



RLF IS NEEDED NOW MORE THAN EVER ...

TO PRODUCE TOP-QUALITY LEADERS
BEST EQUIPPED FOR TODAY'S WORLD

Enroll Your Top Talent In The 2023 NORTHEAST RLF

2 Programs Held In Boston, MA

NORTHEAST RLF PARTICIPANTS COME OUT OF THE PROGRAM WITH INCREASED:

- Spheres of influence
- Awareness of personal leadership style to sustain through time and organizational change
- Ability to collaborate and to connect with others in genuine, inspiring ways
- Communication techniques and strategies
- Facilitation skills
- Understanding of business models and global partnership strategies

The Northeast RLF is more than just a set of quick workshops, lectures or seminars. The program is:

- A rigorous and highly-experiential “learning lab” fostering long term leadership development through six 2-day in-person sessions unfolding over eight months.
- The cross-fertilization of ideas, experiences and practices to help participants pull from within themselves and each other to blossom in an environment of deep learning.



LEARNING

Deep knowledge is continually cultivated through reading and discussing 25+ books to **analyze and absorb a broad spectrum of important leadership principles.**



EXPERIENTIAL

Participants are immersed in a rich, highly engaging team environment to practice, network and grow, **reaping the benefits of the experiences of everyone in the room.**



ADAPTABILITY

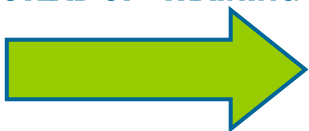
Over 8 months, RLF participants become more **adept at embracing and adapting to change, as a launching point to innovation, creativity and inspiration.**



DISCOVERY

RLF is about discovering one's self and a sense of mission — **to assess and adjust one's own performance and vulnerabilities to best lead other people and new situations.**

THE NORTHEAST RLF HAS A PROVEN ABILITY TO DELIVER POWERFUL LEADERSHIP “DEVELOPMENT” INSTEAD OF “TRAINING”



TRAINING...	DEVELOPMENT...
<input type="checkbox"/> Blends to a norm	<input checked="" type="checkbox"/> Encourages reaching beyond the norm
<input type="checkbox"/> Focuses on technique/content/curriculum	<input checked="" type="checkbox"/> Focuses on self-awareness/self-development
<input type="checkbox"/> Inherently focuses on the present	<input checked="" type="checkbox"/> Inherently focuses on the future
<input type="checkbox"/> Adheres to standards	<input checked="" type="checkbox"/> Focuses on maximizing potential
<input type="checkbox"/> Emphasizes process transactions	<input checked="" type="checkbox"/> Emphasizes professional transformation
<input type="checkbox"/> Focuses on the role	<input checked="" type="checkbox"/> Focuses on the person
<input type="checkbox"/> Maintains status quo	<input checked="" type="checkbox"/> Catalyzes innovation and growth
<input type="checkbox"/> Encourages compliance	<input checked="" type="checkbox"/> Encourages distinctiveness
<input type="checkbox"/> Emphasizes lines of reporting	<input checked="" type="checkbox"/> Expands spheres of influence
<input type="checkbox"/> Focuses on the knowns	<input checked="" type="checkbox"/> Explores the unknowns
<input type="checkbox"/> Places people in a comfort zone	<input checked="" type="checkbox"/> Moves people beyond comfort zones
<input type="checkbox"/> Is finite	<input checked="" type="checkbox"/> Is infinite

Recent Sponsors Include:

- Acushnet
- Analog Devices
- Aqueduct Technologies
- BJ's Wholesale Club, Inc.
- Blue Cross Blue Shield of Massachusetts
- Bristol-Myers Squibb
- Bose Corporation
- CarMax, Inc.
- Citizens Bank
- Constellation Brands
- CT National Guard
- Curriculum Associates
- CVS Health
- Global Partners LP
- Harvard University
- Holiday Inn Club Vacations
- Mass General Brigham
- Massaro
- MassMutual
- PegaSystems, Inc.
- Pfizer Inc.
- Raytheon
- South Shore Health
- Staples, Inc.
- Tapestry
- The Hartford
- Vantiv
- Wellington Management Company LLP

All Northeast RLF sessions will be held at the Executive Conference Center at Babson College in Wellesley, MA



The RLF fee includes:

- All meetings, materials and activities throughout the 7-8 month Northeast RLF programs
- All breakfasts, lunches and refreshments
- Individual national SIM membership for each graduate during the 2024 calendar year

The RLF fee is \$8,850 for SIM members

or

\$9,350 for non-SIM members

An additional \$500 Early Registration Discount is also available

If paid by Jan. 2, 2023 for the NE Winter program and by Feb. 6, 2023 for the NE Spring program

VISIT OUR WEBSITES:

rifleadership.com/northeast-winter-rif
rifleadership.com/northeast-spring-rif

Contact:

- Margot Carleton (MargotCarleton@gmail.com)
- Cheryl Morgan (cherylomorg@gmail.com)
- Kimberly Sharp (kimberly_sharp@outlook.com)
- Jane Wiltshire (jane@ruddick.com)

TWO FORUMS AVAILABLE AND TWO SCHEDULES TO CHOOSE FROM:



Northeast Winter

SESSION 1 ... March 2-3, 2023

SESSION 2 ... April 17-18, 2023

Note: Only this session is on a Monday-Tuesday

SESSION 3 ... June 1-2, 2023

SESSION 4 ... July 13-14, 2023

SESSION 5 ... August 24-25, 2023

SESSION 6 ... October 12-13, 2023



Margot Carleton is an IT executive with over 30 years of leadership at large and small companies, now dedicating herself to leadership coaching and growing the next generation of leaders. She spent 10 years as the VP/CIO at BAMS!, a large human service, non-profit. Prior to that, she spent 25 years working at Kendall/Tyco Healthcare/Covidien/Medtronic where she was VP responsible for applications and acquisition integrations. She's on the Advisory Board for GrowHope Foundation and on the Board of SIM Boston. She graduated in 2009 from RLF and is currently a certified Leadership & Transition Coach.



Jane Wiltshire has over 25 years experience as a leader in Pharma and IT, with expertise in Digital Workplace, IT Mergers and Acquisitions, Infrastructure. At Pfizer, Jane led the technology elements of \$160+ billion worth of Business Development transactions and deployment of Microsoft 365 to 120K+ workers. She is engaged in leadership development at all levels, positively impacting the careers of 100s of talented IT professionals by fostering interest in STEM careers in local high schools, creating programs to hire and develop entry-level talent and dedication to RLF as graduate, sponsor, and facilitator. Jane is now focused exclusively on giving back to the IT community through mentoring and coaching to unlock the full potential of current and future leaders. She holds a BS in Biology from University of California, San Diego.

(The number of facilitators in both Forums will depend upon the size of the 2023 classes.)

Northeast Spring

SESSION 1 ... April 6-7, 2023

SESSION 2 ... May 25-26, 2023

Note: There will be a virtual reconnect between sessions 2 and 3

SESSION 3 ... August 3-4, 2023

SESSION 4 ... September 21-22, 2023

SESSION 5 ... November 2-3, 2023

SESSION 6 ... December 7-8, 2023



Cheryl Morgan has 30+ years of executive leadership in Healthcare and Business Insurance. She led development, infrastructure, testing and other support functions in Information Systems and in the business area led governance and planning, shared support and execution functions. She has also led the creation and direction of several leadership and technical development programs in IT at various companies, including an internal RLF program. She's a 2002 RLF grad, a Certified Professional Coach and holds a BS in Public Health from SCSU and a University of Hartford MBA.



Kimberly Sharp is an influential builder of high performing teams, and has over 20 years of combined retail industry leadership and IT consulting experience. Kimberly provides her clients with the strategic guidance, executive education, and ongoing support necessary to build inclusive, mission-driven teams. She has the uncanny ability to inspire and drive excellence in individuals and their teams – transforming ideas into action, something strong into something superb. Grounded in her core values of integrity and loyalty, Kimberly passionately lives her purpose, planting seeds of knowledge so that others flourish in their journey to become the best version of themselves. She is an active member and leader within her professional network, including Americas' SAP User Group, NextUp and SIM Boston. She is a 2017 graduate of RLF.

2023 NORTHEAST RLF CURRICULUM

SESSION 1

"Your Leadership Journey"

- Getting to know each other
- Introduction to SIM and RLF
- RLF learning model
- MBTI personality preferences
- Commitment exercise
- Welcome reception

SESSION 2

"Developing Relationships"

- Building relationships
- Balancing work, family and you
- Trust and transparency
- Personal life stories
- Business snapshots

SESSION 3

"Know Thyself"

- Trust and transparency
- Stress and relaxation
- Integrity and honesty
- Personal life stories
- Business snapshots

SESSION 4

"Paint Your Canvas"

- Fostering a culture of creativity
- Motivation
- Personal values in leadership
- The power of storytelling

SESSION 5

"Leaving Your Mark"

- Leadership courage
- Creating your legacy
- Life planning tool
- Business snapshots

SESSION 6

"Now What?"

- Continuous learning
- The art of possibility
- Equity
- Just one change



Cancellation Policy: If cancellation is necessary, notification must occur 30 days prior to program start.