**Job Description**

**Job Title:** Business Development Intern

**Company:** Social Swirl

**Location:** Remote

**Duration:** 2 Months

**Probation Period:** 7-10 Days

**About Us:** We are seeking a dynamic and motivated Business Development Intern to join our team remotely for a 2-month internship. This role offers a valuable opportunity to gain practical experience in business development while contributing to our growth and expansion efforts.

**Responsibilities:**

* Market Research: Conduct research to identify potential markets, customers, and opportunities for growth.
* Lead Generation: Assist in generating leads and building a database of potential clients or partners.
* Proposal Development: Support the creation of business proposals and presentations.
* Networking: Build and maintain relationships with potential clients, partners, and industry contacts.
* Competitor Analysis: Research and analyze competitor strategies and market trends.
* Sales Support: Assist in sales-related tasks such as follow-ups, client communications, and CRM management.
* Strategy Development: Collaborate with the business development team to develop and implement growth strategies.

**Requirements:**

* Currently pursuing or recently graduated with a degree in Business, Marketing, Sales, or a related field.
* Strong communication and interpersonal skills.
* Excellent research and analytical abilities.
* Self-motivated and capable of working independently.
* Strong time management and organizational skills.
* Familiarity with CRM software and business development tools is a plus.
* A reliable internet connection and necessary equipment for remote work.

**Benefits:**

* Hands-on experience in business development and sales.
* Exposure to real-world business development projects and strategies.
* Mentorship and guidance from experienced business development professionals.
* Opportunity to include business development work in your professional portfolio.