

PROMOTIONAL
EMPOWERED WOMEN
OF SOUTHERN CALIFORNIA

Nikol Klein

Realtor / Marketing Expert / Mentor

Nikol Klein graces the real estate world offering a unique perspective. Having a background in the Performing Arts in her previous career as a professional ballet dancer, Nikol has traveled and performed on stages all across the country. She is proud to call Del Mar home, where she has resided for over a decade, passionately sharing her wealth of knowledge, discipline, and work ethic towards satisfying the needs of her clientele.

Having grown up on the East Coast, Nikol brings with her an aggressive work ethic and versatility that each successful real estate transaction requires. She represents clients in all stages of life, all price points, and has a broad range of clientele from elite athletes to entrepreneurs, to empty nesters downsizing and selling their sentimental family homes.

Nikol knows that the passion and care that she puts into each one of the homes she lists for sale is conveyed to the potential buyers from the moment they first set eyes on the property - whether that be online or in person. Her artistic talents, coupled with an acute focus on detail, be it the photographic or video production of the home, proper staging or curb appeal, consistently has provided positive results for her listings.

As a marketing expert, Nikol places a great emphasis on having her listings stand out, be it online, through social media or in print. She believes that first impressions are everything and that the right presentation puts her clients in a better position in the competitive real estate market. Nikol's marketing expertise and social media savvy combined with her professionalism and fierce negotiating skills make her clients feel confident that she will represent them to the highest of standards. The results have proven that her acumen for marketing is top notch.

In addition to her passion for real estate, Nikol also believes in giving back to the local community as well as the dance community. She is a member of the Del Mar Historical Society and is passionate about the preservation and restoration of the historical homes and buildings that tell the story of early San Diego living. She also advocates on behalf of the Performing Arts, helping to support various local dance companies as well as mentoring young dancers aspiring for professional careers.