

JESSICA HATCHETT, MBA

SALES PERFORMANCE & STATISTICS

PORTFOLIO

A visual summary of quantified sales, prospecting, conversion, customer experience, and transaction results documented in the resume.

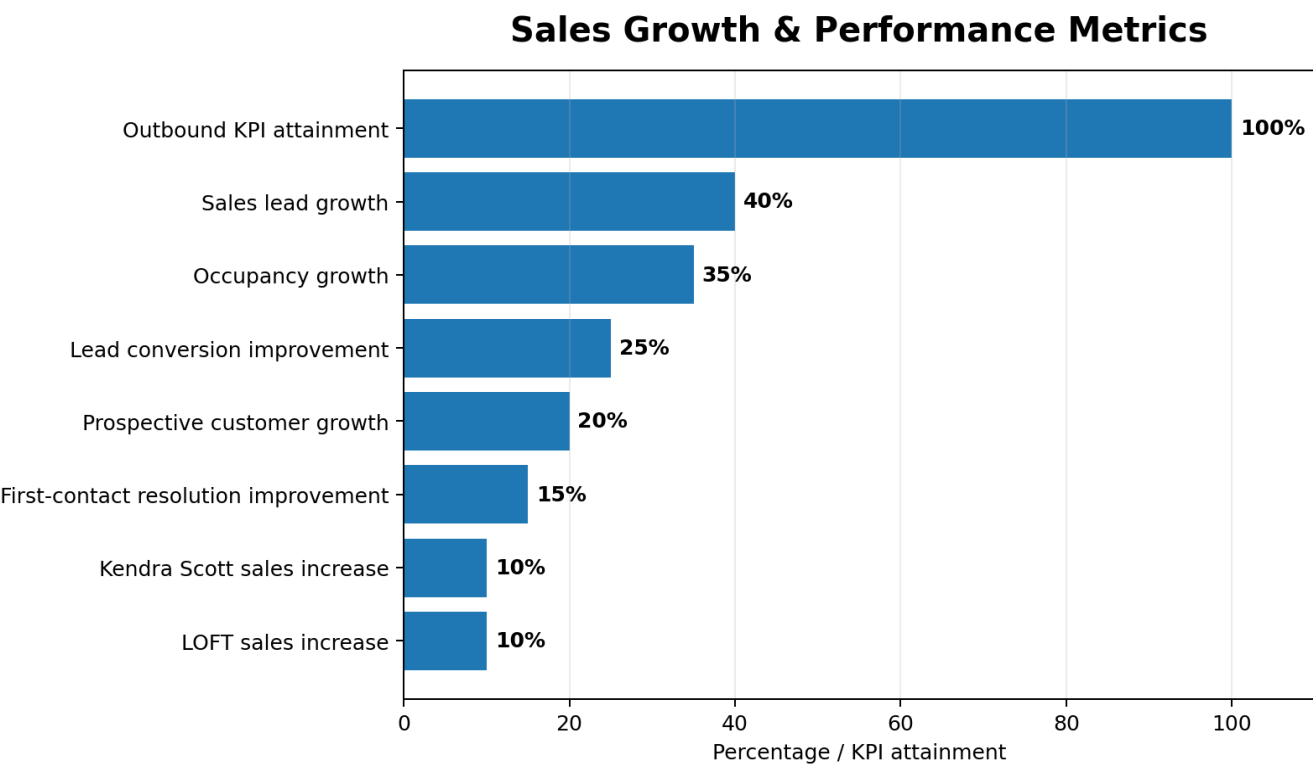
100% Outbound KPI attainment	40% Growth in sales leads	20%+ Tesla sales conversion
99% Personal CSAT	50+ Daily B2B prospects	\$6M Transactions up to

Executive snapshot: The resume documents strong performance across B2B technology prospecting, consultative sales, customer experience, and full-cycle selling. Highlights include top-performing Tesla sales volume in Q2 and Q3 2025, 100% outbound KPI attainment at NinjaOne, 40% sales-lead growth, and real estate transactions valued up to \$6M.

Note: Figures containing a '+' in the resume are presented as minimum documented values; charts do not infer results beyond the resume.

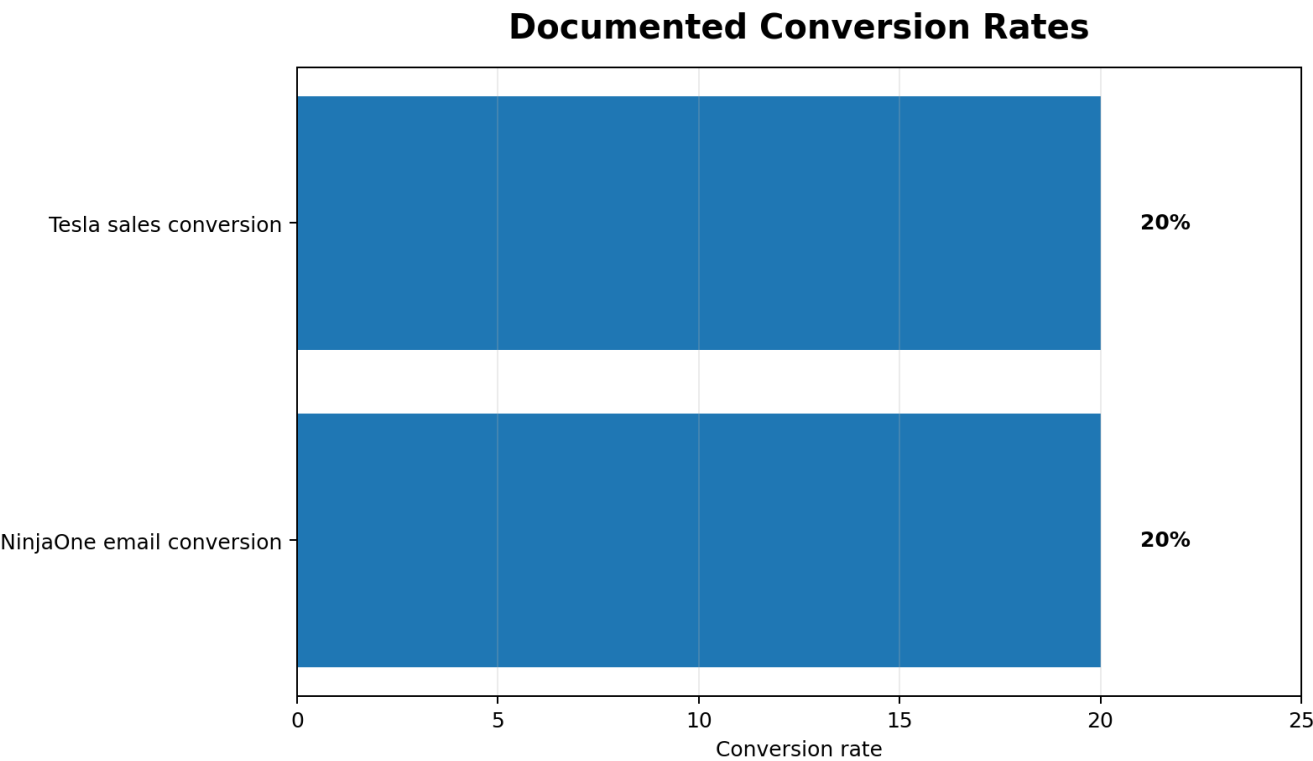
1. Growth & Performance

Shows quantified improvements and KPI attainment across technology sales, retail leadership, consulting, and customer experience roles.



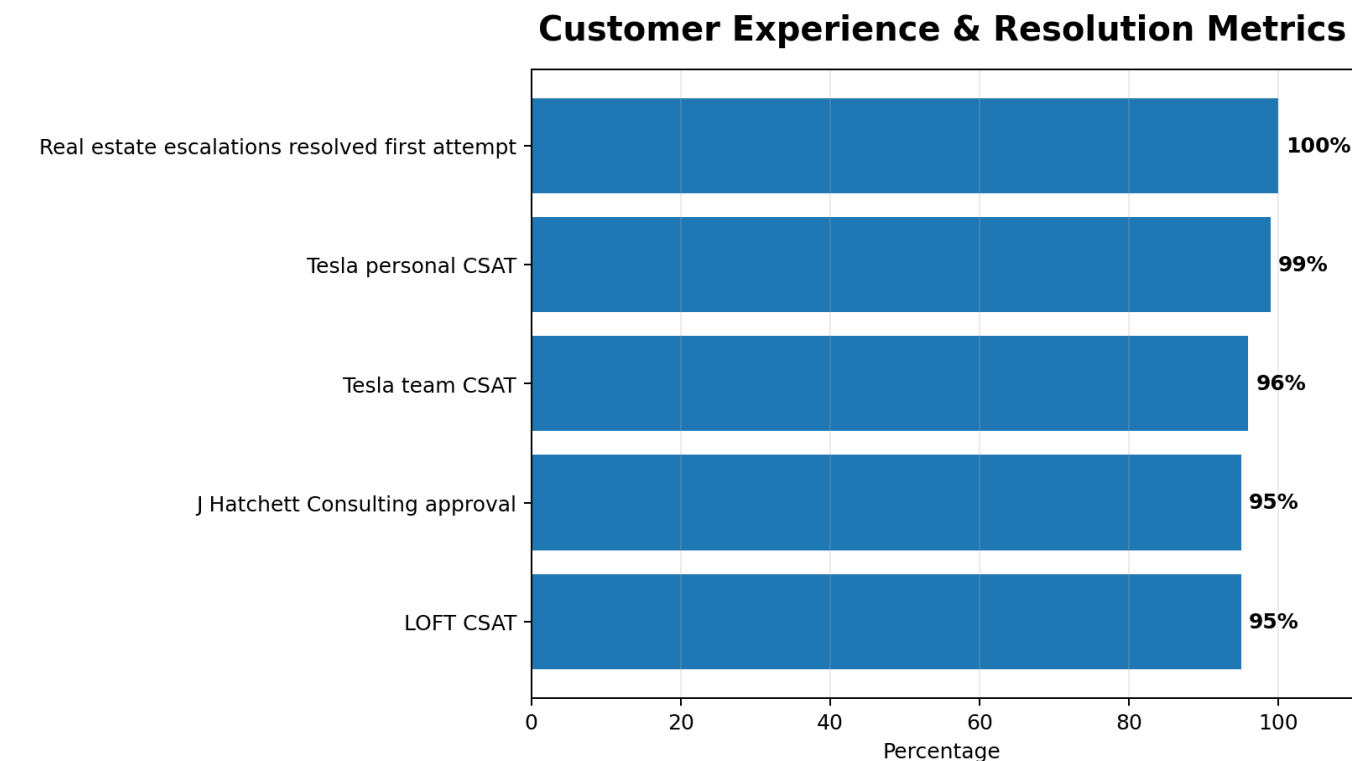
2. Conversion Performance

Both Tesla and NinjaOne document conversion performance at 20% or higher / 20%, respectively.



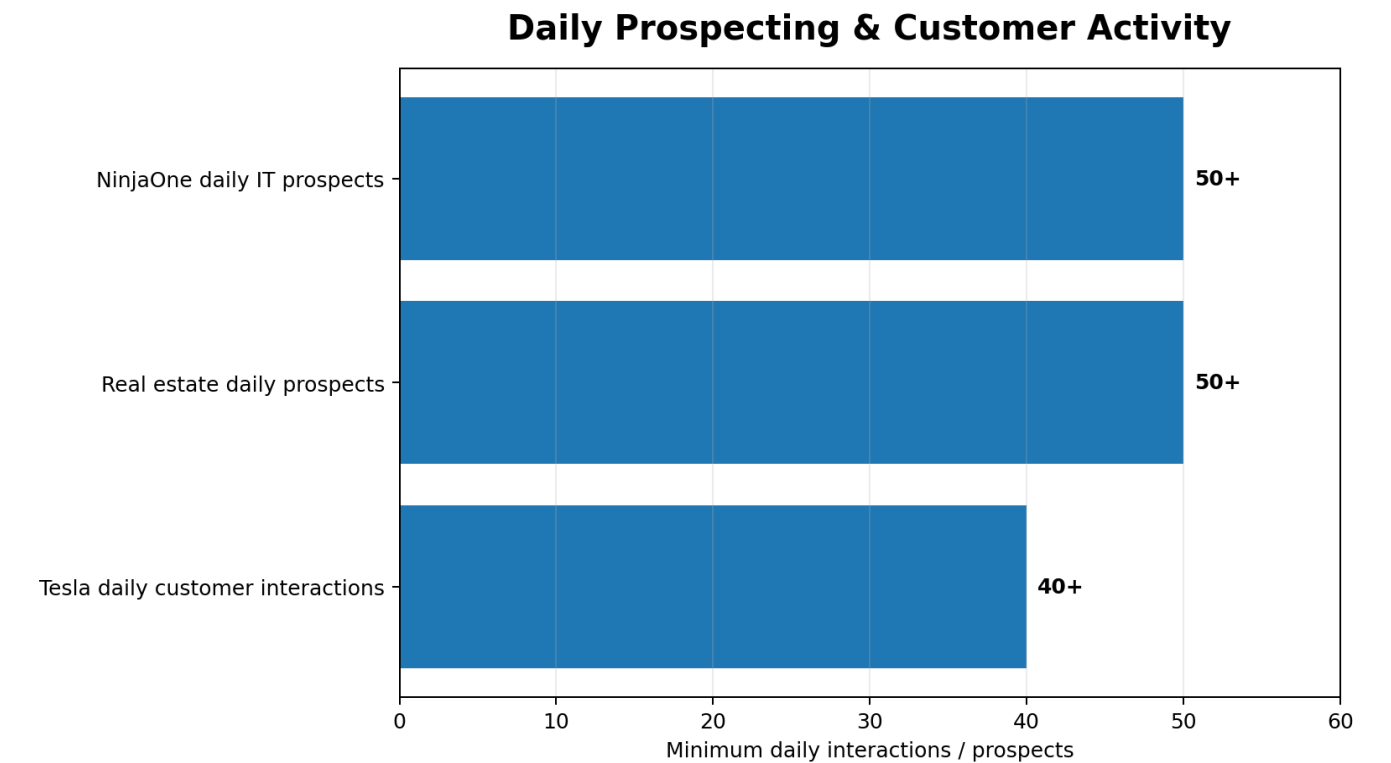
3. Customer Experience

Customer-facing roles consistently document 95%-100% satisfaction, approval, or first-attempt resolution metrics.



4. Prospecting & Sales Activity

The resume demonstrates sustained high-volume activity: 40+ Tesla customer interactions daily and 50+ daily prospects in both NinjaOne and real estate sales.



5. Sales Metrics by Role

A recruiter-ready reference table of the measurable outcomes documented in the resume.

Role / Company	Documented sales statistics
Tesla - Advisor III	Top-performing sales volume (Q2 & Q3 2025); 20%+ conversion; 40+ daily interactions; 99% personal CSAT; 96% team CSAT
NinjaOne - SDR	40% sales-lead growth; 50+ daily IT prospects; 20% email conversion; 20% prospective-customer growth; 100% KPI attainment; 25% lead-conversion improvement
Kendra Scott - Assistant Store Manager	50+ sales employees led; 10% increase in sales
LOFT - Assistant Store Manager	10% sales increase; 15% first-contact-resolution improvement; 95% CSAT
J Hatchett Consulting - Founder	35% occupancy increase; 95%+ approval ratings
Real Estate Sales - Realtor	Transactions up to \$6M; 50+ daily prospects; 100% of escalated issues resolved on first attempt

Suggested use: This portfolio can accompany your resume, Upwork profile, LinkedIn outreach, or interview preparation to make your quantified sales results easy to scan.

Source: Jessica Hatchett resume supplied by the user. No metrics were added beyond those stated in the resume.