

**January 10, 2023**

**AuditOne LLP Q1 2023 Update:**

**Happy New Year Everyone!**

I hope everyone had a great holiday season. We at the Kluba house are getting ready for the upcoming little league season. Hopefully the rain will stop for a while to let the kids start practicing. I serve on the Board for the local little league and also manage a team.

There seems to be a great deal of uncertainty going into 2023. Inflation is still running high, companies are downsizing, and budgets are being watched more carefully. I have always believed our SOC 2 reports provide a competitive advantage to those companies who use the report as a sales tool. A SOC 3 report can also be provided in lieu of completing security questionnaires.

**Security Questionnaires**

Some of our clients receive dozens of security questionnaires on an annual basis. A SOC 2 report with a signed NDA, or a SOC 3 report can, and should replace many end customer security questionnaires. The following is a great example from our client Bitwarden on how they promote their SOC 2 and SOC 3 reports. <https://bitwarden.com/compliance/>

**Digitally Signed Reports**

Starting in 2023 we will be digitally signing all AuditOne LLP reports. Digital signatures provide data integrity and identity assurance. End reviewers of your SOC 2 reports will now know when exactly the report was issued by AuditOne LLP, and that there were no changes to the issued document. You will now notice a certified by AuditOne LLP blue bar when using Adobe Acrobat. Our signature is verified by the certificate company Entrust.

**Risk Assessments**

One of the challenges that many clients face while completing a SOC 2 engagement is addressing the risk assessment criteria specified by the AICPA. AuditOne has developed a risk assessment methodology to address all the requirements of the AICPA criteria. We offer this risk assessment as a service, or we can supply your company the format to complete in house.

<https://auditonellp.com/insights-risk-assess>

Feel free to email or call me with your questions.

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