

2019 AUTONOMOUS SALES ACTIVITIES AND TRADE SHOW CALENDAR

DATE	TYPE	EVENT	LOCATION	TARGET MARKET
Jan 7th	Event	New Year Celebration	Los Angeles	VIP Travel Agents / Clients - event may be a show, sporting event, high-end dinner/tbd
Jan 7-9	Blitz	Sales Calls	LA/OC	Sales Calls and Evening reception
Feb / Mar	Event	Agency Event/Tabletop	Phoenix Area	Travel Agents Leisure, Group, Corporate (will be held at CIVANA Carefree - new Wellness Resort so good draw)
Feb / Mar	Blitz	Sales Calls	Phoenix Area	Travel Agents Leisure, Group, Corporate/ CWT Call Center
Feb 7-9	Tradeshow	CCRA Power Solutions	Washington DC	Network with CCRA's complete network of GDS and non-GDS agents at their annual conference in DC
28-Feb	TRADE SHOW	Tradeshow/Tabletop	Los Angeles	Entertainment and Corporate
Feb 26-28	Blitz	Tradeshow/Tabletop	Los Angeles	Entertainment and Corporate
Feb/Mar	City Hub	Blitz and Evening Event	**Miami Area	Corporate Travel Agents / AMEX Hub Event
March 20-23	TRADE SHOW	LV Home Based Travel Expo	Las Vegas, NV	Tradeshow booth Participation
Mar/Apr	Tradeshow	AMEX Exchange East	TBD	based on 2018 pattern - should be held in Q1/Q2 - representation opportunity
April 7-9	SUMMIT	ACTE Global Summit	Chicago	Networking opportunity / must have badge - potential to have a booth if hotel interest
April 9 - 10	Blitz	Chicago	Chicago	Sales calls & Call center visits - AMEX HUB Event
April 15-17	Tradeshow	GBTA Canada	Toronto	Top Travel Managers from Canada's corporate travel base. Booth space available for hotel participation. www.GBTA.org
Apr/May	SALES BLITZ	NYC Sales Blitz	New York, NY	Corporate Travel Agents
Apr/May	Event	NYC Client Event / Theatrical Night / Event	NY/NJ	Corporate Travel Managers - Dinner and Event
April 29-May 1	Blitz	Sales Blitz	Vancouver	All Markets
	Blitz	Sales Blitz	Vancouver	Entertainment and Corporate
May	TRADE SHOW	TLG Conference	New York, NY	Exhibition opportunity with the entire TLG network corporate and Entertainment / table allows for 3 participants
May/June	Blitz / Call Center	Call Center / Blitz	**Texas	SATO call center in San Antonio, AMEX Hub event San Antonio and Dallas / Sales calls San Antonio & Dallas
June 1-5	Tradeshow	IPW	Anaheim	AH is considering going to do business development and learn about International Travel opportunities at PowWow
June	TRADE SHOW	LE Miami	Miami Area	AH may attend with one of properties - hotels should attend on own / AH will represent entire collection
June	Evening Event	American Express Partner Experience	Location TBD	if AMEX Elite with Sabre can Participate for shared cost of event
June 18-22	TRADE SHOW	Pow Wow	Anaheim, CA	AH may attend with one of properties - hotels should attend on own / AH will represent entire collection
July	City Hub	Blitz and Evening Event	London	Corporate & Leisure / Call Center visit for CWT Preferred / AMEX Preferred
July	TRADE SHOW	AMEX Exchange West	TBD	based on 2018 pattern - should be held in Summer on west coast - representation opportunity
Aug 3-7	TRADE SHOW	GBTA	Chicago	Top Travel Managers from the world's leading corporations along with major Consortia's. 20 x 20 BT Advantage Booth showcasing collection hotels. www.GBTA.org
Sep	Evening Event	American Express Partner Experience	Location TBD	if AMEX Elite with Sabre can Participate for shared cost of event
Sept	TRADE SHOW	Home Based Travel Agent Forum	TBD	Home Based agents - mostly leisure but some corporate and smerf group / great for hotels near cruise ports
3-Oct	Event	Agency Event/Tabletop	New York, NY	Corporate/Entertainment

Oct 1-3	NY Week	Sales Blitz	NY/NJ	Entertainment and Corporate
Nov	Blitz/Event	Mini-tradeshow/recpetion	Nashville	Music Industry / Corporate & Leisure Agents
Nov 5-7	TRADE SHOW	World Travel Market*	London	Corporate/Leisure
Dec	Event	So. Cal Holiday Party	Los Angeles	Corporate/Entertainment
Dec	Blitz	Los Angeles Area	Los Angeles / OC	Corporate/Leisure
Other	Roadshow	Washington DC		**Will plan on these cities based on Hotel Interest
	Roadshow	Houston and/or Dallas		
	Roadshow	Midwest (St Louis, Philly, Indianapolis)		
	Roadshow	upper West Coast - San Fran Portland & Seattle		
	Call Centers	SATO, CWT, BCD		Visits are subject to space and properties must be preferred.

NOTES:

AH reserves the right to cancel any activity if not enough hotels participate to cover the cost of budgeted events. AH will confirm in writing if a show is 100% occurring so please verify before booking travel.

*Some shows where noted, require participation for AH to attend. Please inquire if you are interested in any shows. No obligation until registration is signed.

**Location subject to change as 2019 call center visits not yet approved/committed

***Some representation opportunities will only occur if enough participation for AH to attend.