineer and Research Assistant

May 2025 – Aug 2025

- Developed an interactive physics visualization GUI in MATLAB App Designer for classroom and public outreach, integrating adjustable parameters, real-time simulation rendering, and user-friendly controls to improve STEM accessibility and instructional effectiveness
- Implemented numerical models and visualizations of the Rosenthal and Gaussian heat-conduction equations, generating 2D and 3D temperature-distribution simulations that enhanced research accuracy and supported faculty-led demonstrations
- Collaborated with faculty and research peers through weekly progress reviews, code walkthroughs, and prototype demos, translating feedback into iterative improvements that strengthened model stability, clarity, and computational performance

EXTRACURRICULARS

Carnegie Mellon University's Women's Varsity Swimming

Pittsburgh, PA

NCAA Division III Varsity Athlete

Aug 2024 – Present

- Qualified and competed at NCAA Division III Nationals, training 20+ hours per week while balancing full academic coursework at Carnegie Mellon
- Earned CSCAA Scholar All-America First Team honors, demonstrating high-performance discipline across both athletic and academic commitments

Carnegie Mellon University | Leadership & Professional Development Programs

Pittsburgh, PA

Active Member, Mentor

Aug 2024 – Present

- Engage in three leadership and professional-development communities by analyzing stocks and building pitches with Smart Woman Securities, mentoring first-year students and organizing IS program events, and completing the Emerging Leaders Fellowship, where you applied GIS mapping and collaborated with nonprofit partners to expand 412 Food Rescue's outreach

PROJECTS

67-250 Domino's Case Study

Pittsburgh, PA

Student Consultant

Feb 2025 – Apr 2025

- Analyzed Porter's Five Forces for Domino's by assessing buyer dynamics, threat of new entrants, and substitutes to evaluate strategic positioning
- Identified Domino's core business model and strategy by examining unit economics, digital ordering infrastructure, and operational efficiencies
- Researched Domino's competitive strategy and AI implementation, reviewing use cases in demand forecasting and supply chain optimization

15-112 Term Project

Pittsburgh, PA

Developer

Nov 2024 – Dec 2024

- Developed a custom version of the Wordscapes game featuring dynamic level generation to deliver a polished, fully playable Python application
- Implemented recursive backtracking algorithms to create randomly generated puzzles, optimizing search depth, pruning rules, and runtime behavior
- Applied object-oriented programming principles to build competitive multiplayer features, structuring interactions to support multi-user gameplay

ALLY LIN

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EDUCATION

WASHINGTON UNIVERSITY, OLIN BUSINESS SCHOOL | St. Louis, MO

May 2028

Bachelor of Science in Business Administration

Major in Finance and Accounting

- Student Athlete: Women's Tennis

PROFESSIONAL EXPERIENCE

PROJECT DESTINED

September 2025 - Present

Private Equity Intern

- Participated in a 5-week real estate private equity training program, underwriting three multifamily deals in both team and individual settings, culminating in a private equity investment competition.

IRONGROVE | Houston, TX

June 2025 - August 2025

Accounting Intern

- Supported internal accounting operations, using QuickBooks to process transactions, reconcile accounts, manage invoicing, and track expenditures. Provided IT cybersecurity and financial solutions for clients.
- Maintained a relationship with Uplinq, integrating real-time financial data and analytics to improve reporting accuracy and streamline operations.

TEXCEL REAL ESTATE | Houston, TX

June 2025 - August 2025

Real Estate Finance Intern

- Supported the team with reviewing, organizing, and processing real estate transaction documents and lease agreements. Assisted in preparing financial summaries, reports, and data entry to support property analysis and decision-making.
- Conducted property tours and site visits, providing clients with insights on optimal prices and evaluating property selection.

MAKE A PLAY FOUNDATION

June 2025 - August 2025

Sales and Trading Fellow

- Advanced to the case competition round with Morgan Stanley's Institutional Equities & Fixed Income Divisions.
- Collaborated with a team to create a traditional retirement portfolio for a client valued at \$2.5M to deliver a final investment recommendation. Led the monitoring phase by submitting 10 deliverables, producing a profit and loss scenario analysis, developing a risk and mitigation assessment matrix.
- Completed 6 Scouting Reports spotlighting technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 MAP partner firms, earning 250+ points toward team standings. Showcased leadership, communication, and technical ability in front of 6 investment banking partner firms, securing exposure to professionals across front-office roles.

LEADERSHIP & COMMUNITY DEVELOPMENT

OLIN PEER AMBASSADOR

August 2025 - Present

Active Member

- Selected to serve as a student leader supporting the transition of incoming Olin Business School freshmen. Fostered peer mentorship, encouraged professional growth, and promoted campus engagement.
- Acted as a liaison between the Undergraduate Programs office and prospective students, providing guidance and insight.

STUDENT ATHLETE ADVISORY COMMITTEE

December 2024 - Present

Community Development

- A student-athlete run organization of 70 general body members & 16 exec members aimed to elevate 550+ student athletes' journey
- Coordinate events with hospitals and organizations to engage students with the community

SECOND SERVE

December 2024 - Present

Volunteer Chair

- Hosted tennis clinics and community events for underserved youth, impacting over 50 participants. Assisted in organizing events, setting up fundraisers, and managing logistical needs for equipment.

FINDING FINANCE ASSOCIATION

August 2024 - Present

Active Member

- Engaged in bi-monthly seminars with finance professionals to explore career paths across investment banking, asset management, fintech, and corporate finance.

GREEN EARTH TENNIS

July 2019 - May 2024

Chairman, General Manger

- Managed 13+ charity tennis tournaments, organizing 700+ matches and generating \$7,000+ in revenue. Supported program sustainability and outreach efforts through targeted campaigns and school partnerships. Created tournament draws using Excel and organized participant lists efficiently.

SKILLS & AWARDS

- Technical Skills: QuickBooks, Tableau, JASP Data Visualization, Data Analysis, Descriptive statistics, Structured Query Language SQL, Data visualizations, Risk Assessment, Public Speaking Microsoft Word, Excel, PowerPoint, Outlook, Teams
- Awards: Washington University in St. Louis Scholars in Olin Business School Recipient, 2025 NCAA DIII Women's Team Tennis National Champion, Olin Business School's annual Foundations of Business Product Pitch Case Competition: Finalist Team out of 49 teams.

Arian Naim

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EDUCATION

University of California, Berkeley – Berkeley, CA

Bachelor of Arts, Economics and Business Administration

Expected Graduation: May 2028

Cumulative GPA: 3.40/4.0

Accomplishments: Track & Field Team, Indoor 4x400m Record Holder, 2024 Western Conference 4x100m Champion, 1x ACC Academic Honor Roll

Relevant Coursework: Macroeconomics, Principles of Business, Innovation and Entrepreneurship – Cultural Context, Intro to Probability and Statistics, Introduction to Economics, Calculus II, Wall Street Prep: Accounting & Financial Statement Analysis Certification

Organizations: Cal Berkeley Student-Athlete Business Network (Active Member), Make-A-Play Foundation (MAP Pro Bowl Investments Fellow '25)

PROFESSIONAL EXPERIENCE

Make-A-Play Foundation

Pro Bowl Fellow

Remote

Sep 2025 – Dec 2025

- Selected as 1 of 40 athletes from 1,200+ MAP Fellows (top 3%) to compete in MAP's Pro Bowl Games (investment banking skill-based tournament), completing 20+ hours of Wall Street Prep accounting coursework to strengthen technical accounting fluency and transaction readiness
- Showcased leadership, communication, and technical ability in live evaluations before 6 investment banking partner firms including Bank of America, Guggenheim, Morgan Stanley, and UBS, earning front-office exposure and actionable feedback aligned with analyst hiring standards

Bazaar Ventures

Private Equity Analyst

Houston, TX

May 2025 – Aug 2025

- Sourced and screened 50+ mid-market B2B companies with \$1–5M EBITDA and recurring cash flows, conducting industry and sector research to expand the proprietary deal pipeline and prioritize acquisition targets with durable cash generation
- Executed buy-side M&A sourcing and outreach by engaging owners and brokers across multiple high-growth verticals including car wash services, driving direct deal flow and relationship development to originate proprietary investment opportunities
- Performed end-to-end financial statement analysis and valuation modeling, building DCF models, return sensitivities, and downside cases to evaluate cash flow durability, leverage capacity, and expected IRR outcomes across acquisition scenarios
- Drafted 5+ investment memos and supported 2 transactions under LOI, synthesizing business models, market dynamics, competitive positioning, key risks, and financials while coordinating cross-functional diligence to advance deals toward execution under tight timelines

Vista Equity Partners

MAP Investment Banking Fellow

Remote

May 2025 – Aug 2025

Selected Transaction Experience

Medi AI — *Healthcare Technology M&A / Strategic Advisory Simulation*

- Led the Execution Phase by owning 10+ financial and diligence deliverables, translating planning-phase assumptions into execution-ready outputs including financials, value creation, and DDQ materials to support investment committee-style evaluation
- Built and analyzed historical and projected financials (2022A–2026E) for a \$60.8M ARR healthcare AI SaaS company, modeling ~90% recurring revenue, 81–84% gross margins, and EBIT expansion from ~13% to ~18% to assess scalability and operating leverage
- Executed value creation analysis across 4 core levers including tiered pricing, customer expansion, vendor optimization, and margin expansion, quantifying FCF growth from ~\$2.7M to ~\$7.4M to support Vista-style post-acquisition upside
- Synthesized market dynamics and diligence findings across a \$5.8B global CDSS market growing ~10–11% CAGR, preparing client-ready materials and DDQ responses to strengthen conviction around defensibility, capital efficiency, and healthcare AI platform expansion

Vermont Med Property

Assistant Property Manager

Los Angeles, CA

Dec 2023 – Aug 2024

- Managed tenant relations and lease renewals for an 11-unit apartment complex, resolving tenant inquiries and operational issues to support day-to-day property performance and maintain high tenant retention
- Researched local rental comparables and screened 10+ prospective tenants by reviewing credit profiles, income verification, and pay stubs, securing qualified tenants at market rates to stabilize cash flow and occupancy

EXTRACURRICULARS

UC Berkeley Track & Field Team

Division 1 Varsity Athlete

Berkeley, CA

Aug 2024 – Present

- Compete as a Division I 400m sprinter, contributing to a high-performance team culture through disciplined training, consistency, and execution
- Balance 20+ hours per week of training, travel, and competition alongside a full academic course load and campus involvement
- Set a UC Berkeley school record (3:12.69) as a member of the 4x400m relay team at a major invitational meet

TAMID Group (Premier International Business Club at UC Berkeley)

Director of Fund

Berkeley, CA

Aug 2025 – Present

- Led an 8-person investment team competing in TAMID's national stock pitch competition, developing equity recommendations through company, industry, and market analysis to support portfolio-level investment decision-making
- Designed a 10+ week curriculum and customized slide decks covering business model analysis, valuation frameworks, investment thesis construction, and risk assessment, strengthening analytical rigor and consistency across all pitches
- Oversaw weekly analytical and presentation deliverables, enforcing quality control, cohesive structure, and data-backed conclusions to align outputs with national competition standards and improve pitch effectiveness

E-Commerce (Self-Employed)

Reseller

Los Angeles, CA

Jan 2019 – Present

- Built and operated a self-employed e-commerce resale business across eBay, StockX, and GOAT, generating \$10–15K in annual profit by sourcing and flipping limited-release sneakers, apparel & electronics while leveraging automated tools to improve sourcing efficiency/maximize resale margins

SKILLS & INTERESTS

Skills and Languages: Excel (Financial Modeling & Valuation), Market Research, Wall Street Prep (Accounting & Technical Finance), Farsi (conversational)

Interests: Cultural travel, Fitness, Nature, Coffee, Sushi, House music, Surfing, Soccer, & Basketball

ASHLEY M. YANG

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EDUCATION

Cornell University, SC Johnson College of Business

Ithaca, NY

THE CHARLES H. DYSON SCHOOL OF APPLIED ECONOMICS AND MANAGEMENT

Anticipated Graduation: May 2028

Candidate for Bachelor of Science in Applied Economics and Management

GPA: 4.04

WORK EXPERIENCE

MAKE-A-PLAY FOUNDATION PRO BOWL GAMES

Remote

Captain

Sep 2025 – Present

- Selected as 1 of 1,200+ MAP Fellows to compete in MAP's Pro Bowl Games, an elite, investment banking tournament
- Led 6 reports on technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 partner firm interviews
- Directed a 10-person roster in competitions and training, developing strategy to drive performance and accountability

GI CAPITAL MANAGEMENT LTD.

New York, NY

Summer Intern

May 2025 – Present

- Screened distressed and special situation companies in Asia, analyzing financials, debt structures, and key credit risks
- Prepared investment summaries outlining target IRRs, competitive positioning, and industry outlook for portfolio decision
- Assisted on live deal discussions for cross-border investment opportunities in the financial services and hospitality sectors

MORGAN STANLEY & MAKE-A-PLAY FOUNDATION

Remote

Sales and Trading Fellow

March 2025 – May 2025

- Developed 3 diverse investment strategies for a \$1M retirement portfolio, within a 60/40 equity-to-fixed income split
- Performed in-depth PESTEL analysis to assess macroeconomic and geopolitical risks, informing final investment thesis
- Delivered final investment recommendation to investment analysts, leading a live Q&A session on strategic reasoning

BANK OF AMERICA & MAKE-A-PLAY FOUNDATION

Remote

Private Equity Fellow

January 2025 – March 2025

- Collaborated with a lean deal team to advise a private equity client on a potential emerging healthcare acquisition
- Analyzed historical performance, operating strategy, and industry outlook to develop forecasts and assess key value drivers
- Constructed a dynamic balance sheet and developed 5+ critical financial assumptions to support our investment thesis

JPMORGAN CHASE

New York, NY

Leveraged Finance Intern

June 2024 – August 2024

- Created investment memos and developed pitch materials for a MedTech company under the guidance of vertical staffers
- Performed industry and market research on non-investment grade companies using 10-Ks, 10-Qs, and earnings calls
- Supported client calls and presentation materials, gaining exposure to active deals within the Natural Resources vertical

COMMUNITY FOOD ADVOCATES

New York, NY

Youth Food Advocate

January 2020 – May 2024

- Researched policy reform, city budgeting, and resource allocation in public schools, identifying systemic inefficiencies
- Spearheaded citywide advocacy initiative to advance food equity, mobilizing community stakeholders and youth voices
- Delivered testimony before City Council members in numerous budget hearings, obtaining an \$50M budget increase

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

CORNELL FINANCIAL ANALYSTS

Ithaca, NY

Industrials Sector Head, Healthcare Sector Analyst

September 2024 – Present

- Produced weekly investment banking deliverables including financial modeling, industry analysis decks, and stock pitches
- Performed industry research for the Healthcare and Industrials Group, leading new analysts in developing pitch materials

CORNELL UNIVERSITY NCAA DIVISION 1 FENCING

Ithaca, NY

Fencer

September 2024 – Present

- Appointed representative for the Cornell NCAA Varsity Fencing Team on the Student Athlete Advisory Committee
- Selected to represent Team USA on the 2023 International Cadet World Team, competing in France and Romania

SKILLS & INTERESTS

Skills: Microsoft Powerpoint, Microsoft Excel

Interests: Running, NFL Football, Cooking, Baking Banana Bread, NYT Games, The Amazing Race, Traveling

Organizations: The 400 Club, Make-A-Play Foundation, Korea Finance Society, Society for Women in Business

Ava G. Cornell

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EDUCATION

Severn School High School – Annapolis, Maryland

GPA: 4.36/4.0

High School Diploma with Cum Laude | ACT: 34 | Graduation Year: 2024

- **Accomplishments:** Heads List, Cum Laude Society, Most Valuable Player on the Varsity Sailing Team as well as two time national champions

Stanford University – Palo Alto, California

GPA: 3.824/4.0

B.A. in Management in Science and Engineering | ACT/SAT: 34 | Graduation Year: 2028

- **Relevant Courses:** Principles of Economics, Linear Algebra, Multivariable Calculus, Programming Methodology, Financial Accountings, Probabilistic Analysis
- **Accomplishments:** Varsity Sailing Student Athlete, Women's Sailing Team and Fleet Race National Champion and Co-ed Fleet Race Champion in 2025, Atlantic Coast Conference Academic Honor Roll

RELEVANT EXPERIENCE

Premier Planning Group – *Summer Shadow Intern* | Annapolis, Maryland

06/2025 – 06/2025

- Shadowed meetings with clients and observing the employees at the practice, entering data and learning about the reason and effect, gathering more knowledge in the world of finance
- End Goal of learning more about the finance industry and understanding one of the many possible avenues of the finance world along with building connections

Surf City Yacht Club – Sailing *Instructor* | Surf City, New Jersey

06/2024 – 08/2024

- Classroom and on the water instruction for an eight week program, planning and logistics, responsibility for my students and boats, boat maintenance and repair, leadership of program and children, large group presentations
- Certifications: US Sailing Level 1 Instructor, CPR certification, SafeSport

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Vista Equity Partners – *Investments Fellow* | Remote

06/2025 – Present

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities and selected as 1 of only 8 Scrum Masters to lead a team responsible for recommending a new software company to Vista Equity
- **Selected Case Experience:**
 - Managing team's sprint backlog, meticulously outlining deliverables for 5 phases (i.e., initiation, planning) with 10 tasks each, ensuring alignment across team as we work to deliver a final CIM + management presentation to Vista leadership in 6 weeks
 - Lead the "execution phase" workstream in addition, responsible for completing ~5 individual deliverables analyzing historical performances, operational strategy, market conditions, industry projections, and other key metrics to create an assumptions tab in Excel with 5-8 financial forecasts on how our company will perform for Vista over next 5 years
 - **Individual tasks include/d:** (1) hosting weekly team meetings; (2) performing due diligence on potential targets; (3) overseeing the creation of team's 3-statement model; (4) completing accounting coursework on Wall Street Prep; (5) developing value creation strategies for Vista; (6) preparing ~5 final outputs to deliver to Vista leadership (i.e., CIM, slide deck, 1-page fact sheet, impact statement)
- Selected as 1 of 40 athletes (from 1,200+ MAP fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament
- Completing 6 Scouting Reports spotlighting technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 MAP partner firms along with competing in 3 skills showdowns (mock interviews), receiving direct evaluation from bankers at Guggenheim, Bank of America, Morgan Stanley, UBS, Wells Fargo, and Evercore

Stanford Sailing Team – *Student Athlete* | Palo Alto, California

09/2024 – present

- Worked along with and led my teammates to work together and persevere through hard work and difficult times in order to achieve our own personal goals as well as the common goals of the team
- Used skills like time management, dedication, perseverance, discipline, selflessness, and cooperation in order to balance the student and athlete lives in order to be able to commit to both passions, foster a supportive and encouraging environment allowing us to win both team race and fleet race women's nationals in the 2025 spring season and to be an all conference crew

Stanford Women In Finance – *Club Member* | Stanford, California

09/2025 – present

- Attended meetings and social events focused on community building and learning; connected with other women interested in finance; fostered a supportive network and explored shared interests in finance; attended career development workshops and mentorship programs; built confidence and gained skills to advance career
- Explored strategies to promote inclusion and equity; aimed to create a more diverse and innovative industry

Stanford Athletes In Finance – *Club Member* | Stanford, California

09/2025 – present

- Dedicated to preparing Stanford Student Athletes for careers across the financial industry through technical training, career preparation, mentorship, and industry exposure; learned how to use my skills and qualities as a team athlete and apply them in the finance world
- Attended weekly meeting and networking events; learned how to evaluate businesses, read financial statements, understand accounting principles; developed skills to assess company performance and value

GEMS- Girls Eliminating Mathematical Stereotypes – *Founder* | Severna Park, Maryland

02/2023 – 06/2024

- Founded the GEMS-Girls Eliminating Mathematical Stereotypes Club at Severn School High School where it aimed to support women pursuing their mathematical interests in an area that seems more male dominant. Met weekly to foster an environment where women felt comfortable and confident in their mathematical abilities and opportunities while encouraging participation in the math competitions

NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Language(s):** Agile Methodology, Project Management Professional (PMP) Training, Scrum
- **Interests:** watersports, fashion and design, numbers and math, traveling, hiking, cooking and food culture

CONNOR T. LIANG

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EDUCATION

Harvard College – Cambridge, Massachusetts Sept. 2024 – May. 2028
B.A. in Economics | Minor in Environmental Science and Public Policy GPA: 3.46/4.0

- *Relevant Courses:* Microeconomics, Confronting Climate Change

London School of Economics and Political Science | London, England Jun. 2025 – August. 2025

- *Relevant Courses:* Financial Markets and the Global Economy: the History of Bubbles, Crashes and Inflations, Environmental Economics and Sustainable Development

PROFESSIONAL EXPERIENCE

C-Kicks – *Founder of Independent Entrepreneurship Project* | San Diego, California Aug. 2019 – Present

- Achieved impressive revenue generation of over \$80,000 by successfully selling exclusive, limited-edition items including sneakers, streetwear, and handbags, effectively capitalizing on their exclusivity and appeal to a niche market
- Devised and executed a customer appreciation bonus plan that resulted in a 60% increase in client retention, demonstrating an understanding of customer satisfaction and the importance of fostering long-term relationships
- Leveraged a diverse range of sales platforms (5+ platforms) to reach a wider audience, both domestically and globally

Tim Morehouse/Harvard Coaches and Olympians Sleepaway Camp – *Camp Counselor* | Southborough, MA Aug. 2024 – Aug. 2024

- Coached and mentored 15+ fencing athletes ages 10-15, providing individualized guidance and support to enhance their skills, techniques, and overall performance
- Collaborated with 10 other coaches and counselors to create effective drills and lesson plans to ensure skill development for all fencers
- Organized and directed camp tournaments for 200 fencers, enforcing respect, sportsmanship, and healthy competition among campers

Scraps2Sparkle – *Founder* | San Diego, California Sept. 2022 – May. 2024

- Founded a nonprofit initiative to collect and recycle broken fencing blades from local clubs, advancing environmental sustainability
- Collaborated with clubs in Southern California to streamline the collection, recycling, and repurposing process, maximizing impact and efficiency
- Managed operations, logistics, and community outreach efforts, ensuring seamless execution and maximizing engagement with the Southern California community

USA Fencing – *National Referee* | Nationwide May. 2017 – Dec. 2023

- Officiated at local, regional, and national fencing tournaments, ensuring proper calls, maintaining the integrity of the competition
- Led and coordinated a team of 10 referees, ensuring an efficient and timely event
- Demonstrated strong decision-making and attention to detail while managing high-pressure situations and resolving disputes effectively

LEADERSHIP & COMMUNITY DEVELOPMENT

Make a Play Foundation (MAP) – *Undergraduate Fellow* | Remote Jan. 2025 – Present

- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, investment banking tournament.
- Completed 50+ hours of technical prep, casework, and interview simulations during the tournament to mirror Superday intensity.
- Completed 6 Scouting Reports spotlighting technical topics (Accounting, Valuation, DCF, LBO, M&A, Equity Value) and 6 MAP partner firms, earning 250+ points toward team standings.

Harvard Undergraduate Clean Energy Group (HUCEG) – *Policy Consultant* | Cambridge, Massachusetts Feb. 2025 – Present

- Selected for HUCEG's policy division from a competitive pool of 350+ applicants to contribute to the group's mission of advancing clean energy through policy research and advocacy
- Conducted research and analysis on federal and state-level clean energy policies, regulations, and trends to inform recommendations and initiatives
- Collaborated with policymakers, industry leaders, and stakeholders to develop clean energy solutions that accelerate renewable energy adoption

Behavioral Strategy Group (BSG) – *Board Member* | Cambridge, Massachusetts Feb. 2025 – Present

- Applied behavioral economics insights to address real-world challenges faced by startups, companies, and organizations
- Organized social events for 200+ participants and managed the organization's website to strengthen outreach and engagement
- Collaborated with a biotech company on sustainable innovation and clean energy applications in the life sciences sector

Harvard Varsity Fencing Team – *Starter* | Cambridge, Massachusetts Sept. 2024 – Present

- Committed over 30 hours per week to training and traveling for meets, all while successfully managing a full academic course load
- Coordinated team outings once a month to enhance overall team bonding and cohesion

USA Fencing – *Team USA Fencer* | San Diego, California Jul. 2015 – Present

- Nationally ranked #1 in multiple seasons, 19x National Medalist, including 7x Gold Medalist
- 4x USA National Team Member and placed 5th at 2022 World Championships

NON-TECHNICAL SKILLS & INTERESTS

- Skills and Language(s): ASL (Intermediate), Mandarin (Advanced)
- Programs: Microsoft Office, Excel, PowerPoint, Word
- Interests: World food and culture (20+ countries), Cooking, Basketball, Golf, Tennis, Fashion, Formula 1

Dahlen I. Vilbrandt

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EDUCATION

University of California, Berkeley – Berkeley, CA

Bachelor of Arts, Economics

Expected Graduation: May 2028

Cumulative GPA: 3.86/4.0

Accomplishments: Student-Athlete (Women's Lacrosse), Co-President of Student Athletes Business Network Club, All-ACC Academic Teams Honors

Relevant Coursework: Econometrics, Macroeconomics, Microeconomics, Wall Street Prep: Accounting & Financial Statement Analysis Certification

PROFESSIONAL EXPERIENCE

King Castling Capital

Investment Banking Research Intern

Remote

Nov 2025 – Present

- Conduct in-depth company and industry research on 10+ fast-growing software businesses, analyzing 5+ factors including business models, revenue drivers, customer mix, and competitive positioning to support financial advisory analysis and strategic recommendation workflows
- Synthesize and document investment findings by tracking 5–7 key indicators (growth trends, valuation multiples, market dynamics, and catalysts), producing data-backed insights referenced in client discussions and future advisory recommendations
- Support senior team members by managing 3+ concurrent research workstreams, coordinating deliverables and documentation to develop analytical rigor, attention to detail, and written communication skills aligned with investment banking analyst responsibilities

Bank of America

MAP Investment Banking Fellow; Team Co-Captain

Remote

Nov 2025 – Present

Selected Transaction Experience

- Medallion — Healthcare Technology / Provider Enablement Strategic Advisory Simulation
 - Led the Initiation Phase for a Healthcare advisory simulation, recommending the strategic acquisition of Medallion by framing the opportunity across a \$11.4T global / \$4.5T U.S. healthcare TAM, defining a \$500B–\$2T SAM, and sizing a ~\$9–12B SOM to establish relevance and scale
 - Built an Industry Snapshot analyzing 3 priority subsectors—pharma/biotech, medical devices, and healthcare services—integrating market size (\$670B+, \$678B), M&A activity (32 provider-ops deals), and VBC adoption tailwinds to contextualize growth durability through 2025–26
 - Developed a client-ready Company Snapshot positioning Medallion as an AI-powered credentialing SaaS platform accelerating provider onboarding 60% faster, operating across all 50 U.S. states, and benchmarking against Verifiable, symplr, and Abridge to assess exit potential
 - Identified 2 deal-critical risks (scaling execution, incumbent competition) with data-backed mitigants, documented 5 sourcing and financial assumptions, and presented final Industry & Company Snapshot slides live to BofA Healthcare analysts, enabling clean handoff to teammates

Scripps Ranch Swim & Racquet Club

Summer Camp Counselor

San Diego, CA

Jun 2025 – Aug 2025

- Managed daily supervision and engagement for 40+ campers (ages 5–10) across 6–8 structured activities, maintaining group safety and accountability while strengthening leadership, responsibility, and multitasking skills in a fast-paced environment
- Maintained detailed records for 100% of camper incidents and wellbeing checks, ensuring accurate reporting to parents and supervisors while developing attention to detail, documentation accuracy, and professional communication skills
- Resolved 10+ daily interpersonal conflicts and/or disputes between campers while monitoring the full group, applying conflict resolution, judgment, and situational awareness critical to high-responsibility, team-oriented environments

Mad Dog Lacrosse LLC

Youth Lacrosse Coach

San Diego, CA

Mar 2024 – Aug 2025

- Led skill development and mentorship for 20 youth athletes (3rd–4th grade), fostering an engaging and disciplined team environment that resulted in a ~90% player return rate, reinforcing leadership and retention-driven coaching practices
- Planned and managed weekly schedules, practice plans, and drills across 2–3 practices per week, coordinating logistics and skill progression to strengthen organizational discipline, time management, and project-execution skills
- Coached and evaluated athlete progress across 5+ core lacrosse fundamentals, delivering individualized feedback and performance tracking to improve outcomes while developing clear communication and instructional effectiveness

The Glen at Scripps Ranch

Restaurant Server

San Diego, CA

Jun 2025 – Aug 2025

- Managed simultaneous service for 10+ tables per shift during peak dinner hours, prioritizing order accuracy, speed, and guest satisfaction while strengthening multitasking, attention to detail, and time-management skills
- Selected to serve 20+ guest private parties alongside regular assignments, demonstrating trust, composure under pressure, and client-facing communication skills in high-demand, fast-paced service environments

LEADERSHIP & EXTRACURRICULARS

University of California, Berkeley Women's Lacrosse

Varsity Athlete

Berkeley, CA

Aug 2024 – Present

- Commit 25+ hours/week to training, competition, and travel while managing a rigorous academic course load, making the All-ACC Academic Team
- Compete at the D1 level against top ACC programs, contributing consistent effort and execution across regular-season and conference matchups
- Perform under high-pressure, fast-paced game environments, demonstrating discipline, resilience, and team-first execution across full-length contests

Student Athlete Business Network Club

Co-President

Berkeley, CA

Sep 2025 – Present

- Lead outreach efforts connecting 50+ student-athletes with 10+ firms across finance, consulting, and private equity (including Wells Fargo, Bain & Company, Alpine Investors, and AlphaSights), strengthening professional networking and relationship-management skills
- Coordinate employer engagement initiatives and speaker events with 5+ partner companies per semester, expanding access to recruiting pipelines while developing leadership, communication, and project-management skills

SKILLS & INTERESTS

Interests: Women's lacrosse and soccer, mentoring through community service, nonprofit leadership, and competitive team environments

Dimas Q. van der Heide

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EDUCATION

Northwestern University – Evanston, IL

Bachelor of Arts in Economics | Minor in Business Institutions

Expected Graduation: Spring 2028

Cumulative GPA: 3.70 / 4.00

- **Awards & Accomplishments:** NCAA Division 1 Student-Athlete (Varsity Soccer), MLS NEXT All-Star (FC Cincinnati)
- **Relevant Coursework:** Strategic Communication; Leadership Strategy; Public Speaking; Design Thinking & Innovation

WORK EXPERIENCE

Bank of America

MAP Investment Banking Fellow

Remote

January 2025 – Present

- Selected as 1 of 50 NCAA athletes nationwide (10% acceptance from 500+ applicants) for a 10-week IB fellowship sponsored by Bank of America, completing valuation, accounting, and transaction-analysis assignments to build analyst-level readiness
- Expected to deliver a client-ready presentation on March 23, 2026 to Bank of America leadership, outlining valuation, synergy drivers, and integration strategy for a private-equity healthcare acquisition using research-based analytical outputs

SC Heerenveen (U17 & U19)

Head Coach

Heerenveen, Netherlands

December 2024 – April 2025

- Led U17 and U19 squads within a professional European club environment, overseeing training design, match preparation, and player development for 30+ athletes to elevate technical execution, competitive discipline, and team performance
- Adapted leadership style across developmental groups by balancing instruction, accountability, and individualized feedback, strengthening athlete engagement, cohesion, and adherence to performance standards across both squads

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Northwestern University Men's Varsity Soccer

NCAA Division 1 Student-Athlete

Evanston, IL

April 2025 – Present

- Commit 30+ hours weekly to training, travel, film work, and competition while maintaining a 3.7 GPA, applying discipline, consistency, and time-management skills to sustain high performance across academic, athletic, and professional responsibilities
- Perform in a high-pressure, results-driven environment emphasizing accountability, preparation, and execution, contributing to team strategy and competitive outcomes through reliable communication and tactical awareness

Athlete to Athlete

Mentor

Remote

August 2025 – Present

- Provide one-on-one virtual mentorship to youth athletes through weekly check-ins and structured goal-setting frameworks, guiding 5–8 mentees to build confidence, improve performance habits, and strengthen long-term personal + athletic development
- Build trusted relationships by offering clear communication, timely feedback, and collaborative problem-solving across 20+ sessions, strengthening mentees' decision-making, consistency, and follow-through across academic/athletic/personal goals

Top Tier Lessons

Personal Trainer

Evanston, IL

April 2025 – Present

- Deliver individualized training sessions for 10+ youth athletes focused on technical fundamentals, physical development, and sport-specific skills, tailoring workouts to each athlete's goals and progression timeline to drive measurable improvement
- Communicate progress updates and expectations with athletes and parents through a professional booking platform, ensuring clarity, reliability, and strong client relationships that support continued training engagement

Ridgewood Wastelanders

Co-Founder

Queens, NY

January 2019 – January 2025

- Co-founded a community organization that organized 40+ neighborhood cleanups across Ridgewood, Queens, coordinating volunteers, outreach, and logistics to strengthen local engagement and improve environmental conditions in underserved areas
- Aligned cleanup efforts with neighborhood needs by collaborating with residents, community groups, and local leaders, gathering feedback and coordinating resources to increase turnout, expand impact, and build sustained community involvement

Metropolitan Oval

Co-Founder

Queens, NY

September 2022 – May 2023

- Completed 100+ hours supporting athlete development across team training sessions and a two-week youth summer camp, leading drills, supervising large groups, and maintaining structure and safety to strengthen skill growth and overall program quality

SKILLS & INTERESTS

- **Languages:** English (Fluent/Native) / Dutch (Fluent/Native) / Spanish (Conversational)
- **Interests:** Talent representation and negotiation, brand strategy and partnerships, leadership development, performance optimization
- **Competitive Chess:** National-level tournament competitor; officially rated through US Chess Federation

Elizabeth E. Brown

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EDUCATION

Columbia University – New York, NY

Expected May 2028

Major: Financial Economics | Minor: Italian | SAT: 1380 | GPA 3.58

- Relevant Courses: Calculus I, Calculus III, Principles of Economics

RELEVANT EXPERIENCE

Make A Play Foundation Pro Bowl Games – *Selected Fellow* | New York, NY

July 2025 – Present

- Participate in a competitive fellowship simulating real-world investment banking challenges through multi-round case studies, technical assessments, and market analysis.
- Build expertise in financial modeling, valuation, and deal execution while competing against college athletes nationwide.
- Engage with industry professionals and sponsors in mock interviews to strengthen analytical, teamwork, and client-facing skills.

Lionsbridge: Financial Services Bootcamp – *Lionbridge Fellow* | Remote

January 2025 – May 2025

- Chosen to participate in a selective program led by Columbia University alumni who are distinguished leaders in finance.
- Gained knowledge of accounting, finance, and valuation through lectures, group exercises, and individual financial modeling exercises.
- Conducted a comprehensive financial analysis of Domino's Pizza to evaluate performance, growth potential, and investment viability.
- Received on-going personalized mentorship from industry experts and participate in monthly lectures to sharpen financial services career readiness.

Brown Investment Group – *Member* | Nashville, TN

May 2024 – Present

- Assist in managing a family portfolio.
- Collaborate with family members to discuss and select individual stocks.
- Track and evaluate portfolio performance.

Elite Sports Medicine and Orthopedics – *Shadow Student* | Nashville, TN

January 2023 – January 2023

- Shadowed Dr. David Moore in clinical and office settings to gain experience in patient care and medical decision-making.
- Engaged in the operations of a private orthopedic practice through patient consultations, diagnostics, and treatment planning.
- Collaborated with interdisciplinary teams to strengthen knowledge of orthopedic roles and procedures.

LEADERSHIP & COMMUNITY DEVELOPMENT

Columbia University Women's Lacrosse Team – *NCAA Division 1 Student Athlete* | New York, NY

September 2024 – Present

- Commit 40+ hours a week to practices, meetings, strength/conditioning, and games during both fall and spring semesters.
- Develop leadership, work ethic, desire to succeed, constant communication, organization skills, and the ability to work with a team, under pressure, and in the face of adversity.
- Volunteer with community organizations such as Harlem Lacrosse, supporting youth development through mentorship and athletic engagement.

MAP x Morgan Stanley "Skills Challenge" – *Team Leader* | Remote

March 2025 – May 2025

- Ranked in top 1% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, advancing to the case competition round with Morgan Stanley's Institutional Equities & Fixed Income Divisions
- Appointed as "Scrum Master", leading a 4-member team in designing a \$2.5M retirement portfolio with a 60/40 equities-fixed income allocation.
- Managed sprint backlog across 5 project phases, aligning deliverables and timelines to ensure on-time investment recommendations to MS leaders.
- Team Leader tasks included: Hosting weekly team meetings; Creating project charter; Developing sprint goals for all 5 phases of the project; Liaising between team + MS leadership; and creating/managing team assignments.

ADDITIONAL SKILLS

- Languages: English, Italian (Proficient)
- Certificates: London School of Economics Summer School, Wall Street Prep: Accounting & Financial Statement Analysis
- Skills: Financial Statement Analysis, Microsoft Office Suite, Wall Street Journal, Problem Solver, Decision Making, Communicative
- Interests: Traveling, Reality TV, Delta Gamma Sorority, Cooking, Exercising, Podcasts, College Football, Hiking

Hunter Po

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EDUCATION

Columbia University | Winter 2027

Cumulative GPA: 3.7/4.00

Bachelor of Arts in Financial Economics

Relevant Courses: Accounting & Finance, Intermediate Microeconomics and Macroeconomics, Calculus I & III

PROFESSIONAL EXPERIENCE

Tigress Financial Partners | New York, NY

Sep 2025 – Present

Investment Banking Fall Analyst

- Built DCF, comps, and precedent analyses for \$100M+ transactions, framing valuation ranges for live deal teams
- Drafted pitchbook materials for \$200M equity raise, delivering valuation and comps presented to senior bankers
- Developed pipeline of 50+ IPO and M&A candidates, driving banker outreach on \$1B+ equity and strategic deals

Guggenheim Securities — MAP Diamond League Fellow | Remote

Sep 2025 – Present

Investment Banking Fellow – Fellowship Program

- Built financial framework using 5 comps and 3 reports to assess scalability and margin efficiency of target company
- Delivered 10-slide M&A pitch to Guggenheim bankers, presenting valuation and strategic recommendations live
- Led team through Planning Phase, creating workflow systems tracking 20+ deliverables with high accuracy
- Developed thesis highlighting market tailwinds, brand scalability, and digital growth as core value drivers

Zenith IOS | New York, NY

June 2025 – August 2025

Summer Analyst – Acquisitions & Investments, Real Estate Private Equity

- Prepared investment memoranda for \$50M+ IOS acquisitions, highlighting market drivers, financials, and key risks
- Sourced 20+ IOS properties, analyzing zoning codes, layouts, and market comps to identify potential acquisitions
- Executed underwriting for \$50M+ IOS acquisitions, using pro forma models and sensitivities to guide live bids

Grata M&A Scholar | New York, NY

Mar 2025 – May 2025

Grata Scholar, Spring 2025 Cohort

- Assessed valuation using trading comps and management projections for a \$15M acquisition target in LMM market
- Created 3-slide investment pitch outlining growth levers, modeling, and acquisition rationale for a proprietary target

Pacifica Capital Investments, LLC | San Diego, CA

Apr 2024 – Aug 2024

Equities Intern

- Delivered DCFs for 8 equities with \$3B total market cap, finding 10% undervaluation that supported buy-side pitch
- Modeled 3-statement financials and margin drivers to forecast FCF and support position sizing in six stock pitches

LEADERSHIP AND EXTRACURRICULAR

Columbia Asian and Pacific Islander Student Athlete Club | New York, NY

Feb 2025 – Present

Vice President

- Spearheaded biweekly meetings of 20+ student-athletes, driving agendas on culture, career, and wellness goals
- Drove outreach across 10+ varsity teams to grow membership and boost athlete engagement in biweekly meetings

Columbia Men's Golf | New York, NY

Sep 2023 – Present

NCAA Division I Student-Athlete, Wellness Coordinator, Team Representative for Student-Athlete Advisory Council

- Dedicated over 30 hours weekly to practice, training, and competitions while balancing a full academic course load
- Competed on a national schedule of 5+ NCAA Division I tournaments, contributing to three wins freshman year

SKILLS & INTERESTS

Skills: Bloomberg, Excel, Google Workspace, Grata, Financial Modeling, Pitchbook, PowerPoint, Word

Certifications & Training: Bloomberg Market Concepts, Bloomberg Finance Fundamentals, Grata Scholar

Interests: Golf (Player, statistics, and performance), Sports Psychology, Weightlifting, Pickleball, Poker, LEGO

Imani S. Pugh

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EDUCATION

University of Pennsylvania – Philadelphia, Pennsylvania

Graduation Year: 2028

Major in: Economics | Minor in: Statistics and Data Analysis | SAT: 1340

- **College Accomplishments:** Wall Street Prep Certificate of Accounting & Financial Statement Analysis | Make a Play Scrum Master | Ran Division One Track and Field
- **Relevant Courses:** Micro Economics, Macro Economic, Calculus 1300, Math 1070, Statistics 1110

PROFESSIONAL EXPERIENCE

MAP x Vista Equity Partners – Internship

06/2025 – Present

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities
- Selected as 1 of only 8 Scrum Masters to lead a team responsible for recommending a new software company to Vista Equity
- Managing team's sprint backlog, meticulously outlining deliverables for 5 phases (i.e., initiation, planning) with 10 tasks each, ensuring alignment across team as we work to deliver a final CIM + management presentation to Vista leadership in 6 weeks
- **Individual tasks include/d:** (1) hosting weekly team meetings; (2) performing due diligence on potential targets; (3) overseeing the creation of team's 3-statement model; (4) completing accounting coursework on Wall Street Prep; (5) developing value creation strategies for Vista; (6) preparing ~5 final outputs to deliver to Vista leadership (i.e., CIM, slide deck, 1-page fact sheet)

Five Guys – *Employee* | New Hartford, New York

01/2022 – 08/2024

- Performed key kitchen, front-of-house, and inventory responsibilities over 2.5 years at Five Guys, contributing to smooth daily operations and improved team efficiency in a fast-paced, high-volume environment.
- Executed food prep and cooking duties with a focus on safety, cleanliness, and accuracy—helping reduce order errors by 35% and increasing order accuracy by 25%, while consistently supporting high customer satisfaction during peak hours.

LEADERSHIP & COMMUNITY DEVELOPMENT

Make A Play Volunteer - Interviewer

09/14/2025 – 01/02/2026

- Selected as a Lead Interviewer for a national student-athlete organization, conducting mock behavioral and technical interviews for peers targeting competitive Summer 2026 investment banking internships.
- Administering finance-focused mock interviews to prepare high-achieving student-athletes for the Morgan Stanley internship recruiting process.
- Leveraged in-depth knowledge of investment banking frameworks to evaluate candidate responses and provide actionable critique on technical proficiency and financial acumen.
- Empower fellow student-athletes from diverse athletic and academic backgrounds to successfully transition from sport to high-finance by simulating the high-pressure environment of a top-bank interview.

Magicians Track Club – *Assistant Coach* | Utica, New York

05/2024 – 08/2024

- Managed warm-ups, instructed basic track techniques, and supervised drills for youth athletes—fostering confidence, teamwork, and physical development, which resulted in a 40% increase in consistent participation and athlete engagement throughout the season.
- Volunteered as an assistant track coach for a local children's team, collaborating with head coaches to run training sessions and mentor young athletes—creating a supportive environment that led to a 45% increase in athlete retention and enthusiasm throughout the season.

ADDITIONAL SKILLS

- Trained in Excel and Powerpoint

Isaac Lief

(929)384-9970 | Westchester, NY | isaac.lief@duke.edu

EDUCATION

Duke University, *Durham, NC*

Expected May 2028

- **B.S.:** Computer Science & Statistics; **Minor:** Finance; **GPA:** 3.96/4.00
- **Relevant Coursework:** Financial Markets, Data Structures & Algorithms, Statistical Modeling, Probability, Linear Regression, Linear Algebra, Computer Architecture, Thinking Through Economic Modeling
- **Activities:** D1 Fencing, Duke Investment Club, Duke Impact Investing Group, Energy Club, ACE in Costa Rica

Pelham Memorial High School, *Pelham, NY*

2020-2024

- **Weighted GPA:** 103.22 || **SAT:** 1580
- **Academic Honors:** Class Salutatorian, President of the National Honor Society, National Merit Commended
- **Activities:** Congressional Debate Captain (5x national championship qualifier), Science Research (Intern, NYU Robotics Lab; Intern, UVA Psychology Lab), Debate Club Founder

WORK EXPERIENCE

Diameter Capital

June-July 2026

Incoming 2026 Quantamental Analyst

New York, NY

- Diameter Capital is a \$20B leading credit hedge fund focused on special situations and distressed investments

Blackhawk Court

Apr 2025-Present

Private Equity (Search Fund) Intern

Remote

- Sourced and rigorously evaluated 10+ companies weekly via LBO modeling and valuation; produced investment memos; conducted management meetings to assess operational viability and strategic fit
- Authored a comprehensive investment thesis for the fragmented nursing staffing niche within the Human Capital Management sector, identifying it as a prime acquisition target due to its sticky, resilient, and high-demand market

Front Porch Venture Partners

May-Aug 2025

Venture Capital Analyst Intern

Remote

- Conducted market research on the Southeast US VC ecosystem to identify emerging trends & opportunities
- Developed an investment memo for Social Cascade, an early-stage medtech B2B SaaS first mover in the AI-optimized social media space with a data science moat and vertical expansion
- Engineered an AI-powered deal flow pipeline to automate the processing of a high volume of pitch decks and company updates, increasing portfolio monitoring efficiency by 25%

Forward Lane

May-Aug 2025

Business Strategy Intern

Remote

- Developed client and investor materials, including sales pitch decks, industry-specific two pagers to pitch Forward Lane's new stealth agentic AI fintech product to clients (e.g., Invesco, State Street) and investors
- Quantified market opportunity by performing top-down/bottom-up analysis, identifying a \$160M SOM, and performed competitive analysis via competitor matrices to isolate a differentiated gap in the market to pursue
- Built scalable evaluation infrastructure by structuring industry breakdowns with industries, user personas, workflows, down to prompt testing to support product development and go-to-market execution

ATHLETIC & EXTRACURRICULAR EXPERIENCE

Student-Athlete, Duke Varsity Fencing Team (NCAA Division 1)

Aug 2024-Present

- Program consistently ranked in top 10 since joining as a recruited student-athlete
- Balancing 20+ hours/week of training, competition, and travel with a rigorous course load
- Collaborated with 45+ peers, coaches, and staff towards a competitive goal of ACC championships

Investment Analyst, Duke Investment Club

Jan 2025-Present

- Selected as one of 10 analysts from a competitive pool to manage a \$80k portion of the Duke endowment fund, learning value investing principles in a 4-week course; pitched a long position on OI Glass (SOI) to the board
- Covered the TMT sector, following Sea Limited (SSE), performing comparable company analyses and DCF modeling to provide actionable investment recommendations and pitches throughout the semester

Investment Analyst, Duke Impact Investing Group

Sep 2025-Present

- Selected as one of 16 analysts for the largest student-run impact investing fund (\$250k AUM) in the nation, investing in Pre-Seed through Series A socially impactful startups with a portfolio of over 30 companies
- Covered Fintech: responsible for sourcing potential transactions, due diligence calls with founders, and valuation

LANGUAGES, SKILLS & INTERESTS

Languages: Russian, Spanish **Skills:** Financial Modeling, Python, Java, C, R, Data Analysis, AI Engineering Tools

Interests: Chess, Skiing, Pickleball, Spikeball, Startups, Golf Caddying, Stand-Up Comedy

Isaac Zhang

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EDUCATION

University of Notre Dame – Notre Dame, IN

Expected Graduation: May 2028

Bachelor of Arts, Business Administration and Political Science

Cumulative GPA: 3.71/4.0

Accomplishments: NCAA D1 Student-Athlete (Notre Dame Men's Varsity Fencing), 18th representing Canada in Cadet World Championships 2023 in Plovdiv, Bulgaria, Pan American Championship 2nd 2023 in Bogota, Columbia, Junior World Cup 9th 2024 in Barcelona, Spain

Relevant Coursework: Foundations of Finance, Foundations of Accounting, Foundations of Coding, Foundations of Statistics, Foundations of Leadership, Foundations of Strategy, Principles of Microeconomics, Wall Street Prep: Accounting & Financial Statement Analysis Certification

Organizations: Notre Dame Investment Club & Wall Street Club (*Active Member*); Make-A-Play Foundation (*MAP Formula 1 Investments Fellow '25*)

PROFESSIONAL EXPERIENCE

Bank of America

Remote

MAP Investment Banking Fellow; Team Captain

Nov 2025 – Present

Selected Transaction Experience

- Privia Health — *Healthcare Services / Value-Based Care Strategic Advisory Simulation*
 - Led Initiation Phase for a Healthcare advisory simulation, recommending the strategic acquisition of **Privia Health** by framing the deal across a \$4.3T U.S. healthcare TAM, defining SAM across physician enablement + value-based care, and sizing a ~\$368M SOM to anchor relevance
 - Built an Industry Snapshot analyzing 3 priority healthcare subsectors—consumer health, wearables, and telehealth—integrating market size (\$670B, \$12B U.S.), utilization tailwinds, and margin pressures to contextualize growth durability and timing through 2025–2026 and beyond
 - Developed a client-ready Company Snapshot positioning Privia Health as an asset-light MSO with ~\$2B revenue scale, national physician footprint + diversified payer exposure, benchmarking against 3 peers to assess scalability, capital intensity, and strategic differentiation for BoFA
 - Identified 2 deal-critical risks (physician adoption, reimbursement volatility) with data-backed mitigants, documented 5 sourced assumptions, and presented final Industry and Company Snapshot slides live to BoFA Healthcare analysts, enabling clean handoff to planning phase owner

Student International Business Council

Beijing, China

JFP Holdings IB Strategic Capital Markets Analyst

Aug 2025 – Nov 2025

- Performed strategic capital markets and company analysis on 1 advanced battery issuer (SES AI), evaluating valuation multiples, liquidity runway, and long-term growth drivers across the global energy storage market, informing financing and capital allocation considerations across 3 scenarios
- Conducted valuation and market research for 1 pre-revenue AI company, analyzing 6 comparable public and private peers, total addressable market sizing, and 4 strategic synergies at the intersection of artificial intelligence and battery technology, strengthening capital markets judgment/knowledge

Access Web Corporation

Toronto, Canada

Financial & Strategy Analyst

Jun 2025 – Aug 2025

- Developed integrated financial models and valuation analyses to assess project-level profitability across 5 engagements, optimize capital allocation, and support strategic growth initiatives, improving forecast accuracy and investment decision-making across 3 operating scenarios
- Conducted peer benchmarking and company research on 8 IT consulting firms to evaluate potential M&A opportunities, competitive positioning, and valuation multiples, contributing to strategic recommendations and transaction screening aligned with advisory workflows

Student International Business Council

New York, NY

Truist IB LBO Travel Analyst

May 2025 – Jul 2025

- Selected by Truist Investment Banking Notre Dame team to evaluate a potential leveraged buyout of 1 consumer packaged foods issuer (Flowers Foods), developing a base-case LBO output summary with 5 key credit metrics, MOIC analysis, and debt paydown schedule over 5 years
- Built integrated LBO and valuation models including WACC (4.41%), unlevered free cash flow projections (2020–2024), and precedent transaction analysis across 6 comparable deals, preparing a 10-point term sheet and presenting the final investment recommendation to a 3-person deal team

Student International Business Council

Chicago, IL

Morningstar Equity Research Travel Analyst

Jan 2025 – Apr 2025

- Selected by Morningstar–Notre Dame equity research team to perform company and industry research on 1 global consumer staples issuer (AB InBev), preparing investment-style analysis aligned with public markets and M&A screening processes, ranking top 10% among program analysts
- Conducted comprehensive financial and strategic analysis including 5-force industry assessment, deleveraging scenario analysis, operational efficiency review, risk assessment, and comparable company valuation across 8 peers, developing valuation and analytical rigor used in equity research contexts

LEADERSHIP & EXTRACURRICULARS

University of Notre Dame Fencing Team

Notre Dame, IN

NCAA Division 1 Varsity Athlete

Aug 2024 – Present

- Balance a full academic course load with 20+ hours/week of Division I training and national travel, competing on the most successful fencing program in NCAA fencing history (14 national championships) while contributing to championship culture, discipline, and collective team excellence
- Contributed as a member of Notre Dame's 2025 NCAA National Championship team, posting 18–2 individual record (90% win rate) during season
- Performed under sustained competitive pressure across 20+ matches per season, reinforcing discipline, execution, and consistency transferable to high-intensity deal team environments

Team Canada | Canadian Men's National Fencing Team

Toronto, Canada

National Team Athlete

Sep 2022 – Present

- Placed 6th overall at the 2023 Junior North American Cup in Salt Lake City, finishing top 5% of an international field through consistent execution

SKILLS & INTERESTS

Skills & Language(s): Excel, S&P Capital IQ, IBIS World, Bloomberg, DCF Modeling Certification – Wall Street Prep, 2025 English (Fluent), Mandarin (Fluent), Russian (Intermediate), French (Intermediate)

Interests: Fencing, Investing, Gaming, EDM Music, Finance, International Politics, Football

Isabel M. Allori

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EDUCATION

University of Notre Dame – Notre Dame, IN

GPA: 4.0/4.0

B.S. in Applied and Computational Mathematics and Statistics

Minor in Glynn Family Honors Program Minor, Concentration in Biological Sciences

SAT: 1550

Graduation Year: 2028

- **Relevant Courses:** Introduction to Applied Mathematics I, Applied Linear Algebra
-

PROFESSIONAL EXPERIENCE

Liberty Common High School - *Community Outreach Officer (Volunteer)* | Fort Collins, CO [November 2021 – May 2024]

- Acted as main student leader for annual Grandparents Day event, which involved over 1000 grandparents and took place across three campuses, by attending frequent meetings, recruiting student volunteers, and setting up decor
 - Coordinated with parent volunteers, students, and administrators to plan decorations, presentations, food, parking, etc. to put on a well-run and enjoyable Grandparents Day
 - Spoke to audience of grandparents to provide insight about their grandchildren's school experience
 - Facilitated a Student-Led Candidates Forum where the public questioned potential school board members about their views and policy ideas
 - Trained another student to take over the role
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LEADERSHIP & COMMUNITY DEVELOPMENT

Make-A-Play Foundation (MAP) – *Winter Fellow (Phase 1), Pro Bowl Member* | Remote

January 2025 – Present

- Selected to participate in Phase 1 of an exclusive fellowship for high-achieving college athletes, competing against 50+ others in weekly mock interviews to proactively implement learnings from 3 modules and 10+ hours of interview prep.
- Analyze mock interview results each week from Fortune 500 HR professionals, dissecting the personalized feedback to make improvements for the future, submitting a self-evaluation form afterward to demonstrate my eagerness to continue learning.
- Led the "execution phase" workstream by managing a well-organized sprint backlog of ~10 tasks, including the target persona and marketing strategy, enabling me to complete ~20% of the project ahead of schedule, boosting overall team productivity
- Collaborated with team to deliver 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to tactically outline the specific actions/tactics needed to market our plan
- Selected as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) to compete in MAP's Pro Bowl Games, an elite, gamified investment banking tournament.
- Competed in 3 Skills Showdowns (mock interviews), receiving direct evaluation from bankers at Guggenheim, Bank of America, Morgan Stanley, UBS, Wells Fargo, and Evercore.
- Collaborated with peers to submit deliverables on a variety of financial topics
- Learned key skills such as basic accounting procedures via the Wall Street Prep Crash Course

University of Notre Dame Cross Country and Track Team-*Distance Athlete* | Notre Dame, IN [August 2024 – Present]

- Developed strong time management skills by competing in three different seasons and dedicating 20+ hrs per week to athletics-related activities, all while balancing a full course load
- Implemented strong communication and adaptation skills to successfully transition from high school to collegiate competition and immediately contribute to the team's success

Finished 31st at the 2024 ACC Cross Country Championships, playing a key role in the team's first ever ACC title

Liberty Common High School-*Mu Alpha Theta Club Member* | Fort Collins, CO

[August 2023 – May 2024]

- Worked with two classmates by allocating tasks and performing under pressure to win Colorado State University Math Day, a bowl-style tournament with over 64 teams
 - Presented to other club members on interesting math topics
 - Promoted enthusiasm for math through math-related activities and art
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ADDITIONAL SKILLS

- **Skills:** Moderate experience with Python; some exposure to R and CAD software
- **Interests:** Hiking, reading, paddle-boarding

Isabel Lee

ial2130@columbia.edu | (201) 732-6281 | www.linkedin.com/in/isabel-lee930

EDUCATION

Columbia University, New York, NY Expected May 2028

Bachelor of Arts Candidate in Economics-Mathematics & Minor in Computer Science

- GPA: 3.8/4.0, Dean's List Semester 1 & 2; Relevant Coursework: Principles of Economics, Microeconomics, Calculus I-IV, Linear Algebra, Data Structures, Calculus-Based Statistics

PROFESSIONAL EXPERIENCE

A-CAP, Strategic Insurance Investor Intern, New York, NY Summer 2025

- Developed an automated credit ratings system using Python and SQL, reducing portfolio review time by 85% (from multiple hours to <30 minutes) and enabling real-time tracking of \$500M+ in private credit investments.
- Built Securities Master database consolidating 1,000+ data points across multiple deals, increasing reporting accuracy and efficiency for 3 cross-functional teams.
- Performed due diligence and competitive benchmarking on 3 target companies utilizing PitchBook and AlphaSense, producing Level I & II memos that informed investment committee decisions.

Ramapo Wealth Advisors, *Intern*, Ramsey, NJ June 2023 - May 2024

- Conducted equity research and valuation analysis for a faith-based investment mandate, contributing to a successful pitch that secured \$2M+ client investment.
- Assisted advisors in portfolio management and asset allocation strategies for high-net-worth clients.
- Created comprehensive marketing materials, enabling a 20% increase in the client acquisition pipeline.

PRE-PROFESSIONAL LEADERSHIP & ACTIVITIES

Make a Play Foundation - Morgan Stanley Sales & Trading Fellowship March 2025 – Present

- Selected to compete in MAP's Pro Bowl Games (top 3%), a gamified investment banking tournament; Led a 10-person team in competitions and developed a team charter + lineup strategy to drive accountability.
- Delivered \$1M retirement portfolio recommendation using 60/40 equity-fixed income allocation strategy to Morgan Stanley Fixed Income team; Selected for Phase II (top 10% of candidates)
- Ranked top performer among 200+ student-athletes through 3 mock interviews and 10+ hours of market analysis preparation.

Columbia Venture Partners, *Associate* October 2024-Present

- Evaluated 10+ early-stage investment opportunities using PitchBook, conducting market sizing, competitive analysis, and financial modeling; presented investment recommendation against VoltPost after comprehensive competitor analysis.
- Passed rigorous selection process (4% acceptance rate), including case studies, pitch deck presentation, and technical interviews.
- Collaborated with senior associates to source deals and coordinate industry speakers for educational programs.

Columbia Women's Business Society, *Corporate Engagement Committee Member* September 2024-May 2025

- Secured 5 corporate sponsors (12.5% success rate) for the Annual Women's Business Leadership Conference through targeted outreach to 80 firms.
- Selected through a competitive 2-round interview process (10% acceptance rate).

Oasis, *Manager and Volunteer* 2020-2023 Summers

- Partnered with Wyckoff YMCA to create a summer swim program for underprivileged children, managing weekly 3-hour lessons for 40 students and coordinating 20 volunteer coaches; 30% of students passed a rigorous deep-water test.

ATHLETIC EXPERIENCE

Columbia Division I Swimming & Diving September 2024 - Present

Varsity Athlete, Ivy League Championship Team | Sprint Freestyle/Butterfly | 400Y Freestyle Relay Record Holder

- Balance 20+ hours weekly training with a full academic course load while maintaining a 3.8 GPA.
- USA Today HS Sports Northern NJ Swimmer of the Year Nominee | Scholastic All-American (2023, 2024).

Isabel Lee Aquatic Academy, *Founder and Head Coach* June 2024 - Present

- Founded and managed a private coaching business serving 15+ clients, generating \$5K+ in Revenue.
- Achieved 100% client retention through data-driven performance tracking and customized training programs.

SKILLS

Technical: Excel, PowerPoint, PitchBook, Java, Python, SQL, JavaScript, AWS (CloudWatch, Lambda, S3)

Other: Competitive Analysis, Company Valuation, Project Management, Client Relations, Time Management, Adaptability

Jaden T. Thomas

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EDUCATION

Stanford University

Bachelor of Arts in Science, Technology, and Society | Minor in French

Stanford, CA

September 2024 – Expected June 2028

- **GPA:** 3.8 / 4.0 | **ACT:** 34 / 36
- **Awards & Accomplishments:** ACC All Academic 2025; Diploma in French for Professional level: B1
- **Relevant Coursework:** Computer Science 106A, The Science of Politics, Spies Lies and Algorithms

PROFESSIONAL EXPERIENCE

Bank of America

MAP Investment Banking Fellow

Remote

January 2026 – Present

- Selected as 1 of 100 from 1,000+ applicants for MAP's BofA-sponsored IB Fellowship, completing valuation, modeling, and industry-research training across live simulations to build analyst-level skills used to inform final Healthcare Coverage presentation

Athlete to Athlete

Mentor

Palo Alto, CA

August 2024 – Present

- Lead structured mentorship for ~5 athletes through weekly or bi-weekly sessions, designing individualized academic performance frameworks with measurable goals that strengthened decision-making, consistency, and execution in high-pressure cycles
- Develop personalized growth and time-management plans across 20+ sessions, applying structured planning models to build durable habits that elevated academic output, performance discipline, and long-term trajectory for mentees

Sidley Austin LLP

Corporate Intern

Dallas, TX

June 2025 – July 2025

- Drove research on AI applications within complex legal workflows, synthesizing insights across 10+ technologies and 5 practice areas to clarify efficiency opportunities and inform strategy recommendations for senior attorneys and cross-functional teams
- Evaluated 8+ emerging legal technology and workflow tools across integrated advisory processes, assessing functionality, risks, and adoption hurdles to guide decisions on operational effectiveness and firmwide innovation initiatives
- Managed 12+ parallel workstreams across communications, scheduling, and cross-team coordination, structuring high-clarity updates and timelines that enhanced execution discipline and supported senior stakeholders' decision cycles

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Stanford Varsity Women's Soccer

Forward

Palo Alto, CA

August 2024 – Present

- Execute team marketing and NIL initiatives across 3+ platforms, coordinating content and outreach for 25K+ followers to elevate program visibility and strengthen audience engagement strategies used by staff for upcoming campaigns
- Compete with the U.S. Youth National Team across 4 international events, applying disciplined preparation and in-game adaptability to contribute to performance benchmarks that inform coaching decisions and roster evaluations
- Earn Texas Gatorade 2024 Player of the Year after leading team with 32 goals and 14 assists, demonstrating high-impact performance and leadership that strengthened program reputation and influenced competitive recruiting efforts

Stanford Pre-Law Society

Member

Palo Alto, CA

September 2025 – Present

- Engage in 12+ discussions and events on law, policy, and ethics, synthesizing insights across guest speakers and case studies to clarify professional pathways and inform preparation decisions for future legal opportunities
- Attend panels with 10+ practicing attorneys and admissions experts, analyzing guidance on applications and career trajectories to strengthen decision-making and strategic planning for long-term legal development

Cardinal Black

Member

Palo Alto, CA

August 2024 – Present

- Participate in 15+ community discussions on identity, leadership, and student-athlete experience, contributing perspectives that shape programming and inform initiatives supporting belonging and visibility within campus culture
- Support outreach efforts for 30+ young Black athletes in local programs, sharing insights on academic and athletic pathways to strengthen confidence, exposure, and long-term development opportunities

Fellow Christian Athletes in Action

Member

Palo Alto, CA

August 2024 – Present

- Join weekly worship meetings and service initiatives with 20+ student-athletes, contributing to values-driven community building that strengthens fellowship, accountability, and leadership development across campus groups
- Contribute to 8+ community service events annually, coordinating logistics and peer engagement to support outreach programs that enhance connection, purpose, and collective service within the student-athlete community

SKILLS & INTERESTS

- Conversational in French | Proficient in Artificial Intelligence Usage | Interests: Real Estate, Law, Media, and Finance

JERRY Z YAN

[LINKEDIN PROFILE](#) • (949) 542-2255 • JY3484@COLUMBIA.EDU

EDUCATION

- Columbia University** – New York, NY **GPA:** 3.620
B.A. in Applied Mathematics & Economics Graduation Year: 2028
- Accomplishments: Dean's List; NCAA Division 1 Student-Athlete (Men's Swimming & Diving)
 - Relevant Courses: Calculus III, Principles of Economics, Intermediate Macroeconomics, Calc-Based Statistics
- Santa Margarita Catholic High School** – Rancho Santa Margarita, CA **GPA:** 4.6 (Weighted)
High School Degree Graduation Year: 2024
- Accomplishments: First Honors Honor Roll, AP Scholar, and Magna Cum Laude Graduate

PROFESSIONAL EXPERIENCE

- Wells Fargo Affordable Housing Innovation Case Competition** – *MAP Phase 2 Fellow* | Remote **02/2025 – Present**
Selected Case Experience:
- *Collaborating with a dynamic team of 6 to expand Wells' "Down Payment Grant" program in ~1.5 months (ongoing)*
 - Identifying a new metropolitan area that will benefit from the \$10,000 Homebuyer Access grant designed to expand homeownership opportunities for underserved communities, strategically managing my workload to successfully complete 20% of the project ahead of schedule by finishing all ten tasks on my sprint backlog early.
 - Submitting weekly "4L" sprint retrospectives, grounded in agile principles, to thoroughly analyze what the team [L]iked, [L]earned, [L]acked, and [L]onged for after each sprint, ensuring we met 100% of our deadlines.
 - Delivering 4 impactful outputs to senior leadership, including a comprehensive slide deck & succinct 1-page fact sheet, designing 2 key slides to visually represent potential ROIs/associated risks, reinforcing our strategic vision.

LEADERSHIP & COMMUNITY DEVELOPMENT

- Columbia University Swimming and Diving** – *Student-Athlete* | New York, NY **09/2024 – Present**
- Selected by head coach to be a Student-Athlete Advisory Council Representative, where select representatives across all Columbia sports meet together everyone month to discuss how to make the athletic program better
 - Training 22 hours per week while having a rigorous academic workload
- Santa Margarita Catholic High School Varsity Swimming** – *Team Captain* | Rancho Santa Margarita, CA **08/2022 – 05/2024**
- Captain of the boys and girls swim team junior and senior year, which consists of nearly 150 people. I would lead prayer and cheer at every swimming competition.
 - Organized events and team bonding activities throughout the season like beach day and team dinner to promote inclusion
 - Led our men's swim and dive team to becoming 4 x Division 1 CIF Champions and 2 x State Champions
 - Trained an average of 22 hours per week for my club and highschool team throughout all 4 years of HS
 - 4 x Scholastic All-American and 2 x All-American during my high school swim career
 - Qualified for Junior Nationals and the Toyota US Open Championship
- Vocational Visions** – *Assistant Supervisor* | Mission Viejo, CA **08/2023 – 05/2024**
- Volunteered at a nonprofit organization supporting people with disabilities
 - Advised events such as preparing dinner and setting up trivia night as the assistant supervisor
 - Facilitated community events like dance lessons and bingo to enhance community inclusion
 - Organized activities like board games and drawing projects for every Saturday's club events
- Food Pantry** – *Volunteer* | Rancho Santa Margarita, CA **08/2023 – 05/2024**
- Volunteered at a local food drive that is hosted by a local Church, which serves families every Saturday
 - Carried food and water to people's cars from 7 am-10:30 am during the school year
 - Served an average of 200 families and donating the rest of the supplies to other non-profit organizations
 - Assisted with the setup and closure of the food pantry and making sure that the operation runs smoothly

ADDITIONAL SKILLS

- Skills and Language(s): Fluent in Chinese
- Interests: Communication, investing, music, reading,

Joshua (Gavin) Williams

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(205) - 902 - 5206 | gw7160@princeton.edu

EDUCATION

Princeton University

Princeton, NJ

Bachelor of Arts in Economics

Expected May 20th, 2028

- **Honors:** National Honor Society, BeEntrepreneurial Design Winner, Business Honor Society Award Winner
- **Relevant Coursework:** Multivariable Calculus, Intro to Macroeconomics, Intro to Microeconomics and Writing Seminar

WORK & LEADERSHIP EXPERIENCE

Welsh, Carson, Anderson, & Stowe

New York, NY

Summer Analyst, Healthcare

06/2025– 08/2025

- Prepared investment strategies and due diligence materials for active deals and portfolio reviews
- Project Experience:
 - Strategic Contact Report:
 - Led the development of a strategic contact report project to map and analyze key executive relationships across target organizations, enhancing relationship intelligence for business development and investment decision-making.
 - CareIQ Case Study
 - Led diligence workstream on CareIQ, including planning calls with industry experts through GLG to evaluate product differentiation, integration challenges, and payor/provider trends.

Manora Technologies

Birmingham, AL

IT Specialist, Information Technology

12/2021 – Present

- Administered company-wide network infrastructure, including switches, routers, firewalls, and VPNs for clients
- Worked on a client security/data breach to minimize disruption, over a 24-hour timeframe
- Provide training and guidance to staff on troubleshooting common technical issues, data security, best practices

Training The Street Winter Course

Princeton, NJ

12/2024 – 01/2025

- Completed a Finance Immersion workshop that illustrated the fundamentals of popular Valuation and Financial Modeling techniques used by finance practitioners.
- Overview of valuation methodologies, DCF analysis, Public comparable analysis, Imputing valuation ranges, Acquisition comparable analysis, and Critical valuation concepts

SKILLS, ACTIVITIES & INTERESTS

Certifications & Training: Business and Entrepreneurship Summer Program (UCLA), Training the Street Winter Course.

Activities: Princeton Football Team, Black Student Athlete Collective (BSAC), NAACP (Princeton Chapter)

Interests: Reading biographies, Research, Cooking, Strategy Games, Community Service, and Puzzles

Junhao (Chun Ho) Chan

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EDUCATION

University of Southern California – Los Angeles, CA

Bachelor of Science in Economics

Expected Graduation: June 2028

Cumulative GPA: 3.67/4.0

- **Awards/Accomplishments:** Dean's List Scholar Spring-Fall 2025 Semesters
- **Relevant Coursework:** Macro/Microeconomics, Mathematics, Organizational Management, and Marketing

Shanghai American School (Pudong) – Shanghai, China

High School Diploma

Graduation: June 2024

Cumulative GPA: 3.67/4.0

- **Awards/Accomplishments:** Advanced Placement (AP) & International Baccalaureate (IB) mixed program graduate

PROFESSIONAL EXPERIENCE

Make-A-Play Foundation

Commercial Real Estate Fellow

Remote

January 2026 – Present

- Selected as 1 of 25 NCAA athletes nationwide ($\approx 15\%$) for MAPs 10-week CRE fellowship, completing analyst-level modules on underwriting, valuation, and market analysis to strengthen investment judgment & prepare for commercial real-estate decision-making
- Scheduled to deliver a committee-style redevelopment pitch on Mar 23, integrating 3–4 value-creation levers, projected return scenarios, and capital-structure rationale to produce an investment recommendation aligned with CRE-industry underwriting standards

Ministry of Defence: Republic of Singapore Navy

Headquarters: Naval Medical Service, Naval Warfare Systems Specialist, Corporal

Singapore, SG

August 2022 – June 2024

- Managed SAP-based procurement workflows to source and track 100+ operational supply items, preparing monthly financial reports that strengthened budgeting accuracy, cost control, and compliance across multiple naval missions
- Directed a 12-member medical unit during Operation IMDEX, coordinating logistics, readiness checks, and financial compliance to ensure safe mission execution for 200+ personnel and maintain full adherence to military medical-support standards

Jiahui International Hospital

Business Development Intern

Shanghai, China

May 2021 – July 2021

- Conducted market and competitor analysis across 10+ premium healthcare operators in Shanghai, benchmarking pricing, capacity, and service offerings to support expansion strategy and inform leadership decisions on high-growth service lines
- Prepared bilingual materials for 5–7 business development meetings, collaborating with marketing and clinical operations to align growth initiatives with operational capacity and strengthen stakeholder buy-in across proposed expansion pathways

LEADERSHIP & EXTRACURRICULAR EXPERIENCE

University of Southern California, NCAA Division 1 Varsity Swimming Team

Athlete

Los Angeles, CA

August 2024 – Present

- Competed for 16+ years as a national-level athlete, securing multiple SEA Games gold medals and national records while elevating Singapore's international competitiveness across global meets including Worlds, Asian Games, and Commonwealth Games
- Qualified for 4+ international championships (Worlds, Asian Games, Commonwealth Games, Jr Pan Pacs), demonstrating elite performance consistency that improved team scoring potential and strengthened national-team depth across key events

Singapore National Swimming

Athlete

Singapore, SG

June 2022 – Present

- Competed for 16+ years as a national-level athlete, securing multiple SEA Games gold medals and national records while elevating Singapore's international competitiveness across global meets including Worlds, Asian Games, and Commonwealth Games
- Qualified for 4+ international championships (Worlds, Asian Games, Commonwealth Games, Jr Pan Pacs), demonstrating elite performance consistency that improved team scoring potential and strengthened national-team depth across key events

Swimming, Shanghai American School

Captain

Singapore, SG

August 2018 – December 2022

- Led a program of 100+ athletes by organizing team events and reinforcing academic-athletic standards, earning MVP (2019–22) and Leadership Awards (2020–22) while shaping a high-performance, team-first culture across 4 seasons
- Mentored 20–30 developing athletes through skill sessions and goal-setting, strengthening technical execution and cohesion, which contributed to improved meet results and long-term competitiveness across 4 consecutive seasons

CERTIFICATES, SKILLS & INTERESTS

- **Certificates:** SAP Certified Application Associate- Enterprise Asset Management
- **Skills:** Microsoft Office, Digital Photography

Kaitlyn Liu

kaitlynliu@uchicago.edu | 347-633-7481 | New York, NY

EDUCATION

The University of Chicago

Chicago, IL

GPA: 3.95/4.00

Expected, Jun. 2028

B.A. in Economics, B.A. in Psychology | Dean's List 2024-25

Activities/Awards: 2025 EYP Case Competition Winner, Alpha Kappa Psi (Professional Business Fraternity), Women in Business, Nomura Early Insights, Goldman Sachs Possibilities Summit, 1st Author Research under Dr. Connie Hsu

EXPERIENCE

Maverick SMF (Student Managed Fund)

Chicago, IL

Trader

Sep. 2025 - Present

- Analyze risk, position sizing, portfolio positioning, and entry/exit points for a \$60K student-managed equity portfolio

AllCampus (EdTech)

Chicago, IL

Strategy Intern

Jun. 2025 - Aug. 2025

- Reduced projected total Meta ad expenses by 31% and improved projected Meta lead quality by 92% by identifying and eliminating inefficiencies in age-based ad targeting through analysis of Excel prospect data
- Optimized budget efficiency across 11 accounts by monitoring daily spend trends and delivering budget reallocation recommendations towards higher-conversion marketing initiatives, maximizing ad spend ROI
- Pitched to C-suite an AI solution to data usability issues by consolidating 10+ data sources into a centralized database and integrating GPT, eliminating manual data searching and improving efficiency of analysis

Morgan Stanley & Wells Fargo x Make A Play Foundation

Chicago, IL

Investment Banking Fellow

Jan. 2025 - Present

- Building proficiency in accounting, valuation, DCF, merger models, and LBOs through Wall Street Prep financial modeling training & 6 technical skill competitions (sponsored by Guggenheim, BofA, Morgan Stanley, UBS)
- Presented a \$2.5M investment pitch to Morgan Stanley's Fixed Income Team, conducting analysis of macroeconomic drivers, tariff risk, and capital market conditions to inform equities and fixed income recommendations
- Analyzed economic and demographic data to pitch recommendation for Wells Fargo's Special Purpose Credit Program to Wells Fargo leadership, named one of top 10 performers out of 200+ students for quality and delivery of pitch

LEADERSHIP & ACTIVITIES

University of Chicago Residence Life

Chicago, IL

Resident Assistant

Sep. 2025 - Present

- Lead and unify a community of 100+ students by organizing large-scale events and leading conflict/crisis management

Trott Business Program – Investment Banking Track

Chicago, IL

Selected Cohort Participant

May 2025 - Present

- Engage in technical skill training through weekly workshops, personalized advising, employer events, and MBA-level coursework at the Booth School of Business as part of UChicago's most selective business program

Prism Consulting Group

Chicago, IL

Consultant

Apr. 2025 - Present

- Research market trends, identify growth and optimization strategies, and create comprehensive slide decks to deliver data-driven recommendations for clients ranging from startups to Fortune 500s
- 1st Place, 2025 EY-Parthenon Case Competition – conducted market sizing, revenue modeling, and competitor benchmarking to identify \$500K+ in annual growth opportunities for SF Ballet via strategic acquisitions/expansions

UChicago Varsity Swimming & Diving

Chicago, IL

Student-Athlete

Sep. 2024 - Present

- Commit 20+ hours/week to intensive training as part of a top NCAA DIII swim team; 3x Conference Finalist

SKILLS & INTERESTS

Skills: Proficient in Excel and PowerPoint (Completed 3-Part Training the Street Excel Workshop Series)

Interests: Music (Indie, R&B, House), NHL, Tennis, NYT Word Games, Italian Food, Thrifting

Katherine C. Malloy

224-808-0305 | katherineclairemalloy@gmail.com
297 Mills Court, Lake Forest, IL 60045

Education

Georgetown University (Washington D.C.)

Expected Graduation: May 2028

Walsh School of Foreign Service
Intended Major: Global Business
Cumulative GPA: 3.72 / 4.0

Work Experience

Nordstrom, Inc.

June 2025 - Present (Seasonal)

Retail Salesperson

Skokie, IL

- Gained experience in sales, merchandising, and teamwork during peak shopping season
- Delivered customer service in a fast-paced retail environment, assisting diverse clientele
- Recognized for consistently exceeding sales goals

Extracurricular Activities

Georgetown University – Division I Field Hockey

August 2024 - Present

Forward

Washington, D.C.

- Started five games as a freshman, demonstrating strong work ethic and focus on team play
- Selected for the NFHCA National Academic Squad, exemplifying strong commitments to both athletic and academic excellence

Make A Play Foundation (MAP)

October 2025- Present

Undergraduate Fellow

Remote

- Selected as one of 30 Fellows (from 200+ athletes, top ~15%) in MAP's Diamond League playoff-style competition, partnering with Guggenheim Securities on a live Consumer & Retail (C&R) case
- Collaborating on a 5-member analyst team, simulating a Guggenheim deal team advising a private-equity client evaluating acquisition opportunities across C&R subsectors — including restaurants, fitness, e-commerce, and personal-care brands

Rem & Company

October 2025 - Present

Jr. Strategist

Washington, D.C.

- Part of collegiate development program, Rem on Campus
- Working on teams to support struggling small businesses with problems they are facing

Run Your City

August 2025 - Present

Coach

Washington, D.C.

- Lead weekly youth run club for K–8 students, fostering fitness and confidence
- Developed engaging training plans that emphasized teamwork, discipline, and fun

Fill a Heart 4 Kids

April 2022 - June 2024

Volunteer

Lake Forest, IL

- Supported a non-profit organization aiding homeless and foster children
- Packaged gift bags, stocked shelves, and organized supplies to ensure smooth distribution

Lake Forest High School Future Scouts Camp

April 2022- June 2024

Volunteer

Lake Forest, IL

- Taught foundational skills to middle school athletes preparing for high school field hockey
- Designed drills and games to make learning engaging and challenging for all skills levels
- Introduced players to team values and expectations, serving as a role model

Skills & Interests

- Spanish (Seal of Biliteracy)
- Travel, Distance Running, Reading, Fashion

Levenia E. Sim, OLY

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EDUCATION

Stanford University – Stanford, CA

Bachelor of Arts, Economics | Minor in Data Science

Expected Graduation: May 2028

Cumulative GPA: 3.30/4.0

Awards: Olympian – Singapore National Team (Paris 2024), ACC Champion – 200 Medley Relay, All-ACC Swimming & Diving Team, All-ACC Academic Team, World Aquatics Junior Championships Competitor, Asian Games Competitor, Singapore Junior National Team Member, Alabama State Champion – 100 Back & 100 Fly, U.S. Olympic Trials Qualifier – 100m Back, Southeastern Swimming & NCSA 400 Medley Relay Champion, No. 4 National Recruit

Relevant Coursework: Intro to Economics (Microeconomics & Macroeconomics), Intro to Programming, and Foundations of Mathematics

Certifications: Wall Street Prep: Accounting & Financial Statement Analysis Certification

PROFESSIONAL EXPERIENCE

Guggenheim Securities

MAP Investment Banking Fellow

Remote

Sep 2025 – Dec 2025

Selected Transaction Experience

WHOOP — ~\$2.0B Implied Enterprise Value (Consumer Tech / Digital Health Acquisition Simulation)

- Validated accuracy across 15+ valuation and financial outputs by cross-checking WHOOP's ~\$500M revenue base, -10%→+10% margin inflection, and 0.6x–11.1x comp/precedent ranges against deck sources, ensuring all assumptions aligned to defensible logic as owner of the Control Phase
- Constructed a 3-pillar Investment Thesis by reviewing recurring-revenue visibility, margin expansion from ~45%→~60%, and category growth from ~\$84B→\$186B, strengthening narrative cohesion materially improving team's ability to defend thesis live to analysts [Andrew Pruss](#)/[Nathan Herrera](#)
- Pressure-tested the Deal Rationale by validating catalysts (13.6% sector CAGR, valuation dislocation, product-engagement inflection) and reconciling them with risks (Apple/Garmin/Oura share pressure), reinforcing a unified logic chain for "Why Now?" timing defensibility
- Executed final quality control across the team's full 19-slide deck, ensuring consistent formatting, sourcing, KPI integrity (TAM/SAM/SOM, comps, football field), and narrative flow, delivering submission-ready materials that elevated the team's credibility and contributed to a top-tier finish

TNT Swimming

Coach

Daphne, AL

May 2019 – Jul 2023

- Coached 40+ youth swimmers ages 5–15 on stroke mechanics, race fundamentals, and confidence-building drills, creating a structured learning environment that elevated skill progression and strengthened athlete retention across four summer seasons
- Led ~5 structured practices per week with clear technical instruction, high-energy engagement, and positive reinforcement, improving group discipline, sportsmanship, and teamwork while maintaining a consistently motivated and competition-ready training group
- Collaborated with a 4–6 coach staff to design age-appropriate practice plans, refining drills, intervals, and feedback loops that improved technical consistency across 5 lane groups and strengthened overall team progression throughout each season

EXTRACURRICULARS

Stanford University Women's Swimming & Diving

Division I Student-Athlete

Stanford, CA

Aug 2024 – Present

- Balance a full Division I training schedule of 20–30+ hours per week with rigorous academic coursework, developing elite time-management, discipline, and focus that translates into consistent academic and athletic performance
- Represent Stanford in dual meets and championship prep cycles, contributing consistent training performance, lane leadership, and competitive readiness that elevates the team's standard and supports a high-accountability culture
- Contributed to Stanford's ACC Championship title in the 200 Medley Relay and the program's overall runner-up finish, strengthening team depth, competitive execution, and championship-level performance in a high-pressure conference environment

Singapore National Swimming Team

Olympic Swimmer

Singapore, GS

Jul 2023 – Present

- Competed at the 2024 Paris Olympic Games as a member of Singapore's national swim team, performing on the world's highest stage and demonstrating elite preparation, competitive focus, and composure under global pressure
- Represent Singapore in international meets across Asia, Europe, and the U.S., gaining exposure to world-class competition and strengthening technical execution, race strategy, and adaptability across diverse competitive environments
- Maintain a rigorous national-team training regimen emphasizing discipline, resilience, and collaboration, reinforcing a high-performance mindset that translates directly to team success and excellence in high-stakes settings

Make-A-Play Foundation

Diamond League Investments Fellow

Remote

Nov 2025 – Dec 2025

- Selected as 1 of 70 high-performing athletes out of 500+ applicants (~15%) for MAP's Guggenheim-sponsored Diamond League Investments Fellowship, completing 20+ hours of IB training and ranking Top 10 in 3 graded mock interviews evaluating technicals + behavioral communication
- Completed 20+ professional development assignments and 3 graded mock interviews with a 100% on-time submission record, using scorecard feedback to refine technical accuracy, communication clarity, and deal-logic reasoning ahead of Summer 2027 recruiting
- Advanced through MAP's competitive Phase 1 curriculum by demonstrating resilience, fast learning, and consistent high performance, building foundational skills in valuation, market analysis, and analyst-style problem solving that strengthened readiness for IB pathways

Prodisce Pantry

Volunteer

Spanish Fort, AL

Sep 2022 – Jun 2023

- Supported food-insecurity relief efforts by sorting and packing hundreds of donated items and coordinating with a 10–15 person volunteer team to distribute meals efficiently and respectfully to families during high-need periods

SKILLS & INTERESTS

Skills and Language(s): Python (Basics), Agile Methodology, Project Management Professional (PMP) Training, Scrum

Interests: Swimming, Golf, Hiking, Tennis

Luke D. Liming

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EDUCATION

University of North Carolina at Chapel Hill – Chapel Hill, NC

Expected Graduation: May 2028

Bachelor of Arts, Economics | Minor in Mathematics

Cumulative GPA: 3.40/4.0

Relevant Coursework: Introduction to Business, Introduction to Economics, Macroeconomics, Decision Models for Economics

Organizations: UNC Finance Society, Investment Banking Bootcamp, Build the Hill

Certifications: Wall Street Prep: Accounting & Financial Statements

PROFESSIONAL EXPERIENCE

Guggenheim Securities

Remote

MAP Investment Banking Fellow

Sep 2025 – Dec 2025

Selected Transaction Experience

Vuori — ~\$5.5B Implied Enterprise Value (Consumer & Retail Acquisition Simulation)

- Owned the Execution Phase of a live C&R case on Vuori (Athletic Clothing & Activewear Apparel for Performance) by coordinating valuation, risk, and slide workflows across a 15-slide deck and 7 DDQs, ensuring banker-ready outputs that could withstand VP-level scrutiny under live evaluation
- Built and stress-tested full valuation analyses (DCF, public comps, precedents) by flexing 20–25% revenue CAGR, 26–29% EBITDA margins, and downside cases, driving convergence around a defensible ~\$5.5B implied enterprise value across methodologies under 2-3 operating scenarios
- Constructed simplified IS, BS, and CFS projections over a 5-year horizon, benchmarking Vuori against peer brands (Lululemon, Alo, Nike DTC) and recent transactions to translate raw financials into clear insights on growth durability, margin pressure, and valuation premium
- Packaged execution outputs into a Valuation Snapshot and Key Risks grid addressing margin compression, discretionary demand sensitivity, and global expansion risk, earning positive feedback from Guggenheim analysts [Grace Gozdecki](#) and [Payton Ahola](#) for clarity, judgment, and poise

Terleley

Cary, NC

Business Development Associate

Jun 2025 – Aug 2025

- Developed and executed targeted outbound messaging strategies to initiate relationships with 300+ Snowflake Account Executives, segmenting outreach by role, region, and account focus to generate qualified conversations and strengthen Corios' positioning within Snowflake's sales ecosystem
- Collaborated with 5+ internal stakeholders across sales, analytics, and product to align LinkedIn outreach campaigns spanning 300+ contacts with Corios' data-analytics and cloud-solutions offering, improving message consistency, response quality, and relationship depth with Snowflake partners
- Built and maintained 45 Excel-based internal reports and dashboards tracking outreach volume, engagement rates, response trends, and pipeline progression, enabling leadership to monitor performance in real time and make more informed, data-driven business development decisions

Liming Lake Apparel

Semora, NC

Co-Founder

Jun 2020 – Present

- Implemented a centralized Excel-based tracking system to monitor 100+ SKUs (stock keeping units) across inventory, pricing, and sales activity, improving visibility into stock levels and enabling more accurate forecasting, restocking decisions, and operational control
- Directed end-to-end financial planning, budgeting, and cash-flow management for the business, overseeing monthly expense tracking and revenue reconciliation to improve operating efficiency, strengthen liquidity management, and support sustainable growth decisions
- Managed daily sales operations across multiple retail partners in Semora, NC, coordinating fulfillment, pricing, and restocking while expanding distribution footprint and increasing total sales through consistent partner engagement and local brand penetration

EXTRACURRICULARS

UNC Chapel Hill Cross Country Team

Chapel Hill, NC

Division I Student-Athlete

Aug 2024 – Present

- Commit 20+ hours per week to UNC Cross Country as a Division I varsity distance runner, balancing rigorous training and competition with academic responsibilities and contributing to team performance in invitational and conference meets while reinforcing discipline and endurance

Kenan-Flagler Investment Banking Bootcamp

Chapel Hill, NC

Active Member

Aug 2024 – Present

- Participate in weekly investment banking workshops and technical training sessions, building foundational knowledge across valuation, deal processes, and recruiting strategy to strengthen technical readiness and industry fluency for competitive IB pathways and Summer 2027 recruiting

Richard A. Baddour Carolina Leadership Academy

Chapel Hill, NC

Emerging Leader

Aug 2024 – Present

- Participate in monthly leadership-development workshops and industry networking sessions through the Carolina Leadership Academy, building professional judgment and executive presence, and earning nomination to advance as a Mentor within the program's selective leadership pipeline

Make-A-Play Foundation

Remote

Diamond League Investments Fellow

Sep 2025 – Nov 2025

- Selected as 1 of 78 high-performing athletes out of 300+ applicants (~25%) for MAP's Guggenheim-sponsored Diamond League Investments Fellowship, completing 20+ hours of IB training and ranking Top 10 in 3 graded mock interviews evaluating technicals + behavioral communication

Cary High School

Cary, NC

Volunteer Assistant Coach

May 2023 – Nov 2023

- Designed personalized training plans for 20 high school athletes in collaboration with the Head Coach and Athletic Director, driving personal records for 80%+ of runners and advocating for underclassmen to increase varsity competition participation by 30%+

SKILLS & INTERESTS

Skills and Language(s): Microsoft Suite, Spanish, Python, R

Programs: Build the Hill, Member of Kenan-Flagler Investment Banking Bootcamp

MADALYN E. GOCAL

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EDUCATION

Columbia University – New York, NY

GPA: 3.8/4.0

B.A. in Economics – Political Science | ACT: 33

Anticipated Graduation: 2028

- **Accomplishments:** Dean's List Fall 2024 & Spring 2025
- **Relevant Coursework:** American Politics, Voting & Political Behavior, Principles of Economics, Intermediate Macroeconomics, Calc-Based Statistics, Calculus III

PROFESSIONAL EXPERIENCE

Columbia Law School Office of Private Sector Careers – *Research Assistant* | New York, NY

09/2025 – Present

- Supported the On Campus Interview (OCI) Programs through detailed data entry, information tracking, and employer research, using Microsoft Office Suite.
- Managed and updated job postings, employer events, and career programs on internal platforms, helping provide timely opportunities to a student body of 1,200+ J.D. candidates
- Managed postings for employer events, job opportunities, and career programs in coordination with OPSC staff.
- Demonstrated strong organizational, communication, and time management skills in a fast-paced academic office setting.

Chipotle Mexican Grill – *Crew Member* | San Diego, CA

05/2025 – 08/2025

- Provided cheerful, rapid customer service at a 150-transaction-per-hour counter, accurately assembling customized orders and reaffirming Chipotle's reputation for friendliness, efficiency, and memorable, personalized dining experiences.
- Maintained strict food-safety, freshness, and portioning standards, while multitasking across grill, prep, and assembly stations, guaranteeing consistent product quality and minimizing waste during peak lunch and dinner rush periods.
- Collaborated with six-member crews to troubleshoot equipment issues, restock ingredients, and sanitize work areas, sustaining operational flow and customer satisfaction despite unpredictable surges in volume.

Chicken Charlies Enterprises – *Crew Member* | Del Mar, CA

06/2025 – 07/2025

- Processed hundreds of daily transactions at a high-volume food stand during the San Diego County Fair, reducing customer wait times by ~30%.
- Collaborated with a fast-paced kitchen team to streamline order flow, enabling faster service and improving overall customer satisfaction during peak hours.
- Partnered with teammates during high-traffic hours to coordinate order taking and delivery, maintaining speed and accuracy during 6+ hour shifts.

Jewish Federation of San Diego – *Peer Leaders Fellow* | San Diego, CA

11/2021 – 04/2024

- Designed open-ended interview protocol and personally conducted qualitative interviews with peers to capture nuanced perspectives on Jewish identity, engagement, and community needs among San Diego high-school students.
- Transcribed, coded, and thematically analyzed responses from more than 200 teenagers, distilling actionable insights that guided Federation leadership in strategically tailoring inclusive programming and partnerships.
- Delivered multimedia presentations of key findings to audiences exceeding 500 community members, inspiring greater investment in youth initiatives and fostering collaboration across synagogues, schools, and nonprofit partners.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Bank of America – *"Training Camp" Digital Operations Fellow (Phase 1 & 2)* | Remote

06/2025 – Present

- Ranked in top 1% of a highly competitive mock interview competition for high-achieving college athletes from top universities.
- Selected as 1 of only 8 Scrum Masters to lead a team responsible for developing a multi-year roadmap aimed at scaling the capabilities of BofA's AI-driven assistant, "Erica" & presenting final recommendation to BofA leadership in under 6 weeks.
- Managing the team's sprint backlog, meticulously outlining deliverables for 5+ phases (i.e., initiation, planning, execution, control, monitoring, closure) with 10 tasks each, ensuring alignment across the team as we work to deliver 4 final work outputs.
- **Individual tasks included:** (1) hosting weekly team meetings; (2) creating project charter; (3) developing sprint goals for all 6 phases of the project; (4) liaising between team + BofA leaders; and (5) creating/managing team's kanban board on AirTable.

Columbia Women's Rowing – *Division 1 Rower* | New York, NY

09/2024 – Present

- Balanced rigorous Ivy League coursework with 35-hour weekly training, demonstrating exceptional time management, perseverance, and goal orientation within a highly competitive Division I athletic environment.
- Collaborated with eight-person boat crews to refine stroke technique, execute race strategies, and cultivate a culture of accountability, resilience, and mutual encouragement during challenging practice cycles.
- Competed at national regattas against top collegiate programs, executing split-second tactical adjustments under pressure and consistently contributing to varsity standings and overall team points.

NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Languages:** Spanish (intermediate level), Social Media Management, Microsoft and Google Office Suites.
- **Programs:** Pre-Law Society; MEOR Leadership; Political Science Students Association; Hillel; Criminal Justice Coalition.
- **Interests:** Trumpet Playing, Food Culture, Health & Wellness, Music.

Maggie J. Howard

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EDUCATION

Georgetown University – Washington, DC

Bachelor of Arts, Global Business

Expected Graduation: May 2028

Cumulative GPA: 3.70/4.0

Accomplishments: Division 1 Student-Athlete (Varsity Softball)

Relevant Coursework: Macroeconomics, Microeconomics, Calculus, Statistics, Financial Accounting, Computational Business Modeling

Certifications: Wall Street Prep: Accounting & Financial Statements

PROFESSIONAL EXPERIENCE

Guggenheim Securities

MAP Investment Banking Fellow

Remote

Sep 2025 – Dec 2025

Selected Transaction Experience

EcoEnclose — ~\$30M+ Implied Enterprise Value (Sustainable Packaging / Consumer & Retail Acquisition Simulation)

- Owned the Execution Phase of a live Consumer & Retail (C&R) M&A case on **EcoEnclose**, coordinating and quality-controlling 50+ analytical and slide deliverables across modeling, industry analysis, and deal logic to ensure accuracy and banker-caliber execution for final presentation on 12/8/26
- Built and validated valuation outputs—including DCF, public comps, and precedents—using 1.4–2.0× entry and 2.5–3.5× exit EV/Revenue ranges, confirming defensibility of a \$30M+ implied valuation under conservative multiple and margin-pressure scenarios for 5-person student deal team
- Integrated financial metrics from the deck—revenue scaling \$3.5M→\$5.7M, EBITDA margin expansion 10%→14%, and liquidity ratios (1.9× current; 1.2× quick)—to construct financial summary, KPI, and operating slides supporting the deal’s final investment case to Guggenheim live
- Synthesized industry drivers (e-commerce packaging growing 2–3× faster than the \$448B packaging market; rising PCR/EPR regulation; 51% of packaging M&A ESG-driven) into cohesive execution materials, earning high praise from Guggenheim C&R analysts [Grace Gozdecki](#)/[Payton Ahola](#)

Georgetown Impact Investing Group

Analyst

Washington, DC

Sep 2025 – Present

- Selected through a 3-round competitive interview process to join the Consumer & Retail sector team of Georgetown’s flagship impact investing group, contributing to research that supports investment recommendations for a portfolio of mission-aligned companies
- Completed an intensive 8–10 week education module covering financial modeling, ESG frameworks, and impact evaluation, building sector expertise and strengthening the technical toolkit needed to assess sustainability-focused investment opportunities
- Conducted market research and developed 3+ stock pitches on consumer and retail companies by analyzing financial statements, competitive positioning, and social-impact metrics, generating insights that informed internal discussion and diligence readiness

EXTRACURRICULARS

Georgetown University Softball

Division I Student-Athlete

Washington, DC

Aug 2024 – Present

- Contribute to daily practices, lift sessions, and competitive play within a Division I program, demonstrating leadership, communication, and consistency that strengthens team execution and competitive mindset across the season
- Balance a 20-hour weekly training schedule with full academic coursework through disciplined time-management and prioritization, maintaining high performance in both athletic and academic environments
- Serve on the team’s Social Engagement Committee, helping organize 4+ team events that strengthened cohesion, morale, and inclusivity, contributing to a supportive culture within the program

Make-A-Play Foundation

Diamond League Investments Fellow

Remote

Nov 2025 – Dec 2025

- Selected as 1 of 70 high-performing athletes out of 500+ applicants (~15%) for MAP’s Guggenheim-sponsored Diamond League Investments Fellowship, completing 20+ hours of IB training and ranking Top 10 in 3 graded mock interviews evaluating technicals + behavioral communication
- Completed 20+ professional development assignments and 3 graded mock interviews with a 100% on-time submission record, using scorecard feedback to refine technical accuracy, communication clarity, and deal-logic reasoning ahead of Summer 2027 recruiting
- Advanced through MAP’s competitive Phase 1 curriculum by demonstrating resilience, fast learning, and consistent high performance, building foundational skills in valuation, market analysis, and analyst-style problem solving that strengthened readiness for IB pathways

Four Diamonds Mini-THON

Secretary

Greensberg, PA

Aug 2022 – Jun 2024

- Increased community engagement by creating Canva-designed flyers and coordinating social media and in-school announcements, boosting awareness and attendance across 8 fundraising events throughout the academic year
- Tracked donor contributions and maintained accurate sponsorship packets, managing 31 community sponsorships and ensuring precise documentation to support yearlong pediatric cancer fundraising operations
- Collaborated with peers to plan and execute multiple fundraising campaigns, securing local sponsors and coordinating logistics that helped raise a total of \$61,509 in support of pediatric cancer research

SKILLS & INTERESTS

Skills and Language(s): [Spanish](#): 6th year student, Advanced II level

Talmadge (Marek) Hill

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EDUCATION

Amherst College – Amherst, MA

Bachelor of Arts, Economics and Psychology

Expected Graduation: May 2028

Cumulative GPA: 3.50/4.0

Accomplishments: Starting QB, Student-Athlete of the Month, All-State Academic Team, State Champion, Kairos Leader, Offensive Rookie of the Year

Relevant Coursework: Financial Economics, Inequality in the US, Introduction to Economics, Introduction to Stats, Data in International Relations

Organizations: Student-Athlete Advisory Committee (SAAC), Council of Amherst College Student-Athletes of Color, Foundations of Finance

Certifications: Adventis FMC Level 1, Wall Street Prep: Accounting & Financial Statement Analysis

PROFESSIONAL EXPERIENCE

Sixth Street

MAP Alternative Investments Fellow

Remote

Mar 2025 – Aug 2025

Selected Transaction Experience

- Bay Collective × Sportradar — *Private Credit / Long-Term Capital Advisory Simulation*
 - Led the Execution Phase as primary owner of 10 core diligence and modeling deliverables for **Sportradar**, including a pro forma Balance Sheet and forward financial assumptions, delivering live financial walkthroughs to Sixth Street representatives under real-time questioning
 - Built multi-year Balance Sheet and cash flow projections using historical financials (\$2.8B+ total assets; 20%+ revenue growth; 25–33% EBITDA growth) to evaluate scalability, capital durability, and downside protection consistent with Sixth Street's flexible capital mandate
 - Developed operating and financial assumptions across revenue growth, operating leverage, working capital, and free cash flow, translating 26–36% YoY cash flow growth and €118M+ FCF expansion into a defensible underwriting framework supporting valuation + risk assessment
 - Synthesized financial outputs with 3 core value-creation levers (AI-enabled data products, GTM expansion, brand repositioning), linking multi-year projections and margin expansion to strategic upside, downside protection, and long-term private capital decision-making

Collective Uplift Agency

Summer Intern

Chicago, IL

May 2025 – Aug 2025

- Attended 10+ NIL industry events and reviewed 25+ athlete agreements, analyzing contract structures, compensation terms, and negotiation mechanics to sharpen NIL deal evaluation accuracy and accelerate athlete representation readiness
- Analyzed the NIL landscape across 3+ Division III monetization pathways, assessing market demand, brand fit, and eligibility constraints to develop repeatable positioning frameworks that improved athlete–brand partnership viability

Mora

Server/Runner

Oak Park, IL

May 2025 – Aug 2025

- Attended 10+ NIL industry events and reviewed 25+ athlete agreements, analyzing contract structures, compensation terms, and negotiation mechanics to sharpen NIL deal evaluation accuracy and accelerate athlete representation readiness
- Analyzed the NIL landscape across 3+ Division III monetization pathways, assessing market demand, brand fit, and eligibility constraints to develop repeatable positioning frameworks that improved athlete–brand partnership viability

Oak Park Varsity Club

Speed and Agility Coach

Oak Park, IL

Jun 2021 – Aug 2024

- Coached 20+ youth athletes per season in speed, agility, and strength development, designing structured drill progressions and individualized feedback loops to improve performance metrics, discipline, and training consistency
- Tracked athlete progress across multiple training cycles, adjusting programming based on performance data and coach evaluations to reinforce accountability, injury prevention, and long-term athletic development

EXTRACURRICULARS

Amherst College Varsity Football Team

Starting Quarterback, Team Leadership Council

Amherst, MA

Aug 2024 – Present

- Compete as the starting quarterback, committing 25+ hours per week to games, practice, film study, and strength training to lead on-field execution and maintain peak performance as the program's first African-American starting quarterback
- Serve on the Team Leadership Council through weekly leadership meetings and community service initiatives, including local clean-ups and youth mentorship, to strengthen team culture and deliver sustained community impact

CHAMPS Athletic Mentoring

1:1 Mentor

Remote

Sep 2025 – Present

- Mentor 5+ student-athletes through weekly 1:1 sessions focused on academic planning, athletic balance, and personal development, strengthening leadership, active listening, accountability outcomes, and long-term goal setting across multiple performance cycles
- Design individualized development plans across academics, training schedules, and recruiting timelines, translating short-term objectives into measurable milestones while reinforcing time management, self-advocacy, and consistent execution habits under competing demands

Make-A-Play Foundation

Pro Bowl Fellow

Remote

Sep 2025 – Dec 2025

- Selected as 1 of 40 athletes from 1,200+ MAP Fellows (top 3%) to compete in MAP's Pro Bowl Games, completing 20+ hours of Wall Street Prep accounting coursework to strengthen technical accounting fluency and transaction readiness
- Completed 20+ hours of technical prep, live casework, and interview simulations, mirroring Superday-level intensity to accelerate readiness across valuation, deal discussion, and behavioral execution – represented team (Team Spring) in the Valuation Quiz Bowl to showcase valuation knowledge

SKILLS & INTERESTS

Skills and Language/s: Proficient in R, Proficient in Data Manipulation, Proficient in Spanish, Proficient in Microsoft Office

Interests: Beyond Hunger, QBs for the Cure, Volunteer Sports Coaching, Golf, Basketball, Cooking, Music

Michael A. Buenzow

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EDUCATION

Colby College – Waterville, ME

Bachelor of Arts, Economics | Concentration in Financial Markets

Accomplishments: NCAA Division III Student-Athlete (Varsity Ice Hockey)

Relevant Coursework: Financial Accounting, Microeconomics, Macroeconomics, Wall Street Prep: Accounting & Financial Statements

Expected Graduation: May 2028

Cumulative GPA: 3.58/4.0

The Hotchkiss School – Lakeville, CT

Accomplishments: Boys Varsity Hockey, Bluelead Ambassador, Chess Club Head

Graduation: May 2024

PROFESSIONAL EXPERIENCE

Bank of America

MAP Investment Banking Fellow

Selected Transaction Experience

Confidential Emerging Healthcare Company — *To Be Selected (Healthcare Advisory / Capital Markets & Strategic Advisory Simulation)*

- Own the Monitoring Phase for a simulated 5-person BofA Healthcare deal team, managing 10+ deliverables over ~6 weeks and synthesizing valuation, thesis, and risk outputs into cohesive, client-ready materials that anchor final decision-making under deadline pressure in live client settings
- Build two executive-facing slides (Strategic Fit + Final Recommendation) by mapping 3–4 fit dimensions and 5+ qualitative synergies, translating prior analysis into a clear portfolio-level rationale and concise “why this works” investment narrative for senior stakeholder audiences
- Deliver a decisive Go / No-Go recommendation supported by 3 data-driven pillars (valuation range, growth outlook, risk profile) and 3–4 headline metrics, elevating analysis into conviction-driven advice suitable for a BofA boardroom audience during final investment review
- Polish all headlines, visuals, and footnotes using 4+ dated sources and document 2–3 core assumptions, ensuring consistency, credibility, and seamless integration into the Championship Deck while reinforcing team clarity and professional maturity across all deliverables submitted

Remote

Dec 2025 – Present

Grunnaah Power Skating

Coach and Registrar

- Serve as a lead skating instructor and coach for 30–50 youth athletes per session, designing and executing on-ice drills, teaching skating mechanics, and leading dry-land stations to improve technique, speed, and confidence across skill levels
- Manage registrar responsibilities including participant check-in for 100+ skaters per program, enforcing locker-room conduct standards and coordinating jersey distribution, ensuring smooth operations and a professional experience for athletes and families

Northbrook, IL

Nov 2025 – Present

Bryn Mawr Country Club

Outside Service Staff and Caddie

- Deliver high-touch client service to ~5 members and guests per shift, advising on course strategy, conditions, and game management to enhance on-course experience and reinforce the club’s premium service standard during peak weekend and tournament play
- Serve as a senior staff member, training and supervising ~3 new hires across onboarding and live shifts, building leadership, accountability, and team-development skills while ensuring consistent service quality across multiple operating seasons
- Support daily operations including equipment management for 20+ sets, golf cart upkeep, scheduling, and event setup for 10+ tournaments annually, demonstrating reliability, attention to detail, and strong operational discipline in high-volume environments
- Earn repeated recognition from supervisors for professionalism, adaptability, and consistent performance, maintaining high service ratings and contributing to a seamless, high-quality member experience during demanding service and event cycles

Lincolnwood, IL

June 2022 – Present

EXTRACURRICULARS

Colby College Varsity Men’s Ice Hockey Team

Division III Student-Athlete

- Commit 25+ hours per week year-round to Division III varsity ice hockey training, practices, and competition, developing discipline, resilience, and execution under sustained performance pressure while balancing academic responsibilities
- Contribute to game preparation and team execution by following structured systems, video review, and practice plans within a highly competitive Division III environment, reinforcing accountability, communication, and consistency required for collective performance under pressure
- Strengthen team culture by mentoring younger teammates, maintaining positive locker-room dynamics, and supporting program-wide initiatives that reinforce cohesion, trust, and sustained competitive engagement

Amherst, MA

Aug 2024 – Present

Make-A-Play Foundation

Formula 1 Investments Fellow

- Selected as 1 of 20 high-performing second-year athletes out of 100+ applicants (~20%) for MAP’s Formula 1–sponsored Formula 1 Investments Fellowship, completing 20+ hours of IB training and ranking Top 12 in 3 graded mock interviews evaluating technicals + behavioral communication
- Completed 20+ professional development assignments and 3 graded mock interviews with a 100% on-time submission record, using scorecard feedback to refine technical accuracy, communication clarity, and deal-logic reasoning ahead of Summer 2027 recruiting
- Advanced through MAP’s competitive Phase 1 curriculum by demonstrating resilience, fast learning, and consistent high performance, building foundational skills in valuation, market analysis, and analyst-style problem solving that strengthened readiness for IB pathways

Remote

Nov 2025 – Dec 2025

SKILLS & INTERESTS

Interests: Golf, Chess, Ice Hockey, Buffalo Bills Enthusiast, Traveling & Road Tripping

Mika Dagan Fruchtman

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EDUCATION

Northwestern University – Evanston, IL
Bachelor of Arts in Economics | Minor in Business

Expected Graduation: June 2028
Cumulative GPA: 3.725/4.0

- **Awards/Accomplishments:** NCAA Division 1 Student-Athlete (Northwestern Women's Varsity Tennis), WTA #771 Big Ten Player of the Week (2024), Big Ten Player to Watch (2025), ITA Scholar Athlete (2025), 2x Dean's List
- **Relevant Coursework:** Introduction to Microeconomics & Macroeconomics & Econometrics & History of Investment, Math (Calculus) & Introduction to Probability and Statistics & Management and Marketing, Public Speaking, Leadership

PROFESSIONAL EXPERIENCE

Bank of America

MAP Investment Banking Fellow

Remote

November 2025 – Present

Selected Transaction Experience

- Privia Health — *Healthcare Services / Value-Based Care Strategic Advisory Simulation*
 - Built a 3-part investment thesis highlighting Privia's asset-light physician-enablement model, forecasting EBITDA margin expansion from ~1–2% to mid-single digits, and identifying valuation upside through scalable growth, and operating leverage
 - Anchored conviction through a model showing early EBITDA inflection and improving unit economics, then assessed 2-3 catalysts (i.e., value-based-care adoption, rising independent-physician demand), supporting near-term timing for the deal
 - Evaluated risks around slower-than-expected margin improvement and proposed mitigation using Privia's strong balance sheet and steady cash flow, while outlining diligence needs on physician retention trends and margin pacing to validate assumptions

World Tennis Association (WTA)

Professional Tennis Player

International

January 2019 – September 2024

- Competed internationally as a member of Israel's National Team in 10+ Billie Jean King Cup and junior events, reaching WTA #771 singles and ITF #142 junior, demonstrating elite discipline, consistency, and high-pressure performance relevant to IB workflows
- Achieved multiple W15–W25 titles and a 2nd-place finish at the 2022 Israel National Women's Championship, applying strategic planning, match analysis, and iterative improvement to execute effectively in highly competitive global environments

Israel Defense Forces (IDF)

Soldier – Designated Program & Professional Athlete

Tel Aviv, Israel

December 2021 – November 2023

- Completed 2 months of intensive physical and academic boot camp training and later supported the Gender Affairs Advisor to the Chief of Staff, managing sensitive information and high-volume coordination that strengthened operational discipline under pressure
- Selected for the IDF's elite Professional Athlete track, balancing national service with 50+ international tennis commitments, and served during the October 7th events, demonstrating resilience, crisis management, and execution under extreme conditions

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Northwestern University Women's Varsity Tennis

NCAA Division 1 Student-Athlete

Evanston, IL

August 2024 – Present

- Balance 20+ hrs/week of Division I training, travel, and competition with a rigorous academic load, competing in Northwestern's starting singles and doubles lineup and contributing to high-pressure Big Ten and NCAA tournament performances
- Demonstrate leadership and composure by executing in individual and team match environments, providing consistent energy and communication that elevate team culture, accountability, and competitive performance throughout the season

Israel Tennis & Education Centers (ITEC)

Lead Ambassador & Fundraiser

International

January 2023 – Present

- Represented ITEC as a lead ambassador across 10+ U.S. cities, delivering keynote speeches to 300+ donors and sponsors that strengthened engagement & helped drive \$1M+ in fundraising for underprivileged youth through mission-aligned storytelling outreach
- Built public-speaking expertise by tailoring messaging for donors, alumni, and community partners, linking ITEC's impact to funding needs and helping advance multi-city philanthropic efforts supporting education, sports access, and youth development programs

SKILLS & INTERESTS

- **Skills and Language(s):** Agile Methodology, Project Management Professional (PMP) Training, Scrum, Leadership, time management, teamwork, adaptability, problem-solving, self-motivation, English (fluent), Hebrew (native)
- **Programs:** Proficient in Microsoft Office Suite (Word, PowerPoint, Excel), Stata
- **Interests:** Skiing, Surfing, Tennis, Fitness, Pilates, Yoga, Traveling, Outdoor Adventures

Morgan Boonshaft

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EDUCATION

Brown University – Providence, RI

Bachelor of Arts, Economics and Political Science | ACT: 35/36

Expected Graduation: May 2028

Cumulative GPA: 3.86/4.0

Activities and Honors: Varsity Cross Country & Track, Residence Hall Council Vice President of Finance and Administration, NCAA Student-Athlete Advisory Committee, Meiklejohn Peer Advisor, Team IMPACT Leadership Board, Barclay's Discovery Program Participant

Relevant Coursework: Principles of Economics, Intermediate Macroeconomics, Gender and the Economy, Advanced Spanish I-II, Comparative Politics

Certifications: Wall Street Prep – Accounting & Financial Statement Analysis

PROFESSIONAL EXPERIENCE

Conflict Research and Security Studies Lab

Lab Supervisor, Lead Intercoder

Providence, RI

Jan 2025 – Present

- Selected as 1 of 14 students for the lab's inaugural cohort, analyzing mass anti-government protests across multiple countries and political systems to generate comparative insights on protest efficacy, state response, and political outcomes
- Manage a 29-person research team for the Mass Protest Project, compiling a large-scale event-history dataset tracking protest concessions, outcomes, and downstream consequences to expand the lab's empirical research capacity and analytical rigor
- Design data management workflows and intercoder reliability checks across 100s of coded observations, improving coding accuracy, cross-coder consistency, and process standardization to strengthen the validity and usability of published research outputs

Morgan Stanley

MAP Sales & Trading Fellow

Remote

Mar 2025 – May 2025

- Led the Planning Phase for a 60% equities / 40% fixed income portfolio mandate, conducting a PESTEL analysis across 6 macro dimensions and delivering 2 client-facing slides live to Morgan Stanley analysts to frame asset allocation under evolving market conditions
- Build a Feasibility Study and Recommendation Report comparing 3 portfolio structures against 6 evaluation criteria including diversification, liquidity, tax efficiency, and risk-adjusted returns to select an optimal 60/40 strategy for near-retirement HNW clients
- Translated macro and feasibility insights into a final 60/40 portfolio recommendation, aligning allocations to 3 client objectives (capital preservation, income generation, moderate growth) to support analyst-level portfolio construction discussion under live evaluation

Wells Fargo

MAP Strategy & Advisory Fellow

Remote

Jan 2025 – Mar 2025

- Led the Planning Phase for a Special Purpose Credit Program expansion, conducting a current state analysis across 6 market and stakeholder factors to identify the highest-impact metropolitan entry point under constrained capital conditions
- Developed a Recommendation Report evaluating 3 metropolitan markets across 7 quantitative and qualitative criteria including minority homeownership rates, affordability gaps & economic growth to support a Cleveland expansion maximizing community impact & program feasibility
- Synthesized market data, stakeholder priorities, and execution constraints into client-ready advisory materials, presenting 8+ analytical slides to Wells Fargo stakeholders to demonstrate maturity, structured thinking, and judgment aligned with investment banking advisory standards

The Charlotte Ledger

Election Hub Intern

Charlotte, NC

May 2024 – Nov 2024

- Researched and compiled 200+ candidate profiles for state and local elections across 5 counties, synthesizing policy positions, backgrounds, and platforms to expand voter access to clear, nonpartisan election information
- Designed and published targeted social media campaigns using Canva and TikTok, driving a 20% increase in Election Hub engagement to amplify reach and voter awareness during the 2024 election cycle
- Coordinated 10+ podcast episodes and voter education workshops, managing content development and live programming to strengthen community outreach and informed voter participation

EXTRACURRICULARS

Mighty Striders Running Club

Founder and Head Coach

Charlotte, NC

Aug 2024 – Present

- Founded and led weekly practices for 40+ children and teens with special needs, designing inclusive training programs to increase participation, physical fitness, and athlete confidence through sport – scaled by launching 4 new cohorts in Providence, Los Angeles, Williamsburg, and Charleston
- Manage the @mightystridersrunningclub Instagram account and club website, driving community outreach that recruited 30+ volunteers and established 5+ local partnerships to support sustainable program growth

Make-A-Play Foundation

Pro Bowl Fellow

Remote

Sep 2025 – Dec 2025

- Selected as 1 of 40 athletes from 1,200+ MAP Fellows (top 3%) to compete in MAP's Pro Bowl Games (investment banking skill-based tournament), completing 20+ hours of Wall Street Prep accounting coursework to strengthen technical accounting fluency and transaction readiness
- Showcased leadership, communication, and technical ability in live evaluations before 6 investment banking partner firms including Bank of America, Guggenheim, Morgan Stanley, and UBS, earning front-office exposure and actionable feedback aligned with analyst hiring standards

Charger Asset Management Board

Student Endowment Fund Trader

Charlotte, NC

Aug 2023 – May 2024

- Managed a \$140K diversified portfolio as part of a student-led endowment board, collaborating with 5+ traders to execute allocation decisions
- Drove 11.2% increase in portfolio valuation during board tenure while reallocating \$4.5K of excess cash to fund local community service initiatives
- Prepared and presented an annual investment report and performance analysis to endowment board senior leadership, translating portfolio results and risk considerations into clear investment takeaways and recommendations

SKILLS & INTERESTS

Languages: Proficient in Microsoft Office, Google Apps, Canva; experience with Java, Python, and R, Spanish (Seal of Bilingual)

Interests: Long-distance running, hiking, journaling, baking

NAOMI Y. GAN

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EDUCATION

University of California, Berkeley – Berkeley, CA

GPA: 3.8/4.0

B.A. in Economics | SAT: 1530

Graduation Year: 2028

- Accomplishments: Valedictorian, Palos Verdes HS Class of 2024; National Merit Scholarship Finalist; CIF Scholar-Athlete of the Year, AP Scholar with Distinction.
- Relevant Courses: Microeconomics, Macroeconomics, Analytic Geometry & Calculus, Probability & Statistics

PROFESSIONAL EXPERIENCE

AECOM – *Summer Intern* | Los Angeles, CA

06/2025 – 08/2025

- Researched and developed internal presentation profiling six leading private infrastructure investors, analyzing strategies, capital allocation, fund size, sector focus, recent transactions, and active projects to inform growth opportunities.
- Engaged with Controllershship, Communications, Governance, Legal, and Strategy teams, gaining cross-functional exposure to financial reporting, compliance, public relations, and LA28 program management within a global infrastructure firm.
- Supported special projects and observed executive-level decision-making, developing insight into sustainable infrastructure investment, strategic expansion, and innovation within a competitive global market.

Cal Student-Athlete Business Network – *Member* | Berkeley, CA

08/2024 – Present

- Engage in professional development workshops and networking events with student-athletes, building financial literacy, business acumen, industry exposure, and professional connections to pursue competitive careers in finance and related sectors.

Palos Verdes Library District – *Youth Board Member* | Rancho Palos Verdes, CA

08/2022 – 06/2024

- Advised district leadership on governance, programming, and outreach strategy as part of the nonprofit's youth advisory board, strengthening engagement and developing stakeholder management skills within a nonprofit setting.
- Designed and executed STEM and arts initiatives, coordinating with staff, community partners, and public stakeholders to deliver educational programming and enhance community relations.

LEADERSHIP & COMMUNITY DEVELOPMENT

MAP x Guggenheim Securities – *“Diamond League” Investments Fellow* | Remote

10/2025 – Present

- Selected as one of 30 Fellows (from 200+ athletes, top ~15%) in MAP's Diamond League playoff-style competition, partnering with Guggenheim Securities on a live Aerospace & Defense (A&D) case
- Collaborating on a 5-member analyst team, simulating a Guggenheim deal team advising a private equity client scouting A&D targets across commercial aerospace and defense sectors.
- Co-authoring an investment thesis and “why now” rationale, quantifying ~8-10% potential market growth and synergy opportunities to align with client objectives.

Cal Women's Lacrosse – *Division I Student-Athlete* | Berkeley, CA

08/2024 – Present

- Commit 20+ hours weekly to practices, film sessions, and national competition while managing rigorous academics, developing resilience, discipline, and leadership through national competition, ACC travel, and community engagement.

IWLCA Future Leaders of the Game – *Leadership Academy Participant* | Remote

12/2024 – 01/2025

- Selected for national leadership program, collaborating with peers and mentors from across collegiate programs to strengthen communication, cultivate high-performance team culture, and expand networks.

Morgan's Message – *Chapter Co-Founder & President* | Palos Verdes Estates, CA

06/2022 – 06/2024

- Co-founded and led the PV chapter of a national nonprofit advocating for student-athlete mental health, leading monthly meetings, directing awareness campaigns and dedication games, executing fundraising exceeding \$1,000 annually, and managing succession strategy to ensure long-term organizational sustainability and impact.

ADDITIONAL SKILLS

- Skills: Microsoft Excel, PowerPoint, Word; R Programming; Data Analysis; Strategic Research & Presentation
- Languages: English (native), Mandarin Chinese (basic)
- Interests: Women's sports, International affairs, Behavioral economics, Violin, Sports media and storytelling

NATHAN M. WEST

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EDUCATION

Columbia University – New York, NY

GPA: 3.5/4.0

B.A. in Financial Economics

Anticipated Graduation: May 2028

- Relevant Courses: Intermediate Microeconomics, Intermediate Macroeconomics, Calc-Based Statistics

PROFESSIONAL EXPERIENCE

Make A Play Foundation – MAP Diamond League Fellow '25 – *Fellow* | Remote

10/2025 – Present

- Selected as one of 200+ fellows nationwide for a competitive finance and leadership development program centered on investment analysis.
- Advanced to the Diamond League Playoffs for exceptional performance in financial modeling, market research, and live case competitions.
- Built technical and professional skills in valuation, M&A strategy, and communication through weekly workshops and mentor sessions.
- Engaged in collaborative projects simulating real transactions, developing presentation skills, and strategic thinking for client-facing work.

Project Destined – Real Estate Private Equity Program – *Intern* | Remote

10/2025 – Present

- Underwrote multifamily and mixed-use real estate investments, performing financial modeling, return analysis, and market research.
- Collaborated with teammates to evaluate acquisitions and present investment recommendations to senior mentors at leading real estate firms.
- Strengthened proficiency in valuation, market research, and capital structuring through a five-week applied private equity training program.
- Conducted market comparables and rent roll analyses to assess portfolio performance and identify long-term value creation opportunities.

Jumping Bean Party Rental Inc. – *Event Operations Specialist* | Albany, NY

05/2025 – 08/2025

- Coordinated setup and breakdown of tents, inflatables, and event equipment for weddings, graduations, and large community celebrations.
- Delivered on-site client service by resolving logistical challenges efficiently and maintaining professionalism during high-pressure operations.
- Strengthened teamwork, logistics, and adaptability through consistent performance in a demanding, fast-paced work environment.
- Managed transportation, scheduling, and quality control to ensure timely execution and customer satisfaction across multiple large-scale events.

All American Productions LLC. – *Videographer* | Rexford, NY

09/2020 – 08/2024

- Filmed and live-streamed high-school and club lacrosse and hockey games for coaches, recruiters, and professional athletic scouts.
- Edited and processed raw video footage to produce high-quality highlight reels, promotional content, and review materials for clients.
- Coordinated with coaching staff and production teams to ensure accurate coverage, timely delivery, and professional presentation of game footage.
- Improved workflow efficiency by streamlining editing processes and delivering consistent, high-quality video output under tight deadlines.

LEADERSHIP & COMMUNITY DEVELOPMENT

Columbia University, NCAA Division I Track and Field – *Athlete* | New York, NY

08/2024 – Present

- Compete as a Division I athlete in shot put and discus while balancing demanding training schedules with full-time academic coursework.
- Demonstrate discipline, resilience, and consistent performance across varied competitive environments while supporting team culture and success.
- Cultivate teamwork and leadership skills by mentoring peers and collaborating with coaches to meet shared performance goals.
- Apply data-driven analysis and technical feedback to refine technique, improve efficiency, and enhance measurable competition outcomes.

Columbia Alpha Partners: Commercial Real Estate Group – *Director* | New York, NY

08/2024 – Present

- Analyzed commercial real estate opportunities through detailed market research, valuation modeling, and strategic investment recommendations.
- Led preparation of offering memorandums, guiding analysts in presenting deal structure, risk assessment, and value-creation strategies.
- Engaged with industry professionals to expand knowledge of real estate markets, capital structures, and long-term investment practices.
- Oversaw project development and analyst training, ensuring accuracy, consistency, and clarity in financial deliverables and presentations.

NCAA Student-Athlete Advisory Committee – *Representative* | New York, NY

08/2024 – Present

- Represent Columbia student-athletes at the NCAA and Ivy League level, advocating for policy improvements and enhancing athlete experiences.
- Collaborate with peers and administrators to address student-athlete needs, focusing on wellness, inclusion, and leadership development.
- Facilitate communication between athletics administration and student-athletes to strengthen engagement, support, and community impact.
- Led initiatives promoting academic balance and mental health awareness, resulting in increased participation in athlete-led programs.

Run Your City: New York City – *Volunteer* | New York, NY

08/2025 – Present

- Support inclusive athletic programming for youth by organizing community running and fitness events in Van Cortlandt Park, New York City.
- Collaborate with teammates to mentor children from diverse socioeconomic backgrounds and promote health, confidence, and active lifestyles.
- Assist in planning and executing seasonal six-week programs to strengthen community engagement and broaden participant outreach.
- Partner with local sponsors and schools to expand funding opportunities, enhance outreach, and improve long-term program sustainability.

NON-TECHNICAL SKILLS & INTERESTS

- **Skills and Languages:** Financial modeling, data analysis, Intermediate Spanish, Intermediate Dutch
- **Programs:** Microsoft Office Suite, BQL
- **Interests:** Hiking, Backpacking, Golfing

Olivia H. Ty

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EDUCATION

Georgetown University – Washington, DC

Bachelor of Science, Finance and Operations & Analytics | Minor in Psychology

Awards: Dean's List, 2024-25 BIG EAST All-Academic Team, Second Place Finish at BIG EAST Championships

Relevant Coursework: Business Financial Management, Business Statistics, Computational Modeling, Financial Accounting, Managerial Accounting, Modeling Analytics, Psychology, Wall Street Prep: Accounting & Financial Statement Analysis Certification

Expected Graduation: May 2028

Cumulative GPA: 3.60/4.0

PROFESSIONAL EXPERIENCE

Guggenheim Securities

MAP Investment Banking Fellow

Selected Transaction Experience

- WHOOP — ~\$2.0B Implied Enterprise Value (Consumer Tech / Digital Health Acquisition Simulation)
 - Oversaw the execution phase of a consumer M&A case on **WHOOP** by building valuation outputs and analytical exhibits, supporting a ~\$2B implied enterprise valuation using public comparables, precedent transactions & football field analysis to frame upside and downside scenarios
 - Built Excel-based financial summaries and operating projections for WHOOP analyzing revenue growth, margins, liquidity, and leverage, developing financial modeling skills while supporting projections from ~\$500M → ~\$1B revenue/EBITDA inflection from -10% → +10%
 - Drafted client-ready presentation materials translating WHOOP's financial performance and subscription economics into a clear investment thesis, contributing to 1st-place team finish (out of 15 teams); voted Top Performer by Guggenheim analysts Andrew Pruss & Nathan Herrera
 - Owned quality control, formatting consistency, and analytical accuracy across all WHOOP execution workstreams, ensuring submission-ready materials (i.e., DDQ responses, 1-page fact sheet) were delivered under deadline pressure, contributing to the highest-scoring execution output

Remote

Sep 2025 – Dec 2025

Evo Golf

Product Manager

- Co-founded and self-managed development of a patent-pending AI-powered golf analytics platform, demonstrating initiative, ownership, and independent execution by leading product strategy from concept through working prototype without external supervision under real time constraints
- Designed and implemented a scalable data infrastructure to process and analyze 500+ performance metrics, developing analytical rigor and attention to detail while generating personalized insights used to identify measurable performance trends and optimization opportunities for improvement
- Managed the full product development lifecycle including user testing, feedback synthesis, and iterative design improvements, strengthening process management and communication skills while improving user experience through multiple refinement cycles under tight iteration timelines

Remote

Aug 2022 – August 2025

Woodmont Country Club

Intern

- Owned day-to-day pro shop operations including inventory control, POS transactions, and front-of-house service, demonstrating attention to detail and professionalism while supporting 100+ daily members and guests in a high-traffic retail environment during peak operating hours
- Delivered consistent, client-focused service by resolving inquiries, coordinating transactions, and maintaining operational accuracy, developing relationship-management and communication skills across a diverse, repeat-customer base with high expectations and service standards
- Executed tournament-day logistics in collaboration with directors and operations staff for 200+ player, multi-day competitions including U.S. Open Final Qualifying and the USGA Adaptive Open, demonstrating adaptability and composure in high-pressure environments with national visibility

Rockville, MD

May 2025 – Aug 2025

LEADERSHIP & EXTRACURRICULARS

Georgetown University Women's Golf Team

Division 1 Student-Athlete

- Compete as a varsity student-athlete while committing 20+ hours per week to training, practice & competition alongside a full academic course load
- Earned selection to the 2024–25 Big EAST All-Academic Team, reflecting consistent academic performance & discipline under demanding schedule
- Contribute to a high-performance team culture emphasizing accountability, collaboration, and work ethic in a competitive collegiate environment

Washington, DC

Aug 2024 – Present

Athlete's Game Plan

Mentor

- Guide student-athletes in developing disciplined game plans to excel in Division I athletics while balancing academics & extracurricular commitments
- Advise mentees on goal setting, time management, and personal development, reinforcing accountability, resilience & long-term performance habits

Washington, DC

Dec 2025 – Present

Georgetown Athletics SAAC Executive Committee

Community Service and Engagement Deputy

- Coordinate community service initiatives for 800+ Georgetown student-athletes, promoting civic engagement and cross-team collaboration
- Lead outreach & engagement efforts that develop leadership skills and accountability while strengthening relationships with local community partners

Washington, DC

Sep 2025 – Present

Georgetown Athletics Mentorship Program

Mentor

- Mentor 6 first-year student-athletes on academic achievement, time management & scheduling to balance Division I athletics with educational goals
- Support mentees through structured check-ins and goal-setting to reinforce accountability, discipline, and long-term academic performance

Washington, DC

Aug 2025 – Present

Redmond/Torrey Pines HS Girls Varsity Golf Team

Student-Athlete

- Organized and led the launch of a new annual team fundraiser, raising \$7,000+ to support tournament and travel expenses through coordinated planning and execution; set a course record at the KingCo District Championships and qualifying individually for the 2023 State Championships

Redmond, WA | San Diego, CA

Mar 2021 – Oct 2023

SKILLS & INTERESTS

Skills: Excel • Modeling • Optimization • Pivot Tables • PowerPoint • Canva • Data Visualization • Business Analytics • Python • Tableau • Alteryx

Interests: Golf • Healthy Cooking • AI Applications • Psychology • Strength Training • Action Movies and RomComs • Hot Yoga • Art

Olivia T. Weston

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EDUCATION

Yale University – New Haven, CT **Present – Ex: May 2028**
Bachelor of Science in Cognitive Science

London School of Economics & Political Science (LSE) – London, UK **June 2025**
LSE Summer Program (2025) – IR130: War, Power and Morality: Divisive Debates and Contentious Conflicts

St. John's College High School – Washington, DC **September 2020 - June 2024**
Awards: Jose Codero Award for Excellence (2020); Distinguished Achievement (4 years); National Honor Society (2022); National Spanish Honor Society (2023)

PROFESSIONAL EXPERIENCE

Insta Cart **December 2024 – Present**
Personal Shopper

- Maintained 4.9/5.0 satisfaction rating across 200+ orders by ensuring 98% order accuracy, conducting quality checks, and providing responsive customer communication

Make-A-Play Foundation **September 2025**

MAP x Guggenheim Securities — "Diamond League" Investments Fellow

- Collaborated on a 5-member analyst team simulating a Guggenheim deal team advising a private equity client in Consumer & Retail, ultimately selecting *The RealReal* as the optimal acquisition target.

Citi Investment Banking Job Simulation – Virtual **September 2025**

Job Simulation Participant

- Built comprehensive 5-year financial model and DCF valuation for \$2.5B hypothetical Big Box Retail acquisition, including comparative analysis of 10 industry peers and accretion

Lacrosse Coach – Washington, DC **March 2024 - Present**

Trainer/Coach

- Founded and operated an independent lacrosse training program serving 15+ athletes ages 12-18, conducting 20+ training sessions and organizing 3 seasonal camps with 40+ total participants.
- Secured \$3,000 to support St. John's College High School Women's Lacrosse program

Sheppard's Table – Silver Spring, MD **April 2022 – Present**

Volunteer

- Volunteered 150+ hours preparing and serving meals to 200+ individuals and families weekly, managing kitchen operations and coordinating volunteer schedules for food distribution events

Fit Dog Adventures – Gaithersburg, MD **January 2022 – Present**

Pet Sitter

- Managed care for 5-10 pets weekly across 30+ regular clients, ensuring exercise routines, medication administration, and safety protocols while maintaining 100% client retention rate

LEADERSHIP & COMMUNITY DEVELOPMENT

Leadership & Activities:

- Smart Women Securities (Investment Committee Member); Yale Undergraduate Diversified Investments (Analyst); Yale Women's Lacrosse Team

Community Service:

- Raised \$15,000+ for Children's National Hospital and American Heart Association; Volunteered 200+ hours at Sheppard's Table food bank

Athletics:

- Yale Women's Lacrosse (Division I); USA Lacrosse All-American; WCAC First Team (3x); All-Metro Honors; Midfield of the Year (2x)

Skills

Leadership, communication, collaboration, time management

Piper London Blackband

949-981-2040 | piperb@stanford.edu | 313 Sapphire Avenue, Newport Beach, CA 92662 | [LinkedIn](#)

EDUCATION

Stanford University **Palo Alto, CA**
June 2028
Bachelor of Science in Economics, Kappa Alpha Theta

Relevant Coursework: Principles of Economics, Economic Analysis, Statistical Methods, Programming Methodology (Python), Calculus

Corona Del Mar High School **Newport Beach, CA**
June 2024
High School Diploma with Cum Laude

GPA: 4.2; **Activities and Awards:** AP Scholar with Distinction, Golden State Merit Recipient, Board of Education Seal of Excellence, Academic Lamp Highest Honor Award, Newport Beach Foundation Scholarship Winner, Newport Beach Distinguished Citizen Winner, Balboa Bay Club Scholarship Winner, CDMHS PTA Scholarship Winner, California Scholarship Federation, ASB Leadership Award, ASB Uplifting & Positivity Award, ASB Most Valuable Person Award, National Presidential Volunteer Service Award Gold (2023, 2022), Silver (2021), 2x Captain of Varsity Sailing Team, Women's Sailing Association of Orange County Speaker

WORK & VOLUNTEER EXPERIENCE

Make A Play Foundation (MAP) x Guggenheim Securities | *Finance Fellow* **Remote** | September 2025 - Present

- Selected as one of 30 Fellows (from 200+ athletes, top ~15%) in MAP's Diamond League playoff-style competition, partnering with Guggenheim Securities on a live Aerospace & Defense (A&D) case.
- Co-authoring an investment thesis and "why now" rationale, quantifying ~8–10% potential market growth and synergy opportunities to align with client objectives.
- Participate in workshops, mentorship, and training focused on investment banking, asset management, and private equity.

Corona Del Mar High School Associated Student Body (ASB) | *Class President & Commissioner* **Newport Beach, CA** | September 2020- June 2024

- ASB Spirit & Elections Commissioner: Organize and manage campus activities including Spirit Week, Photo Walls, and Student Spotlights.
- ASB Membership Committee: Recruit, interview, and select new ASB members.
- ASB Wellness Commissioner: Created speaker series promoting students' mental and physical health, inc. body image, and stress management.
- Sophomore Class President: Led the Sophomore Class & Class Council, oversaw school rallies, dances, and events, and delegated responsibilities
- Newport Mesa Unified School District Anti-Defamation League (ADL) Peer Leadership Representative: Met with school principals and administrators in our school district (NMUSD) to discuss social justice issues in our community.

National Charity League, Newport Beach Chapter (NCL) | *President* **Newport Beach, CA** | April 2019 - June 2024

- NCL Officer Positions: President, Vice President, Recording Secretary, Corresponding Secretary, VP Philanthropy.
- Yellow Rose Award-75+ Hrs of Philanthropy Service (2023, 2024). Daisy Award-25+ Hrs of Philanthropy Service (2021).
- Work with local charities: Second Step, Share Our Selves (SOS), Someone Cares Soup Kitchen, Thomas House, and Serving People in Need.

Balboa Island Yacht Club | *Director & Head Sailing Instructor* **Newport Beach, CA** | April 2019 - August 2022

- Redeveloped junior sailing program, writing 46-page BIYC Sail Instructor's Manual and 40-page BIYC Sailor's Handbook. Led a team of 10 instructors and 40 sailors in an 8-week summer sailing program. Logistics planning, hired sailing instructors, registered sailors, created session schedules, trained coaches, and responsibility for travel logistics for boats and students to regional and national events. Led large group presentations, lectures, discussions, water drills, and regattas.
- Certifications: US Sailing Level 1 instructor, CPR certification, SafeSport

Balboa Island Yacht Club | *Commodore (2022), Vice Commodore (2021), Rear Commodore (2020)* **Newport Beach, CA** | June 2010 - August 2022

- Led a 3-month community summer program for kids ages 4-16. Oversaw 200+ junior members and 25 junior staff.
- Organized & managed 2022 BIYC's 100th Anniversary Celebration for 300+ BIYC Alumni. Developed BIYC100thAnniversary.com website.
- Developed a \$100K budget and event calendar & promoted fundraising through sales of logoed merchandise (sales of \$40K).
- Managed all staff members and fostered a collaborative, results-driven environment. Recruited new staff, taught train-the-trainers workshops, delegated responsibilities, held staff accountable, and provided guidance & motivation. Worked with the City on permits & program approvals.

Corona Del Mar High School Youth & Government | *Committee Chair* **Newport Beach, CA** | September 2020 - June 2022

- 73rd Fall Model Legislature & Court. Authored bill on Climate Change. 3rd Place.
- 73rd Winter Model Legislature & Court, Committee Chair. Authored bills for better access to feminine products for women living under the poverty level. Bills reached the highest level to pass through district, regional, & state championships.

ATHLETICS & CLUBS

Stanford Sailing Team | *Collegiate Athlete, All-American* **Stanford, CA** | September 2024 - Present

- 2024-25 3x College National Champion. Open Fleet Race National Champion. Women's Fleet Race National Champion. Women's Team Race National Champion. Leonard M. Fowle Best "All Around" Collegiate Sailing Team.
- 2024-2025 All-American Sailor. Awarded by ICSA for outstanding achievement in collegiate sailing.
- ~40 hours weekly training & competing, fall (14 weeks) and spring season (18 week)

Stanford Athletes in Finance Club | *Member* **Stanford, CA** | September 2024 - Present

- Sessions to build knowledge of investment banking and financial services.

Stanford Women In Finance | *Member* **Stanford, CA** | September 2025 - Present

- Technical and behavioral interview instruction

Stanford Cardinal Community | *Member* **Stanford, CA** | September 2024 - Present

- Collaborate and support under-resourced youth through community events, school partnerships + volunteer initiatives led by Stanford Athletics.

NB4T National Youth Racing Sailing Team | *Athlete* **Newport Beach, CA** | September 2020 - August 2024

- 2024 - 1st C420 New England Championship, 1st C420 CJ Buckley Team Racing, 2nd C420 Ida Lewis US Junior Women's Championship
- 2022-23 - 1st C420 Ida Lewis US Junior Women's Championship, 4th C420 North American, 2nd C420 Junior Olympics, 6th C420 Orange Bowl International Regatta

Southern California Youth Yacht Racing Association | *Skipper & Crew* **Newport Beach, CA** | September 2022 - August 2024

- Hand-selected and recognized as one of the top junior sailors in Southern California to represent SCYYRA's advanced elite racing team.
- Mentored by the top racing coaches in the world and have participated in their clinics, and TED talks.
- Served as a mentor and have passed along my knowledge and skills to younger sailors throughout the years.

SKILLS & INTERESTS

- Surfing, piano, traveling, English murder mysteries, proficient in Spanish, proficient in Excel & Powerpoint

Rafi L. Ahmad

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EDUCATION

Amherst College – Amherst, MA

Bachelor of Arts, Economics | SAT: 1420

Expected Graduation: May 2028

Cumulative GPA: 3.50/4.0

Awards: Yale Basset Award for Community Engagement, Gloria Barron Prize for Young Heroes, Action for Nature – International Young Eco-Hero Award Finalist, Immerse Education Essay Contest Winner – International Relations, Grand Slam and Triple Crown Awards – National High Adventure

Relevant Coursework: Intro to Economics, Macroeconomics, Principles of Financial Accounting, Wall Street Prep: Accounting & Financial Statements

PROFESSIONAL EXPERIENCE

Bank of America

MAP Investment Banking Fellow

Remote

Dec 2025 – Present

Selected Transaction Experience

Confidential Emerging Healthcare Company — *To Be Selected (Healthcare Advisory / Capital Markets & Strategic Advisory Simulation)*

- Own and lead the Execution Phase for a 5-person simulated BofA Healthcare deal team by building simplified 3-statement financials and 5-year projections, integrating peer-benchmarked revenue growth, margin expansion, and leverage assumptions to anchor valuation logic and pricing ranges
- Construct public comps (3–5 peers) and precedent transaction analyses (2–3 deals), evaluating EV, LTM/NTM revenue, EBITDA, margin profiles, and implied multiples to determine how the target screens across Healthcare Services/Digital Health/HCIT comparables within ~5 valuation buckets
- Design a banker-style Football Field chart synthesizing DCF, public comps, and precedent valuation outputs, defining a defensible valuation midpoint and writing insight-driven takeaways linking growth durability, operating leverage, and capital structure to valuation outcomes
- Pressure-test all valuation outputs by identifying 3 deal-critical risks (execution, regulatory, reimbursement/market), building mitigants sourced from industry benchmarks and peer disclosures, and delivering a clean risks/mitigants grid that strengthens recommendation credibility & overall diligence

Project Destined

Intern

Remote

Sep 2025 – Present

- Analyze multifamily and mixed-use real estate deals by underwriting NOI, cap rates, rent rolls, and IRR sensitivities to assess acquisition viability and compare returns against market benchmarks
- Present investment recommendations to senior professionals using comps analysis, cash-flow projections, and risk-adjusted return profiles, articulating thesis drivers and key assumptions to support buy/hold decisions

Sushi Dokku

Host

Chicago, IL

May 2025 – Aug 2025

- Coordinated reservations and optimized seating flow in a high-volume restaurant, maximizing table turnover efficiency and supporting revenue
- Served as first point of contact for guests, demonstrating professionalism, clear communication & problem-solving in a fast-paced environment

EXTRACURRICULARS

Amherst College Track & Field Team

Division III Student-Athlete

Amherst, MA

Aug 2024 – Present

- Compete in javelin and hammer throw while training 20+ hours/week to develop strength, technique & consistency in a high-pressure environment
- Lead campus tours for prospective student-athletes and families, representing the program and supporting recruitment and community engagement

Poker Club

Founder, CEO

Amherst, MA

Mar 2025 – Present

- Found and scaled Amherst Poker Club to 150+ members, designing workshops and tournaments that teach probability, expected value, risk management, game theory, and bankroll optimization to build a disciplined, strategy-driven community

Make-A-Play Foundation

Formula 1 Investments Fellow

Remote

Nov 2025 – Dec 2025

- Selected as 1 of 15 high-performing athletes out of 100+ applicants (~15%) for MAP's Bank of America-sponsored Formula 1 Investments Fellowship, completing 20+ hours of IB training and ranking Top 10 in 3 graded mock interviews evaluating technicals + behavioral communication

Amherst College Leadership Academy

Active Member

Amherst, MA

Mar 2025 – May 2025

- Selected for Amherst's premier Leadership Academy, completing intensive training in ethical decision-making, emotional intelligence, and dialogue across differences to strengthen leadership capacity in diverse, values-driven communities

Eagle Scouts

Member

Chicago, IL

Sep 2019 – Jun 2024

- Earned the rank of Eagle Scout while leading younger cohorts in civics, conservation, and outdoor skills training, culminating in a food-justice service project planting fruit trees to expand fresh-produce access in a South Side Chicago community

Operation Viridis – A Climate Justice Initiative for Urban America

Founder

Chicago, IL

Apr 2022 – Aug 2024

- Founded Operation Viridis to expose how historically redlined neighborhoods face disproportionate climate risk and mobilized community partners to drive 2,300+ tree plantings across heat-vulnerable Chicago communities, restoring canopy cover and advancing environmental equity

SKILLS & INTERESTS

Skills and Language(s): Microsoft Office Suite (Word, Excel, Powerpoint, etc.), Google Suite (Docs, Forms, etc.), Canva, Slack

Interests: Extreme Adventuring, Poker, Javelin, Volleyball, Film Photography, Small Boat Sailing, Live Music, Soccer, Traveling

RONIN JONES

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EDUCATION

University of Pennsylvania, School of Engineering and Applied Sciences – Philadelphia, PA

BSE in Mechanical Engineering | Minor in Data Science

Anticipated Graduation: May 2028

- **Courses:** Multivariable Calculus, Linear Algebra, Intro to Partial Differential Equations, Programming Languages and Techniques, Scientific Computing, Engineering Electromagnetics, Physics Mechanics, Thermal-Fluids Engineering, Statics and Strength of Materials
- **Activities:** AI@Penn, Wharton Investment & Trading Group

Pine Crest School - Fort Lauderdale, FL | ACT: 34

Graduated: May 2024

- **Activities:** Varsity Rowing, Varsity Swim, Technology Student Association, Computer Science Club
- **North Palm Beach Rowing Club:** 7th in nation in Youth 2- at 2024 US Rowing Youth Nationals Championships

EXPERIENCE

Make A Play Foundation (MAP)

Pro Bowl Games Fellow '25

August 2025 - present

Summer League Training Camp Fellow '25

June 2025 - August 2025

- Selected for an exclusive student-athlete fellowship, competing among 200+ high-performing college athletes in a career-focused development program featuring case competitions, leadership challenges, and performance rankings
- Advanced to the Fall 2025 Pro Bowl Games, a four-part tournament showcasing the top-performing sophomores from the investment banking track, and competing in a series of individual and collaborative finance-related challenges

Shenoy Research Group

Researcher | Philadelphia, PA

May 2025 - present

- Conduct experiments on cardiomyocytes with the Shenoy Research Group using applied mechanobiology to study how different cell patterns affect cellular behavior
- Hands-on training in techniques such as cell culture, high-resolution microscopy (Airyscan), immunostaining, and quantitative image analysis

LEADERSHIP & COMMUNITY INVOLVEMENT

University of Pennsylvania, Men's Lightweight Varsity Rowing

Student Athlete | Philadelphia, PA

August 2024 - present

- Dedicate 25+ hours per week as a Division 1 athlete to practice, conditioning, and competition while balancing a full academic course load
- Helped lead boat to an undefeated dual season (2025) and a 3rd place finish at IRA National Championships
- Earned The Leonard-Bryfogle Award (2025) Freshman award from team coaches

Penn Athletic Wharton Leadership Academy

- Engaged in training focused on teamwork, communication, and high-performance leadership in academics and athletics

Museum of Discovery & Science

Volunteer | Fort Lauderdale, FL

June 2021 - August 2024

- Improved guest experiences by managing ticket sales averaging around 100 tickets a day, answering inquiries, and ensuring efficient museum operations.
- Maintained exhibits and facilities through cleaning, repairs, and repainting, enhancing museum aesthetics

SKILLS & INTERESTS

- **Languages:** English (Native), Mandarin Chinese (Conversational)
- **Programming:** Python, Java, OCaml, SolidWorks
- **Technical:** Waveforms, Adobe Photoshop, Adobe Illustrator, Microsoft Office Suite (Excel, PowerPoint, Word)
- **Wall Street Prep class:** accounting & financial statement analysis
- **Interests:** stock trading, cooking, chess

Ruitong (Lily) Zhang

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EDUCATION

University of Pennsylvania – Philadelphia, PA

Bachelor of Arts, Economics | Minor in Statistics and Data Science

Expected Graduation: May 2028

Cumulative GPA: 3.90/4.0

Relevant Courses: Intermediate Microeconomics, Introductory Economics: Macro Introductory Statistics, Managerial Economics, Math of Change I-II

Certifications: Wall Street Prep: Accounting & Financial Statement Analysis Certification

PROFESSIONAL EXPERIENCE

Make-A-Play Foundation (MAP)

Investment Banking Fellow, Team Captain

Remote

Sep 2025 – Present

- Selected as 1 of 40 athletes from 1,200+ participants (top 3%) to compete in an elite investment banking training competition, completing advanced technical, behavioral, and case-based evaluations designed to mirror real Summer 2027 Investment Banking Analyst recruiting environments
- Led a 10-person team as captain, setting priorities, defining roles, and establishing accountability frameworks to coordinate preparation across multiple competitive workstreams (i.e., quiz bowls) and deliver consistent, high-quality outputs under compressed timelines and evaluation pressure
- Upgraded résumé and professional materials by benchmarking against alumni at Evercore, Guggenheim, and UBS, revising bullets with quantified impact and deal-relevant language to meet institutional screening and interview expectations used by top-tier investment banks

IFM Planning & Solutions Inc.

Financial Planning Intern

Vancouver, BC

Jun 2025 – Aug 2025

- Conducted outreach to 10+ prospective clients during a financial planning internship, analyzing retirement, insurance, and investment strategies to evaluate client needs, support tailored recommendations, and strengthen client-facing communication aligned with advisor best practices
- Produced weekly market and case study reports for senior advisors, contributing research and feedback to IFM's New Agent Fundamentals Program while deepening exposure to portfolio construction, risk management, regulatory considerations, and investment decision-making processes
- Supported development of IFM's New Agent Fundamentals Program by contributing research on financial planning workflows, client engagement strategies, and regulatory compliance, helping standardize advisor onboarding materials and improve consistency across early-career advisor training

Wells Fargo

MAP Strategy & Advisory Fellow

Remote

Jan 2025 – Mar 2025

Selected Case Experience

- Wells Fargo — Consumer Banking / Financial Inclusion Strategy Simulation
 - Led the Control Phase across 10+ deliverables and 6 workstreams, synthesizing team analysis into a cohesive client strategy by prioritizing a multi-year affordability solution based on reach, financial sustainability, and alignment with Wells Fargo's financial inclusion objectives
 - Built and refined a 3-year budget totaling ~\$75M+ alongside a KPI framework, tracking application volume, approval rates, retention, and penetration to translate strategy into measurable outcomes and present a client-ready recommendation under executive review

Forestry Innovation Investment

Intern

Vancouver, BC

Jan 2024 – Feb 2024

- Researched ESG-driven investment strategies by analyzing 20+ environmental survey data points to evaluate sustainable wood development opportunities across multiple Canadian regions, supporting early-stage screening, comparative impact assessment, and data-backed recommendations
- Assisted with annual budget finalization by reviewing department-level financial allocations and summarizing findings for senior team leads, contributing to clearer resource planning, improved forecast accuracy, and more disciplined capital deployment decisions
- Conducted cross-country policy research covering 5+ international sustainability frameworks, identifying potential partners and market expansion opportunities to inform long-term strategy, regulatory alignment, and comparative ESG positioning across global markets

LEADERSHIP & EXTRACURRICULARS

University of Pennsylvania Varsity Women's Swim Team

NCAA Division I Swimmer

Philadelphia, PA

Aug 2024 – Present

- Compete as an NCAA Division I student-athlete, committing 20+ hours per week to pool training, weightlifting, dryland conditioning, and recruiting support while maintaining a full academic course load, demonstrating sustained discipline, resilience, and execution under time-intensive demands
- Score points for the team at dual meets and championship events, qualifying as a finalist at the 2025 Ivy League Championships in 3 distance events (200 Fly, 500 Free, 1650 Free), reinforcing competitive depth and contributing to overall team standings

Wharton Asia Exchange

C&R Committee Member

Philadelphia, PA

Sep 2025 – Present

- Participate in weekly investment committee meetings analyzing Consumer & Retail industry trends, evaluating company positioning and macro drivers while building technical fluency in valuation frameworks, market strategy, and analyst-level recruiting preparation
- Collaborate on stock pitches and peer mentorship initiatives, conducting research on deal dynamics, valuation methodologies, and transaction processes to strengthen modeling intuition, presentation clarity, and professional networking across small-team settings

Weigarden Center

Math 1070 Tutor

Philadelphia, PA

Mar 2025 – Present

- Tutor students ~5 hours per week in calculus-based economics, covering optimization, integrals, and Taylor series, translating quantitative theory into structured problem-solving approaches that improve comprehension and exam performance
- Manage recurring tutoring schedules for multiple students while balancing academics and Division I athletics, applying adaptive teaching strategies to increase engagement, accountability, and consistent academic progress across the semester

Wharton Sports Analytics and Business Initiative

Application Reader

Philadelphia, PA

Mar 2025 – May 2025

- Collaborated with a multi-member admissions team to review 30+ applications using a holistic evaluation framework, assessing academic records, personal statements, and recommendations while maintaining confidentiality, ethical standards, and consistency across selection criteria

SKILLS & INTERESTS

Languages: English (Native), Mandarin (Native), Spanish (Working Proficiency)

Interests: Swimming, Baking (exploring recipes), Reading, Family Time, Golfing, Chinese Calligraphy

Salil Khanduja

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EDUCATION

Columbia University – New York, NY

Bachelor of Arts, Financial Economics

Expected Graduation: May 2028

Cumulative GPA: 3.54/4.0

Clubs & Societies: Columbia Athletics Finance Society, Student Athletic Advisory Council, Sigma Nu Delta Gamma

Relevant Coursework: Intermediate Macroeconomics, Calculus III, Calculus Based Statistics, Principles of Economics

Certifications: Wall Street Prep: Accounting & Financial Statement Analysis Certification

PROFESSIONAL EXPERIENCE

Bank of America

MAP Investment Banking Fellow

Remote

Nov 2025 – Present

Selected Transaction Experience

- Medallion — *Healthcare Technology / Provider Enablement Strategic Advisory Simulation*
 - Spearheaded market analysis for a healthcare technology advisory case study, identifying 3 secular growth drivers including aging demographics, provider shortages + credentialing inefficiencies, anchoring ~\$9K/day revenue leakage to frame investment relevance for team
 - Constructed banker-ready Financial Snapshot projecting LTM and forward revenue, EBITDA margins, and leverage, benchmarking against Health Catalyst public disclosures to surface 2–3 competitive strengths & liquidity risks informing capital structure + execution considerations
 - Developed conservative operating and margin assumptions using IPO-stage healthcare SaaS comparables, calibrating revenue growth and ~-40% EBITDA benchmarks to reflect early-stage scaling dynamics & support defensible valuation ranges under limited disclosure for BofA
 - Authored targeted diligence questions on valuation methodology, comparable selection, and risk factors as Planning Phase owner to guide Execution Phase modeling, enabling teammates to accelerate 5-year projections, comps analysis, and scenario testing with analyst-level rigor

Ivy Athlete Recruiting

Co-Founder

New York, NY

Mar 2025 – Present

- Launched a mentorship platform connecting 100+ Ivy League athletes with prospective recruits, building the operating model, service structure, and GTM strategy to drive early adoption, scalable growth, and predictable user acquisition
- Interviewed and onboarded 150+ student-athletes across 8 Ivy programs, creating standardized onboarding, matching, and QA workflows that improved mentor–mentee fit, session consistency, and platform reliability
- Designed financial models and led strategic planning across pricing, cash-flow forecasting, and cost management, maintaining positive net working capital and establishing a sustainable, repeatable operating foundation for expansion

True Up Capital Advisors

Me&A and Communications Intern

Remote

Jun 2025 – Jul 2025

- Developed a sports-and-business podcast strategy by analyzing 10+ competitor channels and audience segments, expanding investor outreach and strengthening True Up's brand presence across digital platforms
- Conducted market and peer research on 20+ comparable firms, refining brand positioning and content themes to improve engagement and support the firm's broader advisory and business-development initiatives
- Collaborated with senior leadership to define brand messaging, content vision, and communication cadence, producing materials that enhanced external storytelling and supported long-term relationship building with investors
- Assisted in launching a \$50M private equity fund by contributing to market landscaping, preliminary return-profile modeling, and LinkedIn content development to increase awareness among prospective LPs

United Nations

Data Analyst Intern

New York, NY

Mar 2025 – May 2025

- Contributed to a UN Environment Day initiative by testing in-game intent features designed to raise global awareness of plastic pollution, supporting the rollout of an educational campaign embedded in a platform with 15M+ users
- Analyzed large-scale player engagement datasets, producing impact reports that assessed retention, behavior change, and engagement lift across 15M+ global participants, informing refinements to the campaign's messaging strategy
- Deciphered user-behavior trends using regression models, identifying key predictors of engagement, playing patterns, and drop-off points to provide actionable insights that improved intervention design and program effectiveness

EXTRACURRICULARS

Columbia University Men's Varsity Golf (NCAA Division I Golf)

NCAA Division I Student-Athlete

New York, NY

Aug 2024 – Present

- Compete as a D1 golfer while managing 40+ hours/week of training, travel, and academics, building discipline in a high-performance environment
- Earned a freshman starting spot in the first three tournaments, contributing to a team victory and demonstrating readiness to perform under pressure
- Transitioned to an honorary assistant coach after season-ending surgeries, supporting practice planning, player development, and strong team culture

Hand in Hand USA Club

Youth Lead Volunteer

Naperville, IL

Jan 2018 – Present

- Raised \$100K+ annually to fund education and housing for 150+ children, leading youth volunteer operations and coordinating charity golf events
- Secured major sponsors (Wilson Sporting Goods, Andaz/Hyatt) by developing tailored sponsorship pitches that strengthened partner relationships
- Managed end-to-end event logistics—vendor coordination/scheduling/registration/financial tracking—to maximize revenue generation
- Developed donor-outreach messaging and impact-focused campaign materials, increasing recurring contributions and improving donor retention

SKILLS & INTERESTS

Skills: Excel, Google Workspace, PowerPoint, Word

Languages: Intermediate Spanish (conversational), Hindi fluency (Conversational)

Interests: Robinhood, Fantasy Football, Pickleball, Puzzles, DJing, Hiking, Weightlifting, Vinyl Collecting, Beli

SARA RIVAS

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EDUCATION

Stanford University
Bachelor of Aerospace Engineering (Interest in Finance, Business Management)

Stanford, CA
June 2028

EXPERIENCE

Stanford Women in Business

Member

Stanford, CA

September 2025 -- Present

- Collaborate with a team of women on finance and business-related projects, learning from real companies and mentors to apply education to challenging relevant situations.

Make A Play Foundation- Skills Challenge Fellowship | Sponsored by Morgan Stanley

Fellow

Remote

March 2025 – Present

- Rank in top 5% of a highly competitive fellowship for college athletes focused on professional development and interview preparation, earning a top spot on MAP's leaderboard to advance to the case competition round with Morgan Stanley's Institutional Equities & Fixed Income Divisions.
- Collaborate with team of 4 to create a traditional retirement portfolio for an MS client valued at \$2.5M, allocating \$1.5M to equities & \$1M to fixed income (maintaining a 60-40 split between the two) & delivering a final investment recommendation.
- Lead the Execution Phase, responsible for creating and submitting ~10 deliverables for final presentation to MS leadership.
- Compete as 1 of 40 athletes (from 1,200+ MAP Fellows, top 3%) in MAP's Pro Bowl Games, an elite investment banking tournament and ranked #1 during Interview Rounds

Stanford University

Division I Track and Field Student Athlete

Stanford, CA

September 2024 – Present

- Embody values of discipline, perseverance, and excellence during practice and competitions to achieve personal goals and long-term improvement.
- Lead and motivate teammates to achieve collective goals amidst chaotic competition environments, contributing to becoming one of the top 10 nationally ranked collegiate track and field teams.

Stanford University- Department of Aeronautics and Astronautics

Aerospace Engineering Student

Stanford, CA

September 2024 – October 2024

- Led a team to design and construct a functional glider, applying principles of aerodynamics and structural integrity; researched advancements in aeronautical technology to produce a glider with a range among the top 10% in the class.
- Conducted testing and optimization, improving flight performance by analyzing lift, drag, and stability metrics.
- Explored aerodynamic optimization to improve flight stability and duration.

Dutch Bros Coffee

Barista

Bend, OR

September 2023 – August 2024

- Fostered strong customer relationships through prioritizing personalized service, leading to improved retention through optimizing workflows and leading troubleshooting of technical issues to enhance overall efficiency.
- Coordinated team efforts to maintain quality and consistency during high-demand periods, increasing customer satisfaction by approximately 30%.

ADDITIONAL SKILLS

Computer: Microsoft Office: Excel, Word, PowerPoint, CAD Programming: Onshape and Autodesk

Language: English (Fluent), Spanish (Fluent)

SARAH Y. GU

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EDUCATION

Harvard University – Cambridge, MA

GPA: 4.0/4.0

B.S. in Computer Science and Applied Math | ACT/SAT: 1520

Anticipated Graduation: 2028

- **Accomplishments:** Pingry Cum Laude (top 10 in the grade), Pingry Junior Whitlock Prize for Math, Pingry Scholarship Award, AP Scholar with Distinction, National Merit Commended Scholar
- **Relevant Courses:** Linear Algebra and Proof-writing (Math 22a), Introduction to Computer Science (CS50)

PROFESSIONAL EXPERIENCE

Harvard Tech for Social Good – *UI/UX Designer* | Cambridge, MA

09/2024 – Present

- Created design for 8 sign-up and onboarding process pages for the CareerVillage Coach AI website
- Used Figma to create 7 wireframes 16 high-fidelity prototypes over four iterations of drafts for user-centered designs
- Conducted interviews to gain user research and feedback on design drafts, met with clients from CareerVillage to receive input on prototypes
- Improved user accessibility, engagement, and usability by 40%

Harvard Undergraduate Machine Intelligence Community – *Veritas GPT Project Team Member* | Cambridge, MA

09/2024 – Present

- Collaborate in a team of 6 to write 700 lines of code that web scrapes Harvard class information and requirements via Python coding
- Apply machine learning to create an app that generates course schedules tailored to people's majors and interests

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

Selected Case Experience:

- **Delivering an agile transformation approach to introduce a more accessible housing system to the bank (ongoing)**
 - Collaborating with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility
 - Transforming our current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy through a pitch deck/final presentation
 - Creating a roadmap to visually represent the team's multi-year strategy to ~5 stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides

Harvard Fencing Team / Medeo Fencing Club – *Fencer for Team USA/Student-Athlete* | Cambridge, MA / Bound Brook, NJ

01/2016 – Present

- Train 20-25 hours a week on footwork, technique, target work, and conditioning solo and with the team
- Ranked 8th in the world after 2024 season end; 1x gold, 1x silver, 1x bronze in U20 World Cups; placed 6th U16 individual, gold + bronze U20 team at World Championships; 3x USA Fencing World Team Junior and Cadet member
- Teach 20+ kids and teens 1.5-hour night classes at Medeo Fencing
- Demonstrate discipline, resilience, and adaptability in balancing academics and athletics

Pingry Asian Student Union – *Co-leader* | Basking Ridge, NJ

06/2023 – 08/2024

- Organized and led bi-monthly meetings to discuss race, news, and culture; hosted 2 assemblies to an audience of 1100 celebrating AAPI culture
- Directed and edited 10-minute-long video for AAPI month; led a team of 13 volunteers to film, cook, clean, and research
- Advocated and negotiated on behalf of students during administrative decisions regarding AAPI censorship in school-wide publications

Pingry Community Research – *Head Layout Editor* | Basking Ridge, NJ

09/2021 – 06/2024

- Led a team of 6 to create the publication layout using Adobe Indesign
- Taught 5 new editors how to use Adobe Indesign
- Delegated assignments to guarantee everyone had ~7 hours of work
- Spent 20 hours assembling and proofreading the complete draft before publication
- Spearheaded 2 ~40-page issues with ~45 journals and articles each

Pingry Record – *Assistant Editor* | Basking Ridge, NJ

04/2021 – 06/2024

- Collaborated with a team of ~15 to release bimonthly newspaper issues for an audience of 1100
- Wrote 2-3 300-500-word articles (op-eds and school news reports) per issue, conducted 1-3 interviews from diverse sources per article
- Proofread 7-12 articles per issue for grammatical, cogency, and logical flow
- Used Adobe Indesign to digitally format 2-3 newspaper pages for publication per issue
- Worked with strict deadlines, developed proficiency in working with diverse perspectives

NON-TECHNICAL SKILLS & INTERESTS

- **Interests:** Technology, math, computer science

SOPHIA F. LEVERING

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EDUCATION

Yale University – New Haven, CT

Anticipated Graduation: May 2028

B.A. in Economics | **GPA: 3.76/4.0**

- **Accomplishments:** American Hockey Coaches Association Krampade Scholar All-American, ECAC Hockey All-Academic Team
- **Relevant Coursework:** Introduction to Macroeconomics, Introduction to Microeconomics, Intermediate Microeconomics, Introduction to Psychology, Urban & Educational Inequalities, Calculus II, Introduction to Statistics

London School of Economics - Summer Program | London, England

June 2025 - July 2025

- **Coursework:** Public Finance: Designing Effective Government Policy

Noble and Greenough School – Dedham, MA

Class of 2024

Unweighted GPA: 3.82/4.0

- **Activities & Accomplishments:** High Academic Distinction, AP Scholar Award, 3-sport 4-year Varsity Athlete, 3-sport Varsity Captain, Disciplinary Committee Electee, Cooking Club Leader, Selected as a Nobleman Staff Writer, Admissions Tour Guide
- **Distinctive Coursework:** Honors Research Seminar (Thesis)

EXPERIENCE & LEADERSHIP

MAP x Guggenheim Securities — "Diamond League" Investments Fellow | Remote

October 2025 – Present

- Selected as one of 30 Fellows (from 200+ athletes, top ~15%) in MAP's Diamond League playoff-style competition, partnering with Guggenheim Securities on a live Consumer & Retail (C&R) case
- Collaborating on a 5-member analyst team, simulating a Guggenheim deal team advising a private-equity client evaluating acquisition opportunities across C&R subsectors — including restaurants, fitness, e-commerce, and personal-care brands
- Presenting a 10-slide client-ready deck (Dec 2025) demonstrating the ability to translate complex industry dynamics into a concise, investor-focused deal story

Make-A-Play Foundation (MAP) – Fall Fellow (Phase 1) | Remote

September 2025 – October 2025

- Selected for an exclusive fellowship for high-achieving collegiate athletes, completing ~10 hours of weekly instruction and performance analysis with Fortune 500 HR professionals to refine behavioral, technical, and hybrid interview skills through mock interviews
- Attend weekly virtual recruiting events with MAP's company partners facilitating the translation of athletic skills into professional ones

Yale Athletes in Action – Student Member, Leader In Training | New Haven, CT

August 2024 – Present

- Participate in multiple weekly small-group discussions with fellow Yale student-athletes about faith, values, and personal challenges
- Help build a supportive community fostering growth, accountability, and spiritual development through shared reflection
- Attended national leadership camp (May 2025) in Fort Collins, CO to deepen spiritual and leadership development through competition and reflection with student-athletes nationwide

Athlete To Athlete – Athlete Mentor | Remote

June 2025 – Present

- Mentor young female hockey players and their families via Zoom, offering support and guidance as a role model with firsthand experience
- Provide flexible development support through film analysis, mental skills coaching, college recruiting guidance, and more

Room To Grow – Volunteer | Hyde Park, MA

June 2023 – Present

- Support warehouse efficiency by streamlining sorting processes and creating storage systems that optimize use of limited space and resources
- Sort and quality-check incoming donations via a structured, multi-stage process, ensuring accuracy and consistency
- Collaborate closely with diverse teams of volunteers and team members in a fast paced environment

Premier Prep Hockey League – Head Coach | Burlington, MA

June 2025 – August 2025

- Developed strategy, set lineups, and delivered focused pre and in-game talks to lead elite high school girls' hockey team
- Provide individualized feedback to support in-game execution and long-term development via real-time game analysis and targeted communication

ATHLETICS

Yale University Division 1 Women's Hockey – Athlete | New Haven, CT

August 2024 – Present

- Compete in the NCAA's most competitive Division 1 conference (ECAC) alongside elite teammates from across the world
- Train for 25+ hours a week through on-ice practices, games, strength sessions, and video analysis while managing a rigorous academic schedule
- Participate in and promote the annual Mandi Schwartz Foundation Drive encouraging participation in the National Bone Marrow Registry (NMDP)
- **Awards:** ECAC Rookie of the Week, American Hockey Coaches Association Krampade Scholar All-American, ECAC Hockey All-Academic Team

Noble and Greenough Athletics (Ice Hockey, Field Hockey, Softball) – Captain & Player | Dedham, MA

August 2020 – May 2024

- Acted as a liaison between players and coaches to enhance team cohesion and communication on three teams for four seasons as captain
- Competed at New England's highest level as a three sports while balancing demanding academics and year-round ice hockey training
- **Awards:** Class of '24 Nobles Most Respected Athlete, Boston Globe NEPSAC Female Athlete of the Year, Boston Globe All-Scholastic, Boston Herald All-Scholastic, NEPSAC Ice Hockey Player of the Year, ISL Ice Hockey Player of the Year, All-NEPSAC & All-ISL in all three sports, Stadium Performance Strength & Conditioning McCrae James Williams Will to Win Award

NON-TECHNICAL SKILLS & INTERESTS

- **Language:** French (B2 - Upper Intermediate Proficiency); **Programming Language:** R
- **Interests:** Finance, Marketing, Sports Analytics, Psychology, Volunteering, Travel, Reading, Nutrition, Puzzles, Cooking, Ceramics

SYNA SONY

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EDUCATION

Cornell University – Ithaca, New York

B.A. in Industrial and Labor Relations

Anticipated Graduation: May 2028

- Accomplishments: Girl Scouts USA National Delegate, Varsity Track & Field Athlete, and Founder of Sustainability Initiative
- Relevant Courses: Psychology of Work, Labor History, Microeconomics, and Intro to Industrial Labor Relations

PROFESSIONAL EXPERIENCE

Girl Scouts of The USA – *National Delegate* | Orlando, Florida

03/2022 – Present

- Served Girl Scouts of Ohio's Heartland as a National Delegate at the 56th National Council session
- Resented to an audience of 1,200 delegates, addressing policies on diversity and discrimination affecting scouts nationwide
- Advocated for initiatives aimed at improving diversity, empowerment, and equality, resulting in increased awareness among delegates.

Fashion for Life – *Founder* | Dublin, Ohio

06/2023 – Present

- Advocating for sustainable fashion through teaching others upcycling techniques to 7 different organizations and clubs
- Organizing 5 clothing swap events and provided rental options for special occasions
- Sharing 50+ detailed tutorials and ways to upcycle clothing through social media and a website

Red Cross – *Blood Donor Ambassador* | Powell, Ohio

08/2022 – 08/2024

- Managed the hospitality experience by offering refreshments to donors, thanking them for their contribution, and alerting staff immediately if a donor showed signs of feeling unwell
- Greeted and assisted 200+ donors throughout the donation process, ensuring a smooth and positive experience.

Girl Scouts of Ohio's Heartland – *Board of Directors member* | Columbus, Ohio

06/2021 – 06/2023

- Participated in discussion and decision-making regarding matters of the council including budget
- Led youth member team planning for the Dream Big project, and older scout retention initiatives Interacted with a wide range of accomplished Board members
- Contributed to decision-making processes impacting over 29,000 Girl Scouts in the central Ohio region

LEADERSHIP & COMMUNITY DEVELOPMENT

Wells Fargo Affordable Housing Innovation Case Competition – *MAP Phase 2 Fellow* | Remote

02/2025 – Present

Selected Case Experience:

- *Delivering an agile transformation approach to introduce a more accessible housing system to the bank (ongoing)*
 - Collaborating with a team of high-performing athletes to introduce new processes that improve the housing experience for residents (i.e., enhanced service delivery) to create innovative pathways for upward mobility
 - Transforming our current state analysis into a final 2-page recommendation report to drive implementation of our strategy across the bank, communicating the value of our strategy through a pitch deck/final presentation
 - Creating a roadmap to visually represent the team's multi-year strategy to ~5 stakeholders at Wells Fargo, demonstrating my growing understanding of workforce development & homeownership pathways in 2 slides

The Cornell Traditional Fellowship – *Fellow* | Ithaca, New York

08/2024 – Present

- Selected as a top student to participate in an activity for outstanding commitment to community service and work
- Dedicating 100+ hours of service including community service and campus service, positively impacting local organizations + campus initiatives
- Engaging in leadership and service initiatives to improve the community and school environment

Cornell Varsity Track & Field – *Athlete* | Ithaca, New York

08/2024 – Present

- Dedicating 20 hours per week to improving athletic performance in high jump and representing Cornell University in Ivy League and NCAA competitions
- Placed third place in the 2024 Ohio State Meet in the high jump with an overall personal record of 5'8"
- Balancing rigorous academics with athletic commitments, showcasing strong time management and dedication

Cornell's The Wardrobe – *Operations member* | Ithaca, New York

09/2024 – Present

- Streamlining inventory management processes, ensuring an efficient and organized system to provide professional attire to students.
- Assisting in planning and executing events, promoting accessibility to career resources, and enhancing student engagement.
- Collaborating with team members to maintain operations and improve outreach efforts, fostering a supportive and inclusive environment.

Mock Trial – *Witness Captain and President* | Dublin, Ohio

10/2020 – 05/2024

- Led a team of 30 members in preparing and presenting legal cases, fostering skills in public speaking, critical thinking, and teamwork
- Competed in mock trials as a witness, facing district, regional, and state teams, enhancing trial performance and strategic thinking
- Won the Best Witness award – 2022, 2023, 2024

Girl Up Club – *President* | Dublin, Ohio

08/2022 – 05/2024

- Empowered young girls to fight for equality in their daily lives. Educated members on current global issues impacting women and led discussions on what we can do to help
- Planned and conducted an event with five different speakers surrounding mental health and strategies for fostering resistance
- Fostered a collaborative and inclusive environment, mentoring club members and encouraging active participation in leadership

NON-TECHNICAL SKILLS & INTERESTS

- Interests: Social impact, politics, coaching, public speaking, traveling, biking, and crocheting

Valeriya Bondarenko

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EDUCATION

Columbia University – New York, NY

Bachelor of Science, Operations Research: Data Analytics | Minor in Applied Math and AI

Organizations: Columbia Quant Group, Columbia Women's Business Society, Athletics Finance Society

Relevant Coursework: Introduction to Python, Foundations of Data Science, Probability for Engineers, Linear Algebra, Ordinary Differential Equations

Certifications: Wall Street Prep: Accounting & Financial Statements

Expected Graduation: May 2028

Cumulative GPA: 3.30/4.0

TECHNICAL SKILLS

- **Programming & Data Analytics:** Python (Pandas, NumPy, Matplotlib), Jupyter Notebooks, Data Analysis & Visualization, Statistical Analysis using Python
- **Tools & Platforms:** Adobe Creative Suite, Colorado Time Systems, Divemeets
- **Technical Coursework & Skill Development:** Machine Learning Fundamentals, Statistical Modeling, Algorithmic Problem-Solving, SQL (learning), Java (learning)
- **Quantitative & Analytical Methods:** Quantitative Problem-Solving, Data-Driven Decision-Making, Analytical Modeling Frameworks

PROFESSIONAL EXPERIENCE

Guggenheim Securities

MAP Investment Banking Fellow

Remote

Sep 2025 – Dec 2025

Selected Transaction Experience

The RealReal (NASDAQ: REAL) — ~\$1.2B Implied Enterprise Value (*Luxury Resale / Consumer & Retail Investment Thesis Simulation*)

- Owned the Execution Phase of a live Consumer & Retail investment thesis on **The RealReal** by coordinating valuation, risk, and modeling workflows across 15+ execution deliverables, translating complex financials into banker-ready materials suitable for senior-level review
- Built and stress-tested full valuation analyses (DCF, public comps, precedents) by flexing ~14% resale CAGR, 15–20% AOV uplift, and margin inflection scenarios, driving convergence around a defensible ~\$1.2B implied enterprise value under base and downside cases
- Constructed simplified IS, BS, and CFS projections over a 5-year horizon, benchmarking REAL against peers (Farfetch, ThredUp, Poshmark) and precedent transactions to surface insights on leverage normalization, operating inflection, and valuation floor durability
- Packaged execution outputs into ~5 valuation and risk slides quantifying sensitivities across GMV growth, authentication costs, and macro demand, earning positive feedback from Guggenheim analysts Grace Gozdecki and Payton Ahola for analytical rigor, judgment, and poise under Q&A

DiveLab

Assistant Coach

Novato, CA

Mar 2021 – Aug 2025

- Collaborated with USA Diving leadership across 3 major meet tiers (Regionals 12, Zones E, USA Nationals), supporting operations over 4+ competitive seasons and ensuring consistent execution standards across multi-day, high-stakes competitions
- Managed competition logistics for 150+ divers per meet, overseeing announcing, real-time results tracking, and live data synchronization across multiple event sessions, improving scoring accuracy, communication flow, and on-deck coordination under time pressure
- Assisted the head coach by running 10+ weekly practices and training 20–30 divers across beginner to elite levels, delivering technical feedback that improved form consistency, competitive confidence, and athlete readiness across practice and meet environments
- Provided inclusive support to dozens of athletes and families, working closely with children with learning disabilities and mentoring 1 foster-system athlete through academic and competitive transitions, while proactively supporting enrollment and parent communication to sustain program growth

EXTRACURRICULARS

Student Athlete Advisory Committee (SAAC)

Diving Community Representative

New York, NY

Sep 2025 – Present

- Represent Columbia's diving program on the Student-Athlete Advisory Committee by participating in cross-department meetings with athletics leadership, facilitating structured feedback loops that elevate athlete voice, inclusivity, and engagement across varsity teams
- Lead community-impact initiatives connecting student-athletes with NYC-based service opportunities, including Team IMPACT partnerships, strengthening athlete involvement in service while promoting well-being, representation, and positive campus-community relationships

Columbia University Swimming & Diving Team

Division I Varsity Diver

New York, NY

Aug 2024 – Present

- Compete as an NCAA Division I Ivy League varsity diver while balancing a rigorous academic course load in Industrial Engineering and Operations Research, developing discipline, time management, and execution under sustained performance pressure
- Collaborate with coaches and teammates to drive high-performance training standards while fostering team culture through mentorship of underclassmen, community outreach, and participation in department-wide student-athlete leadership initiatives

Private Tutoring

Mathematics Tutor

Larkspur, CA

May 2023 – Aug 2023

- Provided affordable, outcomes-focused math tutoring for high school students, prioritizing accessibility and individualized instruction to drive academic improvement and build confidence in core quantitative skills
- Designed and delivered algebra and geometry instruction using pattern recognition, visual problem-solving, and custom simulations, helping one student improve from failing to a B and another from C/D to B+/A-, reinforcing mastery and long-term retention

ADDITIONAL SKILLS & INTERESTS

Skills and Language(s): Russian Bilingual Fluency, Elementary Spanish Fluency, Graphic Design, Pattern Recognition

Interests: Human-centered AI, Ethical Machine Learning, Research, Sustainability, Finance, Media and Cultural Analysis, Writing, Illustration, Fashion

VANESSA Z. ZHANG

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EDUCATION

Harvard University – Cambridge, MA

GPA: 4.0/4.0

B.A. in Economics | Minor in Applied Mathematics | SAT: 1550

Anticipated Graduation: May 2028

- **Accomplishments:** John Harvard Scholar, Women's Golf Team, Behavioral Strategy Group, Institute of Politics Environmental Action Coalition
- **Relevant Courses:** Multivariable Calculus, Comparative Politics, Linear Algebra, Python Programming, Microeconomics, Probability

PROFESSIONAL EXPERIENCE

MAP x Bank of America – *Winter Investments Fellow* | Remote

Nov 2025 – Present

- Selected as 1 of 20 NCAA athletes nationwide (10% acceptance rate from 200+ applicants) for a 10-week investment banking fellowship sponsored by Bank of America
- Deliver 10+ weekly assignments covering accounting, valuation, and transaction analysis, maintaining a 98% composite performance score and perfect submission record
- Expected to collaborate on a five-analyst project team, owning delivery of 20+ analytical outputs during the project phase to ensure 100% on-time completion and client-ready quality

HarvestStat – *Research Assistant* | Cambridge, MA

Nov 2025 – Present

- Synthesize official government publications, peer-reviewed academic papers, and advanced querying to create comprehensive reports of agricultural statistical methodology in South and Southeast Asia
- Executed a deep analysis of India's crop forecasting system, establishing a benchmark case study for understanding four key agricultural metrics (area planted, area harvested, production, yield)

Behavioral Strategy Group – *Consultant Analyst* | Cambridge, MA

Jan 2025 – Present

- Conduct comprehensive market and competitive analysis for Fortune 500 companies to assess Gen Z consumer behavior and drive increases in customer engagement and in-store visit times
- Analyze consumer demographics and behavioral data to develop 10+ actionable go-to-market strategies that improved client positioning, boosted conversion rates, and increased foot traffic and sales volume
- Identify emerging Gen Z trends, such as self-care through cooking and premium snacking, to inform time-sensitive client initiatives (e.g., interactive pop-ups, limited drops), accelerating speed to market and competitive advantage

Canadian Student Debating Federation – *Team Canada Debater* | Canada

Aug 2023 – July 2024

- Selected from hundreds of applicants to join Team Canada as one of the country's 12 best high school debaters
- Trained 5+ hours weekly, conducted research, and represented the country at international debate tournaments, consistently placing among top 1.5% of speakers

LEADERSHIP & COMMUNITY DEVELOPMENT

Harvard University NCAA Golf Team – *Ivy League Champion, Leslie E. Greis '80 MVP Award* | Cambridge, MA

Sep 2024 – Present

- Compete at the NCAA Division I level, performing at a high level both individually and as a team
- Train rigorously on and off the course, dedicating 30+ hours/week to refining short, long and mental game strategies
- Maintain high academic standards while balancing the demands of collegiate athletics, demonstrating efficient prioritization and discipline in both academics and athletics

Cambridge School Volunteers – *Volunteer Tutor* | Cambridge, MA

Nov 2025 – Present

- Identify knowledge gaps in students' math and English foundations and create targeted exercises to address them, improving their grades by at least one letter grade
- Foster strong tutor-student relationships built on trust and respect, leading to consistent increases in engagement and participation

Crofton House School – *Assistant Head Prefect* | Vancouver, BC

Sep 2023 – June 2024

- Spearheaded and ran the first-ever Student Leadership Symposium in the Lower Mainland
- Chaired and led Student Council meetings by crafting agendas, action plans, proposals and providing follow ups to meetings

ADDITIONAL SKILLS & INTERESTS

- **Skills and Languages:** Working Proficiency in French, Basic Skills in Mandarin, Proficiency in Python and Google Suite
- **Programs:** 2025 Goldman Sachs Virtual Insights Series, UNCC Program on Gender Equality and Human Rights in Climate Action
- **Interests:** Journaling, Yoga, Debating

Victor L. Dang

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EDUCATION

University of Pennsylvania – Philadelphia, PA

B.S.E., Mechanical Engineering and Applied Mechanics | Minor in Statistics and Data Science | ACT: 35/36

Expected Graduation: May 2028

Cumulative GPA: 3.93/4.0

Activities: Penn Electric Racing, Penn Assistive Devices and Prosthetic Technologies, Wharton Undergraduate Aerospace Club Research Sustainability Innovation Committee, Wharton Statistics Society Academic Journal Committee, Penn Athletics Wharton Leadership Academy, American Society of Mechanical Engineers, D1 Varsity Swim and Dive Team

Relevant Coursework: Linear Algebra/Ordinary Differential Equations, Machine Design and Manufacturing, Partial Differential Equations, Probability, Scientific Computing, Statics + Strength of Materials, Statistical Inference, Thermal-Fluids Engineering, Wall Street Prep Accounting/Financial Statements

PROFESSIONAL EXPERIENCE

Penn Electric Racing FSAE

Chassis/Driver Interface Subteam Member

Philadelphia, PA

Sep 2024 – Present

- Designed and built an original testing rig to quantify lateral chassis deformation under simulated centripetal cornering loads, achieving 0.001-inch measurement precision to enable data-driven structural tradeoff analysis and performance-informed engineering decisions
- Optimized the driver headrest mounting system through iterative design analysis and stress validation, delivering a ~15% mass reduction with no loss in safety factor to balance performance gains, safety requirements, and risk management discipline
- Redesigned the driver dashboard console from scratch, re-evaluating component layout, materials, and integration to reduce total system mass by 25%+ while improving driver usability, ergonomics, and operational efficiency

Dexterity Inc.

Product Operations Intern

Redwood City, CA

May 2025 - Aug 2025

- Consolidated and standardized ~100 error codes and system warnings across multiple autonomous robotics subsystems, improving technical clarity, issue triage speed, and cross-functional communication between engineering and operations teams
- Authored ~50 pages of installation procedures and bills of materials while supporting on-site hardware assembly of a package singulation cell, strengthening process documentation, operational readiness, and execution reliability

Stanford University School of Medicine | Valdez Lab

Intern

Palo Alto

Sep 2023 – June 2024

- Designed and produced ~30 surgical training models by CAD modeling and 3D-printing plastic casting molds, addressing educational gaps across medical programs in Peru and Colombia to improve access to low-cost, scalable surgical education tools

EXTRACURRICULARS

University of Pennsylvania Swimming & Diving

Varsity Athlete

Philadelphia, PA

Aug 2024 – Present

- Commit ~20 hours/week to D1 training, competition & travel while maintaining a full academic course load under sustained performance pressure
- Serve as primary liaison for 10+ dive athletes, coordinating communication between coaches and athletic administration to resolve issues efficiently

Guggenheim Securities

MAP Investment Banking Fellow, Team Captain

Remote

Sep 2025 – Dec 2025

Selected Transaction Experience

Vuori — ~\$5.5B Implied Enterprise Value (Consumer & Retail Acquisition Simulation)

- Selected as 1 of 6 Team Captains out of 78 top athletes (~8%) to lead the Initiation Phase, recommending **Vuori** as a strategic acquisition target in a live C&R case, framing the problem statement, acquisition rationale & value-creation objectives to guide 5-year financial analysis/diligence workflows
- Owned development of a 15-slide client-ready PowerPoint and 7 DDQ responses, synthesizing market trends, company positioning, financial assumptions, and transaction risks to drive analyst-level conviction, defensible recommendations, and confident decision-making under live evaluation
- Built and reviewed valuation analyses including DCF, public comparables, and precedent transactions, stress-testing 20–25% revenue CAGR, ~26–29% EBITDA margins, and downside cases to support a convergent ~\$5.5B enterprise value range under multiple scenarios
- Presented live recommendations and DDQ responses to Guggenheim analysts **Grace Gozdecki** and **Payton Ahola**, addressing execution risk, margin pressure, and discretionary demand sensitivity to demonstrate clarity of thought, professional communication, and deal-process maturity

Gunn Robotics Team

Pneumatic Systems Lead, Machine Trainer

Palo Alto, CA

Aug 2022 – May 2024

- Led the pneumatics subgroup by designing and fabricating 10+ pneumatic actuation mechanisms, supporting rapid prototyping workflows that contributed to the team's first World Championship-qualifying robot in 10 years
- Planned and executed quantitative performance experiments to evaluate ~15 competing mechanism concepts, narrowing designs to 3 final selections based on measured efficiency, reliability, and competitive advantage
- Trained and coached 50+ underclassmen in the safe and productive use of heavy machining equipment including precision milling and lathing, improving shop throughput, build quality, and operational discipline

The Oracle

Lead News Editor

Palo Alto, CA

Aug 2022 – May 2024

- Led news production as Lead News Editor, reporting ~20 original stories, editing 40+ articles for factual accuracy and clarity, and mentoring 7 reporters (100% promoted to editors) to strengthen publication quality, credibility, and leadership continuity under tight deadlines

Menlo Circus Club

Youth Diving Instructor

Atherton, CA

July 2022 – July 2023

- Coached youth springboard divers through 3 practices per week, designing competition-focused training plans to prepare athletes for inter-club meets and improve technical execution, confidence, and performance consistency

SKILLS & INTERESTS

Skills: SolidWorks · Project leadership · Mechanism Design · Rapid Prototyping · Finite Element Analysis · Data Analysis in Python · R · Fabrication by CNC and Manual Milling · Technical Writing · Adobe Creative Cloud · Public Speaking

Interests: Hackathons · Sports Analytics · Competitive Speech/Debate · Video Production · Creative Writing · Technical Poetry