

Paul Monroe Mielke III

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Professional Summary

Accomplished REALTOR & RENOVATION EXPERT at REAL BROKER LLC with over 600 homes sold and 150+ renovations managed.

Skills

- Property Marketing
- Cash offers
- Project management and home renovation
- Portfolio building
- Buyer and seller representation

Experience

REALTOR & RENOVATION EXPERT November 2023 - Current
HOUSESBYPAUL LLC, Phoenix, AZ

- Showed properties to clients upon request to accommodate customers' schedules and close deals.
- Negotiated contracts, obtained favorable terms for clients and smoothed property transactions.
- Coordinated repairs and renovations to help clients gain equity in their home
- managed the rehab of "FLIP" homes for investors for a share of profit. Including the rehab, marketing and sale of homes.

CABLE TV HOST January 2021 - April 2022
"FLIPPING DOWN SOUTH" on A&E/HULU, Birmingham , AL

- FLIPPED HOMES ON TV
- Promoted the show through various real estate and media outlets
- Worked with producers to make show as educational as possible

Founder/Operator September 2019 - September 2023
MONROE PARK PROPERTIES, Birmingham , AL

- Flipped/ remodeled 150+ homes
- Worked with cash investors to help them find profitable deals
- Represented home owners bringing them fair "as is" cash offers
- Managed business finances, keeping operations on sound financial footing with careful supervision.
- Completed marketing and operations setup, determining brand persona and establishing workspace.
- Set initial vision for company and stayed involved in day-to-day operations.
- Planned events to boost community engagement and connect with local media for coverage.

FOUNDER/TEAM LEAD September 2019 - May 2022
"THE APOLLO GROUP", Blrmingham, AL

- Helped over 500 families find their dream home

- Managed team of administrators and 10+ agents
- Managed business finances, keeping operations on sound financial footing with careful supervision.
- Set initial vision for company and stayed involved in day-to-day operations.
- Hosted meetings to answer questions and build morale.
- Identified resources to establish and execute business venture.

Realtor
BRIK REALTY, Birmingham , AL

December 2016 - August 2019

Property Manager
HWB Properties, Prattville , AL

December 2015 - December 2016

- Adhered to all applicable federal laws, rules, and regulations relating to rental agreements, tenant rights, and maintenance issues.
- Conducted unit move-out inspections to identify necessary repairs and record damages.
- Managed all property records, including tenant files, financial accounts, and maintenance histories.
- Handled operational oversight for properties, setting budgets and supervising office staff.

Realtor
REMAX, Prattville , AL

December 2015 - December 2016

- Organized workload, prioritized tasks and delegated work to manage high sales volumes and customer relations.
- Coordinated sales processes to complete property transactions.
- Utilized strong negotiation skills and expert real-estate knowledge to obtain favorable sales prices.
- Researched and advised clients on low-investment options with high sales potential to move properties quickly.
- Helped investors find rentals and grow their portfolios

Awards

- Birmingham business journal 30 under 30 winner
- Several speaking awards at national conferences
- President of Young Professionals in real estate (Birmingham 2019)
- Vice president of Young Professionals in real estate (Birmingham 2018)