

EPITOME OF TRUST AND QUALITY WITH A LEGACY OF THREE GENERATIONS

► Prime Services



► Mahesh Thaker, Founder & CEO

When it comes to fulfilling the diverse procurement needs of heavy industries and retailers, Prime Services has emerged as a trusted name over the years. With a trading legacy of three generations, Prime Services sources goods from multiple countries and has a product range that is diverse and ever-evolving.

Besides India, the company has clients from several countries like Japan, Indonesia, Malaysia, Philippines, Ethiopia, Kenya, Tanzania, Congo, Egypt, Afghanistan, Bangladesh, Sri Lanka, Nepal, Myanmar, Qatar and United Arab Emirates.

COMPREHENSIVE & DIVERSE RANGE OF PRODUCTS

Established in 1995, Prime Services has come a long way in evolving and

adding products to its list of offerings. The has been a reliable source for primary metals, providing constant supply chains for big, medium, and small enterprise factories. With continuous supply support to clients for their production planning, they have also been catering to clients in secondary metal and scrap metal for recycling, which is a great savings in procuring raw materials to have their final product.

Petroleum, Petrochemicals, Minerals, Energy and other products like FMCG are the other major offerings of Prime Services. They deal in pure Bitumen (Asphalt) in various packing enabling clients to choose either in self-soluble jumbo bags or new steel drums as suitable for logistics to have distributions to their project sites. They have been active in Bitumen conferences in India and overseas and are always in touch with clients from time to time. Sulphur, Soda Ash (Dense & Light), Gypsum, and Rock Phosphate are other bulk vessels that they deal in, catering to clients based in India, Indonesia, Malaysia and Vietnam.

GLOBAL EXPANSIONS AND OTHER PLANS

The vision of Prime Services is to be the one-stop-shop for heavy industries as well as retailers. They wish to offer three sixty-degree product solutions to manufacturers at competitive prices, making them unique from other companies in the field.

Mahesh Thaker, Founder & CEO shares, "In recent years, we've seen a significant shift towards sustainability, and we're proud to be part of that movement. We've noticed a growing demand for scrap metals among recycling businesses, which not only benefits the environment but also helps manufacturers improve their top and bottom lines. By recycling metals instead of producing them from scratch, businesses can significantly reduce their raw material costs."

He continues, "Looking ahead to 2023, we plan to continue our commitment to innovation and sustainability. We'll keep a close eye on the market to ensure we're always offering the latest and greatest products and services to our customers. Whether you're in need of primary, secondary, or scrap metals, Prime Services is here to help you meet your procurement needs. We're focused on building on our trading legacy by expanding our reach across the globe. Committed to exploring new markets, while also deepening our existing relationships with suppliers and clients. With our unwavering commitment to quality, reliability, and customer service, finding the correct supplier is always a top priority for us.

In recent times, the world economics have been changing due to the Russia-Ukraine conflict. Prime Services wishes to develop business bonds with clients in such countries who have made arrangements between the two governments and central banks to conduct/facilitate trade with India in Indian Rupees.

THE BRIGHT SIDE

At Prime Services, the team understands the value of timely delivery and competitive pricing. Their commitment to

quality is unwavering, and the team never compromises on it. The customer's satisfaction is the company's priority, and they go above and beyond to ensure that the customers receive what they ask for. The emphasis on integrity, transparency, and honesty has helped Prime Services gain trust from customers, leading to repeat orders and lasting partnerships.



Prime Services, with its diverse offerings, trading legacy, trust, and quality, stands strong in fulfilling the procurement needs of heavy industries and retailers

The company has been exporting writing instruments to Afghanistan for over a decade now, and the customers there have always been highly satisfied with the quality and timely delivery of products. Prime Services has also had the privilege of supplying various products to some of the biggest names and also in mid size in the game, including Sterlite Power Transmission Limited, Apar Limited, The Andhra Sugars Limited, Honda Trading Corporation Japan, Tata International Limited, Hindustan National Glass & Industries Limited and several more mid & small size companies.

We have also been a supplier to the Largest Infrastructure companies based in Ethiopia, Kenya, Congo and Zambia along with many medium-small sized enterprises. The team has built strong relationships with clients by consistently meeting and exceeding their agenda, which has led to repeat business and positive word-of-mouth recommendations.