

Craig Bishop
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To Whom It May Concern,

I am pleased to provide this reference letter for Justin Ogburn, who served as Vice President of Sales with Titus Transport for two years. During his time with our organization, Justin was responsible for selling both dedicated contract carriage and logistics services, contributing significantly to our growth and customer engagement.

Justin blends strong sales acumen and negotiation skills with a deep understanding of transportation and logistics. He consistently demonstrated excellent communication abilities, analytical thinking, and leadership qualities that allowed him to manage complex operational needs while supporting and expanding key client relationships. His approach is both strategic and practical, enabling him to drive revenue even in high-pressure, rapidly changing environments.

Among Justin's standout strengths are his resilience, problem-solving mindset, and commitment to data-driven decision-making. He is highly proficient in logistics and sales-related software tools, which further enhances his ability to deliver efficient, accurate, and high-value solutions for clients.

Justin is a highly motivated professional who brings independent thinking and a forward-looking perspective to every challenge. I would recommend him without hesitation for any role within your organization that requires strong leadership, excellent sales capability, and a comprehensive understanding of logistics operations.

If you have any questions or would like additional information, please feel free to contact me.

Sincerely,
Craig Bishop
Titus Transport