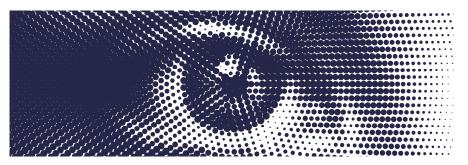




From Module to Market

Agenda



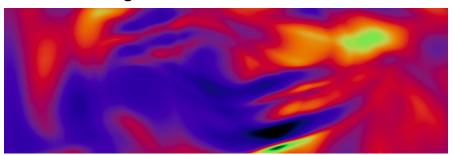
Requirements Capture



Mechanical Design



Electrical Design

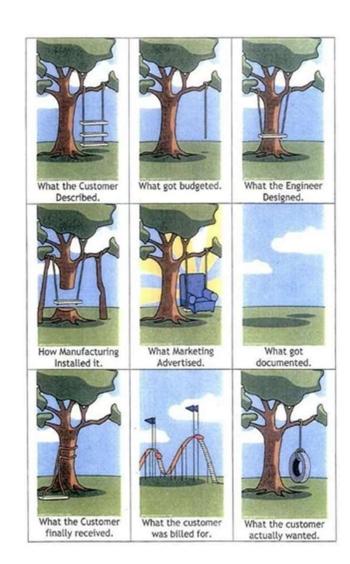


Thermal Design

Requirements Capture

Why Requirements Matter

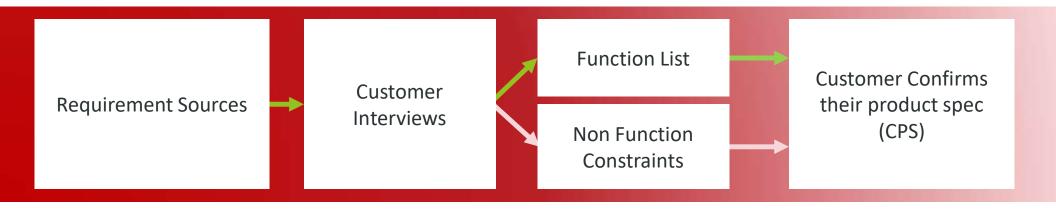
Most of design failures trace back to unclear requirements.



Why Requirements Matters

Functional/Non-Functional Requirements

- Functional Requirements
 - CPU/GPU performance targets
 - Supported I/O (USB, Ethernet, PCIe, CAN, GPIO)
 - Specific tasks to accomplish (AI inference, image processing, control logic)



Why Requirements Matter

Non Functional Requirements | Market Positioning & Use Cases









Why Requirements Matter

Which 3 part of the requirements are most likely to be missed?

Need to understand customer application.









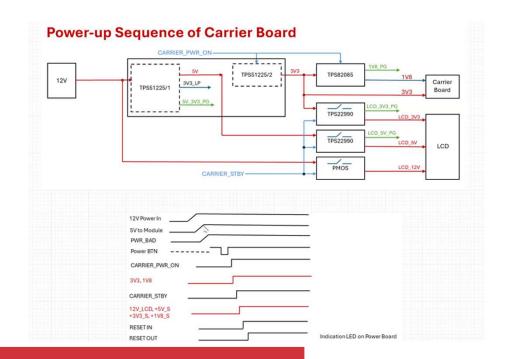
Electric Requirements and PI

- System input voltages: 12V / 19V / 24V...
- Module rails: 1.8V / 3.3V / 5V / 12V
- Number and distribution of power rails
 - Analog, high speed, hibernate.
 - Current? Standby/Steady/inrush?
- Power noise and suppression
- Decoupling capacitor placement
- PDN (Power Distribution Network) simulation
- PI is as critical as SI.



Power Sequence

- Startup order of different rails
- Reset & Power Good coordination
- Use of embedded controller IC
- Wrong power sequence = module fails to boot.



Unreliable Root Cause!!

PCB Stack-up & Routing Strategy

- 4/6/8 layer board differences
- Power plane & ground plane distribution
- High-speed return path planning

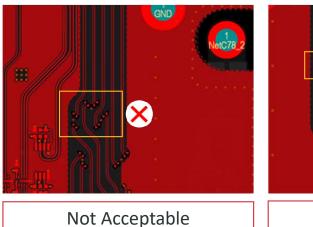
Routing determines signal integrity

High-Speed Signal Routing

- DDR: Length matching, fly-by topology
- PCIe / USB3.0: Differential pair routing, impedance control
- MIPI / HDMI: Crosstalk and eye diagram analysis
- Routing directly impacts performance & stability.

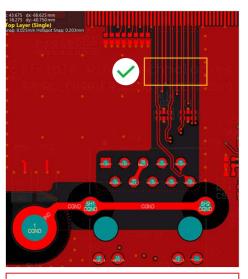
PCIe / USB3.0 / MIPI High-Speed Interfaces

- Lane allocation and length constraints
- Use of re-drivers / re-timers
- Connector selection impact
- High-speed I/O is often the bottleneck.

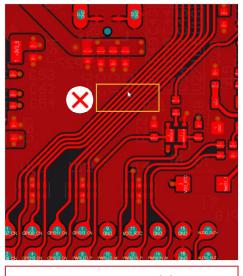


I/O Requirements

- Interface selection: Ethernet, CAN, UART, GPIO, USB, PCIe
- Solation needs (RS-485/422 in industrial)
- Protection: ESD, surge
- Bandwidth vs latency tradeoffs
- I/O defines who and how long the product can connect.







Not Acceptable

Electrical Design EMI / EMC / ESD Design

- Ground split & via design
- EMI filters, ferrite beads, shielding
- Preventing PCB layout hot spots

EMC determines certification success

BOM source (COO)& Lifecycle Management

- Component lifecycle tracking
- Alternate parts & multi-vendor strategy
- Longevity programs
- BOM is the shared language of engineering & procurement.





Mechanical Constraints

- PCB size and placement limitations
- Height restrictions (enclosure thickness / slot interference)
- Weight and structural strength requirements

Mechanical constraints often define the product form earlier than circuits

Carrier Board Size & Mounting Mechanism

- Standardized holes
 - SMARC
 - COM Express
 - COM-HPC carrier
- Mated connector pairs vs Slot
- Attaching the thermal solution

Wrong hole placement leads to installation failure or EMC issues.



Connector Layout & Robustness

- Board-to-board connector alignment precision
- High-frequency connectors (M.2, PCle)
 - Insertion force/life rating

Connector durability directly impacts system reliability.

Industrial vs Commercial Grade Mechanical Design

- Different environments = different priorities
- Industrial and commercial designs follow very different mindsets.



Industrial

- anti-vibration
- ☐ long life
- easy maintenance outdoor
- $\ \square$ IP rating
- ☐ Conformal coating

Commercial

- Aesthetics
- ☐ Cost
- ☐ Mass Production
- ☐ Plastic

Vibration & Shock Resistance

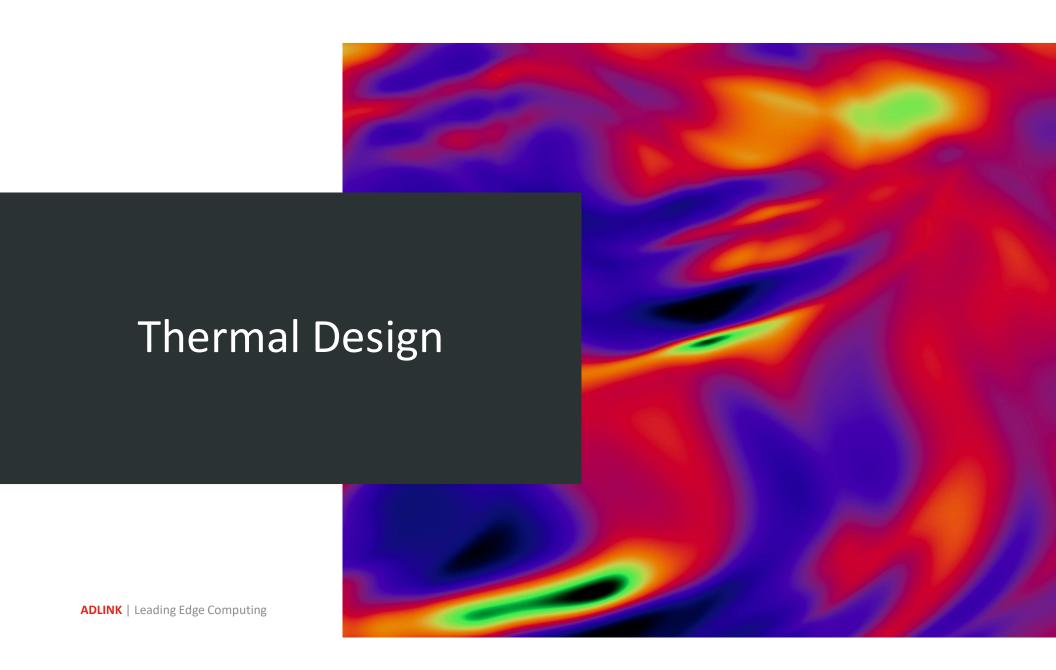
- MIL-STD-810G testing standards
- Number and placement of PCB mounting points
- Rubber pads / damping structures/shock mounting
- Anti-shock design determines entry into transportation/defense markets.



IP Rating (Ingress Protection)

- IP40/IP54 / IP65 / IP67 levels
- Seal gaskets, screw design
- Use of waterproof breathable membranes
- Medical wipe-down
- IP design defines outdoor/harsh environment readiness.





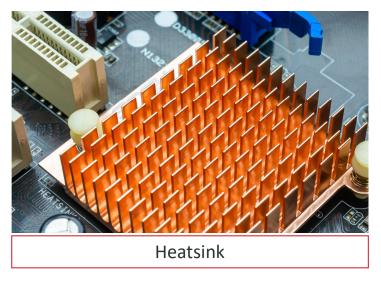
Power & TDP/TGP Estimation

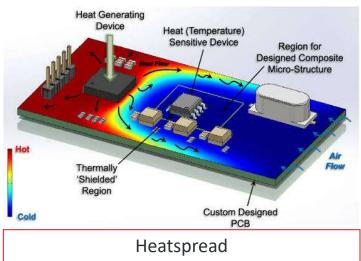
- Estimate system maximum power consumption
- Thermal Design Power (TDP) calculation
- Thermal Graphic Power/TGP

Heat Source Distribution & Thermal Path

- CPU / GPU / PCH / PMIC hotspots/Voltage Regulator (VR)
- Thermal path (chip → package → PCB → heatsink → Enclosure)
- Thermal stacking effect in multilayer boards

Passive Cooling Design





Active Cooling Design

- Fan / blower selection
- Heatsink Fin direction affects COM orientation
- Airflow path design
- Trade-off between noise and performance

Liquid Cooling Feasibility

- Limitations in industrial applications
- Pump lifetime, maintenance challenges
- Not recommended for high-reliability environments



Common Thermal Failure Cases

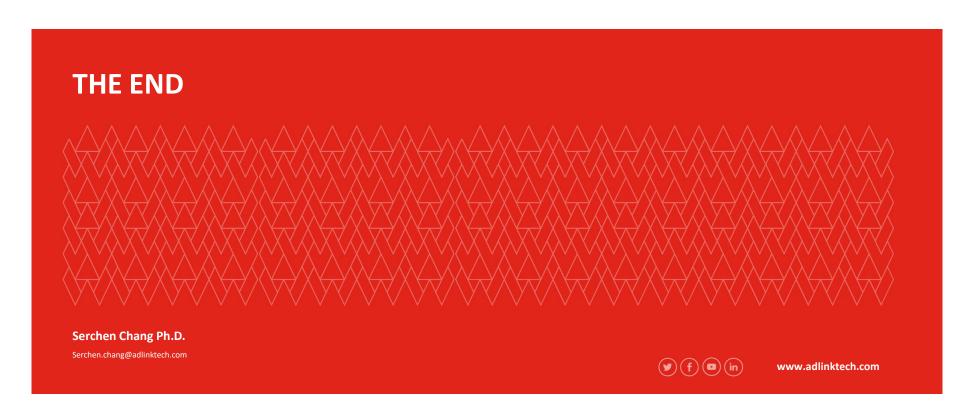
- Heat accumulation → local overheating
- Poor heatsink contact(or air gaps) → high thermal resistance
- Wrong airflow design → hot air recirculation
- Identifying or tracking fan failure to trigger alarm or warning → Fan Replacement
- Failure cases are the best lessons to avoid problems.

Q&A

Bonus: Share Your Feedback

Get a \$20 Amazon Gift Card





Requirements Capture

Failure Case

- Application
- Indoor, Outdoor, Vehicle, Medical
- Regulations and standards
- Lifetime and longevity

