



January 2020



Should It Stay or Should It Go with You?

Moving is an immense undertaking. Among the myriad tasks on your plate are decisions about what to take with you when you move. These can be tough calls. Following are a few things that most homeowners are better off leaving behind when they move.

Household documents: Do you still have the manual for your refrigerator? Did the furnace you installed last year come with a ten-year warranty? If you have any documents that relate to structural components, utilities, or appliances that are staying with the home, leave these for the new owner. You won't need them anymore, but the new owners might find them very handy.

Curtains: Sure, you may have chosen the perfect bedroom curtains to match your comforter but taking curtains with you when you move is usually not worth the hassle. The window coverings aren't likely to fit on your new set of windows anyway and it will give you the opportunity for a decorating fresh start at your new place!

Paint: Do you have a stash of old paint cans from previous renovations? Do not put these in the "go" pile. Often, buyers like to have these on hand to complete touch-ups in the home. Place the cans in a location where the new owners can easily access them. If you discover the buyers do not want the paint, check your local regulations about proper disposal and follow these procedures to get rid of the cans before you move.

Houseplants: If you're moving a long distance, try to find new homes for your houseplants rather than transport them to your new location. The conditions in a moving truck aren't conducive to plant life, and the plants are likely to get damaged or die during the move. Consider gifting your plants to your green-thumbed friends and neighbors instead.

JULIE HULL

PRINCIPLE BROKER / OWNER
Neighbors Real Estate Group

479-876-3379

juliehull@neighborsre.com





DOUGLAS GRANT

REAL ESTATE AGENT
Neighbors Real Estate Group

479-426-8723

douglasgrantnwarealtor@gmail.com

LIBRARY EXPANSION

The Bella Vista Public Library has plans to expand to better serve the residents of Bella Vista. All donations designated for the Library Expansion need to be addressed to the Bella Vista Public Library Foundation. To contribute to that project, please mail donations to the Bella Vista Public Library Foundation, a 501(c)(3) organization:

Expansion contributions should be sent to:

*Bella Vista Public Library
Foundation
11 Dickens Pl.
Bella Vista, AR 72714*

When the conversation turns to the many amenities offered to the residents of Bella Vista, it will inevitably include golf, tennis, swimming, hiking, etc. And more often than not that same conversation leaves out one of the most important amenities we have ... our public library.

When I was a kid, growing up in the 50s and 60s, the local library was more than a book repository. It was also one of three places where we gained knowledge, along with school and, if your family could afford it, a full complement of Encyclopedia Britannica. Today, many small towns have either had to curtail the operation of their libraries or, worse, close them down.

We are very fortunate in that those who understand the importance of a local library have not only kept ours open but are in the midst of a major expansion. If you thought the library was just a place to go and check out a book, or sit quietly and read a newspaper, you don't know all there is to know about our library. Let's look at other activities occurring throughout the year. The best place for this is bvpl.org.

Do you knit or crochet? There are classes for you. Perhaps you have a passion for mysteries or reading crime stories. Yep, there are others like you in Bella Vista, and they gather regularly at the library. Do you have an interest in finding out about your family tree? Why not check out the genealogy group?

For those with small children or teens, there are clubs, gatherings and more for all ages. There is even a Teen Advisory Board that is involved in establishing age-appropriate programs in the library. How about pre-school and evening story time?

There is even a letter writing group that meets on the second Tuesday of each month. And this list of activities and groups is just what I found in the month of January. Multiply that list by 12 and add all the parties and special events throughout the year, and you get an idea of just how much there is to do.

With the current expansion, the programs and events offered can only get bigger and better. If you have never been to our library, or it's been a while since you were there, why not stop in and see what's new? The address is 11 Dickens Place, and the hours are Monday through Thursday 9 a.m. until 8 p.m., Friday and Saturday 9 a.m. until 5 p.m. and closed Sundays.

If you have some time on your hands and are looking for something creative and rewarding to do, perhaps volunteering at the library is for you.

The Organizer Chicks

Interview with Amber Taggard, Owner.

What is The Organizer Chicks is all about?

We are professional organizers. Basically, what we do is we help people to declutter and downsize to create and maintain systems of organization. We also do a lot of packing and unpacking and helping people with time management. As the team has grown, we have added some Niche Services. In addition to those other things I mentioned we do a personal wardrobe styling and closet editing. We also have a nutritionist on staff to help you organize your pantry.

When did the company start?

The Organizer chicks was started in 2011. As the business has grown over the years, team members have been added. There are now eighteen ladies on the team in Northwest Arkansas. We started a second location in Kansas City in November.

Who needs an organizer?

Humans. If you are an American, you probably have too much stuff. The 2010 census tells us the average home is 2,300 square feet with the two-car garage. In 1960, the average home was 1,400 square feet with no enclosed garage. Still the fastest growing sector of Real Estate is storage units. We are not containing all of our stuff in our bigger than ever home, even though the average family has shrunk over that same period of time.

A client for us would be, anyone who isn't using their space to the best of their ability, struggles with those things that our productivity killers, or who simply has clutter and needs help creating a process. Anyone who wants to sit on the couch and relax but hears the clutter talking to them. Anyone who has a garage you can't park in like 75% of Americans. Anyone who is moving. Moving is a great clean slate time. We do a service called discard and donate where we help you kind of walk-through what do you own that has served you in the past, but isn't serving you now, and is not going to serve you into the future. Anyone who is in a life transition; moving, combining households, or separating households.

Is it a one visit service?

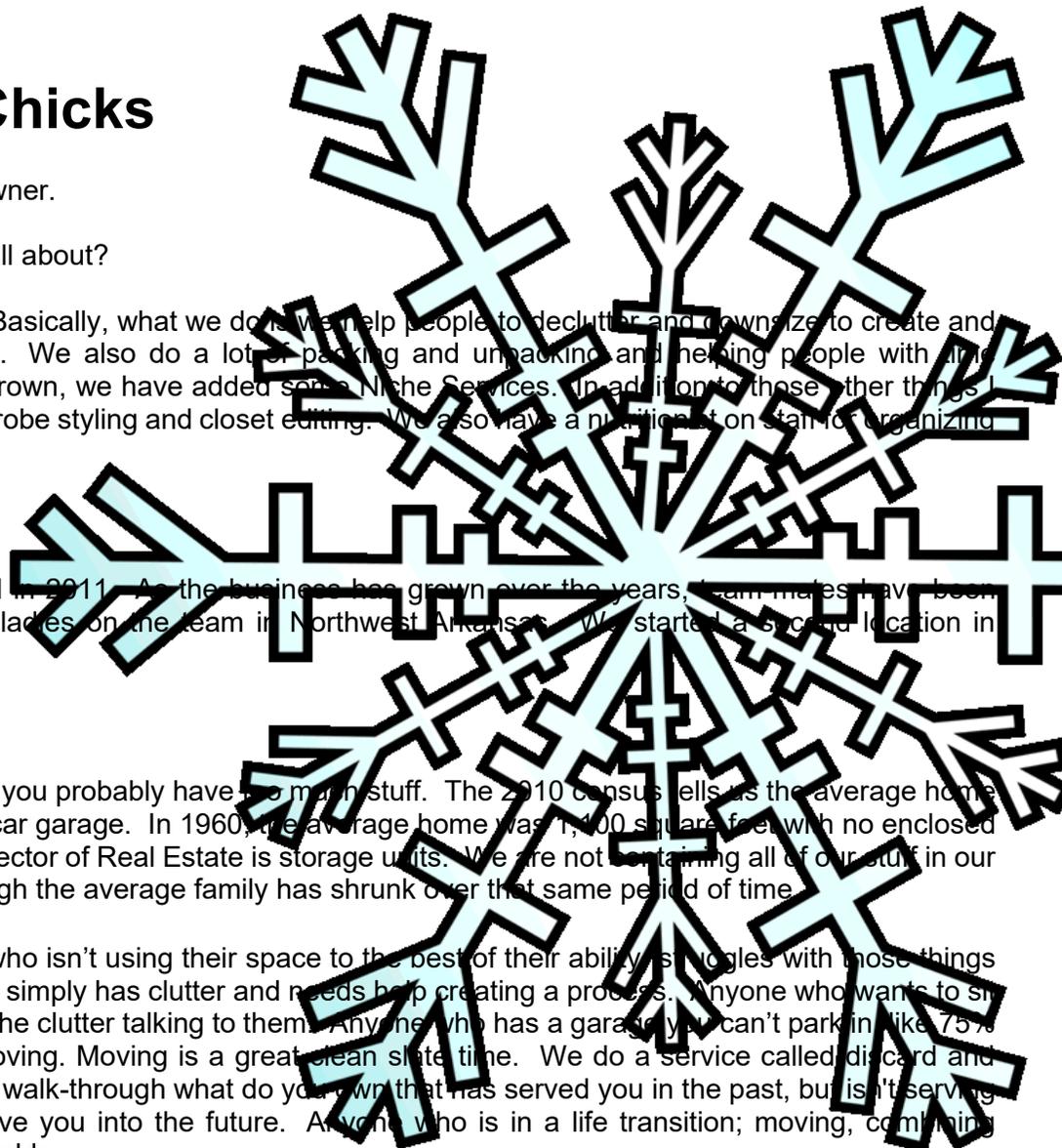
What we do is very individual tailored. The way this process looks is as varied as humans are. Some people do want one visit. Some want to pick our brain with us being an advisor for us to consult with them and tell them what tools to use. Some need us to hold their hands through the process. For some areas, it can be quick. Sometimes we work with people over days and weeks depending on what the project is. Also, depending on how emotional that space is. The process needs to go at the pace the client feels comfortable.

Before you leave, do you give them tips as to how to continue the process once you are finished?

We love to work right alongside of the client, for them to be part of the process, and understand why we are doing what we are doing. That process is infused with tips and an understanding of how to avoid this happening again. When you understand the process and have skin in the game, it is much easier to maintain.

How can people get in touch with you?

You can google The Organizer Chicks, call us at 479-270-2760, or visit our website at www.theorganizerchicks.com.



ANNIVERSARY

DUANE & CHRISTI
HAPPY 4 YEAR!



RAYMOND
HAPPY 2 YEAR!



Bella Vista Market Data

Real Estate Marketing Activity Table

Bella Vista Residential - Resale & New Construction
DECEMBER 2019 (June 16, 2019 - December 15, 2019)

Price Range	Current Listings	Pending Listings	6 Month Sold	Sold / Month	Mos Supply	DOMC Average	SP / LP Average	\$/SqFt Average
0-99	6	1	30	5.17	1	59	93%	\$62.59
100-149	10	6	141	24.50	0	52	99%	\$99.81
150-199	33	13	221	39.00	0	69	98%	\$105.38
200-249	38	14	127	23.50	1	82	98%	\$107.86
250-299	15	5	69	12.33	1	94	99%	\$113.32
300-349	6	3	34	6.17	0	97	98%	\$115.26
350-399	10	1	15	2.67	3	99	98%	\$122.21
400-449	3	0	5	0.83	3	80	98%	\$136.33
450-499	5	0	6	1.00	5	93	98%	\$154.51
500-599	6	1	6	1.17	5	140	97%	\$160.44
600-699	4	1	2	0.50	8	80	98%	\$155.11
700-799	3	1	0	0.17	~	~	~	~
800-899	1	0	1	0.17	6	1134	95%	\$170.00
900-999	0	0	0	0.00	~	~	~	~
1,000 +	1	0	0	0.00	~	~	~	~
Whole Market	141	46	657	117.17	1	173	97%	125

YEAR AGO

Whole Market	174	17	619	106	1	87	97%	126
--------------	-----	----	-----	-----	---	----	-----	-----

Prepared exclusively for clients of Neighbors Real Estate



Information deemed reliable but not guaranteed. Source: NABOR MLS

Key:

DOMC - Days on Market to Contract

SP / LP - Sales Price / List Price

Please note: If you live outside Bella Vista, reach out to us and we will send you the market data for your price range in your city.

