LAWTON BUILDING AND LOAN
Commercial Real Estate Finance

Lawton Building and Loan - Comprehensive Client Intake Form

1. Borrower & Business Information

Full Name of Borrower/Guarantor: ____________________

Estimated Credit Score: ________________________________

Home Address: ___________________________________

Social Security Number: _______________________________

Date of Birth: _____________________________________

Profession / Years: ____________________________________

Citizenship: ______________________________________

Business Name: _____________________________________

Business Type: ____________________________________

EIN Number: ____

Date Business Started: ____________________________

Years Self-Employed: __________________________________

Liquid Assets: _____________________________________

Monthly Deposits: _____________________________________

Schedule of Real Estate Owned Attached: ____

2. Loan & Property Details

Loan Type: ______________________________________

Requested Loan Amount: _______________________________

Subject Property Address: ____

Property Type: ____________________________________

Title Held In: ____

Owner Occupied or Investment: _______________________

Units (Total/Occupied): _________________________________

If Owner-Occ: Type of Business: _____________________

If Investment: Annual Rent: ______________________________

Property Taxes: ___________________________________

Insurance: ____

Utilities: ____

Purchase Price & Date: ________________________________

Current Mortgage Balance: __________________________

ARV / Value After Rehab: ______________________________

Rehab Needed?: __________________________________

Budget / Plans / Specs: ________________________________

Ground-Up Construction?: ___________________________

Refinance or Cash Out?: _______________________________

Rental Strategy: ___________________________________

DSCR Ratio: ____

SBA Eligible?: _____________________________________

Use of Funds (If Cash-Out): ____________________________

3. Funding & Services

MCA Needed?: ____________________________________

Installment Loan Needed?: _____________________________

Fleet/Equipment Financing?: _________________________

SBA (Non-RE)?: _______________________________________

Invoice Factoring?: ____

Current Business or CRE Loans (List Lenders & Details):

4. Consulting & Tax Support

Proper Entity Structure in Place?: ____

Filed Business Taxes Last 3 Years? Who Prepares?: ____

Bookkeeper / Bookkeeping Software?: ____

CRM / Marketing System Used & Lead Source:

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Target Client Type?: ____

Do You Need Help Cutting Costs or Growing Profit?:

5. Credit & Legal

Bankruptcy Filed? When?: ______________________________ Any Judgments Filed?: ___________________________________

6. Loan Notes

Deal Summary, Income, Partners, Exit Strategy, etc.: