

July 11, 2023

AuditOne LLP Q3 2023 Update:

I hope everyone had a great 4th of July!

The first half of 2023 is over. Little League is finally over also. I salute all the other coaches out there. Coaching requires a great deal of time and patience but is extremely rewarding. Both my kids had fun this year and made their All-Star teams. The team I managed won their division championship. That said, I am happy not to have any baseball practice for a few months.

As we gear up for the 3rd and 4th quarters, I would like to remind everyone that the third quarter is always the busiest quarter for AuditOne LLP and AuditOne LLC. Please be patient with our auditors and staff.

Penetration Testing

AuditOne LLP has been providing top-tier penetration testing services at cost-effective prices for over ten years. Our penetration testing represents a method of evaluating the security of a service provider's external systems by simulating an attack by a person with malicious intent. The process involves an active analysis of these systems for any weaknesses, technical flaws, or vulnerabilities. <http://auditonellp.com/insights-pen-testing>

SOC Risk Assessment

AuditOne has developed a SOC risk assessment methodology to address all the requirements of the AICPA. We offer this risk assessment as a service, or we can supply your company with the format to complete in house. <https://auditonellp.com/insights-risk-assess>

Security Questionnaires

Some of our clients receive dozens of security questionnaires on an annual basis. A SOC 2 report with a signed NDA, or a SOC 3 report can, and should replace many end customer security questionnaires. The following is a great example from our client Bitwarden of how they promote their SOC 2 and SOC 3 reports. <https://bitwarden.com/compliance/>

Client Referrals

The majority of AuditOne's new clients originate from client referrals. We offer account credits for referring new clients who sign an agreement. We will be offering an 8%, to a max of \$2,000, credit for every client referred. This credit will be included in your next audit proposal.

Audit Exceptions

Please review your SOC controls on an ongoing basis to ensure your processes are current and operating effectively. Use these quarterly newsletters as a reminder to review your controls.

Feel free to email or call me with your questions.

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