# STACI CAPLAN

#### Candidate for C.A.R. 2027 President-Elect



📞 (805) 886-3970 🔘 purpose@staci4CAR.com

🔗 staci4CAR.com 👂 Santa Barbara, CA



# Staci is an accomplished supervising broker/owner who also lists and sells property with more than two decades of experience.

Serving consistently at the local, state, and national levels, she is recognized for her collaborative leadership style and deep policy expertise. Staci is a trusted voice in the real estate community, with a long-standing commitment to advocacy and investment in the REALTOR® profession, always guided by a strong sense of purpose and service.

# LEADERSHIP & ASSOCIATION EXPERIENCE

#### Santa Barbara Association of REALTORS®

**Board of Directors** 

Government Relations Committee

Local Candidate Recommendation Committee

Nominating Committee

MLS & Business Technology Committee

Budget & Finance Committee

RFAITOR® Action Fund

Green Task Force

#### California Association of REALTORS® (C.A.R.)

**Board of Directors** 

Federal Committee

Local Government Policy Committee

Legislative Committee

State Political Coordinator to Senator Monique Limón

NAR Director Forum

#### Active 2004-Present

2010-2013, 2018-2021

President-Elect 2019, President 2020

2010, 2011, 2019-2025 Chair 2021-2024

2010, 2011, 2019-2024 Chair 2021-2024

2019-2022

Chair 2021, 2024

2013-2016, 2019, 2021

**Chair 2019** 

2014, 2018-2020 **Treasurer 2018** 

2014-2020, 2022-2025

Chair 2016, 2017

Chair 2008

#### **Active 2004-Present**

2007-2025

2025

Vice Chair 2025

2009, 2010, 2012–2016, 2019–2021, 2024, 2025

Vice Chair 2015, Chair 2016

2016-2025

2025

# California Association of REALTORS® (C.A.R.) (Continued)

Buyer Agency Task Force 2024

Nominating Committee Region 11 Alternate 2022, Region 11

Nominating Representative 2023

Sustainability & Climate Change Task Force 2022

Region 11 Assistant Region 11 Chair 2021, Region 11

**Chair 2022** 

Investment Housing Committee 2021
MLS Policy Committee 2021

Local Government Forum 2018–2021

Association President Leadership Forum 2020

Executive Committee 2011, 2019
Public Policy Forum 2010, 2019
Public Policy Liaison 2018, 2024

REALTOR® Action Fund Vice Chair 2017

Defense Strategy Advisory Committee 2016
Taxation & Government Finance Committee 2016

Land Use & Environmental Committee 2008–2010, 2012–2020

Property Rights Issues Chair 2010,

**Active 2008-Present** 

**Active 2005-Present** 

Environmental Issues Chair 2013, Chair 2014

Energy Efficiency Point of Sale Alternatives Task Force 2014 Standard Forms Advisory Committee 2012

Green Task Force 2007, 2008

# National Association of REALTORS® (NAR)

State-Allocated Director 2025

Federal Political Coordinator to Congressman Salud Carbajal 2023–2025

Land Use, Property Rights & Environmental Committee 2008–2010, 2022, 2023, 2025

Total Electronic Closing Presidential Advisory Group 2018 YPN Million Dollar Pledge Participant 2009

#### **Affiliated Memberships**

Women's Council of REALTORS® 2005–2025
Santa Barbara Hispanic Chamber of Commerce 2015–2025
Women's Executive Network 2008–2015
National Association of Women Business Owners, SB Chapter 2010–2016

# **EDUCATION**

Naropa University Master of Arts, Environmental Leadership 1998
UC Santa Barbara Bachelor of Arts, Environmental Studies 1994

## National Association of REALTORS® Designations and Certifications

| Accredited Buyer Representative      | 2024 |
|--------------------------------------|------|
| Fairhaven                            | 2021 |
| At Home with Diversity               | 2021 |
| International Real Estate Specialist | 2010 |
| E-PRO                                | 2009 |
| GREEN                                | 2009 |
| Senior Real Estate Specialist        | 2004 |

### California Department of Real Estate Licenses

Broker License DRE#01976956 2010 Salesperson License DRE#01450103 2004

# **RECOGNITIONS**

RPAC Hall of Fame National Association of REALTORS®, 2024

Outstanding Service as Committee Liaison California Association of REALTORS®, 2024

**REALTOR®** of the Year Santa Barbara Association of REALTORS®, 2021

Outstanding Service as Committee Liaison California Association of REALTORS®, 2018

Excellence in Service Award Associated Realty of the Americas, 2017

Outstanding Committee Chair California Association of REALTORS®, 2016

Certificate of Recognition Santa Barbara Association of REALTORS®, 2014

RPAC Crystal R Investor National Association of REALTORS®

President's Circle Investor National Association of REALTORS®