



RLF IS NEEDED NOW MORE THAN EVER!

NORTHEAST RLF PARTICIPANTS COME OUT OF THE PROGRAM WITH INCREASED:

- Spheres of influence
- Self-awareness and self-confidence
- Ability to collaborate and to connect with others in genuine, inspiring ways
- Communication techniques and strategies
- Facilitation skills
- Understanding of business models and global partnership strategies
- Skills in working across boundaries

Enroll Your Top Talent In The 2022 NORTHEAST RLF

2 Programs Held In Boston, MA

The Northeast RLF isn't just a set of quick workshops, lectures or seminars. The Northeast RLF is:

- A rigorous and highly-experiential "learning lab" fostering long term leadership development through six 2-day in-person sessions unfolding over eight months.
- The cross-fertilization of ideas, experiences and practices to help participants pull from within themselves and each other to blossom in an environment of deep learning.



LEARNING

Deep knowledge is continually cultivated through reading and discussing 25+ books to **analyze and absorb a broad spectrum of important leadership principles.**



EXPERIENTIAL

Participants are immersed in a rich, highly engaging team environment to practice, network and grow, **reaping the benefits of the experiences of everyone in the room.**



ADAPTABILITY

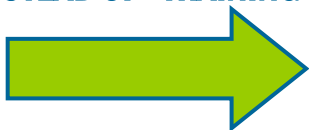
Over 8 months, RLF participants become more **adept at embracing and adapting to change, as a launching point to innovation, creativity and inspiration.**



DISCOVERY

RLF is about discovering one's self and a sense of mission — **to assess and adjust one's own performance and vulnerabilities to best lead other people and new situations.**

THE NORTHEAST RLF HAS A PROVEN ABILITY TO DELIVER POWERFUL LEADERSHIP "DEVELOPMENT" INSTEAD OF "TRAINING"



TRAINING...	DEVELOPMENT...
<input type="checkbox"/> Blends to a norm	<input checked="" type="checkbox"/> Encourages reaching beyond the norm
<input type="checkbox"/> Focuses on technique/content/curriculum	<input checked="" type="checkbox"/> Focuses on self-awareness/self-development
<input type="checkbox"/> Inherently focuses on the present	<input checked="" type="checkbox"/> Inherently focuses on the future
<input type="checkbox"/> Adheres to standards	<input checked="" type="checkbox"/> Focuses on maximizing potential
<input type="checkbox"/> Emphasizes process transactions	<input checked="" type="checkbox"/> Emphasizes professional transformation
<input type="checkbox"/> Focuses on the role	<input checked="" type="checkbox"/> Focuses on the person
<input type="checkbox"/> Maintains status quo	<input checked="" type="checkbox"/> Catalyzes innovation and growth
<input type="checkbox"/> Encourages compliance	<input checked="" type="checkbox"/> Encourages distinctiveness
<input type="checkbox"/> Emphasizes lines of reporting	<input checked="" type="checkbox"/> Expands spheres of influence
<input type="checkbox"/> Focuses on the knowns	<input checked="" type="checkbox"/> Explores the unknowns
<input type="checkbox"/> Places people in a comfort zone	<input checked="" type="checkbox"/> Moves people beyond comfort zones
<input type="checkbox"/> Is finite	<input checked="" type="checkbox"/> Is infinite



LEADERSHIP FOR LIFE



TWO FORUMS AVAILABLE:

Recent Sponsors Include:

- Acushnet
- Analog Devices
- Aqueduct Technologies
- BJ's Wholesale Club, Inc.
- Blue Cross Blue Shield of Massachusetts
- Bristol-Myers Squibb
- Bose Corporation
- CarMax, Inc.
- Citizens Bank
- Constellation Brands
- CT National Guard
- Curriculum Associates
- CVS Health
- Global Partners LP
- Harvard University
- Holiday Inn Club Vacations
- Mass General Brigham
- MassMutual
- PegaSystems, Inc.
- Pfizer Inc.
- Raytheon
- South Shore Health
- Staples, Inc.
- Tapestry
- The Hartford
- Travelers Insurance Company
- Vantiv
- Wellington Management Company LLP

All Northeast RLF sessions will be held at the Executive Conference Center at Babson College in Wellesley, MA



The RLF fee includes:

- All meetings, materials and activities throughout the eight-month Northeast RLF programs
- All breakfasts, lunches and refreshments
- Individual national SIM membership for each graduate during the 2023 calendar year

The RLF fee is \$8,850 for SIM members

or

\$9,350 for non-SIM members

An additional \$500 Early Registration Discount is also available

if paid by Dec. 17, 2021 for the NE Winter program and by Jan. 31, 2022 for the NE Spring program

Contact:

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- Kimberly Sharp (kimberly.sharp@rizing.com)
- Jane Wiltshire (jane@ruddick.com)

Northeast Winter

SESSION 1 ... February 17-18, 2022

SESSION 2 ... April 7-8, 2022

SESSION 3 ... May 19-20, 2022

SESSION 4 ... June 23-24, 2022

SESSION 5 ... August 18-19, 2022

SESSION 6 ... September 29-30, 2022



Margot Carleton is an IT executive with over 30 years of leadership at large and small companies, now dedicating herself to leadership coaching and growing the next generation of leaders. She spent 10 years as the VP/CIO at BAMS, a large human service, non-profit. Prior to that, she spent 25 years working at Kendall/Tyco Healthcare/Covidien/Medtronic where she was VP responsible for applications and acquisition integrations. She's on the Advisory Board for GrowHope Foundation and on the Board of SIM Boston. She graduated in 2009 from RLF and is currently a certified Leadership & Transition Coach.



Jane Wiltshire has over 25 years experience as a leader in Pharma and IT, with expertise in Digital Workplace, IT Mergers and Acquisitions, Infrastructure. At Pfizer, Jane led the technology elements of \$160+ billion worth of Business Development transactions and deployment of Microsoft 365 to 120K+ workers. She is engaged in leadership development at all levels, positively impacting the careers of 100s of talented IT professionals by fostering interest in STEM careers in local high schools, creating programs to hire and develop entry-level talent and dedication to RLF as graduate, sponsor, and facilitator. Jane is now focused exclusively on giving back to the IT community through mentoring and coaching to unlock the full potential of current and future leaders. She holds a BS in Biology from University of California, San Diego.

Northeast Spring

SESSION 1 ... March 31- April 1, 2022

SESSION 2 ... May 19-20, 2022

SESSION 3 ... July 7-8, 2022

SESSION 4 ... August 25-26, 2022

SESSION 5 ... October 6-7, 2022

SESSION 6 ... November 10-11, 2022



Cheryl Morgan has 30+ years of executive leadership in Healthcare and Business Insurance. She led development, infrastructure, testing and other support functions in Information Systems and in the business area led governance and planning, shared support and execution functions. She has also led the creation and direction of several leadership and technical development programs in IT at various companies, including an internal RLF program. She's a 2002 RLF grad, a Certified Professional Coach and holds a BS in Public Health from SCSU and a University of Hartford MBA.



Kimberly Sharp is a Director of Professional Services for Rizing, a premier SAP consulting firm, and has 20 years of combined retail industry and consulting experience. As the Data Practice Lead, Kimberly provides clients with the strategic guidance, executive education, and ongoing support necessary to build successful data programs. Kimberly is actively engaged in the SAP data community, serving as the New England Chapter Chair of Americas' SAP User Group and is a highly regarded thought leader. Passionate about increasing the opportunities for women in IT, Kimberly founded Rizing's first employee resource group, Women in Technology, is a member of SIM Boston and a 2017 graduate of RLF.

(The number of facilitators in both Forums will depend upon the size of the 2022 classes.)

2022 NORTHEAST RLF CURRICULUM

SESSION 1

"Your Leadership Journey"

- Getting to know each other
- Introduction to SIM and RLF
- RLF learning model
- Facilitation
- Commitment exercise
- Welcome reception

SESSION 2

"Developing Relationships"

- Building relationships
- Balancing work, family and you
- MBTI personality preferences
- Time management and shedding
- Personal life stories
- Business snapshots

SESSION 3

"Becoming Self-Aware"

- Trust and transparency
- Stress and relaxation
- Integrity and honesty
- Personal life stories
- Business snapshots

SESSION 4

"Paint Your Canvas"

- Innovation, fun and fostering a culture of creativity
- Motivation
- Personal values in leadership
- Life planning tool

SESSION 5

"Leaving Your Mark"

- Personal branding
- Compassion
- Leadership courage
- Business snapshots

SESSION 6

"Now What?"

- Managing up, down and across
- Humility
- Business snapshots
- Just one change
- Fear exercise



Cancellation Policy: If cancellation is necessary, notification must occur 30 days prior to program start.