

Please check where appropriate regarding your company's present payment situation:

- Always pay our bills on time
- Usually pay our bills on time
- Pay our bills late, but our suppliers & vendors are satisfied
- Pay our bills late, our suppliers & vendors are not satisfied

Our oldest bill has an invoice date of: ___ / ___ / ___
 The average days from the invoice date we pay is: _____

We rate our credit as: Very Good Good Fair Poor

Please check where appropriate regarding your company's present financial condition:

- Excellent condition (no problems now, none expected)
- Good condition (minor problems now, no change expected)
- Marginal condition (cash flow problems, no change expected)
- Poor condition (cash flow problems, unfavorable outlook)
- Sales are increasing significantly
- Sales are increasing moderately
- Sales are flat
- Sales are decreasing moderately
- Sales are decreasing significantly
- Profitable last full year
- Unprofitable last full year
- Profitable current year-to-date
- Unprofitable current year-to-date

Please check the appropriate answers:

- | | | |
|------------------------------|-----------------------------|--|
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Has your company ever been in bankruptcy? |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Has your company ever been sued for alleged non-payment of money owed? |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Is your company presently being threatened with legal action over alleged non-payment of money owed? |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Is your company presently being sued over other matters besides the alleged non-payment of money owed? |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Has your company been required to pay any suppliers or vendors on a C.O.D. or prepayment basis during the past year? |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Is your company presently being required to pay any suppliers or vendors on a C.O.D. or prepayment basis? |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Has your company been in default on any loan agreement with a bank or other lender during the past year? |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Is your company presently in default under any loan agreement with a bank or other lender? |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Have the principals of your company ever been in bankruptcy? |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | Have the principals of your company ever been convicted of a crime? |

If you have checked YES to any question(s) above, please explain:
