











GoBlock USA

Guiding Clients to Sustainable Logistics Solutions

rowing businesses that need expertise in logistics, warehousing, and process improvement often find themselves facing a problem they can't quite define. They know something isn't working as it should, but identifying the root cause—and determining the true scale of the issue—can seem like navigating a maze with no clear exit. The questions are endless: What's really causing the inefficiencies? How much is it costing? What can be done to fix it?

For companies caught in this cycle, GoBlock is the guide they need. GoBlock is a logistics and technology consulting firm that partners with growing consumer products companies to identify the causes of their issues and implement customized solutions. Acting as a client advocate, GoBlock aligns vendors and solution providers to meet specific business needs without conflicts of interest. From education and Christopher Davis, planning to implementation and outcome-Managing Principal based compensation, GoBlock manages every aspect of the transformation, focusing on people, processes, and technology to deliver long-term, measurable results.



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What makes GoBlock unique in this industry? Most consulting firms and integrators push pre-determined equipment or software that may not solve the core problem but provides the firm with a high margin. GoBlock, on the other hand, focuses on solving client problems by embedding itself within their teams, tackling challenges, and acting as true partners in the process.

"Just as you have a legal team to guide and protect you, we are your logistics team," says Christopher Davis, managing principal of GoBlock.

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The firm navigates complex warehousing problems and integrates technologies like robotics, control systems, and warehouse management systems to ensure effective business outcomes, rather than fragmented solutions. As a client advocate, GoBlock identifies the necessary resources and teaches clients how to manage those solutions. Its coaching involves providing methodologies to help clients effectively assemble teams and manage projects. GoBlock assists clients in procuring and installing equipment and software by writing specifications and vetting vendors, ensuring seamless implementation of the entire solution. It coaches clients throughout the process to

The consultancy's client success stories highlight the importance of embedding with the team to deliver a solution. "In many cases, people cannot tell the difference between the client and GoBlock when sitting around the table," says Davis. They are currently working with a large distributor to roll out a new warehouse management system across their warehouses in every state, working as one with the client and the solution providers. With another client, they are collaborating with an equipment manufacturer of warehouse automation to realign a paused project and bring it to completion. All of these projects involve close relationships with all parties.

achieve their business goals.

GoBlock is proudly based in Atlanta, Georgia, and is part of the state's thriving innovation economy. It strives to stay connected to industry advancements through collaborations with organizations like the incubator Plug and Play, the Georgia Center of Innovation, and the Savannah Logistics Innovation Center. GoBlock continually tracks emerging trends to remain at the forefront of supply chain advancements, keeping its clients ahead of the curve.



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