



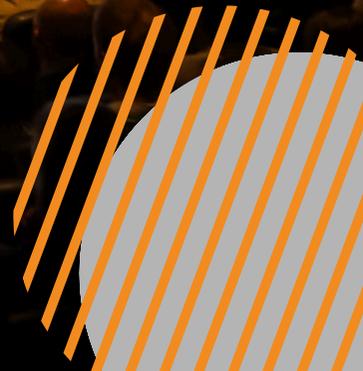
Daniel Murray

Lead with empathy Drive performance

The time we take to understand them, builds the trust we need to succeed



Speaker | Author | MC





EMPATHY IS A *STRATEGIC ADVANTAGE*

Our modern world is bombarding us with complexity and pressure. We are facing constant change, rising expectations and endless levels of complexity around every corner. Disruption, uncertainty and competing priorities can erode confidence, reduce clarity and fracture the connections between teams. For most teams, when pressure builds, the cracks are exposed and performance dips.

This isn't the time to harden, it is time to rebuild the human connection.

We need to rebuild confidence and connection in our people. In a world dominated by technology and disruption, empathy is the human touch that teams need to thrive. It is the actions of people that shape culture. When leaders and teams utilise empathy as a strategic capability, they can forge trusted relationships, build safer environments and drive collective performance.

This is where Daniel Murray makes the difference. As a speaker, author and trainer, Daniel equips groups with a practical, evidence-based toolkit for empathic leadership. Whether in healthcare, education, financial services or heavy industries, Daniel's blend of neuroscience, behavioural economics and real-world experience sparks curiosity, deepens understanding and inspires immediate action that delivers results.

Empathy isn't soft — it's strategic.

It's the foundation of confidence, commitment and performance.



WHY CHOOSE DANIEL?

EMPATHY, ENGAGEMENT & IMPACT



TAILORED INSIGHT

No two audiences are the same and neither are Daniel's presentations. Every keynote begins with exploration to understand the context, challenges and culture of the group. Whether addressing analytical finance teams, not-for-profit Boards, education leaders or government executives, Daniel brings curiosity and empathy to every stage from preparation to post delivery, ensuring the message resonates and drives lasting change.

PROVEN IMPACT

For more than 15 years, Daniel has helped leaders across industries translate empathy into measurable performance. His work with organisations such as CBA, Fortescue, Mortgage Choice and the Department of Defence has transformed how teams connect, communicate and lead through complexity. Daniel's blend of strategic insight and human understanding helps teams not only see the importance of empathy, but use it as a driver of real-world results.

MEMORABLE EXPERIENCE

Audiences describe Daniel's sessions as equal parts engaging, intelligent and deeply human. He blends humour, behavioural science and real-world stories that stick long after the applause fades. It's not just a presentation, but a turning point in how people see themselves and each other. As one client said:

"Daniel has the rare ability to take a quality so often misunderstood and turn it into something tangible you can act on immediately."

- Andrew Tiernan, CEO, Pathways

TRUSTED THOUGHT LEADER ACROSS

INDUSTRIES GLOBALLY

Trusted by Leading Organisations

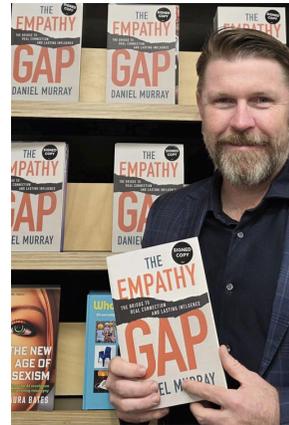
Daniel has partnered with organisations across finance, government, education, technology, healthcare, engineering and professional services. His work resonates equally with analytical teams and people-focused leaders, helping them build stronger cultures, deeper trust and higher performance.

The Recognised Voice in Leadership & Empathy

Daniel's insights are sought after by leaders navigating complexity, change and the challenges of modern workplace culture. His practical, research-backed approach blends neuroscience, behavioural economics and strategic thinking into tools that teams can apply immediately.

Author of The Empathy Gap

Published by Wiley, Daniel's book *The Empathy Gap* explores how leaders create meaningful connection, smarter decision-making and high-performing cultures. It has quickly become a go-to resource for organisations wanting to close the gap between intention and behaviour.



Featured Across Global Media

Daniel regularly appears on leadership, culture and workplace psychology podcasts, sharing practical strategies for building trust, navigating uncertainty and leading with impact. His collection of ebooks, articles and commentary continue to reach audiences around the world with impactful & engaging knowledge.



Australian Government
Department of Agriculture,
Fisheries and Forestry



Australian Government
Department of Defence



SIGNATURE KEYNOTE

THE EMPATHY GAP

In times of change, we must build connection and confidence. We live in a world dominated by disruption and uncertainty. In times like these, we need to rebuild the relationships that drive performance. We need to close the empathy gap.

To bring the best out in teams, we need to build trust, share understanding and foster curiosity across our teams. These behaviours must be the hallmarks of our culture and this keynote is about building the pathway and skills to just that. To succeed, we need the tough skills of empathy and this session is all about closing this gap.

What This Session Unlocks For Audiences...

- Build deeper trust by cultivating genuine understanding and curiosity
- Decode the psychology of uncertainty and unlock unshakeable confidence
- Follow the **Empathy Process**: a practical, repeatable method to turn insight into action
- Unpick cognitive blind spots to challenge how we see ourselves, others and the world
- Apply simple, actionable tools to practise empathy through everyday behaviours

Ideal for...

- Leadership teams navigating change or uncertainty
- Organisations seeking to strengthen trust, connection and collaboration
- Teams experiencing rapid growth, disruption or transformation
- Leaders wanting practical tools to build confidence and empathy
- Workforces needing to close the gap between intention and behaviour

What it feels like...

"Daniel's message about empathy as the new leadership currency couldn't be more relevant. This is the leadership style the future is asking for." — Suzanne Alexander, Financial Wellbeing Specialist



KEYNOTE TOPIC

EMPATHY & ETHICS IN A WORLD OF AI



As AI accelerates and uncertainty grows, leaders and teams are asking what role people will play in this new landscape. This is where we must all strengthen the human skills that anchor good judgement, ethical decision-making and meaningful connection. To thrive, we must understand not just what AI can do, but what we must do to inject our humanity.

Success will be a future of empathy, ethics and conscious curiosity in how we think, decide and lead. These human capabilities must be the hallmarks of culture, especially as technology becomes more powerful and pervasive. This keynote gives audiences a practical and insightful pathway to elevate their distinctly human strengths, understand the psychology behind AI's influence and put human connection back in the driver's seat of an AI-powered future.

What This Session Unlocks For Audiences...

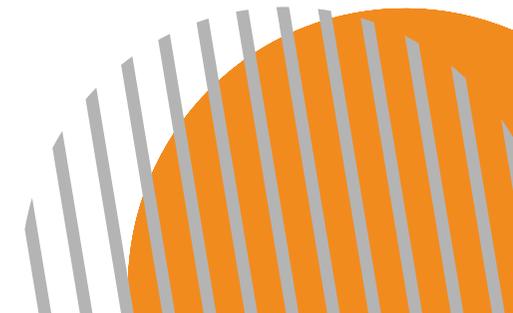
- Recognise where AI fails and why human insight still matters.
- Apply the science of decision-making to real-world leadership.
- Navigate ethical dilemmas with clarity and confidence.
- Lead with empathy and curiosity in an AI-driven world.
- Strengthen the human skills technology can't replace.

Ideal for...

- Leadership teams grappling with the ethics of AI
- Organisations seeking to build human-centred decision-making
- Teams facing the uncertainty of technology-driven transformation
- People wanting practical tools to strengthen judgement and clarity on their role in an AI-accelerated world

What it feels like...

"Daniel delivered one of the most relevant and thought-provoking keynotes of the day, a powerful call to action for all leaders." — Dan Wilson, Bunnings Australia



KEYNOTE OR WORKSHOP

MANAGING PIRATES, PASSENGERS & PERFORMANCE

Every leader has experienced it, things felt great but then something shifts. Tension creeps in. Productivity stalls. People withdraw and apathy spreads. This all-too-common scenario often comes down to two disruptive types of people: **Pirates and Passengers**. But this is not when we need to crack down, it is exactly when leaders need to take action with clarity, courage and kindness.

In this fun, relatable and highly practical session, Daniel helps leaders understand the critical steps to recover performance. Using behavioural insight, lived experience and neuroscientific principles, he reveals the patterns that erode commitment and the tools leaders must deploy to rebuild accountability and restore conviction.

What This Session Unlocks For Audiences...

- Manage conflict confidently while fostering trust and understanding.
- Give direct, kind feedback that resets expectations fast.
- Understand the drivers behind Pirate and Passenger behaviour.
- Lift accountability, rebuild commitment and embed a culture of performance.

Ideal for...

- Leadership teams experiencing disengagement or declining performance
- Managers needing confidence to have tough conversations with clarity and empathy
- Teams wanting practical tools to address behaviour & accountability
- Organisations undergoing change, restructuring or rapid growth

What it feels like...

"You were the number one conversation point for the evening. It resonated with so many people! And the big difference was they didn't just say it was great, they recited the relevant ideas that resonated with them back to me for the following hours after." - Mike Partington, DLL Group



KEYNOTE OR WORKSHOP

INTEGRATING EMPATHY IN ANALYTICS

In fast-paced, data-rich environments, technical professionals often face the pressure of complex decisions, competing priorities and constant scrutiny. While they excel at logic, systems and precision, challenges arise when communication stalls, perspectives clash or human factors derail performance. This keynote bridges the gap between data and emotional intelligence, empowering analytical thinkers to understand the human drivers of behaviour, collaboration and decision-making without compromising their technical strengths. In this session, Daniel provides practical tools that help engineers, analysts and data-driven professionals navigate human challenges with the same confidence they apply to technical complexity.

What This Session Unlocks For Audiences...

- Blend logic and empathy for clearer communication and stronger collaboration.
- Apply practical frameworks rooted in neuroscience and systems thinking.
- Improve decision-making by integrating human insight with analytical precision.
- Navigate conflict and confusion using empathy as a strategic tool.
- Lead technical teams with confidence, clarity and emotional intelligence.

Ideal for...

- Engineers & project managers
- Data analysts & data scientists
- IT & systems leaders
- Operations & technical team leads
- Finance, risk & process improvement teams

What it feels like...

"I was made to feel at ease very quickly. Much of Daniel's content was quite thought provoking, and was run with the utmost professionalism throughout." - Senior Actuary, ADICA



CONFERENCE MC

EMPATHY FROM STAGE & CONNECTION IN THE ROOM



"Daniel is a calm, engaging and highly professional MC, he adapted when needed and brought the whole event to life." - Ian Collier, Event Producer

Daniel Murray brings warmth, intelligence and seamless professionalism to every event he hosts. As your MC, Daniel doesn't just keep the agenda running smoothly... he delivers infectious connection that brings the whole room to life.

Daniel has a unique ability to spark curiosity across topics, create psychological safety and encourage genuine engagement across the audience and speakers. Daniel ensures your audience feels part of the experience, not just passive observers. He weaves humour, insight and gratitude into every transition, creating an event people will remember long after the closing session.

Adaptable, Insightful, Trusted

Daniel is one of Australia's most engaging and adaptable MCs, hosting conferences, awards nights, leadership forums and corporate events across Australia, New Zealand, Asia and USA.

Daniel's style blends:

- Strategic thinking & behavioural insights
- Intelligent humour & warm storytelling
- Calm & confident stage presence

He is known for running events seamlessly, keeping sessions to time and adapting effortlessly when unexpected changes arise (because... **events**, am I right?). More than once, Daniel has needed to jump in with an emergency keynote that has not only filled the space, but ignited the event.



THE NEXT STEP TO BRING DANIEL TO *YOUR NEXT EVENT*

TRAVEL TO YOU OR UTILISE OUR STUDIO

Daniel lives on Bribie Island, Australia and travels nationally & internationally through Brisbane airport. He also has a world-class virtual studio enabling live production and amazing engagement online

REQUEST A PROPOSAL

Every event is unique. You'll receive a tailored proposal including:

- keynote or MC options
- optional workshops or add-on sessions
- transparent fees & travel estimate
- suggested ways to maximise impact



ALWAYS IN SERVICE, EASY TO WORK WITH

Daniel ensures your event is set up for success through:

- a briefing call with your team
- tailored content aligned to your theme
- crafted introductions, transitions and scripts
- optional teaser videos or promo assets
- coordination of AV, travel and run-sheet details as needed
- can organise all economy travel to make it easy for you

You can also access additional support through **Empathic Consulting** including workshops, training or full leadership programs if your event extends beyond a single keynote.

WANT TO CHECK IF DANIEL IS AVAILABLE?

You can send through a message directly:

Email - daniel@empathicconsulting.com

Phone - +61 418 920 412

Or visit - danielmurray.au





DM
Daniel Murray

Speaker | Author | MC

