

2022

Coaching



Gerard Ibarra, Ph.D.

Ibarra & Associates

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Description

Teaches the individual the intricacies of the framework taken from the book I authored. Goes over in detail the framework's 5-step process for making better and more efficient decisions. Helps the individual verify their need(s) through requirements and functional analysis. Shows how to 1) use the P2MODE to develop their list of items, 2) weigh them based on a system, and 3) rank them appropriately using the row-by-row method. In addition, communicates to the individual how to arrive at their base score, explains the importance of the score, and imparts the significance of using the list of items and total score to negotiate purchases or deals.

Upon completion of the coaching, individuals will be able to navigate through decisions that are difficult to make for various reasons, use the scores to negotiate when appropriate, and make the most effective decision based on quantitative and qualitative analysis.

"Decision-Making
Framework for
Individuals"



Suggested Students

Individuals that want to learn how to use the framework in business or life

Deliverables

This is a three-month engagement for a total of 40 hours. The course also includes easy to answer (quick) emails or telephone calls during the time period. A signed copy of *Good Decisions, Better Outcomes: A Simple Five-Step Process to Help You Make Important and Difficult Decisions with Confidence and Clarity* is also included.

Requirements

Computer with Excel or similar spreadsheet application must be available

