

## Mixed Paper's Gone Negative - Oh My! – Jan 2020

For the first time in the history of our company (30 years and counting), Mixed Paper has actually gone negative. That means we are now paying \$5.00 per ton to send our mixed paper to end-market, even after we have hauled, sorted and baled the material! This is most likely due to the on-going Chinese "Green Wall". There is no end in sight. We will continue to take the material and process it, but our customers will now face an increased cost for us to do so. File under - we never thought we'd see this!

