



# Biosirus Inc.

### **Overview**

21 Amber Street, Unit 3 Markham, Ontario, L3R 4Z3 Canada

## **Focus**

Smart Energy Solutions Across Verticals

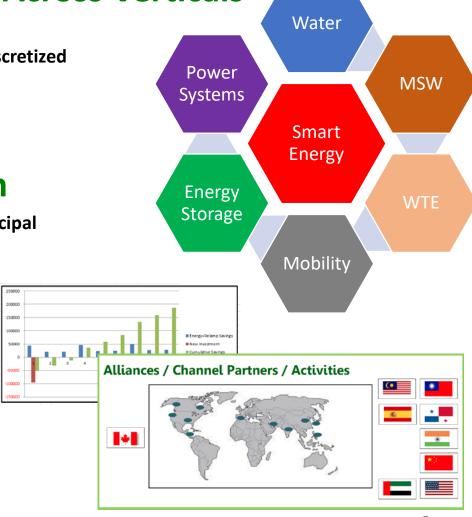
- Retrofit / Quick ROI (1-5 years)
- Architecture Small, Distributed & Discretized
- Energy Efficiency
- Eco-friendly Technologies

### Direct Market Approach

- Utilities, Industrial, Commercial, Municipal
- Advisory Services (Select Reseller)
- Problem Solving Technology Driven
- Shared Savings ESCO Models
- Delivery through local contractors

#### Partners

- Small Manufacturers
- EPC Contractors
- NGOs



## **Solutions**

### Themes

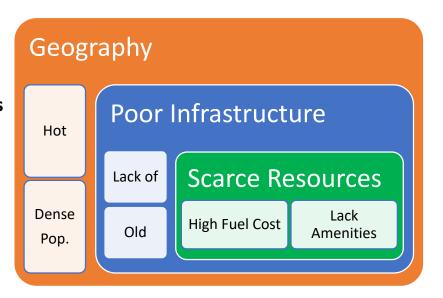
- Smart Grid, Smart Cities, Rural Energy Access
- Urban and Rural
- Applied R&D
- Technology Development
- Knowledge Transfer

#### Services

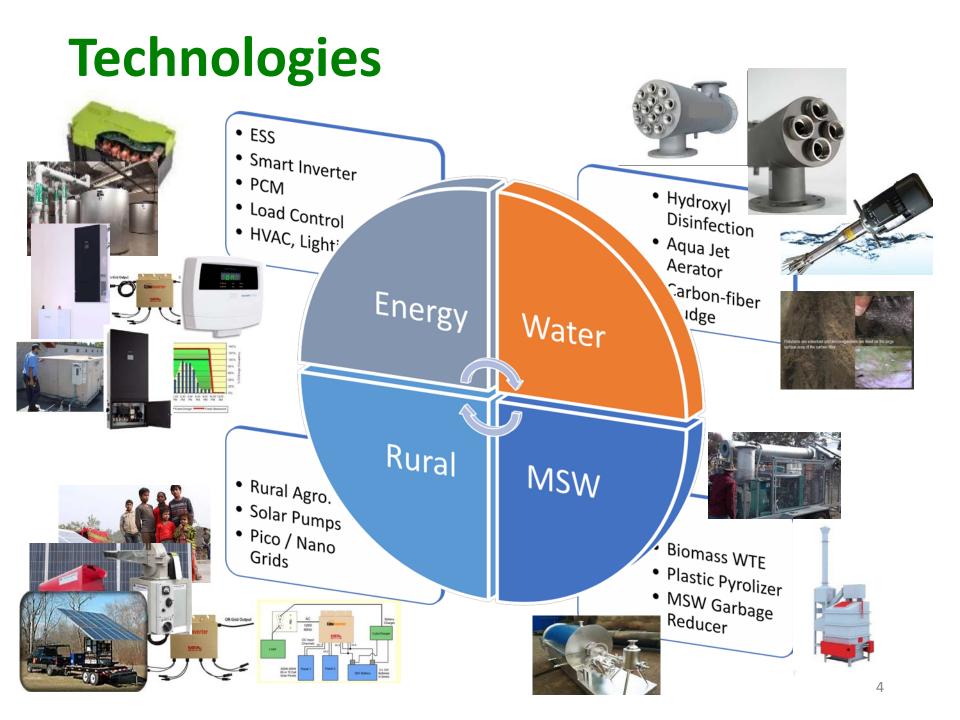
- Local/In-situ Retrofit Solutions
- Strategy, Roadmap, Rollout
- Deep Dive Analysis
- Solutions Architecture and Equipment selection

### Working Methods

- Work with Client's Staff/Service Providers
- Quick Handoffs (No Long Reports)
- Turnkey or Advisory Only







## **Benefits**

### Operations

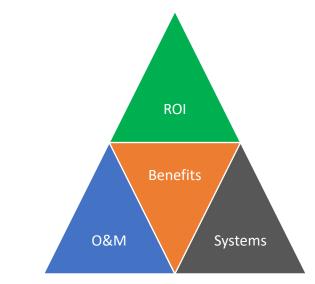
- Lower Energy Footprint Typical savings 15-35%
- Lower Demand Charges
- Lower O&M costs

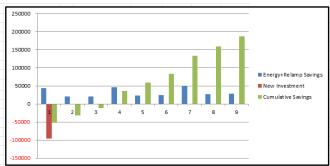
#### Financial

- Typical ROI 1-3 years
- Potential for ESCO Models Shared Savings

### Technology

- Eco-Friendly technologies
- Discretized (Scalability)
- Simple Systems







## Clientele



#### **Expert Advisory Assignments - Completed/In-Progress**

2021 2020 2019

Future Future • Smart Meter Telecom - Middle East
• EV Infrastructure - Kolkata, India

2018 2017 2014-2016

- Innovation Vison Report Canadian College
- Generation Maintenance Services -Middle East Utility
- Energy Storage Roadmap India
- Smart Grid Roadmap SAARC Countries
- EV Roadmap SAARC Countries
- EV Bus Technology Kolkata, India

- Implementation Plan Electrification of Public Transportation - City of Kolkata, India
- MOU Energy Center Panama University
- Product/Technology Development -North American and Asian companies

- R&D Support (Energy Systems) -Canadian University
- Low Voltage DC Systems Canadian Standards/Council
- Smart Grid Technologies Canadian Fed. Govt.
- Product/Technology Development -Canadian, USA and Asian Companies



## **Thank You**

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