



ORLANDO

REAL ESTATE NEWS

Keeping You Up To Date On Housing Trends & The Local Real Estate Market

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May Edition

Increasing The Value of Your Home

When it comes to one of the largest assets you'll ever own, it's important to ensure that you keep the value on par with where it should be in relation to other homes in the area. As you start seeing other homeowners doing upgrades to the inside or outside of their property, it's important to keep up with the revitalization of your own home.

Sometimes a simple landscaping upgrade can make it feel like you live in an entirely different house each time you pull in the driveway. A fresh coat of paint or new flooring also makes the inside feel new and can keep your home on par with other properties that have done the same improvements.

We are all aware that your property's overall value has a lot to do with comparable home sales within your area. But remember that any upgrades they have which seem superior to yours will certainly shine through with Realtors and Appraisers that are looking at the comps.

A few months before you plan to sell your home it's best to first declutter as much as possible. Since we live in our homes every day, things can start to accumulate and before you know it, there's clutter stacking in various places. Anytime a potential buyer is looking at a home it's often because they are looking for more space. You want your property to look like it has ample space which can easily be done by taking things out of the home to make it look more open and spacious.

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Each home is unique. There are generally a few items that your specific home could have done to increase the overall value by \$10,000 to \$20,000 yet it doesn't cost much money to create that value. As a real estate professional, I meet with my clients once every year or two to take a quick tour of the home see what they've done and provide some professional advice on things they COULD do to increase the value and marketability of the home. We've found that this works much better than waiting 5 or 6 years until it's time to move again and then dealing with everything at once.

If you'd like some professional advice on how you can increase the value of your home, just give me a call and I can swing by. Being a Realtor, I'm always driving around town so it's no problem at all to stop by. That's also a good time for us to catch up for a moment! You know how to reach me!