**Company: Levin Furniture & Mattress**

**Job Title: Sales Consultant**

**Location – 600 W. Main St. Mt. Pleasant, PA 15666**

**Posting/Description:**

***Now Hiring Sales Consultants - We’re hiring enthusiastic, energetic people today!***

***Earn More - We’ll guarantee your pay while you learn and build your business!***

***On average, Sales Consultants can earn $50,000 - $90,000+ annually!***

***We’re a family-owned company with a history of caring for our employees, customers and community!***

**Levin Furniture & Mattress Compensation and Benefits Program:**

* Generous Draw vs. Commission Structure – Commission up to 6% + Bonus Income
* Paid Training - Minimum guaranteed salary of $3,000/month for the first 120 days
* First-year Associate average earnings: $50,000+
* Average annual salary, up to $90,000+
* Top Performers can earn $100K+ annually
* Growth Opportunities – Levin’s loves to promote from within
* Great Benefits – Medical, Dental, Vision, Life & Disability, 401k, and PTO
* Generous Employee Discount
* Friendly, supportive Work Environment
* Beautiful Showroom with Top Brands & Trends

**Job Description/Duties:**

* Maximize excellent customer service and customer satisfaction.
* Meets and/or exceeds minimum sales standards and assigned sales goals.
* Prospects new customers through various networking and clienteling efforts.
* Completes all required initial and ongoing sales training programs and attends required store meetings.
* Communicates with all internal/external customers, clients, management and/or colleagues in a professional manner.
* Works independently and/or cooperatively with others as part of a team.

**Skills/Requirements:**

* Customer service experience (face-to-face preferred).
* Excellent and effective communication and listening skills.
* Willingness to learn and the ability to be trained/coached.
* Retail/Hospitality/Service industry experience preferred.
* Any sales, upselling, marketing, interior design experience and/or education preferred.
* Experience and/or proficiency with computerized-based systems and technologies; i.e. Windows, Microsoft Office, POS Systems, digital/mobile devices, etc.
* Education: High School Diploma and/or GED Equivalent and above.
* Flexibility/availability to work a retail hours/scheduling: includes evenings, weekends, holidays and/or special events.

**Disclosures:**

EOE M/F/V/D Drug-Free Workplace