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Top Skills

Advocacy

Cross-team Collaboration

Cross-functional Team Leadership

Ramon Nance

Business, Technology, Education and Political strategist | Facebook
Minority Owned Cooperation Grant Recipient | Pittsburgh Umpire
Training Official | Esports Promoter
Pittsburgh, Pennsylvania, United States

Summary

I am a 20+ year business, technology and Political strategist with a focus on Computer Programming, education, PR, and Program Design. My work in the field of education over the years with institutions and organizations has helped to improve the educational technology infrastructure in the US and abroad. Opportunity for all and balancing out the system is key. I am also actively involved and have a deep interest in A.I., Quantum Computing, the world of esports, scholastic education and language arts.

Experience

GNF Unlimited Incorporated
Design Program Manager
May 2019 - Present (4 years 11 months)
Pittsburgh, PA

Job Description:

- Designed and developed real-world experience projects for university, college, and graduate students, equipping them with valuable skills for their future careers.
- Created web and application products tailored for Saas startups, ensuring user-friendly and visually appealing designs.
- Designed innovative processes to help companies achieve their objectives, improve
- Oversee E-Sports recruitment and management, handling the organization and coordination of teams and events.
- Demonstrate strong project management skills, including curriculum development, professional development, multi-team collaboration, effective communication management, project scheduling, and ensuring stakeholder satisfaction.

- Conducted front-end responsibilities, such as organizing team meetings, conducting research, creating sketches, and developing digital designs, wireframes, and mockups.
- Undertook back-end responsibilities, including user testing, collaboration with programmers and engineers, redesigning to address issues, and delivering polished final products.
- Proficient in using programs such as Sketch, Figma, Adobe XD, and Photoshop, and dream weaver.
- Skilled in managing international, statewide, and local teams, fostering effective teamwork and achieving project goals.
- Specialized in web and mobile application design, product and services design, architectural design, and digital design.
- Successfully completed UX projects for GNF Unlimited Inc. clients and stakeholders, including graphic design projects for nonprofit organizations and politicians, and a comprehensive UX design project for a local CDC and community councils.
- Currently involved in a Saas startup project from Silicon Valley, responsible for designing and developing an application service with an equity contract promising a 5% stake over the next 5 years.
- Contributed to the non-profit sector by developing processes for pandemic food response initiatives.

Unlimited Alliance Federation

Media Relations Manager

November 2022 - Present (1 year 5 months)

Pittsburgh, Pennsylvania, United States

Handles interactions with the press, journalists, and other media outlets to coordinate interviews, press releases, and media appearances for the team and its members.

Knights

Brand Ambassador

February 2024 - Present (2 months)

United States

Operate the Knights' Gaming Car with safety and responsibility, transporting it to different venues across Pittsburgh and neighboring areas.

Efficiently set up gaming equipment, ensuring functionality and readiness for immediate use.

Execute in-person activations and giveaways.

Interact with the public, fostering a positive and exhilarating atmosphere with high levels of crowd engagement.

The Sons Of God Ministry, Inc.

Networking Director

May 2012 - Present (11 years 11 months)

Pittsburgh, Pennsylvania, United States

Responsibilities

- Entrepreneurial Leadership Program Organizer
- Recruiting of new churches, businesses, companies, and organizations to the network.
- Work closely with the NOC and professional personnel to ensure network integrity and reliability. Ensure timely response to maintain peer level relationships with our customers.
- Budget through effective forecasting, management of internal maintenance and external vendor costs, effectively balance headcount to growth with network assignments and vendor support.
- Ensure all Issues are managed in accordance with approved guidelines - Utilize available progress reports to drive down any costly Network affecting issues. - Ensure all businesses are certified in training for each skill sets in partnering businesses Accomplishments
- Successful networking of the N.C.O. Property Administrator: Land and Property Assessment Land and Building Maintenance Management Organization of Group Spacing Asset Management Logistics and Shipments Allocation Security and Asset Protection Accomplishments Helping to form and shape the property from its purchase stages in 2004 purchased at \$250,000 to a current value of \$2.4 million.

Pittsburgh Pirates RBI Citi Sports

Umpire Training Official

February 2024 - Present (2 months)

Pittsburgh PA

As an Umpire Official in Training, I played an integral role in officiating baseball games across various levels, including little league, high school, and college.

During my training period, I diligently learned and applied the rules and regulations of baseball to ensure fair play and uphold the integrity of the game.

Pennsylvania PTA, Edgewood Steam Academy

Executive Officer, Secretary

September 2023 - Present (7 months)

Edgewood Pennsylvania

- Leads the printed school directory composition
- Takes meeting minutes at all PTA meetings
- Member of the PTA Executive Committee.

Live Nation Entertainment

Site Operations Controller

August 2021 - February 2022 (7 months)

Pennsylvania, United States

Concerts that I have managed and oversaw operations:

Chicago

The Black Crowes

Maroon 5

KISS

Dave Matthews Band

KORN

The Doobie Brothers

NF

Jonas Brothers

Slipknot

Dierks Bentley

Job Description:

Diagnose problems, replace or repair parts, test and make adjustments.

All Venues are for 15,000 to 20,000+ reserve seating, open air, and general admission.

Supervise, maintain, and direct Brand Ambassadors

Perform regular preventive maintenance on machines, equipment and venue facilities.

Croud Control and Security Placement

Site operation and asset control.

IT management, programing and equipment management

Venue Personal Scheduling

Order venue supplies, equipment, tools, etc.

Detect faulty operations, defective material and report those and any unusual situations to national Director.

Comply with safety regulations state and federal.

Maintain clean and orderly work site and venue.

Meta

Information Security

November 2020 - September 2021 (11 months)

Pittsburgh, Pennsylvania, United States

- Security IT Data Analytics
- Two factor encryption employee monitoring ticketing
- Server room observation and temperature controls and troubleshooting the issues
- Vulnerable Security Risk Investigations
- Cooperate automated systems Controls Management

GameStop

Store Manager

2010 - 2012 (2 years)

Pennsylvania, United States

Provide best-in-class guest service: promptly greet guests, respond to and handle guest concerns quickly, effectively and courteously; align guest needs with GameStop product and benefit solutions; recommend additional items as appropriate; and ensure every guest is thanked for shopping at GameStop; ensure all store associates consistently provide best-in-class guest service

Support the total shopping environment, including visual and operational elements, and the guest relationships that lead to sales and repeat business

Recruit, hire, assess, develop, and retain people committed to outstanding guest service

Schedule store associates to achieve optimum guest service levels, and delegate store tasks to ensure proper completion in an environment that puts the guest first

Provide timely and appropriate feedback to all store associates concerning performance, including daily coaching, conducting performance coaching discussions as appropriate, and writing and presenting annual performance appraisals

Communicate clearly and regularly with store associates, other Store Leaders, the store support center, and multi-unit leaders to ensure that all GameStop store initiatives are implemented according to plan

Protect company assets through effective inventory control and loss prevention practices

Lead store associates in meeting sales, profit and shrink goals

Ensure that all areas of the store are clean, organized, and merchandised per company guidelines and all store fixtures and equipment are in proper working order

Count, balance and reconcile daily business transaction totals correctly and accurately in the POS system

Manage all in-store merchandising activity and stock levels; communicate all shortages, record discrepancies and out of stock issues to the District Leader and Regional Loss Prevention Leader

Ensure the sales floor is attended by a supervisor at all times, and the store always has a supervisory employee present

Giant Eagle, Inc.

Store Manager

2005 - 2010 (5 years)

- Maintain safety as the top priority in all aspects of our work, for our Team Members, customers, and products.
- Coach the team so everyone can help drive incredible store success. Hold the team accountable to exceptional product quality, service, store conditions and cleanliness.
- Hold yourself accountable to the highest operational standards.
- Coaching and collaborative action planning in order to meet or exceed key performance metric targets/projections.
- Execute merchandising plans timely and completely and build upon the prescribed plans to achieve maximum sales and minimal shrink.
- Take an active approach in assessing the market where operating and develop relationships and partnerships within the building and in the community. Share and promote vision with Team Members and customers and is passionate about the quick service restaurant concept.
- Recognize business trends and opportunities within the store, market and organization and proactively manages inventory levels to increase sales, control costs, and reduce waste.

- Allocate resources and prioritize work through effective scheduling, managing of labor and productivity and delegation of tasks and responsibilities.
 - Assess staffing levels and hiring needs within the store. Coach and consult with front-line leaders and share responsibility for applicant review, conducting interviews and completing the hiring and on-boarding process. Support continuous development of front-line leaders through clarification of selection and hiring expectations. Encourage Inclusion and Diversity when making hiring decisions.
 - Promote ongoing professional development of all Team Members and front-line leaders through the talent management processes (development plans, career pathing discussions, and special projects). Apply a philosophy of "finding and developing my own replacement."
- And Much More.

City of Pittsburgh

Legislator

2005 - 2005 (less than a year)

Pittsburgh, Pennsylvania, United States

Handle administrative matters independently, expeditiously, and confidentially. Receive, record, process, and follow up with citizen inquires and complaints. Coordinate, communicate, and prepare written correspondence relating to legislative concerns, complaints and inquiries from various city, county, and/or state agencies, community groups, and organizations through telephone conversation or personal interaction.

Coordinate and attend community related meetings and/or functions, as assigned.

Assist in the coordination or legislative internships and externships.

Assist in conducting research, preparing and compiling legislative correspondence, summaries and other documents (such as ordinances, resolutions, or proclamations,) and prepare reports summarizing and analyzing

recent or pending state and federal legislation

Competently receive, respond and generate electronic mail.

Attend Council Meetings, or other District or Community meetings, as directed

United States Senate

Legislative Aid

2004 - 2004 (less than a year)

Senator Rick Santorum, Pittsburgh PA Office

- Answers and screens telephone calls for the Member and other staff members and takes messages when appropriate.
- Greets and screens visitors in a friendly, professional manner.
- Responds to constituent requests for information, including constituent requests for status of pending legislation and resolutions.
- Attends meetings and functions on behalf of State Representative and takes notes when required.
- Performs casework for constituents, answers casework correspondence, meets with constituents, communicates with constituents, and serves as a liaison with federal, state and local agencies.
- Processes PennDOT, vital records, and other state agency forms accurately and in a timely manner.
- Screens and refers cases, where appropriate, to other District Offices.
- Logs all incoming and outgoing mail and incoming telephone calls relating to casework.
- Prepares periodic reports for the District Director or District Office Manager on pending cases and district activities.
- Continually screens active cases and acts as a liaison with constituents to ensure their cases are handled in a responsive manner.
- Maintains up-to-date files on all cases and categories of information of importance to the office.
- Organizes large events throughout the district, including space rental, food and drink catering, and vendor attendance.
- Opens, sorts and screens mail, including deliveries, in a timely manner.
- Documents visitor opinions on issues communicated via telephone, including full name, address, and all relevant information as appropriate.
- Provides general office support functions that include typing, photocopying or assembly of materials for meetings and mailings.
- Maintains database files as requested.
- Orders and maintains office supplies.
- Schedules appointments and maintains the Member's calendar, travel arrangements and reservations.
- Assists Harrisburg staff with gathering documentation for expense reimbursement.

Education

Point Park University

Bachelor of Business Administration (B.B.A.), Business Administration,
Management and Business Law

Unity Online Development Platform

Continuing Education Studies, Light Rendering Gaming Design · (January
2023)

Society for Human Resources Management (SHIRM)

Certification, Diversity and Inclusion · (September 2022 - October 2022)

Google pour les pros

UX Design, Foundations of User Experience (UX) Design

Project Management Institute Chennai Chapter

Continuing Education Credits Certification, Scrum